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**STATE OF HAWAII**  
**STATE PROCUREMENT OFFICE**

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July 9, 2021

TO: Executive Departments/Agencies City and County of Honolulu  
Department of Education Honolulu City Council  
Hawaii Health Systems Corporation Honolulu Board of Water Supply  
Office of Hawaiian Affairs Honolulu Authority for Rapid Transportation  
University of Hawaii County of Hawaii  
Public Charter School Commission Hawaii County Council  
and Schools County of Hawaii-Department of Water Supply  
House of Representatives County of Maui  
Senate Maui County Council  
Judiciary County of Maui-Department of Water Supply  
County of Kauai  
Kauai County Council  
County of Kauai – Department of Water

FROM: Bonnie Kahakui, Acting Administrator *Bonnie A. Kahakui*

SUBJECT: **Change No. 18**  
SPO Price List Contract No. 16-07  
**NASPO VALUEPOINT PUBLIC SAFETY COMMUNICATION EQUIPMENT – STATEWIDE**  
RFP Reference No. 6913  
**Expires: December 31, 2021**

The following changes are made to the price list contract:

1. The contact information for HART is updated.
2. The remittance address for L3Harris Technologies Inc is updated.

The current price list contract incorporating Change No. 18 is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

If you have any questions, please contact Matthew Chow at (808) 586-0577, or [matthew.m.chow@hawaii.gov](mailto:matthew.m.chow@hawaii.gov).

**TABLE OF CONTENTS:**

Information on NASPO ValuePoint..... 3  
Participating Jurisdictions, Points of Contact..... 4-5  
Nonprofit Organizations, Authorized Contractors ..... 5  
Compliance, pCard, PO, GET and County Surcharge, Payments ..... 6  
Lease Agreements, Vendor and Product Evaluation ..... 7  
Awarded Categories ..... 8  
Agency Instructions..... 9

Contractor Information

E.F. Johnson Company ..... 10  
L3Harris Technologies Inc ..... 11  
Icom America, Inc..... 12  
JVCKenwood USA Corporation ..... 13  
Motorola Solutions, Inc ..... 14

**STATE OF HAWAII  
STATE PROCUREMENT OFFICE**

**SPO Price List Contract No. 16-07**  
Replaces SPO Vendor List Contract No. 05-13  
Includes Change No. 18  
Effective: 07/09/2021

***THIS PRICE LIST CONTRACT IS FOR AUTHORIZED BUSINESS USE ONLY***

**NASPO VALUEPOINT  
PUBLIC SAFETY COMMUNICATION EQUIPMENT**  
(RFP Reference No. 6913)  
**January 1, 2016 to December 31, 2021**

**INFORMATION ON NASPO VALUEPOINT**

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Washington is the current lead agency and contract administrator for the NASPO ValuePoint Public Safety Communication Equipment contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization and contracts were awarded to 16 qualified Contractors. The State of Hawaii has signed a Participating Addendum with nine (9) Contractors.

The purpose of this contract is to provide Land Mobile Radios (portable, mobile, desktop, base station/repeater, in-vehicle repeater); Microwave Radios; Dispatch Consoles; Microwave Antennas; Mobile Radio Antennas; Base Station/Repeater Radio Antennas; RF Transmission Lines; and RF Filtering Equipment.

For additional information on this contract, visit the NASPO ValuePoint website at <https://www.naspovaluepoint.org/portfolio/public-safety-communications-equipment-radios-phase-one-2015-2021/>.



**PARTICIPATING JURISDICTIONS** listed below have signed a cooperative agreement with the SPO and are authorized to utilize this price list contract.

Executive Departments/Agencies	City and County of Honolulu
Department of Education	Honolulu City Council
Hawaii Health Systems Corporation	Honolulu Board of Water Supply
Office of Hawaiian Affairs	Honolulu Authority for Rapid Transportation
University of Hawaii	County of Hawaii
Public Charter School Commission and Schools	Hawaii County Council
House of Representatives	County of Hawaii – Department of Water Supply
Senate	County of Maui
Judiciary	Maui County Council
	County of Maui – Department of Water Supply
	County of Kauai
	Kauai County Council
	County of Kauai – Department of Water

The participating jurisdictions are not required but may purchase from this price list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

