

COMPANY NAME Hawaiian Telcom, Inc.

CENTREX SERVICE ACCESS LINES PRICING

See Section 5.4.3, Centrex Access Lines Pricing for detailed instructions on how to complete OFFER FORM Pages.

<u>Description</u>	<u>Ref. No.</u>	<u>Monthly Unit Price</u>	x	<u>Estimated Quantity</u>	=	<u>Total Monthly Bid Price</u>	<u>Fees/Charges/Taxes</u>
Analog Line (single line, fax, modem)							
Centrex Access Line Charge, line	AL-1	\$10.05		18,255		\$183,462.75	PUC; HIS; SLC; FUSF; ARC
Statewide 5-digit Dialing & Interisland Toll Free Dialing, line	AL-3	\$0.85		18,255		\$15,516.75	PUC; HIS
Multiline							
Centrex Access Line Charge, line	AL-2	\$11.05		3,942		\$43,559.10	PUC; HIS; SLC; FUSF; ARC
Statewide 5-digit Dialing & Interisland Toll Free Dialing, line	AL-3	\$0.85		3,942		\$3,350.70	PUC; HIS
Additional Soft Number (Multiline), ea	AL-4	\$0.00		1		\$0.00	PUC; HIS
Optional Line Features							
Billed Number Screening	AL-5	\$2.00		1		\$2.00	PUC; HIS
Additional Network Access Register (NAR), ea	AL-6	\$5.39		1		\$5.39	PUC; HIS; ESS; TRS
ACD							
<u>Multi-line and Analog ACD</u>							
Enhanced ACD Group and Group Features, ea	AL-7	\$70.00		27		\$1,890.00	PUC; HIS
ACD Analog Station Features (agent or supervisor), line*	AL-8*	\$13.00		109		\$1,417.00	PUC; HIS
ACD Multiline Station Features (agent or supervisor), line*	AL-9*	\$13.00		223		\$2,899.00	PUC; HIS
<u>Call Center Manager</u>							
Call Center Manager MIS Link (1st Group), ea	AL-10	\$235.00		3		\$705.00	PUC; HIS
Call Center Manager MIS Link (2nd & Subsequent Groups), ea	AL-11	\$10.00		14		\$140.00	PUC; HIS
ISDN BRI (Multi-line - Voice Only) Line							
ISDN BRI Centrex Line, line	AL-12	\$30.00		92		\$2,760.00	PUC; HIS; ESS; TRS; SLC; FUSF; ARC
Statewide 5-Digit Dialing and Interisland Toll Free Dialing, channel	AL-3	\$0.85		92		\$78.20	PUC; HIS
Voice Mail							
Voice Mail Service Charge, Mailbox	AL-13a	\$4.95		5,000		\$24,750.00	GET
Voice Mail Answer Only Service Charge, Mailbox	AL-13b	\$9.95		10		\$99.50	GET
Voice Mail Extension Mailbox (first), ea	AL-13c	\$19.95		20		\$399.00	GET
Voice Mail Extension Mailbox (additional), ea	AL-13d	\$5.00		5		\$25.00	GET
* Note: AL-8 is in addition to AL-1 for analog lines and AL-9 is in addition to AL-2 for multiline lines							
Wire Maintenance							
Wire Maintenance Charge, Access Line	AL-14	\$2.00		2,000		\$4,000.00	GET
Sub-Total: Access Lines						<u>\$285,059.39</u>	

COMPANY NAME Hawaiian Telcom, Inc.

CENTREX SERVICE ACCESS LINES PRICING (CONTINUED)

<u>Description (Per Occurrence Charges)</u>	<u>Ref. No.</u>	<u>Non-Recurring Unit Price</u>	x	<u>Estimated Quantity</u>	=	<u>Total Monthly Bid Price</u>	<u>Fees/Charges/Taxes</u>
Operator Assistance							
Operator Verification Service, per request	AL-15a	\$0.55		1		\$0.55	PUC; HIS
Operator Interrupt Service, per request	AL-15b	\$1.05		1		\$1.05	PUC; HIS
Directory Assistance Service							
Local Directory Assistance Service, after 1st five (5) calls	AL-16a	\$0.50		1		\$0.50	PUC; HIS
National Directory Assistance, per request	AL-16b	\$0.95		1		\$0.95	PUC; HIS
Sub-Total: Per Occurrence Charges						\$3.05	

<u>Description</u>	<u>Ref. No.</u>	<u>Rate</u>	x	<u>Estimated Quantity</u>	=	<u>Total Monthly Bid Price</u>	<u>Fees/Charges/Taxes</u>
Regulatory Fees/Charges and Taxes (by line)							
Interstate Subscriber Line Charge (Centrex)	SLC	\$8.08		22,197		\$179,351.76	GET
Interstate Subscriber Line Charge (ISDN BRI)	SLC	\$7.00		92		\$644.00	GET
Federal Universal Service Fee (Centrex 1 thru 9 lines on acct)	FUSF	\$2.46		4,000		\$9,840.00	GET
Federal Universal Service Fee (Centrex 10 and over lines), per line	FUSF	\$0.27		2,000		\$540.00	GET
Federal Universal Service Fee (ISDN BRI)	FUSF	\$2.41		92		\$221.72	GET
Access Recovery Charge (Centrex)	ARC	\$0.71		22,197		\$15,759.87	GET
Access Recovery Charge (ISDN BRI)	ARC	\$0.36		92		\$33.12	GET
Statewide Emergency Service Surcharge (E911) (NAR)	ESS	\$0.27		1		\$0.27	
Statewide Emergency Service Surcharge (E911) (ISDN BRI)	ESS	\$0.27		92		\$24.84	
Telecommunications Relay Service Surcharge (NAR)	TRS	\$0.06		1		\$0.06	GET
Telecommunications Relay Service Surcharge (ISDN BRI)	TRS	\$0.06		92		\$5.52	GET
Sub-Total: Regulatory Fees/Charges and Taxes (by dollar amt)						\$206,421.16	

