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**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

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March 17, 2020

TO: Executive Departments/Agencies
Department of Education
Hawaii Health Systems Corporation
Office of Hawaiian Affairs
University of Hawaii
Public Charter School Commission
and Schools
House of Representatives
Senate
Judiciary

City and County of Honolulu
Honolulu City Council
Honolulu Board of Water Supply
Honolulu Authority for Rapid Transportation
County of Hawaii
Hawaii County Council
County of Hawaii-Department of Water Supply
County of Maui
Maui County Council
County of Maui-Department of Water Supply
County of Kauai
Kauai County Council
County of Kauai – Department of Water

FROM: For Sarah Allen, Administrator *Bonnie A. Kahaku*

SUBJECT: **Change No. 4**
SPO Vendor List Contract No. 20-04
**NASPO VALUEPOINT PROFESSIONAL GRADE TOOLS AND
DIAGNOSTIC EQUIPMENT**
Master Contract RFP No. MA-818
Expires: June 30, 2020

The following changes are made to the vendor list contract:

1. Update Point of Contact for County of Hawaii and Hawaii County Council.
2. Update to add Point of Contact for Public Charter School Commission and Schools.
3. Update to add NAPA Auto Parts as an authorized vendor.

The current vendor list contract incorporating Change No. 4 is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

If you have any questions, please contact Alan Yeh at (808) 586-0566 or alan.a.yeh@hawaii.gov.

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**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

SPO Vendor List Contract No. 20-04
Includes Change No. 4
Effective 03/17/2020

THIS SPO PRICE/VENDOR LIST CONTRACT IS FOR AUTHORIZED BUSINESS ONLY

**NASPO VALUEPOINT
PROFESSIONAL GRADE TOOLS AND DIAGNOSTIC EQUIPMENT**
(NASPO VALUEPOINT #MA-818)
November 15, 2019 to June 30, 2020

INFORMATION ON NASPO VALUEPOINT

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state government, including local government, of which the State of Hawaii is a member. The NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Oklahoma is the current lead agency and contract administrator for the NASPO ValuePoint Professional Grade Tools and Diagnostic Equipment contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization, LLC and contracts were awarded to six qualified Contractors. The State of Hawaii has signed a Participating Addendum with five Contractors.

The purpose of this contract is to provide participating agencies Professional Grade Tools and Diagnostic Equipment at favorable pricing because of the collective volume of potential purchases.

For additional information on this contract, visit the NASPO ValuePoint website at <https://www.naspovaluepoint.org/portfolio/professional-grade-tools-diagnostic-equipment-2018-2023/>.



PARTICIPATING JURISDICTIONS listed below have signed a cooperative agreement with the SPO and are authorized to utilize this vendor list contract.

Executive Departments/Agencies	City and County of Honolulu
Department of Education	Honolulu City Council
Hawaii Health Systems Corporation	Honolulu Board of Water Supply
Office of Hawaiian Affairs	Honolulu Authority for Rapid Transportation
University of Hawaii	County of Hawaii
Public Charter School Commission and Schools	Hawaii County Council
House of Representatives	County of Hawaii – Department of Water Supply
Senate	County of Maui
Judiciary	Maui County Council
	County of Maui – Department of Water Supply
	County of Kauai
	Kauai County Council
	County of Kauai – Department of Water

The participating jurisdictions are not required but may purchase from this vendor list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D, and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

POINTS OF CONTACT. Questions regarding the products listed, ordering, pricing, and status should be directed to the Contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Phone	FAX	E-mail
Executive	Alan Yeh	586-0566	586-0570	alan.a.yeh@hawaii.gov
DOE	Procurement Staff	675-0130	675-0133	DOEProcure@notes.k12.hi.us
HHSC	Joe Evanoff	315-7449	N/A	jevanoff@hhsc.org
OHA	Phyllis Ono-Evangelista	594-1833	594-1865	phylliso@oha.org
UH	Karlee Hisashima	956-8687	956-2093	karlee@hawaii.edu
Public Charter School Commission and Schools	Danny Vasconcellos	586-3775	586-3776	danny.vasconcellos@spcsc.hawaii.gov
House	Brian Takeshita	586-6423	586-6401	takeshita@capitol.hawaii.gov
Senate	Carol Taniguchi	586-6720	586-6719	c.taniguchi@capitol.hawaii.gov
Judiciary	Tritia Cruz	538-5805	538-5802	tritia.l.cruz@courts.hawaii.gov
C&C of Honolulu	Procurement Specialist	768-5535	768-3299	bfpurchasing@honolulu.gov
Honolulu City Council	Kendall Amazaki, Jr. Nanette Saito	768-5084 768-5085	N/A 768-5011	kamazaki@honolulu.gov nsaito@honolulu.gov

