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**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

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December 30, 2015

TO: Executive Departments/Agencies City and County of Honolulu
Department of Education Honolulu City Council
(Excludes Charter Schools) Honolulu Board of Water Supply
Hawaii Health Systems Corporation Honolulu Authority for Rapid Transportation
Office of Hawaiian Affairs County of Hawaii
University of Hawaii Hawaii County Council
House of Representatives County of Hawaii – Department of Water Supply
Senate County of Maui
Judiciary Maui County Council
 County of Maui – Department of Water Supply
 County of Kauai
 Kauai County Council
 County of Kauai – Department of Water

FROM: Sarah Allen, Administrator

SUBJECT: *for* **New Price List Contract**
SPO Price List Contract No. 16-07
**NASPO VALUEPOINT PUBLIC SAFETY COMMUNICATION EQUIPMENT -
STATEWIDE**
Expires: June 30, 2016
RFP Reference No. 6913

This new State Procurement Office (SPO) Price List Contract No. 16-07 for NASPO ValuePoint Public Safety Communication Equipment replaces Vendor List Contract Number 05-13 effective January 1, 2016.

The authorized vendors listed in the price list contract are RELM Wireless Corporation, NEC Corporation of America, Icom America, Inc., and Motorola Solutions, Inc. Additional vendors will be added to this price list contract when they sign a Participating Addendum with the State of Hawaii.

This contract is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor Lists Contracts* at the home page.

If you have any questions, please contact Stanton Mato at (808) 586-0566 or stanton.d.mato@hawaii.gov.

**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

SPO Price List Contract No. 16-07
Replaces SPO Vendor List Contract No. 05-13
Effective 1/1/2016

**NASPO VALUEPOINT
PUBLIC SAFETY COMMUNICATION EQUIPMENT**

(RFP Reference No. 6913)
January 1, 2016 to June 30, 2016

INFORMATION ON NASPO VALUEPOINT

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Washington is the current lead agency and contract administrator for the NASPO ValuePoint Public Safety Communication Equipment contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization and contracts were awarded to 16 qualified Contractors. The State of Hawaii has signed a Participating Addendum with four (4) Contractors.

The purpose of this contract is to provide Land Mobile Radios (portable, mobile, desktop, base station/repeater, in-vehicle repeater); Microwave Radios; Dispatch Consoles; Microwave Antennas; Mobile Radio Antennas; Base Station/Repeater Radio Antennas; RF Transmission Lines; and RF Filtering Equipment.

For additional information on this contract, visit the NASPO ValuePoint website at www.naspovaluepoint.com.



PARTICIPATING JURISDICTIONS listed below have signed a cooperative agreement with the SPO and are authorized to utilize this price list contract.

Executive Departments/Agencies	C&C of Honolulu
DOE	Honolulu City Council
(Excludes Charter Schools)	Honolulu Board of Water Supply
HHSC	HART
OHA	County of Hawaii
UH	Hawaii County Council
House	County of Hawaii-Department of Water Supply
Senate	County of Maui
Judiciary	Maui County Council
	County of Maui-Department of Water Supply
	County of Kauai
	Kauai County Council
	County of Kauai-Department of Water

The participating jurisdictions are not required but may purchase from this price list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D, and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

POINT OF CONTACT. Questions regarding the products listed, ordering, pricing and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Telephone	Fax	E-mail
Executive	Stanton Mato	586-0566	586-0570	stanton.d.mato@hawaii.gov
DOE (Excludes Charter Schools)	Procurement Staff	675-0130	675-0133	doeprocure@notes.k12.hi.us
HHSC	Joe Evanoff	733-4168	733-4460	jevanoff@hhsc.org
OHA	Phyllis Ono-Evangelista	594-1833	594-1865	phylliso@oha.org
UH	Matthew Chow Karlee Hisashima	956-2765 956-8687	956-2096 956-2093	chowmatt@hawaii.edu karlee@hawaii.edu
House	Brian Takeshita	586-6423	586-6401	takeshita@capitol.hawaii.gov
Senate	Carol Taniguchi	586-6720	586-6719	c.taniguchi@capitol.hawaii.gov
Judiciary	Tritia Cruz	538-5805	538-5802	tritia.l.cruz@courts.hawaii.gov
C&C of Honolulu	Procurement Specialist	768-5535	768-3299	bfpurchasing@honolulu.gov
Honolulu City Council	Clayton Wong	768-5084	768-5011	cwong@honolulu.gov
Honolulu Board of Water Supply	Vicki Kitajima	748-5151	550-9193	vkitajima@hbws.org

