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STATE OF HAWAII
STATE PROCUREMENT OFFICE

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October 8, 2015

TO: Executive Departments/Agencies City and County of Honolulu
 Department of Education Honolulu City Council
 (Excludes Charter Schools) Honolulu Board of Water Supply
 Hawaii Health Systems Corporation Honolulu Authority for Rapid Transportation
 Office of Hawaiian Affairs County of Hawaii
 University of Hawaii Hawaii County Council
 House of Representatives County of Hawaii – Department of Water Supply
 Senate County of Maui
 Judiciary Maui County Council
 County of Maui – Department of Water Supply
 County of Kauai
 Kauai County Council
 County of Kauai – Department of Water

FROM: Sarah Allen, Administrator

SUBJECT: **Change No. 1**
 SPO Price List Contract No. 15-05
 NASPO VALUEPOINT COMPUTER EQUIPMENT INCLUDING RELATED
 PERIPHERALS & SERVICES
 Expires: March 31, 2017
 RFP Reference No. 19512

The following changes have been made to the price list contract:

1. Add Dell Marketing LP, Lenovo (United States) Inc., and Transource Services Corporation to this price list contract.
2. The Premium Savings Package (PSP) is added to this price list contract. There are 4 authorized contractors offering PSP. They are Dell Marketing LP, Grace Global Corporation, Lenovo (United States) Inc. and HP, Inc. (effective 11/1/2015). Instructions for PSP is listed on page 11.

The current price list contract incorporating Change No. 1 is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* at the home page.

If you have any questions, please contact Stanton Mato at (808) 586-0566 or stanton.d.mato@hawaii.gov.

**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

SPO Price List Contract No. 15-05
Replaces SPO Vendor List Contract No. 10-01
Includes Change No. 1
Effective October 9, 2015

**NASPO VALUEPOINT
COMPUTER EQUIPMENT INCLUDING RELATED
PERIPHERALS & SERVICES**
(RFP Reference No. 19512)
June 30, 2015 to March 31, 2017

INFORMATION ON NASPO VALUEPOINT

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Minnesota is the current lead agency and contract administrator for the NASPO ValuePoint Computer Equipment, Peripherals and Related Services contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization and contracts were awarded to 34 qualified Contractors. The State of Hawaii has signed a Participating Addendum with fourteen (14) Contractors.

The purpose of this contract is to provide five (5) hardware product bands. Each band includes Related peripherals and services. Product Band Definitions and Configuration are listed on page 6 and Restrictions are listed on page 7.

For additional information on this contract, visit the NASPO ValuePoint website at www.naspovaluepoint.org.



PARTICIPATING JURISDICTIONS listed below have signed a cooperative agreement with the SPO and are authorized to utilize this vendor list contract.

Executive Departments/Agencies	C&C of Honolulu
DOE	Honolulu City Council
(Excludes Charter Schools)	Honolulu Board of Water Supply
HHSC	HART
OHA	County of Hawaii
UH	Hawaii County Council
House	County of Hawaii-Department of Water Supply
Senate	County of Maui
Judiciary	Maui County Council
	County of Maui-Department of Water Supply
	County of Kauai
	Kauai County Council
	County of Kauai-Department of Water

The participating jurisdictions are not required but may purchase from this vendor list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D, and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

POINT OF CONTACT. Questions regarding the products listed, ordering, pricing and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Telephone	Fax	E-mail
Executive	Stanton Mato	586-0566	586-0570	stanton.d.mato@hawaii.gov
DOE (Excludes Charter Schools)	Procurement Staff	675-0130	675-0133	doeprocure@notes.k12.hi.us
HHSC	Joe Evanoff	733-4168	733-4460	jevanoff@hhsc.org
OHA	Phyllis Ono-Evangelista	594-1833	594-1865	phylliso@oha.org
UH	Matthew Chow Karlee Hisashima	956-2765 956-8687	956-2096 956-2093	chowmatt@hawaii.edu karlee@hawaii.edu
House	Brian Takeshita	586-6423	586-6401	takeshita@capitol.hawaii.gov
Senate	Carol Taniguchi	586-6720	586-6719	c.taniguchi@capitol.hawaii.gov
Judiciary	Tritia Cruz	538-5805	538-5802	tritia.l.cruz@courts.hawaii.gov
C&C of Honolulu	Procurement Specialist	768-5535	768-3299	bfpurchasing@honolulu.gov
Honolulu City Council	Clayton Wong	768-5084	768-5011	cwong@honolulu.gov
Honolulu Board of Water Supply	Vicki Kitajima	748-5151	550-9193	vkitajima@hbws.org

