July 1, 2022

TO: Executive Departments/Agencies
     City and County of Honolulu
     Department of Education
     Honolulu City Council
     Hawaii Health Systems Corporation
     Honolulu Board of Water Supply
     Office of Hawaiian Affairs
     Honolulu Authority for Rapid Transportation
     University of Hawaii
     County of Hawaii
     Public Charter School Commission
     and Schools
     County of Hawaii
     House of Representatives
     County of Maui
     Senate
     Maui County Council
     Judiciary
     County of Maui-Department of Water Supply
     County of Kauai
     Kauai County Council
     County of Kauai – Department of Water

FROM: Bonnie Kahakui, Acting Administrator

SUBJECT: Change No. 66
     SPO Price List Contract No. 15-05
     NASPO VALUEPOINT COMPUTER EQUIPMENT INCLUDING RELATED PERIPHERALS & SERVICES - STATEWIDE
     RFP Reference No. 19512
     Expires: February 28, 2023

The following changes are made to the price list contract:

1. HP Inc inside account manager is removed.
2. Hewlett Packard Enterprise Purchase Order Address information is updated.
3. The contract for Lenovo Global Technology (United States) Inc and Oracle America Inc are extended to February 28, 2023.
4. The contract expiration dates on page 9 are updated.

The current price list contract incorporating Change No. 66 is available on the SPO website: http://spo.hawaii.gov. Click on Price & Vendor List Contracts on the home page.

If you have any questions, please contact Matthew Chow at (808) 586-0577 or matthew.m.chow@hawaii.gov.
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INFORMATION ON NASPO VALUEPOINT

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Minnesota is the current lead agency and contract administrator for the NASPO ValuePoint Computer Equipment, Peripherals and Related Services contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization and contracts were awarded to 34 qualified Contractors.

The purpose of this contract is to provide five (5) hardware product bands. Each band includes Related peripherals and services. Product Band Definitions and Configuration are listed on page 6 and Restrictions are listed on page 7.

For additional information on this contract, visit the NASPO ValuePoint website at https://www.naspovaluepoint.org/portfolio/computer-equipment-peripherals-related-services-2015-2020/
PARTICIPATING JURISDICTIONS listed below have signed a cooperative agreement with the SPO and are authorized to utilize this price list contract.

| Executive Departments/Agencies                  | City and County of Honolulu |
| Department of Education                        | Honolulu City Council       |
| Hawaii Health Systems Corporation              | Honolulu Board of Water Supply |
| Office of Hawaiian Affairs                     | Honolulu Authority for Rapid Transportation |
| University of Hawaii                           | County of Hawaii            |
| Public Charter School Commission and Schools   | Hawaii County Council       |
| House of Representatives                       | County of Hawaii – Department of Water Supply |
| Senate                                         | County of Maui              |
| Judiciary                                      | Maui County Council         |
|                                                | County of Maui – Department of Water Supply |
|                                                | County of Kauai             |
|                                                | Kauai County Council        |
|                                                | County of Kauai – Department of Water |

The participating jurisdictions are not required but may purchase from this price list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D, and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

POINT OF CONTACT. Questions regarding the products listed, ordering, pricing and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

<table>
<thead>
<tr>
<th>Jurisdiction</th>
<th>Name</th>
<th>Telephone</th>
<th>Fax</th>
<th>E-mail</th>
</tr>
</thead>
<tbody>
<tr>
<td>Executive</td>
<td>Mathew Chow</td>
<td>586-0577</td>
<td>586-0570</td>
<td><a href="mailto:matthew.m.chow@hawaii.gov">matthew.m.chow@hawaii.gov</a></td>
</tr>
<tr>
<td>DOE</td>
<td>Procurement Staff</td>
<td>675-0130</td>
<td>675-0133</td>
<td><a href="mailto:G-OFS-DOE-Procurement@k12.hi.us">G-OFS-DOE-Procurement@k12.hi.us</a></td>
</tr>
<tr>
<td>HHSC</td>
<td>Nancy Delima</td>
<td>359-0994</td>
<td></td>
<td><a href="mailto:ndelima@hhsc.org">ndelima@hhsc.org</a></td>
</tr>
<tr>
<td>OHA</td>
<td>Christopher Stanley</td>
<td>594-1833</td>
<td>594-1865</td>
<td><a href="mailto:chriss@oha.org">chriss@oha.org</a></td>
</tr>
<tr>
<td>UH</td>
<td>Karlee Hisashima</td>
<td>956-8687</td>
<td>956-2093</td>
<td><a href="mailto:karlee@hawaii.edu">karlee@hawaii.edu</a></td>
</tr>
<tr>
<td>Public Charter School Commission and Schools</td>
<td>Danny Vasconcellos</td>
<td>586-3775</td>
<td>586-3776</td>
<td><a href="mailto:danny.vasconcellos@spcsc.hawaii.gov">danny.vasconcellos@spcsc.hawaii.gov</a></td>
</tr>
<tr>
<td>House</td>
<td>Brian Takeshita</td>
<td>586-6423</td>
<td>586-6401</td>
<td><a href="mailto:takeshita@capitol.hawaii.gov">takeshita@capitol.hawaii.gov</a></td>
</tr>
<tr>
<td>Jurisdiction</td>
<td>Name</td>
<td>Telephone</td>
<td>Fax</td>
<td>E-mail</td>
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</tr>
<tr>
<td>Senate</td>
<td>Carol Taniguchi</td>
<td>586-6720</td>
<td>586-6719</td>
<td><a href="mailto:c.taniguchi@capitol.hawaii.gov">c.taniguchi@capitol.hawaii.gov</a></td>
</tr>
<tr>
<td>Judiciary</td>
<td>Tritia Cruz</td>
<td>538-5805</td>
<td>538-5802</td>
<td><a href="mailto:tritia.l.cruz@courts.hawaii.gov">tritia.l.cruz@courts.hawaii.gov</a></td>
</tr>
<tr>
<td>C&amp;C of Honolulu</td>
<td>Procurement Specialist</td>
<td>768-5535</td>
<td>768-3299</td>
<td><a href="mailto:bfspurchasing@honolulu.gov">bfspurchasing@honolulu.gov</a></td>
</tr>
<tr>
<td>Honolulu City Council</td>
<td>Kendall Amazaki, Jr. Nanette Saito</td>
<td>768-5016</td>
<td>768-5011</td>
<td><a href="mailto:kamazaki@honolulu.gov">kamazaki@honolulu.gov</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td><a href="mailto:naita@honolulu.gov">naita@honolulu.gov</a></td>
</tr>
<tr>
<td>Honolulu Board of Water Supply</td>
<td>Procurement Office</td>
<td>748-5071</td>
<td></td>
<td><a href="mailto:fn_procurement@hbws.org">fn_procurement@hbws.org</a></td>
</tr>
<tr>
<td>HART</td>
<td>Dean Matro</td>
<td>768-5084</td>
<td></td>
<td><a href="mailto:dean.matro@honolulu.gov">dean.matro@honolulu.gov</a></td>
</tr>
<tr>
<td>County of Hawaii</td>
<td>Diane Nakagawa</td>
<td>961-8440</td>
<td>961-8248</td>
<td><a href="mailto:Diane.Nakagawa@hawaiicounty.gov">Diane.Nakagawa@hawaiicounty.gov</a></td>
</tr>
<tr>
<td>Hawaii County Council</td>
<td>Diane Nakagawa</td>
<td>961-8440</td>
<td>961-8248</td>
<td><a href="mailto:Diane.Nakagawa@hawaiicounty.gov">Diane.Nakagawa@hawaiicounty.gov</a></td>
</tr>
<tr>
<td>County of Hawaii-Department of Water Supply</td>
<td>Ka‘iulani L. Matsumoto</td>
<td>961-8050 x224</td>
<td>961-8657</td>
<td><a href="mailto:kmatsumoto@hawaiidws.org">kmatsumoto@hawaiidws.org</a></td>
</tr>
<tr>
<td>County of Maui</td>
<td>Jared Masuda</td>
<td>463-3816</td>
<td></td>
<td><a href="mailto:jared.masuda@co.maui.hi.us">jared.masuda@co.maui.hi.us</a></td>
</tr>
<tr>
<td>Maui County Council</td>
<td>Marlene Rebugio</td>
<td>270-7838</td>
<td></td>
<td><a href="mailto:marlene.rebugio@maucounty.us">marlene.rebugio@maucounty.us</a></td>
</tr>
<tr>
<td>County of Maui-Department of Water Supply</td>
<td>Kenneth L. Bissen</td>
<td>270-7684</td>
<td>270-7136</td>
<td><a href="mailto:ken.bissen@co.maui.hi.us">ken.bissen@co.maui.hi.us</a></td>
</tr>
<tr>
<td>County of Kauai</td>
<td>Ernest Barreira</td>
<td>241-4295</td>
<td>241-6297</td>
<td><a href="mailto:ebarreira@kauai.gov">ebarreira@kauai.gov</a></td>
</tr>
<tr>
<td>Kauai County Council</td>
<td>Codie Tabalba Scott Sato</td>
<td>241-4193</td>
<td>241-6349</td>
<td><a href="mailto:ctabalba@kauai.gov">ctabalba@kauai.gov</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>241-4810</td>
<td>241-6349</td>
<td><a href="mailto:ssato@kauai.gov">ssato@kauai.gov</a></td>
</tr>
<tr>
<td>County of Kauai-Department of Water</td>
<td>Marcelino Soliz</td>
<td>245-5470</td>
<td>241-5813</td>
<td><a href="mailto:msoliz@kauaiwater.org">msoliz@kauaiwater.org</a></td>
</tr>
</tbody>
</table>

