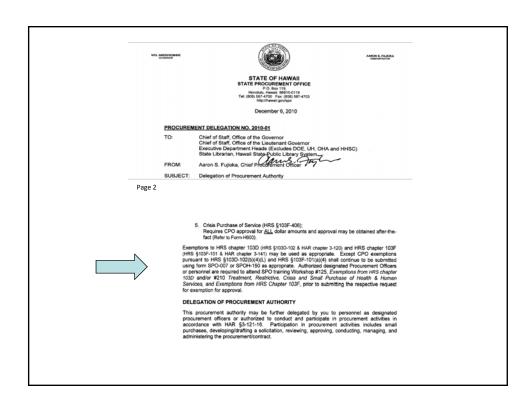
# Procurement Training for

State and County Purchasing Personnel

# Procurements Exempt from HRS Chapter 103D

HRS Section 103D-102 HAR Chapter 3-120



# What is the definition of a procurement exempt from HRS Chapter 103D?

 A situation where a procurement of a good or service by competitive means is either not practicable or not advantageous to the State.
 "Practicable"- feasible, useful, usable
 "Advantageous"- to be a benefit to; to impose upon

# Where are Procurements Exempt From Chapter 103D, HRS, currently listed?

- HRS Section 103D-102
- Exhibit A, titled "Procurements Exempt From HRS Chapter 103D, HAR Chapter 3-120;
- For the Executive Branch, CPO approved SPO Form 7 on the SPO website; Each respective Chief Procurement Officer approves procurement exemptions for goods or services for their own jurisdictions.

# What kinds of Procurements Exemptions are listed in HRS Section 103D-102?

- Grants or subsidies as those terms are defined in section 42F-101, made by the State in accordance with standards provided by law as required by article VII, section 4, of the State Constitution; or by the counties pursuant to their respective charters or ordinances;
- To make payments to or on behalf of public officers and employees for salaries, fringe benefits, professional fees, or reimbursements;

## Continued HRS 103D-102

- 3. Obligations that the State is required to pay by law, including paying fees, permanent settlements, subsidies, or other claims, making refunds, and returning funds held by the State as Trustee, custodian, or bailee;
- 4. Entitlement programs, including public assistance, unemployment, and workers' compensation programs, established by state or federal law;

## Continued HRS 103D-102

- Dues and fees of organizations of which the State or its officers and employees are members, including the National Association of Governors, the National Association of State and County Governments, and the Multi-State Tax Commission;
- 6. For the deposit, investment, or safekeeping, including expenses related to their deposit, investment, or safekeeping;
- 7. Awards to governmental bodies of the State

## Continued HRS 103D-102

- 8. Loans, under loan programs administered by a governmental body;
- 9. Contracts awarded in accordance with Chapter 103F, HRS;
- Goods, services, or construction from a governmental body other than the University of Hawaii Bookstores, from the federal government, or from another state or its political subdivision;

## Continued HRS 103D-102

- 11. Services of expert witnesses for potential and actual litigation of legal matters involving the State, its agencies, and its officers and employees, including administrative quasijudicial proceedings;
- 12. Works of art for museum or public display;
- Research and reference materials including books, maps, periodicals, and pamphlets, which are published in print, video, audio, magnetic, or electronic form;

## Continued HRS 103D-102

- 14. Meats and foodstuffs for the Kalaupapa Settlement;
- 15. Opponents for athletic contests;
- 16. Utility services whose rates or prices are fixed by regulatory processes or agencies;
- 17. Performances, including entertainment, speeches, and cultural and artistic presentations;
- 18. Goods and services for commercial resale by the State;

### Continued HRS 103D-102

- 19. Services of printers, rating agencies, support facilities, fiscal and paying agents, and registrars for the issuance and sale of the State's or Counties' bonds;
- 20. Services of attorneys employed or retained to advise, represent, or provide any other legal service to the State or any of its agencies, on matters arising under laws of another state or foreign country, or in an action brought in another state, federal or foreign jurisdiction, when substantially all legal services are expected to be performed outside this state;

## Continued HRS 103D-102

- 21. Financing agreements under chapter 37D,HRS; and
- 22. Trade agreements, including the Uruguay Round General Agreement on Tariffs and Trade (GATT) which requires certain non-construction and non-software development procurements by the comptroller to be conducted in accordance with its terms.