Jurisdiction	Name	Telephone	Fax	E-mail
HART	Nicole Chapman	768-6135	768-5110	nchapman@honolulu.gov
County of Hawaii	Jeffrey Dansdill	961-8440	961-8248	jdansdill@co.hawaii.hi.us
Hawaii County Council	Jeffrey Dansdill	961-8440	961-8248	jdansdill@co.hawaii.hi.us
County of Hawaii- Department of Water Supply	Ka'iulani L. Matsumoto	961-8050 x224	961-8657	kmatsumoto@hawaii.dws.org
County of Maui	Greg King	249-2403 x30	249-0839	greg.king@co.maui.hi.us
Maui County Council	Ross Izumigawa	270-7661	270-7686	ross.izumigawa@mauicounty.us
County of Maui- Department of Water Supply	Kenneth L. Bissen Holly Perdido	270-7684 270-7684	270-7136 270-7136	ken.bissen@co.maui.hi.us holly.perdido@co.maui.hi.us
County of Kauai	Florence Kakuda	241-4294	241-6297	fkakuda@kauai.gov
Kauai County Council	Lisa Ishibashi Scott Sato	241-4820 241-4810	241-6349 241-6349	lishibashi@kauai.gov ssato@kauai.gov
County of Kauai- Department of Water	Fay Tateishi	245-5426	241-5813	ftateishi@kauaiwater.org

USE OF PRICE & VENDOR LIST CONTRACTS BY NONPROFIT ORGANIZATIONS.

Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price & vendor lists contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wishes to purchase from a SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor, i.e., participation must be mutually agreed upon. A Contractor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a SPO price or vendor list Contractor(s).

CONTRACTORS. The authorized contractors are listed in this price list contract. They have signed a Master Agreement with the State of Minnesota and a Participating Addendum with the Hawaii State Procurement Office.

<u>Company Name</u>	
Ace Technology Partners	HP, Inc. (Effective 11/1/15)
Computer Technology Link Corporation	Hewlett Packard Enterprises (Effective 11/1/15)
Dell Corporation LP	Howard Technology Solutions
EMC Corporation	Lenovo (United States) Inc.
Fujitsu America	Microsoft Corporation
Grace Global Corporation	Tegile Systems
Hewlett Packard Company (10/1/15 – 10/31/15)	Transource Service Corporation

VENDOR CODES for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department’s fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

COMPLIANCE PURSUANT TO HRS §103D-310(c). Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Vendor List Contract No. 15-05, but the SPO shall not monitor compliance throughout the term of performance. Therefore, purchasing agencies are required to verify compliance prior to issuing a contract, purchase order or pCard payment when utilizing this contract.

PURCHASING CARD (pCard). The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive departments/agencies, excluding DOE, HHSC, OHA and UH for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

PURCHASE ORDERS may be issued for purchases \$2,500 or more, and for Contractors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or charge its customers a transaction fee for the usage.

SPO PL CONTRACT NO. 15-05 & NASPO VALUEPOINT MASTER AGREEMENT NUMBER (shown on page 9) shall be typed on purchase orders issued against this price list contract. For pCard purchases, the SPO PL Contract No. 15-05 and the NASPO ValuePoint Master Agreement Number shall be notated on the appropriate transaction document.

GENERAL EXCISE TAX. The Hawaii General Excise Tax (GET) shall not exceed 4.712% for the island of Oahu and 4.166 % for Maui, Kauai and Hawaii. The GET is not applied to shipping or delivery charges.

PAYMENTS are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

LEASE AGREEMENTS are not allowed under this contract.

DELIVERY. Unless otherwise indicated in the Master Agreement, the prices are the delivered price to any Purchasing Entity. All deliveries shall be F.O.B. destination, prepaid and allowed (with freight included in the price). If there is a special case where inside delivery fee must be charged, the Contractor will notify the Participating Entity. Additional delivery charges will not be allowed for back orders.

VENDOR AND PRODUCT EVALUATION form, SPO-012, for the purpose of addressing concerns on this vendor list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

PRODUCT BAND DEFINITIONS

BAND 1: DESKTOP. A desktop computer is a personal computer intended for regular use at a single location. A desktop computer typically comes in several units connected together during installation: 1) the processor, 2) display monitor and 3) input devices usually a keyboard and a mouse. All operating systems for tablets are allowed. Zero Clients, Thin Clients, all in ones and workstations will also be included under desktops. Ruggedized equipment may also be included in the Product and Service schedule for this band.

BAND 2: LAPTOP. A laptop computer is a personal computer for mobile use. A laptop includes a display, keyboard, point device such as a touchpad and speakers into a single unit. A laptop can be used away from an outlet using a rechargeable battery. All operating systems for tablets are allowed. Laptops will include notebooks, ultrabook, mobile thin clients, chromebooks and netbooks. Computers with mobile operating systems will also be included under laptops. Tablets that have the option to be utilized with a keyboard can be sold in this band. Ruggedized equipment may also be included in the Product and Service Schedule for this band.

BAND 3: TABLET. A tablet is a mobile computer that provides a touchscreen which acts as the primary means of control. All operating systems for tablets are allowed. Ruggedized equipment may also be included as a category in the Product and Service Schedule for this band.

BAND 4: SERVER. A server is a physical computer dedicated to run one or more services or applications (as a host) to serve the needs of the users of other computers on a network. This band also includes server appliances. Server appliances have their hardware and software preconfigured by the manufacturer. It also includes embedded networking components such as those found in blade chassis systems. Ruggedized equipment may also be included in the Product and Service Schedule for this band.

BAND 5: STORAGE. Storage is hardware with the ability to store large amounts of data. This band includes SAN switching if necessary for the proper functioning of the storage environment. Ruggedized equipment may also be included in the Product and Service Schedule for this band.

CONFIGURATION DOLLAR LIMITS.

