

DAVID Y. IGE
GOVERNOR



SARAH ALLEN
ADMINISTRATOR

**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

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October 03, 2018

TO: **Law Enforcement Agencies ONLY**
Executive Departments/Agencies
Excluding the following:
Department of Education
Hawaii Health Systems Corporation
Office of Hawaiian Affairs
University of Hawaii
Public Charter School Commission and Schools
City and County of Honolulu
County of Hawaii
County of Maui
County of Kauai

FROM: For Sarah Allen, Administrator

A handwritten signature in blue ink, appearing to read "Sarah A. Allen".

SUBJECT: **Change No. 11**
SPO Vendor List Contract No. 13-09
**NASPO VALUEPOINT POLICE RADAR, LIDAR, PARTS & EQUIPMENT -
STATEWIDE**
NASPO ValuePoint Contract No. 01611
Expires: October 31, 2018

The following changes are made to the vendor list contract:

1. A new point of contact for the Executive Department is listed on page 3.
2. The SPO was informed by NASPO ValuePoint that the contract term is not being extended beyond October 31, 2018. A notice will be posted on the SPO website.

The current price list contract incorporating Change No. 11 is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

If you have any questions, please contact Shannon Ota (808) 586-0577 or shannon.j.ota@hawaii.gov.

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**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

SPO Vendor List Contract No. 13-09
Includes Change No. 11
Effective 10/3/2018

**NASPO VALUEPOINT
POLICE RADAR, LIDAR, PARTS & EQUIPMENT - STATEWIDE**
(NASPO VALUEPOINT Contract No. 01611)
December 21, 2012 to October 31, 2018

INFORMATION ON NASPO VALUEPOINT

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Washington is the current lead agency and contract administrator for the NASPO ValuePoint Police Radar, Lidar, Parts & Equipment contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization and contracts were awarded to six qualified Contractors. The State of Hawaii has signed a Participating Addendum with four Contractors.

The Police Radar, Lidar, Parts & Equipment contract is intended to support the needs of state and local law enforcement. This contract will provide new equipment as well as replacement parts and accessories for existing embedded devices, already owned and in operation by various departments throughout the United States.

For additional information on this contract, visit the NASPO ValuePoint website at www.naspovaluepoint.org.



PARTICIPATING JURISDICTIONS listed below have signed a cooperative agreement with the SPO and only law enforcement agencies are authorized to utilize this vendor list contract.

Executive Departments/Agencies (Excludes DOE, HHSC, UH, and OHA)
 City and County of Honolulu
 County of Hawaii
 County of Maui
 County of Kauai

The participating jurisdictions are not required but may purchase from this vendor list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D, and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

POINT OF CONTACT. Questions regarding the products listed, ordering, pricing and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Telephone	Fax	E-mail
Executive	Shannon Ota	586-0563	586-0570	shannon.j.ota@hawaii.gov
C&C of Honolulu	Procurement Specialist	768-5535	768-3299	bf purchasing@honolulu.gov
County of Hawaii	Purchasing Division	961-8231	961-8248	purchasing@hawaiicounty.gov
County of Maui	Greg King	249-2403 x30	249-0839	greg.king@co.maui.hi.us
County of Kauai	Ernest Barreira	241-4295	241-6297	ebarreira@kauai.gov

USE OF PRICE & VENDOR LIST CONTRACTS BY NONPROFIT ORGANIZATIONS. Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price & vendor lists contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wishes to purchase from a SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor, i.e., participation must be mutually agreed upon. A Contractor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a SPO price or vendor list Contractor(s).

CONTRACTORS. The authorized contractors are listed in this vendor list contract. They have signed a Master Agreement with the State of Washington and a Participating Addendum with the Hawaii State Procurement Office.

Company Name
Applied Concepts, Inc.
Kustom Signals, Inc.
Laser Technology, Inc.
MPH Industries, Inc.

VENDOR CODES for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

COMPLIANCE PURSUANT TO HRS §103D-310(c). Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Vendor List Contract No. 13-09. No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.

PURCHASING CARD (pCard). The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive departments/agencies, excluding DOE, HHSC, OHA and UH for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

PURCHASE ORDERS may be issued for purchases \$2,500 or more, and for Contractors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or charge its customers a transaction fee for the usage.

