

Kilohana Concrete

PO BOX 1321, Pahoia, HI 96778 Phone: 808.965.8611 Fax: 808.965.9447 sanscinc.kim@hawaiiintel.net

March 26, 2015

Via email: stanton.d.mato@hawaii.gov

cc: state.procurement.office@hawaii.gov

RE: RFI Response

The following is the response request:

1. Core Competencies: Our vision is to create and develop concrete design mixes and products using available and new technologies to exceed the strength and workability expectations for our valued customers within required specifications, while delivering first-class service. Growing the business to gain majority market share of East Hawaii concrete material needs is our long term goal.

2. Past Performance: County of Hawaii Dept. of Public Works
Private Contractors and homeowners: Pacific Gunite, Big Island Electrical, Oili Construction, Concrete Experts, RK Builders, Dana Williams Construction, Moore's Excavation

3. Differentiators: Sanford's has been in business since 1977 with the same ownership & management which carries on to Kilohana Concrete, LLC. Our basic vision and mission is to continue excellent customer service and delivery of quality products which is what Sanford's has been known for.

4. Corporate Data: Company was formed under the ownership of Sanford/Linda Iwata, and Sanford's Service Center, Inc. in June 2010. Employees - 4 Location: Pahoia, HI serving areas from Kau to Hamakua

5. Contact Information: Kim Iwata
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Sincerely,



Linda S. Iwata
member