

DAVID Y. IGE
GOVERNOR



SARAH ALLEN
ADMINISTRATOR

**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

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<http://spo.hawaii.gov>

July 28, 2016

TO: **Law Enforcement Agencies ONLY**
Executive Departments/Agencies
Excluding the following:
Department of Education (and its Charter Schools)
Hawaii Health Systems Corporation (and its Regional System Boards and Hospitals)
Office of Hawaiian Affairs
University of Hawaii
City and County of Honolulu
County of Hawaii
County of Maui
County of Kauai

FROM: *for* Sarah Allen, Administrator *HEC*

SUBJECT: **Change No. 8**
SPO Vendor List Contract No. 13-09
**NASPO VALUEPOINT POLICE RADAR, LIDAR, PARTS & EQUIPMENT -
STATEWIDE**
NASPO ValuePoint Contract No. 0611
Expires: October 30, 2017

The following changes have been made to the vendor list contract:

1. Revision made to Applied Concepts, Inc. Products Price Schedule listed on pages 5 through 10.
2. Ernest Barreira is the new point of contact for the County of Kauai.

The current price list contract incorporating Change No. 8 is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

If you have any questions, please contact Stanton Mato at (808) 586-0566 or email stanton.d.mato@hawaii.gov.

**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

SPO Vendor List Contract No. 13-09
Includes Change No. 8
Effective 7/28/2016

**NASPO VALUEPOINT
POLICE RADAR, LIDAR, PARTS & EQUIPMENT - STATEWIDE**
(NASPO VALUEPOINT Contract No. 01611)
December 21, 2012 to October 30, 2017

INFORMATION ON NASPO VALUEPOINT

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Washington is the current lead agency and contract administrator for the NASPO ValuePoint Police Radar, Lidar, Parts & Equipment contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization and contracts were awarded to six qualified Contractors. The State of Hawaii has signed a Participating Addendum with four Contractors.

The Police Radar, Lidar, Parts & Equipment contract is intended to support the needs of state and local law enforcement. This contract will provide new equipment as well as replacement parts and accessories for existing embedded devices, already owned and in operation by various departments throughout the United States.

For additional information on this contract, visit the NASPO ValuePoint website at www.naspovaluepoint.org.



PARTICIPATING JURISDICTIONS listed below have signed a cooperative agreement with the SPO and only law enforcement agencies are authorized to utilize this vendor list contract.

Executive Departments/Agencies (Excludes DOE, HHSC, UH, and OHA)
 City and County of Honolulu
 County of Hawaii
 County of Maui
 County of Kauai

The participating jurisdictions are not required but may purchase from this vendor list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D, and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

POINT OF CONTACT. Questions regarding the products listed, ordering, pricing and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Telephone	Fax	E-mail
Executive	Stanton Mato	586-0566	586-0570	stanton.d.mato@hawaii.gov
C&C of Honolulu	Procurement Specialist	768-5535	768-3299	bf purchasing@honolulu.gov
County of Hawaii	Jeffrey Dansdill	961-8440	961-8248	jdansdill@co.hawaii.hi.us
County of Maui	Greg King	249-2403 x30	249-0839	greg.king@co.maui.hi.us
County of Kauai	Ernest Barreira	241-4295	241-6297	ebarreira@kauai.gov

USE OF PRICE & VENDOR LIST CONTRACTS BY NONPROFIT ORGANIZATIONS. Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price & vendor lists contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wishes to purchase from a SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor, i.e., participation must be mutually agreed upon. A Contractor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a SPO price or vendor list Contractor(s).

CONTRACTORS. The authorized contractors are listed in this vendor list contract. They have signed a Master Agreement with the State of Washington and a Participating Addendum with the Hawaii State Procurement Office.

Company Name

Applied Concepts, Inc.
Kustom Signals, Inc.
Laser Technology, Inc.
MPH Industries, Inc.

VENDOR CODES for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

COMPLIANCE PURSUANT TO HRS §103D-310(c). Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Vendor List Contract No. 13-09. *No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.*

PURCHASING CARD (pCard). The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive departments/agencies, excluding DOE, HHSC, OHA and UH for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

PURCHASE ORDERS may be issued for purchases \$2,500 or more, and for Contractors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or charge its customers a transaction fee for the usage.

SPO VL CONTRACT NO. 13-09 & NASPO VALUEPOINT MASTER AGREEMENT NUMBER 01611 shall be typed on purchase orders issued against this vendor list contract. For pCard purchases, the SPO VL Contract No. 13-09 and the NASPO ValuePoint Master Agreement Number shall be notated on the appropriate transaction document.

GENERAL EXCISE TAX. The Hawaii General Excise Tax (GET) shall not exceed 4.712% for the island of Oahu and 4.166 % for Maui, Kauai and Hawaii. The GET is not applied to shipping or delivery charges.

