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**STATE OF HAWAII  
STATE PROCUREMENT OFFICE**

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April 10, 2017

TO:            Executive Departments/Agencies            City and County of Honolulu  
                 Department of Education            Honolulu City Council  
                 (Excludes Charter Schools)            Honolulu Board of Water Supply  
                 Hawaii Health Systems Corporation            Honolulu Authority for Rapid Transportation  
                 Office of Hawaiian Affairs            County of Hawaii  
                 University of Hawaii            Hawaii County Council  
                 House of Representatives            County of Hawaii – Department of Water Supply  
                 Senate            County of Maui  
                 Judiciary            Maui County Council  
                            County of Maui – Department of Water Supply  
                            County of Kauai  
                            Kauai County Council  
                            County of Kauai – Department of Water

FROM: For Sarah Allen, Administrator *Mara Smith*

SUBJECT:    **Change No. 19**  
                 SPO Price List Contract No. 15-05  
                 **NASPO VALUEPOINT COMPUTER EQUIPMENT INCLUDING RELATED**  
                 **PERIPHERALS & SERVICES - STATEWIDE**  
                 RFP Reference No. 19512  
                 **Expires: March 31, 2020**

The following changes have been made to the price list contract:

1. Reinstate Panasonic Corporation of North America as an authorized vendor.
2. Reinstate Hewlett Packard Enterprise as an authorized vendor.

The current price list contract incorporating Change No. 19 is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

If you have any questions, please contact Stanton Mato at (808) 586-0566 or [stanton.d.mato@hawaii.gov](mailto:stanton.d.mato@hawaii.gov).

**STATE OF HAWAII  
STATE PROCUREMENT OFFICE**

**SPO Price List Contract No. 15-05**  
Replaces SPO Vendor List Contract No. 10-01  
Includes Change No. 19  
Effective 4/11/2017

**NASPO VALUEPOINT  
COMPUTER EQUIPMENT INCLUDING RELATED  
PERIPHERALS & SERVICES**  
(RFP Reference No. 19512)  
**October 1, 2015 to March 31, 2017**

**INFORMATION ON NASPO VALUEPOINT**

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Minnesota is the current lead agency and contract administrator for the NASPO ValuePoint Computer Equipment, Peripherals and Related Services contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization and contracts were awarded to 34 qualified Contractors. The State of Hawaii has signed a Participating Addendum with twenty-one (21) Contractors.

The purpose of this contract is to provide five (5) hardware product bands. Each band includes Related peripherals and services. Product Band Definitions and Configuration are listed on page 6 and Restrictions are listed on page 7.

For additional information on this contract, visit the NASPO ValuePoint website at [www.naspovaluepoint.org](http://www.naspovaluepoint.org).



**PARTICIPATING JURISDICTIONS** listed below have signed a cooperative agreement with the SPO and are authorized to utilize this price list contract.

Executive Departments/Agencies	C&C of Honolulu
DOE	Honolulu City Council
(Excludes Charter Schools)	Honolulu Board of Water Supply
HHSC	HART
OHA	County of Hawaii
UH	Hawaii County Council
House	County of Hawaii-Department of Water Supply
Senate	County of Maui
Judiciary	Maui County Council
	County of Maui-Department of Water Supply
	County of Kauai
	Kauai County Council
	County of Kauai-Department of Water

The participating jurisdictions are not required but may purchase from this price list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D, and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

**POINT OF CONTACT.** Questions regarding the products listed, ordering, pricing and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Telephone	Fax	E-mail
Executive	Stanton Mato	586-0566	586-0570	<a href="mailto:stanton.d.mato@hawaii.gov">stanton.d.mato@hawaii.gov</a>
DOE (Excludes Charter Schools)	Procurement Staff	675-0130	675-0133	<a href="mailto:doeprocure@notes.k12.hi.us">doeprocure@notes.k12.hi.us</a>
HHSC	Joe Evanoff	733-4168	733-4460	<a href="mailto:jevanoff@hhsc.org">jevanoff@hhsc.org</a>
OHA	Phyllis Ono-Evangelista	594-1833	594-1865	<a href="mailto:phylliso@oha.org">phylliso@oha.org</a>
UH	Matthew Chow Karlee Hisashima	956-2765 956-8687	956-2096 956-2093	<a href="mailto:chowmatt@hawaii.edu">chowmatt@hawaii.edu</a> <a href="mailto:karlee@hawaii.edu">karlee@hawaii.edu</a>
House	Brian Takeshita	586-6423	586-6401	<a href="mailto:takeshita@capitol.hawaii.gov">takeshita@capitol.hawaii.gov</a>
Senate	Carol Taniguchi	586-6720	586-6719	<a href="mailto:c.taniguchi@capitol.hawaii.gov">c.taniguchi@capitol.hawaii.gov</a>
Judiciary	Tritia Cruz	538-5805	538-5802	<a href="mailto:tritia.l.cruz@courts.hawaii.gov">tritia.l.cruz@courts.hawaii.gov</a>
C&C of Honolulu	Procurement Specialist	768-5535	768-3299	<a href="mailto:bf purchasing@honolulu.gov">bf purchasing@honolulu.gov</a>
Honolulu City Council	Heather Murakami	768-5084	768-1363	<a href="mailto:hmurakami@honolulu.gov">hmurakami@honolulu.gov</a>
Honolulu Board of Water Supply	Vicki Kitajima	748-5151	550-9193	<a href="mailto:vkitajima@hbws.org">vkitajima@hbws.org</a>

Jurisdiction	Name	Telephone	Fax	E-mail
HART	Nicole Chapman	768-6135	768-5110	<a href="mailto:nchapman@honolulu.gov">nchapman@honolulu.gov</a>
County of Hawaii	Jeffrey Dansdill	961-8440	961-8248	<a href="mailto:jdansdill@co.hawaii.hi.us">jdansdill@co.hawaii.hi.us</a>
Hawaii County Council	Jeffrey Dansdill	961-8440	961-8248	<a href="mailto:jdansdill@co.hawaii.hi.us">jdansdill@co.hawaii.hi.us</a>
County of Hawaii- Department of Water Supply	Ka'iulani L. Matsumoto	961-8050 x224	961-8657	<a href="mailto:kmatsumoto@hawaii.dws.org">kmatsumoto@hawaii.dws.org</a>
County of Maui	Greg King	249-2403 x30	249-0839	<a href="mailto:greg.king@co.maui.hi.us">greg.king@co.maui.hi.us</a>
Maui County Council	Sandy Baz	270-7660	270-7686	<a href="mailto:sandy.baz@mauicounty.us">sandy.baz@mauicounty.us</a>
County of Maui- Department of Water Supply	Kenneth L. Bissen Holly Perdido	270-7684 270-7684	270-7136 270-7136	<a href="mailto:ken.bissen@co.maui.hi.us">ken.bissen@co.maui.hi.us</a> <a href="mailto:holly.perdido@co.maui.hi.us">holly.perdido@co.maui.hi.us</a>
County of Kauai	Ernest Barreira	241-4295	241-6297	<a href="mailto:ebarreira@kauai.gov">ebarreira@kauai.gov</a>
Kauai County Council	Lisa Ishibashi Scott Sato	241-4820 241-4810	241-6349 241-6349	<a href="mailto:lishibashi@kauai.gov">lishibashi@kauai.gov</a> <a href="mailto:ssato@kauai.gov">ssato@kauai.gov</a>
County of Kauai- Department of Water	Fay Tateishi	245-5426	241-5813	<a href="mailto:ftateishi@kauaiwater.org">ftateishi@kauaiwater.org</a>

**USE OF PRICE & VENDOR LIST CONTRACTS BY NONPROFIT ORGANIZATIONS.** Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price & vendor lists contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wishes to purchase from a SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor, i.e., participation must be mutually agreed upon. A Contractor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a SPO price or vendor list Contractor(s).

**CONTRACTORS.** The authorized contractors are listed in this price list contract. They have signed a Master Agreement with the State of Minnesota and a Participating Addendum with the Hawaii State Procurement Office.

