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BONNIE KAHAKUI  
ACTING ADMINISTRATOR

**STATE OF HAWAII**  
**STATE PROCUREMENT OFFICE**

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September 13, 2022

TO: Executive Departments/Agencies  
Department of Education  
Hawaii Health Systems Corporation  
Office of Hawaiian Affairs  
University of Hawaii  
Public Charter School Commission  
and Schools  
House of Representatives  
Senate  
Judiciary

City and County of Honolulu  
Honolulu City Council  
Honolulu Board of Water Supply  
Honolulu Authority for Rapid Transportation  
County of Hawaii  
Hawaii County Council  
County of Hawaii-Department of Water Supply  
County of Maui  
Maui County Council  
County of Maui-Department of Water Supply  
County of Kauai  
Kauai County Council  
County of Kauai – Department of Water

FROM: Bonnie Kahakui, Acting Administrator *Bonnie A. Kahakui*

SUBJECT: **Change No. 13**  
SPO Vendor List Contract No. 20-04  
**NASPO VALUEPOINT PROFESSIONAL GRADE TOOLS AND DIAGNOSTIC EQUIPMENT  
STATEWIDE**  
Master Contract RFP NO. MA-818  
**Expires: June 30, 2023**

The following changes are made to the vendor list contract:

1. Holly Perdido is removed from the County of Maui – Department of Water Supply.
2. Government Specialist Joshua Hoelker is replaced with Stephanie George for Hilti Inc.
3. A provision for final payment and compliance pursuant to HRS §103-53 has been added to the Price List.

The current vendor list contract incorporating Change No. 13 is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

If you have any questions, please contact Matthew Chow at (808) 586-0577 or [matthew.m.chow@hawaii.gov](mailto:matthew.m.chow@hawaii.gov).

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**STATE OF HAWAII  
STATE PROCUREMENT OFFICE**

**SPO Vendor List Contract No. 20-04**  
Includes Change No.13  
Effective: 09/13/2022

**THIS SPO VENDOR LIST CONTRACT IS FOR AUTHORIZED BUSINESS USE ONLY.**

**NASPO VALUEPOINT  
PROFESSIONAL GRADE TOOLS AND DIAGNOSTIC  
EQUIPMENT**

(NASPO VALUEPOINT #MA-818)  
**November 15, 2019 to June 30, 2023**

**INFORMATION ON NASPO VALUEPOINT**

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state government, including local government, of which the State of Hawaii is a member. The NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Oklahoma is the current lead agency and contract administrator for the NASPO ValuePoint Professional Grade Tools and Diagnostic Equipment contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization, LLC and contracts were awarded to six qualified Contractors. The State of Hawaii has signed a Participating Addendum with five Contractors.

The purpose of this contract is to provide participating agencies Professional Grade Tools and Diagnostic Equipment at favorable pricing because of the collective volume of potential purchases.

For additional information on this contract, visit the NASPO ValuePoint website at <https://www.naspovaluepoint.org/portfolio/professional-grade-tools-diagnostic-equipment-2018-2023/>.



**PARTICIPATING JURISDICTIONS** listed below have signed a cooperative agreement with the SPO and are authorized to utilize this price list contract.

Executive Departments/Agencies	City and County of Honolulu
Department of Education	Honolulu City Council
Hawaii Health Systems Corporation	Honolulu Board of Water Supply
Office of Hawaiian Affairs	Honolulu Authority for Rapid Transportation
University of Hawaii	County of Hawaii
Public Charter School Commission and Schools	Hawaii County Council
House of Representatives	County of Hawaii – Department of Water Supply
Senate	County of Maui
Judiciary	Maui County Council
	County of Maui – Department of Water Supply
	County of Kauai
	Kauai County Council
	County of Kauai – Department of Water

The participating jurisdictions are not required but may purchase from this price list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D, and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

