



**STATE OF HAWAII  
STATE PROCUREMENT OFFICE**

P.O. Box 119  
Honolulu, Hawaii 96810-0119  
Telephone: (808) 587-4700  
e-mail: state.procurement.office@hawaii.gov  
http://spo.hawaii.gov

May 6, 2015

TO: Executive Departments/Agencies  
Department of Education (DOE)  
(Excludes Charter Schools)  
Hawaii Health Systems Corporation  
(HHSC)  
Office of Hawaiian Affairs (OHA)  
University of Hawaii (UH)  
House of Representatives (House)  
Senate  
Judiciary

City and County of Honolulu  
(C&C of Honolulu)  
Honolulu City Council  
Honolulu Board of Water Supply  
Honolulu Authority For Rapid Transportation  
(HART)  
County of Hawaii  
Hawaii County Council  
County of Hawaii-Department of Water Supply  
County of Maui  
Maui County Council  
County of Maui-Department of Water Supply  
County of Kauai  
Kauai County Council  
County of Kauai-Department of Water

FROM: Sarah Allen  
Administrator

SUBJECT: **Change No. 27**  
SPO Vendor List Contract No. 05-13  
**NASPO VALUE POINT PUBLIC SAFETY COMMUNICATIONS EQUIPMENT AND SERVICES**  
Expires: August 31, 2015  
**WSCA Contract No. 02702**

The following changes are made to the subject vendor list contract:

- The following revision is made to *Compliance* listed on page 4:

From: **COMPLIANCE.** Prior to awarding a contract, the SPO verified compliance of the Contractor with all laws governing entities doing business in the State pursuant to HRS §103D-310(c), and SPO will monitor compliance throughout the term of the contract via *Hawaii Compliance Express (HCE)*. Therefore, purchasing agencies are not required to verify compliance prior to utilizing a SPO Price or Vendor List Contract.

To: **COMPLIANCE.** The SPO verified compliance of the Contractor with all laws governing entities doing business in the State pursuant to HRS §103D-310(c). Agencies are responsible to only issue a purchase order or pCard to compliant Contractors when placing an order utilizing SPO Vendor List Contract No. 05-13.

- NASPO ValuePoint (formerly WSCA-NASPO) is the new cooperative agreement name.

The current contract incorporating Change No. 27 is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* at the home page.

If you have any questions, please contact Stanton Mato at (808) 586-0566, or email [stanton.d.mato@hawaii.gov](mailto:stanton.d.mato@hawaii.gov).

**STATE OF HAWAII  
STATE PROCUREMENT OFFICE**

**SPO VL Contract No. 05-13**  
Includes Change No. 27  
Revised May 6, 2015

**NASPO VALUEPOINT  
PUBLIC SAFETY COMMUNICATION EQUIPMENT AND SERVICES -  
STATEWIDE**

**WSCA Contract No. 02702  
December 1, 2004 to August 31, 2015**

**INFORMATION ON NASPO VALUEPOINT**

The NASPO ValuePoint Cooperative Purchasing Organization (formerly WSCA-NASPO) is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Washington is the current lead agency and contract administrator for the NASPO ValuePoint Public Safety Communication Equipment and Services contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization and contracts were awarded to fifteen (15) qualified contractors. The State of Hawaii has signed a Participating Addendum with seven (7) contractors.

The purpose of this contract covers Category 1-Radio analog and digital (2 way communication systems) portable, mobile, desk-top, base and repeater stations. VHF 136 MHz, UHF 450-470 MHz, UHF 806-870 MHz frequencies, Infrastructure Equipment and Consoles; Category 2-Aircraft AM – FM band radios; Category 3-In-band mobile/portable radio repeater, analog and digital; Category 4-Gateway devices, audio switch unit/radio router JPS ACU-1000, audio switch ICRI unit; Category 5-digital microwave radios, 6GHz, 11GHz, 18GHz and 23GHz; Category 6-Communication towers, guyed and three-legged triangular; Category 7-Microwave antennas, waveguide and associated hardware; Category 8-Test equipment, analog and digital.

For additional information on this contract, visit the NASPO ValuePoint website at [www.naspovaluepoint.com](http://www.naspovaluepoint.com).



