

DAVID Y. IGE  
GOVERNOR



BONNIE KAHAKUI  
ACTING ADMINISTRATOR

**STATE OF HAWAII  
STATE PROCUREMENT OFFICE**

P.O. Box 119  
Honolulu, Hawaii 96810-0119  
Tel: (808) 586-0554  
email: [state.procurement.office@hawaii.gov](mailto:state.procurement.office@hawaii.gov)  
<http://spo.hawaii.gov>  
Twitter: [@hawaiispo](https://twitter.com/hawaiispo)

June 20, 2022

TO: Executive Departments/Agencies  
Department of Education  
Hawaii Health Systems Corporation  
Office of Hawaiian Affairs  
University of Hawaii  
Public Charter School Commission  
and Schools  
House of Representatives  
Senate  
Judiciary

City and County of Honolulu  
Honolulu City Council  
Honolulu Board of Water Supply  
Honolulu Authority for Rapid Transportation  
County of Hawaii  
Hawaii County Council  
County of Hawaii-Department of Water Supply  
County of Maui  
Maui County Council  
County of Maui-Department of Water Supply  
County of Kauai  
Kauai County Council  
County of Kauai – Department of Water

FROM: Bonnie Kahakui, Acting Administrator *Bonnie A. Kahakui*

SUBJECT: **Change No. 65**  
SPO Price List Contract No. 15-05  
**NASPO VALUEPOINT COMPUTER EQUIPMENT INCLUDING RELATED PERIPHERALS &  
SERVICES - STATEWIDE**  
RFP Reference No. 19512  
**Expires: February 28, 2023**

The following changes are made to the price list contract:

1. HP Inc reseller's contact information for GovConnection is updated.
2. Dell Marketing LP reseller's contact information for ZR Systems Group LLC and DK Tech Solutions are updated.
3. A provision for final payment and compliance pursuant to HRS §103-53 has been added to the Price List.
4. The contracts for Computer Technology Link Corporation, Dell Marketing LP, Microsoft Corporation, Panasonic and Pure Storage Inc are extended to February 28, 2023.
5. The contract expiration dates on page 9 is updated.

The current price list contract incorporating Change No. 65 is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

If you have any questions, please contact Matthew Chow at (808) 586-0577 or [matthew.m.chow@hawaii.gov](mailto:matthew.m.chow@hawaii.gov).

## WHERE TO FIND

<a href="#">Information on NASPO ValuePoint</a> .....	1
<a href="#">Participating Jurisdictions, Point of Contact, Nonprofit Organizations</a> .....	2-3
<a href="#">Contractors, Vendor Codes, Compliance, pCard, Purchase Orders, Contract No, GET</a> .....	4
<a href="#">Payments, Lease, Delivery, Vendor/Product Evaluation</a> .....	4-5
<a href="#">Product Band Definitions, Configuration Dollar Limits</a> .....	6
<a href="#">Restrictions, Definitions</a> .....	7-8
<a href="#">Contractor Master Agreement No., Contractor Listing by Band Number</a> .....	9-11
<a href="#">Premium Savings Package (PSP)</a> .....	12
<a href="#">Price Quote Instructions for Band 1,2,3,4,5, Peripherals and Services</a> .....	13
<a href="#">Contractors and Authorized Resellers Contact Information</a> .....	14
<a href="#">Ace Technology Partners, LLC, Apple Inc., Computer Technology Link Corporation</a> .....	15-17
<a href="#">Dell Marketing LP, Dynabook Americas Inc., EMC Corporation</a> .....	18-20
<a href="#">HP, Inc, Hewlett Packard Enterprise</a> .....	21-22
<a href="#">Howard Technology Solutions, IBM Corporation</a> .....	23-24
<a href="#">Intelliflash by DDN, Lenovo (United States) Inc.</a> .....	25-26
<a href="#">Lenovo Global Technology (United States) Inc</a> .....	27
<a href="#">Microsoft Corporation, NetApp, Inc.</a> .....	28-29
<a href="#">Oracle America, Inc, Panasonic</a> .....	30-31
<a href="#">Pure Storage, Transource Computers</a> .....	32-33

**STATE OF HAWAII  
STATE PROCUREMENT OFFICE**

**SPO Price List Contract No. 15-05**  
Replaces SPO Vendor List Contract No. 10-01  
Includes Change No. 65  
Effective 06/20/2022

**THIS SPO PRICE/VENDOR LIST CONTRACT IS FOR AUTHORIZED BUSINESS ONLY**

**NASPO VALUEPOINT  
COMPUTER EQUIPMENT INCLUDING RELATED  
PERIPHERALS & SERVICES**  
(RFP Reference No. 19512)  
**October 1, 2015 to February 28, 2023**

**INFORMATION ON NASPO VALUEPOINT**

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Minnesota is the current lead agency and contract administrator for the NASPO ValuePoint Computer Equipment, Peripherals and Related Services contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization and contracts were awarded to 34 qualified Contractors. The State of Hawaii has signed a Participating Addendum with twenty (20) Contractors.

The purpose of this contract is to provide five (5) hardware product bands. Each band includes Related peripherals and services. Product Band Definitions and Configuration are listed on page 6 and Restrictions are listed on page 7.

For additional information on this contract, visit the NASPO ValuePoint website at <https://www.naspovaluepoint.org/portfolio/computer-equipment-peripherals-related-services-2015-2020/>



**PARTICIPATING JURISDICTIONS** listed below have signed a cooperative agreement with the SPO and are authorized to utilize this price list contract.

Executive Departments/Agencies	City and County of Honolulu
Department of Education	Honolulu City Council
Hawaii Health Systems Corporation	Honolulu Board of Water Supply
Office of Hawaiian Affairs	Honolulu Authority for Rapid Transportation
University of Hawaii	County of Hawaii
Public Charter School Commission and Schools	Hawaii County Council
House of Representatives	County of Hawaii – Department of Water Supply
Senate	County of Maui
Judiciary	Maui County Council
	County of Maui – Department of Water Supply
	County of Kauai
	Kauai County Council
	County of Kauai – Department of Water

The participating jurisdictions are not required but may purchase from this price list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D, and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

**POINT OF CONTACT.** Questions regarding the products listed, ordering, pricing and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Telephone	Fax	E-mail
Executive	Mathew Chow	586-0577	586-0570	<a href="mailto:matthew.m.chow@hawaii.gov">matthew.m.chow@hawaii.gov</a>
DOE	Procurement Staff	675-0130	675-0133	<a href="mailto:G-OFS-DOE-Procurement@k12.hi.us">G-OFS-DOE-Procurement@k12.hi.us</a>
HHSC	Nancy Delima	359-0994		<a href="mailto:ndelima@hhsc.org">ndelima@hhsc.org</a>
OHA	Christopher Stanley	594-1833	594-1865	<a href="mailto:chriss@oha.org">chriss@oha.org</a>
UH	Karlee Hisashima	956-8687	956-2093	<a href="mailto:karlee@hawaii.edu">karlee@hawaii.edu</a>
Public Charter School Commission and Schools	Danny Vasconcellos	586-3775	586-3776	<a href="mailto:danny.vasconcellos@spcsc.hawaii.gov">danny.vasconcellos@spcsc.hawaii.gov</a>
House	Brian Takeshita	586-6423	586-6401	<a href="mailto:takeshita@capitol.hawaii.gov">takeshita@capitol.hawaii.gov</a>

Jurisdiction	Name	Telephone	Fax	E-mail
Senate	Carol Taniguchi	586-6720	586-6719	<a href="mailto:c.taniguchi@capitol.hawaii.gov">c.taniguchi@capitol.hawaii.gov</a>
Judiciary	Tritia Cruz	538-5805	538-5802	<a href="mailto:tritia.l.cruz@courts.hawaii.gov">tritia.l.cruz@courts.hawaii.gov</a>
C&C of Honolulu	Procurement Specialist	768-5535	768-3299	<a href="mailto:bfspurchasing@honolulu.gov">bfspurchasing@honolulu.gov</a>
Honolulu City Council	Kendall Amazaki, Jr. Nanette Saito	768-5016 768-5085	768-5011	<a href="mailto:kamazaki@honolulu.gov">kamazaki@honolulu.gov</a> <a href="mailto:nsaito@honolulu.gov">nsaito@honolulu.gov</a>
Honolulu Board of Water Supply	Procurement Office	748-5071		<a href="mailto:fn_procurement@hbws.org">fn_procurement@hbws.org</a>
HART	Dean Matro	768-5084		<a href="mailto:dean.matro@honolulu.gov">dean.matro@honolulu.gov</a>
County of Hawaii	Diane Nakagawa	961-8440	961-8248	<a href="mailto:Diane.Nakagawa@hawaiicounty.gov">Diane.Nakagawa@hawaiicounty.gov</a>
Hawaii County Council	Diane Nakagawa	961-8440	961-8248	<a href="mailto:Diane.Nakagawa@hawaiicounty.gov">Diane.Nakagawa@hawaiicounty.gov</a>
County of Hawaii-Department of Water Supply	Ka'iulani L. Matsumoto	961-8050 x224	961-8657	<a href="mailto:kmatsumoto@hawaiidws.org">kmatsumoto@hawaiidws.org</a>
County of Maui	Jared Masuda	463-3816		<a href="mailto:jared.masuda@co.maui.hi.us">jared.masuda@co.maui.hi.us</a>
Maui County Council	Marlene Rebugio	270-7838		<a href="mailto:marlene.rebugio@mauicounty.us">marlene.rebugio@mauicounty.us</a>
County of Maui-Department of Water Supply	Kenneth L. Bissen	270-7684	270-7136	<a href="mailto:ken.bissen@co.maui.hi.us">ken.bissen@co.maui.hi.us</a>
County of Kauai	Ernest Barreira	241-4295	241-6297	<a href="mailto:ebarreira@kauai.gov">ebarreira@kauai.gov</a>
Kauai County Council	Codie Tabalba Scott Sato	241-4193 241-4810	241-6349 241-6349	<a href="mailto:ctabalba@kauai.gov">ctabalba@kauai.gov</a> <a href="mailto:ssato@kauai.gov">ssato@kauai.gov</a>
County of Kauai-Department of Water	Marcelino Soliz	245-5470	241-5813	<a href="mailto:msoliz@kauaiwater.org">msoliz@kauaiwater.org</a>

