

COMPANY NAME HAWAIIAN TELCOM, INC.

ISLAND KAUAI

**CABLING ONLY BID MARKUP PRICING**

See Section 5.5.6 Cabling Only Bid Markup Pricing for detailed instructions on how to complete OFFER FORM Pages.

<u>Description</u>	<u>Con- tractor's Cost</u>	x	<u>Bid Percent Markup (plus 1)</u>	+	<u>Install Time (15 min /60 min)</u>	x	<u>Basic Labor Charge (per hour)</u>	=	<u>Total Bid Price</u>
CAT 7 Patch Panel 24 Port, 568A/B, 19" Rack Mnt, ea	<u>\$100.00</u>		<u>1.14</u>		<u>0.25 hour</u>		<u>\$82.00</u>		<u>\$134.50</u>

ENTER COMPANY NAME TO THE RIGHT →		Hawaiian Telcom, Inc.				ISLAND: KAUAI	
CABLING ONLY CABLING & SUPPORT STRUCTURE PRICING							
Fill in the yellow hi-lited fields							
Equipment Unit Price + Install Unit Price = Total Unit Price. Total Unit Price x Est. Qty. = Total Bid Price			Equip.	Install.	Total		Total
	Ref.	Mfg.	Unit	Unit	Unit	Est.	Bid
<u>Description</u>	<u>No.</u>	<u>Model No.</u>	<u>Price</u>	<u>Price</u>	<u>Price</u>	<u>Qty.</u>	<u>Price</u>
<b>CAT 5E Horizontal Cables</b>							
(1) 4 Pair, CMP, Gray, foot	CS-001	10032207	\$ 0.31	\$ 0.61	\$0.92	0	\$0
(2) 4 Pair, CMP, Gray, foot	CS-001	10032207	\$ 0.61	\$ 0.85	\$1.46	0	\$0
<b>CAT 6 Horizontal Cables</b>							
(1) 4 Pair, CMP, color, foot	CS-002	10032026	\$ 0.63	\$ 0.60	\$1.23	0	\$0
(2) 4 Pair, CMP, color, foot	CS-002	10032026	\$ 1.28	\$ 0.85	\$2.13	8000	\$17,040
<b>CAT 5E Patch Panels</b>							
12 Port, 568A/B, Wall Mount w/bracket, ea	CS-003	2-7034-12	\$ 21.60	\$ 48.31	\$69.91	0	\$0
24 Port, 568A/B, 19" Rack Mount, ea	CS-004	2-7030-24	\$ 33.13	\$ 193.23	\$226.36	0	\$0
48 Port, 568A/B, 19" Rack Mount, ea	CS-005	2-7032-48	\$ 61.94	\$ 386.46	\$448.40	0	\$0
Cable Manager Horizontal Trough 19", ea	CS-006	9512-1902	\$ 30.77	\$ 12.07	\$42.84	0	\$0
24 Port Panel, Wall Mount Bracket, ea	CS-007	103B1-24	\$ 21.77	\$ 12.08	\$33.85	0	\$0
48 Port Panel, Wall Mount Bracket, ea	CS-008	103B1	\$ 25.21	\$ 12.07	\$37.28	0	\$0
<b>CAT 5E Patch Cords</b>							
3-ft, Blue, ea	CS-009	2-7403-62	\$ 0.82	-----	\$0.82	0	\$0
7-ft, Blue, ea	CS-010	2-7407-62	\$ 1.04	-----	\$1.04	0	\$0
10-ft, Blue, ea	CS-011	2-7410-62	\$ 1.28	-----	\$1.28	0	\$0
15-ft, Blue, ea	CS-012	2-7415-62	\$ 1.77	-----	\$1.77	0	\$0
110/RJ45 6-ft, Grey, ea	CS-013	CPC8642-03F006	\$ 20.76	-----	\$20.76	0	\$0
110/RJ45 12-ft, Grey, ea	CS-014	CPC8642-03F012	\$ 24.33	-----	\$24.33	0	\$0
110/RJ45 20-ft, Grey, ea	CS-015	CPC8642-03F020	\$ 29.11	-----	\$29.11	0	\$0
<b>CAT 6 Patch Panels</b>							
12 Port, 568A/B, Wall Mount w/bracket, ea	CS-016	STAR1911C6-12	\$ 34.51	\$ 48.31	\$82.82	0	\$0

