May 12, 2022

TO: Executive Departments/Agencies
City and County of Honolulu
Department of Education
Honolulu City Council
Hawaii Health Systems Corporation
Honolulu Board of Water Supply
Office of Hawaiian Affairs
Honolulu Authority for Rapid Transportation
University of Hawaii
County of Hawaii
Public Charter School Commission and Schools
Hawaii County Council
House of Representatives
County of Hawaii – Department of Water Supply
Senate
County of Maui
Judiciary
County of Kauai
County of Maui – Department of Water Supply

FROM: Bonnie Kahakui, Acting Administrator

SUBJECT: Change No. 8
SPO Vendor List Contract No. 18-03
MAILROOM EQUIPMENT, SUPPLIES, AND MAINTENANCE - STATEWIDE
NASPO ValuePoint Solicitation No. ADSPO16-00006328
Expires: December 31, 2022

The following changes have been made:

1. The contract is extended to December 31, 2022.
2. The contact information for DOE, HART, County of Maui- Department of Water Supply, and Kauai County Council is updated.
3. Pitney Bowes Inc. contractor information is updated.

The current vendor list contract incorporating Change No. 8 is available on the SPO website: http://spo.hawaii.gov. Click on Price & Vendor Lists Contracts on the home page.

If you have any questions, please contact Carey Ann Sasaki at (808) 586-0575 or careyann.r.sasaki@hawaii.gov.
**WHERE TO FIND:**

Information on NASPO ValuePoint ................................................................. 1
Participating Jurisdictions, Points of Contact ....................................................... 2
Nonprofit Organizations, Contractor Listing, Vendor Codes ............................ 3
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INFORMATION ON NASPO VALUEPOINT

The NASPO ValuePoint Cooperative Purchasing Organization, formerly Western States Contracting Alliance (WSCA) - National Association of State Procurement Officials (NASPO), is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. NASPO ValuePoint Purchasing Organization, LLC seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Arizona is the current lead agency and contract administrator for the NASPO ValuePoint Mailroom Equipment, Supplies and Maintenance contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization, LLC and contracts were awarded to nine qualified Contractors. The State of Hawaii has signed Participating Addenda with three Contractors.


For additional information on this contract, visit the NASPO ValuePoint website at www.naspovaluepoint.org.
PARTICIPATING JURISDICTIONS listed below have signed a memorandum of agreement with the SPO and are authorized to utilize this vendor list contract.

- Executive Departments/Agencies
- City and County of Honolulu (C&C of Honolulu)
- Department of Education
- Honolulu City Council
- Hawaii Health Systems Corporation
- Honolulu Board of Water Supply
- Office of Hawaiian Affairs
- Honolulu Authority for Rapid Transportation
- University of Hawaii
- County of Hawaii
- Public Charter School Commission and Schools
- Hawaii County Council
- House of Representatives
- County of Hawaii-Department of Water Supply
- Senate
- County of Maui
- Judiciary
- County of Maui-Department of Water Supply
- Honolulu City Council
- County of Kauai
- Honolulu Board of Water Supply
- Kauai County Council
- Honolulu Authority for Rapid Transportation
- County of Kauai
- County of Kauai-Department of Water

The participating jurisdictions are not required but may purchase from this vendor list contract, and requests for exception from the contract is not required. Participating jurisdictions are allowed to purchase from other contractors, however, HRS chapter 103D and the procurement rules apply to purchases by using the applicable procurement method and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources will be at the discretion of the participating jurisdiction.

POINTS OF CONTACT. Questions regarding the products listed, ordering, pricing, and status should be directed to the Contractor(s).

Procurement questions or concerns may be directed as follows:

