

# US EMS PRICE LIST

## HEARTSTART MRX

| REF   | DESCRIPTION   | OFFER PRICE |
|---|---|-------------|
| M3536A  | HeartStart MRx Monitor/Defibrillator  | \$7322.60   |
| <p>The HeartStart MRx Monitor/Defibrillator model includes manual defibrillation, AED mode, ECG arrhythmia detection, automated testing, one carry case (<i>must select either C20 or C21</i>), one battery pack, one metal bedrail hook, one 5-lead snap ECG cable, one pad cable, one protective display cover, one test load, one roll of paper, and one CD with Instructions for Use. All HeartStart MRx ALS Monitors come standard with a one year CE onsite warranty.</p> |   |             |
| <p><b>OPTIONS INCLUDED AT TIME OF UNIT ORDER ONLY</b></p>   |   |             |
| REF   | DESCRIPTION   | OFFER PRICE |
| <p><b>DEFIBRILLATOR FUNCTIONALITY OPTIONS – WHITE – SELECT ONLY ONE</b></p>   |   |             |
| A01   | SpO2 – pulse oximeter; includes adult re-usable fingertip transducer (M1191B)   | \$1136.90   |
| A02   | SpO2 and NBP – pulse oximeter and non-invasive blood pressure; includes adult re-usable fingertip transducer, adult blood pressure cuff (M4555B) and interconnect cable (M1598B)  | \$3255.00   |
| A03   | SpO2, NBP and etCO2 – pulse oximeter, non-invasive blood pressure and end tidal CO2; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable, and adult filter line (M1920A)  | \$6370.00   |
| A04   | EtCO <sub>2</sub> – End Tidal CO2 Monitoring Capability, includes adult filter line   | \$3150.00   |
| A05   | SpO2, NBP, etCO2 and Temperature – pulse oximeter, non-invasive blood pressure and end tidal CO2; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable, and adult filter line, sample temperature sensors                | \$7140.00   |
| A06   | SpO2, NBP, etCO2, IBP and Temperature – pulse oximeter, 2 channels of invasive blood pressure and end tidal CO2; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable, and adult filter line, sample temperature sensors | \$8715.00   |
| A07   | SpO2, NBP, IBP and Temperature – pulse oximeter and 2 channels of invasive blood pressure; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable, sample temperature sensors  | \$5646.08   |
| A11   | SpO2 and etCO2 – pulse oximeter and end tidal CO2; includes adult re-usable fingertip transducer and adult filter line  | \$4200.00   |
| <p><b>DEFIBRILLATOR FUNCTIONALITY OPTIONS – GREY – SELECT ONLY ONE</b></p> <p><b>PLEASE NOTE: OPTIONS A20 – A26 COME STANDARD WITH 75MM PRINTER</b></p>   |   |             |
| A20   | Base unit   | \$360.50    |
| A21   | SpO2 – pulse oximeter; includes adult re-usable fingertip transducer (M1191B)   | \$1503.53   |
| A22   | SpO2 and NBP – pulse oximeter and non-invasive blood pressure; includes adult re-usable fingertip transducer, adult blood pressure cuff (M4555B) and interconnect cable (M1598B)  | \$3615.50   |
| A23   | SpO2, NBP and etCO2 – pulse oximeter, non-invasive blood pressure and end tidal CO2; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable, and adult filter line (M1920A)  | \$6730.50   |
| A24   | EtCO <sub>2</sub> – End Tidal CO2 Monitoring Capability, includes adult filter line   | \$3510.50   |
| A25   | SpO2, NBP, etCO2 and Temperature – pulse oximeter, non-invasive blood pressure and end tidal CO2; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable, and adult filter line, sample temperature sensors                | \$7500.50   |
| A26   | SpO2, NBP, etCO2, IBP and Temperature – pulse oximeter, 2 channels of invasive blood pressure and end tidal CO2; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable, and adult filter line, sample temperature sensors | \$9075.50   |

| <b>SOFTWARE FUNCTIONALITY OPTIONS</b>                    |  |           |
|--|--|-----------|
| B01  | Noninvasive Transcutaneous pacing  | \$1645.00 |
| B02  | 12-lead ECG acquisition – includes 10-wire trunk cable (M1663A), limb leads, chest leads (Standard leads: 989803176161 and 989803176171, 5/5 snap)                                 | \$2800.00 |
| B04  | 75 mm printer (Standard with option A20 – A26)   | \$360.50  |
| B06  | Bluetooth 12-lead transmission   | \$1442.00 |
| B08  | Q-CPR – includes adhesive pads (Qty 10, 989803163291)  | \$2096.50 |
| B09  | Q-CPR Data Capture   | \$140.00  |
| B10  | MRx Bluetooth Event Summary Transmission   | \$1442.00 |
| B11  | MRx 12-Lead Transmission via General Devices' Rosetta LT   | \$1466.51 |
| B12  | Batch LAN Data Transfer  | \$350.00  |
| B14  | Audio Recording  | \$721.00  |
| B17  | ACI-TIPI and TPI   | \$346.50  |
| B18  | Periodic Clinical Data Transmission  | \$1067.85 |
| <b>ACCESSORY OPTIONS – MUST SELECT C20 OR C21 OR C22</b> |  |           |
| C01  | Paddles Kit – includes water-resistant adult and pediatric external paddles and PCI (patient contact indicator). Pediatric paddles are housed under the adult paddles.             | \$497.00  |
| C03  | Data card – 256MB external data card   | \$65.49   |
| C05  | Lithium Ion battery – includes one rechargeable lithium ion battery with a fuel gauge. Battery provides approximately 5 hours of monitoring or 200 shocks.                         | \$284.76  |
| C06  | AC Power Module  | \$293.30  |
| C07  | Barrel style cable - replaces standard cable for barrel style cable (M3507A) & standard test load to barrel style test load (M1781A)   | \$0       |
| C10  | 5-wire plug extremity leads (grabbers). If customer also orders B02 (12-lead acquisition) they will receive both 5-wire lead sets for extremity (M1968A) and chest (M1976A) leads. | \$0       |
| C11  | Long (2.7m) ECG Trunk Cable  | \$0       |
| C12  | 3-wire plug extremity leads (M3526A). If customers orders B02 (12-lead acquisition) they will also receive a 7-wire chest lead set (M3527A)  | \$0       |
| C16  | Shielded 12-lead ECG Cable Set (989803158061 & 989803158071)   | \$56.24   |
| C20  | Red Carry Case (Detachable pouches, M3541A)<br>▪ <i>Must select C20 or C21 or C22</i>  | \$0       |
| C21  | Black Soft Carry Case (Pads only, 989803172501)<br>▪ <i>Must select C20 or C21 or C22</i>  | \$0       |
| C22  | Black Carry Case (Detachable pouches, 989803180871)<br>▪ <i>Must select C20 or C21 or C22</i>  | \$0       |
| <b>USER DOCUMENTATION OPTIONS</b>                        |  |           |
| LP1  | Instructions for Use – hard copy of the user instructions guide  | \$0       |
| LP2  | User training video VHS/PAL  | \$18.20   |
| LP3  | User training DVD  | \$18.20   |
| LPK  | Label set, AED/Energy select – label with an emphasis on AED mode. Replaces the standard energy select label   | \$0       |
| <b>WARRANTY OPTIONS – MUST SELECT ONE</b>                |  |           |
| W01  | One Year On Site Warranty  | \$0       |
| W22  | Two-year bench with loaner warranty – replaces standard one year warranty  | \$0       |
| WA2  | Three-year Biomed warranty – replaces standard one year warranty   | \$0       |
| <b>SERVICE DOCUMENTATION OPTIONS</b>                     |  |           |
| SM1  | Service manual, English only   | \$53.90   |
| SM3  | Service training video, English only   | \$18.20   |

## UPGRADE OPTIONS

**Please Note:** Installation requirements vary greatly and are dependent on the particular upgrade to be performed. In some cases, an upgrade will necessitate the installation of internal assemblies, requiring the MRx device to be disassembled and serviced by a qualified technician. This may be accomplished in one of three different ways:

- The local Field Service Engineer (FSE).
  - For on-site upgrades, there is a flat rate of \$365 per device regardless of the number of upgrades (890500 opt. A13)
  - Pricing varies by zip code so contact your local FSE or Travel Zone Administrator (TZA@philips.com)
  - A Resuscitation Medical Order Checklist (MOC) is required (this is an excel spreadsheet)
  - Part number and dollar value are established using the MOC
- The Philips bench in Andover.
  - For bench upgrades, there is a flat rate of \$350 per device regardless of the number of upgrades (890500 opt. A13)
  - A Resuscitation Medical Order Checklist (MOC) is required (this is an excel spreadsheet)
  - Upgrade is typically performed by the US repair bench in 24-48 hours, then the unit is shipped back to the customer
  - If the customer requires a loaner, contact Marie Marr at (978) 659-4254. Loaner cost is an additional \$414 per device. A loaner can be requested at during quoting/ordering.
- By a Philips-certified hospital biomed (instructions are included with each upgrade)