24 Port, 568A/B, 19" Rack Mount, ea	CS-017	STAR1911C6-24	\$ 64.54	\$ 193.23	\$257.77	1	\$258
48 Port, 568A/B, 19" Rack Mount, ea	CS-018	STAR1911C6-48	\$ 121.00	\$ 386.46	\$507.46	1	\$507
Cable Manager Horizontal Trough 19", ea	CS-019	19WM350	\$ 31.40	\$ 12.07	\$43.47	2	\$87
24 Port, Wall Mount Bracket, ea	CS-020	103B1-24	\$ 22.36	\$ 12.07	\$34.43	0	\$0
48 Port, Wall Mount Bracket, ea	CS-021	103B1	\$ 25.90	\$ 12.07	\$37.97	0	\$0
24 Port, Flat HDJ Unloaded, 19" Rack Mount, ea	CS-022	49255-H24	\$ 97.39	\$ 36.99	\$134.38	0	\$0
48 Port, Flat HDJ Unloaded, 19" Rack Mount, ea	CS-023	49255-D48	\$ 142.79	\$ 74.02	\$216.81	0	\$0
<b>CAT 6 Patch Cords</b>							
4-ft, Blue, ea	CS-024	STARR661-04-62	\$ 2.00	-----	\$2.00	0	\$0
8-ft, Blue, ea	CS-025	STARR661-08-62	\$ 2.28	-----	\$2.28	72	\$164
12-ft, Blue, ea	CS-026	STARR661-12-62	\$ 2.53	-----	\$2.53	0	\$0
<b>CAT 5E and CAT 6 Jacks</b>							
CAT 5E Jack, 8-conductor, 568A/B, ea	CS-027	2-7001	\$ 2.26	\$ 8.05	\$10.31	0	\$0
CAT 6 Jack, 8-conductor, 568A/B, ea	CS-028	STAR6000C6	\$ 2.26	\$ 8.05	\$10.31	72	\$742
<b>Faceplates and Surface Mount Boxes</b>							
Faceplate, Single Gang, 1-Jack, White, ea	CS-029	2-2501-85	\$ 0.52	\$ 8.05	\$8.57	0	\$0
Faceplate, Single Gang, 2-Jack, White, ea	CS-030	2-2502-85	\$ 0.52	\$ 8.05	\$8.57	36	\$309
Faceplate, Single Gang, 4-Jack, White, ea	CS-031	2-2504-85	\$ 0.52	\$ 8.05	\$8.57	0	\$0
Faceplate, Single Gang, Blank, White, ea	CS-032	107-85	\$ 0.43	\$ 8.05	\$8.48	0	\$0
Faceplate, Double Gang, 6-Jack, White, ea	CS-033	2-2506D-85	\$ 1.25	\$ 8.05	\$9.30	0	\$0
Faceplate, Double Gang, Blank, White, ea	CS-034	108-85	\$ 0.64	\$ 8.05	\$8.69	0	\$0
Blank Jack Filler Module, ea	CS-035	STAR500B-85	\$ 0.28	\$ 2.26	\$2.54	0	\$0
Surface Mount Box, Single Gang, White, ea	CS-036	STARMBD	\$ 1.82	\$ 8.05	\$9.87	0	\$0
Surface Mount Box, Double Gang, White, ea	CS-037	STARMBDD	\$ 1.66	\$ 8.05	\$9.71	0	\$0
Surface Mount Housing, 1 or 2-ports, White, ea	CS-038	STAR558-85	\$ 1.82	\$ 8.05	\$9.87	0	\$0
Surface Mount Housing, Up to 6-ports, White, ea	CS-039	STAR108SM-85	\$ 1.66	\$ 8.05	\$9.71	0	\$0
Mounting Plate Drywall, Single Gang, ea	CS-040	STAR1062-85	\$ 0.81	\$ 8.05	\$8.86	36	\$319
Mounting Plate Drywall, Double Gang, ea	CS-041	STAR1064M-85	\$ 1.58	\$ 8.05	\$9.63	0	\$0
<b>Cross-Connect Wire</b>							
1 Pair Cross-Connect Wire, foot	CS-042	7023708	\$ 0.03	\$ 4.83	\$4.86	0	\$0