**USE OF PRICE & VENDOR LIST CONTRACTS BY NONPROFIT ORGANIZATIONS.**

Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price & vendor lists contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wishes to purchase from a SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor, i.e., participation must be mutually agreed upon. A Contractor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a SPO price or vendor list Contractor(s).

**CONTRACTORS.** The authorized contractors are listed in this price list contract. They have signed a Master Agreement with the State of Minnesota and a Participating Addendum with the Hawaii State Procurement Office.

Company Name

Ace Technology Partners	IBM Corporation
Apple Inc.	Intelliflash by DDN
Computer Technology Link Corporation	Lenovo Global Technology (US) Inc.
Dell Corporation LP	Lenovo (United States) Inc.
Dynabook Americas, Inc.	Microsoft Corporation
EMC Corporation	NetApp Inc.
HP Inc.	Oracle America Inc.
Hewlett Packard Enterprise	Pure Storage, Incorporated
Howard Technology Solutions	Panasonic
	Transource Service Corporation

**VENDOR CODES** for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

**COMPLIANCE PURSUANT TO HRS §103D-310(c).** Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Price List Contract No. 15-05. *No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.*

**PURCHASING CARD (pCard).** The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive departments/agencies, excluding DOE, HHSC, OHA and UH for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

**PURCHASE ORDERS** may be issued for purchases \$2,500 or more, and for Contractors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or charge its customers a transaction fee for the usage.

**SPO PL CONTRACT NO. 15-05 & NASPO VALUEPOINT MASTER AGREEMENT NUMBER** (shown on page 10) shall be typed on purchase orders issued against this price list contract. For pCard purchases, the SPO PL Contract No. 15-05 and the NASPO ValuePoint Master Agreement Number shall be notated on the appropriate transaction document.

**GENERAL EXCISE TAX.** The Hawaii General Excise Tax (GET) shall not exceed 4.712% for the islands of Oahu and Kauai, and at 4.438% for the island of Hawaii and at 4.166% for the island of Maui, Lanai and Molokai. The GET is not applied to shipping or delivery charges.

**PAYMENTS** are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

**COMPLIANCE PURSUANT TO HRS §103-53.** All state and county contracting officers or agents shall withhold final payment of a contract until the receipt of tax clearances from the director of taxation and the Internal Revenue Service. This section does not apply to contracts of less than \$25,000.

**LEASE AGREEMENTS** are not allowed under this contract.

**DELIVERY.** Unless otherwise indicated in the Master Agreement, the prices are the delivered price to any Purchasing Entity. All deliveries shall be F.O.B. destination, prepaid and allowed (with freight included in the price). If there is a special case where inside delivery fee must be charged, the Contractor will notify the Participating Entity. Additional delivery charges will not be allowed for back orders.

**VENDOR AND PRODUCT EVALUATION** form, SPO-012, for the purpose of addressing concerns on this vendor list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

**PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET** at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

**EMERGENCY PURCHASE.** The FEMA special provisions have been added to the contract to allow departments/agencies to make purchases during a declared disaster and seek FEMA reimbursement during a declared emergency. For more information, please visit: <https://spo.hawaii.gov/for-state-county-personnel/disaster-preparedness-procurement/fema-reimbursement/>

The following Contractors have agreed to the FEMA special provisions:

- Ace Technology Partners LLC
- HP Inc
- Hewlett Packard Enterprise
- Intelliflash by DDN
- Lenovo (United States) Inc
- Lenovo Global Technology (United States) Inc
- Panasonic
- Pure Storage Incorporated

## **PRODUCT BAND DEFINITIONS**

**BAND 1: DESKTOP.** A desktop computer is a personal computer intended for regular use at a single location. A desktop computer typically comes in several units connected together during installation: 1) the processor, 2) display monitor and 3) input devices usually a keyboard and a mouse. All operating systems for tablets are allowed. Zero Clients, Thin Clients, all in ones and workstations will also be included under desktops. Ruggedized equipment may also be included in the Product and Service schedule for this band.

**BAND 2: LAPTOP.** A laptop computer is a personal computer for mobile use. A laptop includes a display, keyboard, point device such as a touchpad and speakers into a single unit. A laptop can be used away from an outlet using a rechargeable battery. All operating systems for tablets are allowed. Laptops will include notebooks, ultrabook, mobile thin clients, chromebooks and netbooks. Computers with mobile operating systems will also be included under laptops. Tablets that have the option to be utilized with a keyboard can be sold in this band. Ruggedized equipment may also be included in the Product and Service Schedule for this band.

**BAND 3: TABLET.** A tablet is a mobile computer that provides a touchscreen which acts as the primary means of control. All operating systems for tablets are allowed. Ruggedized equipment may also be included as a category in the Product and Service Schedule for this band.

**BAND 4: SERVER.** A server is a physical computer dedicated to run one or more services or applications (as a host) to serve the needs of the users of other computers on a network. This band also includes server appliances. Server appliances have their hardware and software preconfigured by the manufacturer. It also includes embedded networking components such as those found in blade chassis systems. Ruggedized equipment may also be included in the Product and Service Schedule for this band.

**BAND 5: STORAGE.** Storage is hardware with the ability to store large amounts of data. This band includes SAN switching if necessary for the proper functioning of the storage environment. Ruggedized equipment may also be included in the Product and Service Schedule for this band.

### **CONFIGURATION DOLLAR LIMITS.**

The dollar limits identified below are based on a SINGLE computer configuration. This is NOT a restriction on the purchase of multiple configurations (e.g. an entity could purchase 10 laptops @ \$10,000 each for a total purchase price of \$100,000).

<b>ITEM</b>	<b>CONFIGURATION*</b>
Server	\$500,000
Storage	\$500,000
Desktops	\$10,000
Laptops	\$10,000
Tablets	\$5,000
Peripherals	\$5,000
Services	Procurement Officer Approval

\*Configuration is defined as the combination of hardware and software components that make up the total functioning system. Software purchases are considered a part of the configuration limit of the equipment.



## **RESTRICTIONS**

### **Software:**

1. Software is restricted to operating systems and commercial off-the-shelf (COTS) software and is subject to equipment configuration limits.
2. Software is an option which must be related to the procurement of equipment.
3. Software must be pre-loaded or provided as an electronic link with the initial purchase of equipment.
4. Software such as middleware which is not always installed on the equipment, but is related to storage and server equipment (band 4&5) purchased, is allowed and may be procured after the initial purchase of equipment.

### **Services:**

1. Services must be related to the procurement of equipment.
2. Service limits will be approved by the Procurement Officer on Form SPO-010.
3. Wireless phone and internet services is not allowed.
4. Cloud Services including acquisitions structured as managed on-site services are not allowed.
5. Managed Print Services are not allowed.

### **Third Party Products:**

1. Contractor can only offer Third Party Products in the bands they have been awarded.
2. Contractor cannot offer products manufactured by another Contractor holding a Minnesota NASPO ValuePoint Master Agreement unless approved by the Lead State.

### **Additional Products/Services**

1. Hardware and Software required to solely support wide area network (WAN) operation and management are not allowed.
2. Lease/ Rentals of equipment are not allowed.
3. Cellular Phone Equipment is not allowed.

## **DEFINITIONS**

**Accessory:** Accessories do not extend the functionality of the computer, but enhances the user experience i.e. mouse pad, monitor stand. Accessories are not considered peripherals.