<u>Description</u>	<u>Ref. No.</u>	<u>Rate</u>	x	<u>Sub-Total: Access Line Dollars</u>	=	<u>Total Monthly Bid Price</u>
Regulatory Fees/Charge/Taxes (by dollar amount)						
PUC Fee	PUC	0.00250		\$255,785.89		\$639.46
Federal Excise Tax (Hawaii State Govt Exempt)	FET	0.03000		\$0.00		\$0.00
Hawaii General Excise Tax (Voicemail & Wire Maintenance)	GET	0.04712		\$29,273.50		\$1,379.37
Hawaii General Excise Tax (SLC)	GET	0.04712		\$179,995.76		\$8,481.40
Hawaii General Excise Tax (FUSF)	GET	0.04712		\$10,601.72		\$499.55
Hawaii General Excise Tax (ARC)	GET	0.04712		\$15,792.99		\$744.17
Hawaii General Excise Tax (TRS)	GET	0.04712		\$5.58		\$0.26
Hawaii Intrastate Surcharge	HIS	0.11230		\$255,785.89		\$28,724.76
Note: Neighbor Island GET is 0.04166						
Sub-Total: Regulatory Fees/Charges/Taxes (by dollar amt)						\$40,468.97

Total: Centrex Service Access Lines

\$531,952.57

COMPANY NAME Hawaiian Telcom, Inc.

CENTREX SERVICE TELEPHONE INSTRUMENT PRICING

See Section 5.4.4 Centrex Service Telephone Instrument Pricing for detailed instructions on how to complete OFFER FORM Page.

<u>Description</u>	<u>Ref. No.</u>	<u>Equip. Unit Price</u>	<u>+</u>	<u>Install Unit Price</u>	<u>=</u>	<u>Total Unit Price</u>	<u>x</u>	<u>Est. Qty.</u>	<u>=</u>	<u>Bid Price</u>
Analog Single Line Telephones										
² Basic Model, ea (MiVoice 9110)	(TI-1)	\$ 49.35		\$ 20.50		\$ 69.85		10		\$ 698.50
² Programmable/Hands Free Model, ea (MiVoice 9116)	(TI-2)	\$160.83		\$ 20.50		\$181.33		50		\$ 9,066.50
² Programmable/Hands Free/Display Model, ea (MiVoice 9116)	(TI-2)	\$160.83		\$ 20.50		\$181.33		75		\$13,599.75
Cortelco 120100-V0E-27F No speaker, no CID display	(TI-6)	\$ 39.10		\$ 20.50		\$ 59.60		67		\$ 3,993.20
Cortelco 121100-TP2-27S Speaker and CID Display	(TI-6)	\$ 80.17		\$ 20.50		\$ 100.67		68		\$ 6,845.56
Multi-line Telephones										
³ Display Model, ea (Mitel M5208)	(TI-3)	\$261.86		\$ 20.50		\$282.36		20		\$ 5,647.20
³ Hands Free/Display Model, ea (Mitel M5316)	(TI-4)	\$378.68		\$ 20.50		\$399.18		20		\$ 7,983.60
³ Hands Free/Display/Headset Compatible Model Display, ea (Mitel M5316)	(TI-4)	\$378.68		\$ 20.50		\$399.18		1		\$ 399.18
ISDN Telephones										
Basic Model, S/T Interface, ea (Tone Commander 8610)	(TI-5a)	\$401.36		\$106.25		\$507.61		1		\$ 507.61
Basic Model, U Interface, ea (Tone Commander 8610)	(TI-5b)	\$550.15		\$106.25		\$656.40		1		\$ 656.40
Advanced Model, S/T Interface, ea (Tone Commander 8620)	(TI-5c)	\$506.06		\$106.25		\$612.31		1		\$ 612.31
Advanced Model, U Interface, ea (Tone Commander 8620)	(TI-5d)	\$649.34		\$106.25		\$755.59		1		\$ 755.59
Large Display Model, S/T Interface, ea (Tone Commander 8810)	(TI-5e)	\$574.94		\$106.25		\$681.19		1		\$ 681.19
Expansion Module, ea (Tone Commander 8030X)	(TI-5f)	\$332.94		\$106.25		\$439.19		1		\$ 439.19
Tone Commander Desktop or Rack Mount NT1, ea	(TI-5g)	\$156.87		\$ 93.50		\$250.37		1		\$ 250.37
Tone Commander Desktop Power Supply, ea	(TI-5h)	\$ 42.35		\$ 20.50		\$ 62.85		1		\$ 62.85

Sub-Total: Telephone Instruments **\$14,804.27**

<u>Description</u>	<u>Ref. No.</u>	<u>Rate</u>	<u>x</u>	<u>Sub-Total: Telephone Instruments</u>	<u>=</u>	<u>Total Bid Price</u>
Regulatory Fees/Charges/Taxes						
Hawaii General Excise Tax	GET	0.04712		\$14,807.27		\$ 697.72
Hawaii General Excise Tax (Neighbor Island)	GET	0.4166				

Sub-Total: Regulatory Fees/Charges/Taxes **\$ 697.72**

Total: Centrex Service Telephone Instruments \$15,504.99

COMPANY NAME Hawaiian Telcom, Inc.

CENTREX SERVICE TELEPHONE INSTRUMENT PRICING (continued)

Notes:

1. A \$10.00 drop ship charge (SP-13) will be added to every five (5) telephone instruments ordered.
2. MiVoice phones (Ref No. TI-1, TI-2) have been manufacture discontinued effective December 2020, and are no longer available for sale. The replacement items are the Cortelco 120100-VoE-27F (no speaker or display) or the 121100-TP2-27S (Ref No. TI-6).
3. MiTel M5208 & M5316 phones (Ref Nos. TI-3, TI-4) have been manufacture discontinued effective May 2020, and are no longer available for new sale but may be obtained on a refurbished basis with no warranty subject to availability.

COMPANY NAME Hawaiian Telcom, Inc.

CENTREX SERVICE LABOR RATE PRICING

See Section 5.4.5 Centrex Service Labor Rate Pricing for detailed instructions on how to complete OFFER FORM Page.