<b>Terminating Blocks</b>							
110 Block, 100 Pair, 5 Pr Conn Blk, w/legs, ea						0	\$0
110 Block, 300 Pair, 5 Pr Conn4 Blk, w/legs, ea	CS-043	107058901   110AA2-100FT	\$ 29.31	\$ 60.37	\$89.68	0	\$0
110 Block, 100 Pair, 4 Pr Conn Blk, w/legs, ea	CS-044	107058935   110AA2-300FT	\$ 77.96	\$ 157.00	\$234.96	0	\$0
110 Block, 300 Pair, 4 Pr Conn Blk, w/legs, ea	CS-045	107058919   110AB2-100FT	\$ 29.47	\$ 60.39	\$89.86	0	\$0
110 Connector Module, 4 Pair, ea	CS-046	107058943   110AB2-300FT	\$ 79.03	\$ 157.00	\$236.03	0	\$0
110 Connector Module, 5 Pair, ea	CS-047	103801247   110C-4	\$ 6.47	\$ -	\$6.47	0	\$0
110 Wiring Trough, w/legs, ea	CS-048	103801254   110C-5	\$ 7.47	\$ -	\$7.47	0	\$0
	CS-049	107831133   110A3	\$ 7.54	\$ 4.83	12.37		
<b>Backboards and Equipment Racks</b>							
4'x4' Plywood Backboard, ea						0	\$0
Equipment Rack, 7'x19", ea	CS-050	N/A	\$ 87.71	\$ 144.93	\$232.64	0	\$0
	CS-051	55053-X03-7	\$ 145.43	\$ 144.93	290.36		
<b>Cable Supports</b>							
Tele-Power Pole, 10'5", ea						0	\$0
Tele-Power Pole, 12'5", ea	CS-052	25DTP-4	\$ 122.05	\$ 24.16	\$146.21	0	\$0
Ceiling Clip w/8' Wire, ea	CS-053	25DTP-412	\$ 153.44	\$ 24.16	\$177.60	75	\$13,320
J-Hook, w/Clip, for 2" Wide Base, ea	CS-054	X-CC27 U22P8T	\$ 3.01	\$ 12.07	\$15.08	75	\$1,131
J-Hook, w/Clip, for 4" Wide Base, ea	CS-055	CAT32HP6Z34	\$ 2.55	\$ 8.05	\$10.60	0	\$0
J-Hook, 2" Wide Base, ea	CS-056	CAT64HP6Z34	\$ 6.44	\$ 8.06	\$14.50	0	\$0
J-Hook, 4" Wide Base, ea	CS-057	CAT32	\$ 3.74	\$ 8.05	\$11.79	0	\$0
J-Hook, w/Beam Clamp, 1/8"-5/8" for 2" Wide Base, ea	CS-058	CAT64	\$ 7.10	\$ 8.05	\$15.15	0	\$0
Beam Clamp, up to 3/4" Flange, ea	CS-059	CAT21BC200	\$ 3.76	\$ 8.05	\$11.81	0	\$0
Threaded Rod, 3/8", foot	CS-060	BC400	\$ 2.82	\$ 8.05	\$10.87	0	\$0
Enclosure, 2'x3'x6", ea	CS-061	ATR 3/8"	\$ 0.65	\$ 8.05	\$8.70	0	\$0
Cable Runway, 12" Width, foot	CS-062	AW3624-1P	\$ 127.68	\$ 65.19	\$192.87	0	\$0
Wall Angle Support for 12" Cable Runway, foot	CS-063	10250-712	\$ 9.04	\$ 36.23	\$45.27	0	\$0
Basket Cable Tray, 2"D x 6"W x 10'L, foot	CS-064	11421-712	\$ 28.42	\$ 19.32	\$47.74	0	\$0
Basket Cable Tray, Ceiling Hanger, ea	CS-065	CF54/150EZ	\$ 6.39	\$ 2.57	\$8.96	0	\$0
Basket Cable Tray, Wall Mount, ea	CS-066	FASP 150	\$ 4.04	\$ 20.64	\$24.68	0	\$0
Cable Tie, Non-Plenum, 4" Bundle, ea	CS-067	CS 100PG	\$ 3.49	\$ 20.64	\$24.13	0	\$0
Cable Tie, Plenum, 3" Bundle, Red, ea	CS-068	111-01332	\$ 0.10	\$ 0.57	\$0.67	0	\$0
Velcro Wrap, Plenum, 3/4", Red, 15"	CS-069	111-03517	\$ 0.99	\$ 0.57	\$1.56	0	\$0

