



**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

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December 16, 2019

TO: Executive Departments/Agencies City and County of Honolulu
 Department of Education Honolulu City Council
 Hawaii Health Systems Corporation Honolulu Board of Water Supply
 Office of Hawaiian Affairs Honolulu Authority for Rapid Transportation
 University of Hawaii County of Hawaii
 Public Charter School Commission Hawaii County Council
 and Schools County of Hawaii – Department of Water Supply
 House of Representatives County of Maui
 Senate Maui County Council
 Judiciary County of Maui – Department of Water Supply
 County of Kauai
 Kauai County Council
 County of Kauai – Department of Water

FROM: For Sarah Allen, Administrator *Bonnie A. Kahaku*

SUBJECT: **Change No. 3**
SPO Vendor List Contract No. 19-09
NASPO VALUEPOINT OFFICE FURNITURE - STATEWIDE
NASPO ValuePoint Solicitation No. RC17020
Expires: January 21, 2023

The following changes are made to the vendor list contract:

1. The Steelcase Product and Discount Summary has been updated and is added to the contractor information (Steelcase).
2. The contact information for Honolulu City Council, HHSC, Honolulu Board of Water Supply, HART, County of Hawaii, Maui County Council, and Hawaii County Council are updated.

The current vendor list contract incorporating Change No. 3 is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price List and Vendor List Contracts* at the home page.

If you have any questions, please contact Carey Ann Sasaki at (808) 586-0575 or careyann.r.sasaki@hawaii.gov.

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**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

SPO Vendor List Contract No. 19-09
Replaces SPO Vendor List Contract No. 13-19
Includes Change No. 3
Effective: 12/26/2019

**NASPO VALUEPOINT
OFFICE FURNITURE**

(NASPO ValuePoint Solicitation No. RC17020)
September 6, 2018 to January 21, 2023

INFORMATION ON NASPO VALUEPOINT

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. The NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Utah is the current lead agency and contract administrator for the NASPO ValuePoint Office Furniture contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization, LLC and contracts were awarded to six qualified Contractors. The State of Hawaii has signed a Participating Addendum with four Contractors.

This contract offers four (4) categories. (1) Workspace Furniture, (2) Desks/Tables and Accessories, (3) Filing and Storage and Accessories, and (4) Seating and Accessories. The contract also allows for design and installation services to be provided for furniture purchased through this agreement.

For additional information on this contract, visit the NASPO ValuePoint website at www.naspovaluepoint.org.



PARTICIPATING JURISDICTIONS listed below have signed a cooperative agreement and/or a memorandum of agreement with the SPO and are authorized to utilize this vendor list contract.

Executive Departments/Agencies	City and County of Honolulu (C&C Honolulu)
Department of Education (DOE)	Honolulu City Council
Hawaii Health Systems Corporation (HHSC)	Honolulu Board of Water Supply
Office of Hawaiian Affairs (OHA)	Honolulu Authority for Rapid Transportation (HART)
University of Hawaii (UH)	County of Hawaii
Public Charter School Commission And Schools	Hawaii County Council
House of Representatives (House)	County of Hawaii – Department of Water Supply
Senate	County of Maui
Judiciary	Maui County Council
	County of Maui – Department of Water Supply
	County of Kauai
	Kauai County Council
	County of Kauai – Department of Water

The participating jurisdictions are not required, but may purchase from this vendor list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors, however, HRS chapter 103D and the procurement rules apply to purchases using the applicable procurement method and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources will be at the discretion of the participating jurisdiction.

POINTS OF CONTACT. Questions regarding the products listed, ordering, pricing, and status should be directed to the Contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Phone	FAX	E-mail
Executive	Carey Ann Sasaki	586-0575	586-0570	careyann.r.sasaki@hawaii.gov
DOE	Procurement Staff	675-0130	675-0133	DOEProcure@notes.k12.hi.us
HHSC	Joe Evanoff	315-7449		jevanoff@hhsc.org
OHA	Phyllis Ono-Evangelista	594-1833	594-1865	phylliso@oha.org
UH	Karlee Hisashima	956-8687	956-2093	karlee@hawaii.edu
Public Charter School Commission and Schools	Danny Vasconcellos	586-3775	586-3776	danny.vasconcellos@spsc.hawaii.gov
House	Brian Takeshita	586-6423	586-6401	takeshita@capitol.hawaii.gov
Senate	Carol Taniguchi	586-6720	586-6719	c.taniguchi@capitol.hawaii.gov