**PARTICIPATING JURISDICTIONS** listed below have signed a cooperative purchasing agreement and/or memorandum of agreement with the SPO and are authorized to utilize this vendor list contract:

Executive Departments/Agencies	C&C of Honolulu
DOE	Honolulu City Council
(Excludes Charter Schools)	Honolulu Board of Water Supply
HHSC	HART
OHA	County of Hawaii
UH	Hawaii County Council
House	County of Hawaii-Department of Water Supply
Senate	County of Maui
Judiciary	Maui County Council
	County of Maui-Department of Water Supply
	County of Kauai
	Kauai County Council
	County of Kauai-Department of Water

The participating jurisdictions are not required but may purchase from this vendor list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

**POINT OF CONTACT.** Questions regarding the products listed, ordering, pricing, and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Telephone	Fax	E-mail
Executive	Stanton Mato	586-0566	586-0570	<a href="mailto:stanton.d.mato@hawaii.gov">stanton.d.mato@hawaii.gov</a>
DOE (Excludes Charter Schools)	Procurement Staff	675-0130	675-0133	<a href="mailto:doeprocare@notes.k12.hi.us">doeprocare@notes.k12.hi.us</a>
HHSC	Joe Evanoff	733-4168	733-4460	<a href="mailto:jevanoff@hhsc.org">jevanoff@hhsc.org</a>
OHA	Phyllis Ono-Evangelista	594-1833	594-1865	<a href="mailto:phylliso@oha.org">phylliso@oha.org</a>
UH	Matthew Chow (Primary)	956-2765	956-2096	<a href="mailto:chowmatt@hawaii.edu">chowmatt@hawaii.edu</a>
	Karlee Hisashima	956-8687	956-2093	<a href="mailto:karlee@hawaii.edu">karlee@hawaii.edu</a>
House	Brian Takeshita	586-6423	586-6401	<a href="mailto:takeshita@capitol.hawaii.gov">takeshita@capitol.hawaii.gov</a>
Senate	Carol Taniguchi	586-6720	586-6719	<a href="mailto:c.taniguchi@capitol.hawaii.gov">c.taniguchi@capitol.hawaii.gov</a>
Judiciary	Tritia Cruz	538-5805	538-5802	<a href="mailto:tritia.l.cruz@courts.state.hi.us">tritia.l.cruz@courts.state.hi.us</a>
C&C of Honolulu	Procurement Specialist	768-5535	768-3299	<a href="mailto:bfspurchasing@honolulu.gov">bfspurchasing@honolulu.gov</a>
Honolulu City Council	Clayton Wong	568-5084	568-5011	<a href="mailto:cwong@honolulu.gov">cwong@honolulu.gov</a>
Honolulu Board of Water Supply	Vicki Kitajima	748-5151	550-9193	<a href="mailto:vkitaajima@hbws.org">vkitaajima@hbws.org</a>

Jurisdiction	Name	Telephone	Fax	E-mail
HART	Nicole Chapman	768-6135	768-5110	<a href="mailto:nchapman@honolulu.gov">nchapman@honolulu.gov</a>
County of Hawaii	Jerry Dansdill	961-8440	961-8248	<a href="mailto:jdansdill@co.hawaii.hi.us">jdansdill@co.hawaii.hi.us</a>
Hawaii County Council	Jerry Dansdill	961-8440	961-8248	<a href="mailto:jdansdill@co.hawaii.hi.us">jdansdill@co.hawaii.hi.us</a>
County of Hawaii- Department of Water Supply	Ka'iulani L. Matsumoto	961-8050 x224	961-8657	<a href="mailto:kmatsumoto@hawaiiidws.org">kmatsumoto@hawaiiidws.org</a>
County of Maui	Greg King	249-2403 x30	249-0839	<a href="mailto:greg.king@co.maui.hi.us">greg.king@co.maui.hi.us</a>
Maui County Council	Ross Izumigawa	270-7661	270-7686	<a href="mailto:ross.izumigawa@mauicounty.us">ross.izumigawa@mauicounty.us</a>
County of Maui- Department of Water Supply	Kenneth L. Bissen Holly Perdido	270-7684 270-7684	270-7136 270-7136	<a href="mailto:ken.bissen@co.maui.hi.us">ken.bissen@co.maui.hi.us</a> <a href="mailto:holly.perdidio@co.maui.hi.us">holly.perdidio@co.maui.hi.us</a>
County of Kauai	Florence Kakuda	241-4294	241-6297	<a href="mailto:fkakuda@kauai.gov">fkakuda@kauai.gov</a>
Kauai County Council	Lisa Ishibashi Scott Sato	241-4820 241-4810	241-6349 241-6349	<a href="mailto:lishibashi@kauai.gov">lishibashi@kauai.gov</a> <a href="mailto:ssato@kauai.gov">ssato@kauai.gov</a>
County of Kauai- Department of Water	Faye Tateishi	245-5426	245-5813	<a href="mailto:ftateishi@kauaiwater.org">ftateishi@kauaiwater.org</a>