PAYMENTS are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

VENDOR AND PRODUCT EVALUATION form, SPO-012, for the purpose of addressing concerns on this vendor list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

COMMODITY DESCRIPTION FOR POLICE RADAR, LIDAR, PARTS & EQUIPMENT. Police Radar, Lidar, Parts & Equipment to include stationary, automated, Down-The-Road Radar Speed-Measuring Devices and Lidar Speed-Measuring Devices and Systems used by Law Enforcement agencies to measure, display, and record images of vehicles moving at excessive speeds along roads and highways for enforcing vehicle speed regulations. All products shall be listed on the Conforming Products List (CPL) of the International Association of Chiefs of Police (IACP). Here is the CPL link:

<http://www.theiacp.org/PoliceServices/ExecutiveServices/ProfessionalAssistance/RadarLidarTestingandCPLs/tabid/245/Default.aspx#Speed>.

The Police Radar, Lidar, Parts & Equipment must meet all of the following standards:

- National Highway Traffic Safety Administration (NHTSA) Speed-Measuring Device Performance Specifications: Down-The-Road Radar Module (DOT HS 809 812) and (NHTSA) Speed-Measuring Device Performance Specifications: Lidar Module (DOT HS 809 811).

HOW TO USE THIS CONTRACT:

1. Choose the option (equipment, replacement parts, and accessories) that works best for your situation.
2. Place an order with one of the Vendors listed herein. Ordering information for each Vendor can be found as follows:
 - Applied Concepts ordering information is located on pages 5-10
 - Kustom Signals ordering information is located on pages 11-15
 - Laser Technology ordering information is located on pages 16-18
 - MPH Industries ordering information is located on pages 19-23
3. Retain justification for purchase in procurement file.



CONTRACTOR INFORMATION

Contractor:	Applied Concepts, Inc. dba as Stalker Radar 2609 Technology Dr Plano TX 75074-7467		
Customer Service/Order Placement: Contract Administration:		Primary Contact for Price Quotes	Contract Administration Contact
	Name:	Donna Russell	Jan Achilles
	Phone:	(800) 782-5537 ext 103	(800) 782-5537 x191
	Fax:	(972) 398-3781	(972) 398-3781
	E-mail:	donnar@stalkerradar.com	jana@stalkerradar.com
Contract Pricing:	Pricing is 10% Discount off Manufacturer's Parts Price List Pricing is 10% Discount off Manufacturer's Accessories Price List		
Contractor's Website:	http://www.stalkerradar.com		
Federal ID No.:	75-1544925		
Payment/Order Placement Address:	Applied Concepts, Inc. 2609 Technology Dr Plano TX 75074-7467		
Credit Card Acceptance	American Express, Discover, MasterCard, VISA		
Minimum Orders:	None		
Delivery Time:	10 Days After Receipt of Order (ARO) – Standard Orders 30 Days After Receipt of Order (ARO) – Special Orders		
Shipping Destination:	Freight on Board (FOB) Destination		
Freight:	Prepaid and Included		

PRODUCTS PRICE SCHEDULE

Police Radar Stalker Dual SL – (See: http://www.stalkerradar.com/law_dual.shtml)

Part #	Part	Description/Configuration	Contract Price
N/A	Stalker Dual SL K Band	Not Applicable	\$2128.00
805-0022-00	Stalker Dual SL KA Band	Stalker Dual SL includes automatic same lane patrol speed detection (eliminates patrol faster/slower button), two Ka-Band antennas, detachable display*, IR remote with LED backlight, target lock, fastest opposite lane target detection, CAN/VSS cable with power and VSS detection from the car's ODB2 diagnostic port, tuning forks, certificates, and a standard set of cables and mounts suitable for most installations. * requires optional cable 155-2211-00	\$2128.00

Police Radar – The Stalker DSR (See: http://www.stalkerradar.com/law_dsr.shtml)

Part #	Part	Description/Configuration	Contract Price
806-0022-00	Stalker Dual DSR KA Band	Stalker Dual DSR (Directional Radar) includes automatic same lane patrol speed detection (eliminates patrol faster/slower button), two Ka-Band antennas, detachable display* with target direction indicators, IR remote with LED backlight, target lock, fastest target and fastest lock (Opp and Same), target lock annunciator (large and fastest targets), CAN/VSS cable with power and VSS detection from the car's ODB2 diagnostic port, tuning forks, certificates, and a standard set of cables and mounts suitable for most installations. * requires optional cable 155-2211-00	\$2866.00

Police Radar – The Stalker DSR 2X (See: http://www.stalkerradar.com/law_2x.shtml)

Part #	Part	Description/Configuration	Contract Price
807-0001-00	Stalker DSR 2X KA Band	Stalker DSR 2X (Directional Radar) includes simultaneous front/rear target speed display, two Ka-Band antennas, detachable display* with 5 speed windows and target direction indicators, IR remote with LED backlight, target lock, fastest target and fastest lock (Opp and Same), target lock annunciator (large and fastest targets), CAN/VSS cable with power and VSS detection from the car's ODB2 diagnostic port, tuning forks, certificates, and a standard set of cables and mounts suitable for most installations. * requires optional cable 155-2211-00	\$3030.00

Police Radar – The Stalker II SDR (See: http://www.stalkerradar.com/law_stalkerII.shtml)