<u>Company Name</u>	
Ace Technology Partners	Lenovo (United States) Inc.
Apple, Inc.	Microsoft Corporation
Computer Technology Link Corporation	NetApp Inc.
Dell Corporation LP	Nimble Storage, Inc.
Fujitsu America	Oracle America, Inc.
HP Inc.	Pure Storage, Incorporated
Hewlett Packard Enterprise	Panasonic Corporation of North America
Howard Technology Solutions	Tegile Systems
IBM Corporation	Toshiba America Information Systems, Inc.
Lenovo Global Technology (US) Inc.	Transource Service Corporation

**VENDOR CODES** for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

**COMPLIANCE PURSUANT TO HRS §103D-310(c).** Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Price List Contract No. 15-05. *No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.*

**PURCHASING CARD (pCard).** The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive departments/agencies, excluding DOE, HHSC, OHA and UH for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

**PURCHASE ORDERS** may be issued for purchases \$2,500 or more, and for Contractors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or charge its customers a transaction fee for the usage.

**SPO PL CONTRACT NO. 15-05 & NASPO VALUEPOINT MASTER AGREEMENT NUMBER** (shown on page 9) shall be typed on purchase orders issued against this price list contract. For pCard purchases, the SPO PL Contract No. 15-05 and the NASPO ValuePoint Master Agreement Number shall be notated on the appropriate transaction document.

**GENERAL EXCISE TAX.** The Hawaii General Excise Tax (GET) shall not exceed 4.712% for the island of Oahu and 4.166 % for Maui, Kauai and Hawaii. The GET is not applied to shipping or delivery charges.

**PAYMENTS** are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

**LEASE AGREEMENTS** are not allowed under this contract.

**DELIVERY.** Unless otherwise indicated in the Master Agreement, the prices are the delivered price to any Purchasing Entity. All deliveries shall be F.O.B. destination, prepaid and allowed (with freight included in the price). If there is a special case where inside delivery fee must be charged, the Contractor will notify the Participating Entity. Additional delivery charges will not be allowed for back orders.

**VENDOR AND PRODUCT EVALUATION** form, SPO-012, for the purpose of addressing concerns on this vendor list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

**PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET** at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

## **PRODUCT BAND DEFINITIONS**

**BAND 1: DESKTOP.** A desktop computer is a personal computer intended for regular use at a single location. A desktop computer typically comes in several units connected together during installation: 1) the processor, 2) display monitor and 3) input devices usually a keyboard and a mouse. All operating systems for tablets are allowed. Zero Clients, Thin Clients, all in ones and workstations will also be included under desktops. Ruggedized equipment may also be included in the Product and Service schedule for this band.

**BAND 2: LAPTOP.** A laptop computer is a personal computer for mobile use. A laptop includes a display, keyboard, point device such as a touchpad and speakers into a single unit. A laptop can be used away from an outlet using a rechargeable battery. All operating systems for tablets are allowed. Laptops will include notebooks, ultrabook, mobile thin clients, chromebooks and netbooks. Computers with mobile operating systems will also be included under laptops. Tablets that have the option to be utilized with a keyboard can be sold in this band. Ruggedized equipment may also be included in the Product and Service Schedule for this band.

**BAND 3: TABLET.** A tablet is a mobile computer that provides a touchscreen which acts as the primary means of control. All operating systems for tablets are allowed. Ruggedized equipment may also be included as a category in the Product and Service Schedule for this band.

**BAND 4: SERVER.** A server is a physical computer dedicated to run one or more services or applications (as a host) to serve the needs of the users of other computers on a network. This band also includes server appliances. Server appliances have their hardware and software preconfigured by the manufacturer. It also includes embedded networking components such as those found in blade chassis systems. Ruggedized equipment may also be included in the Product and Service Schedule for this band.

**BAND 5: STORAGE.** Storage is hardware with the ability to store large amounts of data. This band includes SAN switching if necessary for the proper functioning of the storage environment. Ruggedized equipment may also be included in the Product and Service Schedule for this band.

## **CONFIGURATION DOLLAR LIMITS.**

The dollar limits identified below are based on a SINGLE computer configuration. This is NOT a restriction on the purchase of multiple configurations (e.g. an entity could purchase 10 laptops @ \$10,000 each for a total purchase price of \$100,000).

<b>ITEM</b>	<b>CONFIGURATION*</b>
Server	\$500,000
Storage	\$500,000
Desktops	\$10,000
Laptops	\$10,000
Tablets	\$5,000
Peripherals	\$5,000
Services	Procurement Officer Approval

\*Configuration is defined as the combination of hardware and software components that make up the total functioning system. Software purchases are considered a part of the configuration limit of the equipment.

## **RESTRICTIONS**

### **Software:**

1. Software is restricted to operating systems and commercial off-the-shelf (COTS) software and is subject to equipment configuration limits.
2. Software is an option which must be related to the procurement of equipment.
3. Software must be pre-loaded or provided as an electronic link with the initial purchase of equipment.
4. Software such as middleware which is not always installed on the equipment, but is related to storage and server equipment (band 4&5) purchased, is allowed and may be procured after the initial purchase of equipment.

### **Services:**

1. Services must be related to the procurement of equipment.
2. Service limits will be approved by the Procurement Officer on Form SPO-010.
3. Wireless phone and internet services is not allowed.
4. Cloud Services including acquisitions structured as managed on-site services are not allowed.
5. Managed Print Services are not allowed.

### **Third Party Products:**

1. Contractor can only offer Third Party Products in the bands they have been awarded.
2. Contractor cannot offer products manufactured by another Contractor holding a Minnesota NASPO ValuePoint Master Agreement unless approved by the Lead State.

### **Additional Products/Services**

1. Hardware and Software required to solely support wide area network (WAN) operation and management are not allowed.
2. Lease/ Rentals of equipment are not allowed.
3. Cellular Phone Equipment is not allowed.

## **DEFINITIONS**

**Accessory:** Accessories do not extend the functionality of the computer, but enhances the user experience i.e. mouse pad, monitor stand. Accessories are not considered peripherals.

**Components:** Parts that make up a computer configuration.

**Contractor:** The manufacturer responsible for delivering products or performing services under the terms and conditions set forth in the Master Agreement. The Contractor must ensure partners utilized in the performance of this contract adhere to all the terms and conditions.

**Configuration:** The combination of hardware and software components that make up the total functioning system.

**FOB Destination:** Shipping charges are included in the price of the item and the shipped item becomes the legal property and responsibility of the receiver when it reaches its destination unless there is acceptance testing required.



**FOB Inside Delivery:** Special Shipping arrangements, such as inside delivery, may include additional fees payable by the Purchasing Entity. Any FOB inside delivery must be annotated on the Purchasing Entity ordering document.

**Peripherals:** A peripheral means any hardware product that can be attached to, added within or networked with personal computers, servers and storage. Peripherals extend the functionality of a computer without modifying the core components of the system. Peripherals are defined as including accessories. Peripherals may be manufactured by a third party, however, a vendor shall not offer any peripherals manufactured by another awarded vendor. The vendor shall provide the warranty service and maintenance for all peripherals.

**Examples of peripherals/accessories/options:** Include but are not limited to printers, monitors, multifunction printers, audiovisual equipment, instructional equipment, cabling, modems, networking to support server, storage and client applications such as routers, switches. Software is an option which must be related to the purchase of equipment and subject to configuration limits.

**Ruggedized.** Ruggedized refers to equipment specifically designed to operate reliably in harsh usage environments and conditions, such as strong vibrations, extreme temperatures and wet or dusty conditions.

**Services.** Broadly classed as installation/de-installation, maintenance, support, training, migration, and optimization of products offered or supplied under the Master Agreement. These types of services may include, but are not limited to: warranty services, maintenance, installation, de-installation, factory integration (software or equipment components), asset management, recycling/disposal, training and certification, pre-implementation design, disaster recovery planning and support, service desk/helpdesk, and any other directly related technical support service required for the effective operation of a product offered or supplied.

**Storage Area Network.** A storage area network (SAN) is a high-speed special-purpose network (or subnetwork) that interconnects different kinds of data storage devices with associated data servers on behalf of a larger network of users.

