



April 22, 2015

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Aloha,

I am writing in response to Request for Information (RFI) 15-003.

Core Competencies: Jack Harter Helicopters has been providing helicopter transportation services in Hawaii since 1975. We currently have 4 helicopters that are certified to fly under FAA Part 135 regulations. This set of regulations allows us to provide for-hire transportation services with our helicopters to any location in Hawaii. We also have two helicopters that are certified by the FAA to perform external load operations. This allows us to carry slung loads under our helicopters. We are also a Department of the Interior (DOI), Office of Aviation Safety (OAS) certified operator. This certification allows us to provide our services to Federal Agencies.

Past Performance: USGS, US Fish & Wildlife, State of Hawaii DLNR, County of Kauai (various departments) are some of the governmental agencies we have transported. Commercial entities include: WesTower, Pacific Wireless, MasTec, KONG Radio Group, Verizon Wireless, T-Mobile, AT&T and Jack Wada Electronics.

Differentiators: We have three, MD500E helicopters that carry up to 4 passengers and a pilot and are well suited for transportation into remote locations and external load operations. We also operate one, Eurocopter AS350B2 helicopter that carries 6 passengers and a pilot. The smaller helicopters are more economical to hire and the larger helicopter is well-suited for moving people and sensitive cargo. We are the only helicopter company on Kauai with this mix of aircraft. Our safety record is great and we have a great reputation with the customers we fly and the communities we operate around. We have the largest Maintenance Hangar at the Lihue Airport. The building was just completed in 2014 to the current set of building codes. We have weathered the two hurricanes that have struck Kauai and provided post-hurricane support to many customers.

Corporate Data: In addition to the information above and the contact information below, Jack Harter has been operating on Kauai since 1962. The company has slowly grown to the current size of 4 helicopters and 26 employees. We are large enough to provide significant levels of service with redundant capacities, yet still small enough to be responsive in a timely manner and truly understand our customers' needs. We are based at the Lihue Airport on Kauai and are most familiar with our home island. We can provide services on all of the Hawaiian Islands.

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