Jurisdiction	Name	Phone	FAX	E-mail
Judiciary	Tritia Cruz	538-5805	538-5802	tritia.l.cruz@courts.hawaii.gov
C&C of Honolulu	Procurement Specialist	768-5535	768-3299	bfspurchasing@honolulu.gov
Honolulu City Council	Andrew Malahoff Nanette Saito	768-5016 768-5085	768-5011	amalahoff@honolulu.gov nsaito@honolulu.gov
Honolulu Board of Water Supply	Procurement Office	748-5071		fn_procurement@hbws.org
HART	David Ha	768-6294		dha@honolulu.gov
County of Hawaii	Steve Wilhelm Diane Nakagawa	961-8440 961-8440	961-8248	purchasing@hawaiicounty.gov Diane.Nakagawa@hawaiicounty.gov
Hawaii County Council	Steve Wilhelm Diane Nakagawa	961-8440 961-8440	961-8248	purchasing@hawaiicounty.gov Diane.Nakagawa@hawaiicounty.gov
County of Hawaii – Department of Water Supply	Ka’iulani Matsumoto	961-8050 ext.224	961-8657	kmatsumoto@hawaiidws.org
County of Maui	Greg King	270-7830	270-7686	greg.king@co.maui.hi.us
Maui County Council	Marlene Rebugio	270-7838		marlene.rebugio@mauicounty.us
County of Maui – Department of Water Supply	Kenneth L. Bissen Holly Perdido	270-7684 270-7684	270-7136 270-7136	ken.bissen@co.maui.hi.us holly.perdido@co.maui.hi.us
County of Kauai	Ernest Barreira	241-4295	241-6297	ebarreira@kauai.gov
Kauai County Council	Lisa Ishibashi Scott Sato	241-4820 241-4810	241-6349 241-6349	lishibashi@kauai.gov ssato@kauai.gov
County of Kauai – Department of Water	Marcelino Soliz	245-5470	245-5813	msoliz@kauaiwater.org

USE OF THIS LIST CONTRACT BY NONPROFIT ORGANIZATIONS. Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price and vendor list contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > “View the list of qualifying nonprofits eligible to participate in cooperative purchasing.”*

If a nonprofit wishes to purchase from an SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor (participation must be mutually agreed upon, for example). A Contractor may choose to deny participation by a nonprofit. However, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than an SPO price or vendor list Contractor(s).

CONTRACTORS. The following contractors are authorized to provide Office Furniture. They have signed a Master Agreement with the State of Utah and a Participating Addendum with the Hawaii State Procurement Office.

<u>Contractor</u>	<u>Master Agreement Number</u>
Allsteel Inc.	MA144
Herman Miller, Inc.	MA145
The HON Company LLC	MA146
Steelcase Inc.	MA147

VENDOR CODES for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

COMPLIANCE PURSUANT TO HRS §103D-310(c). Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Vendor List Contract No. 19-09. *No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.*

PURCHASING CARD (pCard). The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive department/agencies, excluding the DOE, HHSC, OHA, and UH, for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

PURCHASE ORDERS may be issued for purchases of \$2,500 or more and for contractors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or who charge its customers a transaction fee for the usage.

SPO VL CONTRACT NO. 19-09 AND APPLICABLE MASTER AGREEMENT NUMBER shall be typed on purchase orders issued against this vendor list contract (**Master Agreement No. MA144** - Allsteel Inc., **Master Agreement No. MA147** - Steelcase Inc., **Master Agreement No. MA146** - The HON Company LLC, and **Master Agreement No. MA145** – Herman Miller, Inc.). For pCard purchases, the SPO VL Contract No.19-09 and Master Agreement No. MA144 (Allsteel) or MA145 (Herman Miller) or MA146 (HON) or MA147 (Steelcase) shall be notated on the appropriate transaction document.