Note: Resuscitation is not part of the OPIE MOC for Patient Monitoring; the Resuscitation MOC is an excel spreadsheet.

| REF          | DESCRIPTION   | OFFER PRICE |
|--------------|---|-------------|
| 861485       | Latest MRx Operational Software Platform<br><ul style="list-style-type: none"> <li>▪ Service Technician is optional</li> </ul>  | \$72.10     |
| M3530A       | Upgrade to SpO2<br><ul style="list-style-type: none"> <li>▪ Must be B.06 +. If older version must also order 861485</li> <li>▪ Service Technician is required</li> </ul>  | \$1438.50   |
| M3531A       | Upgrade to NBP<br><ul style="list-style-type: none"> <li>▪ Must have SpO2 on device. If not must order upgrade kit M3530A</li> <li>▪ Must have B.06+. If older version must also order 861485</li> <li>▪ Service Technician is required</li> </ul>  | \$2523.50   |
| M3532A       | Upgrade to etCO2<br><ul style="list-style-type: none"> <li>▪ Service Technician is required</li> </ul>  | \$3745.70   |
| M3533A       | Upgrade to pacing<br><ul style="list-style-type: none"> <li>▪ Service Technician is required</li> </ul>   | \$2055.20   |
| M3534A – B02 | 12-lead acquisition (ECG cables must be ordered separately)<br><ul style="list-style-type: none"> <li>▪ Most common ECG cables:               <ul style="list-style-type: none"> <li>○ Limb leads, snap (989803176161)</li> <li>○ Chest lead snap (989803176171)</li> <li>○ 10-wire trunk cable (M1663A)</li> </ul> </li> <li>▪ Service Technician is required</li> </ul>   | \$2884.00   |
| M3534A – B04 | 75 mm Wide printer<br><ul style="list-style-type: none"> <li>▪ Must be at B.03+ If older version must also order 861485</li> <li>▪ Service Technician is optional</li> </ul>  | \$645.40    |
| 861325       | MRx Event Summary Bluetooth Transmission<br><ul style="list-style-type: none"> <li>▪ Must be at software Rev 9.0+. If older must also order 861485</li> <li>▪ Therapy board HW rev 9+. If not at 9+, order M3808A</li> <li>▪ BT card not included with this upgrade</li> <li>▪ If BT card not already in device must order 989803153411</li> <li>▪ Service Technician is optional (only required if M3808A and/or 989803153411 is ordered)</li> </ul> | \$1658.30   |
| 861326       | MRx 12-Lead Transmission via Rosetta LT<br><ul style="list-style-type: none"> <li>▪ Must be at software Rev 9.0+. If older must also order 861485</li> <li>▪ Requires 256 MB Internal &amp; External Data Card. If not must order</li> </ul>  | \$1802.50   |

|              |   |           |
|--------------|---|-----------|
|              | <p>M4773A</p> <ul style="list-style-type: none"> <li>Service Technician is optional (only required if M4773A is ordered)</li> </ul>   |           |
| 861359       | <p>HeartStart MRx Invasive Pressure Upgrade</p> <ul style="list-style-type: none"> <li>Must have Temperature monitoring on device. If not must also order 861360</li> <li>Must be 7.0+. If older version must also order 861485</li> <li>Requires 256 MB Internal &amp; External Data Card. If not must order M4773A</li> <li>Service Technician is required</li> </ul>   | \$1658.30 |
| 861360       | <p>HeartStart MRx Temperature Upgrade</p> <ul style="list-style-type: none"> <li>Must have SpO2, NIBP, EtCO2 functionality</li> <li>Must be 7.0+. If older version must also order 861485</li> <li>Requires 256 MB Internal &amp; External Data Card. If not must order M4773A</li> <li>Service Technician is required.</li> </ul>  | \$865.20  |
| M3801A       | <p>Bluetooth 12-Lead Transmission</p> <ul style="list-style-type: none"> <li>Must be at B.05+. If older version must order 861485</li> <li>Therapy board HW rev 9+. If not at 9+, order M3808A</li> <li>BT card not included with this upgrade</li> <li>If BT card not already in device must order 989803153411</li> <li>Must have 12-Lead Acquisition functionality</li> <li>If 12-Lead Acquisition not present must order M3534A – B02</li> <li>Service Technician is optional (only required if M3808A and/or 989803153411 and/or M3534A – B02 is ordered)</li> </ul> | \$1658.30 |
| 861442       | <p>ACI TIPI and TPI Upgrade</p> <ul style="list-style-type: none"> <li>Must be at F.0+. If older version must order 861485</li> <li>Must have 12-Lead Acquisition functionality</li> <li>If 12-Lead Acquisition not present must order M3534A – B02</li> <li>Requires 256 MB Internal &amp; External Data Card. If not must order M4773A</li> <li>Service Technician is optional (only required if M3534A – B02 and/or M4773A is ordered)</li> </ul>  | \$385.00  |
| 861443       | <p>Period Clinical Data Transmission</p> <ul style="list-style-type: none"> <li>Must be at F.0+ If older version must order 861485</li> <li>Must have BT card. If not, must order 989803153411</li> <li>Service Technician is optional (only required if 989803153411 is ordered)</li> </ul>  | \$1260.00 |
| 861447       | <p>Batch LAN Data Transfer</p> <ul style="list-style-type: none"> <li>Receiving PC must have Data Messenger Software (861451)</li> <li>Service Technician is optional</li> </ul>  | \$420.00  |
| M4765A – B02 | <p>MRx Hardware Upgrade</p> <ul style="list-style-type: none"> <li>Includes latest version of Therapy Board, Processor Board and New Rear Case (to allow for RS232 connector screws)</li> <li>Must order latest software 861485</li> <li>Service Technician is required</li> </ul>  | \$1833.14 |
| 861444       | <p>Upgrade to Q-CPR</p> <ul style="list-style-type: none"> <li>Includes Hands Free cable and adhesive pads (Qty 10, 989803163291)</li> <li>Must be at R.02+ If older version must order 861485</li> <li>Therapy board HW rev 9+. If not at 9+, order M3808A</li> <li>Requires 256 MB Internal and External Data Cards. If not must order M4773A</li> <li>Service Technician is optional (only required if M3808A and/or M4773A is ordered)</li> </ul>   | \$2096.50 |
| M4771A       | <p>Q-CPR Data Capture</p>   | \$140.00  |

|              |  |           |
|--------------|--|-----------|
|              | <ul style="list-style-type: none"> <li>Must be at B.06+ If older version must order 861485</li> <li>Requires 256 MB Internal and External Data Cards. If not must order M4773A</li> <li>Service Technician is optional (only required if M4773A is ordered)</li> </ul>                 |           |
| M4772A       | Audio Recording <ul style="list-style-type: none"> <li>Must be at B.06+ If older version must order 861485</li> <li>Requires 256 MB Internal and External Data Cards. If not must order M4773A</li> <li>Service Technician is optional (only required if M4773A is ordered)</li> </ul> | \$865.20  |
| M5527A - C01 | External Paddles Upgrade (Water Resistant)- includes external paddle tray and upgrade instructions <ul style="list-style-type: none"> <li>Service Technician is optional</li> </ul>  | \$403.65  |
| M3808A       | MRx Therapy Board Upgrade <ul style="list-style-type: none"> <li>Service Technician is required</li> </ul>   | \$1297.80 |
| M4773A       | MRx 256MB Internal & External Data Card Upgrade (Shipped standard B.06+) <ul style="list-style-type: none"> <li>Must be at B.05+. If older version must order 861485</li> <li>Service Technician is required</li> </ul>  | \$390.60  |
| 989803153411 | MRx Internal Bluetooth Card <ul style="list-style-type: none"> <li>Therapy board HW rev 9+. If not at 9+, order M3808A</li> <li>For use with BT 12-Lead Transmission and/or BT Event Summary Transfer</li> <li>Service Technician is required</li> </ul>                               | \$144.20  |