<u>Description</u>	<u>Ref. No.</u>	<u>Unit Price</u>	x	<u>Annual Est. Qty</u>	=	<u>Total Bid Price</u>
Regular Work Hours (work performed during normal State hours)						
Basic Labor Charge (1 hour rate)	<u>LR-1</u>	<u>\$82.00</u>		100		<u>\$8,200.00</u>
Minimum Basic Labor Charge (minimum charge for part of an hour)	<u>LR-2</u>	<u>\$41.00</u>				
Other Basic Labor Charge (1 hour rate) (optional item for other work)	<u>LR-3</u>	<u>\$82.00</u>		0		<u>\$0.00</u>
After Hours & Saturdays (work performed outside of normal State hours)						
Overtime Labor Charge (1 hour rate)	<u>LR-4</u>	<u>\$123.00</u>		10		<u>\$1,230.00</u>
Minimum Overtime Labor Charge (minimum charge for part of an hour)	<u>LR-5</u>	<u>\$61.50</u>				
Sundays & Holidays (work performed on Sundays and holidays)						
Premium Overtime Labor Charge (1 hour rate)	<u>LR-6</u>	<u>\$164.00</u>		1		<u>\$164.00</u>
Minimum Premium Overtime Labor Charge (minimum charge for part of an hour)	<u>LR-7</u>	<u>\$82.00</u>				
Sub-Total: Labor Rate						<u>\$9,594.00</u>

<u>Description</u>	<u>Ref. No.</u>	<u>Rate</u>	x	<u>Sub-Total: Labor Rate</u>	=	<u>Total Bid Price</u>
Regulatory Fees/Charges/Taxes						
Hawaii General Excise Tax (Oahu)	<u>GET</u>	<u>0.04712</u>		<u>\$9,594.00</u>		<u>\$452.07</u>
Others						
Hawaii General Excise Tax (Neighbor Islands)	<u>GET</u>	<u>0.04166</u>		<u>\$0.00</u>		<u>\$0.00</u>
Sub-Total: Regulatory Fees/Charges/Taxes						<u>\$452.07</u>
Total: Centrex Service Labor Rates						<u>\$10,046.07</u>

COMPANY NAME Hawaiian Telcom, Inc.

CENTREX SERVICE PROVISIONING PRICING (ADDS, MOVES, CHANGES, AND DISCONNECTS)

See Section 5.4.6 Centrex Service Provisioning Pricing for detailed instructions on how to complete OFFER FORM Pages.

<u>Description</u>	<u>Ref. No.</u>	<u>Unit Price</u>	x	<u>Annual Est. Qty.</u>	=	<u>Total Bid Price</u>	<u>Fees/Charges/Taxes</u>
Base Charges							
Jacks and Wiring CAT 5E (current SP-2)	SP-1	\$281.83		1		\$281.83	GET
Jacks and Wiring CAT 6 (current SP-34)	SP-2	\$394.41		1		\$394.41	GET
Service Order Processing (current SP-11)	SP-3	\$8.50		1		\$8.50	PUC, HIS
Service Order Processing (2nd line) (current SP-10)	SP-4	\$7.50		1		\$7.50	PUC, HIS
Network Connection (current SP-12)	SP-5	\$21.50		1		\$21.50	PUC, HIS
Network Connection Change/Retermination (current SP-13)	SP-6	\$7.00		1		\$7.00	PUC, HIS
Travel Dial Tone (current SP-15)	SP-7	\$30.50		1		\$30.50	PUC, HIS
Travel without Dial Tone (current LR-4)	SP-8	\$40.00		1		\$40.00	GET
Software Change (current SP-14)	SP-9	\$5.50		1		\$5.50	PUC,HIS
Voice Mail on New Line (current SP-16)	SP-10	\$2.50		1		\$2.50	GET
ACD Group Service (current SP-20)	SP-11	\$59.50		1		\$59.50	PUC, HIS
Call Center Manager ACD Service and Software (current SP-21)	SP-12	\$100.00		1		\$100.00	PUC, HIS
Dropship Charge (current SP-34)	SP-13	\$10.00		1		\$10.00	GET
Disconnect Service (current SP-7)	SP-14	\$0.00		1		\$0.00	
Voice Mail on Existing Line	SP-15	\$16.50		1		\$16.50	GET
Voice Mail - Subsequent Mailbox on Existing Line - 1st Mailbox	SP-16	\$8.00		1		\$8.00	GET
ISDN BRI Centrex 1st Line	SP-17	\$78.00		1		\$78.00	PUC, HIS
ISDN BRI Centrex Additional Line	SP-18	\$29.00		1		\$29.00	PUC, HIS
Sub-Total: Service Provisioning						<u>\$1,100.24</u>	

<u>Description</u>	<u>Ref. No.</u>	<u>Rate</u>	x	<u>Sub-Total: Service Provisioning</u>	=	<u>Total Bid Price</u>
Regulatory Fees/Charges and Taxes						
Hawaii General Excise Tax (Oahu Only)	GET	0.04712		\$753.24		\$37.33
Others						
PUC	PUC	0.0025		\$347.00		\$0.87
Hawaii Intrastate Surcharge	HIS	0.1123		\$347.00		\$38.97
Hawaii General Excise Tax (Neighbor Islands)	GET	0.04166		\$0.00		\$0.00
Sub-Total: Regulatory Fees/Charges/Taxes						<u>\$77.16</u>
Total: Centrex Service Provisioning						<u>\$1,177.40</u>

COMPANY NAME Hawaiian Telcom, Inc.

CENTREX SERVICE PROVISIONING PRICING (CONTINUED)

The base charges listed above are applied as necessary to complete typical customer orders. Please list the base charges that will be applied to the following orders and calculate a total.