# Where are Procurements Exempt From Chapter 103D, HRS, currently listed?

HRS Section 103D-102



- Exhibit A, titled "Procurements Exempt From HRS Chapter 103D, HAR Chapter 3-120;
- For the Executive Branch, CPO approved SPO Form 7 on the SPO website; Each respective Chief Procurement Officer approves procurement exemptions for goods or services for their own jurisdictions.

# Who determines the Procurements Exemptions listed on Exhibit A in HAR Chapter 3-120?

- The Procurement Policy Board (PPB)
   approves goods and services that are exempt
   from HRS Chapter 103D, because they have
   determined that although such goods or
   services may be available from multiple
   services, their procurement by competitive
   means would be either not practicable or not
   advantageous to the State.
- CPOs may on an annual basis request that additional exemptions be added to Exhibit A.

## HAR Chapter 3-120

- The Procurement Policy Board shall review the exhibit annually for amendments.
- When using any of the exemptions on Exhibit A, the purchasing agencies shall cite on the purchase order or the contract, the authority waiver as "Exempt from Chapter 103D, HRS, pursuant to section 3-120-4(b) (cite exemption number from exhibit), HAR.

# What kinds of Procurements Exemptions are listed on Exhibit A in HAR Chapter 3-120?

- Research, reference, and <u>educational</u> <u>materials</u>, including books, maps, periodicals, and pamphlets, which are published <u>or available</u> in print, video, audio, magnetic, or electronic forms, <u>including</u> <u>web-based databases</u>;
- 2. Services of printers, rating agencies, support facility <u>providers</u>, fiscal and paying agents, and registrars for the issuance and sale of the State's or counties' bonds;

## **HAR Chapter 3-120 Exhibit A Continued**

3. Services of lecturers, speakers, trainers, facilitators and scriptwriters, when the provider possess specialized training methods, techniques, or expertise in the subject matter;

### HAR Chapter 3-120 Exhibit A Continued

- 4. Services of legal counsel, guardian ad litem, psychiatrists, psychologists, receivers and masters, when, required by court order;
- 5. Fresh meats and produce; (No longer, Act 175)
- 6. Insurance to include insurance broker services;
- 7. Animals and plants; (No longer, Act 175)
- 8. New or used items which are advantageous and available on short notice through an auction bankruptcy, foreclosure, etc.

### HAR Chapter 3-120 Exhibit A Continued

- 9. Food and fodder for animals;
- Facility costs for conferences, meetings, and training sessions;
- Advertisements in specialized publications, such as in ethnic or foreign language publications, trade publications, or professional publications;
- 12. Arbitrators and mediator services;
- 13. Interpreter services

### HAR Chapter 3-120 Exhibit A Continued

- Procurement of repair services when dismantling is required to assess the extent of repairs;
- Burial services consisting of mortuary crematory, cemetery, and other essential services for deceased indigent persons or unclaimed corpses;
- 16. Radio and television airtime when selection of station is based on the targeted audience (i.e., ethnic or age group, gender, etc)

### HAR Chapter 3-120 Exhibit A Continued

- 17. Subscription costs and registration or workshop fees for conferences or training; and
- 18. Court Reporter Services.

Where are Procurements Exempt From Chapter 103D, HRS, currently listed?

HRS Section 103D-102

Exhibit A, titled "Procurements Exempt From HRS Chapter 103D, HAR Chapter 3-120;



For the Executive Branch, CPO approved SPO Form 7 on the SPO website; Each respective Chief Procurement Officer approves procurement exemptions for goods or services, for their own jurisdictions.

# When is a CPO approved Exemption From HRS Chapter 103D, necessary?

 When HOPA determines that a situation exists for a good or service that is not listed in HRS Section 103D-102, and HAR Chapter 3-120, and that procurement by competitive means is either not practicable or not advantageous to the State.

# How does an Agency obtain a CPO Approved Exemption from Chapter 103D, HRS?

- A request for CPO approval on SPO Form 7 must be <u>downloaded</u> from the SPO website and be submitted to the CPO.
- The CPO must post the submitted SPO Form 7 on the designated public website for 7 calendar days before taking any approval action.

### Continued: SPO Form 7:

- Objections to the request must be written and received by the CPO within 7 calendar days of the initial posting on the website.
- Written objections received by the deadline will be considered by the CPO.
- The CPO may approve the request after the 7<sup>th</sup> day from the initial posting on the website.
- Disapproval action on a request can be done anytime and returned to the agency.

