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STATE PROCUREMENT OFFICE  
STATE OF HAWAII

January 14, 2014

Procurement Officer  
State of Hawaii  
State Procurement Office  
P.O. Box 119  
Honolulu, HI 96810-119

Subject: Contract CF-06-007-SW, SPO Pricelist List No. 09-10  
Telephone Services for Hawaii State Government  
Proposal to Include an Additional Cabling & Support Structure Subcontractor

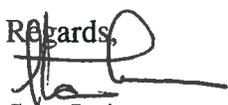
Dear Procurement Officer:

Hawaiian Telcom, Inc. would like to include an additional Cabling & Support Structure Subcontractor to the HATS Contract.

State end user cabling and support structure requirements are driving the need to have additional subcontractor resources. Hawaiian Telcom would like to be prepared to meet end user deliverable dates by having the option of using additional resources.

The proposed subcontractor, Bowman Connectivity Solutions (BCS) is capable and willing to honor existing HATS pricing.

Enclosed are the original and one copy of the Bowman Connectivity Solutions letter to Hawaiian Telcom confirming their readiness to support the HATS Cabling & Support Structure piece of the HATS Contract. Thank you for considering our proposal. If you have questions, please contact me at (808)546-6565.

Regards,  


Stan Lui  
Director Business Sales

cc: Christopher Lai, ICSD  
cc: Susan Chun

Attachment: Letter Addressed to Hawaiian Telcom, Inc. from Bowman Connectivity Solutions



**BOWMANCONNECTIVITYSOLUTIONS**

94-480 Akoki Street #5  
Waipahu, HI 96797  
PH: (808) 585-7999  
FAX: (808) 536-7444  
Lic # C-29835

January 07, 2014

Mr. Stan Lui  
Director Business Sales  
Hawaiian Telcom, Inc.  
1177 Bishop Street, A-12  
Honolulu, HI 96813

Dear Mr. Lui,

Bowman Connectivity Solutions, Inc. is ready to perform telecommunications cabling and infrastructure installation work as specified under State HATS contract CF-06-007-SW, Telephone Services for Hawaii State Government.

**Company Information**

Name: Bowman Connectivity Solutions, Inc.  
Address: 94-480 Akoki Street, Waipahu, HI 96797  
Telephone: (808) 585-7999  
Contact: David Yokoi, President, (808) 585-7999

**General Scope**

Bowman Connectivity Solutions, Inc. understands activities under Technical Requirements, Section 3.6, Cabling, Equipment, and Support Structures may be subcontracted to Bowman Connectivity Solutions, Inc. under the terms and conditions of contract CF-06-007-SW. Bowman Connectivity Solutions, Inc. is committed to assist in the customer site visit, preparation of Design Budgetary, installation, testing, documentation and maintenance efforts to support the contract.

Bowman Connectivity Solutions, Inc. has a Hawaii State Contractor's License # C-29835. Bowman Connectivity Solutions, Inc. has completed numerous projects similar to the size and scope we are prepared to support for State customers. References are listed below:

- 1) Carl Yoshioka, PE, RCDD; ITS-TI-Project Manager; University of Hawaii; (808) 956-6659

2) Wayne Taira; Corporate Real Estate; (808) 527-4219

3) Kellie Kau; Senior IT Project Manager; Kaiser Permanente IT; (808) 216-6144

Regards,

A handwritten signature in black ink, appearing to read 'David Yokoi', with a long horizontal flourish extending to the right.

David Yokoi

President

Bowman Connectivity Solutions, Inc.