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October 7, 2015

TO: Executive Departments/Agencies
(Excludes Hawaii Health Systems Corporation and its Regional System Boards and Hospitals, Office of Hawaiian Affairs, University of Hawaii)

FROM: Sarah Allen, Administrator 

SUBJECT:  **Change No. 4**
DOE Price List Contract No. E13-01
**INFORMATION TECHNOLOGY (IT) TECHNICAL REFERENCE, REPORTING
AND ADVISORY SERVICES - STATEWIDE**
RFP D12-018
Expires: December 27, 2015

The following change has been made to the price list contract:

The DOE Price List Contract No. E13-01 term is extended to December 27, 2015.

Executive departments/agencies may purchase from this Department of Education (DOE) price list contract under the terms of the cooperative agreement between the State Procurement Office (SPO) and the DOE. Requests for exception from the contract are not required. The decision to solicit pricing from other sources is at the discretion of the department/agency, however, HRS chapter 103D and the procurement rules apply to purchases using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding.

The current DOE price list contract incorporating Change No. 4 is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

If you have any questions, please contact Stanton Mato at (808) 586-0566 or stanton.d.mato@hawaii.gov.

DEPARTMENT OF EDUCATION
PROCUREMENT & CONTRACTS BRANCH

September 28, 2015

**Price List Change #4
DOE Price List No. E13-01 (Statewide)**

**Information Technology (IT) Technical Reference, Reporting and Advisory Services
For the DOE Statewide
(RFP D12-018)**

The original contract is set to end on June 30, 2015 and has NO remaining options to extend. As a result, pursuant to §103D-202, Hawaii Revised Statutes and §3-122-3, Hawaii Administrative Rules, the Hawaii Department of Education approved the first extension of time of performance for NINETY (90) days, from July 1, 2015 to September 28, 2015

Pursuant to §103D-202, Hawaii Revised Statutes and §3-122-3, Hawaii Administrative Rules, the HIDEOE has approved a second and final extension of time of performance for an additional NINETY (90) days.

Therefore, this price list has been extended from September 28, 2015 to December 27, 2015.

Beyond December 27, 2015, there shall be no additional options to extend.



Procurement Administrator

DEPARTMENT OF EDUCATION
PROCUREMENT & CONTRACTS BRANCH

**Price List Change #4
DOE Price List No. E13-01 (Statewide)**

**Information Technology (IT) Technical Reference, Reporting and Advisory Services
For the DOE Statewide
(RFP D12-018)**

The following services have been removed from the pricelist:

- Leadership Development
- Core Research Conversion to Core Connect- Advisor
- IT Leaders Advisor Workgroup Cross Function
- IT Leaders Advisor Workgroup Role
- IT Leaders Advisor Workgroup Essentials

"IT Leadership Team" has been added to the pricelist. It will be offered as a replacement to the "IT Leaders Advisor Workgroup" Series. The following roles (and their accompanying descriptions) offered under the IT Leadership Team are listed below:

Leader

The deliverables for the Team Leader set forth below.

- Gartner Core IT Research
- Role-Specific IT Research
- IT Key Metrics Data
- Diagnostic Tools, Templates, and Case Studies
- Selected Vendor Reports
- Weekly Picks and News Analysis
- Key Insights Document Share
- Webinars featuring Gartner Analysts
- Peer Networking
- Talking Technology Series
- Analyst Inquiry
- Team Inquiry
- Summit Event Ticket
- Event Highlights

Participation in Team Inquiry is limited to the Licensed User(s) and the Gartner Analyst only (i.e., non-Users, either inside or outside of the Client company, may not attend or otherwise participate on the call).

The Team Leader is entitled to two types of Inquiry: (i) Inquiry sessions with the Gartner Analyst ("Analyst Inquiry"); and (ii) Inquiry sessions with the Gartner Analyst and the IT Leadership Team ("Team Inquiry"). The Team Leader must schedule and attend the Team Inquiry sessions in which Team Members may lead the discussion or pose questions to the Analyst on behalf of the team to advance the Team Leader's agenda.