<table>
<thead>
<tr>
<th>Jurisdiction</th>
<th>Name</th>
<th>Phone</th>
<th>Fax</th>
<th>E-mail</th>
</tr>
</thead>
<tbody>
<tr>
<td>Executive</td>
<td>Carey Ann Sasaki</td>
<td>586-0575</td>
<td>586-0570</td>
<td><a href="mailto:careyann.r.sasaki@hawaii.gov">careyann.r.sasaki@hawaii.gov</a></td>
</tr>
<tr>
<td>DOE</td>
<td>Procurement Staff</td>
<td>675-0130</td>
<td>675-0133</td>
<td><a href="mailto:G-OFS-DOE-Procurement@k12.hi.us">G-OFS-DOE-Procurement@k12.hi.us</a></td>
</tr>
<tr>
<td>HHSC</td>
<td>Nancy Delima</td>
<td>359-0994</td>
<td></td>
<td><a href="mailto:ndelima@hhsc.org">ndelima@hhsc.org</a></td>
</tr>
<tr>
<td>OHA</td>
<td>Christopher Stanley</td>
<td>594-1833</td>
<td>594-1865</td>
<td><a href="mailto:chriss@oha.org">chriss@oha.org</a></td>
</tr>
<tr>
<td>UH</td>
<td>Karlee Hisashima</td>
<td>956-8687</td>
<td>956-2093</td>
<td><a href="mailto:karlee@hawaii.edu">karlee@hawaii.edu</a></td>
</tr>
<tr>
<td>Public Charter School Commission</td>
<td>Danny Vasconcellos</td>
<td>586-3775</td>
<td>586-3776</td>
<td><a href="mailto:danny.vasconcellos@spcsc.hawaii.gov">danny.vasconcellos@spcsc.hawaii.gov</a></td>
</tr>
<tr>
<td>and Schools</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>House</td>
<td>Brian Takeshita</td>
<td>586-6423</td>
<td>586-6401</td>
<td><a href="mailto:takeshita@capitol.hawaii.gov">takeshita@capitol.hawaii.gov</a></td>
</tr>
<tr>
<td>Senate</td>
<td>Carol Taniguchi</td>
<td>586-6720</td>
<td>586-6719</td>
<td><a href="mailto:c.taniguchi@capitol.hawaii.gov">c.taniguchi@capitol.hawaii.gov</a></td>
</tr>
<tr>
<td>Judiciary</td>
<td>Tritia Cruz</td>
<td>538-5805</td>
<td>538-5802</td>
<td><a href="mailto:tritia.l.cruz@courts.hawaii.gov">tritia.l.cruz@courts.hawaii.gov</a></td>
</tr>
<tr>
<td>C&amp;C of Honolulu</td>
<td>Procurement Specialist</td>
<td>768-5535</td>
<td>768-3299</td>
<td><a href="mailto:bfspurchasing@honolulu.gov">bfspurchasing@honolulu.gov</a></td>
</tr>
<tr>
<td>Honolulu City Council</td>
<td>Kendall Amazaki, Jr.</td>
<td>768-5084</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Nanette Saito</td>
<td></td>
<td>768-5085</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Honolulu Board of Water Supply</td>
<td>Procurement Office</td>
<td>748-5071</td>
<td></td>
<td><a href="mailto:fn_procurement@hbws.org">fn_procurement@hbws.org</a></td>
</tr>
<tr>
<td>HART</td>
<td>Dean Matro</td>
<td>768-6246</td>
<td></td>
<td><a href="mailto:dean.matro@honolulu.gov">dean.matro@honolulu.gov</a></td>
</tr>
</tbody>
</table>

Mailroom Equipment, Supplies and Maintenance 2 SPO VL Contract No. 18-03
01/08/2018-12/31/2022
USE OF THIS VENDOR LIST CONTRACT BY NONPROFIT ORGANIZATIONS. Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price and vendor list contracts.

A listing of these nonprofit organizations is available at the SPO website: [http://spo.hawaii.gov](http://spo.hawaii.gov). Click on For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.

If a nonprofit wishes to purchase from an SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor (participation must be mutually agreed upon, for example). A Contractor may choose to deny participation by a nonprofit. However, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than an SPO price list or vendor list contractor(s).

CONTRACTORS. The following contractors are authorized to provide Mailroom Equipment, Supplies and Maintenance for the categories stated. They have signed a Master Agreement with the State of Arizona and a Participating Addendum with the Hawaii State Procurement Office. Note: Pitney Bowes, Inc. partially assigned their Master Agreement to DMT Solutions Global Corporation dba BlueCrest, which is now known as Contract No. CTR044595.