**Software:** Software is commercial operating off the shelf machine-readable object code instructions including microcode, firmware and operating system software that are preloaded on equipment. The term "Software" applies to all parts of software and documentation, including new releases, updates, and modifications of software.

**Warranty:** The Manufacturers general warranty is tied to the product at the time of purchase.

## **CONTRACTOR MASTER AGREEMENT NO.**

<u>Name</u>	<u>Master Agreement No.</u>	<u>Expires On</u>
Ace Technology Partners LLC (Ace)	MNWNC-101	3/31/2020
Apple, Inc. (Apple)	MNWNC-102	3/31/2018
Computer Technology Link Corporation (CTL)	MNWNC-106	3/31/2020
Dell Marketing LP (Dell)	MNWNC-108	3/31/2020
Fujitsu America, Inc. (Fujitsu)	MNWNC-111	3/31/2018
Howard Technology Solutions (Howard)	MNWNC-114	3/31/2020
Hewlett Packard Enterprise (HPE)	MNWNC-134	3/31/2018
HP Inc. (HP)	MNNVP-133	3/31/2020
IBM Corporation (IBM)	MNWNC-116	3/31/2018
Lenovo (United States) Inc. (Lenovo)	MNWNC-117	3/31/2020
Lenovo Global Technology (US) Inc. (LGT)	MNWNC-135	3/31/2020
Microsoft Corporation (Microsoft)	MNWNC-119	3/31/2020
NetApp, Inc. (NetApp)	MNWNC-121	3/31/2020
Nimble Storage, Inc. (Nimble)	MNWNC-122	3/31/2020
Oracle America, Inc. (Oracle)	MNWNC-123	3/31/2018
Panasonic Corporation of North America (Panasonic)	MNVNC-124	3/31/2018
Pure Storage, Incorporated (Pure)	MNWNC-125	3/31/2018
Tegile Systems, Inc. (Tegile)	MNWNC-127	3/31/2018
Toshiba America Information Systems, Inc.(Toshiba)	MNWNC-129	3/31/2020
Transource Services Corporation (Transource)	MNWNC-130	3/31/2020

## **CONTRACTOR LISTING (Band #, Discount, FOB)**

Note: All prices are FOB Destination, prepaid and allowed (with freight included in the price). If there is a special case where inside delivery fee must be charged, the Contractor will notify the agency in advance.

<b>BAND 1:</b>	<b>DESKTOP:</b>	<b>Minimal Discount</b>	<b>FOB</b>
	Ace	57%	Destination
	Apple	3%	Destination
	CTL	14.5%	Destination
	Dell	15.0%	Destination
	Fujitsu	12%	Destination
	HP Inc.	18% (Minimum)	Destination
	Howard	22%	Destination
	Lenovo	35%	Destination
	Transource	26%	Destination

<b>BAND 2:</b>	<b>LAPTOP</b>	<b>Minimal Discount</b>	<b>FOB</b>
	Apple	3%	Destination
	CTL	14.5%	Destination
	Dell	15.0%	Destination
	Fujitsu	14%	Destination
	HP Inc.	13% (minimum)	Destination
	Howard	22%	Destination
	Lenovo	35%	Destination
	Microsoft	8%	Destination

<b>BAND 2:</b>	<b>LAPTOP</b>	<b>Minimal Discount</b>	<b>FOB</b>
	Panasonic	16%	Destination
	Toshiba	25%	Destination
	Transource	26%	Destination

<b>BAND 3:</b>	<b>TABLET</b>	<b>Minimal Discount</b>	<b>FOB</b>
	Apple	0%	Destination
	CTL	14.5%	Destination
	Dell	4%	Destination
	Fujitsu	14%	Destination
	HP Inc.	20% (Minimum)	Destination
	Howard	11%	Destination
	Lenovo	34%	Destination
	Microsoft	8%	Destination
	Panasonic	3% - 12%	Destination
	Toshiba	10%	Destination
	Transource	12%	Destination

<b>BAND 4:</b>	<b>SERVER</b>	<b>Minimal Discount</b>	<b>FOB</b>
	Ace	57%	Destination
	CTL	14.5%	Destination
	Dell	13.5%	Destination
	Fujitsu	16%	Destination
	Howard	21%	Destination
	HPE	14%	Destination
	IBM	15%	Destination
	LGT	36%	Destination
	Oracle	6%	Destination
	Transource	33%	Destination

<b>BAND 5:</b>	<b>STORAGE</b>	<b>Minimal Discount</b>	<b>FOB</b>
	Ace	52%	Destination
	CTL	13.5%	Destination
	Dell	13.5%	Destination
	Fujitsu	31%	Destination
	Howard	17%	Destination
	HPE	20%	Destination
	IBM	15%	Destination
	LGT	36%	Destination
	NetApp	16.5%	Destination
	Nimble	5%	Destination
	Oracle	12%	Destination
	Pure Storage, Incorporated	37%	Destination
	Tegile	15%	Destination
	Transource	33%	Destination

## **NASPO VALUEPOINT PREMIUM SAVINGS PACKAGE (PSP)**

### **ONE (1) PRICE QUOTE REQUIRED WHEN UTILIZING PSP**

**Premium Savings Packages (PSP).** Deeply discounted standard configurations available to Purchasing Entities. This specification includes a commitment to maintain and upgrade (keep pace with the advance of technology) the standard configurations for a stated period of time or intervals. NASPO ValuePoint reserves the right to expand and modify the PSP throughout the life of the contract. For more information see: <http://naspovaluepoint.com/#/contract-details/57/overview/general>.

The premium savings package offers Desktops, Laptops, Tablets, Server, Storage, Printers, and Monitors.

### **PREMIUM SAVINGS PACKAGE AUTHORIZED CONTRACTORS**

Dell Marketing LP (Dell)  
HP, Inc. (HP)

Lenovo (United States) Inc. (Lenovo)  
Toshiba America Information System, Inc. (Toshiba)

1. Agency shall download and review PSP pricing and specifications at:  
<http://www.naspovaluepoint.org/#/contract-details/57/overview/general>  
Click on: November\_2016\_PSP\_(full-specs) NASPO ValuePoint(Corrected\_12-23-16).xls
2. Agency is required to obtain one price quote from an authorized contractor (Dell, Lenovo, HP, Ace or Toshiba). The agency shall provide the model name and number to the authorized contractor when requesting for a price quote.
3. Form SPO-010 (Record of Procurement) is optional for purchases under \$5,000.
4. Form SPO-010 (Record of Procurement) is required for purchases \$5,000 and higher.
5. The approved Form SPO-010 is kept in the procurement/contract file.

**PRICE QUOTE INSTRUCTIONS FOR**  
**BAND 1, BAND 2, BAND 3, BAND 4, AND BAND 5 & PERIPHERALS**

1. For purchases under \$5,000:
  - a. Obtain a minimum of one (1) price quote from a manufacturer or authorized reseller.
  - b. Form SPO-010 is optional.
  - c. Award is based on best value.
  
2. For purchases from \$5,000 to under \$100,000:
  - a. Obtain a price quote from two or more different contractors, or
  - b. Select one contractor that lists two or more authorized resellers and obtain a minimum of two price quotes from the manufacturer and/or their authorized resellers.
  - c. Complete Form SPO-010.
  - d. Award is based on best value.
  
3. For purchases from \$100,000 and above:
  - a. Obtain a price quote from three or more different contractors, or
  - b. Select one contractor that lists three or more authorized resellers and obtain a minimum of three price quotes from the manufacturer and/or their authorized resellers.
  - c. Complete Form SPO-010.
  - d. Award is based on best value.

Personnel conducting or participating in utilizing Vendor List Contract No. 15-05 is responsible to complete form SPO-010, *Record of Procurement* for purchases of \$5,000 or more. If unable to obtain the minimum number of price quotes, written justification is explained in Part C. If award is not made to the lowest bidder, written justification is explained in Part D. The approved Form SPO-010 is kept in the procurement/contract file.