The Team Leader may use Key Insights Document Share on gartner.com to forward to others in the Client organization Key Insights summaries of up to 25 (twenty-five) Gartner Research documents per contract year. If a Key Insight summary is not available, the Team Leader may forward a PDF copy of the full document. This forwarding may not be done in a manner that has the intent or effect of avoiding the purchase of additional User licenses.

The Summit Event Ticket entitles the Licensed User to register for one (1) Gartner Summit Conference as specified in the Ticket Letter e-mailed to Client. A Summit Ticket may also be used to register for a Catalyst Event. Tickets are valid for 12 (twelve) months from the date of issue, per the expiration date on the Ticket Letter. Tickets provided as part of a Gartner Research offering are valid only for Gartner Events during the 12-month (twelve-month) contract term of that Research offering. Tickets are transferable within the Client organization but may not be transferred to another company. A single Ticket may not be used by more than one (1) employee and may not be used for admission to any Gartner Event other than Summit or Catalyst.

Advisor

The deliverables for the Advisor Team Member are set forth below.

- Gartner Core IT Research
- Role-Specific IT Research
- IT Key Metrics Data
- Diagnostic Tools, Templates, and Case Studies
- Selected Vendor Reports
- Talking Technology Series
- Weekly Picks and News Analysis
- Webinars featuring Gartner Analysts
- Peer Networking
- Analyst Inquiry
- Team Inquiry
- Summit Event Ticket
- Event Highlights

Participation in Team Inquiry is limited to the Licensed User(s) and the Gartner Analyst only (i.e., non-Users, either inside or outside of the Client company, may not attend or otherwise participate on the call).

The Advisor Team Member is entitled to two types of Inquiry: (i) Inquiry sessions with the Gartner Analyst ("Analyst Inquiry"); and (ii) Inquiry sessions with the Gartner Analyst and the IT Leadership Team ("Team Inquiry"). The Advisor Team Member may lead the discussion or pose questions to the Analyst on behalf of the team during Team Inquiry sessions scheduled and attended by the Team Leader to advance the Team Leader's agenda.

The Summit Event Ticket entitles the Licensed User to register for one (1) Gartner Summit Conference as specified in the Ticket Letter e-mailed to Client. A Summit Ticket may also be used to register for a Catalyst Event. Tickets are valid for 12 (twelve) months from the date of issue, per the expiration date on the Ticket Letter. Tickets provided as part of a Gartner Research offering are valid only for Gartner Events during the 12-month (twelve-month) contract term of that Research offering. Tickets are transferable within the Client organization but may not be transferred to another company. A single Ticket may not be used by more than one (1) employee and may not be used for admission to any Gartner Event other than Summit or Catalyst.

Cross Function

The deliverables for the Cross Function Team Member are set forth below.

- Gartner Core IT Research
- Role-Specific IT Research
- IT Key Metrics Data
- Diagnostic Tools, Templates, and Case Studies
- Selected Vendor Reports
- Talking Technology Series
- Weekly Picks and News Analysis
- Webinars featuring Gartner Analysts
- Peer Networking
- Team Inquiry
- Event Highlights

Participation in Team Inquiry is limited to the Licensed User(s) and the Gartner Analyst only (i.e., non-Users, either inside or outside of the Client company, may not attend or otherwise participate on the call).

Specifically, the Cross Function Team Member may participate in Team Inquiry, by leading the discussion or posing questions to the Analyst on their behalf or on behalf of the team, provided the sessions are scheduled and attended by the Team Leader to advance the Team Leader's agenda.

Role

The deliverables for the Role Team Member are set forth below.

- Gartner Core IT Research
- Role-Specific IT Research
- IT Key Metrics Data
- Diagnostic Tools, Templates, and Case Studies
- Selected Vendor Reports
- Talking Technology Series
- Weekly Picks and News Analysis
- Webinars featuring Gartner Analysts
- Peer Networking
- Team Inquiry
- Event Highlights

The Role Team Member (a) has unmetered access to a "Role Library", consisting of Gartner Research documents from the Research Deliverables listed above, which Gartner has identified as relevant to the specific IT role selected by the Role Team Member, and (b) may open an unmetered number of Weekly Picks, News Analysis, and Webinars.