The dollar limits identified below are based on a SINGLE computer configuration. This is NOT a restriction on the purchase of multiple configurations (e.g. an entity could purchase 10 laptops @ \$10,000 each for a total purchase price of \$100,000).

ITEM	CONFIGURATION*
Server	\$500,000
Storage	\$500,000
Desktops	\$10,000
Laptops	\$10,000
Tablets	\$5,000
Peripherals	\$5,000
Services	Procurement Officer Approval

*Configuration is defined as the combination of hardware and software components that make up the total functioning system. Software purchases are considered a part of the configuration limit of the equipment.

RESTRICTIONS

Software:

1. Software is restricted to operating systems and commercial off-the-shelf (COTS) software and is subject to equipment configuration limits.
2. Software is an option which must be related to the procurement of equipment.
3. Software must be pre-loaded or provided as an electronic link with the initial purchase of equipment.
4. Software such as middleware which is not always installed on the equipment, but is related to storage and server equipment (band 4&5) purchased, is allowed and may be procured after the initial purchase of equipment.

Services:

1. Services must be related to the procurement of equipment.
2. Service limits will be approved by the Procurement Officer on Form SPO-010.
3. Wireless phone and internet services is not allowed.
4. Cloud Services including acquisitions structured as managed on-site services are not allowed.
5. Managed Print Services are not allowed.

Third Party Products:

1. Contractor can only offer Third Party Products in the bands they have been awarded.
2. Contractor cannot offer products manufactured by another Contractor holding a Minnesota NASPO ValuePoint Master Agreement unless approved by the Lead State.

Additional Products/Services

1. Hardware and Software required to solely support wide area network (WAN) operation and management are not allowed.
2. Lease/ Rentals of equipment are not allowed.
3. Cellular Phone Equipment is not allowed.

DEFINITIONS

Accessory: Accessories do not extend the functionality of the computer, but enhances the user experience i.e. mouse pad, monitor stand. Accessories are not considered peripherals.

Components: Parts that make up a computer configuration.

Contractor: The manufacturer responsible for delivering products or performing services under the terms and conditions set forth in the Master Agreement. The Contractor must ensure partners utilized in the performance of this contract adhere to all the terms and conditions.

Configuration: The combination of hardware and software components that make up the total functioning system.

FOB Destination: Shipping charges are included in the price of the item and the shipped item becomes the legal property and responsibility of the receiver when it reaches its destination unless there is acceptance testing required.

FOB Inside Delivery: Special Shipping arrangements, such as inside delivery, may include additional fees payable by the Purchasing Entity. Any FOB inside delivery must be annotated on the Purchasing Entity ordering document.

Peripherals: A peripheral means any hardware product that can be attached to, added within or networked with personal computers, servers and storage. Peripherals extend the functionality of a computer without modifying the core components of the system. Peripherals are defined as including accessories. Peripherals may be manufactured by a third party, however, a vendor shall not offer any peripherals manufactured by another awarded vendor. The vendor shall provide the warranty service and maintenance for all peripherals.

Examples of peripherals/accessories/options: Include but are not limited to printers, monitors, multifunction printers, audiovisual equipment, instructional equipment, cabling, modems, networking to support server, storage and client applications such as routers, switches. Software is an option which must be related to the purchase of equipment and subject to configuration limits.

Ruggedized. Ruggedized refers to equipment specifically designed to operate reliably in harsh usage environments and conditions, such as strong vibrations, extreme temperatures and wet or dusty conditions.

Services. Broadly classed as installation/de-installation, maintenance, support, training, migration, and optimization of products offered or supplied under the Master Agreement. These types of services may include, but are not limited to: warranty services, maintenance, installation, de-installation, factory integration (software or equipment components), asset management, recycling/disposal, training and certification, pre-implementation design, disaster recovery planning and support, service disk/helpdesk, and any other directly related technical support service required for the effective operation of a product offered or supplied.

Storage Area Network. A storage area network (SAN) is a high-speed special-purpose network (or subnetwork) that interconnects different kinds of data storage devices with associated data servers on behalf of a larger network of users.

Software: Software is commercial operating off the shelf machine-readable object code instructions including microcode, firmware and operating system software that are preloaded on equipment. The term "Software" applies to all parts of software and documentation, including new releases, updates, and modifications of software.

Warranty: The Manufacturers general warranty is tied to the product at the time of purchase.

CONTRACTOR MASTER AGREEMENT NO.

<u>Name</u>	<u>Master Agreement No.</u>
Ace Technology Partners LLC (Ace)	MNWNC-101
Computer Technology Link Corporation (CTL)	MNWNC-106
Dell Marketing LP	MNWNC-108
EMC Corporation (EMC)	MNWNC-109
Fujitsu America, Inc. (Fujitsu)	MNWNC-111
Grace Global Corporation (Grace)	MNWNC-112
Hewlett-Packard Company	MNWNC-115 (Eff 10/1/2015 to 10/31/2015)
HP Inc.	MNNVP-133 (Effective 11/1/2015)
Hewlett Packard Enterprise	MNNVP-134 (Effective 11/1/2015)
Howard Technology Solutions (Howard)	MNWNC-114
Lenovo (United States) Inc.	MNWNC-117
Microsoft Corporation (Microsoft)	MNWNC-119
Tegile Systems, Inc. (Tegile)	MNWNC-127
Transource Services Corporation	MNWNC-130

CONTRACTOR LISTING (Band #, Discount, FOB)

Note: All prices are FOB Destination, prepaid and allowed (with freight included in the price). If there is a special case where inside delivery fee must be charged, the Contractor will notify the agency in advance.