Part #	Part	Description/Configuration	Contract Price
803-0005-00	Stalker II SDR KA Band	Stalker II SDR (Directional Radar) Ka-Band Stationary. The display includes target directional indicators. The package includes a cigarette plug power cable, two removable/rechargeable battery handles, battery charger, tuning forks, certificate, manual, and carrying case.	\$1405.00

Police Radar – The Stalker II MDR (See: http://www.stalkerradar.com/law_stalkerII.shtml)

Part #	Part	Description/Configuration	Contract Price
803-0002-00	Stalker II MDR KA Band	Stalker II MDR (Directional Radar) Ka-Band Mover can be handheld or mounted on the included dash mount for moving mode. The display includes target directional indicators. The package includes an IR Remote with LED backlight, CAN/VSS cable with power and VSS detection from the car's ODB2 diagnostic port, one removable/rechargeable battery handle, battery charger, tuning forks, certificate, manual, and carrying case.	\$2251.00

Police Radar – The Stalker Patrol

Part #	Part	Description/Configuration	Contract Price
809-0002-00	Stalker Patrol K Band	Stalker Patrol includes two K-Band antennas, LCD display, IR remote with LED backlight, target lock, fastest opposite lane target detection, CAN/VSS cable with power and VSS detection from the car's ODB2 diagnostic port, tuning forks, certificates, and a standard set of cables and mounts suitable for most installations.	\$1395.00

Police LIDAR– The Stalker XS (See http://www.stalkerradar.com/law_x-series_lidar.shtml)

Part #	Part	Description/Configuration	Contract Price
808-4025-00	Stalker LIDAR XS	Stalker LIDAR XS (C-Package) includes two removable/rechargeable battery handles, battery charger, manual and soft padded carrying bag.	\$1895.00

Police LIDAR– The Stalker XLR (See http://www.stalkerradar.com/law_x-series_lidar.shtml)

Part #	Part	Description/Configuration	Contract Price
808-5025-00	Stalker LIDAR XLR	Stalker LIDAR XLR (C-Package) includes two removable/rechargeable battery handles, battery charger, manual and soft padded carrying bag.	\$2395.00

POLE AND TRAILER MOUNTED SPEED ADVISORY SYSTEMS

Manufacturer	Product Line	Model	Part Number	Contract Price
Applied Concepts	Stalker Message Center 360	MC 360 (4'x8') Base Package	821-0049-00	\$15,895.00
Applied Concepts		MC 360 Base Pkg w/Solar	821-0052-00	\$16,995.00
Applied Concepts		MC 360 w/Solar, Jack, Stats & Lock	821-1100-00	\$17,691.00
Applied Concepts		MC 360 (3'x6') Base Package	821-1097-00	\$13,498.00
Applied Concepts		MC 360 Base Pkg w/Solar	821-1098-00	\$14,598.00
Applied Concepts		MC 360 w/Solar, Jack, Stats & Lock	821-1099-00	\$15,395.00
Applied Concepts		Tonge Jack	015-1819-00	\$99.00
Applied Concepts		Coupler Lock	015-1436-00	\$99.00
Applied Concepts		Spare Tire	015-2328-63	\$199.00
Applied Concepts		One-year extended Warranty	015-5608-00	\$450.00
Applied Concepts	Stalker Speed Awareness Monitor trailers (SAM)	SAM Basic Pkg	821-0035-00	\$7,195.00
Applied Concepts		SAM Basic Pkg w/Solar	821-0309-00	\$7,994.00
Applied Concepts		SAM Basic Pkg, w/Solar, Stats, & Lock	821-1000-00	\$8,942.00
Applied Concepts		Tonge Jack	015-1819-00	\$99.00
Applied Concepts		Coupler Jack	015-1436-00	\$99.00
Applied Concepts		Spare Tire	015-2920-00	\$199.00
Applied Concepts		Amber LED light bar	015-2647-32	\$125.00
Applied Concepts		One-year extended warranty	015-5607-00	\$300.00
Applied Concepts	Stalker SAM-R	SAM-R Basic Pkg	821-0048-00	\$6,395.00
Applied Concepts		SAM-R Basic Pkg w/Solar	821-0047-00	\$7,194.00
Applied Concepts		SAM-R Basic Pkg w/Solar, LEDs & Stats	821-0310-00	\$8,142.00
Applied Concepts		Tonge Jack	015-1819-00	\$99.00
Applied Concepts		Coupler Jack	015-1436-00	\$99.00
Applied Concepts		Spare Tire	015-2328-63	\$199.00
Applied Concepts		Amber LED light bar	015-2647-32	\$125.00
Applied Concepts		One-year extended warranty	015-5607-00	\$300.00

