




**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

P.O. Box 119
Honolulu, Hawaii 96810-0119
Tel: (808) 587-4700
e-mail: state.procurement.office@hawaii.gov
<http://spo.hawaii.gov>

October 23, 2014

TO: Executive Departments/Agencies
Department of Education (DOE)
(Excludes Charter Schools)
Hawaii Health Systems Corporation
(HHSC)
Office of Hawaiian Affairs (OHA)
University of Hawaii (UH)
House of Representatives (House)
Senate
Judiciary

City and County of Honolulu
(C&C of Honolulu)
Honolulu City Council
Honolulu Board of Water Supply
Honolulu Authority For Rapid Transportation
(HART)
County of Hawaii
Hawaii County Council
County of Hawaii-Department of Water Supply
County of Maui
Maui County Council
County of Maui-Department of Water Supply
County of Kauai
Kauai County Council
County of Kauai-Department of Water

FROM: Sarah Allen
Administrator 

SUBJECT: **Change No. 34**
SPO Vendor List Contract No. 10-01
WSCA Computer Equipment, Peripherals and Related Services
Expires: December 31, 2014
(WSCA/NASPO PC Contracts – 2009-2014)

The following changes are made to the subject vendor list contract:

- Premium Savings Package is extended through January 31, 2015.
- Kerry Pirhonen is the new Account Manager for Hewlett Packard Company.
- Jessica DiGregorio is the new Account Manager for Xerox Corporation.
- Melissa Reeves of Howard Industries email address is mward@howard.com.
- Change Lenovo (United States) Inc. website address to: www.lenovo.com/wsca.

The current contract incorporating Change Number 34 is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* at the home page.

If you have any questions, please contact Stanton Mato at (808) 586-0566, or stanton.d.mato@hawaii.gov.

**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

SPO Vendor List Contract No. 10-01
Replaces SPO Vendor List Contract No. 05-14
Includes Change No. 34
Revised October 23, 2014

**WSCA-NASPO
COMPUTER EQUIPMENT, PERIPHERALS AND RELATED SERVICES
(WSCA-NASPO PC Contracts – 2009-2014)
October 1, 2009 to December 31, 2014**

INFORMATION ON WSCA-NASPO

The State of Hawaii is a member of the Western States Contracting Alliance (WSCA) – National Association of State Procurement Officials (NASPO), is a cooperative group-contracting consortium for state governments departments, institutions of higher education, agencies and political subdivisions (e.g. colleges, school districts, counties, cities, etc.) for the 50 states, The District of Columbia and the organized US territories. WSCA-NASPO seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Minnesota is the current lead agency and contract administrator for the WSCA-NASPO computer equipment, peripherals and related services contract. A request for competitive proposals was issued on behalf of WSCA-NASPO Cooperative Purchasing Organization, LLC and contracts were awarded to twenty-three (23) qualified Contractors. The State of Hawaii has signed a Participating Addendum with eighteen (18) contractors.

The purpose of this contract is for the purchase of PC's and related commodities (including printers, small servers, LAN/WAN storage devices, monitors and peripherals). Peripherals means any product that can be attached to, added within, or networked with personal computers or servers, including but not limited to storage printers (including multifunction network printers), scanners, monitors, keyboards, projectors, uninterruptible power supplies and accessories. Software, as defined in the RFP, is not considered as a peripheral. Adaptive/Assistive technology devices are included as well as configuration for education. AUDIO VISUAL PRODUCTS (digital cameras, televisions, whiteboards, etc.) are not included in this contract. The exception to this definition is whiteboards, which can be sold as part of the Instructional Bundles but not as a stand-alone item. **No leasing is authorized under this Agreement.**

For additional information on this contract, visit the WSCA website at www.aboutwsca.org.



PARTICIPATING JURISDICTIONS listed below have signed a cooperative agreement with the SPO and are authorized to utilize this vendor list contract.

Executive Departments/Agencies	C&C of Honolulu
DOE	Honolulu City Council
(Excludes Charter Schools)	Honolulu Board of Water Supply
HHSC	HART
OHA	County of Hawaii
UH	Hawaii County Council
House	County of Hawaii-Department of Water Supply
Senate	County of Maui
Judiciary	Maui County Council
	County of Maui-Department of Water Supply
	County of Kauai
	Kauai County Council
	County of Kauai-Department of Water

The participating jurisdictions are not required but may purchase from this vendor list contract, and requests for exception from the contract is not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D, and the procurement rules apply to purchases by using the applicable procurement method and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of participating jurisdiction.

POINTS OF CONTACT. Questions regarding the products listed, ordering, pricing, and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Telephone	Fax	E-mail
Executive	Stanton Mato	586-0566	586-0570	stanton.d.mato@hawaii.gov
DOE (Excludes Charter Schools)	Procurement Staff	675-0130	675-0133	doeprocure@notes.k12.hi.us
HHSC	Joe Evanoff	733-4168	733-4460	jevanoff@hhsc.org
OHA	Phyllis Ono-Evangelista	594-1833	594-1865	phylliso@oha.org
UH	Matthew Chow(Primary) Karlee Hisashima	956-2765 956-8687	956-2096 956-2093	chowmatt@hawaii.edu karlee@hawaii.edu
House	Brian Takeshita	586-6423	586-6401	takeshita@capitol.hawaii.gov
Senate	Carol Taniguchi	586-6720	586-6719	c.taniguchi@capitol.hawaii.gov
Judiciary	Newton Sakamoto	538-5805	538-5802	newton.t.sakamoto@courts.state.hi.us
C&C of Honolulu	Procurement Specialist	768-5535	768-3299	bfspurchasing@honolulu.gov
Honolulu City Council	Clayton Wong	568-5084	568-5011	cwong@honolulu.gov
Honolulu Board. of Water Supply	Vicki Kitajima	748-5151	550-9193	vkitajima@hbws.org
HART	Nicole Chapman	768-6135	587-6080	nchapman@honolulu.gov
County of Hawaii	Jeffrey Dansdill	961-8440	961-8248	jdansdill@co.hawaii.hi.us
Hawaii County Council	Jeffrey Dansdill	961-8440	961-8248	jdansdill@co.hawaii.hi.us

Jurisdiction	Name	Telephone	Fax	E-mail
County of Hawaii- Department of Water Supply	Ka'iulani L. Matsumoto	961-8050 x224	961-8657	kmatsumoto@hawaiiidws.org
County of Maui	Greg King	249-2403 x30	249-0839	greg.king@co.maui.hi.us
Maui County Council	Ross Izumigawa	270-7661	270-7686	ross_izumigawa@mauicounty.us
County of Maui- Department of Water Supply	Kenneth L. Bissen Holly Perdido	270-7684 270-7684	270-7136 270-7136	ken.bissen@co.maui.hi.us holly.perdidio@co.maui.hi.us
County of Kauai	Florence Kakuda	241-4294	241-6297	fkakuda@kauai.gov
Kauai County Council	Lisa Ishibashi Scott Sato	241-4820 241-4810	241-6349 241-6349	lishibashi@kauai.gov ssato@kauai.gov
County of Kauai- Department of Water	Fay Tateishi	245-5426	245-5813	ftateishi@kauaiwater.org

USE OF THIS VENDOR LIST CONTRACT BY NONPROFIT ORGANIZATIONS. Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO vendor lists contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non Profits > Cooperative Purchasing Program > view the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If interested, these nonprofits will contact the vendor to obtain concurrence on their participation. If a nonprofit wishes to purchase from a SPO vendor list contract, the nonprofit must obtain approval from each vendor, i.e., participation must be mutually agreed upon. A vendor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and vendor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a SPO vendor list contract vendor.