**CONSIDERATION OF QUOTES.** Agencies shall consider all responsive and responsible quotes received. An award shall be made to the Contractor(s) offering the lowest price. If the lowest price does not meet the agencies specification requirement, the award may be made to the vendor(s) whose offer represents the best value to the agency. Best value means the most advantageous offer determined by evaluating and comparing all relevant criteria in addition to price so that the offer meeting the overall combination that best services the agency is selected. These criteria may include, in addition to others, the total cost of ownership, performance, history of the vendor, quality of goods, services, delivery and proposed technical performance.

**CONTRACTORS**

**AND**

**AUTHORIZED**

**RESELLERS**

**CONTACT**

**INFORMATION**

# ACE TECHNOLOGY PARTNERS, LLC

(Expires 3/31/2020)

Master Price Agreement Number MNWNC-101

**NASPO ValuePoint Ordering Site:**

<http://system.acecomputers.com/index.asp?cid=WSCA-HI>

**Main ACE url:**

<http://www.acecomputers.com/>

For price quotes, contact Ace Technology Partners, LLC, Mr. Mike Leach  
Payments are made to Ace Technology Partners, LLC

**Sales Contact:**

Contact: Mike Leach – Account Manager  
Phone: (630) 917-9391  
Fax: (847) 952-6901  
Email: [mike@acecomputers.com](mailto:mike@acecomputers.com)

**Payment Address:**

Ace Technology Partners, LLC  
575 Lively Road  
Elk Grove, IL 60007

**APPLE INC.** (Expires 3/31/2018)  
**Master Price Agreement Number MNWNC-102**

Apple Inc. Website: [www.apple.com](http://www.apple.com)

For price quotes, contact the appropriate contact names below.

Payments are made to:

Apple, Inc., PO Box 846095, Dallas, TX 75284-6095, Vendor Code: 301721 00

**For Education Institutions (K12 and Higher Education)**

**Sales order contacts:**

(1) **Phone:** 1-800-800-2775

(2) **Email (to submit purchase orders only)**

Education: [institutionorders@apple.com](mailto:institutionorders@apple.com)

(3) **On-line** (for proposals and/or to submit purchase orders)

[ecommerce.apple.com](http://ecommerce.apple.com)

**General Contract Questions or information:**

Apple Inc.  
5409 Stevens Creek Blvd., MS 318-6OPS  
Santa Clara, CA 95051

Contact: Ralph Wright  
Ph: (512) 415-6199  
Fax: (855) 438-0488, efax (512) 532-0866  
Email: <mailto:ralph.wright@apple.com>

**For State & Local Government**

**Sales order contacts:**

(1) **Phone:** 1-800-793-9378; 1-855-438-0486 (FAX)

(2) **Email (to submit purchase orders only)**

[govorders@apple.com](mailto:govorders@apple.com)

**General Contract Questions or information:**

Apple Inc.  
11921 Freedom Drive Suite 600  
Reston, VA 20190  
Contact: Kathy Klass  
Ph: (703) 264-3249  
Fax: (408) 974-4908  
Email: <mailto:kklass@apple.com>



# COMPUTER TECHNOLOGY LINK CORPORATION

(Expires 3/31/2020)

## Master Agreement Number MNWNC-106

Website address: <http://naspovaluepoint.ctl.net/hawaii>

**For price quotes, contact Computer Technology Link Corporation  
Payments are made to Computer Technology Link Corporation**

For price quotes, please contact the appropriate sales team:

Sales contact info:

Friedrich Gloekler – Account Executive

Direct: 971.327.0113

Phone: 800.642.3087 x 213

Fax: 503.526.9135

[fgloekler@ctl.net](mailto:fgloekler@ctl.net)

NASPO ValuePoint Support contact info:

Kari Heaberlin

Phone: 800.624.3087 x 200

[kheaberlin@ctlcorp.com](mailto:kheaberlin@ctlcorp.com)

**Purchase Order and Payment address:**

Computer Technology Link Corporation

9700 SW Harvest Ct. #100

Beaverton, OR 97005

# DELL MARKETING LP (Expires 3/31/2020)

## Master Agreement Number MNWNC-108

[http://www.dell.com/learn/us/en/84/slg/contract\\_selection\\_hawaii](http://www.dell.com/learn/us/en/84/slg/contract_selection_hawaii)

For price quotes, contact Dell Marketing LP or Dell Marketing LP Authorized Resellers.  
Payments are made to Dell Marketing LP or to Dell Marketing Authorized Resellers.

### Payment Address

Dell Marketing L.P. c/o Dell USA L.P.  
P.O. Box 910916  
Pasadena, CA 91110-0916  
Vendor Code: 231746-11

For questions regarding purchase orders submitted for Dell Direct Orders, please call 1-800-981-3355 ext 724-4109 or email: [PO\\_Inquiry@dell.com](mailto:PO_Inquiry@dell.com)

### Dell Marketing L.P. Sales Team For: (Executive, HHSC, UH, House, Senate, Judiciary, C&C of Honolulu, Honolulu City Council, Honolulu Board of Water Supply, HART

Contact: Walter Eccles II  
Field Based Account Executive  
Phone : (808) 222-1472  
Email: [walter.eccles@dell.com](mailto:walter.eccles@dell.com)

Contact: Heather Welch, Inside Account Manager  
Phone: (512) 513-8397  
PO Fax#: (512) 283-0416  
Email: [heather\\_welch@dell.com](mailto:heather_welch@dell.com)

### Dell Marketing L.P. Sales Team For: (DOE, OHA, County of Maui, Hawaii, Maui)

Contact: Walter S. Eccles II  
Field based Account Executive  
Phone : (808) 222-1472  
Email: [walter.eccles@dell.com](mailto:walter.eccles@dell.com)

Contact: Raul Trevino, Inside Account Manager  
Phone: (512) 513-8222  
PO Fax#: (512) 283-3249  
Email: [raul.trevino@dell.com](mailto:raul.trevino@dell.com)

### Customer Service & Support

Customer Service  
Phone: (800) 274-7799 x 4  
Website: [www.dell.com/support](http://www.dell.com/support)

### Warranty Support

Phone: (800) 274-7799 x3  
Website: [www.dell.com/support](http://www.dell.com/support)

### Solutions Consultant

David Dinh  
Phone: (808) 221-4578  
[david.dinh1@dell.com](mailto:david.dinh1@dell.com)

### Authorized Resellers

#### CDW Government (State Govt)

Contact: Jason Schwartz  
26125 N. Riverwoods  
Mettawa, IL 60045  
Phone: (877) 325-0934  
Email: [jasons@cdw.com](mailto:jasons@cdw.com)

#### CDW Government (K12 and Higher Education)

Contact: Russel Keene (866) 339-5191  
120 S. Riverside, Chicago, IL 60606  
Email: [russkee@cdwg.com](mailto:russkee@cdwg.com)  
Rachel Parker (HEd) (866) 708-5905  
Email: [rachpar@cdwg.com](mailto:rachpar@cdwg.com)

#### Technology Integration Group (TIG)

Contact: Keith Griffin  
1221 Kapiolani Blvd. Suite 410  
Honolulu, HI 96814  
Phone: (808) 524-6652  
Email: [keith.griffin@tig.com](mailto:keith.griffin@tig.com)

#### ZR Systems Group

Contact: Ricky Zheng  
98-810 Moanalua Road, Suite H-4  
Aiea, HI 96701  
Phone: (808) 369-1000  
Email: [sales@zrsystems.com](mailto:sales@zrsystems.com)

#### Century Computers, Inc. dba Pacxa

Contact: Shani Hiraoka  
P.O. Box 3347, Honolulu, HI 96801-3347  
Phone: (808) 791-5905 Email: [naspo@pacxa.com](mailto:naspo@pacxa.com)

# FUJITSU AMERICA, INC. (Expires 3/31/2018)

## Master Price Agreement Number MNWNC-111

### Product and Service Schedule

[http://channel.shopfujitsu.com/chcontent/WSCA/welcome\\_page\\_new.html](http://channel.shopfujitsu.com/chcontent/WSCA/welcome_page_new.html)

Select "Hawaii" from the Select State drop down or  
click on Product and Service Schedule (PSS)

**For price quotes, contact Fujitsu America, Inc. Authorized Resellers**  
**Purchase Order and Payments are made to Fujitsu America, Inc. Authorized Resellers**