**POINT OF CONTACT.** Questions regarding the products listed, ordering, pricing and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Telephone	FAX	E-mail
Executive	Matthew Chow	586-0577	586-0570	<a href="mailto:matthew.m.chow@hawaii.gov">matthew.m.chow@hawaii.gov</a>
Department of Education (DOE)	Procurement Staff	675-0130	675-0133	<a href="mailto:G-OFS-DOE-Procurement@k12.hi.us">G-OFS-DOE-Procurement@k12.hi.us</a>
Hawaii Health Systems Corporation (HHSC)	Nancy Delima	359-0994	n/a	<a href="mailto:ndelima@hhsc.org">ndelima@hhsc.org</a>
Office of Hawaiian Affairs (OHA)	Christopher Stanley	594-1833	594-1865	<a href="mailto:chriss@oha.org">chriss@oha.org</a>
University of Hawaii (UH)	Karlee Hisashima	956-8687	956-2093	<a href="mailto:karlee@hawaii.edu">karlee@hawaii.edu</a>
Public Charter School Commission and Schools	Danny Vasconcellos	586-3775	586-3776	<a href="mailto:danny.vasconcellos@spcsc.hawaii.gov">danny.vasconcellos@spcsc.hawaii.gov</a>
House of Representatives (House)	Brian Takeshita	586-6423	586-6401	<a href="mailto:takeshita@capitol.hawaii.gov">takeshita@capitol.hawaii.gov</a>
Senate	Carol Taniguchi	586-6720	586-6719	<a href="mailto:c.taniguchi@capitol.hawaii.gov">c.taniguchi@capitol.hawaii.gov</a>
Judiciary	Tritia Cruz	538-5805	538-5802	<a href="mailto:tritia.l.cruz@courts.hawaii.gov">tritia.l.cruz@courts.hawaii.gov</a>
Honolulu City and County (C&C)	Procurement Specialist	768-5535	768-3299	<a href="mailto:bfsprocurement@honolulu.gov">bfsprocurement@honolulu.gov</a>
Honolulu City Council	Kendall Amazaki, Jr.	768-5084	n/a	<a href="mailto:kamazaki@honolulu.gov">kamazaki@honolulu.gov</a>
Honolulu City Council	Nanette Saito	768-5085	768-5011	<a href="mailto:nsaito@honolulu.gov">nsaito@honolulu.gov</a>
Honolulu Board of Water Supply	Procurement Office	748-5071	n/a	<a href="mailto:fn_procurement@hbws.org">fn_procurement@hbws.org</a>
Honolulu Authority for Rapid Transportation (HART)	Dean Matro	768-6246	n/a	<a href="mailto:dean.matro@honolulu.gov">dean.matro@honolulu.gov</a>

County of Hawaii	Diane Nakagawa	961-8440	n/a	<a href="mailto:Diane.Nakagawa@hawaiicounty.gov">Diane.Nakagawa@hawaiicounty.gov</a>
Hawaii County Council	Diane Nakagawa	961-8440	n/a	<a href="mailto:Diane.Nakagawa@hawaiicounty.gov">Diane.Nakagawa@hawaiicounty.gov</a>
County of Hawaii - Department of Water Supply	Ka'iulani L. Matsumoto	961-8050 ext. 224	961-8657	<a href="mailto:kmatsumoto@hawaiidws.org">kmatsumoto@hawaiidws.org</a>
County of Maui	Jared Masuda	463-3816	n/a	<a href="mailto:jared.masuda@co.maui.hi.us">jared.masuda@co.maui.hi.us</a>
Maui County Council	Marlene Rebugio	270-7838	n/a	<a href="mailto:marlene.rebugio@mauicounty.us">marlene.rebugio@mauicounty.us</a>
County of Maui - Department of Water Supply	Kenneth L. Bissen	270-7684	270-7136	<a href="mailto:ken.bissen@co.maui.hi.us">ken.bissen@co.maui.hi.us</a>
County of Kauai	Ernest Barreira	241-4295	241-6297	<a href="mailto:ebarreira@kauai.gov">ebarreira@kauai.gov</a>
Kauai County Council	Codie Tabalba	241-4193	241-6349	<a href="mailto:ctabalba@kauai.gov">ctabalba@kauai.gov</a>
Kauai County Council	Scott Sato	241-4810	241-6349	<a href="mailto:ssato@kauai.gov">ssato@kauai.gov</a>
County of Kauai - Department of Water	Marcelino Soliz	245-5470	245-5813	<a href="mailto:msoliz@kauaiwater.org">msoliz@kauaiwater.org</a>

**USE OF THIS LIST CONTRACT BY NONPROFIT ORGANIZATIONS.** Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price and vendor list contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wishes to purchase from an SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor (participation must be mutually agreed upon, for example). A Contractor may choose to deny participation by a nonprofit. However, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than an SPO price list contract vendor(s).