**USE OF PRICE & VENDOR LIST CONTRACTS BY NONPROFIT ORGANIZATIONS.**

Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price & vendor lists contracts.

A listing of these nonprofit organizations is available at the SPO website: [http://spo.hawaii.gov](http://spo.hawaii.gov). Click on For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.

If a nonprofit wishes to purchase from a SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor, i.e., participation must be mutually agreed upon. A Contractor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a SPO price or vendor list Contractor(s).
CONTRACTORS. The authorized contractors are listed in this price list contract. They have signed a Master Agreement with the State of Minnesota and a Participating Addendum with the Hawaii State Procurement Office.

Company Name
Ace Technology Partners  IBM Corporation
Apple Inc.  Intelliflash by DDN
Computer Technology Link Corporation  Lenovo Global Technology (US) Inc.
Dell Marketing LP  Lenovo (United States) Inc.
Dynabook Americas, Inc.  Microsoft Corporation
EMC Corporation  NetApp Inc.
HP Inc.  Oracle America Inc.
Hewlett Packard Enterprise  Pure Storage, Incorporated
Howard Technology Solutions  Panasonic
Transource Service Corporation

VENDOR CODES for annotation on purchase orders are obtainable from the Alphabetical Vendor Edit Table available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

COMPLIANCE PURSUANT TO HRS §103D-310(c). Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Price List Contract No. 15-05. No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.

PURCHASING CARD (pCard). The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive departments/agencies, excluding DOE, HHSC, OHA and UH for orders totaling less than $2,500. For purchases of $2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

PURCHASE ORDERS may be issued for purchases $2,500 or more, and for Contractors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or charge its customers a transaction fee for the usage.

SPO PL CONTRACT NO. 15-05 & NASPO VALUEPOINT MASTER AGREEMENT NUMBER (shown on page 10) shall be typed on purchase orders issued against this price list contract. For pCard purchases, the SPO PL Contract No. 15-05 and the NASPO ValuePoint Master Agreement Number shall be notated on the appropriate transaction document.

GENERAL EXCISE TAX. The Hawaii General Excise Tax (GET) shall not exceed 4.712% for the islands of Oahu and Kauai, and at 4.438% for the island of Hawaii and at 4.166% for the island of Maui, Lanai and Molokai. The GET is not applied to shipping or delivery charges.

PAYMENTS are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.
COMPLIANCE PURSUANT TO HRS §103-53. All state and county contracting officers or agents shall withhold final payment of a contract until the receipt of tax clearances from the director of taxation and the Internal Revenue Service. This section does not apply to contracts of less than $25,000.

LEASE AGREEMENTS are not allowed under this contract.

DELIVERY. Unless otherwise indicated in the Master Agreement, the prices are the delivered price to any Purchasing Entity. All deliveries shall be F.O.B. destination, prepaid and allowed (with freight included in the price). If there is a special case where inside delivery fee must be charged, the Contractor will notify the Participating Entity. Additional delivery charges will not be allowed for back orders.

VENDOR AND PRODUCT EVALUATION form, SPO-012, for the purpose of addressing concerns on this vendor list contract, is available to agencies at the SPO website: http://spo.hawaii.gov. Click on Forms on the home page.

PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET at the SPO website: http://spo.hawaii.gov. Click on Price & Vendor List Contracts on the home page.

EMERGENCY PURCHASE. The FEMA special provisions have been added to the contact to allow departments/agencies to make purchases during a declared disaster and seek FEMA reimbursement during a declared emergency. For more information, please visit: https://spo.hawaii.gov/for-state-county-personnel/disaster-preparedness-procurement/fema-reimbursement/

The following Contractors have agreed to the FEMA special provisions:

- Ace Technology Partners LLC
- HP Inc
- Hewlett Packard Enterprise
- Intelliflash by DDN
- Lenovo (United States) Inc
- Lenovo Global Technology (United States) Inc
- Panasonic
- Pure Storage Incorporated
PRODUCT BAND DEFINITIONS

BAND 1: DESKTOP. A desktop computer is a personal computer intended for regular use at a single location. A desktop computer typically comes in several units connected together during installation: 1) the processor, 2) display monitor and 3) input devices usually a keyboard and a mouse. All operating systems for tablets are allowed. Zero Clients, Thin Clients, all in ones and workstations will also be included under desktops. Ruggedized equipment may also be included in the Product and Service schedule for this band.

BAND 2: LAPTOP. A laptop computer is a personal computer for mobile use. A laptop includes a display, keyboard, point device such as a touchpad and speakers into a single unit. A laptop can be used away from an outlet using a rechargeable battery. All operating systems for tablets are allowed. Laptops will include notebooks, ultrabook, mobile thin clients, chromebooks and netbooks. Computers with mobile operating systems will also be included under laptops. Tablets that have the option to be utilized with a keyboard can be sold in this band. Ruggedized equipment may also be included in the Product and Service Schedule for this band.

BAND 3: TABLET. A tablet is a mobile computer that provides a touchscreen which acts as the primary means of control. All operating systems for tablets are allowed. Ruggedized equipment may also be included as a category in the Product and Service Schedule for this band.

BAND 4: SERVER. A server is a physical computer dedicated to run one or more services or applications (as a host) to serve the needs of the users of other computers on a network. This band also includes server appliances. Server appliances have their hardware and software preconfigured by the manufacturer. It also includes embedded networking components such as those found in blade chassis systems. Ruggedized equipment may also be included in the Product and Service Schedule for this band.

BAND 5: STORAGE. Storage is hardware with the ability to store large amounts of data. This band includes SAN switching if necessary for the proper functioning of the storage environment. Ruggedized equipment may also be included in the Product and Service Schedule for this band.

CONFIGURATION DOLLAR LIMITS.
The dollar limits identified below are based on a SINGLE computer configuration. This is NOT a restriction on the purchase of multiple configurations (e.g. an entity could purchase 10 laptops @ $10,000 each for a total purchase price of $100,000).

<table>
<thead>
<tr>
<th>ITEM</th>
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<tr>
<td>Server</td>
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<tr>
<td>Storage</td>
<td>$500,000</td>
</tr>
<tr>
<td>Desktops</td>
<td>$10,000</td>
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<tr>
<td>Laptops</td>
<td>$10,000</td>
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<tr>
<td>Tablets</td>
<td>$5,000</td>
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<tr>
<td>Peripherals</td>
<td>$5,000</td>
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<tr>
<td>Services</td>
<td>Procurement Officer Approval</td>
</tr>
</tbody>
</table>

*Configuration is defined as the combination of hardware and software components that make up the total functioning system. Software purchases are considered a part of the configuration limit of the equipment.
RESTRICTIONS

Software:
1. Software is restricted to operating systems and commercial off-the-shelf (COTS) software and is subject to equipment configuration limits.
2. Software is an option which must be related to the procurement of equipment.
3. Software must be pre-loaded or provided as an electronic link with the initial purchase of equipment.
4. Software such as middleware which is not always installed on the equipment, but is related to storage and server equipment (band 4&5) purchased, is allowed and may be procured after the initial purchase of equipment.