# When is an amendment to a CPO approved Exemption from Chapter 103D, HRS, necessary and how is it done?

- Amendment to a contract or purchase order that would change the original scope of work, including increased cost, may be done only with the approval of the CPO on an SPO Form 7B.
- SPO Form 7B has the same posting and approval process as SPO Form 7.

#### **Example of Exemption Request SPO-007**

Previously the agency got a waiver to hire outside counsel to negotiate and drafting of the Option Agreement for various parcels of land located at Kapolei. The vendor was hired through professional services method. The contract has expired but now the leasee is requesting to amend the option agreement and also revise the draft general lease document. The agency believes it more advantageous to use a different legal counsel since their fees are too high and felt they were at times non- responsive. Agency wants to hire a new legal counsel ( A &W) one that they have experience working with, knowledge of HHC ACT and HRS Chapter 171 and would need little time to get up to speed and renegotiate now.

### **Example of Exemption Request**

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Request has been withdrawn by the department.

The explanations given in the request and emails did not support the need to exempt the hiring of outside legal counsel rather it is based on convenience between the agency and the selected vendor. No lost revenue projections were submitted with the request, nor the estimated time savings realized if the selection of the outside legal counsel is exempted.

### Example of Exemptions

The Patient Protection and Affordable Act, signed by President Obama on March 23, 2010 effective June 1, 2010 contained provisions to benefits Early Retirees (55-65). The new law provides \$5 billion to assist employers with providing health coverage for their retirees. Applications for this program are expected to be available June 1, 2010 or shortly after and are critical that the information is accurate and complete. Applications will be processed in the order it is received. Agency is requesting that the current benefits consultant (AON) be contracted with to submit the applications for EUFT. According to the EUTF, applications that are submitted early have the best chance of receiving funds and the later it is submitted has the least chance. It is estimated that EUTF may be eligible to receive \$15 million for plan year 2010.

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Approved. Meeting the 6/1/2010 application date or shortly after is critical in the process of receiving funding from this program. AON has developed over time a complete understanding and knowledge of EUTF's operational procedures, information systems analysts and all insurance carriers and plan administrators, and has the expertise and experience to complete and successfully file the application, any other contractor would have to go through a learning curve.

### Samples of Exemptions

An agency is requesting an exemption to purchase Abbott test strips through Abbott Laboratories Inc., Diagnostics Division. In June 2005, the agency decided to standardize their glucose meters statewide and decided on Abbott Laboratories, Abbott Precision Xtra Meters without doing a solicitation. The vendor decided to supply the meters for free. These meters can only read their brand name test strips. Abbott Labs will not compete with their distributors and the agency would pay double the local prices for the same test strips. Agency has been purchasing the test strips from Abbott Laboratories since their agreement.

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Disapproved. Agency should have put out a solicitation for the purchase of the meters and the cost of the test strips. The agency is instructed to resubmit as a procurement violation (SPO-16) explaining the reason(s) for not following the procurement procedures in selecting Abbott Laboratories glucose meters.

### Example of Exemptions

Landscape maintenance, specifically grass-cutting within the Kakaako Waterfront Park and two other parks. Agency was notified that the contractor has filed for bankruptcy , lost its landscaping contractor's license and no longer maintains liability liability insurance. The agency terminated the contract , and requested help from other agencies, but non could assist with the maintenance schedule. To avoid increase vector infestation, the existing grass cutting schedule needs to be maintained (10 day period). Work to begin on August 30, 2010. Typically it takes 2 to 3 months to execute a contract. Due to the short time table, the agency did not utilize HePS, eight contractors were contacted , and two submitted quotes. Lowest responsible bidder \$61,600 est.

### **Example of Exemptions**

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Request approved, until the execution of the next contract. The contract that was cancelled included also, trash pickup and tree trimming which the exemption request were submitted separately. All three exemption requests could have been incorporated in one request. The last exemption approved, tree trimming, needed to be RUSHED, due to the safety hazards of coconuts falling from trees needing trimming.

### Example of Exemption

Monthly advertising space (posters) in free standing three (3) sided Kiosks in high volume and geographic specific shopping centers and malls throughout the state. The vendor ( Hawaii Malls, Inc. ) is the sole representative for advertising in shopping malls Kiosks throughout the state. There are no other vendors for this service. The program manager investigated the various sites effectiveness in reaching the largest number of the target consumers. Contract is negotiated with vendor.