**AUTHORIZED CONTRACTORS.** The following Contractors are authorized to provide professional grade tools and diagnostic equipment. They have signed a Master Agreement with the State of Oklahoma and a Participating Addendum with the Hawaii State Procurement Office.

<u>Company Name</u>	<u>Master Price Agreement Number</u>
Hilti, Inc.	OK-MA-818-010
Sid Tool Co., dba MSC Industrial Supply Co.	OK-MA-818-020
Snap-on Industrial	OK-MA-818-040
Genuine Parts Company dba NAPA	OK-MA-818-025

**EMERGENCY PURCHASE.** The FEMA special provisions are included in the contract to allow departments/agencies to make purchases from the following contractors during a declared emergency and seek FEMA reimbursement. For more information, please visit: <https://spo.hawaii.gov/for-state-county-personnel/disaster-preparedness-procurement/fema-reimbursement/>

The following Contractors have agreed to the FEMA special provisions:

Hilti, Inc.  
MSC Industrial Supply Co.

**VENDOR CODES** for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

**COMPLIANCE PURSUANT TO HRS §103D-310(c).** Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Vendor List Contract No. 20-04. *No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.*

**PURCHASING CARD (pCard).** The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive department/agencies, excluding the DOE, HHSC, OHA, and UH, for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

**PURCHASE ORDERS** may be issued for purchases of \$2,500 or more and for vendors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or who charge its customers a transaction fee for the usage.

**SPO VL CONTRACT NO. 20-04 & NASPO VALUEPOINT MASTER AGREEMENT NUMBER** shall be typed on purchase orders issued against this vendor list contract. For pCard purchases, the SPO VL Contract No. 20-04 and the Master Agreement Number shall be notated on the appropriate transaction document.

**STATE GENERAL EXCISE TAX (GET) AND COUNTY SURCHARGE** shall not exceed the following rates if seller elects to pass on the charges to its customers.

COUNTY	COUNTY SURCHARGE TAX RATE	STATE GET	MAX PASS-ON TAX RATE	EXPIRATION DATE OF SURCHARGE TAX RATE
C&C OF HONOLULU	0.50%	4.0%	4.7120%	12/31/2030
HAWAII	0.50%	4.0%	4.7120%	12/31/2030
COUNTY OF MAUI (including Molokai and Lanai)	0.0%	4.0%	4.1666%	No county surcharge
KAUAI	0.50%	4.0%	4.7120%	12/31/2030

The GET or use tax and county surcharge may be added to the invoice as a separate line item and shall not exceed the current max pass-on tax rate(s) for each island.

County surcharges on state general excise (GE) tax or Use tax may be visibly passed on but is not required. For more information on county surcharges and the max pass-on tax rate, please visit the Department of Taxation's website at <http://tax.hawaii.gov/geninfo/countysurcharge>.

**PAYMENTS** are to be made to the remittance address of the Contractor(s). HRS §103-10, HRS, provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

**COMPLIANCE PURSUANT TO HRS §103-53.** All state and county contracting officers or agents shall withhold final payment of a contract until the receipt of tax clearances from the director of taxation and the Internal Revenue Service. This section does not apply to contracts of less than \$25,000.

**VENDOR AND PRODUCT EVALUATION.** Form SPO-012, Evaluation: Vendor or Product, for the purpose of addressing concerns on this price list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

**PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET** at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

**LEASE AGREEMENTS** are not authorized under this vendor list contract.

## AGENCY INSTRUCTIONS FOR PRICE QUOTES

1. Agency shall obtain a minimum of one (1) written price quote from an authorized vendor or authorized reseller for expenditures under \$5,000.
2. For expenditures of \$5,000 or more, agency shall obtain a minimum of two (2) written price quotes from two (2) different authorized vendors and/or authorized resellers.
3. Purchasing agencies are required to complete Form SPO-010, Record of Procurement, for expenditures \$5,000 or more. Form SPO-010 is available on the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

**CONSIDERATION OF QUOTES.** Agencies shall consider all responsive and responsible quotes received. An award shall be made to the vendor(s) offering the lowest price. If the lowest price does not meet the agencies specification requirement, the award may be made to the vendor(s) whose offer represents the best value to the agency. Best value means the most advantageous offer determined by evaluating and comparing all relevant criteria in addition to price so that the offer meeting the overall combination that best services the agency is selected. These criteria may include, in addition to others, the total cost of ownership, performance, history of the vendor, quality of goods, services, delivery and proposed technical performance.