VENDORS. The following vendors are authorized to provide computer equipment, peripherals and related services. They have signed a Master Agreement with the State of Minnesota and a Participating Addendum with the Hawaii State Procurement Office.

<u>Vendor</u> <u>Name</u>	<u>Master</u> <u>Agreement No.</u>	<u>Vendor</u> <u>No.</u>	<u>Contract Type</u>
			PC: Personal Computer PR: Printer SS: Server-Storage
Ace Technology Partners	B27157	314532-00	PC, PR, SS
Apple Inc.	B27158	301721-00	PC, PR, SS
Computer Technology Link	B27159	314521-00	PC, PR, SS
Dell Marketing L.P.	B27160	231746-11	PC, PR, SS
EMC Corporation	B27161	310953-00	SS
Fujitsu America, Inc.	B27162	313420-01	PC, PR, SS
Grace Global Corporation	B27163	314522-00	PC, PR, SS
Hewlett Packard Company	B27164	007763-01	PC, PR, SS
Howard Technology Solutions	B27165	287627-02	PC, PR, SS
IBM Corporation	B27166	277567-01	SS
Lenovo (United States) Inc.	B27168	291383-00	PC, PR, SS

<u>Vendor Name</u>	<u>Master Agreement No.</u>	<u>Vendor No.</u>	<u>Contract Type</u> PC: Personal Computer PR: Printer SS: Server-Storage
Lexmark International, Inc.	B27169	307942-00	PR
NetApp, Inc.	B27170	314902-00	SS
Ricoh Americas Corp.	B27174	301434-03	PR
Toshiba America Information Systems, Inc.	B27176	278581-02	PC
Transource Computers	B27177	314020-00	PC, PR, SS
Xerox Corporation	B27178	008492-01	PR
Xiotech Corporation	B27179	314245-00	SS

VENDOR CODES for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table Report* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

VENDOR COMPLIANCE. Prior to awarding a contract, the SPO verified compliance of the contractor with all laws governing entities doing business in the State pursuant to HRS §103D-310(c), and SPO will monitor compliance throughout the term of the contract via *Hawaii Compliance Express (HCE)*. Therefore, purchasing agencies are not required to verify vendor compliance.

PURCHASING CARD (pCard). The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive departments/agencies, excluding DOE, UH, OHA and HHSC for orders totaling less than \$2,500. For purchases \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

PURCHASE ORDERS may be issued for purchases \$2,500 or more, and for vendors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or charge its customers a transaction fee for the usage.

SPO Vendor List Contract No. 10-01 & WSCA Contractor Master Agreement Number (shown on pages 3 and 4) should be typed on purchase orders issued against this vendor list contract. For pCard purchases, the SPO VL Contract No. 10-01 and the Contractor Master Agreement Number shall be notated on the appropriate transaction document.

GENERAL EXCISE TAX. The Hawaii General Excise Tax (GET) shall not exceed 4.712% for the island of Oahu and 4.166% for Maui, Kauai and Hawaii. The GET is not applied to shipping or delivery charges.

PAYMENTS are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

LEASE AGREEMENTS are not allowed under this contract.

VENDOR AND PRODUCT EVALUATION form SPO-012, for the purpose of addressing concerns on this vendor list contract, is available to the agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* at the home page.

COMPUTER EQUIPMENT, SOFTWARE, AND SERVICES

This contract is not for the purchase of major, large hardware or hardware and software offerings. In general, individual units/configurations for servers and storage should not exceed \$300,000.00 each, with the exception for the following vendors who have increased the units/configurations limit to \$500,000.00. The vendors are (Computer Technology Inc., EMC Corporation, Fujitsu America, Inc., Hewlett Packard Company, Howard Technology Solutions, IBM Corporation, Lenovo, NetApp, Inc., Transource Computers, Xiotech Corporation. Desktops per unit/configuration costs should not exceed \$100,000. Printers of all types and monitors per unit/configuration costs should not exceed \$50,000 each. This is not a restriction on how many units/configurations can be purchased, but on the value of each individual unit/configuration.

- **Announced Promotional Price** are prices offered nationally to specific categories of customers (Consumer, Business or government) for defined time periods under predefined terms and conditions.
- **Configuration** is the combination of hardware and software components that make up the total functioning system. Software purchases are considered a part of the configuration limit of the equipment.
- **Consumables** are those items that are required for the operation of the Equipment offered or supplied which are consumed over time with the purchaser's use of the equipment are included – printer cartridges, batteries, projector bulbs, etc. Consumables such as magnetic media, paper and generally available office supplies are excluded.
- **Cumulative Volume Discount** means a contractual, cumulative, permanent volume discount based on dollars resulting from the cumulative purchases by all governmental purchases for the duration of the Master Price Agreement.
- **Educational Discount Price** means the price offered in a nationally announced promotion, which is limited to educational customers only.
- **Equipment** means workstations, desktop, laptop (includes Tablet PC's), handheld (PDA) devices, projectors, servers, printers, monitors, computing hardware, including upgrade components such as memory, storage, drives, and spare parts. AUDIO VISUAL PRODUCTS (digital cameras, televisions, whiteboards, etc.) are not included in this contract. The exception to this definition is whiteboards, which can be sold as part of the Instructional Bundles, but not as a stand-alone item.
- **General Price Reduction Price** means the price offered to consumer, business or governmental purchasers at prices lower than PSS pricing. General price reduction prices will be reflected in the PSS as soon as practical.
- **Manufacturer** means a company that as its primary business function, designs assembles, owns the trademark/patent and markets computer equipment including workstations, desktop computers, laptop (includes Tablet PC's) computers, handheld (PDA) devices, servers, printers, and storage solutions/auxiliary storage devices. The manufacturer must provide direct un-infringed unlimited USA OEM warranties on the products. The manufacturer's name(s) shall appear on the computer equipment. The

Contractor(s) shall provide the warranty service and maintenance for equipment on a Master Price Agreement as well as a Takeback Program.