**Authorized Reseller:**

ESC Imaging, Inc.  
Name: Debbi Bodewin  
Phone: (951) 787-8768  
Fax: (951) 787-0831  
Email: [debbi@ecsimaging.com](mailto:debbi@ecsimaging.com)

**Remit Payment To:**

ECS Imaging, Inc.  
5905 Brockton Ave Suite C  
Riverside, CA 92506

**Authorized Reseller:**

PCMG, Inc.  
Name: Andre Padron  
Phone: (800) 625-5468  
Fax: (703) 378-4464  
Email: [sledbids@pcmg.com](mailto:sledbids@pcmg.com)

**Remit Payment To:**

PCMG, Inc.  
File 55327  
Los Angeles, CA 90074

**All purchase orders issued by purchasing entities with the jurisdiction of this Addendum must include the Participating State contract number: SPO Vendor List Contract No. 15-05; and the Master Price Agreement Number: MNWNC-111**

The portal [http://channel.shopfujitsu.com/chcontent/WSCA/welcome\\_page\\_new.html](http://channel.shopfujitsu.com/chcontent/WSCA/welcome_page_new.html) is designed to give you product information, pricing, technical & warranty support access, sales contacts and other types of information as it relates to the NASPO ValuePoint Multi-State computer equipment procurement contract.

This agreement includes the following products and services:

- LIFEBOOK Notebook, mini-notebook, and convertible tablet PCs
- STYLISTIC Slate Tablets
- PRIMERGY Servers
- ETERNUS Storage
- Fujitsu Scanners

# HP Inc. (Expires 3/31/2020)

## Master Agreement Number MNNVP-133

[www.hp.com/buy/naspovp-pc4](http://www.hp.com/buy/naspovp-pc4)

For point of contact and product information, please refer to [www.hp.com/buy/hawaii](http://www.hp.com/buy/hawaii) website.

**For price quotes, contact HP Inc. or Authorized Resellers.**

**Payments are made to HP Inc. or to Authorized Resellers to the addresses shown.**

### HP Inc.

Ryan Smietana, Account Manager  
Phone: (866) 625-1638  
Email: [ryan.smietana@hp.com](mailto:ryan.smietana@hp.com)

### Order Address

Attn: Public Sector Sales  
14231 Tandem Blvd.  
Austin, TX 78728

### Remit To:

HP Inc.  
P.O. Box 742881  
Los Angeles, CA 90074-2881

### HP Inc.

Kerry Pirhonen, Field Accounting Manager  
Phone: (310) 464-6287  
Email: [kerry.pirhonen@hp.com](mailto:kerry.pirhonen@hp.com)

## Authorized Resellers

### PACXA

1000 Bishop Street, Suite 701  
Honolulu, HI 96813  
Attn: Shani Hiraoka  
Phone: (808) 791-5905  
Email: [naspo@pacxa.com](mailto:naspo@pacxa.com)

### Sirius Computer Solutions

10100 Reunion Place, Suite 500  
San Antonio, TX 78216  
Attn: Steve Sakata  
Phone: (808) 489-5806  
Email: [stevens@siriuscom.com](mailto:stevens@siriuscom.com)

### Pacific Technology Solutions, LLC

2100 N. Nimitz Highway  
Honolulu, HI 96819  
Attn: Guylynne Gia  
Phone: (808) 848-0000  
Email: [ggia@network2000-hi.com](mailto:ggia@network2000-hi.com)

### PCMG, INC.

1940 East Mariposa Avenue  
El Segundo, CA 90245-3457  
Attn: Sandeep Kapoor  
Phone: (800) 625-5468 x54047  
Email: [sandeep.kapoor@pcmg.com](mailto:sandeep.kapoor@pcmg.com)

### GovConnection, Inc.

732 Milford Road  
Merrimack, NH 03054  
Attn: Adam Jordan  
Phone: (800) 800-0019 x33306  
Email: [ajordan@govconnection.com](mailto:ajordan@govconnection.com)

### CDW Government

230 N. Milwaukee Avenue  
Vernon Hills, IL 60061  
Attn: Jamie Southern  
Phone: (877) 465-4269  
Email: [jamisou@cdwg.com](mailto:jamisou@cdwg.com)

### En Pointe Technologies Sales, LLC

1940 East Mariposa Avenue  
El Segundo, CA 90245-3457  
Attn: Pat Accimus  
Phone: (310) 337-4578  
Email: [paccimus@enpointe.com](mailto:paccimus@enpointe.com)

### World Wide Technology, Inc.

60 Weldon Parkway  
Maryland Heights, MO 63043  
Attn: Bart Beavers  
Phone: (808) 599-7049  
Email: [bart.beavers@wwt.com](mailto:bart.beavers@wwt.com)

### Technology Integration Group

1221 Kapiolani Blvd. Suite 410  
Honolulu, HI 96814  
Attn: Mary Manalo  
Phone: (808) 524-6652  
Email: [mary.manalo@tig.com](mailto:mary.manalo@tig.com)

# HEWLETT PACKARD ENTERPRISE (Expires 3/31/2018)

## Master Agreement Number MNNVP-134

<http://naspovaluepoint.org/#/contract-details/4/contractor/28>

For point of contact and product information, please refer to <http://government.hpe.com/> website.

**For price quotes, contact Kelly Greene at Hewlett Packard Enterprise or Authorized Resellers.**

**Payments are made to Hewlett Packard Enterprise or to Authorized Resellers.**

### **Purchase Order Address**

Hewlett Packard Enterprise  
Attn: Public Sector Sales  
14231 Tandem Blvd  
Austin, TX 78728  
Ordering Fax: (800) 825-2329  
Email: [psorderprocessng@hp.com](mailto:psorderprocessng@hp.com)

### **Remit To Address**

Hewlett Packard Enterprise  
P.O. Box 740591  
Los Angeles, CA 90074-0591

### **Hewlett Packard Enterprise Sales**

Stuart Burden  
Phone: (214) 740-3935  
[stuart.burden@hpe.com](mailto:stuart.burden@hpe.com)

### **Authorized Resellers**

#### **PACXA**

500 Ala Moana Blvd, Ste 4200  
Honolulu, HI 96813  
Attn: Susan Ueno  
Phone: (808) 791-5970  
Email: [susan.ueno@pacxa.com](mailto:susan.ueno@pacxa.com)

#### **Sirius Computer Solutions**

900 Fort Street, Suite 1730  
Honolulu, HI 96813  
Attn: Steve Sakata  
Phone: (808) 489-5806  
Email: [stevens@siriuscom.com](mailto:stevens@siriuscom.com)

#### **Technology Integration Group**

1221 Kapiolani Blvd. Suite 410  
Attn: Mary Manalo  
Phone: (808) 524-6652  
Email: [mary.manalo@tig.com](mailto:mary.manalo@tig.com)

#### **PCMG, INC.**

91-2063 Kaioli St. #206  
Honolulu, HI 96813  
Attn: Sandeep Kapoor  
Phone: (808) 625-5468 x54047  
Email: [sandeep.kapoor@pcmg.com](mailto:sandeep.kapoor@pcmg.com)

#### **GovConnection, Inc.**

98-711 Iho Place #1103  
Aiea, HI 96701  
Attn: Adam Jordan  
Phone: (800) 800-0019 x33306  
Email: [ajordan@govconnection.com](mailto:ajordan@govconnection.com)

#### **CDW Government**

411 Hobron Lane Suite 2110  
Honolulu, HI 96815  
Attn: Jamie Southern  
Phone: (877) 465-4269  
Email: [jamisou@cdwg.com](mailto:jamisou@cdwg.com)

#### **Lilien Systems**

841 Bishop Street Suite 2208  
Honolulu, HI 96813  
Attn: Will Bonilla  
Phone: (808) 628-7204  
Email: [will.bonilla@lilien.com](mailto:will.bonilla@lilien.com)

#### **Mainline Information Systems**

1700 Summit Lake Drive  
Tallahassee, FL 32317  
Attn: Brian Houlihan  
Phone: (619) 818-2133  
Email: [brian.houlihan@mainline.com](mailto:brian.houlihan@mainline.com)