ORDERS shall be issued on an as-needed basis during the contract period. The Contractor shall honor all orders received during the contract period and deliver according to the contract terms and within the specified delivery time. Contractor shall not accept any order received after the vendor list expiration date. Agencies are allowed to issue purchase orders/ contracts specifying delivery after the vendor list contract expiration date. At time of order, agencies shall include the following (1) SPO VL Contract No. 19-09; (2) applicable NASPO ValuePoint Master Agreement No.; (3) ordering agency's name, address, contact and phone number; (4) purchase order amount and an itemized list of accessories; and (5) where order is to be delivered. Channel your order through one of the authorized dealers so they can arrange for proper ordering and installation. When requested by the Contractor, ordering agencies shall provide information regarding the delivery location's special access conditions. This includes security, platforms, steps, curbs, accessible ramp ways or doorway widths to navigate, if the items are to be brought up or down any flight(s) of stairs and if no elevator is available. Agencies shall not cancel special orders.

FREIGHT TERMS. The Contractor shall ship all products F.O.B. destination, freight prepaid. All freight costs for shipments to the closest appropriate west coast shipping port for Hawaii must be included in the product price offered to the Agency. The Agency will be responsible for actual shipping/freight cost and applicable taxes only and may require an invoice from the carrier for this cost to be submitted. This cost must be listed on the contractor's invoice as a separate line item.

The Contractor is responsible for filing and expediting all freight claims with carriers. The Contractor shall pay title and risk of loss or damage charges.

DELIVERY. The Contractor shall contact the Agency to coordinate delivery arrangements. It shall be the responsibility of the Contractor to offer the services required to deliver, unload, uncrate, and assemble items ordered from any product category offered. Any damage to the building interior, scratched walls, damage to the freight elevator, etc., will be the responsibility of the Contractor. If damage does occur, it is the responsibility of the Contractor to immediately notify the Agency placing the Order. The Contractor will also be responsible for removal of all packaging materials from the job site on a daily basis. Dumpster and trash receptacles that belong to an agency shall not be used and under no circumstances will an agency's personnel assist with unloading product.

DAMAGED OR INCORRECT PRODUCTS must be reported to the Contractor by the Agency within five (5) calendar days after the damage is noticed. The Contractor is responsible for pick-up and repair or replacement of all damaged goods within a reasonable time frame acceptable to the Agency.

WARRANTY. Warranty information is provided on the Contractor's website. Systems furniture, desks and tables, filing and storage, and seating have a minimum 10-year warranty. Products that fail under normal use must be repaired or replaced free of charge (including labor, delivery, and installation) throughout the warranty period. Products that require warranty repair or replacement must be repaired or replaced within a reasonable time frame that is agreed to in writing by the Agency. This process is to ensure sufficient lead time for ordering warranty parts, components or products during the entire warranty period.

HAWAII GENERAL EXCISE TAX (GET) shall not exceed 4.712% for the island of Oahu and 4.166% for Maui, Kauai and Hawaii. The GET is not applied to delivery charges. Shipping Charges Clarification: All freight costs for shipments to the closest appropriate coast shipping port for Hawaii are included in the product price offered to the Executive Departments/Agencies. Additional shipping costs shall be listed as a separate line item on all invoicing and is subject to Hawaii GET.

PAYMENTS are to be made to the remittance address of the Contractor(s). HRS §103-10, HRS, provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

LEASE AGREEMENTS are not allowed under this contract.

VENDOR AND PRODUCT EVALUATION. Form SPO-012, Evaluation: Vendor or Product, for the purpose of addressing concerns on this vendor list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page

OFFICE FURNITURE CATEGORIES AND SERVICES

WORKSPACE FURNITURE

The Workspace Furniture category groups together three (3) categories of coordinating furniture. This category has been created so that end users have an option of selecting from a group of coordinating furniture for the office environment.

- **Systems Furniture and Accessories:** Systems furniture, including monolithic and frame and tile, is a generic term for panels, work-surfaces, shelves, and other items sold by a single manufacturer as a package for furnishing offices. Cubicles and the sea of cubicles are the items most often associated with systems furniture, but other open plan arrangements are included.
- **Desks/Tables and Accessories:** A desk/table is a freestanding unit having a work surface that is supported by legs or pedestals, in some instances; the unit will have sit-to-stand capability, drawer(s), doors, or other storage elements. Free-standing desks, conference room tables, small office tables, side tables, and dining tables are included in this category.
- **Filing and Storage and Accessories:** The filing and storage category may include, but is not limited to; bookcases, wardrobes, cabinets, Free-standing and mobile pedestals, and wall mounted shelving. This category does not include shelving units that are attached to system furniture cubicle walls.