- **PDA** means a Personal Digital Assistant and refers to a wide variety of handheld and palm-size PC's, and electronic organizers. PDA's usually can store phone numbers, appointments, and to do lists. PDA's can have a small keyboard, and/or have only a special pen that is used for input and output. The PDA can also have a wireless fax modem. Files can be created on a PDA which is later entered into a larger computer. Note: For this procurement, all Tablet PC's are not considered PDA's. The Contractor(s) shall provide the warranty service and maintenance for equipment on a Master Price Agreement as well as a Takeback Program.
- **Peripherals** means any product that can be attached to, added within, or networked with personal computers or servers, including but not limited to storage printers (including multifunction network printers), scanners, monitors, keyboards, projectors, uninterruptible power supplies and accessories. Software, as defined in the RFP, is not considered as a peripheral. Adaptive/Assistive technology devices are included as well as configuration for education. AUDIO VISUAL PRODUCTS (digital cameras, televisions, whiteboards, etc.) are not included in this contract. The exception to this definition is whiteboards, which can be sold as part of the Instructional Bundles but not as a stand-alone item. The Contractor(s) shall provide the warranty service and maintenance for equipment on a Master Price Agreement as well as a Takeback Program.
- **Per Transaction Multiple Unit Discount** means a contractual volume discount based on dollars in a single purchase order or combination of purchase orders submitted at one time by a purchasing agency or multiple agencies conducting a cooperative purchase.
- **Products** means personal computer equipment, peripherals, LAN hardware, pre-loaded Software, and Network Storage devices, but not unrelated services. The Contractor(s) shall provide the warranty service and maintenance for equipment on a Master Price Agreement as well as a Takeback Program.
- **Products and Services Schedule Prices or PSS** refers to a complete list, grouped by major product and/or service categories, of the Products and services provided by the contractor that consists of an item number, item description and the Purchasing agencies price for each Product or Service. All such Products and services shall be approved by the WSCA/NASPO Contract Administrator prior to being listed on a Contractor-supplied website accessed via a URL. The Contractor(s) shall provide the warranty service and maintenance for all equipment listed on the PSS on a Master Price Agreement as well as a Takeback Program
- **Refurbished Products** are products that may have been powered on or used by another customer that have been fully retested, defective parts replaced, and repackaged to meet original factory specifications.
- **Replacement Parts.** Unless otherwise restricted in a Participating Addendum or maintenance service agreement, replacement parts may be manufacturer-certified refurbished parts carrying USA OEM warranties.
- **Services** are broadly classed as installation/de-installation, maintenance, support, training, migration, and optimization of products offered or supplied under the Master Price Agreement. These types of services may include, but are not limited to: warranty services, maintenance, installation, de-installation, factory integration (software or

equipment components), asset management, recycling/disposal, training and certification, pre-implementation design, disaster recovery planning and support, service desk/help desk, and any other directly related technical support service required for the effective operation of a product offered or supplied. General consulting and all forms of application development and programming services are excluded.

- **Servicing Subcontractor/Subcontractor/Reseller Agent** means a Contractor authorized and state-approved subcontractor who may provide local marketing support or other authorized services on behalf of the Contractor in accordance with the terms and conditions of the Contractor's Master Price Agreement. A wholly owned subsidiary or other company providing warranty of other technical support services qualifies as a Servicing Subcontractor. Local business partners may qualify as Servicing Subcontractors. Servicing Subcontractors may not directly accept Purchase Orders or payments for Products or Services from Purchasing Agencies. The Contractor(s) actually holding the Master Price Agreement shall be responsible for Servicing Subcontractor's providing products and services, as well as warranty service and maintenance for equipment the subcontractor has provided on a Master Price Agreement as well as the Takeback Program.
- **Software** For software purchases, participating jurisdictions may use the SPO VL Contract No. 12-03, *Software Value Added Reseller (VAR)* WSCA contract.
- **Standard Configurations or Premium Savings Configurations** means deeply discounted standard configurations that are available to Purchasing Agencies using the Master Price Agreement only. Any agency, at any given time, that commits to purchasing the standard configuration adopted by other Purchasing Agencies shall receive the same price for the contract awardees. This specification includes a commitment to maintain and upgrade (keep pace with the advance of technology) the standard configuration for a stated period of time or intervals.
- **Storage Solution/Auxiliary Storage** means the technology and equipment used for storage of large amounts of data or information. This includes technologies such as: Network Attached Storage (NAS) and Storage Area Networks (SAN). The Contractor shall provide the warranty service and maintenance for equipment on a Master Price Agreement as well as a Takeback Program.
- **Technical Support** refers to the Contractor agreeing to maintain a toll-free technical support telephone line. The line shall be accessible to purchasing agency personnel who wish to obtain competent technical assistance regarding the installation or operation of products supplied by the Contractor(s) during a product warranty period or during a support agreement.
- **Trade In** refers to the exchange of used Equipment for new Equipment at a price reduced by the value of the used Equipment.
Prior to Owned Equipment to be considered for Trade-In, agencies shall follow the instructions listed in Chapter 8, *Property Disposition*, of the Inventory System User Manual. Go to:

<http://hawaii.gov/spo/state-county-personnel-manual/inventory/inventory-management-manual>

The value for the trade-in shall be negotiated by the contractor and agency at the time of the transaction and may not include any disposal or shipping fees.

- **Value Added Services:** The Contractor(s) shall provide such services as installation, training, and software imaging upon request of the purchasing agency.

WEB SITE MAINTENANCE.

- A. The Contractor agrees to maintain and support an Internet website linked to the State’s administration website for access to the PSS, service selection assistance, problem resolution assistance, billing concerns, configuration assistance, Product descriptions, Product specifications and other aids described in the RFP, and/or in accordance with instructions provided by the WSCA/NASPO Contract Administrator. The Contractor agrees that the approved PSS on the State’s administration website shall contain a single, uniform WSCA price for configurations and items. Failure to comply with this requirement will be grounds for further action to be taken against the Contractor.
- B. The Contractor agrees to maintain and support Participating State and Agency Internet websites for access to the specific Participating Agency PSS, as well as all other items listed in Section A above. The website shall have the ability to hold quotes for 45 days, as well as the ability to change the quote.
- C. The Contractor may provide electronic commerce assistance for the electronic submission of Purchase Orders, purchase order tracking and reports.
- D. Once the website is approved, the Contractor may not make changes to the website without notifying the WSCA/NASPO Contract Administrator and receiving written approval of the changes.

ORDERING. Each contractor maintains its website with product and services information, product configuration and pricing, the primary contact, and the terms and conditions of the price agreement. Agencies are advised that changes to products and pricing occur frequently, and recommend, for auditing purposes, that a printed copy of the web site page showing the item(s) ordered or a printed quote from the contractor or the contractor’s website be placed in the procurement file.

VARIOUS TYPES OF DISCOUNTS

- A. **WSCA-NASPO Premium Savings Package** means deeply discounted standard configurations that are available to purchasing agencies using the Master Price Agreement only. Any agency, at any given time, that commits to purchasing the standard configuration adopted by other purchasing agencies shall receive the same price for the contract awardees. This specification includes a commitment to maintain and upgrade (keep pace with the advance of technology) the standard configuration for a stated period of time or intervals.

