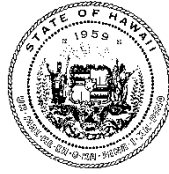


DAVID Y. IGE  
GOVERNOR




SARAH ALLEN  
ADMINISTRATOR  
MARA SMITH  
ASSISTANT ADMINISTRATOR

**STATE OF HAWAII**  
**STATE PROCUREMENT OFFICE**

P.O. Box 119  
Honolulu, Hawaii 96810-0119  
Tel: (808) 587-4700  
email: [state.procurement.office@hawaii.gov](mailto:state.procurement.office@hawaii.gov)  
<http://spo.hawaii.gov>  
Twitter: [@hawaiispo](https://twitter.com/hawaiispo)

January 12, 2018

TO: Executive Departments/Agencies      City and County of Honolulu  
Department of Education      Honolulu City Council  
Hawaii Health Systems Corporation      Honolulu Board of Water Supply  
Office of Hawaiian Affairs      Honolulu Authority for Rapid Transportation  
University of Hawaii      County of Hawaii  
Public Charter School Commission      Hawaii County Council  
and Schools      County of Hawaii – Department of Water Supply  
House of Representatives      County of Maui  
Senate      Maui County Council  
Judiciary      County of Maui – Department of Water Supply  
County of Kauai  
Kauai County Council  
County of Kauai – Department of Water

FROM: For Sarah Allen, Administrator 

SUBJECT: **Change No. 6**  
SPO Price List Contract No. 13-11  
**NASPO VALUEPOINT HIV, SALIVA ALCOHOL & HEPATITIS C TESTING KITS - STATEWIDE**  
NASPO ValuePoint Contract No. SP-12-0038  
**Expires: January 14, 2019**

The following changes have been made to the price list contract:

1. The contract is extended to January 14, 2019.
2. Public Charter School Commission and Schools have been added to the participating jurisdictions.
3. The contact information for Hawaii Health Systems Corporation, County of Hawaii, Hawaii County Council, and Maui County Council are updated.
4. The contractor information has been updated. The remittance address has changed.

The current price list contract incorporating Change No. 6 is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

If you have any questions, please contact Carey Ann Sasaki at (808) 586-0575 or [careyann.r.sasaki@hawaii.gov](mailto:careyann.r.sasaki@hawaii.gov).

**WHERE TO FIND:**

Information on NASPO ValuePoint.....1  
Participating Jurisdictions.....2  
Points of Contact.....2  
Nonprofit Organizations, Contractor .....3  
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Contractor Information .....5  
Price Schedule.....6

**STATE OF HAWAII  
STATE PROCUREMENT OFFICE**

**SPO Price List Contract No. 13-11**  
Includes Change No. 6  
Effective: 01/15/2018

**NASPO VALUEPOINT  
HIV, SALIVA ALCOHOL & HEPATITIS C TESTING KITS - STATEWIDE**  
(NASPO ValuePoint Contract No. SP-12-0038)  
**January 23, 2013 to January 14, 2019**

**INFORMATION ON NASPO VALUEPOINT**

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. The NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Arkansas is the current lead agency and contract administrator for the NASPO ValuePoint HIV, Saliva Alcohol & Hepatitis C Testing Kits contract. An invitation for bids was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization, LLC and a contract was awarded to one qualified Contractor. The State of Hawaii has signed a Participating Addendum with the Contractor.

The HIV, Saliva Alcohol & Hepatitis C Testing Kits includes tests for the detection of antibodies to the HIV virus, a test for antibodies to the HCV virus, and oral fluid testing solutions for drugs of abuse testing.

For additional information on this contract, visit the NASPO ValuePoint website at [www.naspovaluepoint.org](http://www.naspovaluepoint.org).



**PARTICIPATING JURISDICTIONS** listed below have signed a cooperative agreement and/or a memorandum of agreement with the SPO and are authorized to utilize this price list contract.

Executive Departments/Agencies	City and County of Honolulu (C&C of Honolulu)
Department of Education (DOE)	Honolulu City Council
Hawaii Health Systems Corporation (HHSC)	Honolulu Board of Water Supply
Office of Hawaiian Affairs (OHA)	Honolulu Authority for Rapid Transportation (HART)
University of Hawaii (UH)	County of Hawaii
Public Charter School Commission and Schools	Hawaii County Council
House of Representatives (House)	County of Hawaii – Department of Water Supply
Senate	County of Maui
Judiciary	Maui County Council
	County of Maui – Department of Water Supply
	County of Kauai
	Kauai County Council
	County of Kauai – Department of Water

The participating jurisdictions are not required, but may purchase from this price list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors, however, HRS chapter 103D and the procurement rules apply to purchases using the applicable procurement method and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources will be at the discretion of the participating jurisdiction.