SPO VL CONTRACT NO. 13-09 & NASPO VALUEPOINT MASTER AGREEMENT NUMBER 01611 shall be typed on purchase orders issued against this vendor list contract. For pCard purchases, the SPO VL Contract No. 13-09 and the NASPO ValuePoint Master Agreement Number shall be notated on the appropriate transaction document.

GENERAL EXCISE TAX. The Hawaii General Excise Tax (GET) shall not exceed 4.712% for the island of Oahu and 4.166 % for Maui, Kauai and Hawaii. The GET is not applied to shipping or delivery charges.

PAYMENTS are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

VENDOR AND PRODUCT EVALUATION form, SPO-012, for the purpose of addressing concerns on this vendor list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

COMMODITY DESCRIPTION FOR POLICE RADAR, LIDAR, PARTS & EQUIPMENT. Police Radar, Lidar, Parts & Equipment to include stationary, automated, Down-The-Road Radar Speed-Measuring Devices and Lidar Speed-Measuring Devices and Systems used by Law Enforcement agencies to measure, display, and record images of vehicles moving at excessive speeds along roads and highways for enforcing vehicle speed regulations. All products shall be listed on the Conforming Products List (CPL) of the International Association of Chiefs of Police (IACP). Here is the CPL link:

<http://www.theiacp.org/PoliceServices/ExecutiveServices/ProfessionalAssistance/RadarLidarTe stingandCPLs/tabid/245/Default.aspx#Speed>.

The Police Radar, Lidar, Parts & Equipment must meet all of the following standards:

- National Highway Traffic Safety Administration (NHTSA) Speed-Measuring Device Performance Specifications: Down-The-Road Radar Module (DOT HS 809 812) and (NHTSA) Speed-Measuring Device Performance Specifications: Lidar Module (DOT HS 809 811).

HOW TO USE THIS CONTRACT:

1. A minimum of one (1) price quote is required.
2. The vendor information pages are listed below:
 - Stalker Radar vendor information is on page 7.
 - Kustom Signals vendor information is on page 8.
 - Laser Technology vendor information is on page 9
 - MPH Industries vendor information is on page 10.
3. Form SPO-010 is optional. The department's procurement documents shall be kept in the procurement/contract file.

CONTRACTORS

CONTACT

INFORMATION



CONTRACTOR INFORMATION

Contractor:	Applied Concepts, Inc. dba as Stalker Radar 855 E. Collins Blvd. Richardson, TX 75081	
Customer Service/Order Placement: Contract Administration:		Primary Contact for Price Quotes
	Name:	Donna Russell
	Phone:	(800) 782-5537 ext 103
	Fax:	(972) 398-3781
		Contract Administration Contact
	E-mail:	donnar@stalkerradar.com
		jana@stalkerradar.com
Contract Pricing:	Pricing is 10% Discount off Manufacturer's Parts Price List Pricing is 10% Discount off Manufacturer's Accessories Price List Download Pricing at: http://naspovaluepoint.org/#/contract-details/43/contractor/189 Click on "Stalker Pricing Effective July 2017"	
Contractor's Website:	http://www.stalkerradar.com	
Federal ID No.:	75-1544925	
Payment/Order Placement Address:	Applied Concepts, Inc. 855 E. Collins Blvd Richardson, TX 75081	
Credit Card Acceptance	American Express, Discover, MasterCard, VISA	
Minimum Orders:	None	
Delivery Time:	10 Days After Receipt of Order (ARO) – Standard Orders 30 Days After Receipt of Order (ARO) – Special Orders	
Payment Terms	Net 30 Days	
Shipping Destination:	Freight on Board (FOB) Destination	
Freight:	Prepaid and Included	