#### **USE OF PRICE & VENDOR LIST CONTRACTS BY NONPROFIT ORGANIZATIONS.**

Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price & vendor list contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wishes to purchase from a SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor, i.e., participation must be mutually agreed upon. A Contractor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a SPO price or vendor list Contractor(s).

**VENDORS.** The following vendors are authorized to provide Public Safety Communication Equipment and Services. They have signed a Master Agreement with the State of Washington and a Participating Addendum with the State Procurement Office in Hawaii.

Alcatel-Lucent USA Inc.  
Aviat U.S. Inc.  
EF Johnson  
Harris RFCD

ICOM America, Inc.  
Kenwood U.S.A. Corporation  
Motorola Solutions, Inc.

## DEPARTMENT/AGENCY INSTRUCTIONS – PRICE QUOTES

1. Department/Agency shall obtain a minimum of one (1) written price quote from an authorized vendor for expenditures under \$5,000.
2. For expenditures of \$5,000 or more, department/agency shall obtain a minimum of two (2) written price quotes from two (2) different authorized vendors or from two (2) different vendors authorized resellers.
3. Personnel conducting or participating in utilizing this Price/Vendor List Contract is responsible to complete for SPO-010, *Record of Procurement* when an award is for \$5,000 or greater. All non-responsive vendor(s) and related pertinent information to this procurement shall be notated in Part C. The completed and properly signed (personnel with delegated authority) copy of the SPO-010 shall be kept in the procurement/contract file.

**CONSIDERATION OF QUOTES.** Agencies shall consider all responsive and responsible quotes received. An award shall be made to the vendor(s) offering the lowest price. If the lowest price does not meet the agencies specification requirement, the award may be made to the vendor(s) whose offer represents the best value to the agency. Best value means the most advantageous offer determined by evaluating and comparing all relevant criteria in addition to price so that the offer meeting the overall combination that best services the agency is selected. These criteria may include, in addition to others, the total cost of ownership, performance, history of the vendor, quality of goods, services, delivery and proposed technical performance.

**VENDOR CODES** for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

**COMPLIANCE.** The SPO verified compliance of the Contractor with all laws governing entities doing business in the State pursuant to HRS §103D-310(c). Agencies are responsible to only issue a purchase order or pCard to compliant Contractors when placing an order utilizing SPO Vendor List Contract No. 05-13.

**PURCHASING CARD (pCard).** The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive departments/agencies, excluding DOE, HHSC, OHA and UH for orders totaling less than \$2,500. For purchases \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

**PURCHASE ORDERS** may be issued for purchases \$2,500 or more, and for vendors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or charge its customers a transaction fee for the usage.

**SPO VL CONTRACT NO. 05-13 and NASPO VALUEPOINT CONTRACT NO. 02702** shall be typed on purchase orders issued against this vendor list contract. For pCard purchases, the SPO VL Contract No. 05-13 and WSCA Contract No. 02702 shall be notated on the appropriate transaction document.

**GENERAL EXCISE TAX.** The Hawaii General Excise Tax (GET) shall not exceed 4.712% for the island of Oahu and 4.166% for Maui, Kauai and Hawaii. The GET is not applied to shipping or delivery charges.