**Components:** Parts that make up a computer configuration.

**Contractor:** The manufacturer responsible for delivering products or performing services under the terms and conditions set forth in the Master Agreement. The Contractor must ensure partners utilized in the performance of this contract adhere to all the terms and conditions.

**Configuration:** The combination of hardware and software components that make up the total functioning system.

**FOB Destination:** Shipping charges are included in the price of the item and the shipped item becomes the legal property and responsibility of the receiver when it reaches its destination unless there is acceptance testing required.

**FOB Inside Delivery:** Special Shipping arrangements, such as inside delivery, may include additional fees payable by the Purchasing Entity. Any FOB inside delivery must be annotated on the Purchasing Entity ordering document.

**Peripherals:** A peripheral means any hardware product that can be attached to, added within or networked with personal computers, servers and storage. Peripherals extend the functionality of a computer without modifying the core components of the system. Peripherals are defined as including accessories. Peripherals may be manufactured by a third party, however, a vendor shall not offer any peripherals manufactured by another awarded vendor. The vendor shall provide the warranty service and maintenance for all peripherals.

**Examples of peripherals/accessories/options:** Include but are not limited to printers, monitors, multifunction printers, audiovisual equipment, instructional equipment, cabling, modems, networking to support server, storage and client applications such as routers, switches. Software is an option which must be related to the purchase of equipment and subject to configuration limits.

**Ruggedized.** Ruggedized refers to equipment specifically designed to operate reliably in harsh usage environments and conditions, such as strong vibrations, extreme temperatures and wet or dusty conditions.

**Services.** Broadly classed as installation/de-installation, maintenance, support, training, migration, and optimization of products offered or supplied under the Master Agreement. These types of services may include, but are not limited to: warranty services, maintenance, installation, de-installation, factory integration (software or equipment components), asset management, recycling/disposal, training and certification, pre-implementation design, disaster recovery planning and support, service disk/helpdesk, and any other directly related technical support service required for the effective operation of a product offered or supplied.

**Storage Area Network.** A storage area network (SAN) is a high-speed special-purpose network (or subnetwork) that interconnects different kinds of data storage devices with associated data servers on behalf of a larger network of users.

**Software:** Software is commercial operating off the shelf machine-readable object code instructions including microcode, firmware and operating system software that are preloaded on equipment. The term "Software" applies to all parts of software and documentation, including new releases, updates, and modifications of software.

**Warranty:** The Manufacturers general warranty is tied to the product at the time of purchase.

**CONTRACTOR MASTER AGREEMENT NO.**

Name	Master Agreement No.	Expires On
Ace Technology Partners LLC (Ace)	MNWNC-101	02/28/2023
Apple Inc. (Apple)	MNWNC-102	02/28/2023
Computer Technology Link Corporation (CTL)	MNWNC-106	02/28/2023
Dell Marketing LP (Dell)	MNWNC-108	02/28/2023
Dynabook Americas Inc (formerly Toshiba)	MNNVP-137	02/28/2023
EMC Corporation (EMC)	MNWNC-109	7/31/2022
Howard Technology Solutions (Howard)	MNWNC-114	02/28/2023
Hewlett Packard Enterprise (HPE)	MNNVP-134	02/28/2023
HP Inc. (HP)	MNNVP-133	02/28/2023
IBM Corporation (IBM)	MNWNC-116	7/31/2022
IntelliFlash by DDN Inc	MNNVP-140	7/31/2022
Lenovo (United States) Inc. (Lenovo)	MNWNC-117	02/28/2023
Lenovo Global Technology (US) Inc. (LGT)	MNWNC-135	7/31/2022
Microsoft Corporation (Microsoft)	MNWNC-119	02/28/2023
NetApp, Inc. (NetApp)	MNWNC-121	02/28/2023
Oracle America, Inc. (Oracle)	MNWNC-123	7/31/2022
Panasonic	MNWNC-124	02/28/2023
Pure Storage, Incorporated	MNWNC-125	02/28/2023
Transource Services Corporation (Transource)	MNWNC-130	02/28/2023

**CONTRACTOR LISTING (Band #, Discount, FOB)**

Note: All prices are FOB Destination, prepaid and allowed (with freight included in the price). If there is a special case where inside delivery fee must be charged, the Contractor will notify the agency in advance.

<b>BAND 1: DESKTOP</b>	<b>Minimal Discount</b>	<b>FOB</b>
Ace	57%	Destination
Apple	3%	Destination
CTL	14.5%	Destination
Dell	15%	Destination
HP Inc.	18% (Minimum)	Destination
Howard	22%	Destination
Lenovo	35%	Destination
Transource	26%	Destination
<b>BAND 2: LAPTOP</b>	<b>Minimal Discount</b>	<b>FOB</b>
Apple	3%	Destination
CTL	14.5%	Destination

<b>BAND 2: LAPTOP</b>	<b>Minimal Discount</b>	<b>FOB</b>
Dell	15%	Destination
Dynabook	25%	Destination
HP Inc.	13% (minimum)	Destination
Howard	22%	Destination
Lenovo	35%	Destination
Microsoft	8%	Destination
Panasonic	16%	Destination
Transource	26%	Destination
<b>BAND 3: TABLET</b>	<b>Minimal Discount</b>	<b>FOB</b>
Apple	0%	Destination
CTL	14.5%	Destination
Dell	4%	Destination
Dynabook	10%	Destination
HP Inc.	20% (Minimum)	Destination
Howard	11%	Destination
Lenovo	34%	Destination
Microsoft	8%	Destination
Panasonic	3% - 12%	Destination
Transource	12%	Destination
<b>BAND 4: SERVER</b>	<b>Minimal Discount</b>	<b>FOB</b>
Ace	57%	Destination
CTL	14.5%	Destination
Dell	13.5%	Destination
Howard	21%	Destination
HPE	14%	Destination
IBM	15%	Destination
Lenovo Global Technology	36%	Destination
Oracle	6%	Destination
Transource	33%	Destination
<b>BAND 5: STORAGE</b>	<b>Minimal Discount</b>	<b>FOB</b>
Ace	52%	Destination
CTL	13.5%	Destination
Dell	13.5%	Destination
EMC	36%	Destination

<b>BAND 5: STORAGE</b>	<b>Minimal Discount</b>	<b>FOB</b>
Howard	17%	Destination
HPE	20%	Destination
IBM	15%	Destination
IntelliFlash by DDN Inc	15%	Destination
Lenovo Global Technology	36%	Destination
NetApp	16.5%	Destination
Oracle	12%	Destination
Pure Storage, Incorporated	37%	Destination
Transource	33%	Destination

## **NASPO VALUEPOINT PREMIUM SAVINGS PACKAGE (PSP)**

### **ONE (1) PRICE QUOTE REQUIRED WHEN UTILIZING PSP**

**Premium Savings Packages (PSP).** Deeply discounted standard configurations available to Purchasing Entities. This specification includes a commitment to maintain and upgrade (keep pace with the advance of technology) the standard configurations for a stated period of time or intervals. NASPO ValuePoint reserves the right to expand and modify the PSP throughout the life of the contract. For more information, go to:

<https://www.naspovaluepoint.org/portfolio/computer-premium-savings-package-2017-2019/>

The premium savings package offers Desktops, Laptops, Tablet, Server, Storage, Monitor and Printer.

### **PREMIUM SAVINGS PACKAGE AUTHORIZED CONTRACTORS**

Dell Marketing LP (Dell)  
HP, Inc. (HP)

Lenovo (United States) Inc. (Lenovo)  
Panasonic  
Toshiba America Information Systems, Inc. (Toshiba)

1. Agency shall download and review PSP pricing and specifications for:

Dell: <https://www.naspovaluepoint.org/portfolio/computer-premium-savings-package-2017-2021/dell-marketing-lp/>

HP, Inc.: <https://www.naspovaluepoint.org/portfolio/computer-premium-savings-package-2017-2021/hp-inc/>

Lenovo: <https://www.naspovaluepoint.org/portfolio/computer-premium-savings-package-2017-2021/lenovo-united-states-inc/>

Panasonic <https://www.naspovaluepoint.org/portfolio/computer-premium-savings-package-2017-2021/panasonic-solutions-company/>

Toshiba: <https://www.naspovaluepoint.org/portfolio/computer-premium-savings-package-2017-2021/toshiba-american-client-solutions-inc/>

2. The agency shall obtain one price quote from an authorized contractor (Dell, Lenovo, HP, Inc., or Toshiba). The agency shall provide the manufacturer name and manufacturer base model number to the authorized contractor when requesting for a price quote.
3. Form SPO-010 (Record of Procurement) is optional for purchases under \$5,000.
4. Form SPO-010 (Record of Procurement) is required for purchases \$5,000 and higher.
5. The approved Form SPO-010 is kept in the procurement/contract file.