Participation in Team Inquiry is limited to the Licensed User(s) and the Gartner Analyst only (i.e., non-Users, either inside or outside of the Client company, may not attend or otherwise participate on the call).

Specifically, the Role Team Member may participate in Team Inquiry, by leading the discussion or posing questions to the Analyst on their behalf or on behalf of the team, provided the sessions are scheduled and attended by the Leader to advance the Team Leader's agenda.

Essentials

The Deliverables for the Essentials Team Member are set forth below.

- Gartner Core IT Research
- Role-Specific IT Research
- IT Key Metrics Data
- Diagnostic Tools, Templates, and Case Studies
- Selected Vendor Reports
- Talking Technology Series
- Weekly Picks and News Analysis
- Webinars featuring Gartner Analysts
- Peer Networking
- Team Inquiry
- Event Highlights

The Essentials Team Member (a) may open an unmetered number of Weekly Picks, News Analysis, and Webinars; and (b) is entitled to access Gartner Research documents from the Research Deliverables above, as follows:

1. **Shared Document Allocation** – Shared access to a total document allocation equal to 20 (twenty) Gartner Research documents times the number of Essentials Team Members on the Team.
2. **Reversals** – Up to 20 (twenty) reversals (to reverse a debit of specific Gartner Research documents) during the contract term.

Participation in Analyst Inquiry is limited to the Licensed User(s) and the Gartner Analyst only (i.e., non-Users, either inside or outside of the Client company, may not attend or otherwise participate on the call).

Specifically, The Essentials Team Member may participate in Team Inquiry sessions, by leading the discussion or posing questions to the Analyst on their behalf or on behalf of the team, provided the sessions are scheduled and attended by the Team Leader to advance the Team Leader's agenda.

PRICE AND RATE SCHEDULES

* Prices stated are all inclusive, and are the maximum charges for the listed services. Contractor is currently not imposing the State of Hawaii Administrative Fee (currently ranging from 0.166% to 0.212% depending on locality), but may choose to collect this Fee in the future. Purchasers are strongly encouraged to verify exact pricing with the Contractor, prior to issuing a purchase order.*

Technical Advisory Services and Access to Content

Description	Annual Price	Oahu Billing (includes 4.712% tax) *	Outer Islands Billing * (includes 4.166% tax)
IT Executives CIO Signature (Renewal Only) ⁴			
Per Member	\$87,800	\$91,937.14	\$91,457.75
IT Executives CIO (Renewal Only) ⁴			
Single Member, Per Member	\$80,500	\$84,293.16	\$83,853.63
Multi-Member Price, Per Member	\$71,600	\$74,973.79	\$74,592.86
IT Executives CIO Essentials (Renewal Only) ⁴			
Single Member, Per Member	\$53,900	\$56,439.77	\$56,145.47
Multi-Member Price, Per Member	\$48,200	\$50,471.18	\$50,208.01
Enterprise IT Leaders			
Single Member, Per Member	\$59,300	\$62,094.22	\$61,770.44
Multi-Member Price, Per Member	\$49,700	\$52,041.86	\$51,70.50
IT Leaders – Reference			
Single User, Per User	\$24,300	\$25,445.02	\$25,312.34
Multi User, Per User	\$15,000	\$15,706.80	\$15,624.90
IT Leaders – Advisor			
Single User, Per User	\$34,800	\$36,439.78	\$36,249.77
Multi User, Per User	\$25,600	\$26,806.27	\$26,666.50
Enterprise IT Leaders Workgroup Cross Function			
1 Member and 3 Workgroup Members	\$96,500	\$101,047.08	\$100,520.19
Add-on Workgroup Member ²	\$15,600	\$16,335.07	\$16,249.90
Enterprise IT Leaders Workgroup Role			
1 Member and 3 Workgroup Members	\$78,200	\$81,884.78	\$81,457.81
Add-on Workgroup Member ²	\$9,500	\$9,947.64	\$9,895.77
Enterprise IT Leaders Workgroup Essentials			
1 Member and 3 Workgroup Members	\$71,900	\$75,287.93	\$74,895.35
Add-on Workgroup Member ²	\$7,400	\$7,748.69	\$7,708.28
IT Leadership Team¹			
Leader	\$25,600	\$26,806.27	\$26,666.50
Advisor	\$25,600	\$26,806.27	\$26,666.50
Cross Function	\$15,600	\$16,335.07	\$16,249.90
Role	\$9,500	\$9,947.64	\$9,895.77
Essentials	\$7,400	\$7,748.69	\$7,708.28