Jurisdiction	Name	Phone	FAX	E-mail
Honolulu Board of Water Supply	Procurement Office	748-5071	N/A	fn_procurement@hbws.org
HART	David Ha	768-6294	N/A	dha@honolulu.gov
County of Hawaii	Diane Nakagawa	961-8440	N/A	Diane.Nakagawa@hawaiicounty.gov
Hawaii County Council	Diane Nakagawa	961-8440	N/A	Diane.Nakagawa@hawaiicounty.gov
County of Hawaii – Department of Water Supply	Ka’iulani L. Matsumoto	961-8050 ext.224	961-8657	kmatsumoto@hawaiidws.org
County of Maui	Greg King	270-7830	270-7686	greg.king@co.maui.hi.us
Maui County Council	Marlene Rebugio	270-7838	N/A	marlene.rebugio@mauicounty.us
County of Maui – Department of Water Supply	Kenneth L. Bissen Holly Perdido	270-7684 270-7684	270-7136 270-7136	ken.bissen@co.maui.hi.us holly.perdido@co.maui.hi.us
County of Kauai	Ernest Barreira	241-4295	241-6297	ebarreira@kauai.gov
Kauai County Council	Lisa Ishibashi Scott Sato	241-4820 241-4810	241-6349 241-6349	lishibashi@kauai.gov ssato@kauai.gov
County of Kauai – Department of Water	Marcelino Soliz	245-5470	245-5813	msoliz@kauaiwater.org

USE OF THIS LIST CONTRACT BY NON-PROFIT ORGANIZATIONS. Pursuant to HRS §103D-804, non-profit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price and vendor list contracts.

A listing of these non-profit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a non-profit wishes to purchase from a SPO price or vendor list contract, the non-profit must obtain approval from each Contractor (participation must be mutually agreed upon, for example). A Contractor may choose to deny participation by a non-profit. However, if a non-profit and Contractor mutually agree to this arrangement, it is understood that the non-profit will retain its right to purchase from other than a SPO price or vendor list Contractor(s).

AUTHORIZED VENDORS. The following Contractors are authorized to provide professional grade tools and diagnostic equipment. They have signed a Master Agreement with the State of Oklahoma and a Participating Addendum with the Hawaii State Procurement Office.

<u>Company Name</u>	<u>Master Price Agreement Number</u>
Hilti, Inc.	OK-MA-818-010
MSC Industrial Supply Co.	OK-MA-818-020
O’Reilly Auto Parts	OK-MA-818-035
Snap-on Industrial	OK-MA-818-040
NAPA Auto Parts	OK-MA-818-025

VENDOR CODES for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

COMPLIANCE PURSUANT TO HRS §103D-310(c). Prior to awarding this contract, the SPO verified compliance of the Vendor(s) named in the SPO Vendor List Contract No. 20-04. No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.

PURCHASING CARD (pCard). The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive departments/agencies, excluding DOE, HHSC, OHA and UH for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

PURCHASE ORDERS may be issued for purchases of \$2,500 or more, and for Contractors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or charge its customers a transaction fee for the usage.

SPO VL CONTRACT NO. 20-04 & NASPO VALUEPOINT MASTER AGREEMENT NUMBER shall be typed on purchase orders issued against this vendor list contract. For pCard purchases, the SPO VL Contract No. 20-04 and the NASPO ValuePoint Master Agreement Number shall be notated on the appropriate transaction document.

STATE GENERAL EXCISE TAX (GET) AND COUNTY SURCHARGE shall not exceed the following rates if seller elects to pass on the charges to its customers.

COUNTY	COUNTY SURCHARGE TAX RATE	STATE GET	MAX PASS-ON TAX RATE	EXPIRATION DATE OF SURCHARGE TAX RATE
C&C OF HONOLULU	0.50%	4.0%	4.7120%	12/31/2030
HAWAII	0.50%	4.0%	4.7120%	12/31/2030
COUNTY OF MAUI (including Molokai and Lanai)	0.0%	4.0%	4.1666%	No county surcharge
KAUAI	0.50%	4.0%	4.7120%	12/31/2030

The GET or use tax and co surcharge may be added to the invoice as a separate line item and shall not exceed the current max pass-on tax rate(s) for each island.

County surcharges on state general excise (GE) tax or Use tax may be visibly passed on but is not required. For more information on county surcharges and the max pass-on tax rate, please visit the Department of Taxation's website at <https://tax.hawaii.gov/geninfo/countysurcharge/>.

PAYMENTS are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

VENDOR AND PRODUCT EVALUATION form, SPO-012, for the purpose of addressing concerns on this price or vendor list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

AGENCY INSTRUCTIONS - PRICE QUOTES

1. Agency shall obtain one (1) price quote for expenditures under \$5,000.
2. For expenditures of \$5,000 or more, agency shall obtain one price quote from two (2) of the contractors listed.
3. Personnel conducting or participating in utilizing this vendor list contract is responsible to complete form SPO-010, Record of Procurement, when an award is for \$5,000 or greater. All non-responsive vendor(s) and related pertinent information to this procurement shall be notated in Part C. The completed and properly signed (personnel with delegated authority) copy of SPO-010 shall be kept in the procurement/contract file.

LEASE AGREEMENTS are not authorized under this vendor list contract.

CONSIDERATION OF QUOTES. Agencies shall consider all responsive and responsible quotes received. An award shall be made to the vendor(s) offering the lowest price. If the lowest price does not meet the agency's specification requirement, the award may be made to the vendor(s) whose offer represents the best value to the agency. Best value means the most advantageous offer determined by evaluating and comparing all relevant criteria in addition to price so that the offer meeting the overall combination that best services the agency is selected. The criteria may include, in addition to others, the total cost of ownership, performance, history of the vendor, quality of goods, services, delivery and proposed technical performance.

CONTRACTORS

AND

AUTHORIZED

DEALERS

CONTACT

INFORMATION

HILTI, INC.