<table>
<thead>
<tr>
<th>Contractor</th>
<th>Master Agreement No. or Contract No.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quadient, Inc.</td>
<td>ADSPO16-169901</td>
</tr>
<tr>
<td>Pitney Bowes Inc.</td>
<td>ADSPO16-169897</td>
</tr>
<tr>
<td>DMT Solutions Global Corporation dba BlueCrest</td>
<td>CTR044595</td>
</tr>
</tbody>
</table>

VENDOR CODES for annotation on purchase orders are obtainable from the Alphabetical Vendor Edit Table available at your department’s fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

Mailroom Equipment, Supplies and Maintenance 3 SPO VL Contract No. 18-03 01/08/2018-12/31/2022
COMPLIANCE PURSUANT TO HRS §103D-310(c). Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Vendor List Contract No. 18-03. No further compliance verification is required prior to issuing a contract, purchase order or pCard payment when utilizing this contract.

SOFTWARE AGREEMENTS. Software subscription terms and software license terms shall be mutually agreed upon in writing by the Participating Entity and the Contractor. Participating Entity shall check with their legal counsel prior to signing any software agreements.

PURCHASING CARD (pCard). The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive departments/agencies, excluding the DOE, HHSC, OHA, and UH, for orders totaling less than $2,500. For purchases $2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order. Note: pCard payments are not accepted for postage.

PURCHASE ORDER (PO) may be issued for purchase $2,500 or more; and for Contractors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or charge its customers a transaction fee for the usage.

SPO VL CONTRACT NO. 18-03 AND MASTER AGREEMENT NO. ADSPO16-169901 (for Quadient) OR MASTER AGREEMENT NO. ADSPO16-169897 (for Pitney Bowes) OR CONTRACT NO. CTR044595 (for DMT Solutions Global Corporation dba BlueCrest) shall be typed on purchase orders issued against this vendor list contract. For pCard purchases with Quadient or Pitney Bowes or DMT Solutions Global Corporation dba BlueCrest, the SPO VL Contract No. 18-03 and Master Agreement No. or Contract No. shall be notated on the appropriate transaction document.

STATE GENERAL EXCISE TAX (GET) AND COUNTY SURCHARGE shall not exceed the following rates if seller elects to pass on the charges to its customers.

<table>
<thead>
<tr>
<th>COUNTY</th>
<th>COUNTY SURCHARGE TAX RATE</th>
<th>STATE GET</th>
<th>MAX PASS-ON TAX RATE</th>
<th>EXPIRATION DATE OF SURCHARGE TAX RATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>C&amp;C OF HONOLULU</td>
<td>0.50%</td>
<td>4.0%</td>
<td>4.7120%</td>
<td>12/31/2030</td>
</tr>
<tr>
<td>HAWAII</td>
<td>0.50%</td>
<td>4.0%</td>
<td>4.7120%</td>
<td>12/31/2030</td>
</tr>
<tr>
<td>COUNTY OF MAUI (including Molokai and Lanai)</td>
<td>0.0%</td>
<td>4.0%</td>
<td>4.1666%</td>
<td>No county surcharge</td>
</tr>
<tr>
<td>KAUAI</td>
<td>0.50%</td>
<td>4.0%</td>
<td>4.7120%</td>
<td>12/31/2030</td>
</tr>
</tbody>
</table>

The GET or use tax and county surcharge may be added to the invoice as a separate line item and shall not exceed the current max pass-on tax rate(s) for each island. County surcharges on state general excise (GE) tax or Use tax may be visibly passed on but is not required. For more information on county surcharges and the max pass-on tax rate, please visit the Department of Taxation’s website at [http://tax.hawaii.gov/geninfo/countysurcharge](http://tax.hawaii.gov/geninfo/countysurcharge).

Mailroom Equipment, 4 Supplies and Maintenance
PAYMENTS are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard (except for postage).

VENDOR AND PRODUCT EVALUATION form SPO-012, for the purpose of addressing concerns on this vendor list contract, is available to agencies at the SPO website: http://spo.hawaii.gov. Click on Forms on the home page.

VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET at the SPO website: http://spo.hawaii.gov. Click on Price & Vendor List Contracts on the home page.
HOW TO USE THIS VENDOR LIST CONTRACT:

- Currently, there are three contractors listed on this vendor list contract. Agency shall obtain written quotes from all vendors in that category. See Vendor Category Chart below.

- Agency shall inform vendor that price quote is in reference to the applicable NASPO ValuePoint Mailroom Equipment, Supplies and Maintenance Master Agreement No. or Contract No. and the State Procurement Office Vendor List Contract No. 18-03.