Core Connect Research – Reference				
	Single User (per User)	\$20,900	\$21,884.81	\$21,770.69
	Multi User (per User)	\$11,800	\$12,356.02	\$12,291.59
Core Connect Research – Advisor				
	Single User (per User)	\$31,300	\$32,774.86	\$32,603.96
	Multi User (per User)	\$22,400	\$23,455.49	\$23,333.18
Core Research – Advisor (Renewal Only) ⁴				
	1-9 Users, Per User	\$23,400	\$24,502.61	\$24,374.84
	10-24 Users, Per User	\$13,500	\$14,136.12	\$14,062.41
Gartner for Technical Professionals (GTP) ³ <i>Fees based upon Agencies total employees at time of purchase</i>				
GTP SMB Agency – Advisor	Available only to Agencies with total Employees up to 4,000	\$49,900	\$52,251.29	\$51,978.83
GTP SMB Agency – Reference	Available only to Agencies with total Employees up to 4,000	\$33,200	\$34,764.38	\$34,583.11
GTP Department – Advisor		\$98,600	\$103,246.03	\$102,707.68
GTP Department – Reference		\$66,400	\$69,528.77	\$69,166.22
Technical Planner Add-on for GTP SMB Agency	Available only to Agencies with total Employees up to 4,000	\$49,900	\$52,251.29	\$51,978.83
Technical Planner Add-on for GTP Department		\$98,600	\$103,246.03	\$102,707.68

"Single User (Per User)" applies to buying center that has one individual license; "Multi User (Per User)" applies to a buying center that has at least two (2) qualifying licenses within the same agency or municipality. To qualify for Multi User (Per User) price levels, services must be ordered on the same Service Agreement or Purchase Order and reflect a common "Bill To" address. Add-on services do not contribute towards Multi User (Per User) pricing qualification.

¹ Each IT Leadership Team must consist of one Leader and three (3) to ten (10) Team Members. A maximum of one Leader per Team. All Team Member licenses must be coterminous with the Leader license.

² A maximum of 7 add-on may workgroup members be added to a base workgroup of the same type for a total of 10 workgroup members per workgroup.

³ Gartner for Technical Professional SMB, Gartner for Technical Planner SMB, and Gartner for Technical Planner Essentials SMB are available only to eligible small and medium size agencies with 4,000 or less employees. Please check with Sales representatives before purchasing.

⁴ Renewal services are only available to eligible license holders who purchased the service listed on or before the date specified below and continuously purchase the service thereafter. Please check with Sales Representative for availability and eligibility before ordering.

-IT Executives, CIO Signature, IT Executives CIO, and IT Executives CIO Essentials: purchased on or before June 30, 2014.

-Core Research: purchased on or before February 1, 2007.

Renewal of existing Core Research are permitted at the same seat quantity price level purchased as of January 31, 2007 or at a lower quantity price level should the number of licenses purchased is reduced. Additional licenses are priced at the same price level as existing seats and do not qualify to raise the price level to a new or higher seat quantity.

Events-2015

Description	Price Per Ticket	Oahu Billing * (includes 4.5% tax)	Outer Islands Billing * (includes 4.0% tax)
Symposium	\$3,495	\$3,659.69	\$3,640.60
Themed Summit	\$2,175	\$2,277.49	\$2,265.61
Seminar	\$2,490	\$2,607.33	\$2,593.73
Catalyst Conference	\$2,175	\$2,277.49	\$2,268.61

Consulting Services

Consultant Type	Oahu Rate Per Hour (all inclusive)	All Other Islands Rate Per Hour (all inclusive)
Vice President	\$488.75	\$486.63
Senior Director	\$454.25	\$452.28
Director	\$419.75	\$417.93
Associate Director	\$368.25	\$366.75
Senior Consultant	\$295.75	\$294.50
Consultant	\$240.25	\$239.25
Associate Consultant	\$189.50	\$188.75