PARTICIPATING JURISDICTIONS UTILIZING THE WSCA/NASPO PREMIUM SAVINGS PACKAGES (May 2014 – January 31, 2015) REQUIRE ONE (1) PRICE QUOTE ONLY. FOLLOW THE INSTRUCTIONS BELOW:

Go to: www.wnpsp.com, click *current configurations* and *current specifications* for:

Desktops

Standard Performance
Performance
Entry Level Workstation

Authorized Vendors

HP, Lenovo, Grace, CTL, Dell, Howard
HP, Lenovo, Grace, Howard, Dell
Lenovo, Grace, HP, Dell, Howard

Mid-Level Workstation
Value Education (AMD)
Value / Education (Intel)
All in-One
Thin/Zero Client

Lenovo, Grace, Howard, HP, Dell
HP, Lenovo
Grace, HP, Lenovo, Dell, Howard
HP, Grace, Lenovo, Howard, Dell
Lenovo, HP, Dell

Laptops

Standard
Desktop Replacement
Workstation
Ultra-Light/Ultrabook
Convertible/Ultrabook
Semi-Ruggedized
Ruggedized

Authorized Vendors

HP, Lenovo, Dell, Grace, Howard, Toshiba
Lenovo, HP, Dell, Toshiba, Grace
Lenovo, Dell, HP
Lenovo, Dell, HP, Toshiba
Lenovo, HP, Dell
Dell
Dell

Tablet

Standard
Ruggedized

Authorized Vendors

Lenovo, Dell, HP
Dell

Desktops

Small Workgroup B/W
Small Workgroup Color
Medium Workgroup B/W
Medium Workgroup Color

Authorized Vendors

HP
HP
HP
HP

Server

Standard

Authorized Vendors

Lenovo, Howard, Dell, Grace

Storage

Standard

Authorized Vendors

Lenovo, Dell, Howard

Monitors

17" Standard
17" Education
19" Standard
19" Wide Format
19" Wide Education
22" Wide Format
24" Wide Format
27" Wide Format

Authorized Vendors

HP, Dell, Grace, Lenovo, Howard
HP, Dell, Grace, Lenovo, Howard
HP, Lenovo, Dell, Grace, Howard
Grace, HP, Dell, Lenovo, Howard
Dell, Grace, HP, Lenovo, Howard
Dell, CTL, Grace, HP, Lenovo, Howard
Grace, Dell, HP, Lenovo, Howard
Grace, Dell, Howard, HP, Lenovo

AGENCY INSTRUCTIONS FOR PREMIUMS SAVINGS PRICE QUOTE

Contact the authorized vendor for a written price quote. Complete Form SPO-010 (Record of Procurement) and indicate on the form, *Premium Savings Package (SPO Vendor List Contract No. 10-01)*. The completed and properly signed (personnel with delegated authority) copy of the SPO-10 shall be kept in the procurement/contract file.

The Premium Savings Package is updated every six months with new pricing and vendor selection by the WNPSP team. A new Premium Savings Package is effective May 1st and November 1st of each year.

- B. **Cumulative Volume Discount** means a contractual, cumulative, permanent volume discount based on dollars resulting from the cumulative purchases by all governmental purchases for the duration of the Master Price Agreement.
- C. **Educational Discount Price** means the price offered in a nationally announced promotion, which is limited to educational customers only.
- D. **General Price Reduction Price** means the price offered to consumer, business or governmental purchasers at prices lower than PSS pricing. General price reduction prices will be reflected in the PSS as soon as practical.

When placing an order, check contractor's website for completed ordering instructions, including but not limited to discount (premium savings package, cumulative volume discount; educational discount price; and general price reduction price), installation, de-installation, maintenance, support, training, migration, warranty, delivery, etc.

Purchase orders may be issued to purchase the license for software or to purchase products listed on the Contractor's *Products and Services Schedule Prices* (PSS) at the prices in accordance to Price Guarantees. The Contractor is required to provide warranty and maintenance service on equipment that is purchased. The Contractor shall offer a Takeback Program for all products covered by this Agreement.

AGENCY INSTRUCTIONS TO OBTAIN PRICE QUOTES WHEN NOT UTILIZING THE PREMIUM SAVINGS PACKAGE.

- Obtain a minimum of two (2) written price quotes from different vendors listed on page 3 and page 4 for purchases under \$100,000. Agency is limited to one written price quote per vendor. Award is based on best value.
- Obtain a minimum of three (3) written quotations different vendors listed on page 3 and page 4 for purchases of \$100,000 or greater. Agency is limited to one written quotation per vendor. Award is based on best value.
- Personnel conducting or participating in utilizing this Price/Vendor List Contract is responsible to complete SPO-010, *Record of Procurement*. All non-responsive vendor(s) and related pertinent information to this procurement shall be notated in Part C. The completed and properly signed (personnel with delegated authority) copy of the SPO-010 shall be kept in the procurement/contract file.

CONSIDERATION OF QUOTES. Agencies shall consider all responsive and responsible quotes received. An award shall be made to the vendor(s) offering the lowest price. If the lowest price does not meet the agencies specification requirement, the award may be made to the vendor(s) whose offer represents the best value to the agency. Best value means the most advantageous offer determined by evaluating and comparing all relevant criteria in addition to price so that the offer meeting the overall combination that best services the agency is selected. These criteria may include, in addition to others, the total cost of ownership, performance, history of the vendor, quality of goods, services, delivery and proposed technical performance.

PRODUCT AND SERVICE SCHEDULE. The Contractor agrees to maintain the PSS in accordance with the following provisions:

- A. The PSS prices for Products and services will conform to the product category discount levels on file with WSCA/NASPO Contract Administrator, Ms. Susan Kahle, for the following Products:

Band 1 – Servers	Operating Systems
Band 2 – Workstations (desktops, laptops, tablet PC's)	LAN Devices
Band 4 – Storage	

- B. The Contractor may change the price of any Product or Service at any time, but the guaranteed discount levels shall remain unchanged during the agreed period unless or until prior approval is obtained from the WSCA/NASPO Contract Administrator. The Contractor agrees that the PSS on the State administration website shall contain a single, uniform WSCA price for configurations and items. Failure to comply with this requirement will be grounds for further action to be taken against the Contractor.
- C. The Contractor may make model changes; add new Products, and Product upgrades or Services to the PSS in accordance with Product Substitutions, below. The pricing for these changes shall incorporate, to the extent possible, comparable discount levels approved by the WSCA/NASPO Contract Administrator for similar Products or Services.
- D. The Contractor agrees to delete obsolete and discontinued Products from the PSS on a timely basis.
- E. The Contractor shall maintain the PSS on a Contractor supplied Internet website.

PRODUCT SUBSTITUTIONS.