MASTER PRICE AGREEMENT NO. OK-MA-818-010

Business Address:

Hilti, Inc. – Operation Center
5400 South 122nd East Ave.
Tulsa, OK 74146

Remittance Address:

Hilti, Inc.
P.O. Box 650756
Dallas, TX 75265-0756

QUOTES AND PLACING ORDERS

Quotes and Orders By Phone, In Store, Face-to-Face, Email or Online

Quote or Order By Phone:

Hilti Customer Service
Government Specialist-Joshua Hoelker
P- 800-950-6119
F- 800-950-6610
Available Mon-Fri 6:00 AM – 7:00 PM CST

Quote or order Walk Hilti Store:

Hilti Store – Walk in Location
1505 Dillingham Blvd.
Honolulu, HI 96817
E-government@hilti.com
Store Hours: Mon-Fri 7:00am – 4:00pm

Quote or Order Local Acct Manager

Conrad Vargas, Jr.
Local Account Manager
P - (808) 285-2482
E - Conrad.VargasJr@hilti.com

Email Ordering

If you prefer ordering via email, Hilti can also speed up your order by converting your email into an automated order using Intelligent Quote Conversion (IQC):

- Allows you to easily and quickly convert a quote into an order from within the quote email.
- Only 2 clicks to convert your quote, order placed within minutes, Intelligent Order Form (IOF).
- Hilti-built Excel ordering form with your custom data (items, pricing, ship-to, etc.).
- Submit order with a simple click of a button, order placed automatically Punchout/OCI link to Hilti Website. If you'd like to buy directly from Hilti Online, Hilti will be able to link to your system with Punchout/OCI. This transfers your Hilti shopping cart directly into your procurement system, helping to simplify your purchasing. eCatalog You can also get a customized electronic product catalog with your net pricing in the most popular formats like MS Excel, BMEcat, XML etc.

HOW TO SETUP AN ACCOUNT ONLINE

Agency Account Registration

- How to open an account online: Go to <https://www.hilti.com>
- Click on “Log in or Register in” in the navigation bar



- For new account, click on “Register Now” (red box to the right).
- Fill out the registration form.
- You will receive an activation email, open email and click on “Activate Account and Proceed”
- Then complete your personal profile (contact information page).
- Your account will be created and a conformation email will be sent as soon as the setup is done.
- Once you receive the conformation email, log out and log back in to active your account.
- For help with registration please go to www.hilti.com, Hilti Website Help Center, Video Tutorials “How to register as a new customer”
<https://www.hilti.com/content/hilti/W1/US/en/products/utilities-bar/help.html#nav/close>
- Online Ordering 24/7 at www.hilti.com computer, or tablet.
- Find out what’s in stock, [track-and-trace your delivery](#) or [order online and pick up your products](#) at the local [Hilti Store](#) (some limitations apply - contact Hilti for details).
- Hilti’s website is packed www.hilti.com with an abundance of [technical advice](#), from technical documents about Hilti’s products to an extensive [technical library](#) including [BIM/CAD](#) objects.
- Technical Library includes online access 24/7 to MSDS Sheets and Hilti Technical and ICC Testing Publications, FM Certifications, UL Approval Documents/Drawings.
- There are [technical tips and videos](#) to show you how to get the best out of Hilti’s products to get your work done faster and safer. Subscribe to Hilti’s YouTube Channel <https://www.youtube.com/user/HiltiNorthAmerica>
- Hilti is here to help if you can’t find something. Just [chat online](#) with Hilti’s customer service team, or [ask for a call back](#) during office hours
<https://www.hilti.com/content/hilti/W1/US/en/services/buying-from-hilti/website.html#contact>
- Quick Access to documents and video library at <https://www.hilti.com/downloads>

If you need further assistance registering online, please contact Hilti’s Government Specialist, Stephanie George or Ella Smyth at 800-950-6119.

DELIVERY All tools and diagnostic equipment will be “Inside Deliveries” as designated by a representative of the participating agencies placing the order.

- Inside Delivery refers to a delivery to other than a loading dock, front lobby, or reception area. Specific delivery instructions will be noted on the order form or Purchase Order.

TOOL REPAIR

- When your tools break down, your project breaks down. That’s why Hilti makes it simple to request tool repair through your Hilti Online account.
- Enjoy full access to your company’s tool history whenever you need it—keeping service requests simple, and your project running smoothly.
- Request a tool repair <https://www.hilti.com/#overlay/login>
- Don’t have a login yet? Chat now, and Hilti can link your email address to your Hilti account for simplified tool management.

One feature of Hilti Connect is the ability to process a tool repair.

- Submit tools for repair with the touch of a button right from your smart phone.
- Receive the shipping label by email, box up the tool, and send it to Hilti for professional repair. Take advantage of Hilti’s one (1) day turn around on repairs in our first-class repair centers. Eliminate the tool repair hassle and streamline it by:

DOWNLOAD the Hilti Connect App NOW to get instant digital access to your Hilti tools

- Download for free from the App Store
Download for free from Google Play







With the Hilti Connect App, you can view the following information about your tools:

- Purchase date
- Invoice number
- Warranty or Fleet Management expiration dates
- Repair history such as the number of repairs, last repair date, and total dollar amount spent for repair on that tool. This helps you decide whether to repair or replace the tool.
- Access relevant documents like operator’s manuals and OSHA Silica Documents
- Find the best accessories, related products, and how-to videos

B2B Electronic Ordering Systems and Services

- Direct EDI Connection
- Electronic Data Interchange (EDI) is a direct link between your system and Hilti. It’s particularly useful if you’re a frequent customer.
- EDI supports several transactions including Order, OrderResp, ShipNote and Invoice. It’s also available in a range of formats, such as SNSI, X12, cXML and iDoc.