Applied Concepts	Stalker Pole Mounted Display (PMD)	PMD Basic Unit	829-0001-00	\$2,355.00	
Applied Concepts		PMD Basic w/Stats	829-0002-00	\$2,850.00	
Applied Concepts		PMD Basic w/Stats,	829-0016-00	\$3,950.00	
Applied Concepts		PMD Basic w/100W Solar	829-0026-00	\$3,425.00	
Applied Concepts		Stalker Pole Mounted Message Display (PMMD)	PMMD Basic Unit	829-0005-00	\$4,466.00
Applied Concepts			PMMD Basic Unit w/ Ststis	829-0006-00	\$4,761.00
Applied Concepts			100W Solar Panel	200-1025-00	\$539.00
Applied Concepts			Metal tamper-proof	200-1046-00	\$485.00
Applied Concepts			PMD battery cable -10'	155-2406-00	\$35.00
Applied Concepts			PMD battery cable – 4'	155-2406-04	\$35.00
Applied Concepts			Stalker Traffic Data Collector	Traffic Data Collector	834-0001-00
Applied Concepts	12-volt Battery Kit			200-1127-00	\$159.00
Applied Concepts	Replacement Battery Straps			200-1126-00	\$25.00
Applied Concepts	Pole Mounting Bracket Kit			200-1109-00	\$115.00
Applied Concepts	TDC Accessory Kit	200-1110-00		\$99.00	
Applied Concepts	TDC 5A External Charger	200-1120-00		\$115.00	
Applied Concepts	TDC 100-240VAC Wall Adapter	019-7085-00		\$89.00	
Applied Concepts	TDC Leaded 8GB USB Thumb	200-1123-00		\$70.00	
Applied Concepts	Hoes Clamp	090-0569-00		\$45.00	

PARTS & ACCESSORIES PRICE SCHEDULE

Parts and Accessories	Discount off List price
ALL	10%

Extra Manuals

Part #	Part	Description	Contract Price
	Extra Manual	Operator's Manual	N/C
	Extra Manual	Installation Manual	N/C
	Extra Manual	Service Manual	N/C



KUSTOM SIGNALS, INC.
 A PUBLIC SAFETY EQUIPMENT COMPANY

CONTRACTOR INFORMATION

Contractor:	Kustom Signals, Inc. 9652 Loiret Boulevard Lenexa KS 66219		
Customer Service/Order Placement:		Primary Contact	Alternate Contact
	Name:	Chuck Remy	
	Phone:	(800) 458-7866 ext 3025	
	Fax:	(913) 492-1703	
	E-mail:	cremy@kustomsignals.com	
Contract Pricing:	Parts and Accessory pricing is 20% discount off Manufacturer's Price List. Additional Qty. Discount: see price sheets		
Contractor's Website:	http://www.kustomsignals.com/		
Payment/Order Placement Address:		Billing Will Be From	Payments Sent To
		Kustom Signals, Inc. 1010 W Chestnut St Chanute KS 66720	Kustom Signals, Inc. PO Box 411882 Kansas City MO 64141-1882
Orders To Be Sent To:	Same as Contractor Address		
Minimum Orders:	None		
Delivery Time:	10 Days After Receipt of Order (ARO) – Standard Orders 30 Days After Receipt of Order (ARO) – Special Orders		
Shipping Destination:	Freight on Board (FOB) Destination		
Freight:	Prepaid and Included		

Kustom Signals, Inc.

Manufacturer	Model	Description/Configuration	Contract Price
Kustom Signals, Inc.	Eagle II MODEL # 36	Eagle II Dash-Mounted Radar with a Single Ka-Band DCM Antenna, Choice of Wired or Wireless Remote, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/eagle_ii_family	\$1345
Kustom Signals, Inc.	Eagle II MODEL # 39	Eagle II Dash-Mounted Radar with Dual Ka-Band DCM Antennas, Choice of Wired or Wireless Remote, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/eagle_ii_family	\$1506
Kustom Signals, Inc.	Golden Eagle II MODEL # 54	Golden Eagle II Dash-Mounted Radar with a Single Ka-Band DCM Antenna, Fastest Vehicle Mode, Same Direction Mode, Choice of Wired or Wireless Remote, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/eagle_ii_family	\$1873
Kustom Signals, Inc.	Golden Eagle II MODEL # 57	Golden Eagle II Dash-Mounted Radar with Dual Ka-Band DCM Antennas, Fastest Vehicle Mode, Same Direction Mode, Choice of Wired or Wireless Remote, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/eagle_ii_family	\$2034
Kustom Signals, Inc.	Directional Golden Eagle II MODEL #825	Directional Golden Eagle II Dash-Mounted Radar with a Single Ka-Band DCM Antenna, Directional Mode, Fastest Vehicle Mode, Same Direction Mode, Choice of Wired or Wireless Remote, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/eagle_ii_family	\$2240
Kustom Signals, Inc.	Directional Golden Eagle II MODEL #826	Directional Golden Eagle II Dash-Mounted Radar with Dual Ka-Band DCM Antennas, Directional Mode, Fastest Vehicle Mode, Same Direction Mode, Choice of Wired or Wireless Remote, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/eagle_ii_family	\$2441
Kustom Signals, Inc.	Falcon HR MODEL #7000	Falcon HR Handheld Radar, K-band, Stationary Mode Only, Corded Handle, Direction Sensing/Selection, Fastest Vehicle Mode, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/falcon_family	\$673