- A. Substitution of units/configurations

MMD and the WSCA Directors acknowledge that individual units and configurations may stop being produced during the life of the resulting contracts. Substitution of different units and configurations will be permitted with the prior written approval of the WSCA/NASPO Contract Administrator. This substitution is at the sole discretion of the WSCA/NASPO Contract Administrator, subject only to review and approval of the WSCA/NASPO Contract Administrator.

- B. Addition of units/configurations

MMD and the WSCA Directors acknowledge that with the evolution of technology, new, emerging units and configurations will develop. Addition of these new, emerging units may be permitted, with the prior approval of the WSCA/NASPO Contract Administrator and the WSCA Directors. The addition of new, emerging units and configurations is at the sole discretion of the WSCA/NASPO Contract Administrator, subject only to review and approval of the WSCA Directors.

PRODUCT DELIVERY. The delivery time from the Contractors shipping point to the purchasing agency destination varies for each Contractor after receipt of a valid purchase order or purchasing card (pCard).

SHIPMENT AND RISK OF LOSS

- A. All deliveries shall be F.O.B. destination, prepaid and allowed, with all transportation and handling charges included in the price of the product and paid by the Contractor. Responsibility and liability for loss or damage shall remain with the Contractor until final inspection and acceptance when responsibility shall pass to the purchasing agency except as to fully-litigated defects, fraud and Contractor's warranty obligations.
- B. Whenever a purchasing agency does not accept products and returns them to the Contractor, all related documentation furnished by the Contractor shall be returned also. Unless otherwise agreed upon by the purchasing agency, the Contractor is responsible for the pick-up of returned products. The Contractor shall bear all risk of loss or damage with respect to returned products except for loss or damage directly attributable to the negligence of the purchasing agency.
- C. Unless otherwise arranged between the purchasing agency and Contractor, all products shall be shipped within the number of days stated below, after receipt of a purchase order, by a reliable and insured shipping company.
- Ace Technology Partners, LLC Within 25 calendar days.
 - Apple Inc. 10 to 14 days.
 - Computer Technology Link Within 21 days.
 - Dell Marketing L.P. 14 to 30 days.
 - EMC Corporation 30 to 60 days
 - Fujitsu America, Inc. 5 to 30 days
 - Grace Global Corporation 15 to 45 business days
 - Hewlett Packard Company Within 20 business days
 - Howard Technology Solutions 10 to 14 business days
 - IBM Corporation Within 20 business days or less
 - Lenovo (United States) Inc. 10 to 15 business days
 - Lexmark International, Inc. 5 to 7 days
 - NetApp, Inc. Within 30 days
 - Ricoh Americas Corp. Within 30 days
 - Toshiba America Info Sys Inc Within 20 business days
 - Transource Computers 1 to 20 days
 - Xerox Corporation 10 to 14 days
 - Xiotech Corporation 10 to 14 days

ACCEPTANCE. A purchasing agency shall determine whether all products and services delivered meet the Contractor's published specifications. No payment shall be made for any products or services until the purchasing agency has accepted the products and services. The purchasing agency will make every effort to notify the Contractor within fifteen (15) calendar days of non-acceptance of a product or service; otherwise the products or services shall be deemed accepted.

CONTRACTORS

INFORMATION

FOR

PERSONAL COMPUTERS

PRINTERS

SERVERS AND

STORAGE

ACE TECHNOLOGY PARTNERS, LLC

Master Price Agreement Number B27157

WSCA Ordering Site:

<http://system.acecomputers.com/index.asp?cid=WSCA-HI>

Main ACE url:

<http://www.acecomputers.com/>

For price quotes, contact Mitch Head.

Sales Contact:

Contact: Mike Leach – Sales Engineer
Ph: (877) 223-2667 x6917 (toll free)
Fax: (847) 952-6917 (direct)
Email: mike@acecomputers.com

Contract Contact:

Contact: Mike Gasparino – Director of Contracts
Ph: (847) 952-6933
Fax: (847) 952-6901
Email: mgasparino@acecomputers.com

Purchase Order Address:

Ace Technology Partners, LLC
1425 East Algonquin Road
Arlington Heights, IL 60005
ATTN: Marianne Samborski

Payment Address:

Ace Technology Partners, LLC
1425 East Algonquin Road
Arlington Heights, IL 60005
ATTN: Marianne Samborski

APPLE INC.

Master Price Agreement Number B27158

Apple Inc. Website: www.apple.com

For price quotes, contact the appropriate contact names below:

For Education Institutions:

Apple Inc.
1 Infinite Loop, MS 90-2CM
Cupertino, CA. 95014

Contact: Kathy Klass
Ph: (703) 264-3249
Fax: (408) 974-4908
Email: kklass@apple.com

For State & Local Government Quotes and Product Information:

Phone: (512) 674-8822
Email: sales_administration@apple.com

For State & Local Government (general contract information):

Apple Inc.
11921 Freedom Drive Suite 600
MS 188-RE
Reston, VA. 20191

Contact: Kathy Klass
Ph: (703) 264-3249
Fax: (408) 974-4908
Email: kklass@apple.com

Payment Address:

Apple Inc.
PO Box 846095
Dallas, TX 75284-6095

**COMPUTER TECHNOLOGY LINK (CTL)
Number B27159***

Website address: www.ctlcorp.com/wsca

For price quotes, please contact the appropriate sales team:

**Sales contact info:
Friedrich Gloekler – Account Executive
Direct: 971.327.0113
Phone: 800.642.3087 x213
Fax: 503.526.9135
fgloekler@ctlcorp.com**

**Inside Sales Team Administrator
Rebekah Hasbrook
Phone: 800.642.3087 x246
rhasbrook@ctlcorp.com**

**WSCA Support contact info:
Kari Heaberlin
Phone: 800.624.3087 x200
kheaberlin@ctlcorp.com**

**PO and Payment address:
Computer Technology Link (CTL)
3460 NW Industrial St.
Portland, OR 97210**

DELL MARKETING LP

Master Price Agreement Number B27160

http://www.dell.com/learn/us/en/84/slg/contract_selection_hawaii

Payment Address:

Dell Marketing L.P.
c/o Dell USA L.P.
P.O. Box 910916
Pasadena, CA. 91110-0916

To place an order online – go to www.dell.com/quote.

For questions regarding purchase order receipt, please call 1-800-981-3355 ext. 724-4109 or email PO_Inquiry@dell.com.