## TRAINING

| REF           | DESCRIPTION  | OFFER PRICE |
|---------------|--|-------------|
| MXU0015 - A01 | 1 Day EMS In Service and Training (*Non-Discountable)            | \$1,900*    |
| MXU0015 - A02 | Additional 1 Day EMS In Service and Training (*Non-Discountable) | \$1,500*    |

## SOFTWARE

| REF          | DESCRIPTION   | OFFER PRICE |
|--------------|---|-------------|
| 861431 - A01 | Event Review Pro 4.X, Single PC License   | \$1670.50   |
| 861431 - A03 | Event Review Pro 4.X, Site Wide License   | \$4013.75   |
| 861436 - A01 | Event Review Pro 4.X Upgrade, Single PC License   | \$666.25    |
| 861436 - A03 | Event Review Pro 4.X Upgrade, Site Wide License   | \$1335.75   |
| 861451 - A01 | Data Messenger, Single PC License   | \$115.68    |
| 861451 - A03 | Data Messenger, Site Wide License   | \$2665.00   |
| 861440 - A01 | HeartStart Telemedicine System, Classic 12-Lead Edition (12-Lead only) <ul style="list-style-type: none"> <li>Includes Server Component and one Clinical Viewer</li> </ul>  | \$2096.50   |
| 861440 - A03 | HeartStart Telemedicine System, Critical Care Edition (12-Lead & PCDT) <ul style="list-style-type: none"> <li>Includes Server Component and one Clinical Viewer</li> </ul>  | \$3496.50   |
| 861441 - A01 | HeartStart Telemedicine System, Classic 12-Lead Edition (12-Lead only); Upgrade from 12-Lead Transfer Station <ul style="list-style-type: none"> <li>Includes Server Component and one Clinical Viewer</li> </ul> | \$209.30    |
| 861441 - A03 | HeartStart Telemedicine System, Critical Care Edition; Upgrade from 12-Lead Transfer Station <ul style="list-style-type: none"> <li>Includes Server Component and one Clinical Viewer</li> </ul>                  | \$1396.50   |
| 861453 - A01 | Additional HeartStart Telemedicine System Clinical Viewer License   | \$700.00    |
| N/A          | Software Developers Kit - Contact Nancy Iarrobino (978-659-2957 or <a href="mailto:nancy.iarrobino@philips.com">nancy.iarrobino@philips.com</a> ) for more information  |             |

| <b>ACCESSORIES</b>                                  |  |                    |
|---|--|--------------------|
| <b>REF</b>  | <b>DESCRIPTION</b>   | <b>OFFER PRICE</b> |
| <b>MULTIFUNCTION ELECTRODE PADS</b>                 |  |                    |
| M3713A  | Adult Plus, 10 sets – plug-style   | \$223.30           |
| 989803166021  | Adult pre-connect pads, 10 sets – plug-style   | \$242.55           |
| M3716A  | Adult Radiolucent, 10 sets – plug-style  | \$238.70           |
| M3717A  | Pediatric Plus, 5 sets – plug-style  | \$119.35           |
| M3718A  | Adult Radiotransparent/Reduced Skin, 10 sets – plug-style  | \$323.40           |
| M3719A  | Pediatric Radiotransparent/Reduced Skin, 5 sets – plug-style                                     | \$138.60           |
| M3501A  | Defibrillator Adult, 10 sets (AAMI) – barrel-style   | \$205.95           |
| M3504A  | Defibrillator Pediatric, 5 sets (AAMI) – barrel-style  | \$108.85           |
| 05-10200  | Pads Adapter, adapts plug-style pads into barrel-style connector                                 | \$25.78            |
| 05-10000  | Pads Adapter, adapts plug-style pads into Medtronic Quick Combo Defibrillators                   | \$25.78            |
| 05-10100  | Pads Adapter, adapts plug-style pads into Zoll Defibrillators                                    | \$25.78            |
| <b>EXTERNAL MULTIFUNCTION CABLES AND TEST LOADS</b> |  |                    |
| M3507A  | Hands-Free Pads Cable (barrel-style)   | \$109.34           |
| M3508A  | Hands-Free Pads Cable, HeartStart Connector (plug-style)   | \$101.64           |
| 989803158661  | Hands-Free Pads Cable, Q-CPR, HeartStart Connector Only (plug-style)                             | \$126.00           |
| M4763A  | Hands-Free Pads Cable, First Generation Q-CPR, HeartStart Connector only                         | \$145.65           |
| M1781A  | Test Load, (barrel-style for use with M3507A Pad Cable)  | \$96.25            |
| M3725A  | Test Load, (HeartStart Connector for use with M3508A Pad Cable)                                  | \$96.25            |
| <b>EXTERNAL PADDLES</b>                             |  |                    |
| M3543A  | External Paddles (Water Resistant) – 1 set   | \$546.70           |
| 989803176411  | Paddle Tray Kit – includes external paddle tray, label set and upgrade instructions              | \$121.98           |
| <b>ECG MONITORING ELECTRODES</b>                    |  |                    |
| M2202A  | Adult High-Tack Foam ECG Electrodes, Wet Gel/Circular, 5 electrodes/pack (60 packs/case)         | \$88.49            |
| 989803148801  | Adult Foam ECG Electrodes, Solid Gel/Square Shaped, 30 electrodes/pack (50 packs/case)           | \$144.09           |
| 989803148821  | Adult Foam ECG Electrodes, Solid Gel/Oval Shaped, 30 electrodes/pack (20 packs/case)             | \$134.69           |
| <b>12 – LEAD ECG CABLES &amp; LEAD SETS</b>         |  |                    |
| M3525A  | 10-lead ECG Trunk Cable, 12-pin Connector (for 3-Lead and 12-Lead use) (2.7 meters long)         | \$160.53           |
| 989803147691  | 10-lead ECG Trunk Cable, 12-pin Connector (for 5-Lead and 12-Lead use) (1.3 meters long)         | \$166.02           |
| M1949A  | 10-lead ECG Patient Trunk Cable, 12-pin Connector (for 5-Lead and 12-Lead use) (2.7 meters long) | \$175.41           |
| M1663A  | 10-lead ECG Trunk Cable, 12-pin Connector (for 5-Lead and 12-Lead use) (2.0 meters long)         | \$169.15           |
| M1644A  | 5-Lead Set, Snap (AAMI), Limb  | \$72.83            |
| M1602A  | 5-Lead Set, Snap (AAMI), Chest   | \$84.57            |
| M3526A  | 3-Lead Set, Snap (AAMI)  | \$60.30            |
| M3527A  | 7-Lead Set, Snap (AAMI)  | \$79.88            |
| M5530A  | Combiner plug for 3-Lead Set, Connects to M3526A/M3527A  | \$9.24             |
| 989803158061  | 5-Lead Set, Snap, Shielded, (AAMI), Limb   | \$169.15           |
| 989803158071  | 5-Lead Set, Snap, Shielded (AAMI), Chest   | \$169.15           |