#### **Insight Public Sector**

6820 S Harl Avenue  
Tempe, AZ 85283  
Attn: Kelley Green  
Phone: (501) 505-4616  
Email: [kelley.greene@insight.com](mailto:kelley.greene@insight.com)

# HOWARD TECHNOLOGY SOLUTIONS

(Expires 3/31/2020)

## Master Agreement No. MNWNC-114

[www.howardcomputers.com/naspo2015/](http://www.howardcomputers.com/naspo2015/)

For price quotes, contact Howard Technology Solutions  
Payments are made to Howard Technology Solutions

TOLL-FREE SALES DEPARTMENT: (888) 912-3151  
SALES FAX: (601)399-5077

For price quotes, please contact the following:

Name: Wilson Lewis	OR	Name: Migonna Plummer
Government Sales Rep		Education Sales Rep
Phone: (601) 399-5796 (direct)		Phone: (601) 399-5111 (direct)
Phone: (888) 912-3151 x 5796 (toll-free)		Phone: (888) 912-3151 x5111 (toll-free)
Email: <a href="mailto:wlewis@howard.com">wlewis@howard.com</a>		Email: <a href="mailto:mplummer@howard.com">mplummer@howard.com</a>

For order placement, please contact the following:

Contact: HTS Order Entry  
Phone: (888) 912-3151  
Fax: (601) 399-5077  
Email: [htsorderentrypos@howardcomputers.com](mailto:htsorderentrypos@howardcomputers.com)  
Mailing Address: P.O. Box 1590, Laurel, MS 39441  
Street Address: 36 Howard Drive, Ellisville, MS 39437

**PAYMENT ADDRESS:**

Howard Technology Solutions  
PO Box 11407  
Birmingham, Alabama 35246-1132

**BILLING CONCERNS:**

Jane Frye  
601.422.1429  
[jfrye@howard-ind.com](mailto:jfrye@howard-ind.com)

# IBM CORPORATION (Expires 3/31/2018)

## Master Price Agreement No. MNWNC-116

<http://www-304.ibm.com/shop/americas/content/home/naspo/pshp.html>

**For price quotes, contact IBM Corporation or IBM Corporation Business Partner. Purchase Orders and Payments are made to IBM Corporation if using IBM representative or to the Business Partners if using the Remarketer Model.**

### **IBM Corporation**

Name: Zubin Menon  
Phone: (808) 383-1466  
Fax: (808) 597-9579  
Email: [zmenon@us.ibm.com](mailto:zmenon@us.ibm.com)

### **Purchase Order Address**

IBM Corporation  
1240 Ala Moana Blvd.  
Honolulu, HI 96814

### **Payment Address**

IBM Corporation  
Lockbox 676673  
PO Box 676673  
Dallas, TX 75267-6673

### **IBM Corporation Business Partners: Remarketer Model**

Under the Remarketer program, the Purchase Order is made out to the authorized Remarketer Business Partner who will fulfill and invoice the Purchasing Entity. Payments for the order are made directly to the Remarketer Business Partner. The Purchase Order must include the contract number in order to be considered invoking the terms and conditions of this contract

ATSolutions, Inc.

Name: Jackie Branch  
Phone: (808) 888-7477  
Email: [jackie.branch@atsolutionshawaii.com](mailto:jackie.branch@atsolutionshawaii.com)

Mainline Information Systems, Inc.

Name: Brian Houlihan  
Phone: (619) 446-6705  
Email: [brian.houlihan@mainline.com](mailto:brian.houlihan@mainline.com)

Mainline Information Systems, Inc.

Name: Rob Butler  
Phone: (850) 219-5183  
Email: [rob.butler@mainline.com](mailto:rob.butler@mainline.com)

Sirius Computer Solutions, Inc.

Name: Phyllis Byrd  
Phone: (210) 369-0617  
Email: [phyllis.byrd@siriuscom.com](mailto:phyllis.byrd@siriuscom.com)

**Configuration Dollar Amount Limit for Services:** \$10,000 per configuration/month.

**Services:** Must be related to the procurement of used or new equipment.

# LENOVO (United States) Inc.

(Expires 3/31/2020)

## Master Agreement Number MNWNC-117

<http://solutions.lenovo.com/naspo>

For price quotes, contact Lenovo (United States) Inc. or Lenovo Authorized Reseller.  
Payments are made to Lenovo (United States) Inc. or to Authorized Reseller.

**Purchase Order Address**

Lenovo (United States) Inc.  
1009 Think Place, B1 3<sup>rd</sup> Floor Sales  
Morrisville, NC 27560  
Attn: Jackson Tsao or Jessica Burkey

**Remit Payment To:**

Lenovo (United States) Inc.  
P.O. Box 643068  
Pittsburgh, PA 15264-3068

**Lenovo (United States) Inc.**

Name: Jackson Tsao  
Field Sales Representative  
Phone: (808) 286-4175  
Cell: (661) 904-0901  
Fax: (661) 753-9251  
Email: [jtsao@lenovo.com](mailto:jtsao@lenovo.com)

**Lenovo (United States) Inc.**

Name: Tucker Gumkowski  
Inside Sales Representative  
Phone: (919) 874-3598  
Fax: (855) 515-1779  
Email: [tgumkowski@lenovo.com](mailto:tgumkowski@lenovo.com)

Lenovo Agents: Lenovo may have end users contact Agents to assist end users in locating Lenovo's products/services and to place orders. Agents are not Resellers and cannot accept Purchase Orders and payment. Purchase Orders and payments are made out to Lenovo (United States) Inc.

If an Agent provided assistance with your order, (1) Make your purchase order and payment to Lenovo (United States) Inc. (2) Include the Agents' ID (BP ID/LOCID) on the Purchase Order (a 5 or 10 digit code identifying the Agent).

**Authorized Reseller:**

CDW Government  
Name: Jason Schwartz, Sales Mgr.  
Phone: (877) 325-0934  
Fax: (312) 705-9168  
Email: [jasons@cdw.com](mailto:jasons@cdw.com)

**Remit Payment To:**

CDW Government  
75 Remittance Drive Suite 1515  
Chicago, IL 60675-1515



**LENOVO GLOBAL TECHNOLOGY (UNITED STATES) INC.  
(Expires 3/31/2020)**

**Master Agreement Number MNWNC-135**

<http://solutions.lenovo.com/naspo>

For price quotes, contact Lenovo Global Technology (United States) Inc. or Lenovo Authorized Reseller. Payments are made to Lenovo Global Technology (United States) Inc. or to Authorized Reseller.

**Purchase Order Address:**

Lenovo Global Technology (United States) Inc.  
8001 Development Drive  
Morrisville, NC 27560  
Attn: Lance King or Mary Langan

**Remit Payment To:**

Lenovo Global Technology (United States) Inc.  
P.O. Box 645506  
Pittsburgh, PA 15264-5253  
Attn: NAAR@lenovo.com

**Lenovo Global Technology (United States) Inc.:**

Name: Lance King  
Solutions Sales Executive  
Work Phone: (408) 643-4131  
Mobile: (408) 643-4131  
Fax: (919) 257-4996  
Email: [lking1@lenovo.com](mailto:lking1@lenovo.com)

**Lenovo Global Technology (United States) Inc.:**

Name: Mary Langan  
Senior Inside Sales Representative  
Work Phone: (919) 874-3489  
Mobile: (303) 264-4387  
Fax: (919) 257-4996  
Email: [mlangan@lenovo.com](mailto:mlangan@lenovo.com)

Lenovo Agents; Lenovo may have end users contact Agents to assist end users in locating Lenovo's products / services and to place orders. Agents are not Resellers and cannot accept purchase orders and payment. Purchase Orders and payments are made out to Lenovo Global Technology (United States) Inc.

If an Agent provided assistance with your order (1) make your purchase order and payment to Lenovo Global Technology (United States) Inc.; (2) include the Agents' ID (BP ID / LOCID), a five (5) or ten (10) digit code identifying the Agent, on the purchase order.