For Price Quotes, Sales and Support questions, please contact your appropriate team below:

State Departments & C&C of Honolulu

Jeff Cochran, Account Executive
Phone: (949) 363-2983
Email: jeff_cochran@dell.com

Jessica Johnson, Inside Account Mgr.
Phone: (800) 274-7799 x 5139375
PO Fax#: (866) 501-8291
Email: jessica_johnson@dell.com

DOE & Neighbor Island Counties

Kaity Jackson, Account Executive
Phone: (619) 564-1951
Email: kaity_jackson@dell.com

Nicholas Lauck, Inside Account Mgr.
Phone: (512) 513-9099
Email: Nicholas_Lauck@Dell.com

Systems Consultant (Enterprise Server, Storage, Network Strategies)

William Wimberly, HIDEOE & Neighbor Island Counties
Phone: (619) 977-9504
Email: william_wimberly@dell.com

Technical Sales Representative (Handles all Server and Storage Pricing and Quoting)

Eric Pierron, HIDEOE & Neighbor Island Counties (Will be Changing, Will update ASAP)
Phone: (512) 513-9101
Email: Eric_Pierron@Dell.com

WSCA Program Contract Manager

Diane Wigington, Contracts Manager
Phone: (512) 728-4805
Email: diane_wigington@dell.com

State of Hawaii – Post Sales Contract Manager

Amy Ivy
Phone: (512) 723-6201
Email: amy_ivy@dell.com

Customer Service & Support

Customer Service
Phone: (800) 274-7799 x4
Website: www.dell.com/support

Warranty Support

Phone: (800) 274-7799 x3
Website: www.dell.com/support

EMC Corporation

Number B27161

www.emc.com/emcwsca

For point of contact and product information, please refer to the above website.

Price quotes may be obtained from the following authorized business partners:

Systems Optimization & Support, Ltd
Thomas Matthews
Phone: (808) 531-9763
Email: thomas@sos-hawaii.com

Sirius Computer Solutions
Phyllis (PJ) Byrd
Phone: (210) 369-0617
Email: phyllis.byrd@siriuscom.com

World Wide Technology, Inc.
Dan Walters
Phone: (314) 569-7064
Email: dan.walters@wwt.com

Iron Bow Technologies
Jason Halsey
Phone: (808) 479-2019 or (808) 457-1641
Email: jason.halsey@ironbow.com

Trace3, Inc.
Juan Guevara
Phone: (949) 398-7145
Email: juan@trace3.com

PACXA
Roanne Abe
Phone: (808) 791-5932
Email: roanne.abe@pacxa.com

Orders are to be issued directly to EMC Corporation

Purchase Order Address:

EMC Corporation
Shaun Soria
3721 Valley Centre Drive
Suite 200
San Diego, CA 92130

All payments are to be issued to EMC Corporation

Payment Address:

EMC Corporation
4246 Collections Center Drive
Chicago, IL. 60693

FUJITSU AMERICA, INC.

Master Price Agreement Number B27162

Online ordering: <http://store.shopfujitsu.com/fpcbp/WSCA>

Select "Hawaii" from the Select State drop down

For price quotes, contact Michael Segal

Sales and Service contact:

Michael Segal

949-661-1962

msegal@us.fujitsu.com

Purchase Orders Address:

Fujitsu America, Inc.

Mitsy Ikegami MS 125

1250 E. Arques Ave. Sunnyvale, CA 94085

408 764 9544

Fax: 408 764 2720

Email: FAI_OPS_Mobile_OM@us.fujitsu.com

All purchase orders issued by purchasing entities with the jurisdiction of this Addendum must include the Participating State contract number: SPO Vendor List Contract No. 10-01; and the Master Price Agreement Number: B27162

Fujitsu Authorized Referral Partners are authorized to provide sales assistance, configuration guidance and ordering support for products and services offered under MPA B27162. Fujitsu Authorized Referral Partners are not authorized to accept orders or payments. Orders must be issued directly to the Fujitsu ordering address listed above; referencing the Fujitsu Authorized Referral Partner's tracking code.

Payments Address:

Fujitsu America, Inc.

P.O. Box 98821, Chicago, IL. 60693

408 764 9544

Fax: 408 764 2754

Email: egad@us.fujitsu.com

The portal <http://store.shopfujitsu.com/fpcbp/WSCA> is designed to give you product information, pricing, technical & warranty support access, sales contacts and other types of information as it relates to the WSCA/NASPO Multi-State computer equipment procurement contract.

This agreement includes the following products and services:

- LIFEBOOK Notebook, mini-notebook, and tablet PCs (*Including WSCA Premium Savings Packages*)
- PRIMERGY Servers
- ETERNUS Storage
- Fujitsu Scanners are not available for sale under the MPA for the State of Hawaii
- Fujitsu Managed services

GRACE GLOBAL CORPORATION

Master Price Agreement Number B27163

<http://wsca.graceglobalinc.com/store/pc/Hawaii-Contract-10-01-c220.htm>

For price quotes, contact Getty Adigwe

Contractor: Grace Global Corporation
 Name: Getty Adigwe
 Titles: Information Systems Architect
 Address: 1343 S. Main Street, Salt Lake City, UT 84115
 Telephone: (801) 487-6350
 Fax: (801) 466-0731
 E-mail: wsca@graceglobalinc.com

Contact Information	Order Information	Other Ordering Methods:
<p style="text-align: center;">Contract Program Director Getty Adigwe Phone: 1-801-487-6350 E-mail your contact: wsca@graceglobalinc.com</p> <p>State and Local Government Sales Phone: 1-800-730-6350 option #3</p> <p style="text-align: center;">Education Sales Phone: 1-800-906-0539 option #3</p> <p>Ordering Terms:</p> <ul style="list-style-type: none"> • All quotes are FOB Destination • Standard Terms are Net 30 • Standard Delivery is 15 – 45 business days or in accordance with agreed schedule Purchasing Entity 	<p style="text-align: center;">Direct Orders Purchase Orders should include the following:</p> <ol style="list-style-type: none"> 1. Contract Number 2. Ship to address 3. Delivery Date 4. Other special requirements <p style="text-align: center;">Our Green Programs Initiative Preferred Ordering Method</p> <p style="text-align: center;">By Email: State and Local Government state@graceglobalinc.com</p> <p style="text-align: center;">Education: edu@graceglobalinc.com</p>	<p style="text-align: center;">By Fax: Fax: 1-801-466-0731</p> <p>To fax an order to Grace Global, please be sure to add your email address onto the body of the Purchase Order or the Cover Page of the fax. We will provide you with an order confirmation within 4 hours of receipt of the fax. If you do not receive the order confirmation with 4hours this may indicate that there is an issue with your PO (for example: fax was not received, PO is not readable, etc.). So to ensure your order is processed, please send inquires to wsca@graceglobalinc.com if your order confirmation has not been received.</p> <p style="text-align: center;">By Mail: Grace Global Inc. Direct Orders Department 1343 S. Main Street, Suite #100 Salt Lake City Utah 84115</p>

Payment Address : Grace Global Corporation
 1343 S. Main Street, Suite #100
 SLC, UT 84115
 Phone: 801.487.6350
 Fax: 801.466.0731
 Email: wsca@graceglobalinc.com

HEWLETT PACKARD COMPANY

Master Price Agreement Number B27164

<http://www.hp.com/buy/wscaiii>

CONTRACTOR'S PRIMARY REPRESENTATIVES:

For price quotes and product information, please contact a sales representative listed below or HP's Welcome Center at 1 (800)727-2472 and you will be directed to the first available Inside Sales Representative below or HP authorized reseller agents listed directly from the HP/State WSCA-NASPO contract website:

www.hp.com/buy/hawaii

Account Manager

Kerry Pirhonen

(K-12, HIED, State/Local)