<u>Description</u>	<u>Ref. No.</u>	<u>Unit Price</u>
Add 1 New Telephone Line with CAT 5E Cabling		
Base Charge - Service Order Processing	<u>SP-3</u>	<u>\$8.50</u>
Base Charge - Network Connection	<u>SP-5</u>	<u>\$21.50</u>
Base Charge - Travel Dial Tone	<u>SP-7</u>	<u>\$30.50</u>
Base Charge - Jacks and Wiring CAT 5E	<u>SP-1</u>	<u>\$281.83</u>
Total:		<u>\$342.33</u>
Add 1 New Telephone Line with CAT 6 Cabling		
Base Charge - Service Order Processing	<u>SP-3</u>	<u>\$8.50</u>
Base Charge - Network Connection	<u>SP-5</u>	<u>\$21.50</u>
Base Charge - Travel Dial Tone	<u>SP-7</u>	<u>\$30.50</u>
Base Charge - Jacks and Wiring CAT 6	<u>SP-2</u>	<u>\$394.41</u>
Total:		<u>\$454.91</u>
Add 1 New Telephone Line without/with/using Existing Cabling		
Base Charge - Service Order Processing	<u>SP-3</u>	<u>\$8.50</u>
Base Charge - Network Connection	<u>SP-5</u>	<u>\$21.50</u>
Base Charge - Travel Dial Tone	<u>SP-7</u>	<u>\$30.50</u>
Total:		<u>\$60.50</u>
Add 1 New Telephone Line Central Office Activation/no dispatch/no travel		
Base Charge - Service Order Processing	<u>SP-3</u>	<u>\$8.50</u>
Base Charge - Network Connection	<u>SP-5</u>	<u>\$21.50</u>
Total:		<u>\$30.00</u>
Add CAT 6 Cabling without Dial Tone		
Base Charge - Jacks and Wiring CAT 6	<u>SP-2</u>	<u>\$394.41</u>
Base Charge - Travel without Dial Tone	<u>SP-8</u>	<u>\$40.00</u>
Total:		<u>\$434.41</u>

COMPANY NAME Hawaiian Telcom, Inc.

CENTREX SERVICE PROVISIONING PRICING (CONTINUED)

<u>Description</u>	<u>Ref. No.</u>	<u>Unit Price</u>
Add CAT 6 Cabling without Dial Tone		
Base Charge - Jacks and Wiring CAT 6	<u> </u>	<u> </u>
Base Charge - Travel without Dial Tone	<u> </u>	<u> </u>
		<u> </u>
		<u> </u>
Move 1 Telephone Analog Line within same Building		
Base Charge - Service Order Processing	<u>SP-3</u>	<u>\$8.50</u>
Base Charge - Network Connection Change/Retermination	<u>SP-6</u>	<u>\$7.00</u>
Base Charge - Travel Dial Tone	<u>SP-7</u>	<u>\$30.50</u>
Total:		<u>\$46.00</u>
Move 1 Telephone Multi-line within same Building		
Base Charge - Service Order Processing	<u>SP-3</u>	<u>\$8.50</u>
Base Charge - Network Connection Change/Retermination	<u>SP-6</u>	<u>\$7.00</u>
Base Charge - Travel Dial Tone	<u>SP-7</u>	<u>\$30.50</u>
Base Charge -Minimum Basic Labor Charge	<u>LR-2</u>	<u>\$41.00</u>
Total:		<u>\$87.00</u>
Move/Swap 2 Telephone Analog Lines within same Building		
Base Charge - Service Order Processing	<u>SP-3</u>	<u>\$8.50</u>
Base Charge - Service Order Processing (2nd line)	<u>SP-4</u>	<u>\$7.50</u>
Base Charge - Network Connection Change/Retermination	<u>SP-6</u>	<u>\$7.00</u>
Base Charge - Network Connection Change/Retermination	<u>SP-6</u>	<u>\$7.00</u>
Base Charge - Travel Dial Tone	<u>SP-7</u>	<u>\$30.50</u>
Total:		<u>\$60.50</u>
Move/Swap 2 Telephone Analog Lines within same Building (software swap)		
Base Charge - Service Order Processing	<u>SP-3</u>	<u>\$8.50</u>
Base Charge - Service Order Processing (2nd line)	<u>SP-4</u>	<u>\$7.50</u>
Base Charge - Network Connection Change/Retermination	<u>SP-6</u>	<u>\$7.00</u>
Base Charge - Network Connection Change/Retermination	<u>SP-6</u>	<u>\$7.00</u>
Total:		<u>\$30.00</u>

COMPANY NAME Hawaiian Telcom, Inc.

CENTREX SERVICE PROVISIONING PRICING (CONTINUED)

<u>Description</u>	<u>Ref. No.</u>	<u>Unit Price</u>
Move/Swap 2 Telephone Multi-lines within same Building		
Base Charge - Service Order Processing	<u>SP-3</u>	<u>\$8.50</u>
Base Charge - Service Order Processing (2nd line)	<u>SP-4</u>	<u>\$7.50</u>
Base Charge - Network Connection Change/Retermination	<u>SP-6</u>	<u>\$7.00</u>
Base Charge - Network Connection Change/Retermination	<u>SP-6</u>	<u>\$7.00</u>
Base Charge - Travel Dial Tone	<u>SP-7</u>	<u>\$30.50</u>
Base Charge - Minimum Basic Labor Charge	<u>LR-2</u>	<u>\$41.00</u>
Base Charge - Minimum Basic Labor Charge	<u>LR-2</u>	<u>\$41.00</u>
Total:		<u><u>\$142.50</u></u>
Change Network Software		
Base Charge - Service Order Processing	<u>SP-3</u>	<u>\$8.50</u>
Base Charge - Software Change	<u>SP-9</u>	<u>\$5.50</u>
Total:		<u><u>\$14.00</u></u>

COMPANY NAME Hawaiian Telcom, Inc.

CENTREX SERVICE CABLING & SUPPORT STRUCTURE PRICING

See Section 5.4.7 Centrex Service Cabling and Support Structure Pricing for detailed instructions on how to complete OFFER FORM Pages.