Hilti No Cost Services go to <https://www.hilti.com/register/email#nav/nav-services>

Account Services	Contractor Services	Hilti Services	Power Tools	Fasteners / Firestop / Strut	Buying from Hilti
					
Credit Application >	Continuing Education >	Tool Fleet Management >	Diamond Tools >	Concrete Anchors >	Hilti's Website >
Billing, Invoicing and Payment Options >	White Papers >	ON!Track Asset Management >	Drilling and Demolition Tools >	Firestop Systems Portfolio >	Find a Hilti Authorized Distributor >
	Certification and Training >	Tool Warranty >	Measuring Tools >		Find Hilti >
	Project Management Office >	Hilti Connect >	OSHA Silica Dust Standards >		Delivery Services >
	Tool Repair >	Internet of Things >	Cordless Power Tools >		B2B eProcurement >
		Tools On Demand >	Fastening Systems >		In Store Pickup >

Hilti, Inc. Value Added Option Pricing Lists:

Tools: <https://spo.hawaii.gov/wp-content/uploads/2019/10/Hilti-NASPO-VP-Value-Added-Option-Tools.pdf>

Diagnostics: <https://spo.hawaii.gov/wp-content/uploads/2019/10/Hilti-NASPO-VP-Value-Added-Option-Diagnosotics.pdf>

Hilti, Inc. Percentage Discount Off Manufacturer's List Price:

CATEGORY 1 TOOLS	
PRODUCT	PERCENTAGE DISCOUNT OFF MANUFACTURER'S LIST PRICE
HILTI TOOLS	MINIMUM 40%
ALL OTHER HILTI PRODUCTS	MINIMUM 45%

CATEGORY 2 DIAGNOSTICS	
PRODUCT	PERCENTAGE DISCOUNT OFF MANUFACTURER'S LIST PRICE
HILTI DETECTION SYSTEMS	MINIMUM 40%

MSC Industrial Supply Co.

MASTER PRICE AGREEMENT NO. OK-MA-818-020

Business Address:

MSC Industrial Supply Company
75 Maxess Road
Melville, NY 11747

Remittance Address:

MSC Industrial Direct, Co Inc
P O Box 953635
St. Louis, MO 63195

All Islands

Phone: (888) 672-9722 (Mon–Fri 5:00am to 8:00pm PST)
Fax: (800) 753-7937
Email: nvp@mscdirect.com
Operational Hours: Monday thru Friday, 8:00am to 10:00pm EST

AGENCY ACCOUNT SETUP, LOGIN & ORDERING VIA ONLINE at www.mscdirect.com.

HOW TO SETUP A MSC INDUSTRIAL SUPPLY COMPANY ACCOUNT NUMBER

1. Call (888) 672-9722. A MSC representative will assist to setup your account number.
2. Your agency must be registered to receive NASPO MSC Industrial Supply contract pricing.

AFTER ACCOUNT SETUP, AGENCIES NEED TO REGISTER ONLINE AT www.mscdirect.com TO OBTAIN NASPO VALUEPOINT CONTRACT PRICING AND TO BE AUTHORIZED TO PLACE ORDER ONLINE.

1. Click on Register (upper right corner).
2. Click on Locate my Account – enter account number and bill to zip code, then click Submit.
3. Locate your name and click Register/Log In. If you are unable to locate your name, enter your name in the New User section and click Register.
4. Register your agency information (personal profile, create username and password, print catalog mailings, order notifications, and email format preference).
Please make sure to answer the following line in the mailings section would you like to be contacted by third parties that are relevant to your business? Click Yes or No then Submit.
5. You will be on My Account Page, which gives options to manage your account, (you will also receive an email confirmation).
6. Click Home to see different product categories, search engine powered by Google, order pad and much more.
7. For further assistance contact the MSC Support Desk at (888) 672-9722.

MSC INDUSTRIAL SUPPLY COMPANY PRICING

- 15% - 25% off catalog pricing for NASPO ValuePoint Product Categories.
- Minimum of 15% off catalog pricing for non NASPO ValuePoint Product Categories (excluding machinery).

MSC INDUSTRIAL SUPPLY COMPANY SHIPPING INFORMATION

- Shipping point is FOB Destination if shipped by third party ground transportation.
- MSC Industrial Supply Company will notify agency of applicable shipping charges if the agency request shipment to be expedited or request special handling requirements.
- MSC Industrial Supply Company Four Central Warehouse Centers are located at (Elkhart, Indiana, Reno, Nevada, Atlanta, Georgia, Harrisburg, Pennsylvania).

DELIVERY: All tools and diagnostic equipment will be “Inside Deliveries” as designated by a representative of the participating agencies placing the order.

- Inside Delivery refers to a delivery to other than a loading dock, front lobby, or reception area. Specific delivery instructions will be noted on the order form or Purchase Order.

MSC INDUSTRIAL SUPPLY COMPANY DELIVERY TIME FRAME

- In-Stock Item: Within 3 to 5 business days after acceptance of purchase order.
- Non-Stock Item: 5 to 10 business days after acceptance of purchase order.