DESKS/TABLES AND ACCESSORIES

A desk/table is a freestanding unit having a work surface that is supported by legs or pedestals, in some instances; the unit will have sit-to-stand capability, drawer(s), doors, or other storage elements. Free-standing desks, conference room tables, small office tables, side tables, and dining tables are included in this category. The term wooden is meant to include, wood, or wood veneer, or wood laminate.

FILING AND STORAGE AND ACCESSORIES

The filing and storage category may include, but is not limited to; bookcases, wardrobes, cabinets, Free-standing and mobile pedestals, and wall mounted shelving. This category does not include shelving units that are attached to system furniture cubicle walls. The term wooden is meant to include, wood, or wood veneer, or wood laminate.

SEATING AND ACCESSORIES

The seating category includes both high back and standard executive chairs, conference room chairs, task/work chairs that may have multiple seat pan sizes and are either mesh back or fabric with arms or without and guest/side chairs that have both four point and star bases. This category also includes optional reception/lounge seating, dispatch chairs, stackable/foldable chairs, collaborative, and stationary and height adjustable stools.

SERVICES

- **Design Services** include but are not limited to; space planning, installation plans, furniture migration strategies, reconfiguration of existing systems, inventory of existing furniture, assistance with furniture selection, interior office design, and computerized installation drawings.
- **Installation Services** include all labor required to disassemble, assemble, deliver, set-up, install, and otherwise finish an office installation or remodel project.
- **Customer Service** includes but is not limited to sales service and warranty services.

HOW TO USE THIS VENDOR LIST CONTRACT:

1. Agency obtains one (1) quote from each of the Contractor's Authorized Dealers listed herein. Exception for Seating- do not get quote from The HON Company LLC/ Fisher Hawaii as they were not awarded Seating category. Agency may use the attached form, *Uniform Request for Quotes*, or a similar form. At a minimum, the Agency shall provide the Dealers with a basic scope of services required including the following information:
 - Type of office furniture required (ie. Desks, Cubicles, Workstations, Chairs, Filing Cabinets, etc.); and
 - Description of the office these furnishings will be used in and any other requirements the Agency may have.

NOTE: Agency may review Contractors' price lists and discount matrix at the links provided on the Contractor Information pages.

2. Dealer responds by due date specified. Give Dealer a reasonable amount of time to prepare and submit the quote. Dealer will notify the Agency as soon as possible in the event the Dealer is unable to provide the requested services/products. Dealer will list the product quote which is the contract price of item derived from the item list price and contracted discount percent. All freight costs for shipments to the closest appropriate west coast shipping port for Hawaii are built-in to the contract price of item. Agency will pay for the actual shipping/freight cost and applicable taxes from the closest appropriate west coast shipping port to Hawaii (freight quote). For Systems Furniture, Dealer shall provide price quotes for design and/or installation services. The price quotes will include the hourly rates for these services. Design fees must not exceed 3% of total product cost unless the Agency agrees to additional charges in advance of services. Dealer may provide more details regarding quotes in the Additional Information section of the Uniform Request for Quotes form or they may attach additional page(s).

NOTE: Installation will not include electrical power connections, which require a licensed electrician to perform the work and will be subject to prevailing wage rates. However, the Agency shall have the option to hire a separate contractor to do the electrical connections or may request the Dealer to sub-contract such work and pass the charge through the Agency as a separate line item on the invoice. Agency also reserves the right to install items with their own personnel or other third party. Agency shall first receive prior approval from Dealer before using an outside third party for installation. Dealer shall provide detailed installation instructions. Improper installations by others void manufacturer's warranty.