**CONTRACTOR**

**AND**

**AUTHORIZED**

**RESELLER**

**CONTACT**

**INFORMATION**

# HILTI, INC.

MASTER AGREEMENT NO. OK-MA-818-010

**Business Address:**

Hilti, Inc. – Operation Center  
5400 South 122<sup>nd</sup> East Ave.  
Tulsa, OK 74146

**Remittance Address:**

Hilti, Inc.  
P.O. Box 650756  
Dallas, TX 75265-0756  
Vendor Code: 317978-01

## QUOTES AND PLACING ORDERS

### Quotes and Orders By Phone, In Store, Face-to-Face, Email or Online

**Quote or Order By Phone:**

Hilti Customer Service  
Government Specialist-Stephanie George  
P- 800-950-6119  
F- 800-950-6610  
Available Mon-Fri 6:00 AM – 7:00 PM CST

**Quote or Order By Walk in Hilti Store:**

Hilti Store – Walk in Location  
1505 Dillingham Blvd.  
Honolulu, HI 96817  
[E-government@hilti.com](mailto:E-government@hilti.com)  
Store Hours: Mon-Fri 7:00am – 4:00pm

**Quote or Order Local Acct Manager**

Conrad Vargas, Jr.  
Local Account Manager  
P - (808) 285-2482  
E - [Conrad.VargasJr@hilti.com](mailto:Conrad.VargasJr@hilti.com)

### **Email Ordering**

If you prefer ordering via email, Hilti can also speed up your order by converting your email into an automated order using Intelligent Quote Conversion (IQC):

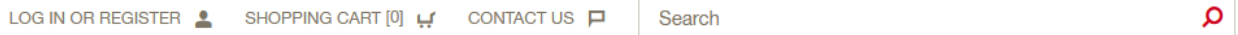
- Allows you to easily and quickly convert a quote into an order from within the quote email.
- Only 2 clicks to convert your quote, order placed within minutes, Intelligent Order Form (IOF).
- Hilti-built Excel ordering form with your custom data (items, pricing, ship-to, etc.).
- Submit order with a simple click of a button, order placed automatically Punchout/OCI link to Hilti Website. If you'd like to buy directly from Hilti Online, Hilti will be able to link to your system with Punchout/OCI. This transfers your Hilti shopping cart directly into your procurement system, helping to simplify your purchasing. eCatalog You can also get a customized electronic product catalog with your net pricing in the most popular formats like MS Excel, BMEcat, XML etc.

## HOW TO SETUP AN ACCOUNT ONLINE

### Agency Account Registration

- How to open an account online: Go to <https://www.hilti.com>

- Click on “Log in or Register in” in the navigation bar



- For new account, click on “Register Now” (red box to the right).
- Fill out the registration form.
- You will receive an activation email, open email and click on “Activate Account and Proceed”
- Then complete your personal profile (contact information page).
- Your account will be created and a conformation email will be sent as soon as the setup is done.
- Once you receive the conformation email, log out and log back in to active your account.
- For help with registration please go to [www.hilti.com](http://www.hilti.com), Hilti Website Help Center, Video Tutorials “How to register as a new customer”  
<https://www.hilti.com/content/hilti/W1/US/en/products/utilities-bar/help.html#nav/close>
- Online Ordering 24/7 at [www.hilti.com](http://www.hilti.com) computer, or tablet.
- Find out what’s in stock, [track-and-trace your delivery](#) or [order online and pick up your products](#) at the local [Hilti Store](#) (some limitations apply - contact Hilti for details).
- Hilti’s website is packed [www.hilti.com](http://www.hilti.com) with an abundance of [technical advice](#), from technical documents about Hilti’s products to an extensive [technical library](#) including [BIM/CAD](#) objects.
- Technical Library includes online access 24/7 to MSDS Sheets and Hilti Technical and ICC Testing Publications, FM Certifications, UL Approval Documents/Drawings.
- There are [technical tips and videos](#) to show you how to get the best out of Hilti’s products to get your work done faster and safer. Subscribe to Hilti’s YouTube Channel <https://www.youtube.com/user/HiltiNorthAmerica>
- Hilti is here to help if you can’t find something. Just [chat online](#) with Hilti’s customer service team, or [ask for a call back](#) during office hours  
<https://www.hilti.com/content/hilti/W1/US/en/services/buying-from-hilti/website.html#contact>
- Quick Access to documents and video library at <https://www.hilti.com/downloads>