**Authorized Reseller:**

CDW Government  
Name: Jason Schwartz, Sales Manager  
Work Phone: (877) 325-0934  
Fax: (312) 705-9168  
Email: [jasons@cdw.com](mailto:jasons@cdw.com)

**Remit Payment To:**

CDW Government  
75 Remittance Drive, Suite 1515  
Chicago, IL 60675-1515

# MICROSOFT CORPORATION

(Expires 3/31/2020)

## Master Price Agreement Number MNWNC-119

[www.microsoft.com/naspo](http://www.microsoft.com/naspo)

For program details, point of contact, and product information please refer to above website.  
For contract questions, email [NASPO@microsoft.com](mailto:NASPO@microsoft.com)  
Contact Name: Maria Stinson, Microsoft Corporation, 1 Microsoft Way, Redmond, WA 98052

**For Price Quotes select an Authorized Reseller  
Payment is made to Authorized Reseller**

### **Authorized Reseller/Remit To Address**

CDW Government  
120 S. Riverside, Chicago, IL 60602  
Contact: Mark Roeser  
Phone: (877)689-4665  
Email: [markroe@cdw.com](mailto:markroe@cdw.com)

Microsoft Corporation  
P.O. Box 847255, Dallas, TX 75284-34740  
Contact: Todd Minor  
Phone: (425) 421-0494  
Email: [toddmin@microsoft.com](mailto:toddmin@microsoft.com)

Softchoice Corporation  
16609 Collections Center Drive  
Chicago, IL 60693  
Contact: Craig Glover  
Phone: (312) 655-9161  
Email: [craig.glover@softchoice.com](mailto:craig.glover@softchoice.com)

Zones  
P.O. Box 34740  
Seattle, WA. 98124-1740  
Contact: Wilson Garcia  
Phone: (253) 205-3885

GovConnection, Inc.  
P.O. Box 536477, Pittsburg, PA 15250-8810  
Contact: Michelle Lawrence  
Phone: (800) 800-0019 x75582  
Email: [mlawrence@govconnection.com](mailto:mlawrence@govconnection.com)

SHI International Corp.  
P.O. Box 952121, Dallas, TX 75284-7434  
Contact: Nick Grappone  
Phone: (732) 564-8089  
Email: [nick\\_grappone@shi.com](mailto:nick_grappone@shi.com)

PC Specialists, Inc. dba TIG  
10240 Flanders Court  
San Diego, CA +92121  
Contact: John Cowie  
Phone: (317) 782-8088 x2033  
Email: [john.cowie@tig.com](mailto:john.cowie@tig.com)

**NETAPP, INC.** (Expires 3/31/2020)  
Master Price Agreement Number MNWNC-121

**NASPO ValuePoint Ordering Website:**  
<http://www.netapp.com/us/how-to-buy/wsca/index-mnwnc121.aspx>

Main NetApp url:  
<http://www.netapp.com>

**For price quotes, contact NetApp or Authorized Resellers**  
**Payments are made to NetApp or Authorized Resellers**

**NetApp Sales Representative**

Contact: Mark Scannell-Acct Executive  
Ph: (408) 596-0578  
Fax: (919) 476-5933  
Email: [mark.Scannell@NetApp.com](mailto:mark.Scannell@NetApp.com)

**NetApp Contract Contact**

Denise Orosco, Program Manager  
(530) 644-1467 Home Office PST  
(703) 918-7301  
Email: [denise.orosco@netapp.com](mailto:denise.orosco@netapp.com)

**Remit Payment to:**

NetApp, Inc.  
C/O Wells Fargo Bank  
PO Box 720010  
San Jose, CA 95172  
ABA Routing 121000248  
Account Number 4311-790562

**Purchase Orders**

NetApp, Inc.  
7301 Kit Creek Rd  
Research Triangle Park, NC 27709  
Attn: Shakera Sims / Guillermo Ayala

Electronic submission of purchase orders for NetApp should be sent to:  
[SLED\\_Quotes@NetApp.com](mailto:SLED_Quotes@NetApp.com) and Mark Scannell – [Mark.Scannell@NetApp.com](mailto:Mark.Scannell@NetApp.com)

**Authorized Resellers**

CDW-Government LLC  
230 N Milwaukee Ave  
Vernon Hills, IL 60061  
Tony Sivore, Sales Mgr  
Phone: (312) 705-3290  
Cell: (847) 804-5074  
Fax: (312) 705-4990  
Email: [tonysiv@cdwg.com](mailto:tonysiv@cdwg.com)

Worldwide Technology, Inc.  
60 Weldon Parkway  
St Louis, MO 63043  
Carol Harting, CFCM  
Phone: (314) 995-6103  
Fax: (314) 919-1420  
Email: [carol.harting@wwt.com](mailto:carol.harting@wwt.com)

DLT Solutions, LLC  
2411 Dulles Corner Park, Ste 800  
Herndon, VA 20171  
Susan Patrick-Britton, EDM Manager  
Phone: (703) 773-8985  
Cell: (703) 475-7590  
Fax: (866) 708-7033  
[susan.patrick@dlt.com](mailto:susan.patrick@dlt.com)

# NIMBLE STORAGE, Inc.

(Expires 3/31/2020)

## Master Price Agreement Number MNWNC-122

[www.nimblestorage.com/legal/naspo/](http://www.nimblestorage.com/legal/naspo/)

For product information and pricing, please refer to the above website.

**For price quotes, contact Nimble Storage, Inc. or Authorized Resellers**

**Payments are made to: Nimble Storage, Inc. or Authorized Resellers**

**Nimble Storage, Inc.**

Contact: David Cressman  
Phone: (916) 337-1482  
Fax: (408) 899-5158  
Email: [david.cressman@nimblestorage.com](mailto:david.cressman@nimblestorage.com)

**Remit Payment To:**

Nimble Storage, Inc.  
211 River Oaks Parkway  
San Jose, CA 95134

**Authorized Resellers:**

World Wide Technology, Inc.  
Contact: Carol Harting  
60 Welden Parkway  
St Louis, MO 63043  
Phone: (314) 995-6103  
Email: [carol.harting@wwt.com](mailto:carol.harting@wwt.com)

Presidio Networked Solutions LLC  
Contact: Rick Howard  
PO Box 822169  
Philadelphia, PA 19182-2169  
Phone: (503) 594-0364  
Email: [rhoward@presidio.com](mailto:rhoward@presidio.com)

SHI International Corp.  
Contact: Andrea Keno  
290 Davidson Avenue  
Somerset, NJ 08873  
Phone: (800) 870-6079  
Email: [teamhawaii.@shi.com](mailto:teamhawaii.@shi.com)

CDW Government  
Contact: Jason Schwartz  
200 N. Milwaukee Avenue  
Vernon Hills, IL 60061  
Phone: (847) 419-7542  
Email: [jasons@cdwg.com](mailto:jasons@cdwg.com)

**ORACLE AMERICA, INC.** (Expires 3/31/2018)  
**Master Price Agreement Number MNWNC-123**

<http://www.oracle.com/us/corporate/pricing/wsca-2409218.html>

**For price quotes, contact Oracle America, Inc. or Authorized Reseller.**  
**Payments are made to Oracle America, Inc. or Authorized Reseller.**

**Oracle America, Inc.**

Name: P.A. Baffert – Account Sales Manager - Infrastructure  
Mobile: (949) 310-0621  
Email: [pa.baffert@oracle.com](mailto:pa.baffert@oracle.com)

**Remit payment to:**

Oracle America, Inc.  
P.O. Box 44471  
San Francisco, CA 94144-4471

**AUTHORIZED RESELLER:**

Hoike Networks, Inc. dba Pacxa  
1000 Bishop Street, Suite 701  
Honolulu, HI 96813  
Contact: Scott Watanabe  
Phone: (808) 349-2114  
Email: [scott.watanabe@pacxa.com](mailto:scott.watanabe@pacxa.com)

Hoike EULA: <http://pacxa.com/HoikeGenericEULA/>

**Remit payment to:**

Hoike Networks, Inc. dba Pacxa  
PO Box 3347  
Honolulu, HI 96801-3347

# PANASONIC CORPORATION OF NORTH AMERICA (Expires 3/31/2018)

## Master Price Agreement Number MNWNC-124

<http://info.panasonic.com/NASPO-Valuepoint-Contract.html>

For price quotes, contact Panasonic's authorized resellers.  
Payments are made to Panasonic's authorized resellers.

