

DAVID Y. IGE
GOVERNOR



SARAH ALLEN
ADMINISTRATOR

BONNIE KAHAKUI
ASSISTANT ADMINISTRATOR

**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

P.O. Box 119
Honolulu, Hawaii 96810-0119
Tel: (808) 586-0554
email: state.procurement.office@hawaii.gov
<http://spo.hawaii.gov>
Twitter: [@hawaiispo](https://twitter.com/hawaiispo)

May 29, 2019

TO: Executive Departments/Agencies City and County of Honolulu
Department of Education Honolulu City Council
Hawaii Health Systems Corporation Honolulu Board of Water Supply
Office of Hawaiian Affairs Honolulu Authority for Rapid Transportation
University of Hawaii County of Hawaii
Public Charter School Commission Hawaii County Council
and Schools County of Hawaii-Department of Water Supply
House of Representatives County of Maui
Senate Maui County Council
Judiciary County of Maui-Department of Water Supply
County of Kauai
Kauai County Council
County of Kauai – Department of Water

FROM: For Sarah Allen, Administrator *Bonnie A. Kahakui*

SUBJECT: **Change No. 14**
SPO Price List Contract No. 16-07
**NASPO VALUEPOINT PUBLIC SAFETY COMMUNICATION EQUIPMENT –
STATEWIDE**
RFP Reference No. 6913
Expires: June 30, 2021

The following changes are made to the price list contract:

1. The point of contact for the Honolulu Board of Water Supply and the Honolulu City Council is updated.
2. The contact information for Icom America, Inc. is updated.
3. Relm Wireless Corporation is now BK Technologies, Inc. The contractor is temporarily removed from the Price List contract and will be reinstated once they have a "Compliant" status in the Hawaii Compliance Express.
4. On Page 5, **GENERAL EXCISE TAX** is replaced with the following:

GENERAL EXCISE TAX. The Hawaii General Excise Tax (GET) shall not exceed 4.712% for transactions made on the islands of Oahu and Kauai, 4.166% for transactions made

on the island of Maui, and 4.438% for transactions made on the island of Hawaii. The GET is not applied to shipping or delivery charges.

The current price list contract incorporating Change No. 14 is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

If you have any questions, please contact Lori Cervantes at (808) 587-3355 or lori.m.cervantes@hawaii.gov.

WHERE TO FIND

Information on NASPO ValuePoint	4
Participating Jurisdictions	5
Points of Contact.....	5-6
Nonprofit Organizations.....	6
Authorized Vendor(s)	6
Vendor Codes, Compliance, Pcard, PO's, GET, Payments, Form SPO-012	6-7
Awarded Categories	8
Agency Instructions for Price Quotes	9
E.F. Johnson Company Contact Information	11
Harris RFCD Contact Information	12
ICOM America Contact Information	13
JVCKENWOOD USA Corporation Contact Information	14
Motorola Solutions Contact Information	15

**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

SPO Price List Contract No. 16-07
Replaces SPO Vendor List Contract No. 05-13
Includes Change No. 14
Effective 5/29/2019

ALL SPO PRICE & VENDOR LIST CONTRACTS ARE FOR AUTHORIZED BUSINESS USE ONLY

**NASPO VALUEPOINT
PUBLIC SAFETY COMMUNICATION EQUIPMENT**

(RFP Reference No. 6913)
January 1, 2016 to June 30, 2021

INFORMATION ON NASPO VALUEPOINT

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Washington is the current lead agency and contract administrator for the NASPO ValuePoint Public Safety Communication Equipment contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization and contracts were awarded to 16 qualified Contractors. The State of Hawaii has signed a Participating Addendum with nine (9) Contractors.

The purpose of this contract is to provide Land Mobile Radios (portable, mobile, desktop, base station/repeater, in-vehicle repeater); Microwave Radios; Dispatch Consoles; Microwave Antennas; Mobile Radio Antennas; Base Station/Repeater Radio Antennas; RF Transmission Lines; and RF Filtering Equipment.

For additional information on this contract, visit the NASPO ValuePoint website at www.naspovaluepoint.org.



PARTICIPATING JURISDICTIONS listed below have signed a cooperative agreement with the SPO and are authorized to utilize this price list contract.