|                                      |  |          |
|--------------------------------------|--|----------|
| M1968A                               | 5-Lead Set, Grabber (AAMI), Limb   | \$86.14  |
| M1976A                               | 5-Lead Set, Grabber (AAMI), Chest  | \$79.88  |
| 989803176161                         | 5-Lead Ruggedized EMS Set, Snap, Shielded (AAMI), Limb                                 | \$90.06  |
| 989803176171                         | 5-Lead Ruggedized EMS Set, Snap, Shielded (AAMI), Chest                                | \$105.72 |
| <b>3 – LEAD CABLE SET</b>            |  |          |
| M1500A                               | 3-lead ECG Trunk Cable (AAMI)  | \$82.22  |
| M1605A                               | 3-lead ECG Lead Set with Snaps (AAMI)  | \$70.48  |
| <b>5 – LEAD CABLE SET</b>            |  |          |
| M1520A                               | 5-lead ECG Trunk Cable (AAMI)  | \$108.85 |
| M1625A                               | 5-lead ECG Lead Set with Snaps (AAMI)  | \$76.74  |
| <b>SYNC CABLE</b>                    |  |          |
| M1783A                               | 8 foot ECG-out cable   | \$92.40  |
| M5526A                               | 25 foot ECG-out cable  | \$92.40  |
| <b>SPO2 SENSORS/CABLES</b>           |  |          |
| M1191B                               | Reusable SpO2 Sensor Adult Finger (1 m), 1 sensor                                      | \$202.04 |
| M1191BL                              | Reusable SpO2 Sensor Adult Finger (3 m), 1 sensor                                      | \$211.43 |
| M1192A                               | Reusable SpO2 Sensor Pediatric/Small Adult Finger, 1 sensor                            | \$202.04 |
| M1193A                               | Reusable SpO2 Sensor Neonate foot, 1 sensor  | \$202.04 |
| M1194A                               | Reusable SpO2 Sensor Adult/Pediatric Ear Clip, 1 sensor                                | \$202.04 |
| M1195A                               | Reusable SpO2 Sensor Infant, 1 sensor  | \$202.04 |
| M1196A                               | Reusable Clip Adult Sensor   | \$86.14  |
| M1131A                               | Disposable SpO2 Sensor – Adult/Pediatric, 20 per case                                  | \$181.68 |
| M1132A                               | Disposable SpO2 Sensor – Infant, 20 per case   | \$227.10 |
| M1941A                               | SpO2 Extension Cable (2 m)   | \$90.84  |
| M1191T                               | Reusable SpO2 Finger Sensor, Adult (Nelcor 9-pin D-sub connector)                      | \$173.06 |
| M1192T                               | Reusable SpO2 Finger Sensor, Pediatric (Nelcor 9-pin D-sub connector)                  | \$173.06 |
| M1196T                               | Reusable Clip Adult Sensor (Nelcor 9-pin D-sub connector)                              | \$70.48  |
| M1943A                               | Nelcor SpO2 Sensor Adapter Cable (1 m) (use with M1191T, M1192T, M1196T)               | \$137.04 |
| M1943AL                              | Nelcor SpO2 Sensor Adapter Cable (3 m) (use with M1191T, M1192T, M1196T)               | \$150.35 |
| <b>NIBP INTERCONNECT TUBING</b>      |  |          |
| M1598B                               | Adult Pressure Interconnect Cable (1.5 m)  | \$51.68  |
| M1599B                               | Adult Pressure Interconnect Cable (3 m)  | \$51.68  |
| <b>REUSABLE BLOOD PRESSURE CUFFS</b> |  |          |
| 40400A                               | Reusable NBP Cuff Kit, 3 sizes (pediatric, adult, large adult), 3 cuffs                | \$111.98 |
| 40400B                               | Reusable NBP Cuff Kit, 5 sizes (infant, pediatric, adult, large adult, thigh), 5 cuffs | \$195.77 |
| 40401A                               | Traditional Reusable NBP Cuff Infant, 1 cuff   | \$25.84  |
| 40401B                               | Traditional Reusable NBP Cuff Pediatric, 1 cuff  | \$27.41  |
| 40401C                               | Traditional Reusable NBP Cuff Adult, 1 cuff  | \$31.32  |
| 40401D                               | Traditional Reusable NBP Cuff Large Adult, 1 cuff                                      | \$38.37  |
| 40401E                               | Traditional Reusable NBP Cuff Thigh, 1 cuff  | \$53.25  |
| M4552B                               | Antimicrobial Reusable NBP Cuff Infant, 1 cuff   | \$20.79  |
| M4553B                               | Antimicrobial Reusable NBP Cuff Pediatric, 1 cuff                                      | \$22.33  |
| M4554B                               | Antimicrobial Reusable NBP Cuff Small Adult, 1 cuff                                    | \$26.18  |
| M4555B                               | Antimicrobial Reusable NBP Cuff Adult, 1 cuff  | \$24.64  |
| M4556B                               | Antimicrobial Reusable NBP Cuff Adult – Extra-long, 1 cuff                             | \$30.80  |
| M4557B                               | Antimicrobial Reusable NBP Cuff Large Adult, 1 cuff                                    | \$25.41  |

|   |  |          |
|---|--|----------|
| M4558B  | Antimicrobial Reusable NBP Cuff Large Adult – Extra-long, 1 cuff       | \$34.65  |
| M4559B  | Antimicrobial Reusable NBP Cuff Thigh, 1 cuff                          | \$40.04  |
| M1572A  | Multi-Patient Comfort Cuffs Pediatric, 1 cuff                          | \$27.41  |
| M1573A  | Multi-Patient Comfort Cuffs Small Adult, 1 cuff                        | \$32.11  |
| M1574A  | Multi-Patient Comfort Cuffs Adult, 1 cuff                              | \$32.11  |
| M1575A  | Multi-Patient Comfort Cuffs Large Adult, 1 cuff                        | \$39.15  |
| M1576A  | Multi-Patient Comfort Cuffs Thigh, 1 cuff                              | \$50.82  |
| <b>DISPOSABLE BLOOD PRESSURE CUFFS</b>              |  |          |
| M4572B  | Soft Single-Patient Disposable Cuff Infant, 10 cuffs                   | \$64.68  |
| M4573B  | Soft Single-Patient Disposable Cuff Pediatric, 10 cuffs                | \$50.05  |
| M4574B  | Soft Single-Patient Disposable Cuff Small Adult, 10 cuffs              | \$51.59  |
| M4575B  | Soft Single-Patient Disposable Cuff Adult, 10 cuffs                    | \$55.44  |
| M4576B  | Soft Single-Patient Disposable Cuff Adult – Extra-long, 10 cuffs       | \$67.76  |
| M4577B  | Soft Single-Patient Disposable Cuff Large Adult, 10 cuffs              | \$55.44  |
| M4578B  | Soft Single-Patient Disposable Cuff Large Adult – Extra-long, 10 cuffs | \$75.46  |
| M4579B  | Soft Single-Patient Disposable Cuff Thigh, 10 cuffs                    | \$65.45  |
| <b>ETCO2 INTUBATED CIRCUITS</b>                     |  |          |
| M1920A  | Filter Line Set Adult/Pediatric (25 sets/case)                         | \$238.06 |
| M1921A  | Filter H Set Adult/Pediatric (25 sets/case)                            | \$371.18 |
| M1923A  | Filter H Set Infant/Neonatal (yellow, 25 sets/case)                    | \$478.47 |
| <b>NON-INTUBATED DUAL PURPOSE CIRCUITS (CO2/O2)</b> |  |          |
| M2520A  | Smart CapnoLine Pediatric (25 sets/case)                               | \$382.15 |
| M2522A  | Smart CapnoLine Adult (25 sets/case)                                   | \$339.86 |
| <b>NON-INTUBATED SINGLE PURPOSE CIRCUITS (CO2)</b>  |  |          |
| M2524A  | Smart CapnoLine Pediatric (25 sets/case)                               | \$350.82 |
| M2526A  | Smart CapnoLine Adult (25 sets/case)                                   | \$350.82 |
| <b>DISPOSABLE TEMPERATURE SUPPLIES</b>              |  |          |
| 21090A  | Esophageal/rectal Temperature Probe – 36" 20 per case                  | \$122.95 |
| 21091A  | Skin surface Temperature Probe – 28" 20 per case                       | \$115.11 |
| 21093A  | Esophageal Stethoscope Temperature Probe, 12FR – 18" 20 per case       | \$157.40 |
| 21094A  | Esophageal Stethoscope Temperature Probe, 18FR – 18" 20 per case       | \$165.23 |
| 21095A  | Esophageal Stethoscope Temperature Probe, 24FR – 18" 20 per case       | \$157.40 |
| 21096A  | Foley Catheter Temperature Probe, 16FR – 17" 10 per case               | \$159.75 |
| 21097A  | Foley Catheter Temperature Probe, 18FR – 17" 10 per case               | \$157.40 |
| M1837A  | Esophageal/Rectal Temperature Probe, 9FR – 36" 20 per case             | \$122.95 |
| M2255A  | Foley Catheter Temperature Probe, 14FR – 17" 10 per case               | \$142.52 |
| <b>REUSABLE TEMPERATURE SUPPLIES</b>                |  |          |
| 21075A  | Esophageal/Rectal Temperature Probe – Adult – 10' 1 each               | \$74.39  |
| 21076A  | Esophageal/Rectal Temperature Probe – Pediatric – 10' 1 each           | \$106.50 |
| 21078A  | Skin Surface Temperature Probe – 3/8"x10' 1 each                       | \$145.65 |
| 21082A  | 3.0m 2-pin plug extension cable for mini phone plug                    | \$38.37  |
| 21082B  | 1.5m 2-pin extension cable for mini phone plug                         | \$46.20  |
| <b>BATTERIES &amp; CHARGERS</b>                     |  |          |
| M3538A  | Lithium Ion Battery Module   | \$313.24 |
| M3539A  | AC Power Module  | \$288.40 |
| M5529A  | DC Power Module  | \$548.10 |