**PRICE QUOTE INSTRUCTIONS FOR**  
**BAND 1, 2, 3, 4, 5, PERIPHERALS, AND SERVICES**

1. For purchases under \$5,000:
  - a. Obtain a minimum of one (1) price quote from a manufacturer or authorized reseller.
  - b. Form SPO-010 is optional.
  - c. Award is based on best value.
  
2. For purchases from \$5,000 to under \$100,000:
  - a. Obtain a price quote from two or more different contractors, or
  - b. Select one contractor that lists two or more authorized resellers and obtain a minimum of two price quotes from the manufacturer and/or their authorized resellers.
  - c. Complete Form SPO-010.
  - d. Award is based on best value.
  
3. For purchases from \$100,000 and above:
  - a. Obtain a price quote from three or more different contractors, or
  - b. Select one contractor that lists three or more authorized resellers and obtain a minimum of three price quotes from the manufacturer and/or their authorized resellers.
  - c. Complete Form SPO-010.
  - d. Award is based on best value.

Personnel conducting or participating in utilizing Vendor List Contract No. 15-05 is responsible to complete form SPO-010, *Record of Procurement* for purchases of \$5,000 or more. If unable to obtain the minimum number of price quotes, written justification is explained in Part C. If award is not made to the lowest bidder, written justification is explained in Part D. The approved Form SPO-010 is kept in the procurement/contract file.

**CONSIDERATION OF QUOTES.** Agencies shall consider all responsive and responsible quotes received. An award shall be made to the Contractor(s) offering the lowest price. If the lowest price does not meet the agencies specification requirement, the award may be made to the vendor(s) whose offer represents the best value to the agency. Best value means the most advantageous offer determined by evaluating and comparing all relevant criteria in addition to price so that the offer meeting the overall combination that best services the agency is selected. These criteria may include, in addition to others, the total cost of ownership, performance, history of the vendor, quality of goods, services, delivery and proposed technical performance.

**CONTRACTORS**

**AND**

**AUTHORIZED**

**RESELLERS**

**CONTACT**

**INFORMATION**



# ACE TECHNOLOGY PARTNERS, LLC

## Master Price Agreement Number MNWNC-101

**NASPO ValuePoint Ordering Site:**

<http://system.acecomputers.com/index.asp?cid=WSCA-HI>

**Main ACE url:**

<http://www.acecomputers.com/>

For price quotes, contact Ace Technology Partners, LLC, Brooke Eckenrode  
Payments are made to Ace Technology Partners, LLC

**Sales Contact:**

Contact: Zach Garrison

Email: [zgarrison@acecomputers.com](mailto:zgarrison@acecomputers.com)

**Payment Address:**

Ace Technology Partners, LLC  
575 Lively Road  
Elk Grove, IL 60007

# APPLE INC.

## Master Price Agreement Number MNWNC-102

Apple Inc. Website: [www.apple.com](http://www.apple.com)

For price quotes, contact the appropriate contact names below.

Payments are made to:

Apple, Inc., PO Box 846095, Dallas, TX 75284-6095, Vendor Code: 301721 00

### For Education Institutions (K12 and Higher Education)

#### Sales order contacts:

(1) Phone: 1-800-800-2775

(2) Email (to submit purchase orders only)

Education: [institutionorders@apple.com](mailto:institutionorders@apple.com)

(3) On-line (for proposals and/or to submit purchase orders)  
ecommerce.apple.com

#### General Contract Questions or information:

Apple Inc.  
5409 Stevens Creek Blvd., MS 318-6OPS  
Santa Clara, CA 95051

Contact: Ralph Wright  
Ph: (512) 415-6199  
Fax: (855) 438-0488, efax (512) 532-0866  
Email: <mailto:ralph.wright@apple.com>

### For State & Local Government

#### Sales order contacts:

(1) Phone: 1-800-793-9378; 1-855-438-0486 (FAX)

(2) Email (to submit purchase orders only)

[govorders@apple.com](mailto:govorders@apple.com)

#### General Contract Questions or information:

Apple Inc.  
11921 Freedom Drive Suite 600  
Reston, VA 20190  
Contact: Kathy Klass  
Ph: (703) 264-3249  
Fax: (408) 974-4908  
Email: <mailto:kklass@apple.com>

# COMPUTER TECHNOLOGY LINK CORPORATION

## Master Agreement Number MNWNC-106

Website address: <http://naspovaluepoint.ctl.net/hawaii>

**For price quotes, contact Computer Technology Link Corporation  
Payments are made to Computer Technology Link Corporation**

For price quotes, please contact the appropriate sales team:

Sales contact info:  
Friedrich Gloekler – Account Executive  
Direct: 971.327.0113  
Phone: 800.642.3087 x 213  
Fax: 503.526.9135  
[fgloekler@ctl.net](mailto:fgloekler@ctl.net)

NASPO ValuePoint Support contact info:  
Kari Heaberlin  
Phone: 800.624.3087 x 200  
[kheaberlin@ctlcorp.com](mailto:kheaberlin@ctlcorp.com)

**Purchase Order and Payment address:**

Computer Technology Link Corporation  
9700 SW Harvest Ct. #100  
Beaverton, OR 97005

# DELL MARKETING LP

## Master Agreement Number MNWNC-108

<https://www.dell.com/en-us/dt/industry/state-local-government/contracts/naspo-computer/index.htm#accordion0>

For price quotes, contact Dell Marketing LP or Dell Marketing LP Authorized Resellers. Payments are made to Dell Marketing LP or to Dell Marketing Authorized Resellers.

### **Purchase Order Address and Remit To:**

Dell Marketing L.P. c/o Dell USA L.P.  
P.O. Box 910916  
Pasadena, CA 91110-0916

For questions regarding purchase orders submitted for Dell Direct Orders, please call 1-800-981-3355 ext 724-4109 or email: [PO\\_Inquiry@dell.com](mailto:PO_Inquiry@dell.com)

### **Dell Marketing L.P. Sales Team:**

Contact: Walter Eccles  
Account Executive  
Phone: (808) 222-1472  
Email: [walter.eccles@dell.com](mailto:walter.eccles@dell.com)

Contact: Mariah Whittet  
Inside Account Manager  
Phone: (512) 513 0790  
Email: [mariah.whittet@dell.com](mailto:mariah.whittet@dell.com)

### **Other Contacts:**

Contact: Mathew Chun  
DCSE – Enterprise Engineer  
Phone: 808-351-9140  
Email: [matthew.chun@dell.com](mailto:matthew.chun@dell.com)

Contact: Ashley Salinas  
Contract Program Manager - West  
Phone: 512-542-1237  
email: [A.Salinas@Dell.com](mailto:A.Salinas@Dell.com)

### **Customer Service & Support**

Customer Service  
Phone: (800) 274-7799 x4  
Website: [www.dell.com/support](http://www.dell.com/support)

### **Warranty Support**

Phone: (800) 274-7799 x3  
Website: [www.dell.com/support](http://www.dell.com/support)

### **Dell Authorized Contract Resellers:**

#### **CDW Government**

Contact: Jason Schwartz  
200 N. Milwaukee Ave., Vernon Hills, IL 60061  
Phone: (847) 419-7542  
Email: [jasons@cdw.com](mailto:jasons@cdw.com)

#### **Century Computers, Inc. dba Pacxa**

Contact: Shani Hiraoka  
P.O. Box 3347, Honolulu, HI 96801-3347  
Phone: (808) 791-5905  
Email: [naspo@pacxa.com](mailto:naspo@pacxa.com)

#### **Technology Integration Group (TIG)**

Contact: Mary Manalo  
1003 Bishop Street, Pauahi Tower Ste 1250  
Honolulu, HI 96813  
Phone: (808) 524-6652 x1560  
Email: [mary.manalo@tig.com](mailto:mary.manalo@tig.com)

#### **ZR Systems Group LLC**

Contact: Ricky Zheng  
98-810 Moanalua Rd H-4  
Aiea, HI 96701  
Phone: (808) 369-1051  
Email: [ricky@zrsystems.com](mailto:ricky@zrsystems.com)

#### **vCore Technology Partners LLC**

Contact: Steve Leavitt  
8501 N. Scottsdale Rd., Ste 255  
Scottsdale, AZ 85253  
Phone: (310) 948-5448  
Email: [steve.leavitt@vcoretec.com](mailto:steve.leavitt@vcoretec.com)

#### **Y&S Technologies**

Contact: Saul Finck  
383 Kingston Ave, Ste 357  
Brooklyn, NY 11213  
Phone: (303) 353-1917  
Email: [saul@yandstech.com](mailto:saul@yandstech.com)

#### **Mainline Information Systems Inc**

Contact: Scott Boyles  
1700 Summit Lake Dr.  
Tallahassee, FL 32317  
(850) 219-5145  
Email: [Customer.care@mainline.com](mailto:Customer.care@mainline.com)

#### **DK Tech Solutions LLC**

Contact Jeff Kakinami  
Address: 3340 Pacific Heights Rd  
Honolulu, HI 96813  
Phone: (808) 392-0557  
Email: [jeff@dktechsolutions.com](mailto:jeff@dktechsolutions.com)

# Dynabook Americas Inc.

## Master Price Agreement Number MNNVP-137

<https://www.naspovaluepoint.org/portfolio/computer-equipment/toshiba-computer-equipment/>

For price quotes, contact Dynabook Americas, Inc. or its Authorized Resellers.  
Payments are made to Dynabook Americas, Inc. or its Authorized Resellers.