3. Agency reviews and evaluates all quotes received. **Under no circumstances should an Agency share one Dealer's Design drawings with another Dealer.** In the event that a dealer fails to respond by the due date specified, document for the procurement/contract file. In the event that a dealer submits a late quote, it is the agencies determination to accept or reject a late quote submittal, document for the procurement/contract file.
4. Agency shall consider all responsive and responsible quotes received. An award shall be made to the Dealer with the most cost effective option. In situations where the most cost effective option fails to meet the needs of the Agency, the Agency may award to the Dealer whose offer represents the best value to the Agency. Best value means the most advantageous offer determined by evaluating and comparing all relevant criteria in

addition to price so that the offer meeting the overall combination that best serves the Agency is selected. These criteria may include, in addition to others, the total cost of ownership, performance, history of the Contractor, quality of goods, services, solution design, delivery and proposed technical performance. Such determination shall be in writing. The person who conducted and participated in this procurement utilizing this vendor list is required to complete form SPO-010, *Record of Procurement*, which is located on the SPO website: <http://spo.hawaii.gov>; click on Forms on the SPO homepage. This form is signed by the personnel with delegated authority and is kept with the agencies procurement/contract file. All non-responsive dealer(s) shall be notated in Part C.

5. On the selected Dealer's *Uniform Request for Quotes*, Agency signs to acknowledge acceptance. Agency may inform non-selected Dealer(s) as a courtesy.
6. Agency shall keep all quotes received and written determination (of why Dealer was selected) in the procurement file in the event of an audit.
7. If it is not practicable to obtain quotes from all Dealers, such written determination shall be kept in the procurement file.
8. Place an order with one of the following Dealers. Ordering information can be found on Pages 9 – 12).
 - Allsteel Inc. Authorized Dealer – **Ryan Michael Corp. dba Senetics** (page 9)
 - Steelcase Inc. Authorized Dealer – **Interior Showplace, Ltd.** (page 10)
 - The HON Company LLC Authorized Dealer – **Fisher Hawaii** (page 11)
 - Herman Miller, Inc. Authorized Dealer – **Contract Furnishers of Hawaii, Inc. dba Office Pavilion** (page 12)
9. Methods for placing your order:
 - Order via Phone, Fax, or Email
 - Specify: (1) The SPO VL Contract No. 19-09; (2) the applicable NASPO ValuePoint Master Agreement Number; (3) the ordering agency's name, address, contact and phone number; (4) order amount and an itemized list of accessories; and (5) where order is to be delivered.
10. Methods for delivery:
 - Inside Delivery – Products will be delivered by the Authorized Dealer inside an office building location as designated on a purchase order. Products will be unloaded and unboxed with no assembly required.
 - Installation – Products will be delivered, unloaded, and assembled according to the design plan and to a move-in ready condition (including final cleaning prior to the final walk-through inspection).

NOTE: Delivery of products for installation is the Dealer's responsibility. Freestanding components (chairs, filing cabinets, desks, etc.) will not be subject to installation charges, but subject to inside delivery. Installation shall begin simultaneously with delivery of products that are subject to installation, unless otherwise requested by the Agency.

Allsteel®

Allsteel Inc., Master Agreement No. MA144
Awarded Categories: Workspace Furniture, Seating and Accessories

For quotes, contact Senetics, Allsteel's authorized dealer. Orders are to Allsteel Inc. c/o Senetics. Payments are made to Allsteel Inc.

Allsteel's Discount Matrix and Price Lists and Warranty can be found at the following link:

<https://cms.allsteeloffice.com/Pages/Markets-We-Serve/Government/NASPOValuePoint/Overview2018.aspx>

<https://www.naspoaluepoint.org/portfolio/office-furniture-2018-2023/allsteel/>

ADDRESS

Orders to:

Allsteel Inc. c/o Senetics
2210 Second Avenue
Muscatine, IA 52761

Payments to:

Remittance Address:
Allsteel Inc.
13358 Collections Center Drive
Chicago, IL 60693
E.F.T. TO ACCT 37562-76554
ABA# 111000012

Authorized Dealer:

Ryan Michael Corp. dba Senetics

ADDRESS

Senetics
430 Sumner Street
Honolulu, HI 96817

CONTACT INFORMATION

Primary Contact: Jehanne Lataillade

Phone: (808) 791-0907

Email: jehanne@senetics.net

Fax: (808) 526-4026

Secondary Contact: Lori McDade

Phone: (808) 531-9788

Email: lori@senetics.net

Fax: (808) 526-4026

Web site: <http://www.seneticshawaii.com/>



The HON Company LLC, Master Agreement No. MA146
Awarded Category: Workspace Furniture

For quotes, contact Fisher Hawaii, The HON Company's authorized dealer. Orders and payments are made to Fisher Hawaii.