**POINTS OF CONTACT.** Questions regarding the products listed, ordering, pricing, and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Telephone	Fax	E-mail
Executive	Matthew Chow	586-0577	586-0570	<a href="mailto:matthew.m.chow@hawaii.gov">matthew.m.chow@hawaii.gov</a>
DOE	Procurement Staff	675-0130	675-0133	<a href="mailto:doeprocure@notes.k12.hi.us">doeprocure@notes.k12.hi.us</a>
HHSC	Nancy Delima	359-0994		<a href="mailto:ndelima@hhsc.org">ndelima@hhsc.org</a>
OHA	Christopher Stanley	594-1833	594-1865	<a href="mailto:chriss@oha.org">chriss@oha.org</a>
UH	Karlee Hisashima	956-8687	956-2093	<a href="mailto:karlee@hawaii.edu">karlee@hawaii.edu</a>
Public Charter School Commission and Schools	Danny Vasconcellos	586-3775	586-3776	<a href="mailto:danny.vasconcellos@spcsc.hawaii.gov">danny.vasconcellos@spcsc.hawaii.gov</a>
House	Brian Takeshita	586-6423	586-6401	<a href="mailto:takeshita@capitol.hawaii.gov">takeshita@capitol.hawaii.gov</a>
Senate	Carol Taniguchi	586-6720	586-6719	<a href="mailto:c.taniguchi@capitol.hawaii.gov">c.taniguchi@capitol.hawaii.gov</a>
Judiciary	Tritia Cruz	538-5805	538-5802	<a href="mailto:tritia.l.cruz@courts.hawaii.gov">tritia.l.cruz@courts.hawaii.gov</a>

C&C of Honolulu	Procurement Specialist	768-5535	768-3299	<a href="mailto:bfpurchasing@honolulu.gov">bfpurchasing@honolulu.gov</a>
Honolulu City Council	Kendall Amazaki, Jr. Nanette Saito	768-5084 768-5085	768-5011	<a href="mailto:kamazaki@honolulu.gov">kamazaki@honolulu.gov</a> <a href="mailto:nsaito@honolulu.gov">nsaito@honolulu.gov</a>
Honolulu Board of Water Supply	Procurement Office	748-5071		<a href="mailto:fn_procurement@hbws.org">fn_procurement@hbws.org</a>
HART	Dean Matro			<a href="mailto:d.matro@honolulu.gov">d.matro@honolulu.gov</a>
County of Hawaii	Diane Nakagawa	961-8440		<a href="mailto:diane.nakagawa@hawaiicounty.gov">diane.nakagawa@hawaiicounty.gov</a>
Hawaii County Council	Diane Nakagawa	961-8440		<a href="mailto:diane.nakagawa@hawaiicounty.gov">diane.nakagawa@hawaiicounty.gov</a>
County of Hawaii-Department of Water Supply	Ka'iulani L. Matsumoto	961-8050 x224	961-8657	<a href="mailto:kmatsumoto@hawaii.dws.org">kmatsumoto@hawaii.dws.org</a>
County of Maui	Jared Masuda	463-3816		<a href="mailto:jared.masuda@co.maui.hi.us">jared.masuda@co.maui.hi.us</a>
Maui County Council	Marlene Rebugio	270-7838		<a href="mailto:marlene.rebugio@mauicounty.us">marlene.rebugio@mauicounty.us</a>
County of Maui-Department of Water Supply	Kenneth L. Bissen Holly Perdido	270-7684 270-7684	270-7136	<a href="mailto:ken.bissen@co.maui.hi.us">ken.bissen@co.maui.hi.us</a> <a href="mailto:holly.perdido@co.maui.hi.us">holly.perdido@co.maui.hi.us</a>
County of Kauai	Ernest Barreira	241-4295	241-6297	<a href="mailto:ebarreira@kauai.gov">ebarreira@kauai.gov</a>
Kauai County Council	Lisa Ishibashi Scott Sato	241-4820 241-4810	241-6349 241-6349	<a href="mailto:lishibashi@kauai.gov">lishibashi@kauai.gov</a> <a href="mailto:ssato@kauai.gov">ssato@kauai.gov</a>
County of Kauai-Department of Water	Marcelino Soliz	245-5470	241-5813	<a href="mailto:msoliz@kauaiwater.org">msoliz@kauaiwater.org</a>

**USE OF PRICE & VENDOR LIST CONTRACTS BY NONPROFIT ORGANIZATIONS.** Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price & vendor lists contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wish to purchase from an SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor, i.e., participation must be mutually agreed upon. A Contractor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than an SPO price or vendor list Contractor(s).