Services:
1. Services must be related to the procurement of equipment.
2. Service limits will be approved by the Procurement Officer on Form SPO-010.
3. Wireless phone and internet services is not allowed.
4. Cloud Services including acquisitions structured as managed on-site services are not allowed.
5. Managed Print Services are not allowed.

Third Party Products:
1. Contractor can only offer Third Party Products in the bands they have been awarded.
2. Contractor cannot offer products manufactured by another Contractor holding a Minnesota NASPO ValuePoint Master Agreement unless approved by the Lead State.

Additional Products/Services
1. Hardware and Software required to solely support wide area network (WAN) operation and management are not allowed.
2. Lease/ Rentals of equipment are not allowed.
3. Cellular Phone Equipment is not allowed.

DEFINITIONS

Accessory: Accessories do not extend the functionality of the computer, but enhances the user experience i.e. mouse pad, monitor stand. Accessories are not considered peripherals.

Components: Parts that make up a computer configuration.

Contractor: The manufacturer responsible for delivering products or performing services under the terms and conditions set forth in the Master Agreement. The Contractor must ensure partners utilized in the performance of this contract adhere to all the terms and conditions.

Configuration: The combination of hardware and software components that make up the total functioning system.

FOB Destination: Shipping charges are included in the price of the item and the shipped item becomes the legal property and responsibility of the receiver when it reaches its destination unless there is acceptance testing required.
FOB Inside Delivery: Special Shipping arrangements, such as inside delivery, may include additional fees payable by the Purchasing Entity. Any FOB inside delivery must be annotated on the Purchasing Entity ordering document.

Peripherals: A peripheral means any hardware product that can be attached to, added within or networked with personal computers, servers and storage. Peripherals extend the functionality of a computer without modifying the core components of the system. Peripherals are defined as including accessories. Peripherals may be manufactured by a third party, however, a vendor shall not offer any peripherals manufactured by another awarded vendor. The vendor shall provide the warranty service and maintenance for all peripherals.

Examples of peripherals/accessories/options: Include but are not limited to printers, monitors, multifunction printers, audiovisual equipment, instructional equipment, cabling, modems, networking to support server, storage and client applications such as routers, switches. Software is an option which must be related to the purchase of equipment and subject to configuration limits.

Ruggedized. Ruggedized refers to equipment specifically designed to operate reliably in harsh usage environments and conditions, such as strong vibrations, extreme temperatures and wet or dusty conditions.

Services. Broadly classed as installation/de-installation, maintenance, support, training, migration, and optimization of products offered or supplied under the Master Agreement. These types of services may include, but are not limited to: warranty services, maintenance, installation, de-installation, factory integration (software or equipment components), asset management, recycling/disposal, training and certification, pre-implementation design, disaster recovery planning and support, service disk/helpdesk, and any other directly related technical support service required for the effective operation of a product offered or supplied.

Storage Area Network. A storage area network (SAN) is a high-speed special-purpose network (or subnetwork) that interconnects different kinds of data storage devices with associated data servers on behalf of a larger network of users.

Software: Software is commercial operating off the shelf machine-readable object code instructions including microcode, firmware and operating system software that are preloaded on equipment. The term “Software” applies to all parts of software and documentation, including new releases, updates, and modifications of software.

Warranty: The Manufacturers general warranty is tied to the product at the time of purchase.
## CONTRACTOR MASTER AGREEMENT NO.

<table>
<thead>
<tr>
<th>Name</th>
<th>Master Agreement No.</th>
<th>Expires On</th>
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<tbody>
<tr>
<td>Ace Technology Partners LLC (Ace)</td>
<td>MNWNC-101</td>
<td>02/28/2023</td>
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<td>Apple Inc. (Apple)</td>
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<td>Computer Technology Link Corporation (CTL)</td>
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<td>Dell Marketing LP (Dell)</td>
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<td>Dynabook Americas Inc (formerly Toshiba)</td>
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<td>EMC Corporation (EMC)</td>
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<td>07/31/2022</td>
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<td>MNWNC-114</td>
<td>02/28/2023</td>
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<td>Microsoft Corporation (Microsoft)</td>
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<td>02/28/2023</td>
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<tr>
<td>Pure Storage, Incorporated</td>
<td>MNWNC-125</td>
<td>02/28/2023</td>
</tr>
<tr>
<td>Transource Services Corporation (Transource)</td>
<td>MNWNC-130</td>
<td>02/28/2023</td>
</tr>
</tbody>
</table>

## CONTRACTOR LISTING (Band #, Discount, FOB)

Note: All prices are FOB Destination, prepaid and allowed (with freight included in the price). If there is a special case where inside delivery fee must be charged, the Contractor will notify the agency in advance.

### BAND 1: DESKTOP

<table>
<thead>
<tr>
<th>Name</th>
<th>Minimal Discount</th>
<th>FOB</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ace</td>
<td>57%</td>
<td>Destination</td>
</tr>
<tr>
<td>Apple</td>
<td>3%</td>
<td>Destination</td>
</tr>
<tr>
<td>CTL</td>
<td>14.5%</td>
<td>Destination</td>
</tr>
<tr>
<td>Dell</td>
<td>15%</td>
<td>Destination</td>
</tr>
<tr>
<td>HP Inc.</td>
<td>18% (Minimum)</td>
<td>Destination</td>
</tr>
<tr>
<td>Howard</td>
<td>22%</td>
<td>Destination</td>
</tr>
<tr>
<td>Lenovo</td>
<td>35%</td>
<td>Destination</td>
</tr>
<tr>
<td>Transource</td>
<td>26%</td>
<td>Destination</td>
</tr>
</tbody>
</table>