MSC Industrial Value Added Option Pricing Lists:

Tools: <https://spo.hawaii.gov/wp-content/uploads/2019/10/MSC-NASPO-VP-Value-Added-Options-Tools.pdf>

Diagnostics: <https://spo.hawaii.gov/wp-content/uploads/2019/10/MSC-NASPO-VP-Value-Added-Options-Diagnostics.pdf>

Please Note:

Any tools not listed in the below table will qualify for the following discounts:

- Power Tools will qualify for 10% discount off the MSCdirect.com list price.
- Hand Tools will qualify for 25% discount off of MSCdirect.com list price.
- All discounts will exclude machinery; MSC will provide all machinery quotes upon request.

MSC Industrial Percentage Discount Off of MSCDirect.com List Price:

CATEGORY 1 TOOLS	
PRODUCT	PERCENTAGE DISCOUNT OFF OF MSCDIRECT.COM LIST PRICE
BLACK AND DECKER	18%
BOSCH	18%
CHANNELOCK	25%
CRESCENT	25%
DELTA	18%
DEWALT	18%
DREMEL	18%
EASTWING	25%
EKLIND TOOL & MFG	25%
GREENLEE	25%
INGERSOLL RAND	18%
IRWIN	25%
KLEIN	25%
MILWAUKEE	18%
NORTON	25%
JUPITER	25%
PORTER CABLE	18%
PROTO	25%
RIGID	25%
CHICAGO PNEUMATIC	18%
BLACKHAWK	25%
WERA	25%
ELKIND	25%
GERBER	25%
PARAMOUNT	25%
DEWALT ACCESSORIES	18%
MILWAULKEE ACCESSORIES	18%
BLACKHAWK TOOLS	25%
JET	12%
VECTRAX	12%
CLAUSING	12%
APEX TOOL GROUP	25%
OEM TOOLS	25%
THA HYDRAULICS	25%
MILTON	25%

CATEGORY 1 TOOLS	
PRODUCT	PERCENTAGE DISCOUNT OFF OF MSCDIRECT.COM LIST PRICE
BLACK AND DECKER	18%
BOSCH	18%
CHANNELOCK	25%
CRESCENT	25%
DELTA	18%
DEWALT	18%
DREMEL	18%
EASTWING	25%
EKLIND TOOL & MFG	25%
GREENLEE	25%
INGERSOLL RAND	18%

CATEGORY 2 DIAGNOSTICS	
PRODUCT	PERCENTAGE DISCOUNT OFF MANUFACTURER'S LIST PRICE
FLUKE	20%
SPX / OTC	20%
TRACERLINE	20%
LINCOLN	20%
LANG	20%
AMPROBE	20%
EXTECH	20%
STARRETT	20%
MITSUBISHI	20%
SPI	20%

O'REILLY AUTO PARTS

MASTER PRICE AGREEMENT NO. OK-MA-818-035

Remittance Address:

O'Reilly Auto Parts
PO Box 9464
Springfield, MO 65801-9464

For questions contact:

Robin Freeman II
District Manager
94-455 Makaimoimo Street
Mililani Town, HI 96789
Phone: (808) 627-0554

Kawika Hendrickson
Territory Sales Manager
1555 Dillingham Road
Honolulu, HI, 96817
Phone: (808) 342-0479

Professional Sales
PO Box 1156
Springfield, MO 65801
Phone: (866) 578-5997 x10804
Fax: (417) 874-7199
Email: publicsector@oreillyauto.com

HOW TO SET UP A NEW ACCOUNT OR TO TRANSFER AN EXISTING ACCOUNT

1. Send an email to publicsector@oreillyauto.com or call (866) 578-5997 to request a Hawaii/NASPO ValuePoint registration form.
2. This form applies for both new and existing accounts.
3. When a new or existing account is setup, an O'Reilly representative will be contacting you to explain the NASPO ValuePoint program and what services are offered.

HOW TO ESTABLISH INTERNET ORDERING AND CATALOG LOOK UP WITH FirstCallOnline.com.

FirstCallOnline.com will allow agencies to use the O'Reilly Auto Parts online catalog to look up parts, check inventory availability, review pricing and place orders online.

- Agency must have an O'Reilly Auto Parts account number to establish an internet connection.
- Go to www.firstcallonline.com and select Request Access. From the next menu, select Request Access. Complete all fields in the online request form and submit by clicking Request Access at the bottom of the form.
- First Call Online will send a confirmation email that requires a response. This will complete the registration.
- If you need assistance during the registration process, the agency may request support from the menu options at the bottom of any of the First Call Online pages or call First Call Online support at (866) 578-5997, ext. 10806.

DELIVERY All tools and diagnostic equipment will be "Inside Deliveries" as designated by a representative of the participating agencies placing the order.

- Inside Delivery refers to a delivery to other than a loading dock, front lobby, or reception area. Specific delivery instructions will be noted on the order form or Purchase Order.
- Within a five (5) mile radius of the store location, the delivery time is 1 to 2 hours. This may vary due to product availability, traffic and weather conditions. Contact a local O'Reilly Auto Parts store for a specific delivery time.

RESTOCKING FEES. O'Reilly Auto Parts does not charge a restocking fee on new, never installed merchandise returned in the original packaging and in sellable condition which has been purchased from O'Reilly Auto Parts. The customer is responsible for any restocking fees on merchandise from sources outside the O'Reilly Auto Parts network.

CORE CHARGES. All parts supplied which require core exchanges shall be billed a core charge at the time of sale. Core credit will be issued the same day as received. No credit or partial credit will be issued for broken or unusable cores.

WARRANTY. O'Reilly Auto Parts honors all manufacturers' warranties. Warranties vary by manufacturer from 90 days to limited lifetime. The warranty term of each item is printed on the invoice at the time of purchase. Warranty claims may require proof of purchase.