If you need further assistance registering online, please contact Hilti’s Government Specialist, Stephanie George or Ella Smyth at 800-950-6119.

**DELIVERY** All tools and diagnostic equipment will be “Inside Deliveries” as designated by a representative of the participating agencies placing the order.

- Inside Delivery refers to a delivery to other than a loading dock, front lobby, or reception area. Specific delivery instructions will be noted on the order form or Purchase Order.

## **TOOL REPAIR**

- When your tools break down, your project breaks down. That’s why Hilti makes it simple to request tool repair through your Hilti Online account.
- Enjoy full access to your company’s tool history whenever you need it—keeping service requests simple, and your project running smoothly.
- Request a tool repair <https://www.hilti.com/#overlay/login>
- Don’t have a login yet? Chat now, and Hilti can link your email address to your Hilti account for simplified tool management.

One feature of Hilti Connect is the ability to process a tool repair.

- Submit tools for repair with the touch of a button right from your smart phone.
- Receive the shipping label by email, box up the tool, and send it to Hilti for professional repair. Take advantage of Hilti’s one (1) day turn around on repairs in our first-class repair centers. Eliminate the tool repair hassle and streamline it by:

**DOWNLOAD** the Hilti Connect App NOW to get instant digital access to your Hilti tools

- Download for free from the App Store  
Download for free from Google Play







**With the Hilti Connect App, you can view the following information about your tools:**

- Purchase date
- Invoice number
- Warranty or Fleet Management expiration dates
- Repair history such as the number of repairs, last repair date, and total dollar amount spent for repair on that tool. This helps you decide whether to repair or replace the tool.
- Access relevant documents like operator’s manuals and OSHA Silica Documents
- Find the best accessories, related products, and how-to videos

## **B2B Electronic Ordering Systems and Services**

- Direct EDI Connection
- Electronic Data Interchange (EDI) is a direct link between your system and Hilti. It’s particularly useful if you’re a frequent customer.
- EDI supports several transactions including Order, OrderResp, ShipNote and Invoice. It’s also available in a range of formats, such as SNSI, X12, cXML and iDoc.

Hilti No Cost Services go to <https://www.hilti.com/content/hilti/W1/US/en/services/buying-from-hilti/website.html> - The services website changed to Hilti Services

Account Services	Contractor Services	Hilti Services	Power Tools	Fasteners / Firestop / Strut	Buying from Hilti
					
<a href="#">Credit Application &gt;</a>	<a href="#">Continuing Education &gt;</a>	<a href="#">Tool Fleet Management &gt;</a>	<a href="#">Diamond Tools &gt;</a>	<a href="#">Concrete Anchors &gt;</a>	<a href="#">Hilti's Website &gt;</a>
<a href="#">Billing, Invoicing and Payment Options &gt;</a>	<a href="#">White Papers &gt;</a>	<a href="#">ON!Track Asset Management &gt;</a>	<a href="#">Drilling and Demolition Tools &gt;</a>	<a href="#">Firestop Systems Portfolio &gt;</a>	<a href="#">Find a Hilti Authorized Distributor &gt;</a>
	<a href="#">Certification and Training &gt;</a>	<a href="#">Tool Warranty &gt;</a>	<a href="#">Measuring Tools &gt;</a>		<a href="#">Find Hilti &gt;</a>
	<a href="#">Project Management Office &gt;</a>	<a href="#">Hilti Connect &gt;</a>	<a href="#">OSHA Silica Dust Standards &gt;</a>		<a href="#">Delivery Services &gt;</a>
	<a href="#">Tool Repair &gt;</a>	<a href="#">Internet of Things &gt;</a>	<a href="#">Cordless Power Tools &gt;</a>		<a href="#">B2B eProcurement &gt;</a>
		<a href="#">Tools On Demand &gt;</a>	<a href="#">Fastening Systems &gt;</a>		<a href="#">In Store Pickup &gt;</a>

For Hilti Pricing, go to: <https://www.naspoaluepoint.org/portfolio/professional-grade-tools-diagnostic-equipment-2018-2023/hilti-inc/> and click on Hilti Pricing Update June 2021.

