

DAVID Y. IGE  
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**STATE OF HAWAII  
STATE PROCUREMENT OFFICE**

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November 02, 2017

TO: **Law Enforcement Agencies ONLY**  
Executive Departments/Agencies  
*Excluding the following:*  
*Department of Education (and its Charter Schools)*  
*Hawaii Health Systems Corporation*  
*Office of Hawaiian Affairs*  
*University of Hawaii*  
City and County of Honolulu  
County of Hawaii  
County of Maui  
County of Kauai

FROM: For Sarah Allen, Administrator *Mara Smith*

SUBJECT: **Change No. 10**  
SPO Vendor List Contract No. 13-09  
**NASPO VALUEPOINT POLICE RADAR, LIDAR, PARTS & EQUIPMENT -  
STATEWIDE**  
NASPO ValuePoint Contract No. 01611  
**Expires: October 31, 2018**

The following changes are made to the vendor list contract:

1. The Purchasing Division is the new point of contact for the County of Hawaii.
2. Revisions were made to the vendor list information pages 7 to 10.

The current price list contract incorporating Change No. 10 is available on the SPO website:  
<http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

If you have any questions, please contact Stanton Mato at (808) 586-0566 or  
[stanton.d.mato@hawaii.gov](mailto:stanton.d.mato@hawaii.gov).

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**STATE OF HAWAII  
STATE PROCUREMENT OFFICE**

**SPO Vendor List Contract No. 13-09**  
Includes Change No. 10  
Effective 11/1/2017

**NASPO VALUEPOINT  
POLICE RADAR, LIDAR, PARTS & EQUIPMENT - STATEWIDE**  
(NASPO VALUEPOINT Contract No. 01611)  
**December 21, 2012 to October 31, 2018**

**INFORMATION ON NASPO VALUEPOINT**

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Washington is the current lead agency and contract administrator for the NASPO ValuePoint Police Radar, Lidar, Parts & Equipment contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization and contracts were awarded to six qualified Contractors. The State of Hawaii has signed a Participating Addendum with four Contractors.

The Police Radar, Lidar, Parts & Equipment contract is intended to support the needs of state and local law enforcement. This contract will provide new equipment as well as replacement parts and accessories for existing embedded devices, already owned and in operation by various departments throughout the United States.

For additional information on this contract, visit the NASPO ValuePoint website at [www.naspovaluepoint.org](http://www.naspovaluepoint.org).



**PARTICIPATING JURISDICTIONS** listed below have signed a cooperative agreement with the SPO and only law enforcement agencies are authorized to utilize this vendor list contract.

Executive Departments/Agencies (Excludes DOE, HHSC, UH, and OHA)  
 City and County of Honolulu  
 County of Hawaii  
 County of Maui  
 County of Kauai

The participating jurisdictions are not required but may purchase from this vendor list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D, and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

**POINT OF CONTACT.** Questions regarding the products listed, ordering, pricing and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Telephone	Fax	E-mail
Executive	Stanton Mato	586-0566	586-0570	<a href="mailto:stanton.d.mato@hawaii.gov">stanton.d.mato@hawaii.gov</a>
C&C of Honolulu	Procurement Specialist	768-5535	768-3299	<a href="mailto:bf purchasing@honolulu.gov">bf purchasing@honolulu.gov</a>
County of Hawaii	Purchasing Division	961-8231	961-8248	<a href="mailto:purchasing@hawaiicounty.gov">purchasing@hawaiicounty.gov</a>
County of Maui	Greg King	249-2403 x30	249-0839	<a href="mailto:greg.king@co.maui.hi.us">greg.king@co.maui.hi.us</a>
County of Kauai	Ernest Barreira	241-4295	241-6297	<a href="mailto:ebarreira@kauai.gov">ebarreira@kauai.gov</a>

**USE OF PRICE & VENDOR LIST CONTRACTS BY NONPROFIT ORGANIZATIONS.** Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price & vendor lists contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wishes to purchase from a SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor, i.e., participation must be mutually agreed upon. A Contractor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a SPO price or vendor list Contractor(s).

**CONTRACTORS.** The authorized contractors are listed in this vendor list contract. They have signed a Master Agreement with the State of Washington and a Participating Addendum with the Hawaii State Procurement Office.

Company Name  
Applied Concepts, Inc.  
Kustom Signals, Inc.  
Laser Technology, Inc.  
MPH Industries, Inc.

**VENDOR CODES** for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

**COMPLIANCE PURSUANT TO HRS §103D-310(c).** Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Vendor List Contract No. 13-09. *No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.*

**PURCHASING CARD (pCard).** The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive departments/agencies, excluding DOE, HHSC, OHA and UH for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

**PURCHASE ORDERS** may be issued for purchases \$2,500 or more, and for Contractors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or charge its customers a transaction fee for the usage.