Jurisdiction	Name	Telephone	Fax	E-mail
HART	Nicole Chapman	768-6135	768-5110	nchapman@honolulu.gov
County of Hawaii	Jeffrey Dansdill	961-8440	961-8248	jdansdill@co.hawaii.hi.us
Hawaii County Council	Jeffrey Dansdill	961-8440	961-8248	jdansdill@co.hawaii.hi.us
County of Hawaii- Department of Water Supply	Ka'iulani L. Matsumoto	961-8050 x224	961-8657	kmatsumoto@hawaii.dws.org
County of Maui	Greg King	249-2403 x30	249-0839	greg.king@co.maui.hi.us
Maui County Council	Ross Izumigawa	270-7661	270-7686	ross.izumigawa@mauicounty.us
County of Maui- Department of Water Supply	Kenneth L. Bissen Holly Perdido	270-7684 270-7684	270-7136 270-7136	ken.bissen@co.maui.hi.us holly.perdido@co.maui.hi.us
County of Kauai	Florence Kakuda	241-4294	241-6297	fkakuda@kauai.gov
Kauai County Council	Lisa Ishibashi Scott Sato	241-4820 241-4810	241-6349 241-6349	lishibashi@kauai.gov ssato@kauai.gov
County of Kauai- Department of Water	Fay Tateishi	245-5426	241-5813	ftateishi@kauaiwater.org

USE OF PRICE & VENDOR LIST CONTRACTS BY NONPROFIT ORGANIZATIONS.

Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price & vendor lists contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wishes to purchase from a SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor, i.e., participation must be mutually agreed upon. A Contractor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a SPO price or vendor list Contractor(s).

CONTRACTORS. The authorized contractors are listed in this price list contract. They have signed a Master Agreement with the State of Washington and a Participating Addendum with the Hawaii State Procurement Office.

Icom America, Inc. (ICOM) NEC Corporation of America (NEC)
Motorola Solutions, Inc. (Motorola) RELM Wireless Corporation (RELM)

VENDOR CODES for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

COMPLIANCE PURSUANT TO HRS §103D-310(c). Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Price List Contract No. 16-07, but the SPO shall not monitor compliance throughout the term of performance. Therefore, purchasing agencies are required to verify compliance prior to issuing a contract, purchase order or pCard payment when utilizing this contract.

PURCHASING CARD (pCard). The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive departments/agencies, excluding DOE, HHSC, OHA and UH for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

PURCHASE ORDERS may be issued for purchases \$2,500 or more, and for Contractors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or charge its customers a transaction fee for the usage.

SPO PL CONTRACT NO. 16-07 & NASPO VALUEPOINT MASTER AGREEMENT NUMBER 06913 shall be typed on purchase orders issued against this price list contract. For pCard purchases, the SPO PL Contract No. 16-07 and the NASPO ValuePoint Master Agreement Number shall be notated on the appropriate transaction document.

GENERAL EXCISE TAX. The Hawaii General Excise Tax (GET) shall not exceed 4.712% for the island of Oahu and 4.166 % for Maui, Kauai and Hawaii. The GET is not applied to shipping or delivery charges.

PAYMENTS are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

LEASE AGREEMENTS are not allowed under this contract.

VENDOR AND PRODUCT EVALUATION form, SPO-012, for the purpose of addressing concerns on this vendor list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

CONTRACT CATEGORIES

The categories listed below covers public safety communications equipment. Categories with an asterisk (*) are not available at this time.

1. Radios – LMR (Land Mobile Radios)
 - Portable
 - Dual-band
 - Single-band
 - Tier I
 - Tier II
 - Tier III
 - Mobile
 - Dual-band
 - Single-band
 - Tier I
 - Tier II
 - Tier III
 - Desktop
 - Dual-band
 - Single-band
 - Tier I
 - Tier II
 - Base Station/Repeater
 - Single-band *
 - Tier I *
 - Tier II *
 - In-vehicle Repeater *
2. Microwave Radios
3. Dispatch Consoles *
4. Microwave Antennas *
5. Mobile Radio Antennas
6. Base Station/Repeater Radio Antennas
 - Single-band Tier I
 - Single-band Tier II
7. RF Transmission Lines *
8. RF Filtering Equipment *

AWARDED CATEGORIES

Radios – LMR (Land Mobile Radios)

- Portable
 - Dual-band (Motorola)
 - Single-band
 - Tier I (Motorola, RELM)
 - Tier II (ICOM, Motorola, RELM)
 - Tier III (ICOM, Motorola)

- Mobile
 - Dual-band (Motorola)
 - Single-band
 - Tier I (Motorola, RELM)
 - Tier II (ICOM, Motorola, RELM)
 - Tier III (ICOM, Motorola)

- Desktop
 - Dual-band (Motorola)
 - Single-band
 - Tier I (Motorola)
 - Tier II (ICOM, Motorola)

- Base Station/Repeater
 - Single-band
 - Tier I
 - Tier II

- In-vehicle Repeater

Microwave Radios (NEC)

Dispatch Consoles

Microwave Antennas

Mobile Radio Antennas (Motorola)

Base Station/Repeater Radio Antennas

 Single-band Tier I (Motorola)

 Single-band Tier II (Mototrola)

RF Transmission Lines

RF Filtering Equipment

AGENCY INSTRUCTIONS FOR PRICE QUOTES

1. For purchases under \$5,000:
 - a. Obtain a minimum of one (1) price quote from a manufacturer or authorized dealer.
 - b. Form SPO-010 is optional.
 - c. Award is based on best value.