#### Hilti, Inc. Value Added Option Pricing Lists:

Tools: <https://spo.hawaii.gov/wp-content/uploads/2019/10/Hilti-NASPO-VP-Value-Added-Option-Tools.pdf>

Diagnostics: <https://spo.hawaii.gov/wp-content/uploads/2019/10/Hilti-NASPO-VP-Value-Added-Option-Diagnosotics.pdf>

#### Hilti, Inc. Percentage Discount Off Manufacturer's List Price:

CATEGORY 1 TOOLS	
PRODUCT	PERCENTAGE DISCOUNT OFF MANUFACTURER'S LIST PRICE
HILTI TOOLS	MINIMUM 40%
ALL OTHER HILTI PRODUCTS	MINIMUM 45%

CATEGORY 2 DIAGNOSTICS	
PRODUCT	PERCENTAGE DISCOUNT OFF MANUFACTURER'S LIST PRICE
HILTI DETECTION SYSTEMS	MINIMUM 40%

# SID TOOL CO., dba MSC INDUSTRIAL SUPPLY CO.

MASTER AGREEMENT NO. OK-MA-818-020

**Business Address:**

MSC Industrial Supply Company  
75 Maxess Road  
Melville, NY 11747

**Remittance Address:**

MSC Industrial Direct Co  
PO Box 953635  
St. Louis, MO 63195  
Vendor Code: 313781-00

**All Islands**

Phone: (888) 672-9722 (Mon–Fri 5:00am to 8:00pm PST)  
Fax: (800) 753-7937  
Email: [nvp@mscdirect.com](mailto:nvp@mscdirect.com)  
Operational Hours: Monday thru Friday, 8:00am to 10:00pm EST

**AGENCY ACCOUNT SETUP, LOGIN & ORDERING VIA ONLINE** at [www.mscdirect.com](http://www.mscdirect.com).

**HOW TO SETUP A MSC INDUSTRIAL SUPPLY COMPANY ACCOUNT NUMBER**

1. Call (888) 672-9722. A MSC representative will assist to setup your account number.
2. Your agency must be registered to receive NASPO MSC Industrial Supply contract pricing.

**AFTER ACCOUNT SETUP, AGENCIES NEED TO REGISTER ONLINE AT  
[www.mscdirect.com](http://www.mscdirect.com) TO OBTAIN NASPO VALUEPOINT CONTRACT PRICING AND  
TO BE AUTHORIZED TO PLACE ORDER ONLINE.**

1. Click on Register (upper right corner).
2. Click on Locate my Account – enter account number and bill to zip code, then click Submit.
3. Locate your name and click Register/Log In. If you are unable to locate your name, enter your name in the New User section and click Register.
4. Register your agency information (personal profile, create username and password, print catalog mailings, order notifications, and email format preference).  
\*Please make sure to answer the following line in the mailings section\* would you like to be contacted by third parties that are relevant to your business? Click Yes or No then Submit.
5. You will be on My Account Page, which gives options to manage your account, (you will also receive an email confirmation).
6. Click Home to see different product categories, search engine powered by Google, order pad and much more.
7. For further assistance contact the MSC Support Desk at (888) 672-9722.

**MSC INDUSTRIAL SUPPLY COMPANY PRICING**

- 15% - 25% off catalog pricing for NASPO ValuePoint Product Categories.
- Minimum of 15% off catalog pricing for non NASPO ValuePoint Product Categories (excluding machinery).