**CONTRACTORS.** The authorized contractors are listed in this price list contract. They have signed a Master Agreement with the State of Washington and a Participating Addendum with the Hawaii State Procurement Office.

E.F. Johnson Company (E.F. Johnson)  
L3Harris Technologies Inc  
Icom America, Inc. (ICOM)

JVCKENWOOD USA Corporation (JVC)  
Motorola Solutions, Inc. (Motorola)

**VENDOR CODES** for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance

address on an invoice may be different from the address of the vendor code annotated on the purchase order.

**COMPLIANCE PURSUANT TO HRS §103D-310(c).** Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Price List Contract No. 16-07. *No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.*

**PURCHASING CARD (pCard).** The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive departments/agencies, excluding DOE, HHSC, OHA and UH for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

**PURCHASE ORDERS** may be issued for purchases \$2,500 or more, and for Contractors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or charge its customers a transaction fee for the usage.

**SPO PL CONTRACT NO. 16-07 & NASPO VALUEPOINT MASTER AGREEMENT NUMBER 06913** shall be typed on purchase orders issued against this price list contract. For pCard purchases, the SPO PL Contract No. 16-07 and the NASPO ValuePoint Master Agreement Number shall be notated on the appropriate transaction document.

**STATE GENERAL EXCISE TAX (GET) AND COUNTY SURCHARGE** shall not exceed the following rates if the seller elects to pass on the charges to its customers. The GET is not applied to shipping or delivery charges.

County	County Surcharge Tax Rate	State GET	Max Pass-On Tax Rate	Expiration of Surcharge Tax Rate
C&C of Honolulu	0.50%	4.0%	4.7120%	12/31/2030
Hawaii	0.50%	4.0%	4.7120%	12/31/2030
County of Maui (including Molokai & Lanai)	0.0%	4.0%	4.1666%	No county surcharge
Kauai	0.50%	4.0%	4.7120%	12/31/2030

The GET or use tax and county surcharge may be added to the invoice as a separate line item and shall not exceed the current max pass-on tax rate(s) for each island.

County surcharges on State General Excise (GE) tax or Use Tax may be visibly passed on but are not required. For more information on county surcharges and the max pass-on tax rate, please visit the Department of Taxation's website at <http://tax.hawaii.gov/geninfo/countysurcharge>.

**PAYMENTS** are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of a contract to make payment. Payments may also be made via pCard.

**LEASE AGREEMENTS** are not allowed under this contract.

**VENDOR AND PRODUCT EVALUATION** form, SPO-012, for the purpose of addressing concerns on this vendor list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

**PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET** at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

## AWARDED CATEGORIES

### Radios – LMR (Land Mobile Radios)

- Portable
  - Dual band (Motorola, E.F. Johnson, L3Harris)
  - Single band
    - Tier I (Motorola, RELM, E.F. Johnson, Harris, JVC)
    - Tier II (ICOM, Motorola, RELM, E.F. Johnson, L3Harris, JVC)
    - Tier III (ICOM, Motorola, E.F. Johnson, L3Harris, JVC)
  
- Mobile
  - Dual band (Motorola, L3Harris)
  - Single band
    - Tier I (Motorola, RELM, E.F. Johnson, L3Harris)
    - Tier II (ICOM, Motorola, RELM, E.F. Johnson, L3Harris, JVC)
    - Tier III (ICOM, Motorola, L3Harris, JVC)
  
- Desktop
  - Dual band (Motorola, L3Harris)
  - Single band
    - Tier I (Motorola, E.F. Johnson, L3Harris)
    - Tier II (ICOM, Motorola, E.F. Johnson, L3Harris, JVC)
  
- Base Station/Repeaters
  - Single band
    - Tier I (Motorola)
    - Tier II (Motorola, E.F. Johnson)
  
- In-vehicle Repeater (L3Harris)

Microwave Radios

Dispatch Consoles

Microwave Antennas

Mobile Radio Antennas (Motorola)

RF Transmission Lines

RF Filtering Equipment



## **AGENCY INSTRUCTIONS FOR PRICE QUOTES**

1. For purchases under \$5,000, agency shall:
  - a. Obtain one (1) price quote from an authorized contractor or an authorized reseller.
  - b. Form SPO-010, *Record of Procurement* is optional.
  - c. Award is made based on the best value.
  