### State & Local Government K12 Education

#### Purchase Order Mailing Address

Dynabook Americas, Inc.  
5241 California Ave. Suite 100  
Irvine, CA 92617  
Contact: Sue Aufderheide  
Phone: (949) 583-3843  
Email: [DBA-Enterprise@dynabook.com](mailto:DBA-Enterprise@dynabook.com)

#### Remit Payment to Address

Dynabook Americas, Inc.  
91865 Collection Center Drive  
Chicago, IL 60693  
Contact: Harold Abadilla  
Phone: (949) 583-3388

### AUTHORIZED RESELLERS

#### **CDW Government**

Name: Jumana Dihu  
Phone: (312) 547-2495  
Email: [jumdihu@cdw.com](mailto:jumdihu@cdw.com)

#### **Zones, LLC**

Name: Kevin McGowan  
Phone: (800) 381-9663  
Email: [teamhi.goved@zones.com](mailto:teamhi.goved@zones.com)

#### **SHI International Corp.**

Name: Gary Wilson  
Phone: (732) 652-3081  
e-Mail: [gary\\_wilson@shi.com](mailto:gary_wilson@shi.com)

#### **Troxell Communications Inc**

Name: Bob Berry  
Phone: (480) 595-4745  
Email: [bob.berry@trox.com](mailto:bob.berry@trox.com)

# EMC Corporation

## Master Agreement Number MNWNC-109

### Expires 07/31/2022

<https://www.dell.com/en-us/dt/emcwsca/data-storage.htm#accordion0>

For price quotes, contact EMC Corporation or Authorized Resellers. Payments are made to EMC Corporation or to Authorized Resellers.

#### Sales Contact (Dell Technologies):

Name: Walter Eccles  
Phone: (808) 222-1472  
Email: [walter.eccles@dell.com](mailto:walter.eccles@dell.com)

#### Pre-Sales Engineering

Name: Mathew Chun  
Phone: (808) 351-9140  
Email: [matthew.chun@dell.com](mailto:matthew.chun@dell.com)

#### Payment To:

EMC Corporation  
4246 Collections Center Drive  
Chicago, IL 60693

#### Other Contact

Name: Ashley Salinas  
Contract Program Manager  
Phone: 512-542-1237  
Email: [A.Salinas@Dell.com](mailto:A.Salinas@Dell.com)

#### Authorized Resellers:

##### CDW Government

Name: Jason Schwartz  
Address: 75 Remittance Dr. Ste 1515  
Chicago, IL 60675  
Phone: (847) 419-7542  
Email: [jasons@cdw.com](mailto:jasons@cdw.com)

##### Higher ED

Name: Rachel Parker  
Phone: (866) 708-1693  
Email: [rachpar@cdwg.com](mailto:rachpar@cdwg.com)

##### Iron Bow Technologies LLC

Name: Jason Halsey  
Address: P.O. Box 826474  
Philadelphia, PA 19182  
Phone: (808) 479-2019 or (808) 457-1641  
Email: [jason.halsey@ironbow.com](mailto:jason.halsey@ironbow.com)

##### Technology Integration Group (TIG)

Contact: Mary Manalo  
1003 Bishop Street, Pauahi Tower Ste 1250  
Honolulu, HI 96813  
Phone: (808) 524-6652 x1560  
Email: [mary.manalo@tig.com](mailto:mary.manalo@tig.com)

##### Mainline Information Systems Inc

Contact: Scott Boyles  
1700 Summit Lake Dr.  
Tallahassee, FL 32317  
(850) 219-5145  
Email: [Customer.care@mainline.com](mailto:Customer.care@mainline.com)

##### Doreen K LLC

Name: Jeff Kakinami  
Address: 1821 Young Street  
Honolulu, HI 96826  
Phone: (808) 392-0557  
Email: [jeff@dktechsolutions.com](mailto:jeff@dktechsolutions.com)

##### Optiv Security, Inc.

Name: Jeep Keyser  
Address: 2321 Rosecrans Ave. Ste 2240  
El Segundo, CA 90245  
Phone: (408) 201-5656  
Email: [jeep.keyser@optive.com](mailto:jeep.keyser@optive.com)

##### Vcore Technology Partners LLC

Name: Steven Leavitt  
Address: 8501 N. Scottsdale Rd. Suite 255  
Scottsdale, AZ 85253  
Phone: (310) 678-6591  
Email: [steve.leavitt@vcoretec.com](mailto:steve.leavitt@vcoretec.com)

##### Hawaiian Telcom

Name: Brandon Onishi  
Address: PO Box 30770  
Honolulu, HI 96820  
Phone: (808) 546-4424  
Email: [Brandon.onishi@hawaiiantel.com](mailto:Brandon.onishi@hawaiiantel.com)

##### Sirius Computer Solutions

Name: Phyllis (PJ) Byrd  
Address: P.O. Box 202289  
Dallas, TX 75320  
Phone: (210) 369-0617  
Email: [phyllis.byrd@siriuscom.com](mailto:phyllis.byrd@siriuscom.com)

##### World Wide Technology LLC

Name: Carol Harting  
Address: 60 Weldon Parkway  
Maryland Heights, MO 63043  
Phone: 314-995-6103  
Email: [Hawaii.NASPO@wwt.com](mailto:Hawaii.NASPO@wwt.com)

# HP Inc.

## Master Agreement Number MNNVP-133

[www.hp.com/buy/naspovp-pc4](http://www.hp.com/buy/naspovp-pc4)

For product information, click on the above link and select the State or go directly to the HP State of Hawaii contract site at [www.hp.com/buy/hawaii](http://www.hp.com/buy/hawaii) .

**For price quotes, contact HP Inc. or Authorized Resellers.**

**If the Purchase Order is made out to HP Inc. Payments are made to HP Inc. or if the Purchase Order is made out to an Authorized Reseller, the payment is made to that authorized reseller.**

### **Inside Account Manager**

Samantha Basquez  
Phone: (505) 349-9880  
Email: [samantha.basquez@hp.com](mailto:samantha.basquez@hp.com)

### **Field Accounting Manager**

Kristen Chaney  
Phone: (310) 893-9827  
Email: [kristenc@hp.com](mailto:kristenc@hp.com)

### **Order Address**

Attn: Public Sector Sales  
14231 Tandem Blvd.  
Austin, TX 78728

### **Email Orders To:**

[psorderprocessing@hp.com](mailto:psorderprocessing@hp.com)

### **Remit To:**

HP Inc.  
P.O. Box 742881  
Los Angeles, CA 90074-2881

### **Customer Support HP Inc.**

(800) 727-2472  
HP Business Tech Support: (800) 334-5144 - (24/7)  
HP Elite Support: (866) 625-1175-  
(24/7)

### **State and Local Government and Education (SLED) Customer Support**

For order status, Returns and order modifications, please call us or send us an email to:

PS Customer Support Phone: 1- 800-727-2472 Opt. 2, 2, 2  
PS Customer Support email: [directsledpacificwest@hp.com](mailto:directsledpacificwest@hp.com)

### **Authorized Resellers**

#### **CDW Government**

230 N. Milwaukee Avenue  
Vernon Hills, IL 60061  
Attn: Ryan Cox  
Phone: (808) 707-0746  
Email: [Ryacox@cdwg.com](mailto:Ryacox@cdwg.com)

#### **GovConnection, Inc.**

732 Milford Road  
Merrimack, NH 03054  
Attn: Jason Krage  
Phone: (800) 800-0019 x75528  
Email: [jason.krage@connection.com](mailto:jason.krage@connection.com)

#### **Technology Integration Group**

1003 Bishop St. Pauahi Tower Ste 1250  
Honolulu, HI 96813  
Attn: Mary Manalo  
Phone: (808) 524-6652 x1560  
Email: [mary.manalo@tig.com](mailto:mary.manalo@tig.com)

#### **Pacific Technology Solutions LLC**

2100 N. Nimitz Highway  
Honolulu, HI 96819  
Attn: Michael Hirai  
Phone: (808) 848-000  
Email: [mhirai@network2000-hi.com](mailto:mhirai@network2000-hi.com)

# HEWLETT PACKARD ENTERPRISE

## Master Agreement Number MNNVP-134

For point of contact and product information, please refer to <http://government.hpe.com/> website.

