STATE OF HAWAII
STATE PROCUREMENT OFFICE
P.O. Box 119
Honolulu, Hawaii 96810-0119
Tel: (808) 587-4700
email: state.procurement.office@hawaii.gov
http://spo.hawaii.gov
Twitter: @hawaiispo

January 25, 2022

TO: Executive Departments/Agencies
   Department of Education
   Hawaii Health Systems Corporation
   Office of Hawaiian Affairs
   University of Hawaii
   House of Representatives
   Senate
   Judiciary

   City and County of Honolulu
   Honolulu City Council
   Honolulu Board of Water Supply
   Honolulu Authority for Rapid Transportation
   County of Hawaii
   Hawaii County Council
   County of Hawaii – Department of Water Supply
   County of Maui
   Maui County Council
   County of Maui – Department of Water Supply
   County of Kauai
   Kauai County Council
   County of Kauai – Department of Water

FROM: Bonnie Kahakui, Acting Administrator

SUBJECT: Change No. 3
   SPO Price List Contract No. 22-02
   LETTERHEADS, IMPRINTED ENVELOPES, AND BUSINESS CARDS – STATEWIDE
   IFB-21-002-SW
   Expires: July 31, 2023

The following changes are made to the price list contract:

1. The contact information for Executive and Kauai County Council is updated.

2. A note about gold foil stamping is added.

The price list contract incorporating Change No. 3 is available on the SPO website:

If you have any questions, please contact Carey Ann Sasaki at (808) 586-0575 or email careyann.r.sasaki@hawaii.gov.
WHERE TO FIND:

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LETTERHEADS, IMPRINTED ENVELOPES, AND BUSINESS CARDS - STATEWIDE
(IFB-21-002-SW)
August 1, 2021 to July 31, 2023

PARTICIPATING JURISDICTIONS listed below have signed a cooperative agreement and/or a memorandum of agreement with the SPO and are authorized to utilize this price list contract.

Executive Departments/Agencies
Department of Education (DOE)
Hawaii Health Systems Corporation (HHSC)
Office of Hawaiian Affairs (OHA)
University of Hawaii (UH)
House of Representatives (House)
Senate
Judiciary

City and County of Honolulu (C&C Honolulu)
Honolulu City Council
Honolulu Board of Water Supply
Honolulu Authority for Rapid Transportation (HART)
County of Hawaii
Hawaii County Council
County of Hawaii – Department of Water Supply
County of Maui
Maui County Council
County of Maui – Department of Water Supply
County of Kauai
Kauai County Council
County of Kauai – Department of Water

The participating jurisdictions are not required, but may purchase from this price list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors, however, HRS chapter 103D and the procurement rules apply to purchases using the applicable procurement method and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources will be at the discretion of the participating jurisdiction.

POINTS OF CONTACT. Questions regarding the products listed, ordering, pricing, and status should be directed to the Contractor.

Procurement questions or concerns may be directed as follows:

<table>
<thead>
<tr>
<th>Jurisdiction</th>
<th>Name</th>
<th>Phone</th>
<th>FAX</th>
<th>E-mail</th>
</tr>
</thead>
<tbody>
<tr>
<td>Executive</td>
<td>Carey Ann Sasaki</td>
<td>586-0575</td>
<td>586-0570</td>
<td><a href="mailto:careyann.r.sasaki@hawaii.gov">careyann.r.sasaki@hawaii.gov</a></td>
</tr>
<tr>
<td>DOE (Excludes Charter Schools)</td>
<td>Procurement Staff</td>
<td>675-0130</td>
<td>675-0133</td>
<td><a href="mailto:G-OFS-DOE-Procurement@k12.hi.us">G-OFS-DOE-Procurement@k12.hi.us</a></td>
</tr>
<tr>
<td>HHSC</td>
<td>Nancy Delima</td>
<td>359-0994</td>
<td>N/A</td>
<td><a href="mailto:ndelima@hhsc.org">ndelima@hhsc.org</a></td>
</tr>
<tr>
<td>OHA</td>
<td>Christopher Stanley</td>
<td>594-1833</td>
<td>594-1865</td>
<td><a href="mailto:chriss@oha.org">chriss@oha.org</a></td>
</tr>
<tr>
<td>UH</td>
<td>Karlee Hisashima</td>
<td>956-8687</td>
<td>956-2093</td>
<td><a href="mailto:karlee@hawaii.edu">karlee@hawaii.edu</a></td>
</tr>
<tr>
<td>Jurisdiction</td>
<td>Name</td>
<td>Phone</td>
<td>FAX</td>
<td>E-mail</td>
</tr>
<tr>
<td>--------------------------------------------</td>
<td>-------------------------------</td>
<td>---------</td>
<td>---------</td>
<td>---------------------------------------</td>
</tr>
<tr>
<td>Public Charter School Commission and Schools</td>
<td>Danny Vasconcelos</td>
<td>586-3775</td>
<td>586-3776</td>
<td><a href="mailto:danny.vasconcelos@sposc.hawaii.gov">danny.vasconcelos@sposc.hawaii.gov</a></td>
</tr>
<tr>
<td>House</td>
<td>Brian Takeshita</td>
<td>586-6423</td>
<td>586-6401</td>
<td><a href="mailto:takeshita@capitol.hawaii.gov">takeshita@capitol.hawaii.gov</a></td>
</tr>
<tr>
<td>Senate</td>
<td>Carol Taniguchi</td>
<td>586-6720</td>
<td>586-6719</td>
<td><a href="mailto:c.taniguchi@capitol.hawaii.gov">c.taniguchi@capitol.hawaii.gov</a></td>
</tr>
<tr>
<td>Judiciary</td>
<td>Tritia Cruz</td>
<td>538-5805</td>
<td>538-5802</td>
<td><a href="mailto:tritia.l.cruz@courts.hawaii.gov">tritia.l.cruz@courts.hawaii.gov</a></td>
</tr>
<tr>
<td>C&amp;C of Honolulu</td>
<td>Procurement Specialist</td>
<td>768-5535</td>
<td>768-3299</td>
<td><a href="mailto:bfspurchasing@honolulu.gov">bfspurchasing@honolulu.gov</a></td>
</tr>
<tr>
<td>Honolulu City Council</td>
<td>Kendall Amazaki, Jr. Saito</td>
<td>768-0584</td>
<td>N/A</td>
<td><a href="mailto:kamazaki@honolulu.gov">kamazaki@honolulu.gov</a></td>
</tr>
<tr>
<td>Honolulu Board of Water Supply</td>
<td>Procurement Office</td>
<td>748-5071</td>
<td>N/A</td>
<td><a href="mailto:fn_procurement@hbws.org">fn_procurement@hbws.org</a></td>
</tr>
<tr>
<td>HART</td>
<td>Dean Matro</td>
<td>768-6246</td>
<td></td>
<td><a href="mailto:dean.matro@honolulu.gov">dean.matro@honolulu.gov</a></td>
</tr>
<tr>
<td>County of Hawaii</td>
<td>Diane Nakagawa</td>
<td>961-8440</td>
<td>N/A</td>
<td><a href="mailto:diane.nakagawa@hawaiicounty.gov">diane.nakagawa@hawaiicounty.gov</a></td>
</tr>
<tr>
<td>Hawaii County Council</td>
<td>Diane Nakagawa</td>
<td>961-8440</td>
<td>N/A</td>
<td><a href="mailto:diane.nakagawa@hawaiicounty.gov">diane.nakagawa@hawaiicounty.gov</a></td>
</tr>
<tr>
<td>County of Hawaii—Department of Water Supply</td>
<td>Ka‘iulani L. Matsumoto</td>
<td>961-8050</td>
<td>961-8657</td>
<td><a href="mailto:kmatsumoto@hawaiidws.org">kmatsumoto@hawaiidws.org</a></td>
</tr>
<tr>
<td>County of Maui</td>
<td>Jared Masuda</td>
<td>463-3816</td>
<td>N/A</td>
<td><a href="mailto:jared.masuda@co.mauhi.us">jared.masuda@co.mauhi.us</a></td>
</tr>
<tr>
<td>Maui County Council</td>
<td>Marlene Rebugio</td>
<td>270-7838</td>
<td>N/A</td>
<td><a href="mailto:marlene.rebugio@mauicounty.us">marlene.rebugio@mauicounty.us</a></td>
</tr>
<tr>
<td>County of Maui—Department of Water Supply</td>
<td>Kenneth L. Bissen</td>
<td>270-7684</td>
<td>270-7136</td>
<td><a href="mailto:ken.bissen@co.mauhi.us">ken.bissen@co.mauhi.us</a></td>
</tr>
<tr>
<td></td>
<td>Holly Perdido</td>
<td>270-7684</td>
<td>270-7136</td>
<td><a href="mailto:holly.perdido@co.mauhi.us">holly.perdido@co.mauhi.us</a></td>
</tr>
<tr>
<td>County of Kauai</td>
<td>Ernest Barreira</td>
<td>241-4295</td>
<td>241-6297</td>
<td><a href="mailto:ebarreira@kauai.gov">ebarreira@kauai.gov</a></td>
</tr>
<tr>
<td>Kauai County Council</td>
<td>Codie Tabalba</td>
<td>241-4193</td>
<td>241-6349</td>
<td><a href="mailto:ctabalba@kauai.gov">ctabalba@kauai.gov</a></td>
</tr>
<tr>
<td></td>
<td>Scott Sato</td>
<td>241-4810</td>
<td>241-6349</td>
<td><a href="mailto:ssoato@kauai.gov">ssoato@kauai.gov</a></td>
</tr>
<tr>
<td>County of Kauai—Department of Water</td>
<td>Marcelino Soliz</td>
<td>245-5470</td>
<td>245-5813</td>
<td><a href="mailto:msoliz@kauaiwater.org">msoliz@kauaiwater.org</a></td>
</tr>
</tbody>
</table>

**USE OF THIS PRICE LIST CONTRACT BY NONPROFIT ORGANIZATIONS.** Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price and vendor list contracts.