- Agency chooses the option that works best for their situation. Personnel utilizing this Vendor List Contract may use the form SPO-010, Record of Procurement, which is available on the SPO website: http://spo.hawaii.gov; click on Forms on the SPO homepage.

CONTRACTOR CATEGORY CHART

<table>
<thead>
<tr>
<th>Category</th>
<th>Quadient</th>
<th>Pitney Bowes</th>
<th>BlueCrest</th>
</tr>
</thead>
<tbody>
<tr>
<td>Postage Meter Rental</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mailing Systems, Ultra Low Volume</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Mailing Equipment, Mailing Systems, Low Volume</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Mailing Equipment, Mailing Systems, Medium Volume</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Mailing Systems, High Volume</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Mailing System, Production</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Integrated Postal Scales</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Letter Openers, Low Volume</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Letter Openers, High Volume</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Letter Folders, Low Volume</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Letter Folders, High Volume</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Inserters, Production</td>
<td>-</td>
<td>-</td>
<td>X</td>
</tr>
<tr>
<td>Folder/Inserters, Low Volume</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Folder/Inserters, Medium Volume</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Folder/Inserters, High Volume</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Software (PC Postage)</td>
<td>-</td>
<td></td>
<td>X</td>
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<tr>
<td>Envelope Addressing System, Low Volume Ink Jet</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Envelope Addressing System, Medium Volume Ink Jet</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Envelope Addressing System, High Volume Ink Jet</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Envelope Addressing System, Production Ink Jet</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tabbers, Low Volume</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tabbers, Medium Volume</td>
<td>X</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Tabbers, High Volume</td>
<td>-</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Pressure Sealing, Production</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Pre-Sorting Equipment, Production</td>
<td>-</td>
<td>-</td>
<td>X</td>
</tr>
<tr>
<td>Extractors</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Mailing Specific Furniture</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Software, License and Subscription</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Software Consulting</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Training</td>
<td>X</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Design Production</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Install Assembly Production</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Relocation Services</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Equipment Lease</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Equipment Rental</td>
<td>X</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
CONTRACTOR INFORMATION
Quadient, Inc. (formerly Neopost USA Inc.) Master Agreement No. ADSPO16-169901

QUADIENT ORDERS*
Quadient, Inc. or Quadient Leasing USA, Inc.
478 Wheelers Farms Rd.
Milford, CT 06461
*Note: Quadient requires Wheelers Farms Road Address to be listed on the Purchase Order also.

REMITTANCE ADDRESS

<table>
<thead>
<tr>
<th>Lease Payments (Quadient)</th>
<th>Quadient Payments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quadient Leasing USA, Inc.</td>
<td>Quadient, Inc.</td>
</tr>
<tr>
<td>Dept. 3682</td>
<td>Dept. 3689</td>
</tr>
<tr>
<td>PO Box 123682</td>
<td>PO Box 123689</td>
</tr>
<tr>
<td>Dallas, TX 75312-3682</td>
<td>Dallas, TX 75312-3689</td>
</tr>
</tbody>
</table>

CONTACT INFORMATION

| Contact: | Stacey Graham |
| Email: | s.graham@quadient.com |
| Phone: | (281) 928-7116 |
| Fax: | (832) 553-7337 |

AUTHORIZED DEALER (All payments shall be made to Quadient, Inc. or Quadient Leasing USA, Inc. as appropriate)

| Dealer Name: | Integrated Business Solutions of Hawaii |
| Dealer Address: | 99-1046 Iwaena Street |
| Point of Contact: | Mike Murray |
| Phone: | (808) 545-5540 |
| Fax: | (808) 853-3101 |
| Email: | mike@businessworkshawaii.com |
| Website: | www.businessworkshawaii.com |

AWARDED CATEGORIES

- Postage Meter Rental
- Ultra Low Volume Mailing Systems
- Low Volume Mailing Systems
- Medium Volume Mailing Systems
- High Volume Mailing Systems
- Production Volume Mailing Systems
- Integrated Postal Scales
- Low Volume Letter Openers
- High Volume Letter Openers
- Low Volume Letter Folders
- High Volume Letter Folders
- Low Volume Folder-Inserters
- Medium Volume Folder-Inserters
- High Volume Folder-Inserters
- Production Folder-Inserters
- Low Volume Ink Jet Envelope Addressing System
- Medium Volume Ink Jet Envelope Addressing System
- High Volume Ink Jet Envelope Addressing System
- Production Ink Jet Envelope Addressing System
- Low Volume Tabbers
- Medium Volume Tabbers
- Software License & Subscription
- Software Consulting
- Training
- Design Production
- Install Assembly Production
- Relocation Services
- Equipment Lease
- Equipment Rental
Pitney Bowes Inc.