All O'Reilly Auto Parts stores are owned and operated by the corporation. Each store operates under the same business model, policies and procedures.

O'REILLY AUTO PARTS - OAHU

4561 Salt Lake Blvd., Suite A 1
Honolulu, HI 96818
Phone: (808) 485-0414
Mon-Sat: 7:00 AM – 10:00 AM
Sun: 7:30 AM – 9:00 PM

1555 Dillingham Blvd
Honolulu, HI 96817
Phone: (808) 848-1034
Mon-Sat: 7:00 AM – 10:00 PM
Sun: 7:30 AM – 9:00 PM

1550 South King Street
Honolulu, HI 96826
Phone: (808) 979-7210
Mon-Sat: 7:00 AM – 10:00 PM
Sun: 7:30 AM – 9:00 PM

142 Oneawa Street
Kailua, HI 96734
Phone: (808) 261-6956
Mon-Sat: 7:00 AM – 10:00 PM
Sun: 7:00 AM – 9:00 PM

46-047 Kamehameha Highway,
Unit 6a
Kaneohe, HI 96744
Phone: (808) 234-1990
Mon-Sat: 7:00 AM – 10:00 PM
Sun: 7:00 AM – 9:00 PM

95-455 Makaimoimo Street
Mililani Town, HI 96789
Phone: (808) 627-0554
Mon-Sat: 7:00 AM – 10:00 PM
Sun: 7:00 AM – 9:00 PM

87-2070 Farrington Highway,
Suite 101
Waianae, HI 96792
Phone: (808) 668-8334
Mon-Sat: 7:00 AM – 10:00 PM
Sun: 7:00 AM – 9:00 PM

94-193 Farrington Highway
Waipahu, HI 96797
Phone: (808) 678-8669
Mon-Sat: 7:00 AM – 10:00 PM
Sun: 7:30 AM – 9:00 PM

O'REILLY AUTO PARTS – Hawaii

2100 Kanoelehua Avenue
Hilo, HI 96720
Phone: (808) 959-1221
Mon-Sat: 7:00 AM – 10:00 PM
Sun: 7:30 AM – 9:00 PM

74-5586 Palani Road
Kailua-Kona, HI 96740
Phone: (808) 326-2211
Mon-Sat: 7:00 AM - 10:00 PM
Sun: 7:30 AM – 9:00 PM

O'REILLY AUTO PARTS

MAUI

24 Kaahumanu Avenue, Ste. 1
Kahului, HI 96732
Phone: (808) 893-0997
Mon-Sat: 7:30 AM – 10:00 PM
Sun: 7:30 AM – 9:00 PM

KAUAI

4428 Kukui Grove Street
Lihue, HI 96766
Phone: (808) 245-8807
Mon-Sat: 7:30 AM – 10:00 PM
Sun: 7:30 AM – 9:00 PM

O'Reilly Auto Parts Value Added Option Pricing Lists:

Tools: <https://spo.hawaii.gov/wp-content/uploads/2019/10/OReilly-Auto-Parts-Pricing-Sheet-Tools.pdf>

Diagnostics: <https://spo.hawaii.gov/wp-content/uploads/2019/10/OReilly-Auto-Parts-Pricing-Sheet-Diagnostics.pdf>

O'Reilly Auto Parts Percentage Discount Off Manufacturer's List Price:

CATEGORY 1 TOOLS	
PRODUCT	PERCENTAGE DISCOUNT OFF SUPPLIER'S LIST PRICE
MAYHEW	41% OR BETTER
POWERTORQUE	41% OR BETTER
LISLE	41% OR BETTER
LINCOLN	41% OR BETTER
EXTREME TOOL	41% OR BETTER
INGERSOL RAND	41% OR BETTER
IRWIN	41% OR BETTER
SUNEX	41% OR BETTER
TITAN	41% OR BETTER

CATEGORY 2 DIAGNOSTICS	
PRODUCT	PERCENTAGE DISCOUNT OFF SUPPLIER'S LIST PRICE
OTC	41% OR BETTER
MAHLE SERVICE	41% OR BETTER
BOSCH	41% OR BETTER
REDLINE	41% OR BETTER
INNOVATIVE PRODUCTS	41% OR BETTER
ROBINAIR	41% OR BETTER

SNAP-ON INDUSTRIAL

MASTER PRICE AGREEMENT NO. OK-MA-818-040

Business Address:

Snap-on Industrial,
A Division of IDSC Holdings LLC
2801 80th Street
Kenosha, WI 53141-1410

Remittance Address:

Snap-on Industrial
21755 Network Place
Chicago, IL 60673-1217

Order Point:

By Mail:
Snap-on Industrial, Industrial Customer Service Center
3011 IL Route 176
Door 1
Crystal Lake, IL 60014
Phone: 1-877-740-1900 or 1- 815-479-5900
Fax: 1-877-740-1880 or 1-815-479-6930
Industrial Orders: order@snapon.com
B2B online accounts are available. Contact Gary Nickerson for details.

Local Sales and Service:

Gary Nickerson
Industrial Account Manager
808-421-8132
Gary.Nickerson@snapon.com

DELIVERY All tools and diagnostic equipment will be “Inside Deliveries” as designated by a representative of the participating agencies placing the order.

- Inside Delivery refers to a delivery to other than a loading dock, front lobby, or reception area. Specific delivery instructions will be noted on the order form or Purchase Order.