**For price quotes, contact Nancy Schwarz at Hewlett Packard Enterprise or any of the authorized Resellers. Payments are made to Hewlett Packard Enterprise or to Authorized Resellers.**

### **Purchase Order Address**

Hewlett Packard Enterprise  
Attn: Public Sector Sales  
14231 Tandem Blvd  
Austin, TX 78728  
Ordering Fax: (800) 825-2329  
Email: [psorderprocessng@hp.com](mailto:psorderprocessng@hp.com)

### **Remit To Address**

Hewlett Packard Enterprise  
P.O. Box 740591  
Los Angeles, CA 90074-0591

### **Hewlett Packard Enterprise Sales**

Nancy Schwarz  
Phone: (480) 636-0267  
[nancy.schwarz@hpe.com](mailto:nancy.schwarz@hpe.com)

### **Authorized Resellers:**

#### **CDW Government**

411 Hobron Lane, Suite 2110  
Honolulu, HI 96815  
Attn: Jamie Southern  
Phone: (877) 465-4269  
Email: [jamisou@cdwg.com](mailto:jamisou@cdwg.com)

#### **Hawaiian Telcom Services Company Inc dba Hawaiian Telcom**

1177 Bishop Street  
Honolulu, HI 96813  
Attn: Ron Nemecek  
Phone: (216) 789-6782  
Email: [Ronald.nemecek@cbts.com](mailto:Ronald.nemecek@cbts.com)

#### **Mainline Information Systems, Inc**

1700 Summit Lake Drive  
Tallahassee, FL 32317  
Attn: Brian Houlihan  
Phone: (619) 818-2133  
Email:  
[brian.houlihan@mainline.com](mailto:brian.houlihan@mainline.com)

#### **PACXA**

500 Ala Moana Blvd, Ste 4200  
Honolulu, HI 96813  
Attn: Susan Ueno  
Phone: (808) 791-5970  
Email: [susan.ueno@pacxa.com](mailto:susan.ueno@pacxa.com)

#### **GovConnection, Inc**

98-711 Iho Place #1103  
Aiea, HI 96701  
Attn: Adam Jordan  
Phone: (800) 800-0019 x33306  
Email: [ajordan@govconnection.com](mailto:ajordan@govconnection.com)

#### **Sirius Computer Solutions**

900 Fort Street, Suite 1730  
Honolulu, HI 96813  
Attn: Jason Yoshioka  
Phone: (866) 607-8226  
Email:  
[jason.yoshioka@siriuscom.com](mailto:jason.yoshioka@siriuscom.com)

#### **Technology Integration Group**

1221 Kapiolani Blvd, Suite 410  
Honolulu, HI 96814  
Attn: Mary Manalo  
Phone: (808) 524-6652  
Email: [mary.manalo@tig.com](mailto:mary.manalo@tig.com)

#### **VPLS Solutions, LLC**

1744 W. Katella Ave, Ste 250  
Orange, CA 92867  
Attn: Mike Wysocki  
Phone: (808) 419-7449  
Email: [mwysocki@vplssolutions.com](mailto:mwysocki@vplssolutions.com)

#### **Insight Public Sector, Inc**

6820 S Harl Ave  
Tempe, AZ 85283  
Attn: Erica Falchetti  
Phone: (501) 505-4616  
Email: [erica.falchetti@insight.com](mailto:erica.falchetti@insight.com)

#### **SD3IT LLC**

1050 Queen Street Ste 100  
Honolulu, HI 96814  
Attn: Darren Heresa  
Phone: (808) 800-2442  
Email: [Darren.heresa@sd3it.com](mailto:Darren.heresa@sd3it.com)



# HOWARD TECHNOLOGY SOLUTIONS

## Master Agreement No. MNWNC-114

[www.howardcomputers.com/naspo2015/](http://www.howardcomputers.com/naspo2015/)

For price quotes, contact Howard Technology Solutions  
Payments are made to Howard Technology Solutions

**TOLL-FREE SALES DEPARTMENT: (888) 912-3151**  
**SALES FAX: (601)399-5077**

For price quotes, please contact the following:

Name: Wilson Lewis  
Government Sales Rep  
Phone: (601) 399-5796 (direct)  
Phone: (888) 912-3151 x 5796 (toll-free)  
Email: [wlewis@howard.com](mailto:wlewis@howard.com)

OR Name: Migonna Plummer  
Education Sales Rep  
Phone: (601) 399-5111 (direct)  
Phone: (888) 912-3151 x5111 (toll-free)  
Email: [mplummer@howard.com](mailto:mplummer@howard.com)

For order placement, please contact the following:

Contact: HTS Order Entry  
Phone: (888) 912-3151  
Fax: (601) 399-5077  
Email: [htsorderentrypos@howardcomputers.com](mailto:htsorderentrypos@howardcomputers.com)  
Mailing Address: P.O. Box 1590, Laurel, MS 39441  
Street Address: 36 Howard Drive, Ellisville, MS 39437

**PAYMENT ADDRESS:**

Howard Technology Solutions  
PO Box 11407  
Birmingham, Alabama 35246-1132

**BILLING CONCERNS:**

Jane Frye  
601.422.1429  
[jfrye@howard-ind.com](mailto:jfrye@howard-ind.com)

# IBM CORPORATION

## Master Price Agreement No. MNWNC-116

**Expires 07/31/2022**

<http://www-304.ibm.com/shop/americas/content/home/naspo/pshp.html>

For price quotes, contact IBM Corporation or IBM Corporation Business Partner. Purchase Orders and Payments are made to IBM Corporation if using IBM representative or to the Business Partners if using the Remarketer Model.

### IBM Corporation

Name: Zubin Menon  
Phone: (808) 383-1466  
Fax: (808) 597-9579  
Email: [zmenon@us.ibm.com](mailto:zmenon@us.ibm.com)

### Purchase Order Address

IBM Corporation  
1240 Ala Moana Blvd.  
Honolulu, HI 96814

### Payment Address

IBM Corporation  
Lockbox 676673  
PO Box 676673  
Dallas, TX 75267-6673

### IBM Corporation Business Partners: Remarketer Model

Under the Remarketer program, the Purchase Order is made out to the authorized Remarketer Business Partner who will fulfill and invoice the Purchasing Entity. Payments for the order are made directly to the Remarketer Business Partner. The Purchase Order must include the contract number in order to be considered invoking the terms and conditions of this contract

ATSolutions, Inc.  
Name: Michael Kebo  
Phone: (808) 888-7477  
Email: [michael.kebo@atsolutionshawaii.com](mailto:michael.kebo@atsolutionshawaii.com)

Sirius Computer Solutions, Inc.  
Name: Phyllis Byrd  
Phone: (210) 369-0617  
Email: [phyllis.byrd@siriuscom.com](mailto:phyllis.byrd@siriuscom.com)

Mainline Information Systems, Inc.  
Name: Brian Houlihan  
Phone: (619) 446-6705  
Email: [brian.houlihan@mainline.com](mailto:brian.houlihan@mainline.com)

Mainline Information Systems, Inc.  
Name: Rob Butler  
Phone: (850) 219-5183  
Email: [rob.butler@mainline.com](mailto:rob.butler@mainline.com)

World Wide Technology LLC  
Name: Michael Hicks  
Phone: (808) 599-7053  
Email: [michael.hicks@wwt.com](mailto:michael.hicks@wwt.com)

World Wide Technology LLC  
Name: Terri Kimura  
Phone: (808) 599-7049  
Email: [terri.kimura@wwt.com](mailto:terri.kimura@wwt.com)

**Configuration Dollar Amount Limit for Services:** \$10,000 per configuration/month.  
**Services:** Must be related to the procurement of used or new equipment.

# INTELLIFLASH by DDN

## Master Agreement Number MNNVP-140

### Expires 07/31/2022

<https://www.naspovaluepoint.org/portfolio/computer-equipment/tegile/>

**For price quotes, contact Intelliflash by DDN or Intelliflash by DDN's Authorized Resellers.**

Ordering Information:

1. Master Agreement No. MNNVP-140
2. Ship to Address
3. Delivery Date
4. Other Special Requirements

#### **Intelliflash by DDN**

Contact: Derek Veenstra

Title: Account Executive

Phone: (858) 888-0074

Email: [derek.veenstra@tegile.com](mailto:derek.veenstra@tegile.com)

#### **AUTHORIZED RESELLERS**

##### **System Optimization & Support, Ltd**

Contact: Thomas Matthews

Title: Director of Sales

Phone: (808) 523-3070

Email: [thomas@sos-hawaii.com](mailto:thomas@sos-hawaii.com)

##### **Secure Technology Hawaii, Inc**

Contact: Mike Walder

Title: President

Phone: (808) 951-5914

Email: [mwalder@sthi.com](mailto:mwalder@sthi.com)

##### **World Wide Technology, LLC**

Contact: Carol Harting

Title: Business Development Manager

Phone: (314) 995-6103

Email: [carol.harting@wwt.com](mailto:carol.harting@wwt.com)

##### **ZR Systems Group LLC**

Contact: Ricky Zheng

Title: President

Phone: (808) 369-1000 option 2

Email: [sales@zrsystems.com](mailto:sales@zrsystems.com)

##### **Sirius Computer Solutions, Inc.**

Contact: Phyllis (PJ) Byrd

Title: Director, Public Sector & RFP's

Phone: (210) 369-0617

Email: [phyllis.byrd@siriuscom.com](mailto:phyllis.byrd@siriuscom.com)

##### **ConvergeOne, Inc**

Contact: Donovan Stewart

Title: Senior Solutions Architect

Phone: (503) 748-4830

Email: [DStewart@convergeone.com](mailto:DStewart@convergeone.com)

##### **Right Technologies Hawaii, Inc.**

Contact: Maria Rey

Title: Director of Sales

Phone: (808) 354-8581

Email: [Maria@righttechhi.com](mailto:Maria@righttechhi.com)

# LENOVO (United States) Inc.

## Master Agreement Number MNWNC-117

<https://techtoday.lenovo.com/us/en/naspo>

For price quotes, contact Lenovo (United States) Inc. or Lenovo Authorized Reseller.  
Payments are made to Lenovo (United States) Inc. or to Authorized Reseller.