### BAND 2: LAPTOP

<table>
<thead>
<tr>
<th>Name</th>
<th>Minimal Discount</th>
<th>FOB</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apple</td>
<td>3%</td>
<td>Destination</td>
</tr>
<tr>
<td>CTL</td>
<td>14.5%</td>
<td>Destination</td>
</tr>
<tr>
<td>BAND 2: LAPTOP</td>
<td>Minimal Discount</td>
<td>FOB</td>
</tr>
<tr>
<td>------------------------</td>
<td>------------------</td>
<td>----------</td>
</tr>
<tr>
<td>Dell</td>
<td>15%</td>
<td>Destination</td>
</tr>
<tr>
<td>Dynabook</td>
<td>25%</td>
<td>Destination</td>
</tr>
<tr>
<td>HP Inc.</td>
<td>13% (minimum)</td>
<td>Destination</td>
</tr>
<tr>
<td>Howard</td>
<td>22%</td>
<td>Destination</td>
</tr>
<tr>
<td>Lenovo</td>
<td>35%</td>
<td>Destination</td>
</tr>
<tr>
<td>Microsoft</td>
<td>8%</td>
<td>Destination</td>
</tr>
<tr>
<td>Panasonic</td>
<td>16%</td>
<td>Destination</td>
</tr>
<tr>
<td>Transource</td>
<td>26%</td>
<td>Destination</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BAND 3: TABLET</th>
<th>Minimal Discount</th>
<th>FOB</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apple</td>
<td>0%</td>
<td>Destination</td>
</tr>
<tr>
<td>CTL</td>
<td>14.5%</td>
<td>Destination</td>
</tr>
<tr>
<td>Dell</td>
<td>4%</td>
<td>Destination</td>
</tr>
<tr>
<td>Dynabook</td>
<td>10%</td>
<td>Destination</td>
</tr>
<tr>
<td>HP Inc.</td>
<td>20% (Minimum)</td>
<td>Destination</td>
</tr>
<tr>
<td>Howard</td>
<td>11%</td>
<td>Destination</td>
</tr>
<tr>
<td>Lenovo</td>
<td>34%</td>
<td>Destination</td>
</tr>
<tr>
<td>Microsoft</td>
<td>8%</td>
<td>Destination</td>
</tr>
<tr>
<td>Panasonic</td>
<td>3% - 12%</td>
<td>Destination</td>
</tr>
<tr>
<td>Transource</td>
<td>12%</td>
<td>Destination</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BAND 4: SERVER</th>
<th>Minimal Discount</th>
<th>FOB</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ace</td>
<td>57%</td>
<td>Destination</td>
</tr>
<tr>
<td>CTL</td>
<td>14.5%</td>
<td>Destination</td>
</tr>
<tr>
<td>Dell</td>
<td>13.5%</td>
<td>Destination</td>
</tr>
<tr>
<td>Howard</td>
<td>21%</td>
<td>Destination</td>
</tr>
<tr>
<td>HPE</td>
<td>14%</td>
<td>Destination</td>
</tr>
<tr>
<td>IBM</td>
<td>15%</td>
<td>Destination</td>
</tr>
<tr>
<td>Lenovo Global Technology</td>
<td>36%</td>
<td>Destination</td>
</tr>
<tr>
<td>Oracle</td>
<td>6%</td>
<td>Destination</td>
</tr>
<tr>
<td>Transource</td>
<td>33%</td>
<td>Destination</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BAND 5: STORAGE</th>
<th>Minimal Discount</th>
<th>FOB</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ace</td>
<td>52%</td>
<td>Destination</td>
</tr>
<tr>
<td>CTL</td>
<td>13.5%</td>
<td>Destination</td>
</tr>
<tr>
<td>Dell</td>
<td>13.5%</td>
<td>Destination</td>
</tr>
<tr>
<td>EMC</td>
<td>36%</td>
<td>Destination</td>
</tr>
<tr>
<td>Vendor</td>
<td>Minimal Discount</td>
<td>FOB</td>
</tr>
<tr>
<td>------------------------------</td>
<td>------------------</td>
<td>----------------</td>
</tr>
<tr>
<td>Howard</td>
<td>17%</td>
<td>Destination</td>
</tr>
<tr>
<td>HPE</td>
<td>20%</td>
<td>Destination</td>
</tr>
<tr>
<td>IBM</td>
<td>15%</td>
<td>Destination</td>
</tr>
<tr>
<td>IntelliFlash by DDN Inc</td>
<td>15%</td>
<td>Destination</td>
</tr>
<tr>
<td>Lenovo Global Technology</td>
<td>36%</td>
<td>Destination</td>
</tr>
<tr>
<td>NetApp</td>
<td>16.5%</td>
<td>Destination</td>
</tr>
<tr>
<td>Oracle</td>
<td>12%</td>
<td>Destination</td>
</tr>
<tr>
<td>Pure Storage, Incorporated</td>
<td>37%</td>
<td>Destination</td>
</tr>
<tr>
<td>Transource</td>
<td>33%</td>
<td>Destination</td>
</tr>
</tbody>
</table>
NASPO VALUEPOINT PREMIUM SAVINGS PACKAGE (PSP)

ONE (1) PRICE QUOTE REQUIRED WHEN UTILIZING PSP

Premium Savings Packages (PSP). Deeply discounted standard configurations available to Purchasing Entities. This specification includes a commitment to maintain and upgrade (keep pace with the advance of technology) the standard configurations for a stated period of time or intervals. NASPO ValuePoint reserves the right to expand and modify the PSP throughout the life of the contract. For more information, go to:


The premium savings package offers Desktops, Laptops, Tablet, Server, Storage, Monitor and Printer.

PREMIUM SAVINGS PACKAGE AUTHORIZED CONTRACTORS

Dell Marketing LP (Dell) Lenovo (United States) Inc. (Lenovo)
HP, Inc. (HP) Panasonic
Toshiba America Information Systems, Inc. (Toshiba)

1. Agency shall download and review PSP pricing and specifications for:
   
   
   
   
   

2. The agency shall obtain one price quote from an authorized contractor (Dell, Lenovo, HP, Inc., or Toshiba). The agency shall provide the manufacturer name and manufacturer base model number to the authorized contractor when requesting for a price quote.

3. Form SPO-010 (Record of Procurement) is optional for purchases under $5,000.

4. Form SPO-010 (Record of Procurement) is required for purchases $5,000 and higher.

5. The approved Form SPO-010 is kept in the procurement/contract file.
PRICE QUOTE INSTRUCTIONS FOR

BAND 1, 2, 3, 4, 5, PERIPHERALS, AND SERVICES

1. For purchases under $5,000:
   a. Obtain a minimum of one (1) price quote from a manufacturer or authorized reseller.
   b. Form SPO-010 is optional.
   c. Award is based on best value.

2. For purchases from $5,000 to under $100,000:
   a. Obtain a price quote from two or more different contractors, or
   b. Select one contractor that lists two or more authorized resellers and obtain a minimum of two price quotes from the manufacturer and/or their authorized resellers.
   c. Complete Form SPO-010.
   d. Award is based on best value.

3. For purchases from $100,000 and above:
   a. Obtain a price quote from three or more different contractors, or
   b. Select one contractor that lists three or more authorized resellers and obtain a minimum of three price quotes from the manufacturer and/or their authorized resellers.
   c. Complete Form SPO-010.
   d. Award is based on best value.

Personnel conducting or participating in utilizing Vendor List Contract No. 15-05 is responsible to complete form SPO-010, Record of Procurement for purchases of $5,000 or more. If unable to obtain the minimum number of price quotes, written justification is explained in Part C. If award is not made to the lowest bidder, written justification is explained in Part D. The approved Form SPO-010 is kept in the procurement/contract file.

CONSIDERATION OF QUOTES. Agencies shall consider all responsive and responsible quotes received. An award shall be made to the Contractor(s) offering the lowest price. If the lowest price does not meet the agencies specification requirement, the award may be made to the vendor(s) whose offer represents the best value to the agency. Best value means the most advantageous offer determined by evaluating and comparing all relevant criteria in addition to price so that the offer meeting the overall combination that best services the agency is selected. These criteria may include, in addition to others, the total cost of ownership, performance, history of the vendor, quality of goods, services, delivery and proposed technical performance.
CONTRACTORS

AND

AUTHORIZED

RESELLERS

CONTACT

INFORMATION
ACE TECHNOLOGY PARTNERS, LLC
Master Price Agreement Number MNWNC-101

NASPO ValuePoint Ordering Site:
http://system.acecomputers.com/index.asp?cid=WSCA-HI

Main ACE url:
http://www.acecomputers.com/

For price quotes, contact Ace Technology Partners, LLC, Brooke Eckenrode
Payments are made to Ace Technology Partners, LLC

Sales Contact:
Contact: Zach Garrison
Email: zgarrison@acecomputers.com

Payment Address:
Ace Technology Partners, LLC
575 Lively Road
Elk Grove, IL  60007
APPLE INC.
Master Price Agreement Number MNWNC-102
Apple Inc. Website: www.apple.com

For price quotes, contact the appropriate contact names below.
Payments are made to:
Apple, Inc., PO Box 846095, Dallas, TX 75284-6095, Vendor Code: 301721 00

**For Education Institutions (K12 and Higher Education)**

**Sales order contacts:**
(1) Phone: 1-800-800-2775

(2) Email (to submit purchase orders only)
Education: institutionorders@apple.com

(3) **On-line** (for proposals and/or to submit purchase orders)
ecommerce.apple.com

**General Contract Questions or information:**
Apple Inc.
5409 Stevens Creek Blvd., MS 318-6OPS
Santa Clara, CA 95051

Contact: Ralph Wright
Ph: (512) 415-6199
Fax: (855) 438-0488, efax (512) 532-0866
Email: mailto:ralph.wright@apple.com

**For State & Local Government**

**Sales order contacts:**

(1) Phone: 1-800-793-9378; 1-855-438-0486 (FAX)

(2) Email (to submit purchase orders only)
govorders@apple.com

**General Contract Questions or information:**
Apple Inc.
11921 Freedom Drive Suite 600
Reston, VA 20190

Contact: Kathy Klass
Ph: (703) 264-3249
Fax: (408) 974-4908
Email: mailto:kklass@apple.com
For price quotes, contact Computer Technology Link Corporation
Payments are made to Computer Technology Link Corporation

For price quotes, please contact the appropriate sales team:

Sales contact info:
Friedrich Gloekler – Account Executive
Direct: 971.327.0113
Phone: 800.642.3087 x 213
Fax: 503.526.9135
fgloekler@ctl.net

NASPO ValuePoint Support contact info:
Kari Heaberlin
Phone: 800.624.3087 x 200
kheaberlin@ctlcorp.com

Purchase Order and Payment address:
Computer Technology Link Corporation
9700 SW Harvest Ct. #100
Beaverton, OR 97005
DELL MARKETING LP  
Master Agreement Number MNWNC-108


For price quotes, contact Dell Marketing LP or Dell Marketing LP Authorized Resellers. Payments are made to Dell Marketing LP or to Dell Marketing Authorized Resellers.