Percentage Discount Off Manufacturer’s List Price:

<https://spo.hawaii.gov/wp-content/uploads/2019/10/Snap-on-Industrial-Value-Added-Options-Percent-Discount.pdf>

Product Price Group Description:

<https://spo.hawaii.gov/wp-content/uploads/2019/10/Snap-on-Industrial-Value-Added-Options-Product-Price-Group-Description.pdf>

Snap-on Industrial Value Added Option Pricing Lists:

Tools and Diagnostic Pricing:

<https://spo.hawaii.gov/wp-content/uploads/2019/10/Snap-on-Industrial-Value-Added-Options-TOOLS.pdf>

NAPA AUTO PARTS

MASTER PRICE AGREEMENT NO. OK-MA-818-025

HOW TO SETUP AN ACCOUNT

Agencies shall setup an account with any of the following company owned or independent owners shown below.

For example, if your agency sets up an account number with Genuine Parts Company dba NAPA Auto Parts, the account number shall be utilized at all Genuine Parts Company store locations Statewide. If the agency sets up an account number with Parts Center Hawaii, the same number will be used at all Part Center locations. Agencies can set up account numbers will all 6 affiliates and authorized dealers.

PARTS CATALOG/ELECTRONIC PARTS ORDERING. After setting up an account, agencies may view the NAPA Auto Parts catalog and order parts electronically by setting up a 10 digit NAPA ProLink ID number by following the instructions on the www.napaprolink.com website. (Note: Larry's Auto Parts is excluded.)

- Click on Register under New User.
- Complete the form and click Submit
- Write down the 10 digit NAPA ProLink ID number you receive immediately after registration. (This number is critical as this is what will link you to your servicing NAPA store).
- Contact your servicing NAPA store(s) and speak to the Manager or Owner to give them your 10 digit ProLink ID to have them link you to their store.
- Once your servicing store has you set up in the point-of-sale system, you may login using the username and password you entered during registration.
- If you encounter any issues during the setup process, call 1-800-742-3578.

DELIVERY. The F.O.B. shipping point is agencies facility.

- The delivery time for in-stock items is within 45 minutes if the store facility is within five (5) miles of the delivery point. If the delivery point is greater than five (5) miles, the delivery time will be agreed upon by both parties but be no less than 24 hours.

OUT-OF-STOCK REMEDY. In the event of an out-of-stock item, the ordering agencies shall have the option to either request back order or cancel the item from order, upon receipt of order acknowledgement identifying that said items are unavailable. Under no circumstances is the Contractor permitted to make unauthorized substitutions or cancellations, without the authorization of the Purchasing Entity.

RESTOCKING FEES. Contractor will not impose a restocking fee on the following:

- Item(s) returned that were damaged upon receipt
- Incorrect items shipped
- Items that are returned unopened in an original packaging
- Items that are returned, but exchanged for other item(s)

CORE CHARGES. All parts supplied which require core exchanges shall be billed a core charge at the time of sale. Core credit is to be issued the same day as the core is returned. Any core that is not usable or not returned shall not be credited.

Regional NAPA Distribution Center

94-141 Leowanena Street
Waipahu, HI 96797
Darryl Turner
General Manager

PROCEDURES TO OBTAIN PRICE QUOTES FOR NAPA

Agencies requesting a quote from NAPA are required to obtain one (1) price quote from any one of the following companies listed below. The company names are Genuine Parts Company, Hanabusa Auto Parts, Inc., Larry's Auto Parts, Inc., United Auto Parts, Inc., Friendly Isle Auto Parts and Supplies and Pacific Service Development Corporation. The auto parts pricing are the same price for all stores.

Genuine Parts Company

Remit Payment To: Genuine Parts Company

Address: Hawaii COJ
File 56893
Los Angeles, CA 90074-6893

OAHU

98-025 Hekaha Street
Aiea, HI 96701
Phone: (808) 487-0045
Fax: (808) 488-5261
John Tomei

3165 North Nimitz Highway
Honolulu, HI 96819
Phone: (808) 839-5165
Fax: (808) 837-7726
Blaine Noda

91-291 A3 Kalaeloa Blvd
Kapolei, HI 96707
Phone: (808) 673-1865
Fax: (808) 673-1865
Nona Millan

1488 Hart Street
Honolulu, HI 96817
Phone: (808) 832-6292
Fax: (808) 832-6280
Steven Oyama

115 Hekili Street
Kailua, HI 96734
Phone: (808) 266-1070
Fax: (808) 266-1075
Chad Espiuitu

46-126 Kahuhipa Street
Kaneohe, HI 96744
Phone: (808) 233-1135
Fax: (808) 235-6675
Blaine Noda

94-830 Moloalo Street
Waipahu, HI 96797
Phone: (808) 677-3121
Fax: (808) 676-3790
Tommy Rivera

HANABUSA AUTO PARTS, INC.

Remit Payment To: Hanabusa Auto Parts, Inc.

Address: 85-909 Farrington Highway
Waianae, HI 96792-2639

OAHU

85-909 Farrington Highway
Waianae, HI 96792
Phone: (808) 696-4231
Fax: (808) 696-8339
Steven Hanabusa

LARRY'S AUTO PARTS

Remit Payment To: Larry's Auto Parts, Inc.