The HON Company's Master Agreement, Price Catalog, Discount Matrix, and Hawaii Participating Addendum can be found at the following link:

<https://www.naspoaluepoint.org/portfolio/office-furniture-2018-2023/hon/>

Authorized Dealer:

Fisher Hawaii Inc. dba Fisher Hawaii

ADDRESS

Business Address:

Fisher Hawaii
950 Mapunapuna Street
Honolulu, HI 96819

Remittance Address:

Fisher Hawaii
950 Mapunapuna Street
Honolulu, HI 96819 - 4416

CONTACT INFORMATION

Primary Contact: John Kwak

Email: Johnk@fisherhawaii.net

Phone: (808) 687-5228

Fax: (808) 687-5239

Secondary Contact: Jessica L. Wong

Email: jessicaw@fisherhawaii.net

Phone: (808) 687-5204

Fax: (808) 687-5239

Web site: <http://www.fisherhawaii.biz/office-furniture/>

NOTE: Do not obtain quotes for anything in the seating category such as chairs from Fisher Hawaii. Agencies shall not purchase chairs from The HON Company LLC / Fisher Hawaii while using this contract (SPO VL 19-09). Agencies may purchase chairs from Fisher Hawaii if they do their own procurement (not off this contract).



Herman Miller, Inc., Master Agreement No. MA145
Awarded Categories: Workspace Furniture, Seating and Accessories

For quotes, contact Contract Furnishers of Hawaii, Inc. dba Office Pavilion, Herman Miller's authorized dealer. Orders and payments are made to Contract Furnishers of Hawaii, Inc.

Herman Miller's Master Agreement, Amendment, and Hawaii Participating Addendum can be found at the following link:

<https://www.naspovaluepoint.org/portfolio/office-furniture-2018-2023/herman-miller-inc/>

Authorized Dealer:

Contract Furnishers of Hawaii, Inc. dba Office Pavilion

ADDRESS

Business Address:

50 S. Beretania Street, Suite C-208B
Honolulu, HI 96813

Remittance Address:

Contract Furnishers of Hawaii, Inc.
PO Box 29960
Honolulu, HI 96820-2360

CONTACT INFORMATION

Primary Contact: Bruce Shewalter

Phone: (808) 599-2411

Email: info@op-hawaii.com

Fax: (808) 599-2617

Web site: <http://officepavilionhawaii.com/>

Steelcase

Steelcase Inc., Master Agreement No. MA147
Awarded Categories: Workspace Furniture, Seating and Accessories

For quotes, contact Interior Showplace, Ltd., Steelcase's authorized dealer. Orders and payments are made to Interior Showplace, Ltd.

Steelcase's Price Lists, and Master Agreement/ Discount Matrix can be found at the following links:
www.steelcase.com/states/wsca-master-agreement/#product-information_price-lists-pl186

<https://www.naspovaluepoint.org/portfolio/office-furniture-2018-2023/steelcase-inc/>

Authorized Dealer:
Interior Showplace, Ltd.

ADDRESS

Business Address:
Interior Showplace, Ltd.
956 Queen Street
Honolulu, HI 96814

Remittance Address:
Interior Showplace, Ltd.
956 Queen Street
Honolulu, HI 96814-4118