|   |  |           |
|---|--|-----------|
| 989803176541                                    | Quick Disconnect DC Power Cable  | \$169.40  |
| 989803135301                                    | 2-Bay Analyzer for HS LI-ION Batteries   | \$969.50  |
| 989803135331                                    | 4-Bay Analyzer for HS LI-ION Batteries   | \$1799.00 |
| <b>PAPER</b>                                    |  |           |
| 40457C  | 50 mm Chemical Thermal Paper, Gray Grid (10 rolls)   | \$25.84   |
| 40457D  | 50 mm Chemical Thermal Paper, Gray Grid (80 rolls)   | \$141.74  |
| 989803138171                                    | 75mm Chemical Thermal Paper (10 rolls)   | \$45.42   |
| 989803138181                                    | 75mm Chemical Thermal Paper (80 rolls)   | \$353.96  |
| <b>CASES</b>                                    |  |           |
| M3541A  | Red Carry Case (Detachable pouch) - includes two side pouches, a rear pouch and carry strap.   | \$262.34  |
| 989803172501                                    | MRx Black Soft Carry Case (Pads Only)  | \$262.34  |
| 989803174261                                    | MRx Black Soft Carry Case Straps   | \$21.00   |
| <b>COLOR HANDLES</b>                            |  |           |
| M5521A  | Color handle, green  | \$4.70    |
| M5522A  | Color handle, blue   | \$4.70    |
| M5523A  | Color handle, yellow   | \$4.70    |
| M5524A  | Color handle, rose   | \$4.70    |
| M5525A  | Color handle, gray   | \$4.70    |
| <b>3RD PARTY OFFERINGS (*NON-DISCOUNTABLE*)</b> |  |           |
| MXU0024 - A03                                   | MRx GCX Roll stand with Utility Basket and Handle  | \$550*    |
| MXU0025 - A01                                   | 12-Lead Simulator with Philips HeartStart Connector  | \$610*    |
| MXU0025 - A04                                   | 3-Lead Simulator with Philips HeartStart Connector   | \$460*    |
| <b>MISCELLANEOUS</b>                            |  |           |
| 453564042671                                    | HeartStart MRx Quick Cards (English)   | \$25.90   |
| 453564045001                                    | HeartStart MRx End User Training DVD (English, NTSC format)  | \$25.90   |
| M3544A  | Data Card Tray   | \$6.93    |
| 989803146981                                    | Data Card and Tray   | \$79.88   |
| M4759A  | Replacement Adult Paddle Electrode   | \$55.60   |
| 989803162401                                    | Replacement Q-CPR compression meter (does not include Hands-Free cable or adhesive pads)   | \$840.00  |
| 989803163291                                    | Q-CPR compression meter adhesive pads (Qty 10)   | \$35.00   |
| M4761A  | First Generation Q-CPR compression sensor (replacement sensor)   | \$1185.80 |
| M4762A  | First Generation Q-CPR compression sensor adhesive pads (Qty 10)   | \$39.15   |
| M4760A  | Handle and Cap Plate   | \$69.77   |
| M4737A  | MRx Display Cover  | \$67.76   |
| M3537A  | Bed rail hook  | \$3.92    |
| M3549A  | MRx Wide Metal Bedrail Hook  | \$47.74   |
| M5528A  | Mounting bracket (Laerdal wall mount, may be used with M5529A)   | \$548.10  |
| <b>CALIBRATION KITS AND SUPPLIES</b>            |  |           |
| 453564063841                                    | HeartStart MRx NBP Calibration Kit. Includes the following: <ul style="list-style-type: none"> <li>▪ HS MRx Calibration DVD (1)</li> <li>▪ MRx NBP/CO2 Cal. Instructions (1)</li> <li>▪ MRx PLAST Tube Assembly (1)</li> <li>▪ MRx NBP Aneroid Gauge (1)</li> <li>▪ Adult Pressure Interconnect Cable 1.5m (1)</li> <li>▪ Easy Care Cuff, (2)</li> </ul> | \$390.60  |

|   |   |          |
|---|---|----------|
|   | <ul style="list-style-type: none"> <li>▪ Hose, Adult (1)</li> <li>▪ Bulb and Valve Kit (1)</li> <li>▪ Y Cuff Adapter for Two Hose Cuffs (1)</li> </ul>  |          |
| 453564063851  | HeartStart MRx etCO2 Calibration Kit. Includes the following: <ul style="list-style-type: none"> <li>▪ HS MRx Calibration DVD (1)</li> <li>▪ MRx NBP/CO2 Cal. Instruction (1)</li> <li>▪ Calibration Tube Assembly (1)</li> <li>▪ Filter Line Set Adult/Pedi (1)</li> <li>▪ Calibration Regulator (1)</li> <li>▪ Additional equipment required for calibration: CO<sub>2</sub> and O<sub>2</sub> gas (not included in kit)</li> </ul> | \$513.80 |
| 989803100841  | 5% Gas (6 cans per case)  | \$205.17 |
| 989803100851  | 10% Gas (6 cans per case)   | \$212.22 |
| <p><b>Shipping:</b> Standard FedEx ground is included in all prices.</p> <p>All Medical Supplies orders are subject to a \$15 standard freight charge. Please contact Philips Medical Supplies Customer Service line for more information.</p> <p><b>Returned Goods Policy:</b> Authorization is required for all returns. A Returned Goods Authorization (RGA) number must be obtained prior to returning product to Philips. To obtain an RGA number, call (800) 934-7372. An RGA number must appear on the outside of the box.</p> <p><b>Sales Tax:</b> The above prices do not include applicable sales taxes.</p> <p><b>Customer Service:</b> (800) 934-7372; Fax (800) 947-3299</p> <p><b>Philips Medical Supplies:</b> (800) 225-0230 or online at: <a href="http://shop.medical.philips.com">shop.medical.philips.com</a></p> <p><b>Philips Terms and Conditions:</b> Philips Terms and Conditions of Sales and Service (Exhibit E16P) are available upon request.</p> <p><b>S/R Technical Questions:</b> (978) 659-4262 or your marketing rep.</p> |   |          |

# US Price List

## HeartStart FRx Defibrillator

### HeartStart FRx Defibrillator

| REF     | DESCRIPTION   | OFFER PRICE |
|---------|---|-------------|
| 861304  | HeartStart FRx Defibrillator  | \$1,268.80  |
| Opt A01 | HeartStart FRx Defibrillator Aviation Bundle  | \$1,283.10  |
| Opt R01 | HeartStart FRx Readt Pack (includes; carrying case, spare Heartstart                                  | \$108.41    |
| Opt R02 | HeartStart FRx Readt Pack Aviation Bundle (uses TRO-142C battery; order either A01 or R02 ; not both) | \$122.30    |

The HeartStart FRx Defibrillator includes an Owner Manual, Quick Set-up guide, maintenance booklet, pre-installed battery, 1 set pre-installed SMART Pads II, and a Quick Reference Guide. The FRx Ready-Pack has the device and spare pads pre-installed in the carry case. The HeartStart FRx Defibrillator device includes an 8-year manufacturer's warranty at no charge. Battery includes a 4-year warranty; pads are warranted until expiration date. Other accessories include a 1-year warranty.

### HeartStart FRx Defibrillator Accessories

| REF          | DESCRIPTION  | OFFER PRICE |
|--------------|--|-------------|
| M5070A       | Battery, Long Life LiMnO2 for HS1/FRx                      | \$101.14    |
| 989803139301 | Aviation Battery, HeartStart FRx (complies with TSO C-142) | \$105.77    |
| 989803139261 | HeartStart SMART Pads II (1 set)                           | \$33.05     |
| 989803139311 | Infant/Child Key   | \$64.79     |
| 68-PCHAT     | Fast Response Kit  | \$27.76     |

### HeartStart Cases and Wall Mounts

| REF          | DESCRIPTION                             | OFFER PRICE |
|--------------|---|-------------|
| 989803136531 | Defibrillator Cabinet, Basic            | \$164.45    |
| PFE7023D     | Defibrillator Cabinet, Semi-recessed    | \$304.85    |
| PFE7024D     | Defibrillator Cabinet, Wall Surface     | \$286.00    |
| 989803170891 | AED Wall Mount                          | \$61.75     |
| M3859A       | Secure Pull Seal, 10-pack               | \$7.15      |
| 989803139251 | Carrying Case, FRx Defibrillator        | \$92.95     |
| YC           | Carrying Case, Plastic Waterproof Shell | \$143.00    |

### HeartStart Wall Signs, Awareness Placard and Posters

| REF          | DESCRIPTION  | OFFER PRICE |
|--------------|--|-------------|
| 989803170921 | AED Wall Sign, red   | \$21.81     |
| 989803170901 | AED Awareness Placard, red   | \$15.87     |
| 861476       | AED Awareness Posters (4-pack)- [opt. ABA English] [opt ABE Spanish], [opt ABF | \$13.22     |
| 861478       | AED Signage Bundle (includes: AED Wall Sign, AED Awareness Placard, and AED Po | \$39.66     |
| 861477       | AED Wall Mount and Signage Bundle  | \$85.94     |