	<b>CS-070</b>	<b>GT.75X180MV2</b>	<b>\$ 0.84</b>	<b>\$ 0.96</b>	\$1.80		
<b>Surface Mount Raceways</b>							
Surface Raceway, 1.51"x0.94"x8', White, ea						0	\$0
Drop Ceiling Fitting, 1.51", White, ea	<b>CS-071</b>	<b>LD10WH8-A</b>	<b>\$ 6.87</b>	<b>\$ 14.49</b>	\$21.36	0	\$0
Coupler Fitting (cover), 1.51", White, ea	<b>CS-072</b>	<b>DCF10WH-X</b>	<b>\$ 6.12</b>	<b>\$ 2.42</b>	\$8.54	0	\$0
Inside Corner Fitting, 1.51", White, ea	<b>CS-073</b>	<b>CF10WH-E</b>	<b>\$ 1.70</b>	<b>\$ 2.42</b>	\$4.12	0	\$0
Right Angle Fitting, 1.51", White, ea	<b>CS-074</b>	<b>ICFC10WH-X</b>	<b>\$ 1.83</b>	<b>\$ 2.42</b>	\$4.25	0	\$0
Right Angle/Entrance End Fitting, 1.51", White, ea	<b>CS-075</b>	<b>RAFC10WH-X</b>	<b>\$ 1.83</b>	<b>\$ 2.42</b>	\$4.25	0	\$0
Outside Corner Fitting, 1.51", White, ea	<b>CS-076</b>	<b>RAEFXWH-X</b>	<b>\$ 5.65</b>	<b>\$ 2.42</b>	\$8.07	0	\$0
End Cap Fitting, 1.51", White, ea	<b>CS-077</b>	<b>OCFC10WH-X</b>	<b>\$ 3.07</b>	<b>\$ 2.42</b>	\$5.49	0	\$0
Tee Fitting, 1.51", White, ea	<b>CS-078</b>	<b>ECF10WH-X</b>	<b>\$ 1.67</b>	<b>\$ 2.42</b>	\$4.09	0	\$0
	<b>CS-079</b>	<b>TFC10WH-X</b>	<b>\$ 1.61</b>	<b>\$ 2.42</b>	4.03		
<b>Conduits, Coring, and Firestop</b>							
EMT Conduit, 1", foot						0	\$0
EMT Conduit, 2", foot					\$0.00	0	\$0
EMT Conduit, 3", foot					\$0.00	0	\$0
EMT Conduit, 4", foot					\$0.00	0	\$0
Rigid Steel Conduit, 1", foot					\$0.00	0	\$0
Rigid Steel Conduit, 2", foot					\$0.00	0	\$0
Rigid Steel Conduit, 3", foot					\$0.00	0	\$0
Rigid Steel Conduit, 4", foot					\$0.00	0	\$0
Flexible Metallic Conduit, 1", foot					\$0.00	0	\$0
Flexible Metallic Conduit, 2", foot					\$0.00	0	\$0
Flexible Metallic Conduit, 3", foot					\$0.00	0	\$0
Flexible Metallic Conduit, 4", foot					\$0.00	0	\$0
1" Coring, ea					\$0.00	0	\$0
2" Coring, ea					\$0.00	0	\$0
3" Coring, ea					\$0.00	0	\$0
4" Coring, ea					\$0.00	0	\$0
Fire Barrier Moldable Putty, ea					\$0.00	0	\$0
Fire Stop Plug 2", ea cabling only	<b>CS-080</b>	<b>00314721 (CP 618 )</b>	<b>\$ 19.11</b>	<b>\$ 24.16</b>	\$43.27	0	\$0
Fire Stop Plug 4", ea cabling only	<b>CS-081</b>	<b>2030021</b>	<b>\$ 45.49</b>	<b>\$ 36.23</b>	\$81.72	0	\$0
	<b>CS-082</b>	<b>2030022</b>	<b>\$ 60.59</b>	<b>\$ 36.23</b>	96.82		