**PAYMENTS** are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

**VENDOR AND PRODUCT EVALUATION** form SPO-012, for the purpose of addressing concerns on this vendor list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

**PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET** at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

**CONTRACTORS**

**AND**

**AUTHORIZED**

**RESELLERS**

**CONTACT**

**INFORMATION**



# ALCATEL-LUCENT USA INC.

## WSCA CONTRACT NO. 02702

For price quotes, contact:

- Israel Calvo at Alcatel-Lucent USA Inc. or
- Dave Swirsky at Scientel Wireless LLC

### **ALCATEL-LUCENT USA INC. INFORMATION**

Contact: Israel Calvo  
Strategic Industries Division  
Phone: (818) 878-2198  
Fax: (818) 871-5987  
Email: [israel.calvo@alcatel-lucent.com](mailto:israel.calvo@alcatel-lucent.com)

Remit to Address: Alcatel-Lucent USA Inc.  
P.O. Box 910169  
Dallas, TX. 75391  
Vendor No.: 315905-00

### **AUTHORIZED STATE OF HAWAII RESELLERS (Payments are made to Scientel Wireless LLC.)**

#### **Scientel Wireless**

Attention: Mr. Dave Swirsky  
1150 Nimitz Highway Unit 6  
Honolulu, HI 96817  
Phone: (808) 256-7638  
Email: [dswirsky@scientelwireless.com](mailto:dswirsky@scientelwireless.com)

#### **Remit To Address:**

Scientel Wireless LLC  
1150 Nimitz Highway Unit 6  
Honolulu, HI 96817

# AVIAT U.S. INC.

## WSCA CONTRACT NO. 02702

For price quotes, contact Mr. Ali Hirsra of Aviat U.S. Inc.

**Aviat U.S. Inc.**

637 Davis Drive

Morrisville, NC. 27560

Contact Person: Ali Hirsra

Phone: (650) 868-3994

Email: [ali.hirsra@aviatnet.com](mailto:ali.hirsra@aviatnet.com)

Remit to Address: Aviat U.S. Inc.  
5200 Great America Parkway  
Santa Clara, CA 95054  
Vendor No.: 317097-00

# EF JOHNSON

## WSCA CONTRACT NO. 02702

For price quotes, contact:

- Gary Correia or Dana Hansen at EF Johnson or
- Mark Harmer at Harmer Radio and Electronics Inc.

### EF Johnson

Contact: Gary Correia  
5459 Del Cerro Blvd.  
San Diego, CA 92120  
Phone: (619) 405-9404  
Email: [gcorreia@efji.com](mailto:gcorreia@efji.com)

### Remit To Address:

EF Johnson  
P.O. Box 403312  
Atlanta, GA 30384-3312  
Vendor No.: 312875-01

Alternate Contact: Dana Hansen  
Phone: (303) 501-3586

### AUTHORIZED STATE OF HAWAII RESELLERS (Payments are made to Harmer Radio and Electronics Inc.)

### Harmer Radio and Electronics Inc.

Attention: Mr. Mark Harmer  
Phone: (808) 877-8082  
Fax: (808) 877-8084  
Email: [mark@harmercommunications.com](mailto:mark@harmercommunications.com)

### Remit To Address:

Harmer Radio and Electronics Inc.  
310-9 Alamaha Street #9  
Kahului, HI 96732-2465  
Vendor No.: 230555-00

# HARRIS RFCD

## WSCA CONTRACT NO. 02702

For price quotes:

Contact The Harris Customer Care Team @ [pspc\\_custfocus@harris.com](mailto:pspc_custfocus@harris.com)

Phone: 1-800-368-3277 (option 2)

Hours: Monday-Friday, 8:00AM to 8:00 PM EST

Point of Contact:

**Harris RFCD- Public Safety & Professional Communications**

221 Jefferson Ridge Parkway

Lynchburg, Va. 24501

Contact Person: Daphne Monroe

Phone: (434) 385-2869

Fax:

Email: [dmonroew@harris.com](mailto:dmonroew@harris.com)

Remit to Address: Harris Corporation  
PO Box 7247 LB-8058  
Philadelphia, PA 19170-8058  
Vendor No.: 211818-00

# ICOM AMERICA, INC.

## WSCA CONTRACT NO. 02702

For pricing, availability, quotes, orders, tracking, etc, please contact:

Government Sales & Customer Service  
Email: [governmentsales@icomamerica.com](mailto:governmentsales@icomamerica.com)  
Phone: (425) 450-6090  
Fax: (425) 450-6063

For Bid & Contract Administration, Sales Programs, etc, please contact:

Government Sales Program Manager  
Email: [salescontracts@icomamerica.com](mailto:salescontracts@icomamerica.com)  
Phone: (425) 450-6092  
Fax: (425) 450-6063

For Outside Sales, Training & Manager of Manufacturing Representatives, please contact:

Mark Jordan  
Regional Sales Manager  
Email: [markj@icomamerica.com](mailto:markj@icomamerica.com)  
Phone: (425) 450-6083  
Fax: (425) 450-6057

Remit to Address: ICOM America, Inc.  
P.O. Box 31001-1310  
Pasadena, CA 91110-1310  
Vendor No.: 315901-00

# KENWOOD USA CORPORATION

## WSCA CONTRACT NO. 02702

For price quotes, contact:

- Barry Morris at Kenwood USA Corporation
- Myles Sakaguchi at Avitech, LLC or
- Richard Serikaku at CQ Communications, Inc. or
- Mark Harmer at Harmer Radio and Electronics Inc. or
- Lad Panis at Starcomm Wireless, Inc.

### **Kenwood USA Corporation**

Contact: Barry Morris  
2201 E. Dominguez Street  
Long Beach, CA 90810  
Phone: (800) 752-0986 x8280  
Fax: (310) 761-8246  
Email: [bmorris@kenwoodusa.com](mailto:bmorris@kenwoodusa.com)

### **Remit To Address:**

Kenwood USA Corporation  
P.O. Box 22745  
Long Beach, CA 90801-5745  
Vendor No.: 321227-00

### **AUTHORIZED STATE OF HAWAII RESELLERS (Payments are made to Avitech, LLC, or CQ Communications, Inc. or Harmer Radio and Electronics Inc., or Starcomm Wireless, Inc.)**

### **Avitech, LLC**

Attention: Myles Sakaguchi  
Phone: (808) 593-7600  
Fax: (808) 356-0550  
Email: [avitech@me.com](mailto:avitech@me.com)

### **Remit To Address:**

Avitech, LLC  
1206 Punua Way  
Kailua HI 96734  
Vendor No.: 316374-00

### **CQ Communications, Inc.**

Attention: Richard Serikaku  
Phone: (808) 841-9696  
Fax: (808) 841-9494  
Email: [sales@cqonline.com](mailto:sales@cqonline.com)

### **Remit To Address:**

CQ Communications  
1111 Dillingham Blvd. #E7  
Honolulu, HI 96817  
Vendor No.: 257659-00

### **Harmer Radio and Electronics Inc.**

Attention: Mr. Mark Harmer  
Phone: (808) 877-8082  
Fax: (808) 877-8084  
Email: [mark@harmercommunications.com](mailto:mark@harmercommunications.com)

### **Remit To Address:**

Harmer Radio and Electronics Inc.  
310-9 Alamaha Street #9  
Kahului, HI 96732-2465  
Vendor No.: 230555-00

### **Starcomm Wireless, Inc.**

Attention: Lad Panis  
Phone: (808) 845-7827  
Fax: (808) 845-1722  
Email: [lad@starcommwireless.com](mailto:lad@starcommwireless.com)

### **Remit To Address:**

Starcomm Wireless, Inc.  
P.O. Box 2228  
Aiea, HI 96701  
Vendor No.: 260703-00

# MOTOROLA SOLUTIONS, INC.

## WSCA CONTRACT NO. 02702

For price quotes, contact Mr. Dale Mau of Pacific Wireless Communications LLC.

**AUTHORIZED STATE OF HAWAII RESELLERS (Payments are made to Motorola Solutions, Inc.)**

**Pacific Wireless Communications, LLC**

Attention: Dale Mau  
710 Kakoi Street  
Honolulu, HI 96819  
Phone: (808) 837-4337  
Fax: (808) 833-9800  
Email: [dale.mau@pwchi.com](mailto:dale.mau@pwchi.com)

Remit To Address:

Motorola Solutions, Inc.  
P.O. Box 404059  
Atlanta, GA 30384-4059  
Vendor No.: 319747-00