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Request approved. The department has determined that targeted audiences can be reached with the greatest impact, by advertising on free standing kiosks in specific shopping malls and centers throughout the state. It would not be advantageous to the state to solicit for the required service because while there are other advertising companies, Hawaii Malls Inc. is the sole representative for shopping mall kiosks across the state.

#### **Example of Exemption**

Title sponsorship for a *Hawaii Venture Capital Association* (HVCA) Think Tech community event on 5/24/12 at the Plaza Club to discuss and raise awareness on broadband. Sponsorship includes, speaker position at the event, posting of HBI video of the thinktechhawaii.com website, posting of HBI videos on thinktechhawaii TV spots. If the agency were to do promote broadband initiatives alone, they would not have as wide of a reach, would not have sufficient staff, etc. and would cost more.

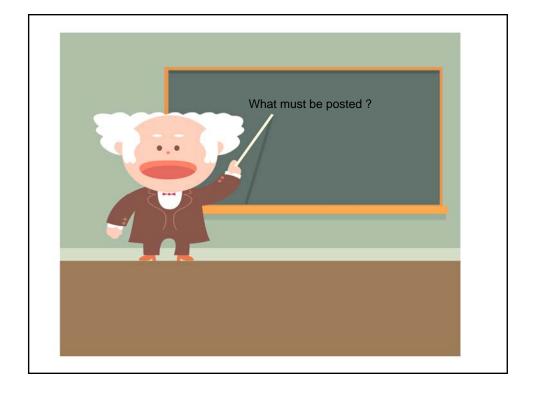
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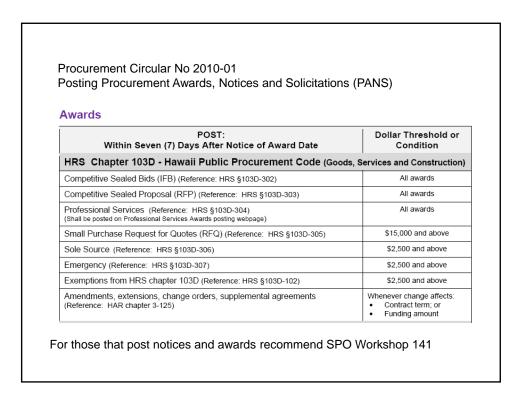
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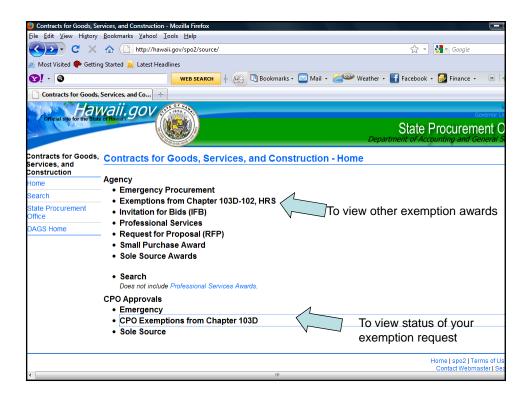
Request approved. However, the original request for a overall blanket exemption for event sponsorships were disapproved. The agency meet with the SPO to discuss a hybrid procedure based on an RFP and Professional Services process. The modified RFP will accept applications for sponsorships for a period of 12 months and multiple awards will be determined based on qualifications, meeting the agencies objectives, date and cost of the event, etc. This particular request for sponsorship fell in before the modified RFP excepted applications.

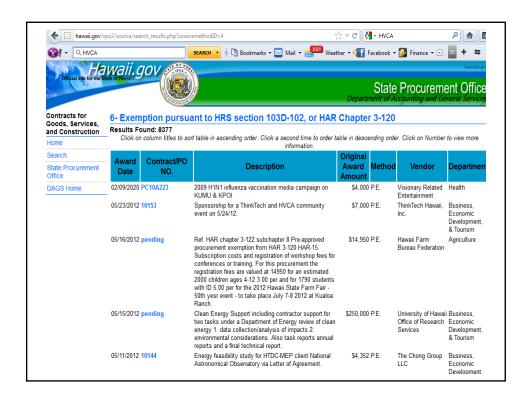
# How is procurement transparency achieved in this process?