<b>Protectors and Grounds</b>							
Protector Panel, 25 Pair, ea						0	\$0
Protector Panel, 50 Pair, ea	CS-083	1880ECA1-25G	\$ 312.38	\$ 144.93	\$457.31	0	\$0
Protector Panel, 100 Pair, ea	CS-084	1880ECA1-50G	\$ 336.39	\$ 241.54	\$577.93	0	\$0
Protector Module, Solid State, ea	CS-085	1880ECA1-100G	\$ 442.13	\$ 386.46	\$828.59	0	\$0
Grounding Bus Bar, 4"X10"X1/4", ea	CS-086	3B1S-300	\$ 3.54	\$ 2.42	\$5.96	0	\$0
Ground Wire, #6, Green, foot	CS-087	EGBA14410FF	\$ 140.33	\$ 48.31	\$188.64	0	\$0
	CS-088	13151	\$ 1.27	\$ 0.89	2.16		
<b>Tie Cable</b>							
CAT 3, 25 Pair, CMP, foot						0	\$0
	CS-089	10032111	\$ 0.93	\$ 4.03	4.96		
<b>Riser Cable</b>							
CAT 3, 25 Pair, CMR, foot						0	\$0
	CS-090	10032396	\$ 0.70	\$ 4.03	4.73		
<b>Fiber Optic Connectors</b>							
SC UniCam, 50µm MM (OM3/4), ea						0	\$0
SC Anaerobic, 50 µm MM (OM3/4), ea	CS-091	95-050-41-X	\$ 17.66	\$ 61.02	\$78.68	0	\$0
LC UniCam, 50 µm MM (OM3/4), ea	CS-092	95-051-41-SP-X	\$ 5.58	\$ 61.02	\$66.60	0	\$0
LC Anaerobic, 50 µm MM (OM3/4), ea	CS-093	95-050-99-X	\$ 18.59	\$ 61.02	\$79.61	0	\$0
SC SM, ea	CS-094	95-051-98-SP-X	\$ 5.86	\$ 61.02	\$66.88	0	\$0
LC SM, ea	CS-095	95-200-41	\$ 17.66	\$ 61.02	\$78.68	0	\$0
	CS-096	95-200-99	\$ 17.66	\$ 61.02	78.68		
<b>Fiber Optic Cables and Innerduct</b>							
<b>50µm (OM3) CMR:</b>							
12 Fiber MM, foot						0	\$0
24 Fiber MM, foot	CS-097	012T81-33180-24	\$ 4.14	\$ 3.02	\$7.16	0	\$0
<b>50µm (OM3) CMP:</b>							
12 Fiber MM, foot	CS-098	024T81-33180-24	\$ 5.64	\$ 3.02	8.66		
24 Fiber MM, foot	CS-099	012T88-33180-29	\$ 2.48	\$ 3.02	\$5.50	0	\$0
<b>50µm (OM3) Armored CMP:</b>							
12 Fiber MM, foot	CS-100	024T88-33180-29	\$ 5.53	\$ 3.02	8.55		
24 Fiber MM, foot	CS-101	012T88-33180-A3	\$ 4.14	\$ 3.02	\$7.16	0	\$0
<b>50µm (OM4) CMP:</b>							
12 Fiber, MM, foot	CS-102	024T88-33180-A3	\$ 5.64	\$ 4.30	9.94		
24 Fiber, MM, foot	CS-103	012T88-33190-29	\$ 2.97	\$ 3.23	\$6.20	0	\$0
<b>50µm (OM3) Outdoor Loose Tube:</b>							
12 Fiber MM, foot	CS-104	024T88-33190-29	\$ 6.28	\$ 3.23	9.51		