**SPO VL CONTRACT NO. 13-09 & NASPO VALUEPOINT MASTER AGREEMENT NUMBER 01611** shall be typed on purchase orders issued against this vendor list contract. For pCard purchases, the SPO VL Contract No. 13-09 and the NASPO ValuePoint Master Agreement Number shall be notated on the appropriate transaction document.

**GENERAL EXCISE TAX.** The Hawaii General Excise Tax (GET) shall not exceed 4.712% for the island of Oahu and 4.166 % for Maui, Kauai and Hawaii. The GET is not applied to shipping or delivery charges.

**PAYMENTS** are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

**VENDOR AND PRODUCT EVALUATION** form, SPO-012, for the purpose of addressing concerns on this vendor list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

**PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET** at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

**COMMODITY DESCRIPTION FOR POLICE RADAR, LIDAR, PARTS & EQUIPMENT.** Police Radar, Lidar, Parts & Equipment to include stationary, automated, Down-The-Road Radar Speed-Measuring Devices and Lidar Speed-Measuring Devices and Systems used by Law Enforcement agencies to measure, display, and record images of vehicles moving at excessive speeds along roads and highways for enforcing vehicle speed regulations. All products shall be listed on the Conforming Products List (CPL) of the International Association of Chiefs of Police (IACP). Here is the CPL link:

<http://www.theiacp.org/PoliceServices/ExecutiveServices/ProfessionalAssistance/RadarLidarTe stingandCPLs/tabid/245/Default.aspx#Speed>.

The Police Radar, Lidar, Parts & Equipment must meet all of the following standards:

- National Highway Traffic Safety Administration (NHTSA) Speed-Measuring Device Performance Specifications: Down-The-Road Radar Module (DOT HS 809 812) and (NHTSA) Speed-Measuring Device Performance Specifications: Lidar Module (DOT HS 809 811).

**HOW TO USE THIS CONTRACT:**

1. A minimum of one (1) price quote is required.
2. The vendor information pages are listed below:
  - Stalker Radar vendor information is on page 7.
  - Kustom Signals vendor information is on page 8.
  - Laser Technology vendor information is on page 9
  - MPH Industries vendor information is on page 10.
3. Form SPO-010 is optional. The department's procurement documents shall be kept in the procurement/contract file.

# **CONTRACTORS**

## **CONTACT**

### **INFORMATION**



**CONTRACTOR INFORMATION**

<b>Contractor:</b>	Applied Concepts, Inc. dba as Stalker Radar 855 E. Collins Blvd. Richardson, TX 75081	
<b>Customer Service/Order Placement: Contract Administration:</b>		Primary Contact for Price Quotes
	Name:	Donna Russell
	Phone:	(800) 782-5537 ext 103
	Fax:	(972) 398-3781
	E-mail:	<a href="mailto:donnar@stalkerradar.com">donnar@stalkerradar.com</a>
		Contract Administration Contact
		Jan Achilles
		(800) 782-5537 x191
		(972) 398-3781
<b>Contract Pricing:</b>	Pricing is 10% Discount off Manufacturer's Parts Price List Pricing is 10% Discount off Manufacturer's Accessories Price List  Download Pricing at: <a href="http://naspovaluepoint.org/#/contract-details/43/contractor/189">http://naspovaluepoint.org/#/contract-details/43/contractor/189</a> Click on "Stalker Pricing Effective July 2017"	
<b>Contractor's Website:</b>	<a href="http://www.stalkerradar.com">http://www.stalkerradar.com</a>	
<b>Federal ID No.:</b>	75-1544925	
<b>Payment/Order Placement Address:</b>	Applied Concepts, Inc. 855 E. Collins Blvd Richardson, TX 75081	
<b>Credit Card Acceptance</b>	American Express, Discover, MasterCard, VISA	
<b>Minimum Orders:</b>	None	
<b>Delivery Time:</b>	10 Days After Receipt of Order (ARO) – Standard Orders 30 Days After Receipt of Order (ARO) – Special Orders	
<b>Payment Terms</b>	Net 30 Days	
<b>Shipping Destination:</b>	Freight on Board (FOB) Destination	
<b>Freight:</b>	Prepaid and Included	