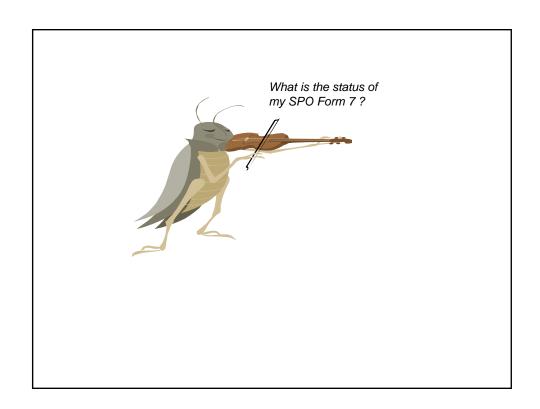
- SPO Forms 7 and 7B are posted on the SPO public website prior to and after CPO action.
- Documents submitted supporting the exemptions, objections and responses to the request, if any, shall be kept with the respective exemption file and be public information after CPO action unless otherwise allowed under chapter 92F, HRS.

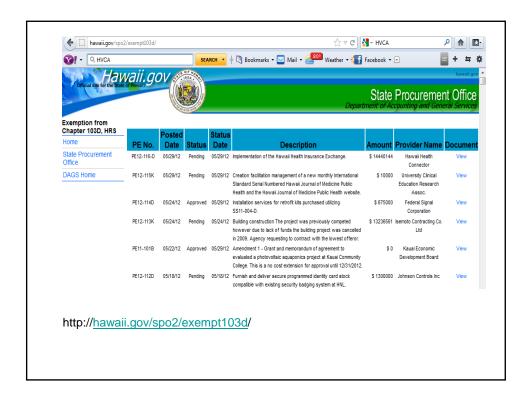












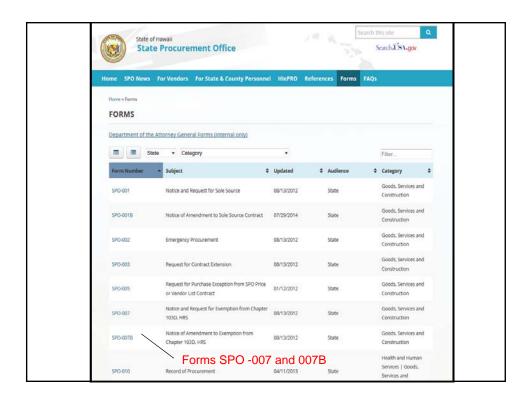
### What Contract Forms to use

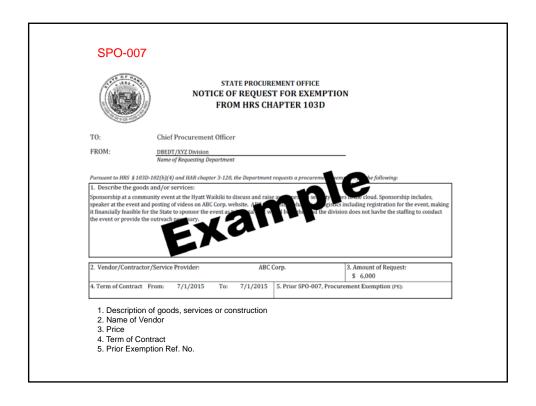
 Agencies shall use the AG's Standard Contract Form, AG-002 Rev. 07/24/06, titled, Contract for Goods and Services: Exempt; Small Purchase; Sole Source; or Emergency), that can be found at: http://spo.Hawaii.gov

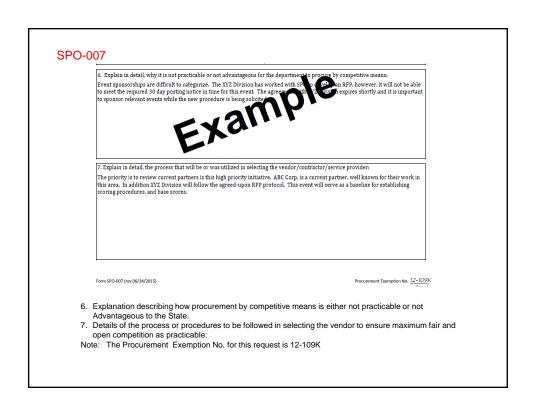
Select **Forms** from the menu Select <u>Department of the Attorney General</u> <u>Forms (internal only)</u>