### Lenovo (United States) Inc.

Name: Jackson Tsao  
Field Sales Representative  
Phone: (808) 286-4175  
Cell: (661) 904-0901  
Fax: (661) 753-9251  
Email: [jtsao@lenovo.com](mailto:jtsao@lenovo.com)

### Lenovo (United States) Inc.

Name: Tori Warren  
Inside Sales Representative  
Phone: (919) 874-2910  
Email: [twarren@lenovo.com](mailto:twarren@lenovo.com)

Lenovo Agents: Lenovo may have end users contact Agents to assist end users in locating Lenovo's products/services and to place orders. Agents are not Resellers and cannot accept Purchase Orders and payment. Purchase Orders and payments are made out to Lenovo (United States) Inc.

If an Agent provided assistance with your order, (1) Make your purchase order and payment to Lenovo (United States) Inc. (2) Include the Agents' ID (BP ID/LOCID) on the Purchase Order (a 5 or 10 digit code identifying the Agent).

### Authorized Reseller:

#### **CDW Government**

75 Remittance Drive Suite 1515  
Chicago, IL 60675-1515  
Name: Jason Schwartz, Sales Mgr.  
Phone: (877) 325-0934  
Fax: (312) 705-9168  
Email: [jasons@cdw.com](mailto:jasons@cdw.com)

#### **Office Depot**

PO BOX 29248  
Phoenix, AZ 85038-9248  
Name: John Brown, Development Manager  
– Technology (Hawaii)  
Phone: (808) 260-5853  
Email: [john.brown1@officedepot.com](mailto:john.brown1@officedepot.com)

#### **Pacific Technology Solutions LLC**

2100 N. Nimitz Highway  
Honolulu, Hawaii 96819  
Contact: Michael Hirai  
Phone (808) 848-0000, Fax (808)  
847-8000  
[mhirai@network2000-hi.com](mailto:mhirai@network2000-hi.com)

#### **Mobile IT Force**

1314 S King Street, Suite 1653  
Honolulu, HI 96814  
William Chang  
Phone: 808.597.8565  
Cell: 808.728.0904  
Email: [wchang@mobileitforce.com](mailto:wchang@mobileitforce.com)

#### **Technology Integration Group**

1003 Bishop Street, Pauahi Tower, Suite  
1250  
Honolulu, HI 96813  
Roland Yee, Account Executive  
Phone: 808-524-6652 x 1562  
Cell: 808-675-8726  
Email: [roland.yee@tig.com](mailto:roland.yee@tig.com)

#### **Zones, LLC**

PO Box 34740  
Seattle WA 98124-1740  
Imran Yunus  
W 310-766-0124  
[naspo@zones.com](mailto:naspo@zones.com)

#### **Y&S Technologies**

Saul Finck  
Director of Sales  
(303) 353-1917  
[saul@yandstech.com](mailto:saul@yandstech.com)

**LENOVO GLOBAL TECHNOLOGY (UNITED STATES) INC.**  
**Master Agreement Number MNWNC-135**  
**Expires 07/31/2022**

<http://solutions.lenovo.com/naspo>

For price quotes, contact Lenovo Global Technology (United States) Inc. or Lenovo Authorized Reseller. Payments are made to Lenovo Global Technology (United States) Inc. or to Authorized Reseller.

**Purchase Order Address:**

Lenovo Global Technology (United States) Inc.  
8001 Development Drive  
Morrisville, NC 27560  
Attn: Michael Bullock or Jenna Harvey

**Remit Payment To:**

Lenovo Global Technology (United States) Inc.  
P.O. Box 645506  
Pittsburgh, PA 15264-5253  
Attn: NAAR@lenovo.com

**Lenovo Global Technology (United States) Inc:**

Name: Michael Bullock  
Inside Sales Representative  
Work Phone: (919) 257-4731  
Email: [mbullock1@lenovo.com](mailto:mbullock1@lenovo.com)

**Lenovo Global Technology (United States) Inc.:**

Name: Jenna Harvey  
Account Executive, Public Sector  
Work Phone: (916) 768-2376  
Email: [jharvey1@lenovo.com](mailto:jharvey1@lenovo.com)

**Lenovo Agents; Lenovo may have end users contact Agents to assist end users in locating Lenovo's products / services and to place orders. Agents are not Resellers and cannot accept purchase orders and payment. Purchase Orders and payments are made out to Lenovo Global Technology (United States) Inc.**

**If an Agent provided assistance with your order (1) make your purchase order and payment to Lenovo Global Technology (United States) Inc.; (2) include the Agents' ID (BP ID / LOCID), a five (5) or ten (10) digit code identifying the Agent, on the purchase order.**

**Authorized Reseller:**

CDW Government  
Name: Jason Schwartz, Sales Manager  
Work Phone: (877) 325-0934  
Fax: (312) 705-9168  
Email: [jasons@cdw.com](mailto:jasons@cdw.com)

Sirius Computer Solutions, Inc.  
Phyllis (PJ) Byrd  
Work Phone: (210) 369-0617 or (866) 313-0960  
Email: [PJ.Byrd@siriuscom.com](mailto:PJ.Byrd@siriuscom.com)

**Remit Payment To:**

CDW Government  
75 Remittance Drive, Suite 1515  
Chicago, IL 60675-1515

Sirius Computer Solutions, Inc.  
PO Box 202289  
Dallas, TX 75320-2289

# MICROSOFT CORPORATION

## Master Price Agreement Number MNWNC-119

<https://www.microsoft.com/en-us/naspo/>

For program details, point of contact, and product information please refer to above website.  
For contract questions, Diana Garcia [v-diagarcia@microsoft.com](mailto:v-diagarcia@microsoft.com) , Mark Hall [v-halma@microsoft.com](mailto:v-halma@microsoft.com)

Contact Name: Daniel Roberts ([daniel.roberts@microsoft.com](mailto:daniel.roberts@microsoft.com)), Microsoft Corporation, 1  
Microsoft Way, Redmond, WA 98052

**For Price Quotes select an Authorized Reseller. Payment is made to Authorized Reseller.**

### Authorized Reseller/Remit to Address

#### **CDW Government**

120 S. Riverside, Chicago, IL 60602  
Contact: Wil Sexton  
Contact: John Armijo  
Phone: (847) 371-5723  
Email: [john.armijo@cdwg.com](mailto:john.armijo@cdwg.com)

#### **GovConnection**

P.O. Box 536477, Pittsburg, PA 15250-8810  
Contact: Doug Woodward  
Phone: (800) 800-0014 Ext.34090  
Email: [Doug.Woodward@connection.com](mailto:Doug.Woodward@connection.com)

#### **Microsoft Store (Retail)**

P.O. Box 840304, Dallas, TX 75284-34740  
Contact: Chad Ortega  
Phone: (808) 913-32339  
Email: [SSEAU@microsoft.com](mailto:SSEAU@microsoft.com) or  
[chad.ortega@microsoft.com](mailto:chad.ortega@microsoft.com)

#### **Softchoice Corporation**

16609 Collections Center Drive  
Chicago, IL 60693  
Contact: Dhawal Geed  
Phone: (312) 655-9002 ext. 323249  
Email: [dhawal.geed@softchoice.com](mailto:dhawal.geed@softchoice.com)

#### **Insight Public Sector**

P.O. Box 731072  
Dallas, TX 75373  
Contact: Molly Randol  
Phone: (630) 924-6810  
Email: [SLEDcontracts@insight.com](mailto:SLEDcontracts@insight.com)

#### **PC Specialists, Inc. dba TIG**

10240 Flanders Court  
San Diego, CA 92121  
Contact: Jerrie Dodd  
Phone: (562) 279-0950 x 4962  
Email: [jerrie.dodd@tig.com](mailto:jerrie.dodd@tig.com)