Master Agreement No. ADSPO16-169897

BUSINESS ADDRESS

Corporate:
3001 Summer Street
Stamford, CT 06926

REMITTANCE ADDRESS (For Sale, Rental, Supplies, and Services Payments)

Pitney Bowes Inc.
PO Box 981039
Boston, MA 02298-1039

Address Overnight:
Pitney Bowes Inc
Attn: Box 981039
10 Dan Road, Door #2
Canton, MA 02021

REMITTANCE ADDRESS (For Lease Payments)

Pitney Bowes Global Financial Services LLC
PO Box 981022
Boston, MA 02298-1022

Address Overnight:
Pitney Bowes Global Financial Services LLC
Attn: Box 981022
10 Dan Road, Door #2
Canton, MA 02021

CONTACT INFORMATION

Contact: Joanne Drummond, Major Account Manager
Email: joanne.drummond@pb.com
Phone: (808) 561-7436
Fax: (203) 460-5516

Contact: Francie Coffey, Director of Government and Non-Profit Sales, Pac West Region
Email: Francie.coffey@pb.com
Phone: (213) 256-1917
Fax: (203) 460-9181

NASPO VP Website: 2017-2022/pitney-bowes-inc-existing/

AWARDED CATEGORIES

- Postage Meter Rental
- Ultra Low Volume Mailing Systems
- Low Volume Mailing Systems
- Medium Volume Mailing Systems
- High Volume Mailing Systems
- Production Volume Mailing Systems
- Integrated Postal Scales
- Low Volume Letter Openers
- High Volume Letter Openers
- Low Volume Letter Folders
- High Volume Letter Folders
- Low Volume Folder-Inserters
- Medium Volume Folder-Inserters
- High Volume Folder-Inserters
- Production Folder-Inserters
- Low Volume Ink Jet Envelope Addressing System
- Medium Volume Ink Jet Envelope Addressing System
- High Volume Ink Jet Envelope Addressing System
- Inserters, Production
- Software (PC Postage)
- High Volume Tabbers
- Software License & Subscription
- Software Consulting
- Pre-Sorting Equipment, Production
- Design Production
- Install Assembly Production
- Equipment Lease

Note: The Participating Addendum (PA) between Pitney Bowes Inc. and the State of Hawaii has been amended to reflect a change in terminology from “Meter Rental” to “Meter Services”. PA Attachments 1 – 3 (Lease and Rental Terms and Conditions) and the Pitney Bowes price book have been updated to reflect terminology changes. See updated Hawaii PA and Pitney Bowes price book on the NASPO ValuePoint website at the link above.
DMT Solutions Global Corporation
dba BlueCrest

**BUSINESS ADDRESS**

Corporate:
37 Executive Drive
Danbury, CT 06810

**REMITTANCE ADDRESS** (For Sales, Supplies, and Services Payments)

DMT Solutions Global Corporation
dba BlueCrest
PO Box 74007412
Chicago, IL 60674-7412

**CONTACT INFORMATION**

<table>
<thead>
<tr>
<th>Contact</th>
<th>Phone: (310) 714-9945</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thomas J. Tanaka, Print and Mail Solutions Account Executive</td>
<td>Email: <a href="mailto:tomtanaka@bluecrestinc.com">tomtanaka@bluecrestinc.com</a></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Contact</th>
<th>Phone: (707) 321-3245</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thomas Randolph, Account Executive</td>
<td>Email: <a href="mailto:Thomas.Randolph@bluecrestinc.com">Thomas.Randolph@bluecrestinc.com</a></td>
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</tbody>
</table>

**Website:**
https://www.bluecrestinc.com/

**NASPO VP Website:**

**AWARDED CATEGORIES- DMT Product Line**

- Production Folder-Inserters
- Inserters, Production
- Software License & Subscription
- Pre-Sorting Equipment, Production