A listing of these nonprofit organizations is available at the SPO website: [http://spo.hawaii.gov](http://spo.hawaii.gov).

Click on **For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.**

If a nonprofit wishes to purchase from an SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor (participation must be mutually agreed upon, for example). A Contractor may choose to deny participation by a nonprofit. However, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than an SPO price list Contractor(s).
CONTRACTOR. The following Contractor is authorized to provide Letterheads, Imprinted Envelopes, and Business Cards to the State of Hawaii under SPO PL Contract No. 22-02.

EMSS, Inc.

Business Address:
98-746 Kuahao Place
Pearl City, HI 96782

Customer Service Phone: (808) 836-3775
Fax: (808) 836-4696
Email: info@emsshi.com

Remittance Address:
Same as business address

VENDOR CODES for annotation on purchase orders are obtainable from the Alphabetical Vendor Edit Table available at your department’s fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

COMPLIANCE PURSUANT TO HRS §103D-310(c). Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Price List Contract No. 22-02. No further compliance verification is required prior to issuing a contract, purchase order or pCard payment when utilizing this contract.

PURCHASING CARD (pCard). The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive department/agencies, excluding the DOE, HHSC, OHA, and UH, for orders totaling less than $2,500. For purchases of $2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

PURCHASE ORDERS may be issued for purchases of $2,500 or more and for Contractor who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or who charge its customers a transaction fee for the usage.

SPO PL Contract No. 22-02 will be typed on purchase orders issued against this price list contract. For pCard purchases, the SPO PL Contract No. 22-02 shall be notated on the appropriate transaction document.

UNIT PRICES include delivery to destination and all other costs except the State General Excise Tax (GET). Agencies are advised to add the tax amount to their purchase order total.
STATE GENERAL EXCISE TAX (GET) AND COUNTY SURCHARGE shall not exceed the following rates if seller elects to pass on the charges to its customers.

<table>
<thead>
<tr>
<th>COUNTY</th>
<th>COUNTY SURCHARGE TAX RATE</th>
<th>STATE GET</th>
<th>MAX PASS-ON TAX RATE</th>
<th>EXPIRATION DATE OF SURCHARGE TAX RATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>C&amp;C OF HONOLULU</td>
<td>0.50%</td>
<td>4.0%</td>
<td>4.7120%</td>
<td>12/31/2030</td>
</tr>
<tr>
<td>HAWAII</td>
<td>0.50%</td>
<td>4.0%</td>
<td>4.7120%</td>
<td>12/31/2030</td>
</tr>
<tr>
<td>COUNTY OF MAUI (including Molokai and Lanai)</td>
<td>0.0%</td>
<td>4.0%</td>
<td>4.1666%</td>
<td>No county surcharge</td>
</tr>
<tr>
<td>KAUAI</td>
<td>0.50%</td>
<td>4.0%</td>
<td>4.7120%</td>
<td>12/31/2030</td>
</tr>
</tbody>
</table>

The GET or use tax and county surcharge may be added to the invoice as a separate line item and shall not exceed the current max pass-on tax rate(s) for each island.

County surcharges on state general excise (GE) tax or Use tax may be visibly passed on but is not required. For more information on county surcharges and the max pass-on tax rate, please visit the Department of Taxation’s website at http://tax.hawaii.gov/geninfo/countytsurcharge.

PAYMENTS are to be made to the remittance address of the Contractor(s). HRS §103-10, HRS, provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

VENDOR AND PRODUCT EVALUATION. Form SPO-012, Evaluation: Vendor or Product, for the purpose of addressing concerns on this price list contract, is available to agencies at the SPO website: http://spo.hawaii.gov. Click on Forms on the home page.

PRICE LIST CONTRACT AVAILABLE ON THE INTERNET at the SPO website: http://spo.hawaii.gov. Click on Price & Vendor List Contracts on the home page.

ORDERING INSTRUCTIONS

ORDERING on a timely basis is the responsibility of each agency. Orders shall be issued on an as-needed basis during the price list contract period, and will use either the pCard or purchase order when placing order(s). Contractor is not obligated to accept any order received after the contract expiration date, however, Contractor shall fill timely orders for which delivery may extend beyond the expiration date. Agencies shall not issue purchase orders specifying delivery after the price list contract expiration date.