**CONTRACTOR INFORMATION**

<b>Contractor:</b>	Kustom Signals, Inc. 9652 Loiret Boulevard Lenexa KS 66219		
<b>Customer Service/Order Placement:</b>		Primary Contact	Alternate Contact
	Name:	Mary Beiriger	
	Phone:	(800) 458-7866 ext 3107	
	Fax:	(913) 492-1703	
	E-mail:	<a href="mailto:mbeiriger@kustomsignals.com">mbeiriger@kustomsignals.com</a>	
<b>Contract Pricing:</b>	Download Pricing at: <a href="http://naspo.valuepoint.org/#/contract-details/43/contractor/192">http://naspo.valuepoint.org/#/contract-details/43/contractor/192</a> Click on "Kustom Signals Price File (6-21-17)"		
<b>Contractor's Website:</b>	<a href="http://www.kustomsignals.com/">http://www.kustomsignals.com/</a>		
<b>Payment/Order Placement Address:</b>		Billing Will Be From	Payments Sent To
		Kustom Signals, Inc. 1010 W Chestnut St Chanute KS 66720	Kustom Signals, Inc. PO Box 411882 Kansas City MO 64141-1882
<b>Orders To Be Sent To:</b>	Same as Contractor Address		
<b>Credit Card Acceptance:</b>	MasterCard, VISA, American Express		
<b>Minimum Orders:</b>	None		
<b>Delivery Time:</b>	10 Days After Receipt of Order (ARO) – Standard Orders 30 Days After Receipt of Order (ARO) – Special Orders		
<b>Payment Terms:</b>	Net 30 Days		
<b>Shipping Destination:</b>	Freight on Board (FOB) Destination		
<b>Freight:</b>	Prepaid and Included		



**CONTRACTOR INFORMATION**

<b>Contractor:</b>	Laser Technology Inc. 6912 South Quentin Street Centennial, CO 80112	
<b>Customer Service/Order Placement:</b>	<b>Primary Contact</b>	
	Name:	Cheri Miller
	Phone:	303.649.1000 Ext 175
	Fax:	800.280.6113 Ext 175
	E-mail:	<a href="mailto:cmiller@lasertech.com">cmiller@lasertech.com</a>
<b>Contract Pricing:</b>	Pricing is 0% Discount off Manufacturer's Parts Price List Pricing is 15% Discount off Manufacturer's Accessories Price List  Download Pricing at: <a href="http://naspovaluepoint.org/#/contract-details/43/contractor/193">http://naspovaluepoint.org/#/contract-details/43/contractor/193</a> Click on "Laser Tech Price File" (7-1-16)	
<b>Contractor's Website:</b>	<a href="http://www.lasertech.com/Speed-Enforcement-Measurement.aspx">http://www.lasertech.com/Speed-Enforcement-Measurement.aspx</a>	
<b>Payment/Order Placement Address:</b>	<b>Billing Will Be From</b>	<b>Payments Sent To</b>
	Laser Technology Inc. 6912 S. Quentin Street Centennial, CO 80112	Laser Technology Inc. 6912 S. Quentin Street Centennial, CO 80112
<b>Orders To Be Sent To:</b>	Same as Contractor Address	
<b>Credit Card Acceptance:</b>	MasterCard, VISA, AMEX	
<b>Minimum Orders:</b>	None	
<b>Delivery Time:</b>	10 Days After Receipt of Order (ARO) – Standard Orders 30 Days After Receipt of Order (ARO) – Special Orders	
<b>Payment Terms:</b>	Net 30 Days	
<b>Shipping Destination:</b>	Freight on Board (FOB) Destination	
<b>Freight:</b>	Prepaid and Included	



**CONTRACTOR INFORMATION**

<b>Contractor:</b>	MPH Industries, Inc. 316 E 9 <sup>th</sup> St Owensboro KY 42303	
<b>Contract Administration:</b>	Primary Contact	
	Name:	Eric Ruud
	Phone:	(888) 689-9222 Ext. 398
	Fax:	(270) 685-6288
	E-mail:	<a href="mailto:bcstafford@mphindustries.com">bcstafford@mphindustries.com</a>
<b>Customer Service/Order Placement:</b>	Primary Contact	
	Name:	Misty Shock
	Phone:	(888) 689-9222 Ext. 240
	Fax:	(270) 685-6288
	E-mail:	<a href="mailto:mmshock@mphindustries.com">mmshock@mphindustries.com</a>
<b>Contract Pricing:</b>	Pricing is 20% Discount off Manufacturer's Parts Price List dated 01/01/06 Pricing is 10% Discount off Manufacturer's Accessories Price List dated 01/01/06  Download Pricing at: <a href="http://naspovaluepoint.org/#/contract-details/43/contractor/194">http://naspovaluepoint.org/#/contract-details/43/contractor/194</a> Click on "MPH Pricing (12-1-15).docx"	
<b>Contractor's Website:</b>	<a href="http://www.mphindustries.com">http://www.mphindustries.com</a>	
<b>Federal ID No.:</b>	61-1205274	
<b>Payment/Order Placement Address:</b>	Billing Will Be From	
	MPH Industries, Inc. 316 E 9 <sup>th</sup> St Owensboro KY 42303	MPH Industries, Inc. 2090 Reliable Pkwy Chicago IL 60686
<b>Orders To Be Sent To:</b>	Same as Contractor Address	
<b>Credit Card Acceptance:</b>	MasterCard, VISA	
<b>Minimum Orders:</b>	None	
<b>Delivery Time:</b>	10 Days After Receipt of Order (ARO) – Standard Orders 30 Days After Receipt of Order (ARO) – Special Orders	
<b>Shipping Destination:</b>	Freight on Board (FOB) Destination	
<b>Freight:</b>	Prepaid and Included	