BAND 1:	DESKTOP:	Minimal Discount	FOB
	Ace	52%	Destination
	CTL	13.5%	Destination
	Dell Marketing LP	13.5%	Destination
	Fujitsu	12%	Destination
	Grace	53%	Destination
	Hewlett-Packard Company	16%	Destination
	HP Inc.	16%	Destination
	Howard	18%	Destination

BAND 2:	LAPTOP	Minimal Discount	FOB
	CTL	13.5%	Destination
	Dell Marketing LP	13.5%	Destination
	Fujitsu	14%	Destination
	Grace	54%	Destination
	Hewlett-Packard Company	12%	Destination
	HP Inc.	12%	Destination
	Howard	18%	Destination
	Microsoft	5%	Destination

BAND 3:	TABLET	Minimal Discount	FOB
	CTL	13.5%	Destination
	Dell Marketing LP	4%	Destination
	Fujitsu	14%	Destination
	Hewlett-Packard Company	20%	Destination
	HP Inc.	20%	Destination
	Howard	7%	Destination
	Microsoft	5%	Destination

BAND 4:	SERVER	Minimal Discount	FOB
	Ace	52%	Destination
	CTL	13.5%	Destination
	Dell Marketing LP	13.5%	Destination
	Fujitsu	16%	Destination
	Grace	53%	Destination
	Hewlett-Packard Company	14%	Destination
	Hewlett Packard Enterprise	14%	Destination
	Howard	17%	Destination

BAND 5:	STORAGE	Minimal Discount	FOB
	Ace	52%	Destination
	CTL	13.5%	Destination
	Dell Marketing LP	13.5%	Destination
	EMC	36%	Destination
	Fujitsu	31%	Destination
	Grace	53%	Destination
	Hewlett-Packard Company	20%	Destination
	Hewlett Packard Enterprise	20%	Destination
	Howard	17%	Destination
	Tegile	15%	Destination

NASPO VALUEPOINT PREMIUM SAVINGS PACKAGE

ONE (1) PRICE QUOTE REQUIRED WHEN UTILIZING PSP

Premium Savings Packages (PSP). Deeply discounted standard configurations available to Purchasing Entities. This specification includes a commitment to maintain and upgrade (keep pace with the advance of technology) the standard configurations for a stated period of time or intervals. NASPO ValuePoint reserves the right to expand and modify the PSP throughout the life of the contract. For more information see: <http://www.naspovaluepoint.org/>

The premium savings package offers Desktops, Laptops, Tablets, Server, Storage, Printers, and Monitors.

PREMIUM SAVINGS PACKAGE AUTHORIZED CONTRACTORS

Dell Marketing LP

Lenovo (United States) Inc.

Grace Global Corporation

HP, Inc. (Effective 11/1/2015)

1. Agency shall download and review PSP pricing and specifications at: <http://www.naspovaluepoint.org/#/contract-details/57/contractors>. Click on any authorized contractor, then click on *October-2015_PSP (full specs).xlsx*
2. Agency shall select one authorized contractor for a written price quote. The model name and number is provided by the agency to the contractor.
3. Form SPO-010 (Record of Procurement) is optional for purchases not exceeding \$5,000.
4. Form SPO-010 (Record of Procurement) is completed for purchases \$5,000 and higher.
5. The approved Form SPO-010 is kept in the procurement/contract file.

PRICE QUOTE INSTRUCTIONS FOR
BAND 1, BAND 2, BAND 3, BAND 4, AND BAND 5:

1. For purchases under \$5,000, obtain a minimum of one (1) price quote from a manufacturer or authorized reseller. Form SPO-010 is optional. Award is based on best value.
2. For purchases from \$5,000 to under \$100,000, obtain a price quote from two or more contractors or select one contractor (EMC or Microsoft) and obtain a price quote from two or more authorized resellers. Complete Form SPO-010. Award is based on best value.
3. For purchases from \$100,000 and above, obtain a price quote from three or more contractors or select one contractor (EMC or Microsoft) and obtain a price quote from three or more authorized resellers. Complete Form SPO-010. Award is based on best value.
4. Personnel conducting or participating in utilizing Vendor List Contract No. 15-05 is responsible to complete form SPO-010, *Record of Procurement* for purchases of \$5,000 or more. If unable to obtain the minimum number of price quotes, written justification is explained in Part C. If award is not made to the lowest bidder, written justification is explained in Part D. The approved Form SPO-010 is kept in the procurement/contract file.

CONSIDERATION OF QUOTES. Agencies shall consider all responsive and responsible quotes received. An award shall be made to the Contractor(s) offering the lowest price. If the lowest price does not meet the agencies specification requirement, the award may be made to the vendor(s) whose offer represents the best value to the agency. Best value means the most advantageous offer determined by evaluating and comparing all relevant criteria in addition to price so that the offer meeting the overall combination that best services the agency is selected. These criteria may include, in addition to others, the total cost of ownership, performance, history of the vendor, quality of goods, services, delivery and proposed technical performance.