#### **Zones LLC**

P.O. Box 34740  
Seattle, WA. 98124-1740  
Contact: Imran Yunus  
Phone: (310) 766-0124  
Email: [naspo@zones.com](mailto:naspo@zones.com)

#### **SHI International**

290 Davidson Avenue  
Somerset, NJ 08873  
Contact: Pete Peliotis  
Phone: (732) -564- 8189  
Email: [Pete\\_Peliotis@shi.com](mailto:Pete_Peliotis@shi.com)

# NETAPP, INC.

Master Price Agreement Number MNWNC-121

NASPO ValuePoint Ordering Website:

<http://www.netapp.com/us/how-to-buy/wsca/index-mnwnc121.aspx>

Main NetApp url:

<http://www.netapp.com>

**For price quotes, contact NetApp or Authorized Resellers**

**Payments are made to NetApp or Authorized Resellers**

**NetApp Sales Representative**

Contact: Frank Alcantar  
Ph: (760) 216-2954

Email: [frank.alcantar@netapp.com](mailto:frank.alcantar@netapp.com)

**NetApp Contract Contact**

Harry Franks, Program Manager  
Ph: (703) 918-7317  
Fax: (703) 918-7301

Email: [harry.franks@netapp.com](mailto:harry.franks@netapp.com)

**Remit Payment to:**

NetApp, Inc.  
C/O Wells Fargo Bank  
PO Box 720010  
San Jose, CA 95172  
ABA Routing 121000248  
Account Number 4311-790562

**Purchase Orders**

NetApp, Inc.  
7301 Kit Creek Rd  
Research Triangle Park, NC 27709  
Attn: Shakera Meyers / Guillermo Ayala

Electronic submission of purchase orders for NetApp should be sent to:

[SLED\\_Quotes@NetApp.com](mailto:SLED_Quotes@NetApp.com) and Mark Scannell – [Mark.Scannell@NetApp.com](mailto:Mark.Scannell@NetApp.com)

**Authorized Resellers**

**CDW Government LLC**

230 N Milwaukee Ave  
Vernon Hills, IL 60061  
Tony Sivore, Sales Mgr SLG – Northwest  
Phone: (312) 705-3290  
Cell: (847) 804-5074  
Fax: (312) 705-4990  
Email: [tonysiv@cdwg.com](mailto:tonysiv@cdwg.com)

**World Wide Technology LLC**

60 Weldon Parkway  
St. Louis, MO 63043  
Carol Harting, CFCM  
Phone: (314) 995-6103  
Fax: (314) 919-1420  
Email: [Hawaii.naspo@wwt.com](mailto:Hawaii.naspo@wwt.com)

**Hawaiian Telcom Services Company Inc**

1177 Bishop Street  
Honolulu, HI 96813  
Stephanie Saxton Contracts Manager  
Phone: (808) 546-4808  
Fax: (808) 777-1865  
[stephanie.saxton@hawaiiantel.com](mailto:stephanie.saxton@hawaiiantel.com)

# ORACLE AMERICA, INC.

## Master Price Agreement Number MNWNC-123

### Expires 07/31/2022

<http://www.oracle.com/us/corporate/pricing/wsca-2409218.html>

**For price quotes, contact Oracle America, Inc. or Authorized Reseller.**  
**Payments are made to Oracle America, Inc. or Authorized Reseller.**

**Oracle America, Inc.**

Name: P.A. Baffert – Account Sales Manager - Infrastructure  
Mobile: (949) 310-0621  
Email: [pa.baffert@oracle.com](mailto:pa.baffert@oracle.com)

**Remit payment to:**

Oracle America, Inc.  
P.O. Box 44471  
San Francisco, CA 94144-4471

**AUTHORIZED RESELLER:**

Hoike Networks, Inc. dba Pacxa  
1000 Bishop Street, Suite 701  
Honolulu, HI 96813  
Contact: Scott Watanabe  
Phone: (808) 349-2114  
Email: [scott.watanabe@pacxa.com](mailto:scott.watanabe@pacxa.com)

**Remit payment to:**

Hoike Networks, Inc. dba Pacxa  
PO Box 3347  
Honolulu, HI 96801-3347

Hoike EULA:

<http://pacxa.com/HoikeGenericEULA/>



# PANASONIC

## Master Price Agreement Number MNWNC-124

<http://info.panasonic.com/NASPO-Valuepoint-Contract.html>

For price quotes, contact Panasonic's authorized resellers.  
Payments are made to Panasonic's authorized resellers.

### Authorized Resellers

#### **Technology Integration Group**

1003 Bishop St. Pauahi Tower Ste 1250  
Honolulu, HI 96813  
Attn: Mary Manalo  
Phone: (808) 524-6652 x1560  
Email: [mary.manalo@tig.com](mailto:mary.manalo@tig.com)

#### **GovWare LLC**

7702 E. Doubletree Ranch Rd. Suite 300  
Scottsdale, AZ 85258  
Attn: Chris Alix  
Phone: (602) 656-1581  
Fax: (480) 656-9235  
Email: [chrisa@govware.us](mailto:chrisa@govware.us)

#### **CDW Government**

75 Remittance Drive  
Chicago, IL 60675-1515  
Attn: Jumana Dihu  
Phone: (312) 547-2495  
Fax: (312) 705-9437  
Email: [jumdihu@cdwg.com](mailto:jumdihu@cdwg.com)

#### **Glacier Computer LLC**

10 Northern Blvd.  
Amherst, NH 03031  
Attn: Tina Carr  
Phone: (603) 882-1560 x 210  
Email: [tinac@glaciercomputer.com](mailto:tinac@glaciercomputer.com)

#### **Stommel Inc dba LEHR**

4707 Northgate Blvd.  
Sacramento, CA 95834  
Attn: Jim Stommel  
Phone: (916) 646-6676  
Fax: (916) 646-6656  
Email: [jim@lehrauto.com](mailto:jim@lehrauto.com)



# PURE STORAGE, INCORPORATED

## Master Agreement Number MNWNC-125

<https://www.naspovaluepoint.org/portfolios/portfolio-contractor/pure-storage/>

For price quotes, contact Pure Storage Incorporated Authorized Resellers.

Orders and Payments are made to Pure Storage Incorporated Authorized Resellers.

For Questions and Customer Service Support contact:

**Pure Storage, Incorporated**

Contact: Sales Representative or Support

Phone: (800) 379-7873

Email: [naspovaluepoint@purestorage.com](mailto:naspovaluepoint@purestorage.com)

**Authorized Resellers**

**CDW Government LLC**

Contact: Jason Schwartz

Phone: (847) 419-7542

Email: [jasons@cdw.com](mailto:jasons@cdw.com)

Payment Address: 75 Remittance Drive, Suite 1515, Chicago, IL 60675

**Converge One, Inc.**

Contact: Rob Fuller, National Account Manager,

Phone: (503) 748-4829

Email: [rfuller@convergeone.com](mailto:rfuller@convergeone.com)

Payment Address: 3344 Highway 149, Eagan, Minnesota 55121

**SHI International Corp.**

Contact: Andrea Keno

Phone: (425) 457-2462

Email: [andrea\\_keno@shi.com](mailto:andrea_keno@shi.com)

Payment Address: SHI International Corp., PO Box 952121, Dallas, TX 75295

**System Optimization & Support, Ltd.**

Contact: Thomas Matthews

Phone: (808) 382-9669

Email: [thomas@sos-hawaii.com](mailto:thomas@sos-hawaii.com)

Payment Address: System Optimization & Support, Ltd., 1188 Bishop Street, Suite 3002, Honolulu, HI 96813

**World Wide Technology, LLC**

Contact: Carol Harting

Phone: (808) 533-5705

Email: [hawaii.naspo@wwt.com](mailto:hawaii.naspo@wwt.com)

Payment Address: World Wide Technology, LLC., 1 World Wide Way St, St. Louis, MO 63146

# TRANSOURCE COMPUTERS

## Master Agreement Number MNWNC-130

<https://www.naspovaluepoint.org/portfolios/portfolio-contractor/transource/>

For price quotes, contact Transource Computers  
Payments are made to Transource Computers

**For price quotes, contact Joel Skinner.**

Transource Computers Account Manager (State of Hawaii)

Contact: Joel Skinner  
Phone: (800) 486-3715 x122  
Email: [joels@transource.com](mailto:joels@transource.com)

Purchase Orders may be placed through the following methods:

By Mail: Transource Computers  
2405 West Utopia Road  
Phoenix, AZ 85027

By email: [joels@transource.com](mailto:joels@transource.com)

By phone: Joel Skinner @ (800) 486-3715 x122

Online: [www.transource.com/wsca/hi](http://www.transource.com/wsca/hi)

Payment Address: Transource Computers  
2405 West Utopia Road  
Phoenix, AZ 85027