24 Fiber MM, foot	CS-105	012TU4-T4180D20	\$ 3.25	\$ 3.62	\$6.87	0	\$0
<b>8.3µm CMR:</b>	CS-106	024TU4-T4180D20	\$ 6.31	\$ 3.62	9.93		
12 Fiber SM, foot						0	\$0
24 Fiber SM, foot	CS-107	012E81-33131-24	\$ 0.74	\$ 3.02	\$3.76	0	\$0
<b>8.3µm Outdoor Loose Tube:</b>	CS-108	024E81-33131-24	\$ 1.47	\$ 3.02	4.49		
12 Fiber SM, foot						0	\$0
24 Fiber SM, foot	CS-109	012EU4-T4101D20	\$ 3.24	\$ 3.62	\$6.86	0	\$0
48 Fiber SM, foot	CS-110	024EU4-T4101D20	\$ 5.01	\$ 3.62	\$8.63	0	\$0
Inner Duct, non-Plenum w/tape, 1", foot	CS-111	048EU4-T4101D20	\$ 6.01	\$ 3.62	\$9.63	0	\$0
Inner Duct, Plenum w/tape, 1", foot	CS-112	DF4X1C-250	\$ 0.60	\$ 3.62	\$4.22	0	\$0
Inner Duct, Textile, 3" 3 Cell, foot	CS-113	CF4X1C-250	\$ 3.16	\$ 3.62	\$6.78	0	\$0
	CS-114	MXC3456BL500	\$ 2.81	\$ 3.62	6.43		
<b>Fiber Optic Housings and Connector Panels</b>							
Connector Housing, Rack Mount (2 panels), ea	CS-115	CCH-01U	\$ 189.65	\$ 24.15	\$213.80	0	\$0
Connector Housing, Rack Mount (4 panels), ea	CS-116	CCH-02U	\$ 222.23	\$ 24.15	\$246.38	0	\$0
Connector Housing, Rack Mount (12panels), ea	CS-117	CCH-04U	\$ 287.36	\$ 24.15	\$311.51	0	\$0
Connector Housing, Wall Mount (2 panels), ea	CS-118	WCH-02P	\$ 67.21	\$ 48.31	\$115.52	0	\$0
Connector Housing, Wall Mount (4 panels), ea	CS-119	WCH-04P	\$ 129.40	\$ 48.31	\$177.71	0	\$0
12 Fiber Pnl, SC DPLX, 50µm MM (OM3/4), ea	CS-120	CCH-CP12-E7	\$ 87.85	\$ 12.08	\$99.93	0	\$0
12 Fiber Pnl, LC DPLX, 50µm MM (OM3/4), ea	CS-121	CCH-CP12-E4	\$ 101.23	\$ 12.08	\$113.31	0	\$0
24 Fiber Pnl, LC DPLX, 50µm MM (OM3/4), ea	CS-122	CCH-CP24-E4	\$ 188.65	\$ 12.08	\$200.73	0	\$0
<b>Fiber Patch Cords</b>							
Fiber Jumper, LC to SC, DPLX, SM, 2m, ea	CS-123	GB LCC-D1-02	\$ 47.58	-----	\$47.58	0	\$0
Fiber Jumper, LC to SC, DPLX, MM, 2m, ea	CS-124	GB LCC-D2-02	\$ 40.90	-----	\$40.90	0	\$0
Fiber Jumper, LC to ST, DPLX, SM, 2m, ea	CS-125	GB LCT-D1-02	\$ 63.88	-----	\$63.88	0	\$0
Fiber Jumper, LC to ST, DPLX, MM, 2m, ea	CS-126	GB LCT-D2-02	\$ 40.36	-----	\$40.36	0	\$0
Fiber Jumper, SC to SC, DPLX, SM, 2m, ea	CS-127	GB SC2-D1-02	\$ 49.32	-----	\$49.32	0	\$0
Fiber Jumper, SC to SC, DPLX, MM, 2m, ea	CS-128	GB SC2-D2-02	\$ 29.14	-----	\$29.14	0	\$0
Fiber Jumper, SC to SC, Simplex, SM, 2m, ea	CS-129	GB SC2-S1-02	\$ 23.42	-----	\$23.42	0	\$0
Fiber Jumper, SC to SC, Simplex, MM, 2m, ea	CS-130	GB SC2-S2-02	\$ 20.51	-----	\$20.51	0	\$0
Fiber Jumper, ST to ST, DPLX, MM, 2m, ea	CS-131	GBST2-D2-2-02	\$ 32.52	-----	\$32.52	0	\$0
Fiber Jumper, ST to SC, DPLX, MM, 2m, ea	CS-132	GB-STC-D2-02	\$ 32.52	-----	\$32.52	0	\$0
Fiber Jumper, LC to LC, DPLX, SM, 2m, ea	CS-133	GB -LC2 -D1 -02	\$ 32.83	-----	\$32.83	0	\$0
Fiber Jumper, LC to LC, DPLX, MM, 2m, ea	CS-134	GB -LC2 -D2 -02	\$ 25.32	-----	\$25.32	0	\$0