CONTRACTORS

AND

AUTHORIZED

RESELLERS

CONTACT

INFORMATION

ACE TECHNOLOGY PARTNERS, LLC

Master Price Agreement Number MNWNC-101

NASPO ValuePoint Ordering Site:

<http://system.acecomputers.com/index.asp?cid=WSCA-HI>

Main ACE url:

<http://www.acecomputers.com/>

For price quotes, contact Ace Technology Partners, LLC, Mr. Mike Leach
Payments are made to Ace Technology Partners, LLC

Sales Contact:

Contact: Mike Leach – Account Manager
Phone: (630) 917-9391
Fax: (847) 952-6901
Email: mike@acecomputers.com

Payment Address:

Ace Technology Partners, LLC
575 Lively Road
Elk Grove, IL 60007

COMPUTER TECHNOLOGY LINK CORPORATION

Master Agreement Number MNWNC-106

Website address: <http://naspovaluepoint.ctl.net/hawaii>

**For price quotes, contact Computer Technology Link Corporation
Payments are made to Computer Technology Link Corporation**

For price quotes, please contact the appropriate sales team:

Sales contact info:
Friedrich Gloekler – Account Executive
Direct: 971.327.0113
Phone: 800.642.3087 x 213
Fax: 503.526.9135
fgloekler@ctl.net

NASPO ValuePoint Support contact info:
Kari Heaberlin
Phone: 800.624.3087 x 200
kheaberlin@ctlcop.com

Purchase Order and Payment address:

Computer Technology Link Corporation
9700 SW Harvest Ct. #100
Beaverton, OR 97005

DELL MARKETING LP

Master Agreement Number MNWNC-108

http://www.dell.com/learn/us/en/84/slg/contract_selection_hawaii

Payment Address:

Dell Marketing L.P.
c/o Dell USA L.P.
P.O. Box 910916
Pasadena, CA 91110-0916 Vendor Code: 231746-11

For questions regarding purchase order receipt, please call 1-800-981-3355 ext. 724-4109 or email PO_Inquiry@dell.com. For Price Quotes, Sales and Support questions, please contact your appropriate team below:

State Departments & C&C of Honolulu

Jeff Cochran, Account Executive
Phone: (949) 363-2983
Email: jeff_cochran@dell.com

Jessica Johnson, Inside Account Mgr.
Phone: (512) 513-9375
PO Fax#: (512) 283-4658
Email: jessica_johnson@dell.com

Systems Consultant (Enterprise Server, Storage, Network Strategies)

Dustin Cardoza
Phone: (775) 240-4743
Email: dustin_cardoza@dell.com

Technical Sales Representative (Handles all Server and Storage Pricing and Quoting)

Neil Dielman
Phone: (512) 513-8201
Email: neil_dielman@dell.com

DOE & Neighbor Island Counties

Walter Eccles, Account Executive
Phone: (808) 222-1472
Email: walter_eccles@dell.com

Raul Trevino, Inside Account Mgr.
Phone: (512) 513-8222
Email: raul_trevino@dell.com

Systems Consultant (Enterprise Server, Storage, Network Strategies)

David Dinh, HIDOE & Neighbor Island Counties
Phone: (808) 221-4578
Email: david_dinh@dell.com

Technical Sales Representative (Handles all Server and Storage Pricing and Quoting)

Joe De Francesco, HIDOE & Neighbor Island Counties
Phone: (512) 513-3017
Email: joe_de_francesco@dell.com

NASPO ValuePoint Contract Manager

Diane Wigington, Contracts Manager
Phone: (512) 728-4805
Email: diane_wigington@dell.com

State of Hawaii-Post Sales Contract Manager

Amanda Hudson
Phone: (512) 723-6806
Email: amanda_hudson@dell.com

Customer Service & Support

Customer Service
Phone: (800) 274-7799 x 4
Website: www.dell.com/support

Warranty Support

Phone: (800) 274-7799 x 3
Website: www.dell.com/support

EMC Corporation

Master Agreement Number MNWNC-109

www.emc.com/emcnaspoaluepoint

For point of contact and product information, please refer to the above website.

**For price quotes, contact EMC Corporation or Authorized Resellers.
Payments are made to EMC Corporation or to Authorized Resellers.**

EMC Corporation:

Name: Chuck Lott
Phone: (916) 797-7060
Email: chuck.lott@emc.com

Payment To:

EMC Corporation
4246 Collections Center Drive
Chicago, IL 60693

Authorized Resellers:

Sirius Computer Solutions
Name: Phyllis (PJ) Byrd
Address: P.O. Box 202289
Dallas, TX 75320
Phone: (210) 369-0617
Email: phyllis.byrd@siriuscom.com

CDW Government LLC
Name: Jason Schwartz
Address: 75 Remittance Dr. Ste 1515
Chicago, IL 60675
Phone: (877) 325-0934
Email: jasons@cdw.com

World Wide Technology, Inc.
Name: Dan Walters
Address: P.O. Box 957653
St Louis, MO 63195-7653
Phone: (314) 569-7064
Email: dan.walters@wwt.com

Iron Bow Technologies
Name: Jason Halsey
Address: P.O. Box 826474
Philadelphia, PA 19182
Phone: (808) 479-2019 or (808) 457-1641
Email: jason.halsey@ironbow.com

SHI International Corp.
Name: Lynn Farmer
Address: P.O. Box 952121
Dallas, TX 75284-7434
Phone: (602) 515-5932
Email: lynn_farmer@shi.com

System Optimization & Support, Ltd.
Name: Thomas Matthews
Address: 1188 Bishop St. Sute 3002
Honolulu, HI 96813
Phone: (808) 531-9763
Email: thomas@sos-hawaii.com

FUJITSU AMERICA, INC.