Purchase Order Address and Remit To:
Dell Marketing L.P. c/o Dell USA L.P.  
P.O. Box 910916  
Pasadena, CA  91110-0916

For questions regarding purchase orders submitted for Dell Direct Orders, please call 1-800-981-3355 ext 724-4109 or email: PO_Inquiry@dell.com

Dell Marketing L.P. Sales Team:
Contact: Walter Eccles  
Account Executive  
Phone: (808) 222-1472  
Email: walter.eccles@dell.com

Contact: Mariah Whittet  
Inside Account Manager  
Phone: (512) 513 0790  
Email: mariah.whittet@dell.com

Other Contacts:
Contact: Mathew Chun  
DCSE – Enterprise Engineer  
Phone: 808-351-9140  
Email: matthew.chun@dell.com

Contact: Ashley Salinas  
Contract Program Manager - West  
Phone: 512-542-1237  
email: a_salinas@dell.com

Customer Service & Support  
Customer Service  
Phone: (800) 274-7799 x4  
Website: www.dell.com/support

Warranty Support  
Phone: (800) 274-7799 x3  
Website: www.dell.com/support

Dell Authorized Contract Resellers:

CDW Government  
Contact: Jason Schwartz  
200 N. Milwaukee Ave., Vernon Hills, IL 60061  
Phone: (847) 419-7542  
Email: jasons@cdw.com

Century Computers, Inc. dba Pacxa  
Contact: Shani Hiraoaka  
P.O. Box 3347, Honolulu, HI 96801-3347  
Phone: (808) 791-5905  
Email: naspo@pacxa.com

Technology Integration Group (TIG)  
Contact: Mary Manalo  
1003 Bishop Street, Pauahi Tower Ste 1250  
Honolulu, HI 96813  
Phone: (808) 524-6652 x1560  
Email: mary.manalo@tig.com

ZR Systems Group LLC  
Contact: Ricky Zheng  
98-810 Moanalua Rd H-4  
Aiea, HI 96701  
Phone: (808) 369-1051  
Email: ricky@zrsystems.com

vCore Technology Partners LLC  
Contact: Steve Leavitt  
8501 N. Scottsdale Rd., Ste 255  
Scottsdale, AZ 85253  
Phone: (310) 948-5448  
Email: steve.leavitt@vcoretec.com

Y&S Technologies  
Contact: Saul Finck  
383 Kingston Ave, Ste 357  
Brooklyn, NY 11213  
Phone: (303) 353-1917  
Email: saul@yandstech.com

Mainline Information Systems Inc  
Contact: Scott Boyles  
1700 Summit Lake Dr.  
Tallahassee, FL 32317  
(850) 219-5145  
Email: Customer.care@mainline.com

DK Tech Solutions LLC  
Contact Jeff Kakinami  
Address: 3340 Pacific Heights Rd  
Honolulu, HI 96813  
Phone: (808) 392-0557  
Email: jeff@dktechsolutions.com
Dynabook Americas Inc.  
Master Price Agreement Number MNNVP-137

https://www.naspovaluepoint.org/portfolio/computer-equipment/toshiba-computer-equipment/

For price quotes, contact Dynabook Americas, Inc. or its Authorized Resellers.  
Payments are made to Dynabook Americas, Inc. or its Authorized Resellers.

**State & Local Government**

**K12 Education**

**Purchase Order Mailing Address**
Dynabook Americas, Inc.  
5241 California Ave. Suite 100  
Irvine, CA 92617  
Contact: Sue Aufderheide  
Phone: (949) 583-3843  
Email: DBA-Enterprise@dynabook.com

**Remit Payment to Address**
Dynabook Americas, Inc.  
91865 Collection Center Drive  
Chicago, IL 60693  
Contact: Harold Abadilla  
Phone: (949) 583-3388

**AUTHORIZED RESELLERS**

**CDW Government**
Name: Jumana Dihu  
Phone: (312) 547-2495  
Email: jumdihu@cdw.com

**Zones, LLC**
Name: Kevin McGowan  
Phone: (800) 381-9663  
Email: teamhi.goved@zones.com

**SHI International Corp.**
Name: Gary Wilson  
Phone: (732) 652-3081  
eMail: gary_wilson@shi.com

**Troxell Communications Inc**
Name: Bob Berry  
Phone: (480) 595-4745  
Email: bob.berry@trox.com
EMC Corporation
Master Agreement Number MNWNC-109
Expires 07/31/2022
https://www.dell.com/en-us/dt/emcwsca/data-storage.htm#accordion0

For price quotes, contact EMC Corporation or Authorized Resellers. Payments are made to EMC Corporation or to Authorized Resellers.

Sales Contact (Dell Technologies):
Name: Walter Eccles
Phone: (808) 222-1472
Email: walter.eccles@dell.com

Pre-Sales Engineering
Name: Mathew Chun
Phone: (808) 351-9140
Email: matthew.chun@dell.com

Payment To:
EMC Corporation
4246 Collections Center Drive
Chicago, IL  60693

Other Contact
Name: Ashley Salinas
Contract Program Manager
Phone: 512-542-1237
Email: A_Salinas@Dell.com

Authorized Resellers:

CDW Government
Name: Jason Schwartz
Address: 75 Remittance Dr. Ste 1515
Chicago, IL  60675
Phone: (847) 419-7542
Email: jasons@cdw.com

Doreen K LLC
Name: Jeff Kakinami
Address: 1821 Young Street
Honolulu, HI  96826
Phone: (808) 392-0557
Email: jeff@dktechsolutions.com

Hawaiian Telcom
Name: Brandon Onishi
Address: PO Box 30770
Honolulu, HI  96820
Phone: (808) 546-4424
Email: Brandon.onishi@hawaiiantel.com

Iron Bow Technologies LLC
Name: Jason Halsey
Address: P.O. Box 826474
Philadelphia, PA 19182
Phone: (808) 479-2019 or (808) 457-1641
Email: jason.halsey@ironbow.com

Optiv Security, Inc.
Name: Jeep Keyser
Address: 2321 Rosecrans Ave. Ste 2240
El Segundo, CA 90245
Phone: (408) 201-5656
Email: jeep.keyser@optive.com

Hawaiian Telcom
Name: Brandon Onishi
Address: PO Box 30770
Honolulu, HI  96820
Phone: (808) 546-4424
Email: Brandon.onishi@hawaiiantel.com

Technology Integration Group (TIG)
Contact: Mary Manalo
1003 Bishop Street, Pauahi Tower Ste 1250
Honolulu, HI 96813
Phone: (808) 524-6652 x1560
Email: mary.manalo@tig.com

Vcore Technology Partners LLC
Name: Steven Leavitt
Address: 8501 N. Scottsdale Rd. Suite 255
Scottsdale, AZ 85253
Phone: (310) 678-6591
Email: steve.leavitt@vcoretec.com

Mainline Information Systems Inc
Contact: Scott Boyles
1700 Summit Lake Dr.
Tallahassee, FL 32317
(850) 219-5145
Email: Customer.care@mainline.com

Authorized Resellers:

CDW Government
Name: Jason Schwartz
Address: 75 Remittance Dr. Ste 1515
Chicago, IL  60675
Phone: (847) 419-7542
Email: jasons@cdw.com

Doreen K LLC
Name: Jeff Kakinami
Address: 1821 Young Street
Honolulu, HI  96826
Phone: (808) 392-0557
Email: jeff@dktechsolutions.com

Hawaiian Telcom
Name: Brandon Onishi
Address: PO Box 30770
Honolulu, HI  96820
Phone: (808) 546-4424
Email: Brandon.onishi@hawaiiantel.com

Iron Bow Technologies LLC
Name: Jason Halsey
Address: P.O. Box 826474
Philadelphia, PA 19182
Phone: (808) 479-2019 or (808) 457-1641
Email: jason.halsey@ironbow.com

Optiv Security, Inc.
Name: Jeep Keyser
Address: 2321 Rosecrans Ave. Ste 2240
El Segundo, CA 90245
Phone: (408) 201-5656
Email: jeep.keyser@optive.com

Hawaiian Telcom
Name: Brandon Onishi
Address: PO Box 30770
Honolulu, HI  96820
Phone: (808) 546-4424
Email: Brandon.onishi@hawaiiantel.com

Technology Integration Group (TIG)
Contact: Mary Manalo
1003 Bishop Street, Pauahi Tower Ste 1250
Honolulu, HI 96813
Phone: (808) 524-6652 x1560
Email: mary.manalo@tig.com

Vcore Technology Partners LLC
Name: Steven Leavitt
Address: 8501 N. Scottsdale Rd. Suite 255
Scottsdale, AZ 85253
Phone: (310) 678-6591
Email: steve.leavitt@vcoretec.com

Mainline Information Systems Inc
Contact: Scott Boyles
1700 Summit Lake Dr.
Tallahassee, FL 32317
(850) 219-5145
Email: Customer.care@mainline.com
HP Inc.
Master Agreement Number MNNVP-133

www.hp.com/buy/naspovp-pc4

For product information, click on the above link and select the State or go directly to the HP State of Hawaii contract site at www.hp.com/buy/hawaii.