Address: 3562 Waiialae Avenue
Honolulu, HI 96816-2702

OAHU

3562 Waiialae Avenue
Honolulu, HI 96816
Phone: (808) 734-2147
Fax: (808) 734-6962
Vern Isono

231 Sand Island Access Road
Honolulu, HI 96819
Phone: (808) 841-6272
Fax: (808) 841-6289
Vern Isono

333 Keahole Street
Honolulu, HI 96825
Phone: (808) 396-0366
Fax: (808) 396-0920
Vern Isono

55-510 Kamehameha Highway
Laie, HI 96762
Phone: (808) 293-9395
Fax: (808) 293-7093
Vern Isono

FRIENDLY ISLE AUTO PARTS & SUPPLIES

Remit Payment To: Friendly Isle Auto Parts and Supplies, Inc.

Address: P.O. Box 1883
Kaunakakai, HI 96748-1883

MOLOKAI

168 Kamehameha V Hwy
Kaunakakai, HI 96748
Phone: (808) 553-3229
Mark Wond

UNITED AUTO PARTS dba STANDARD MOTORS & MARINE SUPPLIES

Remit Payment To: United Auto Parts, Inc.

Address: P.O. Box 548
Kahului, HI 96733-7048

MAUI

90 E. Wakea Ave
Kahului, HI 96732
Phone: (808) 871-6272
Fax: (808) 871-5061
Ed Fujinaka

185 Halekuai Street
Kihei, HI 96753
Phone: (808) 891-1314
Fax: (808) 891-1796
Mark Tacuban

1058 Limahana Place
Lahaina, HI 96761
Phone: (808) 661-4461
Fax: (808) 661-3379
Gregg Wada

1820 Wells Street
Wailuku, HI 96793
Phone: (808) 244-3774
Fax: (808) 244-3372
Dwight Joan

285 Hukilike Street
Kahului, HI 96732
Phone: (808) 877-2427
Fax: (808) 871-6105
Norine Lane

261 Hookahi Street
Wailuku, HI 96793
Phone: (808) 243-2222
Fax: (808) 243-2229
Nick Garcia

Pukalani Terrace Ctr
55 Pukalani Street
Pukalani, HI 96768
Phone: (808) 572-7265
Fax: (808) 573-0720
Keith Sanders

PACIFIC SERVICE AND DEVELOPMENT CORP.

Remit Payment To: Pacific Service and Development Corp.

Address: P.O. Box 1151
Lihue, HI 96766-5151

KAUAI

4004 Rice Street
Lihue, HI 96766
Phone: (808) 245-9564
Fax: (808) 245-6512
Jason Genegacuas

2-2495 Kaumualii Hwy
Kalaheo, HI 96741
Phone: (808) 332-8532
Fax: (808) 332-0706
Kent Shiematsu

980 Kipuni Way
Kapaa, HI 96746
Phone: (808) 823-6211
Fax: (808) 245-6512
Pat Rosa

3710 Hanapepe Road
Hanapepe, HI 96716
Phone: (808) 335-5035

PARTS CENTER HAWAII

Remit Payment To: Parts Center Hawaii, Inc.

Address: 400 East Kawili Street
Hilo, HI 96720

HAWAII

64-1019 Mamalahoa Hwy
Kamuela, HI 96743
Phone: (808) 885-6000
Fax: (808) 885-7832
Beth Sullivan

74-5611 Alapa Street
Kailua-Kona, HI 96740
Phone: (808) 329-6272
Fax: (808) 327-1630
Derek Higashi

722 Kanoelehua Ave
Hilo, HI 96720
Phone: (808) 961-3445
Fax: (808) 969-2048
Kelly Lee

81-6245 Mamalahoa Hwy
Captain Cook, HI 96704
Phone: (808) 323-2631
Fax: (808) 323-9841
Daisy Sapp

15-2894 Pahoa Village Rd
Pahoa, HI 96778
Phone: (808) 965-3860
Fax: (808) 969-2048
Shiloh Robinson

**NAPA AUTO PARTS
PERCENTAGE OFF LIST PER CATEGORY**

CATEGORY 1 TOOLS	
PRODUCT	PERCENTAGE DISCOUNT OFF MANUFACTURER'S LIST PRICE
27131500 Pneumatic tools	47%
23291600 Industrial milling tools	47%
23291500 Industrial drilling tools	47%
27121800 Hydraulic tools	47%
27111700 Wrenches and drivers	47%
27112800 Tool attachments and accessories	47%
27112700 Power tools	47%
27111800 Measuring and layout tools	47%
27111500 Cutting and crimping and punching tools	47%
27112200 Masonry and concrete tools	47%
27111900 Rough and finishing tools	47%
27140000 Automotive specialty tools	47%
27141000 Body tools	47%
27141100 Suspension tools	47%
Miscellaneous Tools	47%

CATEGORY 2 DIAGNOSTICS	
PRODUCT	PERCENTAGE DISCOUNT OFF MANUFACTURER'S LIST PRICE
Diagnostic Tools and software	47%
Diagnostic Tablets handhelds	47%
Diagnostic Kits	47%
Diagnostic accessories	47%
Vehicle Diagnostics -portable	47%
Code readers	47%
Bosch Heavy Duty Truck readers	47%
Diagnostic brake service kits	47%
Miscellaneous Diagnostics equipment	47%

NAPA Auto Parts Value Added Option Pricing Lists:

Tools: <https://spo.hawaii.gov/wp-content/uploads/2020/03/NAPA-Value-Added-Options-TOOLS.pdf>

Diagnostics: <https://spo.hawaii.gov/wp-content/uploads/2020/03/NAPA-Value-Added-Options-DIAGNOSTICS.pdf>