2. For purchases from \$5,000 or more:
 - a. Obtain a price quote from two or more different contractors or authorized dealers, if any.
 - b. Complete Form SPO-010.
 - c. Award is based on best value.

3. Personnel conducting or participating in utilizing Price List Contract No. 16-07 is responsible to complete form SPO-010, *Record of Procurement* for purchases of \$5,000 or more. If unable to obtain the minimum number of price quotes, written justification is explained in Part C. If award is not made to the lowest bidder, written justification is explained in Part D. The approved Form SPO-010 is kept in the procurement/contract file.

CONSIDERATION OF QUOTES. Agencies shall consider all responsive and responsible quotes received. An award shall be made to the Contractor(s) offering the lowest price. If the lowest price does not meet the agencies specification requirement, the award may be made to the vendor(s) whose offer represents the best value to the agency. Best value means the most advantageous offer determined by evaluating and comparing all relevant criteria in addition to price so that the offer meeting the overall combination that best services the agency is selected. These criteria may include, in addition to others, the total cost of ownership, performance, history of the vendor, quality of goods, services, delivery and proposed technical performance.

CONTRACTORS

AND

AUTHORIZED

DEALERS

CONTACT

INFORMATION

ICOM AMERICA, INC.

MASTER AGREEMENT NO. 06913

For price quotes, contact Icom America, Inc.
Payment is made to Icom America, Inc.

To view ICOM America, Inc. pricing, go to:

<http://naspo.valuepoint.com/#/contract-details/61/contractor/322>

Click on Icom America Price List (6-15-15).XLS

For pricing, availability, quotes, orders, tracking, etc, please contact:

Government Sales & Customer Service
Email: governmentsales@icomamerica.com
Phone: (425) 450-6090
Fax: (425) 450-6063

For Bid & Contract Administration, Sales Programs, etc, please contact:

Government Sales Program Manager
Email: salescontracts@icomamerica.com
Phone: (425) 450-6092
Fax: (425) 450-6063

For Outside Sales, Training & Manager of Manufacturing Representatives, please contact:

Ray Novak
Senior Sales Manager
Email: rayn@icomamerica.com
Phone: (425) 450-6022
Fax: (425) 450-6057

Remit Payment To:

Icom America Inc.
PO Box 51406
Los Angeles, CA 90051-5406

NEC CORPORATION OF AMERICA

MASTER AGREEMENT NO. 06913

http://www.necam.com/Service_Provider/

**For price quotes, contact Al Tilley at NEC Corporation of America.
Payments are made to NEC Corporation of America.**

To view NEC Corporation of America pricing, go to:

<http://naspo.valuepoint.com/#/contract-details/61/contractor/317>

Click on NEC Products List 11-10-15.pdf

NEC CORPORATION OF AMERICA

Name: Al Tilley, Western U.S. Sales Manager
3929 W. John Carpenter Freeway
Irving, Tx 75063
Phone: (469) 251-6824
Email: Allie.tilley@necam.com

Remit Payments To:

NEC CORPORATION OF AMERICA
Lockbox 22529
22529 Network Place
Chicago, IL 60673-1225

RELM WIRELESS CORPORATION

MASTER AGREEMENT NO. 06913

For price quotes, contact Susana Brown at Relm Wireless Corporation or its Authorized Dealer.

Payments are made to: Relm Wireless Corporation.

To view RELM Wireless Corporation pricing, go to:

<http://naspo.valuepoint.com/#/contract-details/61/contractor/329>

Click on RELM Pricing March 2015.xls

Relm Wireless Corporation

Order Entry Department

Name: Susana Brown

Phone: (800) 821-2900

Fax: (800) 704-3177

Email: sbrown@relm.com

Sales@relm.com

Remit Payment To:

Relm Wireless Corporation

Dept. AT952187

Atlanta, GA 31192-2187

AUTHORIZED DEALER:

West Hawaii Electronics Inc

74-425 Kealakehe Pkwy 12

Kailua Kona HI 96740

Name: Jim Black

Phone: (808) 329-1252

Email: jimblack007@hotmail.com

Harmer Radio & Electronics

300 Hoohana Street

Kahului, Maui, Hawaii 96732

Phone: (808) 877-8082

Email: info@harmercommunications.com

MOTOROLA SOLUTIONS, INC.

MASTER AGREEMENT NO. 06913

For price quotes, contact Mr. Dwayne Sakumoto at Motorola Solutions, Inc.
Payments are made to: Motorola Solutions, Inc.

To view Motorola Solutions, Inc. pricing, go to:

<http://naspo.valuepoint.com/#/contract-details/61/contractor/345>

Click on Motorola Master_Agreement_Pricing (12-7-15).pdf

Motorola Solutions, Inc.

Name: Dwayne Sakumoto

Phone: (907) 261-5170

Email: d.sakumoto@motorolasolutions.com

Remit To Address:

Motorola Solutions, Inc.

P.O. Box 404059

Atlanta, GA. 30384-4059

Vendor No. 319747-00