For price quotes, contact HP Inc. or Authorized Resellers.
If the Purchase Order is made out to HP Inc. Payments are made to HP Inc. or if the Purchase Order is made out to an Authorized Reseller, the payment is made to that authorized reseller.

Field Accounting Manager
Kristen Chaney
Phone: (310) 893-9827
Email: kristenc@hp.com

Order Address
Attn: Public Sector Sales
14231 Tandem Blvd.
Austin, TX 78728

Email Orders To:
psorderprocessing@hp.com

Remit To:
HP Inc.
P.O. Box 742881
Los Angeles, CA 90074-2881

Customer Support HP Inc.
(800) 727-2472
HP Business Tech Support: (800) 334-5144 - (24/7)
HP Elite Support: (866) 625-1175- (24/7)

State and Local Government and Education (SLED) Customer Support
For order status, Returns and order modifications, please call us or send us an email to:
PS Customer Support Phone: 1-800-727-2472 Opt. 2, 2, 2
PS Customer Support email: directsledpacificwest@hp.com

Authorized Resellers
CDW Government
230 N. Milwaukee Avenue
Vernon Hills, IL 60061
Attn: Ryan Cox
Phone: (808) 707-0746
Email: Ryacox@cdwg.com

GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054
Attn: Jason Krage
Phone: (800) 800-0019 x75528
Email: jason.krage@connection.com

Pacific Technology Solutions LLC
2100 N. Nimitz Highway
Honolulu, HI 96819
Attn: Michael Hirai
Phone: (808) 848-000
Email: mhirai@network2000-hi.com

Technology Integration Group
1003 Bishop St. Pauahi Tower Ste 1250
Honolulu, HI 96813
Attn: Mary Manalo
Phone: (808) 524-6652 x1560
Email: mary.manalo@tig.com
HEWLETT PACKARD ENTERPRISE
Master Agreement Number MNNVP-134

For point of contact and product information, please refer to http://government.hpe.com/ website.

For price quotes, contact Nancy Schwarz at Hewlett Packard Enterprise or any of the authorized Resellers. Payments are made to Hewlett Packard Enterprise or to Authorized Resellers.

**Purchase Order Address**
Hewlett Packard Enterprise
Attn: Public Sector Sales
14231 Tandem Blvd
Austin, TX 78728
Email: us-sled-orders@hpe.com

**Remit To Address**
Hewlett Packard Enterprise
P.O. Box 740591
Los Angeles, CA 90074-0591

**Hewlett Packard Enterprise Sales**
Nancy Schwarz
Phone: (480) 636-0267
nancy.schwarz@hpe.com

**Authorized Resellers:**

**CDW Government**
411 Hobron Lane, Suite 2110
Honolulu, HI 96815
Attn: Jamie Southern
Phone: (877) 465-4269
Email: jamisou@cdwg.com

**Hawaiian Telcom Services Company**
Inc dba Hawaiian Telcom
1177 Bishop Street
Honolulu, HI 96813
Attn: Ron Nemecek
Phone: (216) 789-6782
Email: Ronald.nemecek@cbts.com

**Mainline Information Systems, Inc**
1700 Summit Lake Drive
Tallahassee, FL 32317
Attn: Brian Houlihan
Phone: (619) 818-2133
Email: brian.houlihan@mainline.com

**GovConnection, Inc**
98-711 Iho Place #1103
Aiea, HI 96701
Attn: Adam Jordan
Phone: (800) 800-0019 x33306
Email: ajordan@govconnection.com

**Sirius Computer Solutions**
900 Fort Street, Suite 1730
Honolulu, HI 96813
Attn: Jason Yoshioka
Phone: (866) 607-8226
Email: jason.yoshioka@siriuscom.com

**Technology Integration Group**
1221 Kapiolani Blvd, Suite 410
Honolulu, HI 96814
Attn: Mary Manalo
Phone: (808) 524-6652
Email: mary.manalo@tig.com

**VPLS Solutions, LLC**
1744 W. Katella Ave, Ste 250
Orange, CA 92867
Attn: Mike Wysocki
Phone: (808) 419-7449
Email: mwysocki@vplssolutions.com

**Insight Public Sector, Inc**
6820 S Harl Ave
Tempe, AZ 85283
Attn: Erica Falchetti
Phone: (501) 505-4616
Email: erica.falchetti@insight.com

**PACXA**
500 Ala Moana Blvd, Ste 4200
Honolulu, HI 96813
Attn: Susan Ueno
Phone: (808) 791-5970
Email: susan.ueno@pacxa.com

**VPLS Solutions, LLC**
1744 W. Katella Ave, Ste 250
Orange, CA 92867
Attn: Mike Wysocki
Phone: (808) 419-7449
Email: mwysocki@vplssolutions.com

**Insight Public Sector, Inc**
6820 S Harl Ave
Tempe, AZ 85283
Attn: Erica Falchetti
Phone: (501) 505-4616
Email: erica.falchetti@insight.com

**SD3IT LLC**
1050 Queen Street Ste 100
Honolulu, HI 96814
Attn: Darren Heresa
Phone: (808) 800-2442
Email: Darren.heresa@sd3it.com
HOWARD TECHNOLOGY SOLUTIONS
Master Agreement No. MNWNC-114

www.howardcomputers.com/naspo2015/

For price quotes, contact Howard Technology Solutions
Payments are made to Howard Technology Solutions

TOLL-FREE SALES DEPARTMENT: (888) 912-3151
SALES FAX: (601)399-5077

For price quotes, please contact the following:

Name: Wilson Lewis OR Name: Migonna Plummer
Government Sales Rep Education Sales Rep
Phone: (601) 399-5796 (direct) Phone: (601) 399-5111 (direct)
Phone: (888) 912-3151 x 5796 (toll-free) Phone: (888) 912-3151 x5111 (toll-free)
Email: wlewis@howard.com Email: mplummer@howard.com

For order placement, please contact the following:

Contact: HTS Order Entry
Phone: (888) 912-3151
Fax: (601) 399-5077
Email: htsorderentrypos@howardcomputers.com
Mailing Address: P.O. Box 1590, Laurel, MS 39441
Street Address: 36 Howard Drive, Ellisville, MS 39437

PAYMENT ADDRESS:
Howard Technology Solutions
PO Box 11407
Birmingham, Alabama 35246-1132

BILLING CONCERNS:
Jane Frye
601.422.1429
jfrye@howard-ind.com
IBM CORPORATION
Master Price Agreement No. MNWNC-116
Expires 07/31/2022

http://www-304.ibm.com/shop/americas/content/home/naspo/pshp.html

For price quotes, contact IBM Corporation or IBM Corporation Business Partner. Purchase Orders and Payments are made to IBM Corporation if using IBM representative or to the Business Partners if using the Remarketer Model.