Kustom Signals, Inc.	Falcon HR MODEL #7001	Falcon HR Handheld Radar K-Band, Moving & Stationary Modes, Corded Handle, Wireless Remote, 7" Dash Mount & Bracket, Direction Sensing/Selection, Fastest Vehicle Mode, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/falcon_family	\$1180
Kustom Signals, Inc.	Falcon HR MODEL #7002	Falcon HR Handheld Radar, K-band, Moving & Stationary Modes, Corded Handle, Wireless Remote, 7" Dash Mount & Bracket, Same Direction Mode, Direction Sensing/Selection, Fastest Vehicle Mode, 27-Month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/falcon_family	\$1411
Kustom Signals, Inc.	Talon II MODEL # 1600	Talon II Stationary with Corded Handle, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/talon_family	\$1039
Kustom Signals, Inc.	Talon II MODEL # 1601	Talon II Moving Mode with Pod Dash Mount & Stationary Mode with Straight Corded Handle, Wired Remote, 7" Pod Dash Mount & Bracket, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/talon_family	\$1477
Kustom Signals, Inc.	Talon II MODEL # 1660	Talon II Moving & Stationary Modes with Corded Handle, Wireless Remote, 7" Dash Mount & Bracket, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/talon_family	\$1401
Kustom Signals, Inc.	Directional Talon MODEL #1670	Directional Talon Stationary with Corded Handle, Fastest Vehicle Mode, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/talon_family	\$1360
Kustom Signals, Inc.	Directional Talon MODEL #1671	Directional Talon Moving & Stationary Modes with Corded Handle, Wireless Remote, 7" Dash Mount & Bracket, Fastest Vehicle Mode, Same Direction Mode, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/talon_family	\$1928
Kustom Signals, Inc.	Directional Talon MODEL #1672	Directional Talon Moving Mode with Pod Mount & Stationary Mode with Corded Handle, Wired Remote, 7" Pod Dash Mount & Bracket, Fastest Vehicle Mode, Same Direction Mode, 27-month Warranty Optional accessories are available.	\$2014

		Find additional information at http://kustomsignals.com/products/product/talon_family	
Kustom Signals	Raptor RP-1 K-Band MODEL # 830	Raptor RP-1 Single K-Band Antenna, Directional Mode, Fastest Vehicle Mode, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/raptor_rp_1	\$1191
Kustom Signals	Raptor RP-1 K-Band MODEL # 831	Raptor RP-1 Single K-Band Antenna, Directional Mode, Same Lane Mode, Fastest Vehicle Mode, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/raptor_rp_1	\$1365
Kustom Signals	Raptor RP-1 K-Band MODEL # 832	Raptor RP-1 Dual K-Band Antennas, Directional Mode, Fastest Vehicle Mode, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/raptor_rp_1	\$1579
Kustom Signals	Raptor RP-1 K-Band MODEL # 833	Raptor RP-1 Dual K-Band Antennas, Directional Mode, Same Lane Mode, Fastest Vehicle Mode, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/raptor_rp_1	\$1696
Kustom Signals, Inc.	Raptor RP-1 Ka-Band MODEL # 846	Raptor RP-1 Single Ka-Band Antenna, Directional Mode, Fastest Vehicle Mode, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/raptor_rp_1	\$1395
Kustom Signals, Inc.	Raptor RP-1 Ka- Band MODEL # 847	Raptor RP-1 Single Ka-Band Antenna, Directional Mode, Same Lane Mode, Fastest Vehicle Mode, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/raptor_rp_1	\$1495
Kustom Signals, Inc.	Raptor RP-1 Ka- Band MODEL # 848	Raptor RP-1 Dual Ka-Band Antennas, Directional Mode, Fastest Vehicle Mode, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/raptor_rp_1	\$1865
Kustom Signals, Inc.	Raptor RP-1 Ka- Band MODEL # 849	Raptor RP-1 Dual Ka-Band Antennas, Directional Mode, Same Lane Mode, Fastest Vehicle Mode, 27-month Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/raptor_rp_1	\$1975

Kustom Signals, Inc.	Laser Cam 4 MODEL #2100	LaserCam 4 with LIDAR Technology (Powered by ProLaser 4) for Target Specific Identification, Digital Camera for Photo Evidence, Compass, Inclinometer, GPS, Li-polymer Rechargeable Battery and Charger, USB to PC Cable, 16 GB Video Memory (9+ Hours), Carrying Case, ProLog Lite Video Laser Back Office, 2-year Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/lasercam_4	\$7018
Kustom Signals, Inc.	ProLaser III MODEL # 1725	ProLaser III Lidar with 6000 Foot Range, Straight Power Cord, Hard Carrying Case, 2-year Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/pro_laser_iii	\$2605
Kustom Signals, Inc.	ProLaser III MODEL # 1700	ProLaser III Lidar with 6000 Foot Range, 2 Battery Modules & 1 Charger, Straight Power Cord, Hard Carrying Case, 2-year Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/pro_laser_iii	\$2706
Kustom Signals, Inc.	ProLaser 4 MODEL # 2000	ProLaser 4 Lidar with 8000 Foot Range, 8-AA Rechargeable Batteries (4 are Spares), USB to PC Interface Cable, 12 VDC Adapter, Hard Carrying Case, 3-year Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/prolaser_4	\$2505
Kustom Signals, Inc.	Pro-Lite+ MODEL # 1780	ProLite+ Binocular Style Lidar with 2000 Foot Range, 2-AA Batteries, Lanyard, Soft Carrying Case, 2-year Warranty Optional accessories are available. Find additional information at http://kustomsignals.com/products/product/pro_lite	\$1505

