

# THE HAWAII PROCUREMENT INSTITUTE

PRESENTS

# S.P.S.

## SUMMER PROCUREMENT SERIES

3 HALF DAY EDUCATIONAL PROGRAMS

Name	
Company/Organization	
Work Phone	
E-Mail Address	

### May 30th: Government Contract Pricing

- Regular— \$125
- Government—\$90
- Student— \$50

Moderator Doug Chin, Esq. and University of Hawaii Professor Danielle Conway will focus on the basics of Contract Pricing: **Pricing vs. Cost Realism** - Purpose and value of performing “pricing and cost realism” analyses, **Pricing Changes Clauses** – Communicating adjustments as a contractor and evaluating them as a government procurement professional, and more!

### June 27th: Compliance & Ethics Essentials

- Regular— \$125
- Government— \$90
- Student— \$50

Moderator Cori Lau, Esq., SPO Administrator Sarah Allen, Jessica Wong, Esq. and Mihoko Ito, Esq. will cover ethics for evaluation committees, best practices for contractors, organizational conflicts of interest and government affairs. 1.0 Attorney MPCE pending.

### July 25th: Protests: Legal Update

- Regular— \$125
- Government— \$90
- Student— \$50

Moderator Randy Whattoff, Esq. and Administrative Hearings Officer David Karlen, Joe Stewart, Esq. and special guest Daniel Grabauskas will cover the nuts and bolts of protests, new legal developments, and stories from the trenches.

### All 3 Programs

- Regular— \$340
- Government— \$240
- Student— \$130

**Workshops will be held at:**

**1132 Bishop Street, Rm. 601**

**Program: 8 AM—12 PM**

Make checks payable to: Hawaii Procurement Institute

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Questions? Call Melissa Pavlicek at (808) 447-1840

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