CONTRACTOR INFORMATION

Contractor:	Kustom Signals, Inc. 9652 Loiret Boulevard Lenexa KS 66219		
Customer Service/Order Placement:		Primary Contact	Alternate Contact
	Name:	Mary Beiriger	
	Phone:	(800) 458-7866 ext 3107	
	Fax:	(913) 492-1703	
	E-mail:	mbeiriger@kustomsignals.com	
Contract Pricing:	Download Pricing at: http://naspo.valuepoint.org/#/contract-details/43/contractor/192 Click on "Kustom Signals Price File (6-21-17)"		
Contractor's Website:	http://www.kustomsignals.com/		
Payment/Order Placement Address:		Billing Will Be From	Payments Sent To
		Kustom Signals, Inc. 1010 W Chestnut St Chanute KS 66720	Kustom Signals, Inc. PO Box 411882 Kansas City MO 64141-1882
Orders To Be Sent To:	Same as Contractor Address		
Credit Card Acceptance:	MasterCard, VISA, American Express		
Minimum Orders:	None		
Delivery Time:	10 Days After Receipt of Order (ARO) – Standard Orders 30 Days After Receipt of Order (ARO) – Special Orders		
Payment Terms:	Net 30 Days		
Shipping Destination:	Freight on Board (FOB) Destination		
Freight:	Prepaid and Included		



CONTRACTOR INFORMATION

Contractor:	Laser Technology Inc. 6912 South Quentin Street Centennial, CO 80112		
Customer Service/Order Placement:		Primary Contact	Alternate Contact
	Name:	Cheri Miller	
	Phone:	303.649.1000 Ext 175	
	Fax:	800.280.6113 Ext 175	
	E-mail:	cmiller@lasertech.com	
Contract Pricing:	Pricing is 0% Discount off Manufacturer's Parts Price List Pricing is 15% Discount off Manufacturer's Accessories Price List Download Pricing at: http://naspovaluepoint.org/#/contract-details/43/contractor/193 Click on "Laser Tech Price File" (7-1-16)		
Contractor's Website:	http://www.lasertech.com/Speed-Enforcement-Measurement.aspx		
Payment/Order Placement Address:	Billing Will Be From	Payments Sent To	
	Laser Technology Inc. 6912 S. Quentin Street Centennial, CO 80112	Laser Technology Inc. 6912 S. Quentin Street Centennial, CO 80112	
Orders To Be Sent To:	Same as Contractor Address		
Credit Card Acceptance:	MasterCard, VISA, AMEX		
Minimum Orders:	None		
Delivery Time:	10 Days After Receipt of Order (ARO) – Standard Orders 30 Days After Receipt of Order (ARO) – Special Orders		
Payment Terms:	Net 30 Days		
Shipping Destination:	Freight on Board (FOB) Destination		
Freight:	Prepaid and Included		



CONTRACTOR INFORMATION

Contractor:	MPH Industries, Inc. 316 E 9 th St Owensboro KY 42303	
Contract Administration:	Primary Contact	
	Name:	Eric Ruud
	Phone:	(888) 689-9222 Ext. 398
	Fax:	(270) 685-6288
	E-mail:	bcstafford@mphindustries.com
Customer Service/Order Placement:	Primary Contact	
	Name:	Misty Shock
	Phone:	(888) 689-9222 Ext. 240
	Fax:	(270) 685-6288
	E-mail:	mmshock@mphindustries.com
Contract Pricing:	Pricing is 20% Discount off Manufacturer's Parts Price List dated 01/01/06 Pricing is 10% Discount off Manufacturer's Accessories Price List dated 01/01/06 Download Pricing at: http://naspo.valuepoint.org/#/contract-details/43/contractor/194 Click on "MPH Pricing (12-1-15).docx"	
Contractor's Website:	http://www.mphindustries.com	
Federal ID No.:	61-1205274	
Payment/Order Placement Address:	Billing Will Be From	
	MPH Industries, Inc. 316 E 9 th St Owensboro KY 42303	MPH Industries, Inc. 2090 Reliable Pkwy Chicago IL 60686
Orders To Be Sent To:	Same as Contractor Address	
Credit Card Acceptance:	MasterCard, VISA	
Minimum Orders:	None	
Delivery Time:	10 Days After Receipt of Order (ARO) – Standard Orders 30 Days After Receipt of Order (ARO) – Special Orders	
Shipping Destination:	Freight on Board (FOB) Destination	
Freight:	Prepaid and Included	