2. For purchases from \$5,000 or more, agency shall:
  - a. Obtain a minimum of two (2) price quotes:
    - From two different authorized contractors.
    - From two authorized resellers listed under the same authorized contractor.
    - From an authorized contractor and its authorized dealers if any.
  - b. Complete Form SPO-010, *Record of Procurement*.
  - c. Award is based on the best value.
  
3. Personnel conducting or participating in utilizing Price List Contract No. 16-07 is responsible to complete form SPO-010, *Record of Procurement* for purchases of \$5,000 or more.
  - If the agency does not meet the requirement of two (2) price quotes under number 2 above, written justification is explained in Part C.
  - If an award is not made to the lowest responsive, responsible bidder, written justification is explained in Part D.
  - The completed Form SPO-010 is stored in the agency's procurement/contract file.

**CONSIDERATION OF QUOTES.** Agencies shall consider all responsive and responsible quotes received. An award shall be made to the authorized Contractor or authorized reseller based on the lowest price. If the lowest price does not meet the agency's specification requirement, the award may be made to the authorized contractor or authorized reseller whose offer represents the best value to the agency. Best value means the most advantageous offer determined by evaluating and comparing all relevant criteria in addition to price so that the offer meeting the overall combination that best services the agency is selected. These criteria may include, in addition to others, the total cost of ownership, performance, vendor history, quality of goods, services, delivery, and proposed technical performance.

# E.F. JOHNSON COMPANY

## MASTER AGREEMENT NO. 06913

For pricing click [here](#).

For price quotes, contact E.F. Johnson, Inc. or E.F. Johnson, Inc. authorized resellers.

Payments are made to E.F. Johnson, Inc. or its authorized resellers.

### **EF Johnson**

Contact: Timi Jackson  
1440 Corporate Drive  
Irving, TX 75038  
Phone: (972) 819-2336  
Email: [tjackson@efji.com](mailto:tjackson@efji.com)

### **Remit to Address:**

E.F. Johnson, Inc.  
1440 Corporate Drive  
Irving, TX 75038

### **AUTHORIZED RESELLERS:**

#### **Harmer Radio and Electronics Inc.**

Contact: Mark Harmer  
300 Hoohana Street  
Kahului, HI 96732  
Phone: (808) 877-8082  
Email: [mark@harmercommunications.com](mailto:mark@harmercommunications.com)

# L3HARRIS TECHNOLOGIES INC

## MASTER AGREEMENT NO. 06913

For pricing click [here](#).

For price quotes, contact Harris Sales Support Team or Harris RFCD authorized resellers.

Payments are made to Harris Corporation or its authorized resellers.

### L3Harris Technologies Sales Support Team

Phone: (844) 227-5372

Email: [pspc\\_salessupport@harris.com](mailto:pspc_salessupport@harris.com)

Hours: Monday-Friday, 8:00AM to 5:00 PM EST

### Remit to Address

L3 Harris Technologies Inc

PO Box 419436

Boston, MA 02241-9436

Vendor No. 356704-01

For Orders:

Harris Customer Care Team

Email: [pspc\\_custfocus@harris.com](mailto:pspc_custfocus@harris.com)

Phone: 1-800-368-3277 (option 2)

Hours: Monday-Friday, 8:00 AM to 5:00 PM EST

### AUTHORIZED RESELLERS

#### Dailey & Wells Communications, Inc.

Name: Richard Wells

3440 E. Houston

San Antonio, TX 78219

Phone: (210) 893-6500

Email: [richard@dwcomm.com](mailto:richard@dwcomm.com)

#### Harmer Radio and Electronics, Inc.

Name: Mark Harmer

300 Hoohana Street

Kahului, HI 96732

Phone: (808) 877-8082

Email: [mark@harmercommunications.com](mailto:mark@harmercommunications.com)

# ICOM AMERICA, INC.

## MASTER AGREEMENT NO. 06913

For pricing click [here](#).

For price quotes, contact Icom America, Inc.

Payment is made to Icom America, Inc.