CONTACT INFORMATION

Primary Contact: Kimberly Quezada

Email: kim@interiorshowplace.com

Phone: (808) 593-8420 ext. 19

Fax: (808) 593-2463

Secondary Contact: Erin Kamano

Email: erin@interiorshowplace.com

Phone: (808) 593-8420 ext. 29

Fax: (808) 593-2463

Website: <https://www.interiorshowplace.com/>

ATTACHMENT			
NASPO ValuePoint - State of Hawaii			
Steelcase Product and Discount Summary			
	Discount from List Price - Drop Ship %		
October 2019	\$1-\$50,000	\$50,001-\$150,000	\$150K +
Systems Furniture and Accessories			
Monolithic Systems & Accessories			
Avenir	69.00%	72.00%	74% or more**
Answer, Univ Itc/Otc Bins/Shelves, Universal System Worksurfaces, Duo Storage w/ Answer, Answer Beam, Answer Fence	67.00%	68.50%	70% or more**
Kick Systems, Ts Bins & Shelves, Ts Worksurfaces	67.00%	67.00%	67% or more**
Standard Lighting, Utility Lighting	67.00%	67.00%	68% or more**
Adj Tables - Series 5	53.50%	54.00%	55% or more**
Frame and Tile & Accessories			
Answer, Montage, Univ Itc/Otc Bins/Shelves, Universal System Worksurfaces, Univ System Wksf-Wood, Duo Storage w/ Answer & Montage	67.00%	68.50%	70% or more**
Kick Systems, Ts Bins & Shelves, Ts Worksurfaces	67.00%	67.00%	67% or more**
Standard Lighting, Utility Lighting	67.00%	67.00%	68% or more**
Adj Tables - Series 5	53.50%	54.00%	55% or more**
Balance of Worktools Products (with some Exceptions), Privacy, Bottomline, LED Linear, LED Personal, LED Shelf, Underline	49.00%	50.00%	50% or more**
Seating			
Protégé, Player	59.00%	60.00%	62% or more**
Criterion	69.00%	69.00%	69% or more**
462 Leap	59.00%	60.00%	61% or more**
media:scape, Brody Lounge, B Free, Umami	44.00%	45.00%	45% or more**
464 Leap Work Lounge, SILQ Seating, Wiesner Hager Nooi, West Elm Sterling Seating (WESMDC5NA, WESMDC5WA, WESMDC4NA, WESMDC4WA), West Elm Mesa Lounge (WESMESCHLH, WESMESCHRH, WESMES2SEAT, WESMESC, WESMESO)	50.00%	51.00%	52% or more**
487 Cachet, 490 Move, Node, Node Health	53.00%	54.00%	55% or more**
Amia, Think, Reply	55.50%	56.00%	57% or more**
Steelcase Series 1	54.50%	55.50%	57% or more**
Gesture	55.50%	56.00%	57% or more**
Aspekt, Cura, Leela, Malibu, Mitra, Neighbor, Outlook Express, Outlook Hawthorne, Outlook Jarrah, Outlook Nikko, Outlook Sequoia, Sieste, Tava, Regard, Verge, Sorrel, X-tenz, Empath, Mineral, Surround, Balance of Health, Embold	45.00%	47.00%	47% or more**
Cobi, i2i, Kart, Qivi	51.00%	52.00%	53% or more**
Max Stacker III, Balance of Steel	58.00%	59.00%	60% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, West Elm Greenpoint, Balance of Wood	51.00%	53.00%	53% or more**
Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone	54.00%	58.00%	58% or more**
Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1, Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse	51.00%	51.00%	52% or more**
Desks/Tables			
Kick Freestanding	67.00%	67.00%	67% or more**
Answer Freestanding, Universal Pedestals, Universal Tables	67.00%	68.50%	70% or more**
c:scape, FrameOne, Divisio Screens	51.00%	53.00%	55.5% or more**
Context, Post and Beam, Balance of Steelcase Steel	58.00%	59.00%	60% or more**
Univ Underworkesurface bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate	63.00%	64.00%	65% or more**
TS Fixed Pedestals, TS Underworkesurface Laterals	61.00%	63.00%	64% or more**
Opus, Folio, Ainsley, Davenport, Waldorf,Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey	45.00%	47.00%	47% or more**
media:scape, Thread Floor Power, ScapeSeries, Fitwork,B Free, Premium Whiteboard, Sans, Flow, Motif	44.00%	45.00%	45% or more**
Adj Tables - Ology, Ology Bench, FLEX, FLEX Had	53.00%	54.00%	56% or more**
Adj Tables - Migration, Migration SE Desk	57.00%	57.50%	58.5% or more**
Verb	52.00%	55.00%	55% or more**
Elective Elements	53.00%	55.00%	55% or more**
Garland, Walden, Impact, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood	51.00%	53.00%	53% or more**
Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Balance of Turnstone, Verlay	54.00%	58.00%	58% or more**
Adj Tables - Series 5, Series 7, Series Bench	53.50%	54.00%	55% or more**
Akira & Runner Tables, Univ Privacy Modesty Scrn, Sarto Privacy Screen	51.00%	52.00%	53% or more**
Adj Tables - Airtouch	58.00%	62.00%	62% or more**
Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW_1, Switch, Train, Trees	51.00%	51.00%	52% or more**
Filing and Storage			
TS 200 Series Laterals, Overfile Cabinets, Balance of Steel	58.00%	59.00%	60% or more**
Ts Fixed Pedestals, TS Laterals, Ts Mobile Pedestals, Ts Tower Too, Ts Underworkesurface Laterals, TS Large Storage Cabinets	61.00%	63.00%	64% or more**
Univ Bookcases, Univ Combination Cabinets, Univ Storage Cabinets, Univ Towers, Univ Wardrobe Cabinets, Univ Workstation Verticals, Universal Storage Acc., 900 Series Laterals, Universal Laterals, Univ Storage Laminate, High Density Storage	63.00%	64.00%	65% or more**
Univ Pedestals	67.00%	68.50%	70% or more**
Garland, Victor2, Walden	51.00%	53.00%	53% or more**
Currency, Payback, Bivi, Tour, Balance of Turnstone	54.00%	58.00%	58% or more**
Folio, Ainsley, Opus, Sonata, Davenport, Park, Senza, Waldorf, Convey, Balance of Health	45.00%	47.00%	47% or more**
Coalesse Denizen, Exponents, New Exponents, Host, Sidewalk	51.00%	51.00%	52% or more**
EXCEPTIONS			
<ul style="list-style-type: none"> Steelcase Steel and Wood Price Lists: New Products, eno Accessories, eno Whiteboards, Low Profile Floor, PW LSG Framing, QT Pro, Room Wizard 2.0, Space Analytics, STC Workplace Advisor, Subscription & Services, Technology Upgrades, V.I.A, Leap Worklounge and Ottoman. Steelcase Worktools Price Lists: New Products. Turnstone Price Lists: New Products Coalesse Price Lists: New Products, Arzu, Carl Hansen Steelcase Health Price Lists: New Products. 			
OTHER			
<ul style="list-style-type: none"> Only orders from Steelcase Steel, Steelcase Wood, and Steelcase Worktools Price Lists may be combined for the purpose of defining order size. Terms and Conditions for the delivery and installation of architectural products will be negotiated on a project-by-project basis. 			