**MSC INDUSTRIAL SUPPLY COMPANY SHIPPING INFORMATION**

- Shipping point is FOB Destination if shipped by third party ground transportation.
- MSC Industrial Supply Company will notify agency of applicable shipping charges if the agency request shipment to be expedited or request special handling requirements.
- MSC Industrial Supply Company Four Central Warehouse Centers are located at (Elkhart, Indiana, Reno, Nevada, Atlanta, Georgia, Harrisburg, Pennsylvania).

**DELIVERY:** All tools and diagnostic equipment will be “Inside Deliveries” as designated by a representative of the participating agencies placing the order.

- Inside Delivery refers to a delivery to other than a loading dock, front lobby, or reception area. Specific delivery instructions will be noted on the order form or Purchase Order.

**MSC INDUSTRIAL SUPPLY COMPANY DELIVERY TIME FRAME**

- In-Stock Item: Within 3 to 5 business days after acceptance of purchase order.
- Non-Stock Item: 5 to 10 business days after acceptance of purchase order.

**For MSC Industrial Pricing, go to:** <https://www.naspovaluepoint.org/portfolio/professional-grade-tools-diagnostic-equipment-2018-2023/hilti-inc/> and click on MSC Pricing Revision Oct 2021.

**MSC Industrial Value Added Option Pricing Lists:**

**Tools:** <https://spo.hawaii.gov/wp-content/uploads/2019/10/MSC-NASPO-VP-Value-Added-Options-Tools.pdf>

**Diagnostics:** <https://spo.hawaii.gov/wp-content/uploads/2019/10/MSC-NASPO-VP-Value-Added-Options-Diagnostics.pdf>

**Please Note:**

Any tools not listed in the below table will qualify for the following discounts:

- Power Tools will qualify for 10% discount off the MSCdirect.com list price.
- Hand Tools will qualify for 25% discount off of MSCdirect.com list price.
- All discounts will exclude machinery; MSC will provide all machinery quotes upon request.

**MSC Industrial Percentage Discount Off of MSCDirect.com List Price:**

<b>CATEGORY 1 TOOLS</b>	
<b>PRODUCT</b>	<b>PERCENTAGE DISCOUNT OFF OF MSCDIRECT.COM LIST PRICE</b>
<b>BLACK AND DECKER</b>	<b>18%</b>
<b>BOSCH</b>	<b>18%</b>
<b>CHANNELOCK</b>	<b>25%</b>
<b>CRESCENT</b>	<b>25%</b>
<b>DELTA</b>	<b>18%</b>
<b>DEWALT</b>	<b>18%</b>
<b>DREMEL</b>	<b>18%</b>
<b>EASTWING</b>	<b>25%</b>
<b>EKLIND TOOL &amp; MFG</b>	<b>25%</b>
<b>GREENLEE</b>	<b>25%</b>
<b>INGERSOLL RAND</b>	<b>18%</b>
<b>IRWIN</b>	<b>25%</b>
<b>KLEIN</b>	<b>25%</b>
<b>MILWAUKEE</b>	<b>18%</b>
<b>NORTON</b>	<b>25%</b>
<b>JUPITER</b>	<b>25%</b>
<b>PORTER CABLE</b>	<b>18%</b>
<b>PROTO</b>	<b>25%</b>
<b>RIGID</b>	<b>25%</b>
<b>CHICAGO PNEUMATIC</b>	<b>18%</b>
<b>BLACKHAWK</b>	<b>25%</b>
<b>WERA</b>	<b>25%</b>
<b>ELKIND</b>	<b>25%</b>
<b>GERBER</b>	<b>25%</b>
<b>PARAMOUNT</b>	<b>25%</b>
<b>DEWALT ACCESSORIES</b>	<b>18%</b>
<b>MILWAULKEE ACCESSORIES</b>	<b>18%</b>
<b>BLACKHAWK TOOLS</b>	<b>25%</b>
<b>JET</b>	<b>12%</b>
<b>VECTRAX</b>	<b>12%</b>
<b>CLAUSING</b>	<b>12%</b>
<b>APEX TOOL GROUP</b>	<b>25%</b>
<b>OEM TOOLS</b>	<b>25%</b>
<b>THA HYDRAULICS</b>	<b>25%</b>
<b>MILTON</b>	<b>25%</b>