**Band 2, Workstations, Desktops, Notebooks, Tablets, Thin Clients and more
Band 3, Printers; Band 5, Handhelds; Band 6, Instructional bundles and Band 7, Monitors**

Phone: 1 (866) 625-1638

Alternate Phone: 1 (310) 464-6287

Fax: 1 (866) 407-8866

Email: mailbox.hphawaiiisales@hp.com

Enterprise Inside Sales Representative

(K-12, HIED, State/Local)

Mitchell Haskett

Servers, Band 1 and Storage, Band 4

Phone: 1 (800) 277-8988 x7718024

mitchell.and.haskett@hp.com

Purchase Order Address

Hewlett Packard
10810 Farnam Drive
Omaha, NE 68154
Ordering Phone: (800) 727-2472
Ordering Fax: (800) 825-2329
Email: psorderprocessng@hp.com

Remit To Address

Hewlett Packard
P.O. Box 742881
Los Angeles, CA. 90074-2881

HOWARD INDUSTRIES, INC. dba
**HOWARD TECHNOLOGY
SOLUTIONS**
Master Price Agreement Number B27165

www.howardcomputers.com/wsca

For price quotes, contact Melissa Reeves.

TOLL-FREE SALES DEPARTMENT: 888-912-3151
SALES FAX: 601-399-5077

FOR QUOTE REQUESTS AND ORDER PLACEMENT:

Contact: Melissa Reeves
Phone: (601) 399-5680
Fax: (601) 399-5077
Email: mward@howard.com
Mailing Address: P.O. Box1590, Laurel, MS 39441
Street Address: 36 Howard Drive, Ellisville, MS 39437

PAYMENT ADDRESS:

Howard Technology Solutions
Attention: Jane Frye
P.O. Box 1590
Laurel, MS. 39441

BILLING CONCERNS:

Contact: Jane Frye
Email: jfrye@howard-ind.com
Phone: (601) 422-1429
Fax: (601) 428-2200

IBM CORPORATION

Master Price Agreement Number B27166

www.ibm.com/easyaccess/wscanaspo

Purchase Order Address:

IBM Corporation
Western States Contracting Alliance
1240 Ala Moana Blvd.
Honolulu, HI 96814

Payment Address

IBM Corporation
Lockbox 676673
PO Box 676673
Dallas, TX. 75267-6673

For price quotes, contact Lance Murata.

PRIMARY CONTACT

Lance Murata

lnmurata@us.ibm.com

Phone: (808) 372-6520

Fax: (808) 597-9579

Only those IBM Business Partners authorized by IBM, as listed on the IBM WSCA/NASPO website, are eligible to support the IBM WSCA/NASPO Master Price Agreement. IBM Business Partners are only authorized to quote the products and pricing specified by IBM for the WSCA/NASPO Master Price Agreement. Inclusion of the Business Partner identifier in the Purchase Order may result in a fee payment to the Business Partner. Such fee payment will not affect the pricing specified in the WSCA/NASPO Master Price Agreement.

All orders and payments are to be issued directly to IBM. Each Purchase Order, at the time of order placement, must include the quoting Business Partner's identifier (name, and ID #) if a Business Partner has been used, and must identify the WSCA/NASPO Master Price Agreement number. Inclusion of the Business Partner on the Purchase Order will result in a fee payment to the Business Partner. Such fee payment will not affect the pricing specified in the WSCA/NASPO Master Price Agreement.

LENOVO (United States) INC.

Master Price Agreement Number B27168

www.lenovo.com/wsca

Purchase Order Address:

Lenovo (United States) Inc.
1009 Think Place, B1, 3rd Floor Sales
Morrisville, NC. 27560
WSCA/NASPO Contract ID #B27168
Attention: Jackson Tsao (808) 286-4175 Note: A hard copy via US Mail in not required.

For price quotes, contact Jackson Tsao.

Please be sure to FAX a copy of the purchase order to Jackson Tsao at: (661)753-9251

Payment Address:

Lenovo (United States) Inc.
P.O. Box 643068
Pittsburgh, PA 15264-3068

The primary contact regarding ordering for the PA (Participating Addendum) should be

Jackson Tsao
Sr. Account Public Sector Executive
Southern California and Hawaii
Lenovo (United States) Inc.

Phone: (808) 286-4175
Fax: (661) 753-9251
Cell: (661) 904-0901
Email: jtsao@lenovo.com

The Lenovo WSCA/NASPO contracts manager is: Tory Williams, twill@lenovo.com.

Lenovo may use "Reseller Agents" to assist with marketing of Lenovo products to the WSCA/NASPO end users in Hawaii. Eligible products include ThinkCentre desktop systems, ThinkPad notebooks, ThinkStation products, ThinkVision products, ThinkOptions, ThinkServer, S10 Netbooks, WYSE Thin Clients and Secure Managed Client Products. Third party products and software are excluded with the exception of WYSE Thin Clients.

All orders and payments are to be issued directly to Lenovo (United States) Inc. and must include the WSCA/NASPO Contract #B27168 and the State of Hawaii agreement Number SPO Vendor List Contract No. 10-01.

If a Reseller Agent assisted the End User, the Reseller Agents' Lenovo Location ID (LocID) must be listed on the purchase order submitted to Lenovo. Inclusion of the LocID on the Purchase Order will result in a fee payment to the Reseller Agent. Such fee payment will not affect the pricing specified in the WSCA/NASPO Master Price Agreement.

LEXMARK INTERNATIONAL, INC.

Master Price Agreement Number B27169

www.lexmark.com/wsca/

For price quotes, contact Bill Kagawa.

Orders may be submitted via

Mail: Lexmark International, Inc.
Bill Kagawa
1937 Beltaine Ct.
Vallejo, CA. 94591

Email: publicsectoroe@lexmark.com

Please cc:
bkagawa@lexmark.com

Fax: (800) 232-9539

Please include the Master Price Agreement # B27169 on your purchase orders.

Inside Sales Contact:

Phone: (877) 539-6275 select option 1
Email: publicsectoroe@lexmark.com

Contact for Lexmark Products and Solutions Information:

Contact: Bill Kagawa, Account Manager
Telephone: (707) 644-6775
Cell: (707) 567-2398
Email: bkagawa@lexmark.com

Payment Address:

Lexmark International, Inc.
P.O. Box 96612
Chicago, IL. 60693-6612

NETAPP, INC.

Master Price Agreement Number B27170

WSCA Ordering Website:

<http://www.netapp.com/us/how-to-buy/wsca/wsca.html>

Main NetApp url:

<http://www.netapp.com>

For price quotes, contact Stuart McCroskey.