**POINTS OF CONTACT.** Questions regarding the products listed, ordering, pricing, and status should be directed to the Contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Phone	FAX	E-mail
Executive	Carey Ann Sasaki	586-0575	586-0570	<a href="mailto:careyann.r.sasaki@hawaii.gov">careyann.r.sasaki@hawaii.gov</a>
DOE	Procurement Staff	675-0130	675-0133	<a href="mailto:DOEProcure@notes.k12.hi.us">DOEProcure@notes.k12.hi.us</a>
HHSC	Jeff Dansdill	657-3721		<a href="mailto:jedansdill@hhsc.org">jedansdill@hhsc.org</a>
OHA	Phyllis Ono-Evangelista	594-1833	594-1865	<a href="mailto:phylliso@oha.org">phylliso@oha.org</a>
UH	Matthew Chow (Primary) Karlee Hisashima	956-2765 956-8687	956-2096 956-2093	<a href="mailto:chowmatt@hawaii.edu">chowmatt@hawaii.edu</a> <a href="mailto:karlee@hawaii.edu">karlee@hawaii.edu</a>
Public Charter School Commission and Schools	Jessica Tanaka	586-3783	586-3776	<a href="mailto:Jessica.tanaka@spcsc.hawaii.gov">Jessica.tanaka@spcsc.hawaii.gov</a>
House	Brian Takeshita	586-6423	586-6401	<a href="mailto:takeshita@capitol.hawaii.gov">takeshita@capitol.hawaii.gov</a>
Senate	Carol Taniguchi	586-6720	586-6719	<a href="mailto:c.taniguchi@capitol.hawaii.gov">c.taniguchi@capitol.hawaii.gov</a>
Judiciary	Tritia Cruz	538-5805	538-5802	<a href="mailto:tritia.l.cruz@courts.hawaii.gov">tritia.l.cruz@courts.hawaii.gov</a>
C&C of Honolulu	Procurement Specialist	768-5535	768-3299	<a href="mailto:bfspurchasing@honolulu.gov">bfspurchasing@honolulu.gov</a>
Honolulu City Council	Heather Murakami	768-5084	768-1363	<a href="mailto:hmurakami@honolulu.gov">hmurakami@honolulu.gov</a>

Jurisdiction	Name	Phone	FAX	E-mail
Honolulu Board of Water Supply	Vicki Kitajima	748-5151	550-9193	<a href="mailto:vkitajima@hbws.org">vkitajima@hbws.org</a>
HART	Nicole Chapman	768-6135	768-5110	<a href="mailto:nchapman@honolulu.gov">nchapman@honolulu.gov</a>
County of Hawaii	Steve Wilhelm Sebastian Callaway	961-8440	961-8248	<a href="mailto:purchasing@hawaiicounty.gov">purchasing@hawaiicounty.gov</a>
Hawaii County Council	Steve Wilhelm Sebastian Callaway	961-8440	961-8248	<a href="mailto:purchasing@hawaiicounty.gov">purchasing@hawaiicounty.gov</a>
County of Hawaii – Department of Water Supply	Ka'iulani Matsumoto	961-8050 x224	961-8657	<a href="mailto:kmatsumoto@hawaiidws.org">kmatsumoto@hawaiidws.org</a>
County of Maui	Greg King	249-2403 x30	249-0839	<a href="mailto:greg.king@co.maui.hi.us">greg.king@co.maui.hi.us</a>
Maui County Council	Greg Garneau	270-7664	270-7686	<a href="mailto:greg.garneau@mauicounty.us">greg.garneau@mauicounty.us</a>
County of Maui – Department of Water Supply	Kenneth L. Bissen Holly Perdido	270-7684 270-7684	270-7136 270-7136	<a href="mailto:ken.bissen@co.maui.hi.us">ken.bissen@co.maui.hi.us</a> <a href="mailto:holly.perdido@co.maui.hi.us">holly.perdido@co.maui.hi.us</a>
County of Kauai	Ernest W. Barreira	241-4295	241-6297	<a href="mailto:ebarreira@kauai.gov">ebarreira@kauai.gov</a>
Kauai County Council	Lisa Ishibashi Scott Sato	241-4820 241-4810	241-6349 241-6349	<a href="mailto:lishibashi@kauai.gov">lishibashi@kauai.gov</a> <a href="mailto:ssato@kauai.gov">ssato@kauai.gov</a>
County of Kauai – Department of Water	Fay Tateishi	245-5423	245-5813	<a href="mailto:ftateishi@kauaiwater.org">ftateishi@kauaiwater.org</a>

**USE OF THIS VENDOR LIST CONTRACT BY NONPROFIT ORGANIZATIONS.** Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price and vendor list contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wishes to purchase from an SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor (participation must be mutually agreed upon, for example). A Contractor may choose to deny participation by a nonprofit. However, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than an SPO price list or vendor list contractor(s).