<u>Description</u>	<u>Ref. No.</u>	<u>Mfg. Model No.</u>	<u>Equip. Unit Price</u>	<u>Install Unit Price</u>	<u>Total Unit Price</u>	<u>Est. Qty.</u>	<u>Total Bid Price</u>
				+		x	=
CAT 5E Horizontal Cables							
(1) 4 Pair, CMP, Gray, foot	CS-001	10032207	\$ 0.31	\$ 0.61	\$0.92	10,000	\$9,200.00
(2) 4 Pair, CMP, Gray, foot	CS-001	10032207	\$ 0.61	\$ 0.85	\$1.46	10,000	\$14,600.00
CAT 6 Horizontal Cables							
(1) 4 Pair, CMP, color, foot	CS-002	10032026	\$ 0.63	\$ 0.60	\$1.23	10,000	\$12,300.00
(2) 4 Pair, CMP, color, foot	CS-002	10032026	\$ 1.28	\$ 0.85	\$2.13	10,000	\$21,300.00
CAT 5E Patch Panels							
12 Port, 568A/B, Wall Mount w/bracket, ea	CS-003	2-7034-12	\$ 21.60	\$ 48.31	\$69.91	1	\$69.91
24 Port, 568A/B, 19" Rack Mount, ea	CS-004	2-7030-24	\$ 33.13	\$ 193.23	\$226.36	1	\$226.36
48 Port, 568A/B, 19" Rack Mount, ea	CS-005	2-7032-48	\$ 61.94	\$ 386.46	\$448.40	1	\$448.40
Cable Manager Horizontal Trough 19", ea	CS-006	9512-1902	\$ 30.77	\$ 12.07	\$42.84	1	\$42.84
24 Port Panel, Wall Mount Bracket, ea	CS-007	103B1-24	\$ 21.77	\$ 12.08	\$33.85	1	\$33.85
48 Port Panel, Wall Mount Bracket, ea	CS-008	103B1	\$ 25.21	\$ 12.07	\$37.28	1	\$37.28
CAT 5E Patch Cords							
3-ft, Blue, ea	CS-009	2-7403-62	\$ 0.82	-----	\$0.82	1	\$0.82
7-ft, Blue, ea	CS-010	2-7407-62	\$ 1.04	-----	\$1.04	1	\$1.04
10-ft, Blue, ea	CS-011	2-7410-62	\$ 1.28	-----	\$1.28	1	\$1.28
15-ft, Blue, ea	CS-012	2-7415-62	\$ 1.77	-----	\$1.77	1	\$1.77
110/RJ45 6-ft, Grey, ea	CS-013	CPC8642-03F006	\$ 20.76	-----	\$20.76	1	\$20.76
110/RJ45 12-ft, Grey, ea	CS-014	CPC8642-03F012	\$ 24.33	-----	\$24.33	1	\$24.33
110/RJ45 20-ft, Grey, ea	CS-015	CPC8642-03F020	\$ 29.11	-----	\$29.11	1	\$29.11
CAT 6 Patch Panels							
12 Port, 568A/B, Wall Mount w/bracket, ea	CS-016	STAR1911C6-12	\$ 34.51	\$ 48.31	\$82.82	1	\$82.82
24 Port, 568A/B, 19" Rack Mount, ea	CS-017	STAR1911C6-24	\$ 64.54	\$ 193.23	\$257.77	1	\$257.77
48 Port, 568A/B, 19" Rack Mount, ea	CS-018	STAR1911C6-48	\$ 121.00	\$ 386.46	\$507.46	1	\$507.46

COMPANY NAME Hawaiian Telcom, Inc.

CENTREX SERVICE CABLING & SUPPORT STRUCTURE PRICING (CONTINUED)

<u>Description</u>	<u>Ref. No.</u>	<u>Mfg. Model No.</u>	<u>Equip. Unit Price</u>	<u>Install Unit Price</u>	<u>Total Unit Price</u>	<u>Est. Qty.</u>	<u>Total Bid Price</u>
				+		x	=
Cable Manager Horizontal Trough 19", ea	CS-019	19WM350	\$ 31.40	\$ 12.07	\$43.47	1	\$43.47
24 Port, Wall Mount Bracket, ea	CS-020	103B1-24	\$ 22.36	\$ 12.07	\$34.43	1	\$34.43
48 Port, Wall Mount Bracket, ea	CS-021	103B1	\$ 25.90	\$ 12.07	\$37.97	1	\$37.97
24 Port, Flat HDJ Unloaded, 19" Rack Mount, ea	CS-022	49255-H24	\$ 97.39	\$ 36.99	\$134.38	1	\$134.38
48 Port, Flat HDJ Unloaded, 19" Rack Mount, ea	CS-023	49255-D48	\$ 142.79	\$ 74.02	\$216.81	1	\$216.81
CAT 6 Patch Cords							
4-ft, Blue, ea	CS-024	STARR661-04-62	\$ 2.00	-----	\$2.00	1	\$2.00
8-ft, Blue, ea	CS-025	STARR661-08-62	\$ 2.28	-----	\$2.28	1	\$2.28
12-ft, Blue, ea	CS-026	STARR661-12-62	\$ 2.53	-----	\$2.53	1	\$2.53
CAT 5E and CAT 6 Jacks							
CAT 5E Jack, 8-conductor, 568A/B, ea	CS-027	2-7001	\$ 2.26	\$ 8.05	\$10.31	1	\$10.31
CAT 6 Jack, 8-conductor, 568A/B, ea	CS-028	STAR6000C6	\$ 2.26	\$ 8.05	\$10.31	1	\$10.31
Faceplates and Surface Mount Boxes							
Faceplate, Single Gang, 1-Jack, White, ea	CS-029	2-2501-85	\$ 0.52	\$ 8.05	\$8.57	1	\$8.57
Faceplate, Single Gang, 2-Jack, White, ea	CS-030	2-2502-85	\$ 0.52	\$ 8.05	\$8.57	1	\$8.57
Faceplate, Single Gang, 4-Jack, White, ea	CS-031	2-2504-85	\$ 0.52	\$ 8.05	\$8.57	1	\$8.57
Faceplate, Single Gang, Blank, White, ea	CS-032	107-85	\$ 0.43	\$ 8.05	\$8.48	1	\$8.48
Faceplate, Double Gang, 6-Jack, White, ea	CS-033	2-2506D-85	\$ 1.25	\$ 8.05	\$9.30	1	\$9.30
Faceplate, Double Gang, Blank, White, ea	CS-034	108-85	\$ 0.64	\$ 8.05	\$8.69	1	\$8.69
Blank Jack Filler Module, ea	CS-035	STAR500B-85	\$ 0.28	\$ 2.26	\$2.54	1	\$2.54
Surface Mount Box, Single Gang, White, ea	CS-036	STARMBD	\$ 1.82	\$ 8.05	\$9.87	1	\$9.87
Surface Mount Box, Double Gang, White, ea	CS-037	STARMBDD	\$ 1.66	\$ 8.05	\$9.71	1	\$9.71
Surface Mount Housing, 1 or 2-ports, White, ea	CS-038	STAR558-85	\$ 1.82	\$ 8.05	\$9.87	1	\$9.87
Surface Mount Housing, Up to 6-ports, White, ea	CS-039	STAR108SM-85	\$ 1.66	\$ 8.05	\$9.71	1	\$9.71
Mounting Plate Drywall, Single Gang, ea	CS-040	STAR1062-85	\$ 0.81	\$ 8.05	\$8.86	1	\$8.86
Mounting Plate Drywall, Double Gang, ea	CS-041	STAR1064M-85	\$ 1.58	\$ 8.05	\$9.63	1	\$9.63
Cross-Connect Wire							
1 Pair Cross-Connect Wire, foot	CS-042	7023708	\$ 0.03	\$ 4.83	\$4.86	1	\$4.86

