

From: Carol Leone carol@soflyus.com
Subject: SoFly Intro Letter
Date: September 4, 2020 at 5:44 PM
To:



September 04, 2020

Attn: HI Purchasing

From: Carol Leone

Ref: Aircraft Charter Services - 2020

Air Fax has successfully contracted air charter services for north of 30 years as agents for our airline clients. Aircraft with the following capacities can be provided for 2020 travel as well as all smaller aircraft and all jet capacities operated under FAA Part 135 which include aircraft at and under 30 seats.

We are staffed 24/7 for all communications worldwide and can support any airport globally.

We can accommodate passenger charter up to 1-470 passenger (pax) capacities and offer dedicated freight and cargo movements via aircraft; aircraft for shuttles and other long term programs.

We flight follow 24/7 and provide immediate back up assistance with all charters. We can provide onboard charter representatives, ground screeners, catering, and arrange for ground transportation.

We are an active participant with the FAA and DOT air carrier licensing and investigations division in Washington, DC.

AIRCRAFT FLEET - FAA 135/121 Types

5-16 pax Corporate Jets

30-50 pax

CRJ200's

ERJ135's

EMB120's

ERJ145's

68-168 pax

B-737-300/400/500/700/800's

240-280 pax

B-767's

350-377 pax

B-777's

470 pax

B-747's

CONTRACTING

Air Carrier Charter Agreement, Terms and Conditions with each Air Carrier/Operator's Certificate and Insurance COI will be provided prior to award with full transparency. All funds are escrowed with DOT 121 carrier accounts. In the event of a requirement for subservice due to technical difficulties, both carrier and Air Fax will provide alternate substitutions per DOT requirements.

SCREENING

SCREENING

Crew Screening for 135 operations; and 10% Identity Based Screening for 121 operations can be provided with three one way segments contracted with the same air carrier. Offsite venue screening for 121 charters can be accommodated at an added cost of \$1,500 per departure. FBO and screening service is provided.

SAFETY

Our 135 operators are all Wyvern Platinum or ARG/US rated unless otherwise requested. There are no added screening charges.

FUEL SURCHARGES

Each carrier's terms and conditions will be provided prior to award. The letter of authorization to offer aircraft will be submitted at that time. Fuel bases are provided. Fuel surcharges may be of consideration however all contracts will be negotiated to be fuel inclusive not subject to further escalation whenever possible.

CATERING

Can be provided by SoFly according to budget requirements.

REFERENCES 2019-20

CDC-Atlanta - Michael Crow wyy2@cdc.gov

Utah - Steve Smith; smith@huntsman.utah.edu

Idaho State - Wendy Holder; holdwend@isu.edu

Northern Colorado; Brandon Charles; brandon.charles@noco.edu

Buffalo - Trisha Kandler; tkandler@buffalo.edu

Missouri - Kevin Hayward; haywardk@missouri.edu

COMPANY BUSINESS INFORMATION:

Carol Leone; carol@soflyus.com

Air Fax-Airline Marketing Associates, Inc. Atlanta

3482 Keith Bridge Road/Highway 306

Suite 270

Cumming, GA 30041

P. 770 886 3700 | F. 770 886 2300 | M. 404 402 7855

EIN: 58-1921929

3 employees

Small Business/Women Owned Qualified with State

1989 Year of Incorporation

www.soflyus.com

24/7 response

Operating and fuel surcharging histories for each air carrier can be discussed prior to award.

My Best,

Carol Leone
President

Carol Leone TourLink Nominated for Air Charter Broker 2017



President | Client Services

P: (770) 886-3700 F: (770) 886-2300 M: (404) 402-7855



E: carol@soflyus.com
W: <https://soflyus.com>



This e-mail message from Air Fax Charter Inc. is for the sole use of the intended recipient(s) and may contain confidential and privileged information. Any unauthorized review, use, disclosure or distribution is prohibited.