Master Price Agreement Number MNWNC-111

Product and Service Schedule

http://channel.shopfujitsu.com/chcontent/WSCA/welcome_page_new.html

Select "Hawaii" from the Select State drop down or click on Product and Service Schedule (PSS)

For price quotes, contact Fujitsu America, Inc.
Payments are made to Fujitsu America, Inc.

For price quotes, contact Brian Brady at (951) 987-7658 or at brian.brady@us.fujitsu.com.

For orders placed directly with Fujitsu, please use this address:

Fujitsu America, Inc.
Order Management
1250 E. Arques Ave. Sunnyvale, CA 94085
408 764 9544
Fax: 408 764 2720
Email: FAI OPS Mobile_OM@us.fujitsu.com

Payment Address:

Fujitsu America, Inc.
P.O. Box 98821
Chicago, IL 60693 Vendor Code: 331412-00

The portal http://channel.shopfujitsu.com/chcontent/WSCA/welcome_page_new.html is designed to give you product information, pricing, technical & warranty support access, sales contacts and other types of information as it relates to the NASPO ValuePoint Multi-State computer equipment procurement contract.

This agreement includes the following products and services:

- LIFEBOOK Notebook, mini-notebook, and convertible tablet PCs
- STYLISTIC Slate Tablets
- PRIMERGY Servers
- ETERNUS Storage
- Fujitsu Scanners

GRACE GLOBAL CORPORATION

Master Price Agreement Number B27163

<http://wsca.graceglobalinc.com/store/pc/Hawaii-Contract-10-01-c220.htm>

For price quotes, contact Grace Global Corporation
 Payments are made to Grace Global Corporation

For price quotes, contact Getty Adigwe

Contractor: Grace Global Corporation
 Name: Getty Adigwe
 Titles: Information Systems Architect
 Address: 1343 S. Main Street, Salt Lake City, UT 84115
 Telephone: (801) 487-6350
 Fax: (801) 466-0731
 E-mail: wsca@graceglobalinc.com

Contact Information	Order Information	Other Ordering Methods:
<p>Contract Program Director Getty Adigwe Phone: 1-801-487-6350 E-mail your contact: wsca@graceglobalinc.com</p> <p>State and Local Government Sales Phone: 1-800-730-6350 option #3</p> <p>Education Sales Phone: 1-800-906-0539 option #3</p> <p>Ordering Terms:</p> <ul style="list-style-type: none"> • All quotes are FOB Destination • Standard Terms are Net 30 • Standard Delivery is 15 – 45 business days or in accordance with agreed schedule Purchasing Entity 	<p>Direct Orders Purchase Orders should include the following:</p> <ol style="list-style-type: none"> 1. Contract Number 2. Ship to address 3. Delivery Date 4. Other special requirements <p>Our Green Programs Initiative <u>Preferred Ordering Method</u></p> <p>By Email: State and Local Government state@graceglobalinc.com</p> <p>Education: edu@graceglobalinc.com</p>	<p>By Fax: Fax: 1-801-466-0731</p> <p>To fax an order to Grace Global, please be sure to add your email address onto the body of the Purchase Order or the Cover Page of the fax. We will provide you with an order confirmation within 4 hours of receipt of the fax. If you do not receive the order confirmation with 4hours this may indicate that there is an issue with your PO (for example: fax was not received, PO is not readable, etc.). So to ensure your order is processed, please send inquires to wsca@graceglobalinc.com if your order confirmation has not been received.</p> <p>By Mail: Grace Global Inc. Direct Orders Department 1343 S. Main Street, Suite #100 Salt Lake City Utah 84115</p>

Payment Address : Grace Global Corporation
 1343 S. Main Street, Suite #100
 SLC, UT 84115
 Phone: 801.487.6350
 Fax: 801.466.0731
 Email: wsca@graceglobalinc.com

HEWLETT PACKARD COMPANY

(Effective 10/1/2015 – 10/31/2015)

Master Agreement Number MNWNC-115

<http://www.hp.com/buy/naspovp-pc4>

For price quotes, contact Hewlett Packard Company
Payments are made to Hewlett Packard Company

CONTRACTOR'S PRIMARY REPRESENTATIVES:

For price quotes and product information, please contact a sales representative listed below or HP's Welcome Center at 1 (800)727-2472 and you will be directed to the first available Inside Sales Representative below or HP authorized reseller agents or Fulfillment Subcontractors listed directly from the HP/State NASPO ValuePoint contract website:

www.hp.com/buy/hawaii

Jenna Vigil

jenna.j.vigil@hp.com

Inside Sales Representative
(K-12, HIED, State/Local)