PARTS & ACCESSORIES DISCOUNTS		
Manufacturer's <u>Parts Discount</u>	20 %	20 %
Manufacturer <u>Kustom Signals, Inc.</u>		
Manufacturer's <u>Accessories Discount</u>	20 %	20 %
Manufacturer <u>Kustom Signals, Inc.</u>		



CONTRACTOR INFORMATION

Contractor:	Laser Technology Inc. 6912 South Quentin Street Centennial, CO 80112	
Customer Service/Order Placement:		Primary Contact
	Name:	Cheri Miller
	Phone:	303.649.1000 Ext 175
	Fax:	800.280.6113 Ext 175
	E-mail:	cmiller@lasertech.com
Contract Pricing:	Pricing is 0% Discount off Manufacturer's Parts Price List Pricing is 15% Discount off Manufacturer's Accessories Price List Additional Qty. Discount:	
Contractor's Website:	http://www.lasertech.com/Speed-Enforcement-Measurement.aspx	
Payment/Order Placement Address:	Billing Will Be From	Payments Sent To
	Laser Technology Inc. 6912 South Quentin Street Centennial, CO 80112	Laser Technology Inc. Key Bank P.O. Box 1068 Englewood, CO 80150-1068
Orders To Be Sent To:	Same as Contractor Address	
Minimum Orders:	None	
Delivery Time:	10 Days After Receipt of Order (ARO) – Standard Orders 30 Days After Receipt of Order (ARO) – Special Orders	
Shipping Destination:	Freight on Board (FOB) Destination	
Freight:	Prepaid and Included	

Laser Technology

Manufacturer	Model	Description/Configuration	Contract Price
Laser Technology	LTI 20/20 TruCam	All in one, laser based photo/video speed measurement instrument that collects and stores a complete chain of video evidence on a secure SD card for both speeding and tailgating, along with a high-resolution image that identifies the vehicle make, model and license plate number. TruViewer backend software allows you to view and print violation. http://www.lasertech.com/TruCAM-Laser-Speed-Gun.aspx	\$4,995.00
Laser Technology	LTI 20/20 TruSpeed	The TruSpeed laser is one of the most economical and reliable laser speed devices in the world. It has a lightweight, ergonomic design that has a simple six button menu structure for simple operation. It offers pinpoint, single-vehicle targeting in multilane traffic as well as a 2000ft range, is water resistant and has a laser jammer detect notification all powered by (2) C cell batteries. http://www.lasertech.com/TruSpeed-Laser-Speed-Gun.aspx	\$1,695.00
Laser Technology	LTI 20/20 TruSpeed S	The TruSpeed S possesses state-of-the-art technology, a simple point and shoot laser that can fit in the palm of your hand. Binocular-style design, less than 1 lb, rugged exterior, tactile grips, 7X scope, All-weather proof, all powered by (1) CR123A battery. Includes TruSpeed S, Carrying Case, Neck Strap, Eyepiece Cover, CR 123 A Batteries (quantity 2) and Manual. http://www.lasertech.com/TruSpeed-Laser-Speed-Gun.aspx	\$1,295.00
Laser Technology	TruSpeed LR	The TruSpeed LR laser is one of the most economical and reliable laser speed devices in the world. It has a lightweight, ergonomic design that has a simple six button menu structure for simple operation. It offers pinpoint, single-vehicle targeting in multilane traffic as well as a 3000ft range, is water resistant and has a laser jammer detect notification all powered by (2) C cell batteries. http://www.lasertech.com/TruSpeed-Laser-Speed-Gun.aspx	\$1,995.00
Laser Technology	LTI 20/20 Ultralyte 100 LR	The Ultralyte 100 LR is the most durable laser on the market today. It has a extruded aluminum housing which has superior resistance to drop, falls and inclement weather. The 100LR has a maximum range of 3280ft, Red-dot scope with in-scope display of speed and range, Carrying Case, RS232 serial port, shoulder rest, all powered by (2) C cell alkaline batteries. http://www.lasertech.com/UltraLyte-Laser-Speed-Guns.aspx	\$2,995.00
Laser Technology	LTI 20/20 Ultralyte 200 LR	The equivalent of the Ultralyte 100 LR the 200LR speed laser also allows you to map a crime collecting slope, horizontal distance and vertical distance in addition to having a maximum range	\$3,495.00

		of 3280ft, Red-dot scope with in-scope display of speed and range, Carrying Case, RS232 serial port, shoulder rest, all powered by (2) C cell batteries. http://www.lasertech.com/UltraLyte-Laser-Speed-Guns.aspx	
Laser Technology	LTI 20/20 Ultralyte LR B	The LR B is the simplest of the Ultralyte generation. It offers all the durability and ruggedness but has an easy 6 button interface to configure the laser. The LRB's maximum range is 3280ft and comes with a 2x magnified Red-dot scope, Carrying Case, RS232 serial port, shoulder rest, all powered by (2) C cell alkaline batteries. http://www.lasertech.com/UltraLyte-Laser-Speed-Guns.aspx	\$2,595.00