### HeartStart FRx Training Materials and Learning Products

| REF          | DESCRIPTION  | OFFER PRICE |
|--------------|--|-------------|
| 861306       | HeartStart FRx Trainer   | \$228.07    |
| 989803139321 | FRx Training Tool Kit (includes PowerPoint presenter's guide, student                                    | \$20.49     |
| 989803139341 | FRx Product Training DVD   | \$9.92      |
| 989803138731 | FRx Owner's Manual   | \$13.88     |
| 989803138601 | FRx Quick Reference Guide  | \$3.25      |
| 989803139271 | Training Pads II (Note: for Infant/Child training applications, buy the Infa<br>nt/Child Key separately) | \$50.90     |
| 989803139291 | Replacement Training Pads II (Includes pads, wire and plug)  | \$20.49     |
| M5088A       | Internal Manikin Adapter (Compatible with HeartStart FRx Trainer 86130                                   | \$20.49     |
| M5089A       | External Manikin Adapters, 5-  | \$34.37     |
| M5090A       | Adult Pads Placement Guide   | \$17.19     |
| 989803139281 | Infant/Child Pads Placement Guide  | \$17.19     |

**Philips Healthcare's Pricing**  
**OKLAHOMA-NASPO CONTRACT #SW300**  
**HeartStart AED Monitor/Defibrillators Accessories**

| REF                            | DESCRIPTION                            | OFFER PRICE |
|--------------------------------|--|-------------|
| <b>FRx Cross-Compatibility</b> |  |             |
| 05-10000                       | HeartStart Pads Adapter (QUICK-COMBO™) | \$25.78     |
| 05-10100                       | HeartStart Pads Adapter (Zoll™)        | \$25.78     |
| 05-10200                       | HeartStart Pads Adapter (Barrel-style) | \$25.78     |

**HeartStart Data Management**

| REF    | DESCRIPTION   | OFFER PRICE |
|--------|---|-------------|
| 861451 | Option A01 – HeartStart Data Messenger Software – Single PC               | \$115.69    |
| 861451 | Option A03 – HeartStart Data Messenger Software – Site-wide License       | \$2,665.00  |
| 861487 | Option A01 – HeartStart Configure Software                                | \$43.55     |
| 861489 | Option A01 – HeartStart Event Review Software – Single PC                 | \$264.55    |
| 861489 | Option A02 – HeartStart Event Review Software – Site-wide License         | \$666.25    |
| 861489 | Option A03 – HeartStart Event Review Software – Upgrade Single PC         | \$67.60     |
| 861489 | Option A04 – HeartStart Event Review Software – Upgrade Site-wide License | \$221.00    |
| 861431 | Option A01 – HeartStart Event Review Pro Software – Single PC             | \$1,670.50  |
| 861431 | Option A03 – HeartStart Event Review Pro Software – Site License          | \$4,013.75  |
| 861436 | Option A01 – HeartStart Event Review Pro Software Upgrade – Single PC     | \$666.25    |
| 861436 | Option A03 – HeartStart Event Review Pro Software Upgrade – Site License  | \$1,335.75  |
| ACT-IR | Infrared Adapter Cable  | \$88.58     |

**Extended Warranties**

| REF          | DESCRIPTION                                       | OFFER PRICE |
|--------------|---|-------------|
| 989803143941 | Extended Warrant (2 years) - New FRx              | \$263.90    |
| 989803143951 | Extended Warranty (2 years) - Previously Sold FRx | \$263.90    |

**Extended Warranties:** Customers must complete, sign and return documentation required by Philips to purchase extended warranty. For previously sold defibrillators, customers purchasing extended warranties must do so prior to expiration of their defibrillator's original warranty.

**Pricing:** The above prices do not include applicable sales taxes. Philips Terms and Conditions of Sale are available upon request.

**Shipping:** Shipping costs are included in all pricing – FOB destination. Supply only orders totaling less than \$300 may be subject to a shipping and handling charge. Rush shipping is available for an additional fee.

**Return Process:** A Returned Goods Authorization (RGA) number is required for all returns and must be obtained prior to returning product to Philips. To obtain an RGA number, call Customer Service. The RGA number must appear on the outside of the box. All returns are subject to a restocking fee. For more details on Philips Return Policy, contact Customer Service.

**Customer Service:** Phone: (800) 934-7372 or (978) 659-3332 Fax: (800) 947-3299

**Address:** Philips Healthcare, 3000 Minuteman Rd, Andover, MA 01810

**Philips Healthcare's Pricing**  
**OKLAHOMA-NASPO CONTRACT #SW300**  
**HeartStart AED Monitor/Defibrillators Accessories**

## US Price List

### HeartStart FR3 Defibrillator

**OK NASPO Contract SW300**

#### HeartStart FR3 Defibrillator

| REF    | DESCRIPTION  | OFFER PRICE |
|--------|--|-------------|
| 861388 | HeartStart FR3 Text bundle includes standard battery, SMART Pads III, and user | \$1,959.30  |
| 861389 | HeartStart FR3 ECG bundle includes standard battery, SMART Pads III, and use   | \$2,324.00  |

The HeartStart FR3 Defibrillator includes 1 battery, 1 set of SMART Pads III, Guide To Setup and Maintenance (printed); Instructions For Administrator's (CD). The HeartStart FR3 Defibrillator includes a 5-year manufacturer's warranty. FR3 batter includes a 3-year warranty from date of installation. SMART Pads III warranty extends to the expiration date. Othe accessories include a 1-year warranty.

#### HeartStart FR3 Accessories

| REF          | DESCRIPTION   | OFFER PRICE |
|--------------|---|-------------|
| 989803150161 | FR3 Primary Battery   | \$175.50    |
| 989803149981 | SMART Pads III, 1 set   | \$29.90     |
| 989803149991 | SMART Pads III, 5 sets  | \$135.20    |
| 989803150101 | FR3 Language Card   | \$97.30     |
| 989803150011 | Pad Sentry Insert (replacement part for Pads Sentry Insert in FR3 Case)   | \$27.30     |
| 989803150111 | FR3 Fast Response Kit (use only with Rigid System Case, Kits contents same as 68-                                 | \$33.15     |
| 989803150031 | FR3 Infant/Child Key  | \$63.05     |
| 989803150211 | Bottom Case Insert for FR3 Sysatem Case, Rigid replacement part for Bottom Case Insert in FR3 Rigid System Case.) | \$24.05     |

#### HeartStart FR3 Cases

| REF          | DESCRIPTION  | OFFER PRICE |
|--------------|--|-------------|
| 989803149971 | FR3 System Case, Rigid - Fits AED, extra battery, extra set of SMART Pads III, FR3 Fast Response Kit | \$157.95    |
| 989803179181 | FR3 Small Case, Soft – Fits AED and extra set of SMART Pads III                                      | \$104.00    |
| 989803179161 | FR3 System Case, Soft – Fits AED, extra battery, extra set of SMART Pads III                         | \$106.60    |

#### HeartStart FR3 Training Material

| REF            | DESCRIPTION  | OFFER PRICE |
|----------------|--|-------------|
| 861467 opt A01 | AED Trainer 3  | \$293.15    |
| 989803171631   | Remote Control for AED Trainer 3   | \$31.20     |
| 989803150191   | FR3 Training Pack-Includes: Rechargeable Traning Battery, Training Pads III, Interconnect Cable, External Manikin Adapter (Training Battery Charger Sold Separately. | \$198.25    |
| 861394         | FR3 Training Battery Charger   | \$201.50    |
| 989803150181   | Replacement Training Pads III (use with Inter-connect Cable, Training Pads   | \$16.90     |
| 989803150201   | Interconnect Cable, Training Pads III  | \$12.35     |

#### HeartStart Wall Signs, Awareness Placard and Posters

| REF          | DESCRIPTION   | OFFER PRICE |
|--------------|---|-------------|
| 989803170921 | AED Wall Sign, red  | \$21.81     |
| 989803170901 | AED Awareness Placard, red  | \$15.87     |
| 861476       | AED Awareness Posters (4-pack) [opt. ABA English] [opt. ABE Spanish] [opt. ABF Frer | \$13.22     |
| 861478       | AED Signage Bundle (includes: AED Wall Sign, AED Awareness Placard, and AED Po      | \$39.66     |
| 861477       | AED Wall Mount and Signage Bundle   | \$85.94     |