### Authorized Resellers

#### **Technology Integration Group**

1221 Kapiolani Blvd. Suite 410  
Honolulu, HI 96814  
Attn: Keith Griffin  
Phone: (808) 524-6652  
Fax: (808) 536-2845  
Email: [keith.griffin@tig.com](mailto:keith.griffin@tig.com)

#### **Lehr Auto Electric**

4707 Northgate Blvd.  
Sacramento, CA 95834  
Attn: Jim Stommel  
Phone: (916) 646-6676  
Fax: (916) 646-6656  
Email: [jim@lehrauto.com](mailto:jim@lehrauto.com)

#### **CDW Government**

75 Remittance Drive  
Chicago, IL 60675-1515  
Attn: Jumana DiHu  
Phone: (312) 547-2495  
Fax: (312) 705-9437  
Email: [jumdihu@cdwg.com](mailto:jumdihu@cdwg.com)

#### **GovWare LLC**

7702 E. Doubletree Ranch Rd. Suite 300  
Scottsdale, AZ 85258  
Attn: Chris Alix  
Phone: (602) 656-1581  
Fax: (480) 656-9235  
Email: [chrisa@govware.us](mailto:chrisa@govware.us)

# PURE STORAGE, INCORPORATED

(Expires 3/31/2018)

## Master Agreement Number MNWNC-125

<http://www.purestorage.com/company/how-to-buy/wsca.html>

For price quotes, contact Pure Storage Incorporated Authorized Resellers.

Orders and Payments are made to Pure Storage Incorporated Authorized Resellers.

For Questions and Customer Service Support contact:

### **Pure Storage, Incorporated**

Contact: Sales Representative or Support

Phone: (800) 379-7873

Email: [naspovaluepoint@purestorage.com](mailto:naspovaluepoint@purestorage.com)

### **Authorized Resellers**

#### **SHI International Corp. (State/Local)**

Contact: Andrea Keno

Phone: (425) 457-2462

Email: [andrea\\_keno@shi.com](mailto:andrea_keno@shi.com)

#### **SHI International Corp. (K-12 & Higher Ed)**

Contact: Matt O'Leary

Phone: (206) 390-4361

Email: [rmatt\\_oleary@shi.com](mailto:rmatt_oleary@shi.com)

#### **SHI International Corp. Payment Address**

SHI International Corp.

PO Box 952121

Dallas, TX 75295

#### **System Optimization & Support, Ltd.**

Contact: Thomas Matthews

Phone: (808) 382-9669

Email: [thomas@sos-hawaii.com](mailto:thomas@sos-hawaii.com)

#### **System Optimization & Support, Ltd. Payment Address**

System Optimization & Support, Ltd.

1188 Bishop Street, Suite 3002

Honolulu, HI 96813

# TEGILE SYSTEMS, INC. (Expires 3/31/2018)

## Master Agreement No. MNWNC-127

<http://www.tegile.com/tegile-systems-naspo-contract-no-mnwnc-127/>

**For price quotes, contact Tegile Systems, Inc. or Tegile System's Authorized Resellers. Payments are made to Tegile Systems, Inc. or to Tegile System's Authorized Resellers.**

### Ordering Information:

1. Master Agreement Number MNWNC-127
2. Ship to Address
3. Delivery Date
4. Other Special Requirements

#### **Tegile Sales Contact**

Contact: Derek Veenstra  
Title: Account Executive  
Phone: (858) 888-0074  
Fax: (510) 791-1800  
Email: [derek.veenstra@tegile.com](mailto:derek.veenstra@tegile.com)

#### **Tegile Contract Contact**

Allison Giglierano  
Director, Sales Operations  
(510) 598-1059  
(510) 791-1800  
[allison.giglierano@tegile.com](mailto:allison.giglierano@tegile.com)

#### **Purchase Order Address:**

Tegile Systems, Inc.  
7999 Gateway Blvd. Suite  
120  
Newark, CA 93450  
[orders@tegile.com](mailto:orders@tegile.com)

#### **Remit Address:**

Tegile Systems, Inc.  
Dept. LA 23855  
Pasadena, CA 91185-3855

#### **Authorized Resellers:**

Reseller: System Optimization & Support Ltd.  
Contact: Thomas Matthews  
Title: Director of Sales  
Phone: (808) 523-3070  
Fax: (808) 382-9669  
Email: [thomas@sos-hawaii.com](mailto:thomas@sos-hawaii.com)

#### **Authorized Resellers:**

Secure Technology Hawaii, Inc.  
Mike Walder  
President  
(808) 951-5914  
[Mwalder@sthi.com](mailto:Mwalder@sthi.com)

#### **Authorized Resellers:**

Reseller: World Wide Technology, Inc.  
Contact: Carol Harting  
Title: Business Development Manager  
Phone: (314) 995-6103  
Email: [carol.harting@wwt.com](mailto:carol.harting@wwt.com)



# Toshiba America Information Systems, Inc.

(Expires 3/31/2020)

## Master Price Agreement Number MNWNC -129

[https://store.toshiba.com/public/index.cfm?vcid=%27%29%3E\FW\8%22PP%20%20carriage\\_return&maxid=wscs-hi&establish\\_cookie=true](https://store.toshiba.com/public/index.cfm?vcid=%27%29%3E\FW\8%22PP%20%20carriage_return&maxid=wscs-hi&establish_cookie=true)

**For price quotes, contact Toshiba America Information Systems or its Authorized Resellers.**

**Payments are made to Toshiba America Information Systems or its Authorized Resellers.**

### State & Local Government K12 Education

#### Purchase Order Mailing Address

Toshiba America Information Systems, Inc.  
c/o Greg Ruthenberg  
9740 Irvine Blvd.  
Irvine, CA 92618  
Contact: Greg Ruthenberg  
Phone: (510) 684-4739  
Email: [greg.ruthenberg@tais.toshiba.com](mailto:greg.ruthenberg@tais.toshiba.com)

#### Remit Payment to Address

Toshiba America Information Systems,  
Inc.  
3589 Collection Center Drive  
Chicago, IL 60693  
Phone: (206) 585-4445  
Fax: (206) 358-6613  
Account # 7188611080

### **AUTHORIZED RESELLERS**

#### **CDW-Government**

Name: Jumana DiHu  
Phone: (312) 547-2495  
e-Mail: [jumdihu@cdw.com](mailto:jumdihu@cdw.com)

#### **Howard Technology Solutions**

Name: Melissa Reeves  
Phone: (601) 399-5680  
e-Mail: [mreeves@howard.com](mailto:mreeves@howard.com)

#### **Insight Public Sector, Inc.**

Name: David Cristal  
Phone: (480) 889-9500  
e-Mail: [david.cristal@insight.com](mailto:david.cristal@insight.com)

#### **SHI International Corp.**

Name: Stephanie Kedziora  
Phone: (908) 541-1974  
e-Mail: [stephanie\\_kedziora@shi.com](mailto:stephanie_kedziora@shi.com)

# TRANSOURCE COMPUTERS

(Expires 3/31/2020)

## Master Agreement Number MNWNC-130

[www.transource.com/wsca/hi](http://www.transource.com/wsca/hi)

For price quotes, contact Transource Computers  
Payments are made to Transource Computers

For price quotes, contact Barb Sullivan.

Transource Computers Account Manager (State of Hawaii)

Contact: **Barb Sullivan**  
Phone: (800) 486-3715 x129  
Email: [barbs@transource.com](mailto:barbs@transource.com)

Purchase Orders may be placed through the following methods:

By Mail: Transource Computers  
2405 West Utopia Road  
Phoenix, AZ 85027

By email: [barbs@transource.com](mailto:barbs@transource.com)

By phone: Barb Sullivan @ (800) 486-3715 x129

Online: [www.transource.com/wsca/hi](http://www.transource.com/wsca/hi)

Payment Address:: Transource Computers  
2405 West Utopia Road  
Phoenix, AZ 85027