Executive Departments/Agencies	City and County of Honolulu
Department of Education (DOE)	Honolulu City Council
Hawaii Health Systems Corporation	Honolulu Board of Water Supply
Office of Hawaiian Affairs	Honolulu Authority for Rapid Transportation
University of Hawaii	County of Hawaii
Public Charter School Commission and Schools	Hawaii County Council
House of Representatives	County of Hawaii – Department of Water Supply
Senate	County of Maui
Judiciary	Maui County Council
	County of Maui – Department of Water Supply
	County of Kauai
	Kauai County Council
	County of Kauai – Department of Water

The participating jurisdictions are not required but may purchase from this price list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

POINT OF CONTACT. Questions regarding the products listed, ordering, pricing, and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Telephone	Fax	E-mail
Executive	Lori Cervantes	587-3355	586-0570	lori.m.cervantes@hawaii.gov
DOE	Procurement Staff	675-0130	675-0133	doeprocure@notes.k12.hi.us
HHSC	Jeff Dansdill	657-3721		jedansdill@hhsc.org
OHA	Phyllis Ono-Evangelista	594-1833	594-1865	phylliso@oha.org
UH	Karlee Hisashima	956-8687	956-2093	karlee@hawaii.edu
Public Charter School Commission and Schools	Danny Vasconcellos	586-3775	586-3776	danny.vasconcellos@spcsc.hawaii.gov
House	Brian Takeshita	586-6423	586-6401	takeshita@capitol.hawaii.gov
Senate	Carol Taniguchi	586-6720	586-6719	c.taniguchi@capitol.hawaii.gov
Judiciary	Tritia Cruz	538-5805	538-5802	tritia.l.cruz@courts.hawaii.gov
C&C of Honolulu	Procurement Specialist	768-5535	768-3299	bfpurchasing@honolulu.gov
Honolulu City Council	Andrew Malahoff Nanette Saito	768-5016 768-5085	768-5011	amalahoff@honolulu.gov nsaito@honolulu.gov

Jurisdiction	Name	Telephone	Fax	E-mail
Honolulu Board of Water Supply	Procurement Office	748-5071		fn_procurement@hbws.org
HART	Nicole Chapman	768-6135	768-5110	nchapman@honolulu.gov
County of Hawaii	Steve Wilhelm Sebastian Calaway	961-8440	961-8248	purchasing@hawaiicounty.gov
Hawaii County Council	Steve Wilhelm Sebastian Calaway	961-8440	961-8248	purchasing@hawaiicounty.gov
County of Hawaii-Department of Water Supply	Ka'iulani L. Matsumoto	961-8050 x224	961-8657	kmatsumoto@hawaii.dws.org
County of Maui	Greg King	249-2403 x30	249-0839	greg.king@co.maui.hi.us
Maui County Council	Greg Garneau	270-7664	270-7686	greg.garneau@mauicounty.us
County of Maui-Department of Water Supply	Kenneth L. Bissen Holly Perdido	270-7684 270-7684	270-7136	ken.bissen@co.maui.hi.us holly.perdido@co.maui.hi.us
County of Kauai	Ernest Barreira	241-4295	241-6297	ebarreira@kauai.gov
Kauai County Council	Lisa Ishibashi Scott Sato	241-4820 241-4810	241-6349 241-6349	lishibashi@kauai.gov ssato@kauai.gov
County of Kauai-Department of Water	Marcelino Soliz	245-5470	241-5813	msoliz@kawaiwater.org

USE OF PRICE & VENDOR LIST CONTRACTS BY NONPROFIT ORGANIZATIONS. Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price & vendor lists contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wishes to purchase from an SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor, i.e., participation must be mutually agreed upon. A Contractor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than an SPO price or vendor list Contractor(s).

CONTRACTORS. The authorized contractors are listed in this price list contract. They have signed a Master Agreement with the State of Washington and a Participating Addendum with the Hawaii State Procurement Office.

E.F. Johnson Company (E.F. Johnson) JVCKENWOOD USA Corporation (JVC)
Harris RFCD (Harris) Motorola Solutions, Inc. (Motorola)
Icom America, Inc. (ICOM)

VENDOR CODES for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

COMPLIANCE PURSUANT TO HRS §103D-310(c). Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Price List Contract No. 16-07. *No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.*

PURCHASING CARD (pCard). The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive departments/agencies, excluding DOE, HHSC, OHA and UH for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

PURCHASE ORDERS may be issued for purchases \$2,500 or more, and for Contractors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or charge its customers a transaction fee for the usage.

SPO PL CONTRACT NO. 16-07 & NASPO VALUEPOINT MASTER AGREEMENT NUMBER 06913 shall be typed on purchase orders issued against this price list contract. For pCard purchases, the SPO PL Contract No. 16-07 and the NASPO ValuePoint Master Agreement Number shall be notated on the appropriate transaction document.

GENERAL EXCISE TAX. The Hawaii General Excise Tax (GET) shall not exceed 4.712% for transactions made on the islands of Oahu and Kauai, 4.166% for transactions made on the island of Maui, and 4.438% for transactions made on the island of Hawaii. The GET is not applied to shipping or delivery charges.

PAYMENTS are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of a contract to make payment. Payments may also be made via pCard.