**Philips Healthcare's Pricing  
OKLAHOMA-NASPO CONTRACT #SW300  
HeartStart AED Monitor/Defibrillators Accessories**

**HeartStart Cabinets and Wall Mounts**

| REF          | DESCRIPTION                          | OFFER PRICE |
|--------------|--------------------------------------|-------------|
| 989803136531 | Defibrillator Cabinet, Basic         | \$85.94     |
| PFE7023D     | Defibrillator Cabinet, Semi-recessed | \$289.54    |
| PFE7024D     | Defibrillator Cabinet, Wall Surface  | \$271.69    |
| 989803170891 | AED Wall Mount                       | \$58.83     |

All HeartStart FR3 cases are compatible with HeartStart Cabinets and Wall Mounts

**HeartStart FR3 Data Management**

| REF          | DESCRIPTION   | OFFER PRICE |
|--------------|---|-------------|
| 989803150081 | FR3 Bluetooth Transceiver Module  | \$90.35     |
| 989803150061 | FR3 Data Card   | \$59.80     |
| M3524A       | Data Card Reader  | \$102.47    |
| 861451       | Option A01 – HeartStart Data Messenger Software – Single PC                   | \$115.69    |
| 861451       | OptionA03 – HeartStart Data Messenger Software – Site-wide License            | \$2,665.00  |
| 861487       | Option A01 – HeartStart Configure Software                                    | \$43.55     |
| 861489       | Option A01 – HeartStart Event Review Software – Single PC                     | \$264.55    |
| 861489       | Option A02 – HeartStart Event Review Software – Site-wide License             | \$666.25    |
| 861489       | Option A03 – HeartStart Event Review Software – Upgrade Single PC             | \$67.60     |
| 861489       | Option A04 – HeartStart Event Review Software – Upgrade Site-wide License     | \$221.00    |
| 861431       | Option A01 – HeartStart Event Review Pro Software – Single PC                 | \$1,670.50  |
| 861431       | Option A03 – HeartStart Event Review Pro Software – Site-wide License         | \$4,013.75  |
| 861436       | Option A01 – HeartStart Event Review Pro Software – Upgrade Single PC         | \$666.25    |
| 861436       | Option A03 – HeartStart Event Review Pro Software – Upgrade Site-wide License | \$1,335.75  |

**Pricing:** The above prices do not include applicable sales taxes. Philips Terms and Conditions of Sale are available upon request.

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**Customer Service:** Phone: (800) 934-7372 or (978) 659-3332, Fax: (800) 947-3299

**Address:** Philips Healthcare, 3000 Minuteman Road, Andover, MA 01810

US Price List

HeartStart FR2+ Defibrillator Supplies

FR2+ Accessories

| REF          | DESCRIPTION   | OFFER PRICE |
|--------------|---|-------------|
| 989803158211 | HeartStart AED Defibrillator Pads 1- Pack   | \$25.78     |
| 989803158221 | HeartStart AED Defibrillator Pads 5-Pack  | \$101.80    |
| M3870A       | FR2 AED Infant/Child Defibrillator Pads 1-Pack  | \$64.79     |
| M3863A       | Battery, Long-Life LiMnO2, for FR2 Series   | \$162.62    |
| 989803136291 | Battery, Aviation, LiMnO2, FR2 Series   | \$163.28    |
| M3848A       | Battery, Rechargeable LiION for FR2+ (FR2s shipped before 11/12/01                                  | \$180.47    |
| M3849A       | Charger for FR2+ Rechargeable Battery (REF M3848A)  | \$102.46    |
| 68-PCHAT     | Fast Response Kit   | \$0.00      |
| M3873A       | FR2+ ECG Assessment Module, AAMI (FR2s shipped prior to 11/12/01 need a software update to use this | \$215.15    |
| 989803137771 | ECG Monitoring Electrodes – 20 3-packs (six week lead time)   | \$36.40     |

All HeartStart FR2 batteries are warranted for four years from the time of installation. Pads are warranted until expiration date. All other accessories include a 12 month warranty.

FR2+ Data Cards

| REF    | DESCRIPTION                       | OFFER PRICE |
|--------|-----------------------------------|-------------|
| M3854A | Data Card and Tray for FR2 Series | \$60.81     |
| M3853A | Data Card Tray for FR2 Series     | \$5.95      |
| M3524A | Data Card Reader                  | \$102.47    |

Cases/Wall Mount

| REF          | DESCRIPTION                                   | OFFER PRICE |
|--------------|---|-------------|
| 989803136531 | Defibrillator Cabinet, Basic                  | \$156.01    |
| PFE7023D     | Defibrillator Cabinet, Premium, Semi-recessed | \$289.54    |
| PFE7024D     | Defibrillator Cabinet, Premium, Wall Surface  | \$271.69    |
| M3868A       | Carrying Case for FR2 Series                  | \$88.58     |
| M3869A       | Vinyl Carrying Case for FR2 Series            | \$88.58     |
| 989803170891 | AED Wall Mount                                | \$58.83     |
| M3859A       | Secure-Pull Seal 10 pack                      | \$6.61      |
| YC           | Carrying Case, Plastic Waterproof Shell       | \$136.18    |
| 989803133171 | Temperature Control Carry Case                | \$258.47    |

HeartStart Wall Signs, Awareness Placards and Posters

| REF          | DESCRIPTION   | OFFER PRICE |
|--------------|---|-------------|
| 989803170921 | AED Wall Sign, red  | \$21.81     |
| 989803170901 | AED Awareness Placard, red  | \$15.87     |
| 861476       | AED Awareness Posters (4-pack) [opt. ABA English, opt. ABE Spanish, opt. ABF French]  | \$13.22     |
| 861477       | AED Wall Mount and Signage Bundle   | \$85.94     |
| 861478       | AED Signage Bundle (includes: AED Wall Sign, AED Awareness Placards, and AED Posters) | \$39.66     |



**Philips Healthcare's Pricing**  
**OKLAHOMA-NASPO CONTRACT #SW300**  
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**FR2+ Cross-Product Compatibility**

| REF      | DESCRIPTION                            | OFFER PRICE |
|----------|--|-------------|
| 05-10000 | HeartStart Pads Adapter (QUIK-COMBO™)  | \$25.78     |
| 05-10100 | HeartStart Pads Adapter (Zoll™)        | \$25.78     |
| 05-10200 | HeartStart Pads Adapter (Barrel Style) | \$25.78     |

**Event Review Software**

| REF    | DESCRIPTION   | OFFER PRICE |
|--------|---|-------------|
| 861451 | Option A01 – HeartStart Data Messenger Software – Single PC               | \$115.69    |
| 861451 | OptionA03 – HeartStart Data Messenger Software – Site-wide License        | \$2,665.00  |
| 861489 | Option A01 – HeartStart Event Review Software – Single PC                 | \$264.55    |
| 861489 | Option A02 – HeartStart Event Review Software – Site-wide License         | \$666.25    |
| 861489 | Option A03 – HeartStart Event Upgrade Single PC                           | \$67.60     |
| 861489 | Option A04 – HeartStart Event Review Software – Upgrade Site-wide License | \$221.00    |
| 861431 | Option A01 – HeartStart Event Review Pro Software – Single PC             | \$1,670.50  |
| 861431 | Option A03 – HeartStart Event Review Pro Software – Site-wide License     | \$4,013.75  |
| 861436 | Option A01 – HeartStart Event Review Pro Software – Upgrade Single PC     | \$666.25    |
| 861436 | Option A03 – HeartStart Event Review Pro Software – Upgrade Site-wide     | \$1,335.75  |

**FR2+ Training Materials**

| REF          | DESCRIPTION  | OFFER PRICE |
|--------------|--|-------------|
| M3860-91900  | Instructions for Use, FR2+, English  | \$13.88     |
| M3860-97800  | Quick Reference Card, FR2, English   | \$3.25      |
| M3864A       | Training & Admin Pack for FR2 Series   | \$136.18    |
| M3855A       | Charger for FR2 Training & Admin Pack (includes US power cord)                   | \$85.27     |
| M3864-90001  | Reference Guide for Training & Admin Pack, FR2 Series                            | \$13.88     |
| 989803150291 | HeartStart FR2+ Toolkit, NTSC  | \$20.49     |
| M3752A       | HeartStart AED Trainer 2 (Includes Carrying Case, 1 set of Defibrillator Trainin | \$237.32    |
| REF          | DESCRIPTION  | OFFER PRICE |
| M3753A       | Remote Control for AED Trainer 2   | \$33.05     |
| M3754A       | Programming Kit for AED Trainer 2 (Includes PC Cable and CD with Software)       | \$20.49     |
| 07-10900     | Defibrillator Training Pads: 1 set   | \$17.19     |
| 07-11000     | Defibrillator Trainer Carrying Case  | \$17.19     |
| M3871A       | FR2 Series Infant/Child Training Pads  | \$30.41     |
| M3755A       | Training Pads for AED Little Anne – 1 set  | \$18.51     |
| M3756A       | AED Little Anne Training System  | \$393.99    |

**Pricing:** The above prices do not include applicable sales taxes. Philips Terms and Conditions of Sale are available upon request.