PARTS & ACCESSORIES DISCOUNTS		
<u>Manufacturer's Parts Discount</u> Manufacturer Laser Technology.		N/A
<u>Manufacturer's Accessories Discount</u> Manufacturer Laser Technology.		15 %



CONTRACTOR INFORMATION

Contractor:	MPH Industries, Inc. 316 E 9 th St Owensboro KY 42303		
Customer Service/Order Placement:		Primary Contact	Alternate Contact
	Name:	Emily Millay	
	Phone:	(888) 689-9222 Ext. 240	
	Fax:	(270) 685-6288	
	E-mail:	mmshock@mphindustries.com	
Contract Pricing:	Pricing is 20% Discount off Manufacturer's Parts Price List dated 01/01/06 Pricing is 10% Discount off Manufacturer's Accessories Price List dated 01/01/06 Additional Qty. Discount:		
Contractor's Website:	http://www.mphindustries.com		
Payment/Order Placement Address:	Billing Will Be From		Payments Sent To
	MPH Industries, Inc. 316 E 9 th St Owensboro KY 42303		MPH Industries, Inc. 2090 Reliable Pkwy Chicago IL 60686
Minimum Orders:	None		
Delivery Time:	10 Days After Receipt of Order (ARO) – Standard Orders 30 Days After Receipt of Order (ARO) – Special Orders		
Shipping Destination:	Freight on Board (FOB) Destination		
Freight:	Prepaid and Included		

PRODUCTS PRICE SCHEDULE

Moving Radar - BEE III™ (See: <http://www.mphindustries.com/pdfs/Bee%20III.pdf>)

Manufacturer	Model	Description/Configuration	Contract Price
MPH Industries	BEE III™ Directional Radar – 1 Antenna K Band	Separable Display, 1 K band Waterproof Antenna, Wireless Remote Control, Mounting Brackets and Cables, Tuning Forks and Instruction Manual. Features: Direction Sensing, Direction Selection, Automatic Same-Direction, Fastest Mode, POP Mode (defeats radar detectors), Stop-Watch Mode, Highway/City Mode, Track-Through Speed Lock, 2 Year Warranty.	\$1,449.00
MPH Industries	BEE III™ Directional Radar – 1Antennas Ka Band	Separable Display, 1 Ka band Waterproof Antennae, Wireless Remote Control, Mounting Brackets and Cables, Tuning Forks and Instruction Manual. Features: Direction Sensing, Direction Selection, Automatic Same-Direction, Fastest Mode, POP Mode (defeats radar detectors), Stop-Watch Mode, Highway/City Mode, Track-Through Speed Lock, 2 Year Warranty.	\$1,399.00
Frequently ordered options for the Bee III			
MPH Industries	Rear K band antenna kit for Bee III		\$550.00
MPH Industries	Rear KA band antenna kit for Bee III		\$500.00
MPH Industries	Bee III Motorcycle Option		\$315.00
MPH Industries	Speedometer interface option (CAN or VSS)		\$100.00

Moving Radar – Python® Series III (See: <http://www.mphindustries.com/pdfs/Python%20III.pdf>)

Manufacturer	Model	Description/Configuration	Contract Price
MPH Industries	Python® Series III – 1 Antenna (X Band)	Display/Counting Unit, 1 X band Weatherproof Antenna, Wired Remote Control, Mounting Brackets and Cables, Tuning Forks and Instruction Manual. Features: Digital Signal Processing, Stationary and Moving-Opposite Direction Software, City/Highway Mode, Track-Through Speed Lock, 2 Year Warranty.	\$1,225.00
MPH Industries	Python® Series III – 1 Antenna (K Band)	Display/Counting Unit, 1 K band Antenna, Wired Remote Control, Mounting Brackets and Cables, Tuning Forks and Instruction Manual. Features: Digital Signal Processing, Stationary and Moving-Opposite Direction Software, City/Highway Mode, Track-Through Speed Lock, 2 Year Warranty.	\$825.00
MPH Industries	Python® Series III – 1 Antenna (Ka Band)	Display/Counting Unit, 1 Ka band Antenna, Wired Remote Control, Mounting Brackets and Cables, Tuning Forks and Instruction Manual. Features: Digital Signal Processing, Stationary and Moving-Opposite	\$1,175.00

		Direction Software, City/Highway Mode, Track-Through Speed Lock, 2 Year Warranty.	
Frequently Ordered options for the Python III			
MPH Industries	Rear X band antenna kit for Python III		\$500.00
MPH Industries	Rear K band antenna kit for Python III		\$270.00
MPH Industries	Rear KA band antenna kit for Python III		\$370.00
MPH Industries	Fastest and same direction modes for K or Ka band Python III		\$129.00

Moving Radar Enforcer (See: www.mphindustries.com/products/enforcer)