For pricing, availability, quotes, orders, tracking, etc., please contact:

Government Sales & Customer Service  
Email: [govsales@icomamerica.com](mailto:govsales@icomamerica.com)  
Phone: (800) 306-1403  
Fax: (425) 450-6063

For Bid & Contract Administration, Sales Programs, etc., please contact:

Kristina Pickering, KD7QEQ  
Government Sales Program Manager  
Email: [salescontracts@icomamerica.com](mailto:salescontracts@icomamerica.com)  
Phone: (425) 450-6092  
Cell: (203) 327-3381  
Fax: (425) 450-6063

For Outside Sales, Training & Manager of Manufacturing Representatives, please contact:

Mickey Flores  
NW Technical Channel Manager  
Email: [mickeyflores@icomamerica.com](mailto:mickeyflores@icomamerica.com)  
Cell: (425) 615-3175

**Remit Payment To:**

Icom America Inc.  
PO Box 51406  
Los Angeles, CA 90051-5406  
Vendor Code: 352397-00

# JVCKENWOOD USA CORPORATION

## MASTER AGREEMENT NO. 06913

For pricing click [here](#).

For price quotes, contact JVCKENWOOD USA CORPORATION or to JVCKENWOOD USA CORPORATION authorized resellers.

Payments are made to JVCKENWOOD USA CORPORATION or its authorized resellers.

### JVCKenwood USA Corporation

Contact: April Peterson  
2201 E. Dominguez Street  
Long Beach, CA 90810  
Phone: (800) 752-0986 x8213  
Fax: (310) 761-8246  
Email: [apeterson@us.jvckenwood.com](mailto:apeterson@us.jvckenwood.com)

### Remit To Address:

JVCKenwood USA Corporation  
P.O. Box 22745  
Long Beach, CA 90801-5745

### AUTHORIZED STATE OF HAWAII RESELLERS

#### Avitech LLC

Attention: Myles Sakaguchi  
Phone: (808) 593-7600  
Fax: (808) 356-0550  
Email: [avitech@me.com](mailto:avitech@me.com)

### Remit to Address:

Avitech LLC  
1206 Punua Way  
Kailua HI 96734  
Vendor No.: 316374-00

#### CQ Communications, Inc.

Attention: Richard Serikaku  
Phone: (808) 841-9696  
Fax: (808) 841-9494  
Email: [rich@cqonline.com](mailto:rich@cqonline.com)

### Remit to Address:

CQ Communications, Inc.  
1111 Dillingham Blvd. #E7  
Honolulu, HI 96817  
Vendor No.: 257659-00

#### Harmer Radio and Electronics, Inc.

Attention: Mr. Mark Harmer  
Phone: (808) 877-8082  
Fax: (808) 877-8084  
Email: [mark@harmercommunications.com](mailto:mark@harmercommunications.com)

### Remit to Address:

Harmer Radio and Electronics, Inc.  
300 Hoohana Street  
Kahului, HI 96732-2465  
Vendor No.: 230555-00

#### Starcomm Wireless, Inc.

Attention: Lad Panis  
Phone: (808) 845-7827  
Fax: (808) 845-1722  
Email: [mari@starcommwireless.com](mailto:mari@starcommwireless.com)

### Remit to Address:

Starcomm Wireless, Inc.  
275 Puuhale Road  
Honolulu, HI 96819  
Vendor No.: 260703-00

# MOTOROLA SOLUTIONS, INC.

## MASTER AGREEMENT NO. 06913

For pricing, click [here](#).

For price quotes, contact Motorola Solutions, Inc. or its authorized reseller.  
Payments are made to Motorola Solutions, Inc. or its authorized reseller.

### Motorola Solutions, Inc.

Name: Andrew Chyterbok  
Phone: (360) 409-3223  
Email: [andrew.chyterbok@motorolasolutions.com](mailto:andrew.chyterbok@motorolasolutions.com)

### Remit to Address:

Motorola Solutions, Inc.  
P.O. Box 404059  
Atlanta, GA 30384-4059  
Vendor No. 319747-00

### AUTHORIZED RESELLER

### Pacific Wireless Communications, LLC

Pacific Wireless Communications, LLC  
Contact: Jojo Tran  
Phone: (415) 613-4949  
Email: [jojo.tran@pwchi.com](mailto:jojo.tran@pwchi.com)

### Remit to Address:

Pacific Wireless Communications, LLC  
345A N. Nimitz Highway  
Honolulu, HI 96817