SPO VL CONTRACT NO. 19-09
UNIFORM REQUEST FOR QUOTES
NASPO VALUEPOINT OFFICE FURNITURE

SECTION 1 - AGENCY TO COMPLETE:

DATE: _____

AUTHORIZED DEALERS INVITED TO SUBMIT QUOTES:

Contract Furnishers of Hawaii dba Office Pavilion Fisher Hawaii Interior Showplace Ryan Michael Corp. dba Senetics

GOVERNMENT AGENCY CONTACT INFORMATION:

Department: _____ Division/Agency: _____

Contact Person: _____ Phone: _____ Fax: _____

Email: _____

Address: _____

QUOTE DUE DATE: _____

SCOPE OF SERVICES:

Additional Pages Attached

Submit Quote via: Email Fax US Postal

SECTION 2 - DEALER TO COMPLETE:

DEALER CONTACT INFORMATION:

Company Name: _____

Company Representative: _____ Title: _____

Phone: _____ Fax: _____ Email: _____

Address: _____

PRODUCT QUOTE:	\$	(contract price; include Item list price & contracted discount percent)
+Design Services	\$	(estimated total; include hourly rate x estimated hrs)
+Installation Services	\$	(estimated total; include hourly rate x estimated hrs)
+Freight	\$	(west coast port to Hawaii)
+GET	\$	(4.712% for Oahu; 4.166% for Hawaii, Maui, Kauai, Lanai, Molokai)
= TOTAL QUOTE	\$	(Include details and breakdown of quotes in Additional Information and/or Additional Page Attached)

ADDITIONAL INFORMATION:

Additional Pages Attached

Quote shall remain firm for _____ days

All quotes shall be signed and dated by an authorized individual of the company.

Signature: _____ Date: _____

Printed Name: _____ Printed Title: _____

SECTION 3 – STATE ACCEPTANCE, if any:

By signing below, the Department/Division/Agency stated in Section 1 above has selected the dealer stated in Section 2 above to provide services under SPO VL Contract No. 19-09.

Signature: _____ Date: _____

Printed Name _____ Printed Title: _____