<b>Fiber Trunk Cables, Plenum</b>								
24 F, 50µm MM (OM3), MTP to MTP, 70ft, ea	<b>CS-135</b>	<b>G757524TPNDDU070F</b>	<b>\$ 1,459.50</b>	<b>\$ 326.45</b>	\$1,785.95	0	\$0	
48 F, 50µm MM (OM3), MTP to MTP, 120ft, ea	<b>CS-136</b>	<b>G757548TPNDDU120F</b>	<b>\$ 5,837.99</b>	<b>\$ 606.25</b>	\$6,444.24	0	\$0	
24 F, 8.2µm SM (OS2), MTP to MTP, 80ft, ea	<b>CS-137</b>	<b>G909024GPNDDU080F</b>	<b>\$ 1,313.32</b>	<b>\$ 348.77</b>	\$1,662.09	0	\$0	
48 F, 8.2µm SM (OS2), MTP to MTP, 100ft, ea	<b>CS-138</b>	<b>G909048GPNDDU100F</b>	<b>\$ 5,253.29</b>	<b>\$ 606.25</b>	\$5,859.54	0	\$0	
<b>Others</b>	<b>Ref No.</b>			<b>\$ Cost</b>				
Air Travel Expense for Neighbor Islands, ea	<b>CS-139</b>			<b>\$ 250.00</b>	\$250.00	1	\$250	
Lodging Expense for Neighbor Islands, day	<b>CS-140</b>			<b>\$ 550.00</b>	\$550.00	1	\$550	
Shipping Expense for Neighbor Islands, box	<b>CS-141</b>			<b>\$ 250.00</b>	\$250.00	1	\$250	
						0	\$0	
						0	\$0	
		Sub-Total: Cabling and Support Structures						\$34,927
							<b>Total</b>	
	<b>Ref.</b>						<b>Bid</b>	
<b>Description</b>	<b>No.</b>	<b>Rate</b>	<b>x</b>	<b>Sub-Total:Cabling &amp; Support Structures</b>			<b>Price</b>	
<b>Regulatory Fees/Charges and Taxes</b>								
Hawaii General Excise Tax	GET	4.166%			\$34,927.00		\$1,455	
Contingency Charge					\$34,927.00		\$0	
Others					\$34,927.00		\$0	
		Sub-Total: Regulatory Fees/Charges and Taxes						\$1,455
		<b>Total: Cabling Only Cabling &amp; Support Structures</b>						<b>\$36,382</b>