Band 1, Desktops (includes workstations/thin clients); Band 2: Notebooks (includes mobility thin client); Band 3: Tablets; Peripherals (monitors/printer) and associated HP branded and third party options

Phone: (866) 625-1638

Alternate Phone: (310) 464-6287

Band: 4 Servers; Band: 5 Storage, Peripherals and associated HP branded and third party options

Enterprise Inside Sales Representative
(K-12, HIED, State/Local)

Kelley Greene

Phone: (800) 277-8988 x 7812879

Kelley.greene@hpe.com

Purchase Order Address

Hewlett Packard Company
Attn: Public Sector Sales
14231 Tandem Blvd
Austin, TX 78728
Ordering Phone: (800) 727-2472
Ordering Fax: (800) 825-2329
Email: psorderprocessng@hp.com

Remit To Address

Hewlett Packard Company
P.O. Box 742881
Los Angeles, CA 90074-2881
Vendor Code: 7763-01

HP Inc.
(Effective 11/1/2015)

Master Agreement No. MNNVP-133

www.hp.com/buy/naspovp-pc4

**For price quotes for Band 1, Band 2, Band 3, contact HP, Inc.
Payments are made to Hewlett Packard Company**

CONTRACTOR'S PRIMARY REPRESENTATIVES:

For price quotes and product information, please contact a sales representative listed below or HP's Welcome Center at 1 (800)727-2472 and you will be directed to the first available Inside Sales Representative below or you can obtain support from one of the HP authorized reseller agents or Fulfillment Subcontractors listed directly from the HP/State NASPO ValuePoint contract website:

www.hp.com/buy/hawaii

JENNA VIGIL

Jenna.j.vigil@hp.com

Inside Sales Representative
(K-12, HIED, State/Local)

Band 1, Desktops (includes workstations/thin clients); Band 2: Notebooks (includes mobility thin client); Band 3: Tablets; Peripherals (monitors/printer) and associated HP branded and third party options

Phone: (866) 625-1638

Alternate Phone: (310) 464-6287

Purchase Order Address

Hewlett Packard Company
Attn: Public Sector Sales
14231 Tandem Blvd
Austin, TX 78728
Ordering Phone: (800) 727-2472
Ordering Fax: (800) 825-2329
Email: psorderprocessng@hp.com

Remit To Address

Hewlett Packard Company
P.O. Box 742881
Los Angeles, CA 90074-2881
Vendor Code: 7763-01

HEWLETT PACKARD ENTERPRISE

(Effective 11/1/2015)

Master Agreement No. MNNVP-134

www.hpe.com/buy/naspovp-pc4

For price quotes for Band 4, Band 5, contact Hewlett Packard Enterprise
Payments are made to Hewlett Packard Company

CONTRACTOR'S PRIMARY REPRESENTATIVES:

For price quotes and product information, please contact a sales representative listed below or you can obtain support from one of the HP authorized reseller agents or Fulfillment Subcontractors listed directly from the HP/State NASPO ValuePoint (formerly WSCA-NASPO) contract website:

www.hpe.com/buy/hawaii

Band: 4 Servers; Band: 5 Storage, Peripherals and associated HP branded and third party options

Enterprise Inside Sales Representative

(K-12, HIED, State/Local)

Kelley Greene

Phone: (800) 277-8988 x 7812879

Kelley.greene@hpe.com

Purchase Order Address

Hewlett Packard Company
Attn: Public Sector Sales
14231 Tandem Blvd
Austin, TX 78728
Ordering Fax: (800) 825-2329
Email: psorderprocessng@hp.com

Remit To Address

Hewlett Packard Company
P.O. Box 740591
Los Angeles, CA 90074-0591
Vendor Code: 7763-01

HOWARD TECHNOLOGY SOLUTIONS

Master Agreement No. MNWNC-114

www.howardcomputers.com/naspo2015/

For price quotes, contact Howard Technology Solutions
Payments are made to Howard Technology Solutions

TOLL-FREE SALES DEPARTMENT: (888) 912-3151
SALES FAX: (601)399-5077

For price quotes, please contact the following:

Name: Wilson Lewis	OR	Name: Migonna Plummer
Government Sales Rep		Education Sales Rep
Phone: (601) 399-5796 (direct)		Phone: (601) 399-5111 (direct)
Phone: (888) 912-3151 x 5796 (toll-free)		Phone: (888) 912-3151 x5111 (toll-free)
Email: wlewis@howard.com		Email: mplummer@howard.com

For order placement, please contact the following:

Contact:	HTS Order Entry
Phone:	(888) 912-3151
Fax:	(601) 399-5077
Email:	htsorderentrypos@howardcomputers.com
Mailing Address:	P.O. Box 1590, Laurel, MS 39441
Street Address:	36 Howard Drive, Ellisville, MS 39437

PAYMENT ADDRESS:

Howard Technology Solutions
PO Box 11407
Birmingham, Alabama 35246-1132

BILLING CONCERNS:

Jane Frye
601.422.1429
jfrye@howard-ind.com

LENOVO (United States) Inc.

Master Agreement Number MNWNC-117

www.lenovo.com/wsca

For price quotes, contact Lenovo (United States) Inc. or Lenovo Authorized Reseller.
Payments are made to Lenovo (United States) Inc. or to Authorized Reseller.