<table>
<thead>
<tr>
<th>IBM Corporation</th>
<th>Purchase Order Address</th>
<th>Payment Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name: Zubin Menon</td>
<td>IBM Corporation</td>
<td>IBM Corporation</td>
</tr>
<tr>
<td>Phone: (808) 383-1466</td>
<td>1240 Ala Moana Blvd.</td>
<td>Lockbox 676673</td>
</tr>
<tr>
<td>Fax: (808) 597-9579</td>
<td>Honolulu, HI 96814</td>
<td>PO Box 676673</td>
</tr>
<tr>
<td>Email: <a href="mailto:zmenon@us.ibm.com">zmenon@us.ibm.com</a></td>
<td></td>
<td>Dallas, TX 75267-6673</td>
</tr>
</tbody>
</table>

IBM Corporation Business Partners: Remarketer Model
Under the Remarketer program, the Purchase Order is made out to the authorized Remarketer Business Partner who will fulfill and invoice the Purchasing Entity. Payments for the order are made directly to the Remarketer Business Partner. The Purchase Order must include the contract number in order to be considered invoking the terms and conditions of this contract.

- ATSolutions, Inc.
  Name: Michael Kebo
  Phone: (808) 888-7477
  Email: michael.kebo@atsolutionshawaii.com

- Sirius Computer Solutions, Inc.
  Name: Phyllis Byrd
  Phone: (210) 369-0617
  Email: phyllis.byrd@siriuscom.com

- Mainline Information Systems, Inc.
  Name: Brian Houlihan
  Phone: (619) 446-6705
  Email: brian.houlihan@mainline.com

- Mainline Information Systems, Inc.
  Name: Rob Butler
  Phone: (850) 219-5183
  Email: rob.butter@mainline.com

- World Wide Technology LLC
  Name: Michael Hicks
  Phone: (808) 599-7053
  Email: michael.hicks@wwt.com

- World Wide Technology LLC
  Name: Terri Kimura
  Phone: (808) 599-7049
  Email: terri.kimura@wwt.com

Configuration Dollar Amount Limit for Services: $10,000 per configuration/month. Services: Must be related to the procurement of used or new equipment.
INTELLIFLASH by DDN  
Master Agreement Number MNNVP-140  
Expires 07/31/2022  

https://www.naspovaluepoint.org/portfolio/computer-equipment/tegile/  

For price quotes, contact Intelliflash by DDN or Intelliflash by DDN’s Authorized Resellers.

Ordering Information:  
1. Master Agreement No. MNNVP-140  
2. Ship to Address  
3. Delivery Date  
4. Other Special Requirements

Intelliflash by DDN  
Contact: Derek Veenstra  
Title: Account Executive  
Phone: (858) 888-0074  
Email: derek.veenstra@tegile.com

AUTHORIZED RESELLERS

System Optimization & Support, Ltd  
Contact: Thomas Matthews  
Title: Director of Sales  
Phone: (808) 523-3070  
Email: thomas@sos-hawaii.com

Secure Technology Hawaii, Inc  
Contact: Mike Walder  
Title: President  
Phone: (808) 951-5914  
Email: mwalder@sthi.com

ZR Systems Group LLC  
Contact: Ricky Zheng  
Title: President  
Phone: (808) 369-1000 option 2  
Email: sales@zrsystems.com

Sirius Computer Solutions, Inc.  
Contact: Phyllis (PJ) Byrd  
Title: Director, Public Sector & RFP’s  
Phone: (210) 369-0617  
Email: phyllis.byrd@siriuscom.com

World Wide Technology, LLC  
Contact: Carol Harting  
Title: Business Development Manager  
Phone: (314) 995-6103  
Email: carol.harting@wwt.com

ConvergeOne, Inc  
Contact: Donovan Stewart  
Title: Senior Solutions Architect  
Phone: (503) 748-4830  
Email: DStewart@convergeone.com

Right Technologies Hawaii, Inc.  
Contact: Maria Rey  
Title: Director of Sales  
Phone: (808) 354-8581  
Email: Maria@righttechhi.com
For price quotes, contact Lenovo (United States) Inc. or Lenovo Authorized Reseller. Payments are made to Lenovo (United States) Inc. or to Authorized Reseller.

**Lenovo (United States) Inc.**
Name: Jackson Tsao
Field Sales Representative
Phone: (808) 286-4175
Cell: (661) 904-0901
Fax: (661) 753-9251
Email: jtsao@lenovo.com

**Lenovo (United States) Inc.**
Name: Tori Warren
Inside Sales Representative
Phone: (919) 874-2910
Email: twarren@lenovo.com

Lenovo Agents: Lenovo may have end users contact Agents to assist end users in locating Lenovo’s products/services and to place orders. Agents are not Resellers and cannot accept Purchase Orders and payment. Purchase Orders and payments are made out to Lenovo (United States) Inc.

If an Agent provided assistance with your order, (1) Make your purchase order and payment to Lenovo (United States) Inc. (2) Include the Agents’ ID (BP ID/LOCID) on the Purchase Order (a 5 or 10 digit code identifying the Agent).

**Authorized Reseller:**

**CDW Government**
75 Remittance Drive Suite 1515
Chicago, IL 60675-1515
Name: Jason Schwartz, Sales Mgr.
Phone: (877) 325-0934
Fax: (312) 705-9168
Email: jasons@cdw.com

**Office Depot**
PO BOX 29248
Phoenix, AZ 85038-9248
Name: John Brown, Development Manager
– Technology (Hawaii)
Phone: (808) 260-5853
Email: john.brown1@officedepot.com

**Pacific Technology Solutions LLC**
2100 N. Nimitz Highway
Honolulu, Hawaii 96819
Contact: Michael Hirai
Phone (808) 846-0000, Fax (808) 847-8000
mhirai@network2000-hi.com

**Mobile IT Force**
1314 S King Street, Suite 1653
Honolulu, HI 96814
William Chang
Phone: 808.597.8565
Cell: 808.728.0904
Email: wchang@mobileitforce.com

**Technology Integration Group**
1003 Bishop Street, Pauahi Tower, Suite 1250
Honolulu, HI 96813
Roland Yee, Account Executive
Phone: 808-524-6652 x 1562
Cell: 808-675-8726
Email: roland.yee@tig.com

**Zones, LLC**
PO Box 34740
Seattle WA 98124-1740
Imran Yunus
W 310-766-0124
naspo@zones.com

**Y&S Technologies**
Saul Finck
Director of Sales
(303) 353-1917
saul@yandstech.com
LENOVO GLOBAL TECHNOLOGY (UNITED STATES) INC.
Master Agreement Number MNWNC-135

http://solutions.lenovo.com/naspo

For price quotes, contact Lenovo Global Technology (United States) Inc. or Lenovo Authorized Reseller. Payments are made to Lenovo Global Technology (United States) Inc. or to Authorized Reseller.

**Purchase Order Address:**
Lenovo Global Technology (United States) Inc.
8001 Development Drive
Morrisville, NC  27560
Attn: Michael Bullock or Jenna Harvey

**Remit Payment To:**
Lenovo Global Technology (United States) Inc.
P.O. Box 645506
Pittsburgh, PA  15264-5253
Attn: NAAR@lenovo.com

---

**Lenovo Global Technology (United States) Inc.:**
Name: Michael Bullock
Inside Sales Representative
Work Phone: (919) 257-4731
Email: mbullock1@lenovo.com

**Lenovo Global Technology (United States) Inc.:**
Name: Jenna Harvey
Account Executive, Public Sector
Work Phone: (916) 768-2376
Email: jharvey1@lenovo.com

Lenovo Agents; Lenovo may have end users contact Agents to assist end users in locating Lenovo’s products / services and to place orders. Agents are not Resellers and cannot accept purchase orders and payment. Purchase Orders and payments are made out to Lenovo Global Technology (United States) Inc.

If an Agent provided assistance with your order (1) make your purchase order and payment to Lenovo Global Technology (United States) Inc.; (2) include the Agents’ ID (BP ID / LOCID), a five (5) or ten (10) digit code identifying the Agent, on the purchase order.

---

**Authorized Reseller:**
CDW Government
Name: Jason Schwartz, Sales Manager
Work Phone: (877) 325-0934
Fax: (312) 705-9168
Email: jasons@cdw.com

**Remit Payment To:**
CDW Government
75 Remittance Drive, Suite 1515
Chicago, IL  60675-1515

Sirius Computer Solutions, Inc.
Phyllis (PJ) Byrd
Work Phone: (210) 369-0617 or (866) 313-0960
Email: PJ.Byrd@siriuscom.com

Sirius Computer Solutions, Inc.
PO Box 202289
Dallas, TX 75320-2289
MICROSOFT CORPORATION
Master Price Agreement Number MNWNC-119


For program details, point of contact, and product information please refer to above website.
For contract questions, Diana Garcia v-diagarcia@microsoft.com, Mark Hall v-halma@microsoft.com
Contact Name: Daniel Roberts (daniel.roberts@microsoft.com), Microsoft Corporation, 1
Microsoft Way, Redmond, WA 98052

For Price Quotes select an Authorized Reseller. Payment is made to Authorized Reseller.