Manufacturer	Model	Description/Configuration	Contract Price
MPH Industries	Enforcer® – 1 Antenna K Band	Separable Display, Choice of 1 K band Waterproof Antenna, Choice of Wired or Wireless Remote Control, Mounting Brackets and Cables, Tuning Forks and Instruction Manual. Features: Manual Same-Direction, Fastest Mode, POP Mode (defeats radar detectors) Stop-Watch Mode, Highway/City Mode, Track-Through Speed Lock, 2 Year Warranty.	\$1,397.00
MPH Industries	Enforcer® – 21Antennas Ka Band	Separable Display, KA band Waterproof Antenna, Choice of Wired or Wireless Remote Control, Mounting Brackets and Cables, Tuning Forks and Instruction Manual. Features: Manual Same-Direction, Fastest Mode, POP Mode (defeats radar detectors) Stop-Watch Mode, Highway/City Mode, Track-Through Speed Lock, 2 Year Warranty.	\$1,299.00
	Frequently ordered options for the Enforcer		
MPH Industries	Rear K band antenna kit for Enforcer		\$550.00
MPH Industries	Rear KA band antenna kit for Enforcer		\$390.00
MPH Industries	Enforcer Motorcycle Option		\$300.00
MPH Industries	Speedometer interface option (CAN or VSS)		\$100.00

Moving Radar – Ranger EZ (See: www.mphindustries.com/products/ranger)

Manufacturer	Model	Description/Configuration	Contract Price
MPH Industries	Ranger EZ Single Antenna	Separable Display, 1 Waterproof Antenna, Wireless Remote Control, Mounting Brackets and Cables, Tuning Forks and Instruction Manual. Features: Target Distance (Range) Measurement, SafetyZone Officer Safety Alert, Automatic Same-Direction, Fastest Mode, Stop-	\$1845.00

		Watch Mode, Highway/City Mode, Track-Through Speed Lock, CAN/VSS interface, 3 Year Warranty.	
	Frequently ordered options for the Ranger EZ		
MPH Industries	Rear K band antenna kit for Ranger EZ		\$500.00
MPH Industries	Ranger EZ Motorcycle Option		\$320.00
MPH Industries	Speedometer interface option (CAN or VSS)		included

Moving/Handheld Radar – Speedgun® Pro (See: <http://www.mphindustries.com/pdfs/Speedgun%20Pro%20Datasheet%20121003.pdf>)

Manufacturer	Model	Description/Configuration	Contract Price
MPH Industries	Speedgun Pro, dashmounted version	Display/Counting Unit, Wireless Remote control, Universal Dash Mount, Tuning Forks, and Instruction Manual. Features: 3 Window Display, stationary and moving mode operation., POP Mode (defeats radar detectors), Fastest Target Mode, Automatic Same-Direction Mode, Digital Signal Processing, Wireless Remote Control, Track-Through Speed Lock, 2 Year Warranty.	\$1495.00
MPH Industries	Speedgun Pro corded handheld version	Radar unit with corded handle, Tuning Forks, and Instruction Manual. Features: POP Mode (defeats radar detectors), Fastest Mode, 2 Window Display, Track-Through Speed Lock, 2 Year Warranty.	\$1170.00
Manufacturer	Model	Description/Configuration	Contract Price
MPH Industries	Speedgun Pro battery-powered handheld version	Radar unit with battery in handle, AC battery charger, Tuning Forks, and Instruction Manual. Features: POP Mode (defeats radar detectors), Fastest Mode, 2 Window Display, Track-Through Speed Lock, 2 Year Warranty.	\$1340.00

LIDAR – SpeedLaser® (Manufactured by Laser Atlanta®) (See: www.mphindustries.com/products/speedlaserr)

Manufacturer	Model	Description/Configuration	Contract Price
Laser Atlanta	SpeedLaser® Model S (Rechargeable Battery Power)	Laser, Rechargeable Handle with Tripod Thread, Standard Charger, Auto Coiled Power Cable, Carrying Bag and Instruction Manual. Features: Jammer Detector, works well in rain, snow and through windshield, outstanding range, Heads-Up Display (HUD), Display Target Options, expandable for use in Accident Mapping, 1 Year Warranty.	\$1,799.00
Laser Atlanta	SpeedLaser® Model R (Rechargeable Battery Power)	Laser, Rechargeable Handle with Tripod Thread, Standard Charger, Auto Coiled Power Cable, Carrying Bag and Instruction Manual. Features: Ruggedized Housing, Jammer Detector, works well in rain, snow and through windshield, outstanding range, Heads-Up Display (HUD), Display Target Options, expandable for use in Accident Mapping, 1 Year Warranty.	\$2,519.00
Laser Atlanta	SpeedLaser® Model B		\$1,649.00
Laser Atlanta	SpeedLaser® Model T		\$2,159.00

Extra Manuals

Part #	Part	Description	MSRP
	Extra Manual	Operator's Manual	N/C
	Extra Manual	Installation Manual	N/C
	Extra Manual	Service Manual	N/C

PARTS & ACCESSORIES DISCOUNTS

Manufacturer's <u>Parts Discount</u>	10 %	10 %
Manufacturer <u>MPH Industries & Laser Atlanta.</u>		
Manufacturer's <u>Accessories Discount</u>	10%	10 %
Manufacturer <u>MPH Industries & Laser Atlanta</u>		