CENTREX SERVICE CABLING & SUPPORT STRUCTURE PRICING (CONTINUED)

<u>Description</u>	<u>Ref. No.</u>	<u>Mfg. Model No.</u>	<u>Equip. Unit Price</u>	<u>Install Unit Price</u>	<u>Total Unit Price</u>	<u>Est. Qty.</u>	<u>Total Bid Price</u>
				+		x	=
Backboards and Equipment Racks							
4'x4' Plywood Backboard, ea	CS-043	N/A	\$ 87.71	\$ 144.93	\$232.64	1	\$232.64
Equipment Rack, 7'x19", ea	CS-044	55053-X03-7	\$ 145.43	\$ 144.93	\$290.36	1	\$290.36
Cable Supports							
Tele-Power Pole, 10'5", ea	CS-045	25DTP-4	\$ 122.05	\$ 24.16	\$146.21	1	\$146.21
Tele-Power Pole, 12'5", ea	CS-046	25DTP-412	\$ 153.44	\$ 24.16	\$177.60	1	\$177.60
Ceiling Clip w/8' Wire, ea	CS-047	X-CC27 U22P8T	\$ 3.01	\$ 12.07	\$15.08	1	\$15.08
J-Hook, w/Clip, 2" Wide Base, ea	CS-048	CAT32HP6Z34	\$ 2.55	\$ 8.05	\$10.60	1	\$10.60
J-Hook, 2" Wide Base, ea	CS-049	CAT32	\$ 3.74	\$ 8.05	\$11.79	1	\$11.79
J-Hook, 4" Wide Base, ea	CS-050	CAT64	\$ 7.10	\$ 8.05	\$15.15	1	\$15.15
J-Hook, w/Beam Clamp, 1/8"-5/8" for 2"	CS-051	CAT21BC200	\$ 3.76	\$ 8.05	\$11.81	1	\$11.81
Beam Clamp, up to 3/4" Flange, ea	CS-052	BC400	\$ 2.82	\$ 8.05	\$10.87	1	\$10.87
Threaded Rod, 3/8", foot	CS-053	ATR 3/8"	\$ 0.65	\$ 8.05	\$8.70	1	\$8.70
Enclosure, 2'x3'x6", ea	CS-054	AW3624-1P	\$ 127.68	\$ 65.19	\$192.87	1	\$192.87
Cable Runway, 12" Width, foot	CS-055	10250-712	\$ 9.04	\$ 36.23	\$45.27	1	\$45.27
Wall Angle Support for 12" Cable Runway, foot	CS-056	11421-712	\$ 28.42	\$ 19.32	\$47.74	1	\$47.74
Basket Cable Tray, 2"D x 6"W x 10'L, foot	CS-057	C54/150EZ	\$ 6.39	\$ 2.57	\$8.96	1	\$8.96
Basket Cable Tray, Ceiling Hanger, ea	CS-058	FASP 150	\$ 4.04	\$ 20.64	\$24.68	1	\$24.68
Basket Cable Tray, Wall Mount, ea	CS-059	CS 100PG	\$ 3.49	\$ 20.64	\$24.13	1	\$24.13
Cable Tie, Non-Plenum, 4" Bundle, ea	CS-060	111-01332	\$ 0.10	\$ 0.57	\$0.67	1	\$0.67
Cable Tie, Plenum, 3" Bundle, Red, ea	CS-061	111-03517	\$ 0.99	\$ 0.57	\$1.56	1	\$1.56
Velcro Wrap, Plenum, 3/4", Red, 15"	CS-062	GT.75X180MV2	\$ 0.84	\$ 0.96	\$1.80	1	\$1.80
Surface Mount Raceways							
Surface Raceway, 1.51"x0.94"x8', White, ea	CS-063	LD10WH8-A	\$ 6.87	\$ 14.49	\$21.36	1	\$21.36
Drop Ceiling Fitting, 1.51", White, ea	CS-064	DCF10WH-X	\$ 6.12	\$ 2.42	\$8.54	1	\$8.54
Coupler Fitting (cover), 1.51", White, ea	CS-065	CF10WH-E	\$ 1.70	\$ 2.42	\$4.12	1	\$4.12
Inside Corner Fitting, 1.51", White, ea	CS-066	ICFC10WH-X	\$ 1.83	\$ 2.42	\$4.25	1	\$4.25
Right Angle Fitting, 1.51", White, ea	CS-067	RAFC10WH-X	\$ 1.83	\$ 2.42	\$4.25	1	\$4.25
Right Angle/Entrance End Fitting, 1.51", White, ea	CS-068	RAEFXWH-X	\$ 5.65	\$ 2.42	\$8.07	1	\$8.07

CENTREX SERVICE CABLING & SUPPORT STRUCTURE PRICING (CONTINUED)