**Shipping:** Shipping costs are included in all pricing – FOB destination. Supply only orders totaling less than \$300 may be subject to a shipping and handling charge. Rush shipping is available for an additional fee.

**Return Process:** A Returned Goods Authorization (RGA) number is required for all returns and must be obtained prior to returning product to Philips. To obtain an RGA number, call Customer Service. The RGA number must appear on the outside of the box. All returns are subject to a restocking fee. For more details on Philips Return Policy, contact Customer Service.

**Customer Service:** Phone: (800) 934-7372 or (978) 659-3332, Fax: (800) 947-3299

**Address:** Philips Healthcare, 3000 Minuteman Road, Andover, MA 01810

**Philips Healthcare's Pricing**  
**OKLAHOMA-NASPO CONTRACT #SW300**  
**HeartStart AED Monitor/Defibrillators Accessories**

## US Price List

### HeartStart OnSite Defibrillator

#### HeartStart OnSite Defibrillator

| REF  | DESCRIPTION   | OFFER PRICE |
|--|---|-------------|
| M5066A   | HeartStart OnSite Defibrillator (HS1) - When purchasing M5066A, customer must also choose one carry case option.                                      | \$880.10    |
| Opt C01  | Standard Carry Case (recommended; space for spare battery and spare pads cartridge)   | \$60.81     |
| Opt C02  | Slim Carry Case   | \$21.15     |
| Opt C04  | No Carry Case (Customer receives clear vinyl sleeve for holding Quick Reference Guide and call 911 reminder)  | \$0.00      |
| Opt R01  | HeartStart HS1 Ready-Pack (includes: standard carrying case, spare Adult SMART Pads Cartridge. Device and spare pads are pre-installed in carry case. | \$94.53     |
| <p>The HeartStart OnSite Defibrillator includes 1 pre-installed battery, 1 pre-installed SMART Pads Cartridge, Quick Set-up Guide, Maintenance Booklet, Quick Reference Guide, and Owners' Manual plus the user-selected carrying case. The HeartStart OnSite Ready-Pack configuration has the AED and spare pads cartridge pre-installed in the standard carry case. The HeartStart OnSite Defibrillator device includes an 8 -year manufacturer's warranty. HS1 battery includes a 4-year warranty from the time of installation. SMART Pads Cartridge warranty extends to the expiration date. Other accessories include a 1-year warranty.</p> |   |             |

#### HeartStart OnSite Defibrillator Accessories

| REF      | DESCRIPTION                               | OFFER PRICE |
|----------|---|-------------|
| M5070A   | Battery for HeartStart Defibrillator, HS1 | \$101.14    |
| M5071A   | Adult SMART Pads Cartridge, HS1           | \$40.33     |
| M5072A   | Infant/Child SMART Pads Cartridge, HS1    | \$64.79     |
| 68-PCHAT | Fast Response Kit                         | \$27.76     |

#### HeartStart Cases and Wall Mounts

| REF          | DESCRIPTION  | OFFER PRICE |
|--------------|--|-------------|
| 989803136531 | Defibrillator Cabinet, Basic   | \$156.01    |
| PFE7023D     | Defibrillator Cabinet, Semi-recessed                                   | \$289.54    |
| PFE7024D     | Defibrillator Cabinet, Wall Surface                                    | \$271.69    |
| 989803170891 | AED Wall Mount   | \$58.83     |
| M3859A       | Secure Pull Seal, 10-pack  | \$6.61      |
| M5075A       | Standard Carry Case for HeartStart HS1 (when ordering case standalone) | \$79.99     |
| M5076A       | Slim Carry Case for HeartStart HS1 (when ordering case standalone)     | \$67.42     |
| YC           | Carrying Case, Plastic Waterproof Shell                                | \$136.18    |

#### HeartStart Wall Signs, Awareness Placard and Posters

| REF          | DESCRIPTION  | OFFER PRICE |
|--------------|--|-------------|
| 989803170921 | AED Wall Sign, red   | \$21.81     |
| 989803170901 | AED Awareness Placard, red   | \$15.87     |
| 861476       | AED Awareness Posters (4-pack) [opt. ABA English] [opt. ABE Spanish] [opt. ABF French] | \$13.22     |
| 861478       | AED Signage Bundle (includes: AED Wall Sign, AED Awareness Placard, and AED Posters)   | \$39.66     |
| 861477       | AED Wall Mount and Signage Bundle  | \$85.94     |

**Philips Healthcare's Pricing**  
**OKLAHOMA-NASPO CONTRACT #SW300**  
**HeartStart AED Monitor/Defibrillators Accessories**

| <b>HeartStart OnSite Training Materials and Learning Products</b> |   |                    |
|---|---|--------------------|
| <b>REF</b>  | <b>DESCRIPTION</b>  | <b>OFFER PRICE</b> |
| M5066-89100   | HeartStart HS1 Toolkit, NTSC  | \$20.49            |
| M5066-91900   | Instructions for Use, HeartStart OnSite Defibrillator                         | \$13.88            |
| M5066-97800   | Quick Reference, HeartStart HS1   | \$3.25             |
| M5073A  | Adult Training Pads Cartridge, HS1  | \$50.90            |
| M5074A  | Infant/Child Training Pads Cartridge, HS1                                     | \$54.20            |
| M5085A  | HeartStart Trainer  | \$221.46           |
| M5085-91900   | Instructions for Use, HeartStart Trainer                                      | \$6.61             |
| M5087A  | Replacement Carry Case, HeartStart Trainer                                    | \$17.19            |
| M5088A  | Internal Manikin Adapter (Compatible with OnSite Trainer (M5085A) only)       | \$20.49            |
| M5089A  | External Manikin Adapter, 5-pack  | \$34.37            |
| M5090A  | Adult Pad Placement Guide   | \$17.19            |
| M5093A  | Replacement Pads, Adult Training  | \$20.49            |
| M5094A  | Replacement Pads, Infant/Child Training                                       | \$20.49            |
| 989803139281  | Infant/Child Pads Placement Guide   | \$17.19            |
| <b>HeartStart Data Management</b>                                 |   |                    |
| <b>REF</b>  | <b>DESCRIPTION</b>  | <b>OFFER PRICE</b> |
| 861451  | Option A01 – HeartStart Data Messenger Software – Single PC                   | \$115.69           |
| 861451  | Option A03 – HeartStart Data Messenger Software – Site-wide License           | \$2,665.00         |
| 861487  | Option A01 – HeartStart Configure Software                                    | \$43.55            |
| 861489  | Option A01 – HeartStart Event Review Software – Single PC                     | \$264.55           |
| 861489  | Option A02 – HeartStart Event Review Software – Site-wide License             | \$666.25           |
| 861489  | Option A03 – HeartStart Event Review Software – Upgrade Single PC             | \$67.60            |
| 861489  | Option A04 – HeartStart Event Review Software – Upgrade Site-wide License     | \$221.00           |
| 861431  | Option A01 – HeartStart Event Review Pro Software – Single PC                 | \$1,670.50         |
| 861431  | Option A03 – HeartStart Event Review Pro Software – Site-wide License         | \$4,013.75         |
| 861436  | Option A01 – HeartStart Event Review Pro Software – Upgrade Single PC         | \$666.25           |
| 861436  | Option A03 – HeartStart Event Review Pro Software – Upgrade Site-wide License | \$1,335.75         |
| <b>Extended</b>   |   |                    |
| <b>REF</b>  | <b>DESCRIPTION</b>  | <b>OFFER PRICE</b> |
| 989803130341  | Extended Warranty (2years) - HeartState OnSite                                | \$264.55           |
| 989803130351  | Extended Warranty (2years) - Previously Sold HeartState OnSite                | \$264.55           |

**Extended Warranties:** Customers must also complete, sign and return any documentation required by Philips to purchase extended warranty. For previously sold defibrillators, customers purchasing an extended warranty must do so prior to the expiration of their defibrillator's original warranty.

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