Purchase Order Address

Lenovo (United States) Inc.
1009 Think Place, B1 3rd Floor Sales
Morrisville, NC 27560
Attn: Jackson Tsao or Jessica Burkey

Remit Payment To:

Lenovo (United States) Inc.
P.O. Box 643068
Pittsburgh, PA 15264-3068

Lenovo (United States) Inc.

Name: Jackson Tsao
Field Sales Representative
Phone: (808) 286-4175
Cell: (661) 904-0901
Fax: (661) 753-9251
Email: jtsao@lenovo.com

Lenovo (United States) Inc.

Name: Jessica Burkey
Inside Sales Representative
Phone: (919) 804-6993
Fax: (855) 515-1779
Email: jburkey@lenovo.com

Lenovo Agents: Lenovo may have end users contact Agents to assist end users in locating Lenovo's products/services and to place orders. Agents are not Resellers and cannot accept Purchase Orders and payment. Purchase Orders and payments are made out to Lenovo (United States) Inc.

If an Agent provided assistance with your order, (1) Make your purchase order and payment to Lenovo (United States) Inc. (2) Include the Agents' ID (BP ID/LOCID) on the Purchase Order (a 5 or 10 digit code identifying the Agent).

Authorized Reseller:

CDW Government LLC
Name: Jason Schwartz, Sales Mgr.
Phone: (877) 325-0934
Fax: (312) 705-9168
Email: jasons@cdw.com

Remit Payment To:

CDW Government LLC
75 Remittance Drive Suite 1515
Chicago, IL 60675-1515

MICROSOFT CORPORATION

Master Agreement No. MNWNC-119

www.microsoft.com/naspo

For program details, point of contact, and product information please refer to above website.

**For price quotes, contact Microsoft Corporation Authorized Resellers.
Payments are made to Microsoft Corporation Authorized Resellers.**

Resellers	Contact	Address	Payments
TIG	Chris Ferry chris.ferry@tig.com (858) 566-1900 x 2022	TIG Technology Integration Group 1221 Kapiolani Blvd, Suite 410 Honolulu HI 96814 Telephone: (808) 524-6652 Fax: (808) 536-2845 Outer Islands Phone: (800) 848-2397 Outer Islands Fax: (888) 270-5355	PC Specialists, Inc. dba TIG Corporate Office 10240 Flanders Court San Diego, CA 92121 Phone # (858) 566-1900 Email for electronic orders: mary.manalo@tig.com
Microsoft Retail	Todd Minor toddmin@microsoft.com 425.421.0494 Adrian DiTucci Business Sales Specialist (808) 371-1574 additu@microsoft.com Microsoft Store (808) 954-3800	Microsoft Corporation (toddmin) 1 Microsoft Way Redmond WA 98052 Microsoft Store 1450 Ala Moana Blvd Ste 2238, Honolulu, HI 96814	Microsoft Corporation PO Box 847255 Dallas, TX 75284-7255 Vendor Code: 332621-00 Microsoft Corporation PO Box 847255 Dallas, TX 75284-7255 Vendor Code: 332621-00
SHI International	Nick Grappone nick_grappone@shi.com (732) 564-8189	SHI International 290 Davidson Avenue Somerset, NJ 08873	PO BOX 952121 DALLAS, TX 75284-7434 Electronic orders email/sales contact: TeamHawaii@shi.com

TEGILE SYSTEMS, INC.

Master Agreement No. MNWNC-127

<http://www.tegile.com/tegile-systems-minnesota-wsca-naspo-contract-no-mnwnc-127/>

**For price quotes, contact Tegile Systems, Inc.
Payments are made to Tegile Systems, Inc.**

Sales Contact

Contact: Amy Rushall
Title: Account Executive
Phone: (858) 750-0985
Fax: (510) 791-1800
Email: amy.rushall@tegile.com

Contract Contact

Contact: Allison Giglierano
Title: Director, Sales Operations
Phone: (510) 598-1059
Fax: (510) 791-1800
Email: allison.giglierano@tegile.com

Ordering Information:

1. Master Agreement Number MNWNC-127
2. Ship To Address
3. Delivery Date
4. Other Special Requirements

Purchase Orders Send to orders@tegile.com

Purchase Order Address:

Tegile Systems, Inc.
7999 Gateway Blvd. Suite 120
Newark, CA 93450

Remit Address:

Tegile Systems, Inc.
Dept. LA 23855
Pasadena, CA 91185-3855

TRANSOURCE COMPUTERS

Master Agreement Number MNWNC-117

www.transource.com/wsca/hi

For price quotes, contact Transource Computers
Payments are made to Transource Computers

For price quotes, contact Barb Sullivan.

Transource Computers Account Manager (State of Hawaii)

Contact: **Barb Sullivan**
Phone: (800) 486-3715 x129
Email: barbs@transource.com

Purchase Orders may be placed through the following methods:

By Mail: Transource Computers
2405 West Utopia Road
Phoenix, AZ 85027

By email: barbs@transource.com

By phone: Barb Sullivan @ (800) 486-3715 x129

Online: www.transource.com/wsca/hi

Payment Address:: Transource Computers
2405 West Utopia Road
Phoenix, AZ 85027