# PROCUREMENT EXEMPTIONS THAT NEED STATE PROCUREMENT OFFICE (SPO) ADMINISTRATOR APPROVAL

- Scan in signed SPO-07.
- Submit FORM SPO-07 TO SPO via Email to: <a href="mailto:state.procurement.office@hawaii.gov">state.procurement.office@hawaii.gov</a>

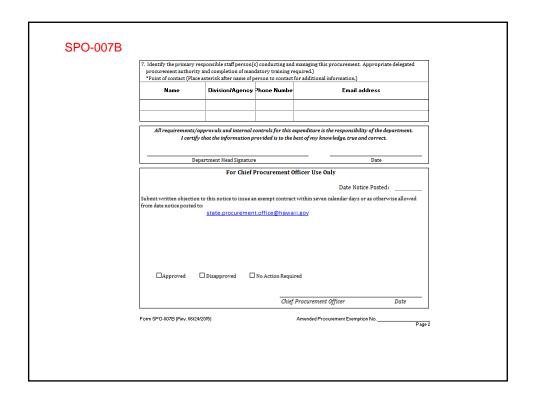


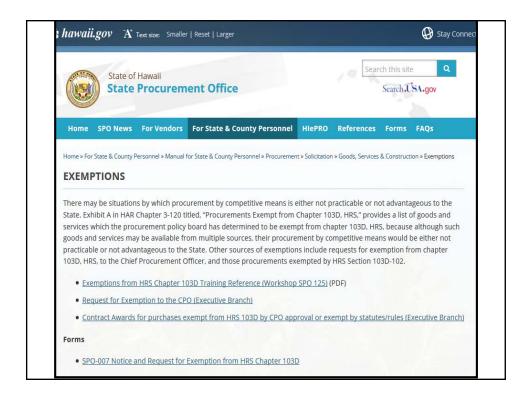


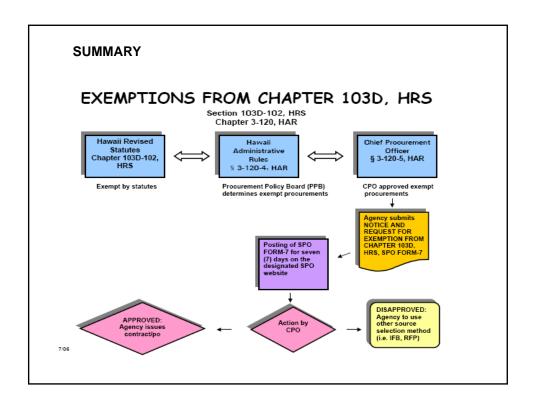


*Point of contact (Place a Name	Division/Agency	Phone Number	e-mail address
John Dough*	XYZ Division	100000000000000000000000000000000000000	john.dough@hawaii.gov
Sue Crocker	XYZ Division	586-0000 586-1000	sue.crocker@hawaii.gov
		above is, to the best of my	the responsibility of the department. knowledge, true and correct.
	partment Head Signature	Date	16/15
	shall be directed to the conta		Date Notice Posted: 575/15  Tritten objection to this notice to issue an exempt
Chief Procurement Officer (  This request for a upon the RFP proc Section 3-122-12 sh posted on the PANS in	state procurement (PO) Competit  it is as loved providing fut approval is for the solic	ure events will be solicited, intation process only. HRS to provide compliance does n.	Date Notice Posted: \$2,700.78  iitten objection to this notice to issue an exempt to:  evaluated and awarded based Section 103D-310(c) and HAR umentation). Award shall be
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SPO-007B	STATE PROCUREMENT OFFICE  NOTICE OF REQUEST TO AMEND AN EXEMPTION FROM HRS CHAPTER 103D CONTRACT
	TO: Chief Procurement Officer
	FROM:  Name of Requesting Department
	Fursuant to HRS \$ 1030-102(b)(4) and HAR section 3-120-5(d), the Department requests to amend an exempt contract as follows:
	1. SPO-007, Exemption Reference (PE) Number:
	2. Vendor/Contractor/Service Provider Name:
	3. Describe the goods and/or services:
	4. Explain in detail what is being amended:
	4. Explain in detail what is being amended:
	5. Amended contract price for this request: 0
	6. Explain in detail why the amendment(s) are necessary:







# QUESTIONS??

Kevin Takaesu 586-0568 Or kevin.s.takaesu@hawaii.gov