**CONTRACTOR.** OraSure Technologies, Inc. is the authorized contractor to provide HIV, Saliva Alcohol & Hepatitis C Testing Kits. OraSure Technologies, Inc. has signed a Master Price Agreement with the State of Arkansas and a Participating Addendum with the Hawaii State Procurement Office.

**VENDOR CODES** for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

**COMPLIANCE PURSUANT TO HRS §103D-310(c).** Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Vendor List Contract No. 13-11. *No further compliance verification is required prior to issuing a contract, purchase order or pCard payment when utilizing this contract.*

**PURCHASING CARD (pCard).** The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive department/agencies, excluding the DOE, HHSC, OHA, and UH, for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

**PURCHASE ORDERS** may be issued for purchases of \$2,500 or more and for vendors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or who charge its customers a transaction fee for the usage.

**SPO VL Contract No. 13-11 AND NASPO VALUEPOINT MASTER AGREEMENT NO. SP-12-0038** will be typed on purchase orders issued against this price list contract. For pCard purchases, the SPO PL Contract No. 13-11 and NASPO ValuePoint Master Agreement No. SP-12-0038 shall be notated on the appropriate transaction document.

**GENERAL EXCISE TAX.** The Hawaii General Excise Tax (GET) shall not exceed 4.712% for the island of Oahu and 4.166% for Maui, Kauai and Hawaii. The GET is not applied to shipping or delivery charges.

**PAYMENTS** are to be made to the remittance address of the Contractor(s). HRS §103-10, HRS, provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

**VENDOR AND PRODUCT EVALUATION.** Form SPO-012, Evaluation: Vendor or Product, for the purpose of addressing concerns on this vendor list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

**PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET** at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

**AGENCY RESPONSIBILITY.**

Participating Jurisdictions are required to complete and submit the “State of Arkansas Facility Membership Application” to Judy Shirley at the Arkansas Office of State Procurement as well as Pat Reis at OraSure Technologies, Inc. in order to utilize this Contract. Judy Shirley’s contact information is located on the Facility Membership Application.

\*For the State of Arkansas Facility Membership Application, go to the following link below:  
<https://www.dfa.arkansas.gov/images/uploads/stateContracts/sp120038facilityapplication.pdf>

**CONTRACTOR INFORMATION.**

**OraSure Technologies, Inc.**  
**Master Price Agreement No. SP-12-0038**

***Primary Contact:***

Contact Person: Pat Reis, Contract Administrator  
Phone: 484-353-1503  
Fax: 610-332-2930  
Email: [preis@orasure.com](mailto:preis@orasure.com)  
Website: <http://www.orasure.com>

***Ordering/ Ordering Questions:***

Customer Service:  
Phone: 1-800-672-7873  
Fax: (001) 610-882-1820  
Email: [customercare@orasure.com](mailto:customercare@orasure.com)  
Website: <http://www.orasure.com>

**Purchase Orders are issued directly to:**

OraSure Technologies, Inc.  
220 East First Street  
Bethlehem, PA 18015-1360  
Attn: Customer Care Department

**Remittance Address:**

OraSure Technologies, Inc.  
PO Box 780518  
Philadelphia, PA 19178-0518

Vendor Code No.: 347180-00

For OraSure Technologies, Inc. product information, go to the following link:  
<http://www.orasure.com/products/products.asp>