LEASE AGREEMENTS are not allowed under this contract.

VENDOR AND PRODUCT EVALUATION form, SPO-012, for the purpose of addressing concerns on this vendor list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

AWARDED CATEGORIES

Radios – LMR (Land Mobile Radios)

- Portable
 - Dual-band (Motorola, E.F. Johnson, Harris)
 - Single-band
 - Tier I (Motorola, RELM, E.F. Johnson, Harris, JVC)
 - Tier II (ICOM, Motorola, RELM, E.F. Johnson, Harris, JVC)
 - Tier III (ICOM, Motorola, E.F. Johnson, Harris, JVC)

- Mobile
 - Dual-band (Motorola, Harris)
 - Single-band
 - Tier I (Motorola, RELM, E.F. Johnson, Harris)
 - Tier II (ICOM, Motorola, RELM, E.F. Johnson, Harris, JVC)
 - Tier III (ICOM, Motorola, Harris, JVC)

- Desktop
 - Dual-band (Motorola, Harris)
 - Single-band
 - Tier I (Motorola, E.F. Johnson, Harris)
 - Tier II (ICOM, Motorola, E.F. Johnson, Harris, JVC)

- Base Station/Repeaters
 - Single-band
 - Tier I (Motorola)
 - Tier II (Motorola, E.F. Johnson)

- In-vehicle Repeater (Harris)

Microwave Radios

Dispatch Consoles

Microwave Antennas

Mobile Radio Antennas (Motorola)

RF Transmission Lines

RF Filtering Equipment

AGENCY INSTRUCTIONS FOR PRICE QUOTES

1. For purchases under \$5,000, agency shall:
 - a. Obtain one (1) price quote from an authorized contractor or an authorized reseller.
 - b. Form SPO-010, *Record of Procurement* is optional.
 - c. Award is made based on the best value.

2. For purchases from \$5,000 or more, agency shall:
 - a. Obtain a minimum of two (2) price quotes:
 - From two different authorized contractors.
 - From two authorized resellers listed under the same authorized contractor.
 - From an authorized contractor and its authorized dealers if any.
 - b. Complete Form SPO-010, *Record of Procurement*.
 - c. Award is based on best value.

3. Personnel conducting or participating in utilizing Price List Contract No. 16-07 is responsible to complete form SPO-010, *Record of Procurement* for purchases of \$5,000 or more.
 - If the agency does not meet the requirement of two (2) price quotes under line 2 above, written justification is explained in Part C.
 - If an award is not made to the lowest responsive, responsible bidder, written justification is explained in Part D.
 - The completed Form SPO-010 is stored in the agencies procurement/contract file.

CONSIDERATION OF QUOTES. Agencies shall consider all responsive and responsible quotes received. An award shall be made to the authorized Contractor or authorized reseller based on lowest price. If the lowest price does not meet the agencies specification requirement, the award may be made to the authorized contractor or authorized reseller whose offer represents the best value to the agency. Best value means the most advantageous offer determined by evaluating and comparing all relevant criteria in addition to price so that the offer meeting the overall combination that best services the agency is selected. These criteria may include, in addition to others, the total cost of ownership, performance, vendor history, quality of goods, services, delivery, and proposed technical performance.

CONTRACTORS

AND

AUTHORIZED

DEALERS

CONTACT

INFORMATION

E.F. JOHNSON COMPANY

MASTER AGREEMENT NO. 06913

For pricing click [here](#).

For price quotes, contact E.F. Johnson, Inc. or to E.F. Johnson, Inc. Authorized Resellers

Payments are made to E.F. Johnson, Inc. or to E.F. Johnson, Inc. Authorized Resellers

EF Johnson

Contact: Jeanne Smith
1440 Corporate Drive
Irving, TX 75038
Phone: (972) 819-0216
Email: jwsmith@efji.com

Remit To Address:

E.F. Johnson, Inc.
1440 Corporate Drive
Irving, TX 75038

AUTHORIZED RESELLERS:

Harmer Radio and Electronics Inc.

Contact: Mark Harmer
300 Hoohana Street
Kahului, HI 96732
Phone: (808) 877-8082
Email: mark@harmercommunications.com

HARRIS RFCD

MASTER AGREEMENT NO. 06913

For pricing click [here](#).

For price quotes, contact Harris Sales Support Team or Harris RFCD Authorized Resellers

Payments are made to Harris Corporation or to Harris RFCD Authorized Resellers

Harris RFCD Sales Support Team

Phone: (844) 227-5372

Email: pspc_salessupport@harris.com

Hours: Monday-Friday, 8:00AM to 5:00 PM EST

Remit To Address

Harris Corporation

PO Box 7247 LB-8058

Philadelphia, PA 19170-8058

Vendor No. 211818-00

For Orders:

Harris Customer Care Team

Email: pspc_custfocus@harris.com

Phone: 1-800-368-3277 (option 2)

Hours: Monday-Friday, 8:00 AM to 5:00 PM EST

AUTHORIZED RESELLERS

Dailey & Wells Communications, Inc.