<u>Description</u>	<u>Ref. No.</u>	<u>Mfg. Model No.</u>	<u>Equip. Unit Price</u>	<u>+</u> <u>Install Unit Price</u>	<u>Total Unit Price</u>	<u>x</u> <u>Est. Qty.</u>	<u>=</u> <u>Total Bid Price</u>
Outside Corner Fitting, 1.51", White, ea	CS-069	OCFC10WH-X	\$ 3.07	\$ 2.42	\$5.49	1	\$5.49
End Cap Fitting, 1.51", White, ea	CS-070	ECF10WH-X	\$ 1.67	\$ 2.42	\$4.09	1	\$4.09
Tee Fitting, 1.51", White, ea	CS-071	TFC10WH-X	\$ 1.61	\$ 2.42	\$4.03	1	\$4.03
Conduits, Coring, and Firestop							
EMT Conduit, 1", foot						4	\$0.00
EMT Conduit, 2", foot						4	\$0.00
EMT Conduit, 3", foot						4	\$0.00
EMT Conduit, 4", foot						4	\$0.00
Rigid Steel Conduit, 1", foot						4	\$0.00
Rigid Steel Conduit, 2", foot						4	\$0.00
Rigid Steel Conduit, 3", foot						4	\$0.00
Rigid Steel Conduit, 4", foot						4	\$0.00
Flexible Metallic Conduit, 1", foot						4	\$0.00
Flexible Metallic Conduit, 2", foot						4	\$0.00
Flexible Metallic Conduit, 3", foot						4	\$0.00
Flexible Metallic Conduit, 4", foot						4	\$0.00
1" Coring, ea						4	\$0.00
2" Coring, ea						4	\$0.00
3" Coring, ea						4	\$0.00
4" Coring, ea						4	\$0.00
Fire Barrier Moldable Putty, ea	CS-072	00314721 (CP 618)	\$ 19.11	\$ 24.16	\$43.27	1	\$43.27
Tie Cable							
CAT 3, 25 Pair, CMP, foot	CS-073	10032111	\$ 0.93	\$ 4.03	\$4.96	1	\$4.96
Riser Cable							
CAT 3, 25 Pair, CMR, foot	CS-074	10032396	\$ 0.70	\$ 4.03	\$4.73	1	\$4.73
Fiber Optic Connectors							
SC UniCam, 50µm MM (OM3/4), ea	CS-075	95-050-41-X	\$ 17.66	\$ 61.02	\$78.68	1	\$78.68
SC Anaerobic, 50µm MM (OM3/4), ea	CS-076	95-051-41-SP-X	\$ 5.58	\$ 61.02	\$66.60	1	\$66.60

CENTREX SERVICE CABLING & SUPPORT STRUCTURE PRICING (CONTINUED)

<u>Description</u>	<u>Ref. No.</u>	<u>Mfg. Model No.</u>	<u>Equip. Unit Price</u>	<u>Install Unit Price</u>	<u>Total Unit Price</u>	<u>Est. Qty.</u>	<u>Total Bid Price</u>
				+		x	=
LC UniCam, 50µm MM (OM3/4), ea	CS-077	95-050-99-X	\$ 18.59	\$ 61.02	\$79.61	1	\$79.61
LC Anaerobic, 50µm MM (OM3/4), ea	CS-078	95-051-98-SP-X	\$ 5.86	\$ 61.02	\$66.88	1	\$66.88
SC SM, ea	CS-079	95-200-41	\$ 17.66	\$ 61.02	\$78.68	1	\$78.68
LC SM, ea	CS-080	95-200-99	\$ 17.66	\$ 61.02	\$78.68	1	\$78.68
Fiber Optic Cables and Innerduct							
50µm (OM3) CMR:							
12 Fiber MM, foot	CS-081	012T81-33180-24	\$ 4.14	\$ 3.02	\$7.16	1	\$7.16
24 Fiber MM, foot	CS-082	024T81-33180-24	\$ 5.64	\$ 3.02	\$8.66	1	\$8.66
50µm (OM3) CMP:							
12 Fiber MM, foot	CS-083	012T88-33180-29	\$ 2.48	\$ 3.02	\$5.50	1	\$5.50
24 Fiber MM, foot	CS-084	024T88-33180-29	\$ 5.53	\$ 3.02	\$8.55	1	\$8.55
50µm (OM3) Armored CMP:							
12 Fiber MM, foot	CS-085	012T88-33180-A3	\$ 4.14	\$ 3.02	\$7.16	1	\$7.16
24 Fiber MM, foot	CS-086	024T88-33180-A3	\$ 5.64	\$ 4.30	\$9.94	1	\$9.94
50µm (OM4) CMP:							
12 Fiber, MM, foot	CS-087	012T88-33190-29	\$ 2.97	\$ 3.23	\$6.20	1	\$6.20
24 Fiber, MM, foot	CS-088	024T88-33190-29	\$ 6.28	\$ 3.23	\$9.51	1	\$9.51
50µm (OM3) Outdoor Loose Tube:							
12 Fiber MM, foot	CS-089	012TU4-T4180D20	\$ 3.25	\$ 3.62	\$6.87	1	\$6.87
24 Fiber MM, foot	CS-090	024TU4-T4180D20	\$ 6.31	\$ 3.62	\$9.93	1	\$9.93
8.3µm CMR:							
12 Fiber SM, foot	CS-091	012E81-33131-24	\$ 0.74	\$ 3.02	\$3.76	1	\$3.76
24 Fiber SM, foot	CS-092	024E81-33131-24	\$ 1.47	\$ 3.02	\$4.49	1	\$4.49
8.3µm Outdoor Loose Tube:							
12 Fiber SM, foot	CS-093	012EU4-T4101D20	\$ 3.24	\$ 3.62	\$6.86	1	\$6.86
24 Fiber SM, foot	CS-094	024EU4-T4101D20	\$ 5.01	\$ 3.62	\$8.63	1	\$8.63
48 Fiber SM, foot	CS-095	048EU4-T4101D20	\$ 6.01	\$ 3.62	\$9.63	1	\$9.63
Inner Duct, non-Plenum w/tape, 1", foot	CS-096	DF4X1C-250	\$ 0.60	\$ 3.62	\$4.22	1	\$4.22
Inner Duct, Plenum w/tape, 1", foot	CS-097	CF4X1C-250	\$ 3.16	\$ 3.62	\$6.78	1	\$6.78
Inner Duct, Textile, 3" 3 Cell, foot	CS-098	MXC3456BL500	\$ 2.81	\$ 3.62	\$6.43	1	\$6.43

CENTREX SERVICE CABLING & SUPPORT STRUCTURE PRICING (CONTINUED)