Sales Contact:

Contact: Stuart McCroskey-Account Executive
Ph: (949) 300-0183
Fax: (949) 754-6601
Email: Stuart.McCroskey@NetApp.com

Contract Contact:

Contact: Denise Orosco, Program Manager
Ph: (530) 644-1467 Home Office PST
Fax: (703) 918-7301
Email: Denise.Orosco@NetApp.com

Purchase Order Address:

All hard copy purchase orders are to be issued directly to:
NetApp, Inc.
495 East Java Dr
Sunnyvale, CA 94089
(408) 822-6000
Attention: Dee Dee Marcus, Public Sector Field Administrator

Payment Address:

All payments are to be issued to:
NetApp, Inc.
C/O Wells Fargo Bank
PO Box 720010
San Jose, CA 95172
ABA Routing 121000248
Account Number 4311-790562

Electronic submission of purchase orders should be sent to:
c-xdl-psa-east@netapp.com and Stuart McCroskey – Stuart.McCroskey@netapp.com

All orders and payments are to be placed directly with NetApp. Participating Agency Purchase Orders must include the quoting NetApp Reseller company name and quote number and identify the WSCA/NASPO Master Price Agreement number. Inclusion of the Reseller's company name will result in a fee payment to the Reseller, assuming all other terms and conditions are met. Such fee payment will not affect the pricing specified in the WSCA/NASPO Master Price Agreement.

RICOH AMERICAS CORPORATION

MASTER PRICE AGREEMENT NUMBER B27174

ORDERS may be issued to (A) RICOH AMERICAS CORPORATION OR (B) Be placed on-line through RICOH DIRECT as described below. Please channel your Purchase Order through your local Ricoh Family Group dealer for proper ordering and installation.

RICOH / WSCA WEBSITE: <http://www.ricoh-usa.com/rmap/wscaprinters/>

PURCHASE ORDER & PAYMENT ADDRESS

RICOH AMERICAS CORPORATION	CONTACT – LEON L. TOWNSEND JR.
c/o Local Authorized Dealer (Insert Name)	PHONE # - 310-342-7673
5 Dedrick Place, West Caldwell NJ 07006-6304	CELL # - 213-840-7243
DUNS #06-107-9273	FAX # - 323-417-1524
FEDERAL TAX #22-278-3521	EMAIL – leon.townsend@ricoh-usa.com
FAX # 866-945-6980	

DELIVERY - Delivery will be made within 30 days of receipt of order.

PAYMENT TERMS – Net 30 days

MASTER PRICE AGREEMENT

The WSCA / RICOH Master Price Agreement #B27174 can be viewed by visiting the State of MN Website http://www.mmd.admin.state.mn.us/wsca/2009-2014_contracts.asp

ON-LINE ORDERING

To VIEW products and prices simply click onto the secure website and then click on PRODUCTS in the upper bar on that landing page. To ORDER products users must be registered.

Secure WSCA website http://www.ricohdirect.com/main/home.jsp?entity_nm=wsca

TO REGISTER

1. Click on Register
2. Complete the required information in Step 1 of Registration
 - a. Check “I have been provided a LDR ID”
3. Click Next and enter: WSCA
4. Verify your information and click “Submit”

TO PURCHASE

1. Login using information created during registration
2. Click “My Account” from top navigation menu
3. Click on the Configuration you wish to purchase under the Ricoh Approved Carts section
4. Click “Checkout”
5. Complete required information on checkout detail page
6. Click “Next”
7. Review order then click “Submit”

Toshiba America Information Systems, Inc. Master Price Agreement Number B27176

www.store.toshiba.com/wsca-hi

State & Local Government K12 Education

Ordering & Payment Information

Agencies may place orders and payments to:

TOSHIBA AMERICA INFORMATION SYSTEMS, INC.

For price quotes, contact Greg Ruthenberg

Purchase Order Mailing Address

Toshiba America Information Systems, Inc.
c/o Greg Ruthenberg
9740 Irvine Blvd.
Irvine, CA. 92618
Contact: Greg Ruthenberg
Phone: (510) 684-4739
Email: greg.ruthenberg@tais.toshiba.com

Remit Payment to Address

Toshiba America Information Systems, Inc.
3589 Collection Center Drive
Chicago, IL. 60693
Phone: (206) 585-4445
Fax: (206) 358-6613
Account # 7188611080

TRANSOURCE COMPUTERS

Master Price Agreement Number B27177

www.transource.com/wsca/hi

For price quotes, contact Barb Sullivan.

Transource Computers Account Manager (State of Hawaii)

Contact: **Barb Sullivan**
Phone: (800) 486-3715 x29
Email: barbs@transource.com

Purchase Orders may be placed through the following methods:

By Mail: Transource Computers
2405 West Utopia Road
Phoenix, AZ. 85027

By email: barbs@transource.com

By phone: Barb Sullivan @ (800) 486-3715 x29

Online: www.transource.com/wsca/hi

Transource Computers Contract Manager (WSCA/NASPO)

Contact: **Mr. Curtis Wescott**
Phone: (800) 486-3715 x24
Email: curtisw@transource.com

Payment Address:: Transource Computers
2405 West Utopia Road
Phoenix, AZ. 85027

Xerox Corporation

Master Price Agreement Number B27178

Main Xerox WSCA Website:

www.direct.xerox.com/wsc

Hawaii WSCA State page:

www.direct.xerox.com/wsc/hawaii

Ordering Contacts for Hawaii:

Name: **Jessica DiGregorio**
Xerox Direct
Public Sector Account Manager
Phone: (888) 247-5107 x 5502
Fax: (503) 685-4939
Email: jessica.digregorio@xerox.com

Back up – Ordering Contacts for Hawaii

Name: **Elisha Ritchey**
Xerox Direct
Public Sector
Phone: (888) 247-5107 x 5500
Fax: (480) 467-6397
Email: elisha.ritchey@xerox.com

Additional contact info:

Electronic orders send to: publicsectorsales@xerodirect.com

Billing Questions: xeroxcredit@xerodirect.com

Service support call 1-800-835-6100 opt 1

Payments are issued to:

Xerox Corporation
1654 Solutions Center
Chicago, IL. 60677

XIOTECH CORPORATION

Master Price Agreement Number B27179

For price quotes, contact Trevor Speer.

Contact Information

Sales Contact:

Trevor Speer

Phone: (562) 324-8885

Fax: (719) 388-5320

E-Mail: trevor.speer@x-io.com

Primary WSCA/NASPO Contact:

Carole Gottlieb, Controller

Xiotech Corporation

9950 Federal Drive, Suite 100

Colorado Springs, CO. 80921

Phone: (719) 388-5482

Fax: (719) 388-5213

Email: carole.gottlieb@x-io.com

To Place Orders:

Leslie Sellmayer

Xiotech Corporation

9950 Federal Drive, Suite 100

Colorado Springs, CO. 80921

Phone: (719) 388-5574

Fax: (719) 388-5361

Email: leslie.sellmayer@x-io.com

Payment Address:

Xiotech Corporation

Dept. Ch. 17326

Palatine, IL. 60055-7326