Name: Richard Wells

3440 E. Houston

San Antonio, TX 78219

Phone: (210) 893-6500

Email: richard@dwcomm.com

Harmer Radio and Electronics, Inc.

Name: Mark Harmer

300 Hoohana Street

Kahului, HI 96732

Phone: (808) 877-8082

Email: mark@harmercommunications.com

ICOM AMERICA, INC.

MASTER AGREEMENT NO. 06913

For pricing click [here](#).

For price quotes, contact Icom America, Inc.

Payment is made to Icom America, Inc.

For pricing, availability, quotes, orders, tracking, etc, please contact:

Government Sales & Customer Service
Email: govsales@icomamerica.com
Phone: (800) 306-1403
Fax: (425) 450-6063

For Bid & Contract Administration, Sales Programs, etc, please contact:

Kristina Pickering, KD7QEQ
Government Sales Program Manager
Email: salescontracts@icomamerica.com
Phone: (425) 450-6092
Cell: (203) 327-3381
Fax: (425) 450-6063

For Outside Sales, Training & Manager of Manufacturing Representatives, please contact:

Mickey Flores
NW Technical Channel Manager
Email: mickeyflores@icomamerica.com
Cell: (425) 615-3175

Remit Payment To:

Icom America Inc.
PO Box 51406
Los Angeles, CA 90051-5406

JVCKENWOOD USA CORPORATION

MASTER AGREEMENT NO. 06913

For pricing click [here](#).

For price quotes, contact JVCKENWOOD USA CORPORATION or to JVCKENWOOD USA CORPORATION Authorized Resellers.

Payments are made to JVCKENWOOD USA CORPORATION or to its Authorized Resellers.

JVCKenwood USA Corporation

Contact: April Peterson
2201 E. Dominguez Street
Long Beach, CA 90810
Phone: (800) 752-0986 x8213
Fax: (310) 761-8246
Email: apeterson@us.jvckenwood.com

Remit To Address:

JVCKenwood USA Corporation
P.O. Box 22745
Long Beach, CA 90801-5745

AUTHORIZED STATE OF HAWAII RESELLERS

Avitech LLC

Attention: Myles Sakaguchi
Phone: (808) 593-7600
Fax: (808) 356-0550
Email: avitech@me.com

Remit To Address:

Avitech LLC
1206 Punua Way
Kailua HI 96734
Vendor No.: 316374-00

CQ Communications, Inc.

Attention: Richard Serikaku
Phone: (808) 841-9696
Fax: (808) 841-9494
Email: rich@cqonline.com

Remit To Address:

CQ Communications, Inc.
1111 Dillingham Blvd. #E7
Honolulu, HI 96817
Vendor No.: 257659-00

Harmer Radio and Electronics, Inc.

Attention: Mr. Mark Harmer
Phone: (808) 877-8082
Fax: (808) 877-8084
Email: mark@harmercommunications.com

Remit To Address:

Harmer Radio and Electronics, Inc.
300 Hoohana Street
Kahului, HI 96732-2465
Vendor No.: 230555-00

Starcomm Wireless, Inc.

Attention: Lad Panis
Phone: (808) 845-7827
Fax: (808) 845-1722
Email: mari@starcommwireless.com

Remit To Address:

Starcomm Wireless, Inc.
275 Puuhale Road
Honolulu, HI 96819
Vendor No.: 260703-00

MOTOROLA SOLUTIONS, INC.

MASTER AGREEMENT NO. 06913

Pricing: <http://www.naspovaluepoint.org/#/contract-details/61/contractor/345>

For price quotes, contact Motorola Solutions, Inc. or its Authorized Reseller
Payments are made to: Motorola Solutions, Inc. or to its Authorized Reseller

Motorola Solutions, Inc.

Name: Andrew Chyterbok
Phone: (360) 409-3223
Email: andrew.chyterbok@motorolasolutions.com

Remit To Address:

Motorola Solutions, Inc.
P.O. Box 404059
Atlanta, GA 30384-4059
Vendor No. 319747-00

AUTHORIZED RESELLER

Pacific Wireless Communications, LLC

Pacific Wireless Communications, LLC
Contact: Alan Nishimura
Phone: (808) 478-1176
Email: alan.nishimura@pwchi.com

Remit To Address:

Pacific Wireless Communications, LLC
710 Kakoi Street
Honolulu, HI 96819