## OraSure Technologies, Inc. Price Schedule

### Group 1

<u>ITEM NUMBER</u>	<u>ESTIMATED QTY PER EACH</u>	<u>DESCRIPTION</u>	<u>CASE COST</u>
1. 1001-0077	1,000	OraQuick®ADVANCE Rapid HIV-1/2 Control	\$ <u>25.00</u>
ITEM NUMBER BID: <u>1001-0077</u>			
BRAND BID: <u>OraQuick® Advance Rapid HIV ½ Control</u>			
COST PER TEST: <u>\$25.00</u>		TEST PER BOX: <u>1</u>	BOXES PER CASE: <u>1</u>
2. 1001-0079	25,500	OraQuick®ADVANCE™Rapid HIV ½ Test, 25ct	\$ <u>300.00</u>
ITEM NUMBER BID: <u>1001-0079</u>			
BRAND BID: <u>OraQuick® Rapid HIV ½ Test, 25 ct</u>			
COST PER TEST: <u>\$ 12.00</u>		TEST PER BOX: <u>25</u>	BOXES PER CASE: <u>1</u>
3. 1001-0078	110,000	OraQuick® ADVANCE™ Rapid HIV ½ Test, 100ct	\$ <u>1,200.00</u>
ITEM NUMBER BID: <u>1001-0078</u>			
BRAND BID: <u>OraQuick®Advance Rapid HIV ½ Test, 100 ct</u>			
COST PER TEST: <u>\$ 12.00</u>		TEST PER BOX: <u>100</u>	BOXES PER CASE: <u>1</u>
4. 503-0050	5,000	OraSure HIV-1 Oral Fluid Devices, 50ct	\$ <u>237.60</u>
ITEM NUMBER BID: <u>503-0050</u>			
BRAND BID: <u>OraSure HIV-1 Oral Fluid Devices, 50 ct</u>			
COST PER TEST: <u>\$ 4.75</u>		TEST PER BOX: <u>50</u>	BOXES PER CASE: <u>1</u>
 <b>GROUP (1): HIV Rapid Testing</b>			



**Group 2**

<u>ITEM NUMBER</u>	<u>ESTIMATED QTY PER EACH</u>	<u>DESCRIPTION</u>	<u>CASE COST</u>
5. 31150B	3,000	Q.E.D.® A150-30 ct.	<u>\$ 120.05</u>
ITEM NUMBER BID: <u>31150B</u>			
BRAND BID: <u>Q.E.D.® A150-30 ct.</u>			
COST PER TEST: \$ <u>4.00</u>		TEST PER BOX: <u>30</u>	BOXES PER CASE: <u>1</u>
6. 31150C	10,000	Q.E.D.® A150-100 ct.	<u>\$ 351.25</u>
ITEM NUMBER BID: <u>31150C</u>			
BRAND BID: <u>Q.E.D.® A150-100 ct.</u>			
COST PER TEST: \$ <u>3.51</u>		TEST PER BOX: <u>100</u>	BOXES PER CASE: <u>1</u>
7. 31050S	200	Q.E.D.® DOT Ethanol Control – 2 Vials	<u>\$ 10.00</u>
ITEM NUMBER BID: <u>31050S</u>			
BRAND BID: <u>Q.E.D.® DOT Ethanol Control</u>			
COST PER TEST: \$ <u>10.00</u>		TEST PER BOX: <u>2 Vials</u>	BOXES PER CASE: <u>1</u>
8. 31150S	200	Q.E.D.® A-150 Ethanol Control – 2 Vials	<u>\$ 10.00</u>
ITEM NUMBER BID: <u>31150S</u>			
BRAND BID: <u>Q.E.D.® A-150 Ethanol Control</u>			
COST PER TEST: \$ <u>10.00</u>		TEST PER BOX: <u>1</u>	BOXES PER CASE: <u>1</u>

**GROUP (2): Q.E.D. Alcohol Testing**

**GROUP 3**

<u>ITEM NUMBER</u>	<u>ESTIMATED QTY PER EACH</u>	<u>DESCRIPTION</u>	<u>CASE COST</u>
9. 1001-0180	1,000	OraQuick HCV Rapid Anitbody Tests (100 tests per case)	<u>\$ 1,850.00</u>
ITEM NUMBER BID: <u>1001-0180</u>			
BRAND BID: <u>OraQuickHCV Rapid Antibody Tests, 100 ct.</u>			
COST PER TEST: \$ <u>17.50</u>		TEST PER BOX: <u>100</u>	BOXES PER CASE: <u>1</u>
10. 1001-0181	1,000	OraQuick HCV Rapid Antibody Tests (25 tests per case)	<u>\$ 462.50</u>
ITEM NUMBER BID: <u>1001-0181</u>			
BRAND BID: <u>OraQuick HCV Rapid Antibody Tests, 25 ct.</u>			
COST PER TEST: \$ <u>17.50</u>		TEST PER BOX: <u>25</u>	BOXES PER CASE: <u>1</u>
11. 1001-0182	1,000	OraQuick HCV Rapid Antibody Test Controls (1 each)	<u>\$ 35.00</u>
ITEM NUMBER BID: <u>1001-0182</u>			
BRAND BID: <u>OraQuick HCV Rapid Antibody Test</u>			
COST PER TEST: \$ <u>35.00</u>		TEST PER BOX: <u>1 set</u>	BOXES PER CASE: <u>1</u>

**GROUP (3): HCV Rapid Antibody Tests**