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Hawaiian Telcom

STATE PROCUREMENT OFFICE November 12, 2013  
STATE OF HAWAII

Procurement Officer  
State of Hawaii  
State Procurement Office  
P.O. Box 119  
Honolulu, HI 96810-119

Subject: Contract CF-06-007-SW, SPO Price List No. 09-10  
Telephone Services for Hawaii State Government  
Proposal to Replace Manufacturer Discontinued CS-009 Horizontal Trough and  
Proposal to Add SP-34 Jacks and Wiring CAT6 One Dual Station Run

Dear Procurement Officer:

Hawaiian Telcom, Inc. would like to propose a change to the existing contract CF-06-007-SW, SPO Price List No. 09-10, Telephone Services for Hawaii State Government.

1. Replace CS-009 Horizontal Trough. Hawaiian Telcom has been notified by our supplier the horizontal trough is manufacture discontinued. Replace CS-009 with Cable Management – Horizontal Cable Manager. The price of the item remains the same.

**Offer Form Pages, Cabling & Support Structure Pricing, OF-13** (Please replace page OF-13. All other offer form pages in Cabling & Support Structure Pricing are current.)

**Reference Pages, Cabling & Support Structure (CS), CS-009** (Please replace reference CS-009. All other CS references are current.)

2. Add SP-34 Jacks and Wiring CAT6 installation of one dual station line. The charge is a fixed rate for up to ten lines on a per line basis.

**Offer Form Pages, Service Provisioning Pricing (Adds, Moves, Changes, and Disconnects), OF-30** (Please replace page OF-30. All other offer form pages in Service Provisioning Pricing are current.)



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**Reference Pages, Service Provisioning (SP), 8-SP-9** (Please replace reference page 8-SP-9. All other SP references are current.)

Enclosed are the original and one copy of the new pages to be substituted. Thank you for considering our proposal. If you have questions, please contact me at (808)546-6565.

Regards,

Stan Lui  
Director Business Sales

cc: Christopher Lai, ICSD  
cc: Susan Chun

Attachments:

Cabling & Support Structure Pricing, Page OF-13

Reference Sheet CS-009 (Belden Cable Management – Horizontal Cable Manager)

Service Provisioning Pricing Page, OF-30

Service Provisioning (SP) References, Page 8-SP-9

# **SERVICE PROVISIONING PRICING (CONTINUED)**

<u>Description</u>	<u>Ref. No.</u>	<u>One Time Charge</u>	<u>Annual Est. Qty.</u>	<u>Total Bid Price</u>	<u>Taxes/Surcharges</u>
<b>Other Charges</b>					
Service Order 1st Line (line)	SP-9	\$26.00	1	\$26.00	PUC; HIS
Service Order Additional Line (line)	SP-10	\$7.50	1	\$7.50	PUC; HIS
Subsequent Service Order (line)	SP-11	\$8.50	1	\$8.50	PUC; HIS
Network Connection (line)	SP-12	\$21.50	1	\$21.50	PUC; HIS
Network Connection Change/Retermination (line)	SP-13	\$7.00	1	\$7.00	PUC; HIS
Software Change (line)	SP-14	\$5.50	1	\$5.50	PUC; HIS
Travel Dial Tone	SP-15	\$30.50	1	\$30.50	PUC; HIS
Voice Mail	SP-16	\$2.50	1	\$2.50	GET
Voice Mail - 1st Mail Box - Existing Access Line	SP-17	\$16.50	1	\$16.50	GET
Voice Mail - Subsequent Mail Box Existing Access Line - Same Order	SP-18	\$8.00	1	\$8.00	GET
Disconnect Voice Mail (line)	SP-19	\$0.00	1	\$0.00	
Install ACD Service (ea.)	SP-20	\$59.50	1	\$59.50	PUC; HIS
Install Call Center Manager ACD Service and Software (ea.)	SP-21	\$100.00	1	\$100.00	PUC; HIS
ISDN BRI Centrex 1st Line	SP-22	\$78.00	1	\$78.00	PUC; HIS
ISDN BRI Centrex Additional Lines - Same Order, Same Location	SP-23	\$29.00	1	\$29.00	PUC; HIS
Call Center Manager Software 2.1 (ea.)	SP-24	\$1,901.11	1	\$1,901.11	GET
Install DSL Service (line)	SP-25	\$50.00	1	\$50.00	GET
Install DSL Service Discount (line)	SP-26	(\$50.00)	1	(\$50.00)	(GET)
Communication Records System	SP-27	\$105,000.00	1	\$105,000.00	GET
Communication Records System Annual Maintenance	SP-28	\$49,920.00	1	\$49,920.00	GET
Training Class - BICSI (One TSB Personnel)	SP-29	\$6,720.50	1	\$6,720.50	GET
Training Class - BICSI - Additional Personnel	SP-30	\$5,052.25	2	\$10,104.50	GET
Training Class - VOIP	SP-31	\$3,750.00	3	\$11,250.00	GET
Dropship Charge	SP-32	\$10.00	1	\$10.00	GET
Delivery Charge	SP-33	\$85.00	1	\$85.00	GET

## **Jacks and Wiring CAT6**

Install from 1 to 10 new customer lines at any location with RJ series dual modular jacks, 150 ft. of two 4-pair UTP plenum CAT6 wiring, associated equipment and support structures.

SP-34	\$433.43	1	\$433.43	GET
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Sub-Total: Service Provisioning

**\$502,336.54**

## **Regulatory Fees/Charges and Taxes (by dollar amount)**

PUC

Hawaii General Excise Tax

Others

<u>Ref. No.</u>	<u>Rate</u>	<u>Sub-Total: Service Provisioning</u>	<u>Total Bid Price</u>
PUC	0.0025	\$40,298.00	\$100.75
GET	0.04712	\$462,038.54	\$21,771.26
HIS	0.1123	\$40,298.00	\$4,525.47
Sub-Total: Regulatory Fees/Charges and Taxes			<b>\$26,397.48</b>

**Total: Service Provisioning**

**\$528,734.02**

This is the price for Hawaiian Telcom to provide shipping for equipment only purchases. The shipping is from one of Hawaiian Telcom's Logistics offices on Oahu, Hawaii, Maui, or Kauai to a State customer. The shipment is made through a carrier.

### **SP-33 Delivery Charge**

The State bill will show: **Delivery Charge**

This is the price for Hawaiian Telcom to deliver equipment only purchases from Hawaiian Telcom's Logistics base yards on Oahu, Hawaii, Maui or Kauai to the customer premise on-island.

### **SP-34 Jacks and Wiring CAT6**

The State bill will show: **HSG Jacks & Wiring CAT6**

A total charge of \$433.43 will be assessed for the installation of one dual station line at any location with RJ series dual modular jacks, 150 ft. of two 4-pair UTP plenum CAT6 wiring, associated equipment, and support structures and all network changes to provide telephone service. (This assumes that there are adequate 110 blocks and/or patch panel available in the wiring closet.) State will be billed on a "per dual station run" (ea.) basis. The CAT6 modular jack insert will be green for voice and yellow for data.

The wiring and equipment charge of \$433.43 remains a fixed rate for up to ten lines on a per line basis. An option will be given to the customer for additional lines of eleven to twenty four to use either a fixed rate per line (generally for less complex wiring installations) or use the Cabling & Support Structure price list and will require that a design budgetary (cost estimate) be prepared. Additional lines of twenty five or more will be subject to the Cabling & Support Structure price list and will require that a design budgetary (cost estimate) be prepared. Should there be a requirement for additional 110 blocks and/or patch panels, these will be priced via the Cabling & Support Structure price list.