Contact
Customer Service Phone: (808) 836-3775
Fax: (808) 836-4696
Email: info@emsshi.com
PRINTING will be in accordance with samples provided by the ordering agency.

PROOFS must be approved by each ordering agency before final run-off. Contractor shall contact each ordering agency to arrange for proof approvals.

DELIVERIES by the contractor shall be delivered to ordering agency within ten (10) working days from receipt of signed approval of the Final Proof.

Contractor shall make shipment to the ordering agency designated on the order. On orders where the delivery address is not stated, the Contractor shall contact the appropriate ordering agency to obtain the delivery address.

All orders shall be shipped the most economical method and price will be all-inclusive.

Agencies are advised to inspect the merchandise delivered. Any products damaged, defective or spoiled will not be accepted by the ordering agencies and the Contractor shall be responsible for replacing them.

Prior to shipment, the Contractor shall contact the appropriate ordering agency to coordinate the delivery arrangements.

Should the contractor fail or delay in the completion of delivery in accordance with the terms of the contract and the State finds it necessary to buy said Letterheads, Imprinted Envelopes, and Business Cards from another supplier at emergency or premium cost, the State shall have the right to assess the entire cost thereof to the Contractor.

EXPEDITED DELIVERY shall be delivered to the ordering agency within five (5) working days from receipt of Final Proof at an additional cost as shown on the pricelist on pages 6-7.
### PRICE LIST

#### Group A

<table>
<thead>
<tr>
<th>Item</th>
<th>Description - Letterheads</th>
<th>Price per 500</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>8-1/2&quot; X 11, 24 lb., White Wove</td>
<td>$59.28 /box</td>
</tr>
</tbody>
</table>

**Additional Charges:**

- 8-1/2" X 11, 24 lb., White Wove with State seal with Gold foil stamping: $82.08 /box
- 8-1/2" X 11, 24 lb., White Wove with State seal with Color ink: $69.92 /box

*Expedited Delivery Charge*  
$25.00

Packaging: 500 Letterheads per box

#### Group B

<table>
<thead>
<tr>
<th>Item</th>
<th>Description - Imprinted Envelopes</th>
<th>Price per 500</th>
</tr>
</thead>
<tbody>
<tr>
<td>B</td>
<td>Size 6-3/4, 3-5/8&quot; x 6-1/2&quot;, 24 lb., white wove</td>
<td>$56.24 /box</td>
</tr>
<tr>
<td>C</td>
<td>Size 9, 3-7/8&quot; x 8-7/8&quot;, 24 lb., white wove</td>
<td>$68.40 /box</td>
</tr>
<tr>
<td>D</td>
<td>Size 10, 4-1/8&quot; x 9-1/2&quot;, regular, 24 lb., white wove</td>
<td>$54.72 /box</td>
</tr>
<tr>
<td>E</td>
<td>Size 10, 4-1/8&quot; x 9-1/2&quot;, window, 24 lb., white wove, single window is 1-1/8&quot; x 4-1/2&quot;, positioned 1/2&quot; from the bottom and 7/8&quot; from the left edge of the envelope</td>
<td>$57.76 /box</td>
</tr>
<tr>
<td>F</td>
<td>Size 10, 4-1/8&quot; x 9-1/2&quot;, window, 24 lb., security lined, white wove, single window is 1-1/8&quot; x 4-1/2&quot;, positioned 1/2&quot; from the bottom and 7/8&quot; from the left edge of the envelope</td>
<td>$60.80 /box</td>
</tr>
</tbody>
</table>

*Expedited Delivery Charge*  
$25.00

Packaging: 500 Imprinted Envelopes per box
### Group C

<table>
<thead>
<tr>
<th>Item</th>
<th>Description - Business Cards</th>
<th>Price per 250</th>
<th>Price per 500</th>
</tr>
</thead>
<tbody>
<tr>
<td>G</td>
<td>Standard Business Card size: 3-⅛&quot; x 2&quot;</td>
<td>$44.08 /box</td>
<td>$88.16 /box</td>
</tr>
</tbody>
</table>

**Additional Charges:**

- Standard Business Card size: 3-⅛" x 2" with State seal with gold foil stamping  
  $47.12 /box  
  $92.72 /box

- Standard Business Card size: 3-⅛" x 2" with State seal with color ink  
  $47.12 /box  
  $92.72 /box

**Expedited Delivery Charge**  
$25.00

Packaging: 250 Business Cards per box

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**NOTE:** State Seal or Department Logo with gold foil stamping is reflective and flat (not textured and not embossed). Let Contractor know if you would like to view a hardcopy sample of State Seal or Department Logo with gold foil stamping.