Authorized Reseller/Remit to Address

CDW Government
120 S. Riverside, Chicago, IL 60602
Contact: Wil Sexton
Contact: John Armijo
Phone: (847) 371-5723
Email: john.armijo@cdwg.com

Microsoft Store (Retail)
P.O. Box 840304, Dallas, TX 75284-34740
Contact: Chad Ortega
Phone: (630) 924-8610
Email: SSEAU@microsoft.com or chad.ortega@microsoft.com

GovConnection
P.O. Box 536477, Pittsburg, PA 15250-8810
Contact: Doug Woodward
Phone: (800) 800-0014 Ext.34090
Email: Doug.Woodward@connection.com

Insight Public Sector
P.O. Box 731072
Dallas, TX 75373
Contact: Molly Randol
Phone: (630) 924-6810
Email: SLEDcontracts@insight.com

Softchoice Corporation
16609 Collections Center Drive
Chicago, IL 60693
Contact: Dhawal Geed
Phone: (312) 655-9002 ext. 323249
Email: dhawal.geed@softchoice.com

Zones LLC
P.O. Box 34740
Seattle, WA. 98124-1740
Contact: Imran Yunus
Phone: (310) 766-0124
Email: naspo@zones.com

PC Specialists, Inc. dba TIG
10240 Flanders Court
San Diego, CA 92121
Contact: Jerrie Dodd
Phone: (562) 279-0950 x 4962
Email: jerrie.dodd@tig.com

SHI International
290 Davidson Avenue
Somerset, NJ 08873
Contact: Pete Peliotis
Phone: (732) -564- 8189
Email: Pete_Peliotis@shi.com
NETAPP, INC.
Master Price Agreement Number MNWNC-121

NASPO ValuePoint Ordering Website:

Main NetApp url:
http://www.netapp.com

For price quotes, contact NetApp or Authorized Resellers
Payments are made to NetApp or Authorized Resellers

NetApp Sales Representative
Contact: Frank Alcantar
Ph: (760) 216-2954
Email: frank.alcantar@netapp.com

NetApp Contract Contact
Harry Franks, Program Manager
Ph: (703) 918-7317
Fax: (703) 918-7301
Email: harry.franks@netapp.com

Remit Payment to:
NetApp, Inc.
C/O Wells Fargo Bank
PO Box 720010
San Jose, CA 95172
ABA Routing 121000248
Account Number 4311-790562

Purchase Orders
NetApp, Inc.
7301 Kit Creek Rd
Research Triangle Park, NC 27709
Attn: Shakera Meyers / Guillermo Ayala

Electronic submission of purchase orders for NetApp should be sent to:
SLED_Quotes@NetApp.com and Mark Scannell – Mark.Scannell@NetApp.com

Authorized Resellers

CDW Government LLC
230 N Milwaukee Ave
Vernon Hills, IL 60061
Tony Sivore, Sales Mgr SLG – Northwest
Phone: (312) 705-3290
Cell: (847) 804-5074
Fax: (312) 705-4990
Email: tonysiv@cdwg.com

World Wide Technology LLC
60 Weldon Parkway
St. Louis, MO 63043
Carol Harting, CFCM
Phone: (314) 995-6103
Fax: (314) 919-1420
Email: Hawaii.naspo@wwt.com

Hawaiian Telcom Services Company Inc
1177 Bishop Street
Honolulu, HI 96813
Stephanie Saxton Contracts Manager
Phone: (808) 546-4808
Fax: (808) 777-1865
stephanie.saxton@hawaiiantel.com
Oracle America, Inc.
Name: P.A. Baffert – Account Sales Manager - Infrastructure
Mobile: (949) 310-0621
Email: pa.baffert@oracle.com

Remit payment to:
Oracle America, Inc.
P.O. Box 44471
San Francisco, CA 94144-4471

Authorized Reseller:
Hoike Networks, Inc. dba Pacxa
1000 Bishop Street, Suite 701
Honolulu, HI 96813
Contact: Scott Watanabe
Phone: (808) 349-2114
Email: scott.watanabe@pacxa.com

Hoike EULA:
http://pacxa.com/HoikeGenericEULA/
PANASONIC
Master Price Agreement Number MNWNC-124

http://info.panasonic.com/NASPO-Valuepoint-Contract.html

For price quotes, contact Panasonic’s authorized resellers. Payments are made to Panasonic’s authorized resellers.

Authorized Resellers

Technology Integration Group
1003 Bishop St. Pauahi Tower Ste 1250
Honolulu, HI 96813
Attn: Mary Manalo
Phone: (808) 524-6652 x1560
Email: mary.manalo@tig.com

GovWare LLC
7702 E. Doubletree Ranch Rd. Suite 300
Scottsdale, AZ 85258
Attn: Chris Alix
Phone: (602) 656-1581
Fax: (480) 656-9235
Email: chrisa@govware.us

CDW Government
75 Remittance Drive
Chicago, IL 60675-1515
Attn: Jumana Dihu
Phone: (312) 547-2495
Fax: (312) 705-9437
Email: jumdihu@cdwg.com

Glacier Computer LLC
10 Northern Blvd.
Amherst, NH 03031
Attn: Tina Carr
Phone: (603) 882-1560 x 210
Email: tinac@glaciercomputer.com

Stommel Inc dba LEHR
4707 Northgate Blvd.
Sacramento, CA 95834
Attn: Jim Stommel
Phone: (916) 646-6676
Fax: (916) 646-6656
Email: jim@lehrauto.com
PURE STORAGE, INCORPORATED
Master Agreement Number MNWNC-125

https://www.naspovaluepoint.org/portfolios/portfolio-contractor/pure-storage/

For price quotes, contact Pure Storage Incorporated Authorized Resellers.

Orders and Payments are made to Pure Storage Incorporated Authorized Resellers.

For Questions and Customer Service Support contact:

**Pure Storage, Incorporated**
Contact: Sales Representative or Support
Phone: (800) 379-7873
Email: naspovaluepoint@purestorage.com

**Authorized Resellers**

**CDW Government LLC**
Contact: Jason Schwartz
Phone: (847) 419-7542
Email: jasons@cdw.com
Payment Address: 75 Remittance Drive, Suite 1515, Chicago, IL 60675

**Converge One, Inc.**
Contact: Rob Fuller, National Account Manager,
Phone: (503) 748-4829
Email: rfuller@convergeone.com
Payment Address: 3344 Highway 149, Eagan, Minnesota 55121

**SHI International Corp.**
Contact: Andrea Keno
Phone: (425) 457-2462
Email: andrea_keno@shi.com
Payment Address: SHI International Corp., PO Box 952121, Dallas, TX 75295

**System Optimization & Support, Ltd.**
Contact: Thomas Matthews
Phone: (808) 382-9669
Email: thomas@sos-hawaii.com
Payment Address: System Optimization & Support, Ltd., 1188 Bishop Street, Suite 3002, Honolulu, HI 96813

**World Wide Technology, LLC**
Contact: Carol Harting
Phone: (808) 533-5705
Email: hawaii.naspo@wwt.com
Payment Address: World Wide Technology, LLC., 1 World Wide Way St, St. Louis, MO 63146
For price quotes, contact Transource Computers
Payments are made to Transource Computers

For price quotes, contact Joel Skinner.

Transource Computers Account Manager (State of Hawaii)
Contact: Joel Skinner
Phone: (800) 486-3715 x122
Email: joels@transource.com

Purchase Orders may be placed through the following methods:

By Mail: Transource Computers
         2405 West Utopia Road
         Phoenix, AZ  85027

By email: joels@transource.com

By phone: Joel Skinner @ (800) 486-3715 x122

Online: www.transource.com/wsca/hi

Payment Address: Transource Computers
                 2405 West Utopia Road
                 Phoenix, AZ  85027