ENTER COMPANY NAME TO THE RIGHT →	<b>Hawaiian Telcom, Inc.</b>				<b>ISLAND: KAUAI</b>		
	<b>CABLING ONLY LABOR RATE PRICING</b>						
						Annual	Total
				Ref.	Unit	Est.	Bid
<b>Description</b>				<b>No.</b>	<b>Price</b>	<b>Qty.</b>	<b>Price</b>
<b>Regular Work Hours</b> (work performed during normal State hours)							
Basic Labor Charge (1 hour rate)				LR-1	\$82.00	1	\$82
Minimum Basic Labor Charge (minimum charge for part of an hour)				LR-2	\$41.00		
Other Basic Labor Charge (1 hour rate) (optional item for other work)				LR-3	\$82.00	0	\$0
<b>Outside Work Hours</b> (work performed outside of normal State hours)							
Outside Labor Charge (1 hour rate)				LR-4	\$123.00	0	\$0
Minimum Outside Labor Charge (minimum charge for part of an hour)				LR-5	\$61.50		
	Sub-Total: Labor Rate						\$82
							<b>Total</b>
	<b>Ref.</b>						<b>Bid</b>
<b>Description</b>	<b>No.</b>	<b>Rate</b>	<b>X</b>	<b>Sub-Total: Labor Rate</b>			<b>Price</b>
<b>Regulatory Fees/Charges and Taxes</b>							
Hawaii General Excise Tax	GET	4.166%			\$82.00		\$3
Others					\$0.00		\$0
	Sub-Total: Regulatory Fees/Charges and Taxes						\$3
	<b>Total: Cabling Only Labor Rates</b>						<b>\$85</b>

ENTER COMPANY NAME TO THE RIGHT →	<b>Hawaiian Telcom, Inc.</b>				<b>ISLAND KAUAI</b>		
	<b>CABLING ONLY PRICING SUMMARY</b>						
					<b>Total</b>		
<b>Item</b>					<b><u>Bid Price</u></b>	<b><u>Term</u></b>	<b><u>Total</u></b>
1. Total: Cabling Only Cabling & Support Structures					\$36,382	5 yrs	\$181,910
2. Total: Cabling Only Labor Rates					\$85	5 yrs	\$425
	<b>GRAND TOTAL CABLING ONLY - KAUAI</b>						<b>\$182,335</b>
	<b>(ENTER THIS TOTAL ON LINE ITEM #5 IN HIEPRO)</b>						

## **CABLING ONLY – CABLING & SUPPORT STRUCTURE**

### **Labor Rate**

#### **LR-1 Basic Labor Charge (1 hour rate)**

Includes additional labor hours for work not covered by the other line items during regular work hours. Examples include removal of existing cabling and equipment (i.e. communication rooms), removal of ceiling tiles other than standard drop in tiles, installation of cabling through modular furniture, etc. Unit of measure is per hour.

#### **LR-2 Minimum Basic Labor Charge (minimum charge for part of an hour)**

Includes additional labor hours for work not covered by the other line items and is for less than a complete hour and charged by the half-hour. Examples include removal of existing cabling and equipment (i.e. communication rooms), removal of ceiling tiles other than standard drop in tiles, installation of cabling through modular furniture, etc. Unit of measure is per one half-hour.

#### **LR-3 Other Basic Labor Charge (1 hour rate) (optional item for other work)**

Includes additional labor hours for work not covered by the other line items. Examples include telecommunications build out or demolition work, installation that requires the use of a lift, cable path build out that may require building infrastructure modification, etc. Unit of measure is per hour.

#### **LR-4 Outside Labor Charge (1 hour rate)**

Includes work done after hours or on weekends and holidays. Also includes work when the technician works more than an eight hour shift. Unit of measure is per hour.

#### **LR-5 Minimum Outside Labor Charge (minimum charge for part of an hour)**

Includes work done after hours or on weekends and holidays. Also includes work when the technician works more than an eight hour shift. Unit of measure is per half-hour.

## **REGULATORY FEES AND TAXES**

### **GET      Hawaii General Excise Tax**

This is a state imposed gross receipts tax that applies to the receipts from both general business activities and telecommunications services in the state.

The telecommunications portion may be charged separately as it is calculated from an effective rate, which recognizes the allocation of interstate long distance services. The effective rate is 4.166% for Hawaii, Maui and Kauai Counties.

Please note that effective January 1, 2007, there was an additional county surcharge for the County of Honolulu of 0.5%. The effective rate is 4.712% for Oahu only.

GET is applied to deregulated items, Interstate Subscriber Line Charge, Federal Universal Service Fee, Access Recovery Charge, and Telecommunications Relay Service Surcharge.