<u>Description</u>	<u>Ref. No.</u>	<u>Mfg. Model No.</u>	<u>Equip. Unit Price</u>	<u>Install Unit Price</u>	<u>Total Unit Price</u>	<u>Est. Qty.</u>	<u>Total Bid Price</u>
				+		x	=
Fiber Optic Housings and Connector Panels							
Connector Housing, Rack Mount (2 panels), ea	CS-099	CCH-01U	\$ 189.65	\$ 24.15	\$213.80	1	\$213.80
Connector Housing, Rack Mount (4 panels), ea	CS-100	CCH-02U	\$ 222.23	\$ 24.15	\$246.38	1	\$246.38
Connector Housing, Rack Mount (12panels), ea	CS-101	CCH-04U	\$ 287.36	\$ 24.15	\$311.51	1	\$311.51
Connector Housing, Wall Mount (2 panels), ea	CS-102	WCH-02P	\$ 67.21	\$ 48.31	\$115.52	1	\$115.52
Connector Housing, Wall Mount (4 panels), ea	CS-103	WCH-04P	\$ 129.40	\$ 48.31	\$177.71	1	\$177.71
12 Fiber Pnl, SC DPLX, 50µm MM (OM3/4), ea	CS-104	CCH-CP12-E7	\$ 87.85	\$ 12.08	\$99.93	1	\$99.93
12 Fiber Pnl, LC DPLX, 50µm MM (OM3/4), ea	CS-105	CCH-CP12-E4	\$ 101.23	\$ 12.08	\$113.31	1	\$113.31
24 Fiber Pnl, LC DPLX, 50µm MM (OM3/4), ea	CS-106	CCH-CP24-E4	\$ 188.65	\$ 12.08	\$200.73	1	\$200.73
Fiber Patch Cords							
Fiber Jumper, LC to SC, DPLX, SM, 2m, ea	CS-107	GB LCC-D1-02	\$ 47.58	-----	\$47.58	1	\$47.58
Fiber Jumper, LC to SC, DPLX, MM, 2m, ea	CS-108	GB LCC-D2-02	\$ 40.90	-----	\$40.90	1	\$40.90
Fiber Jumper, LC to ST, DPLX, SM, 2m, ea	CS-109	GB LCT-D1-02	\$ 63.88	-----	\$63.88	1	\$63.88
Fiber Jumper, LC to ST, DPLX, MM, 2m, ea	CS-110	GB LCT-D2-02	\$ 40.36	-----	\$40.36	1	\$40.36
Fiber Jumper, SC to SC, DPLX, SM, 2m, ea	CS-111	GB SC2-D1-02	\$ 49.32	-----	\$49.32	1	\$49.32
Fiber Jumper, SC to SC, DPLX, MM, 2m, ea	CS-112	GB SC2-D2-02	\$ 29.14	-----	\$29.14	1	\$29.14
Fiber Jumper, SC to SC, Simplex, SM, 2m, ea	CS-113	GB SC2-S1-02	\$ 23.42	-----	\$23.42	1	\$23.42
Fiber Jumper, SC to SC, Simplex, MM, 2m, ea	CS-114	GB SC2-S2-02	\$ 20.51	-----	\$20.51	1	\$20.51
Fiber Jumper, ST to ST, DPLX, MM, 2m, ea	CS-115	GBST2-D2-2-02	\$ 32.52	-----	\$32.52	1	\$32.52
Fiber Jumper, ST to SC, DPLX, MM, 2m, ea	CS-116	GB-STC-D2-02	\$ 32.52	-----	\$32.52	1	\$32.52
Fiber Jumper, LC to LC, DPLX, SM, 2m, ea	CS-117	GB -LC2 -D1 -02	\$ 32.83	-----	\$32.83	1	\$32.83
Fiber Jumper, LC to LC, DPLX, MM, 2m, ea	CS-118	GB -LC2 -D2 -02	\$ 25.32	-----	\$25.32	1	\$25.32
Sub-Total: Cabling and Support Structures							\$63,689.77

COMPANY NAME Hawaiian Telcom, Inc.

CENTREX SERVICE CABLING & SUPPORT STRUCTURE PRICING (CONTINUED)

Description	Ref. No.	Rate	x Sub-Total: Cabling and Support Structu	=	Total Bid Price
Regulatory Fees/Charges and Taxes					
Hawaii General Excise Tax (Oahu)	<u>GET</u>	<u>0.04712</u>	<u>\$63,689.77</u>		<u>\$3,001.06</u>
Contingency Charge	<u> </u>	<u> </u>	<u> </u>		<u> </u>
Others	<u> </u>	<u> </u>	<u> </u>		<u> </u>
Hawaii General Excise Tax (Neighbbor Islands)	<u>GET</u>	<u>0.04166</u>	<u>\$0.00</u>		<u>\$0.00</u>
			Sub-Total: Regulatory Fees/Charges and Taxes		<u>\$3,001.06</u>
			Total: Centrex Service Cabling & Support Structures		<u>\$66,690.83</u>

COMPANY NAME Hawaiian Telcom, Inc.

CENTREX SERVICE PRICING SUMMARY

See Section 5.4.8 Centrex Service Pricing Summary for detailed instructions on how to complete OFFER FORM Page.

<u>Item</u>	<u>Total Bid Price</u>		<u>Term</u>		<u>Total</u>
1. Total: Centrex Service Access Lines	<u>\$531,952.57</u>	x	60 mo	=	<u>\$31,917,154.20</u>
2. Total: Centrex Service Telephone Instruments	<u>\$43,309.13</u>	x	5 yrs	=	<u>\$216,545.65</u>
3. Total: Centrex Service Labor Rates	<u>\$10,046.07</u>	x	5 yrs	=	<u>\$50,230.35</u>
4. Total: Centrex Service Provisioning	<u>\$1,177.40</u>	x	5 yrs	=	<u>\$5,887.00</u>
5. Total: Centrex Service Cabling & Support Structures	<u>\$66,690.83</u>	x	5 yrs	=	<u>\$333,454.15</u>
GRAND TOTAL CENTREX SERVICE					<u><u>\$32,523,271.35</u></u>

COMPANY NAME Hawaiian Telcom, Inc.

CENTREX SERVICE BID MARKUP PRICING

See Section 5.4.9 Centrex Service Bid Markup Pricing for detailed instructions on how to complete OFFER FORM Page.

<u>Description</u>	<u>Con- tractor's Cost</u>	x	<u>Bid Percent Markup (plus 1)</u>	+	<u>Install Time (15 min /60 min)</u>	x	<u>Basic Labor Charge (per hour)</u>	=	<u>Total Bid Price</u>
CAT 7 Patch Panel, 24 Port, 568A/B, 19" Rack Mnt, ea	<u>\$100.00</u>		<u>1.14</u>		<u>0.25 hour</u>		<u>\$82.00</u>		<u>\$134.50</u>