<b>CATEGORY 1 TOOLS</b>	
<b>PRODUCT</b>	<b>PERCENTAGE DISCOUNT OFF OF MSCDIRECT.COM LIST PRICE</b>
<b>BLACK AND DECKER</b>	<b>18%</b>
<b>BOSCH</b>	<b>18%</b>
<b>CHANNELOCK</b>	<b>25%</b>
<b>CRESCENT</b>	<b>25%</b>
<b>DELTA</b>	<b>18%</b>
<b>DEWALT</b>	<b>18%</b>
<b>DREMEL</b>	<b>18%</b>
<b>EASTWING</b>	<b>25%</b>
<b>EKLIND TOOL &amp; MFG</b>	<b>25%</b>
<b>GREENLEE</b>	<b>25%</b>
<b>INGERSOLL RAND</b>	<b>18%</b>

<b>CATEGORY 2 DIAGNOSTICS</b>	
<b>PRODUCT</b>	<b>PERCENTAGE DISCOUNT OFF MANUFACTURER'S LIST PRICE</b>
<b>FLUKE</b>	<b>20%</b>
<b>SPX / OTC</b>	<b>20%</b>
<b>TRACERLINE</b>	<b>20%</b>
<b>LINCOLN</b>	<b>20%</b>
<b>LANG</b>	<b>20%</b>
<b>AMPROBE</b>	<b>20%</b>
<b>EXTECH</b>	<b>20%</b>
<b>STARRETT</b>	<b>20%</b>
<b>MITSUBISHI</b>	<b>20%</b>
<b>SPI</b>	<b>20%</b>

# SNAP-ON INDUSTRIAL

## MASTER AGREEMENT NO. OK-MA-818-040

### **Business Address:**

Snap-on Industrial, A Division of IDSC  
Holdings LLC  
2801 80<sup>th</sup> Street  
Kenosha, WI 53141-1410

### **Remittance Address:**

Snap-on Industrial  
21755 Network PI  
Chicago, IL 60673-1217  
Vendor Code: 360690-00

### **Order Point:**

By Mail:

Snap-on Industrial, Industrial Customer  
Service Center  
3011 IL Route 176

### **Local Sales and Service:**

Gary Nickerson  
Industrial Account Manager  
808-421-8132  
[Gary.Nickerson@snapon.com](mailto:Gary.Nickerson@snapon.com)

Door 1

Crystal Lake, IL 60014  
Phone: 1-877-740-1900 or 1- 815-479-5900  
Fax: 1-877-740-1880 or 1-815-479-6930  
Industrial Orders: [order@snapon.com](mailto:order@snapon.com)  
B2B online accounts are available. Contact  
Gary Nickerson for details.

**DELIVERY** All tools and diagnostic equipment will be “Inside Deliveries” as designated by a representative of the participating agencies placing the order. Inside Delivery refers to a delivery to other than a loading dock, front lobby, or reception area. Specific delivery instructions will be noted on the order form or Purchase Order.

### **Percentage Discount Off Manufacturer’s List Price:**

<https://spo.hawaii.gov/wp-content/uploads/2019/10/Snap-on-Industrial-Value-Added-Options-Percent-Discount.pdf>

### **Product Price Group Description:**

<https://spo.hawaii.gov/wp-content/uploads/2019/10/Snap-on-Industrial-Value-Added-Options-Product-Price-Group-Description.pdf>

### **Snap-on Industrial Value Added Option Pricing Lists:**

Tools and Diagnostic Pricing:

<https://spo.hawaii.gov/wp-content/uploads/2019/10/Snap-on-Industrial-Value-Added-Options-TOOLS.pdf>

# GENUINE AUTO PARTS dba NAPA AUTO PARTS

MASTER AGREEMENT NO. OK-MA-818-025

## HOW TO SETUP AN ACCOUNT

Agencies shall setup an account with any of the following company owned or independent owners shown below.

For example, if your agency sets up an account number with Genuine Parts Company dba NAPA Auto Parts, the account number shall be utilized at all Genuine Parts Company store locations Statewide. If the agency sets up an account number with Parts Center Hawaii, the same number will be used at all Part Center locations. Agencies can set up account numbers will all 6 affiliates and authorized dealers.

**PARTS CATALOG/ELECTRONIC PARTS ORDERING.** After setting up an account, agencies may view the NAPA Auto Parts catalog and order parts electronically by setting up a 10 digit NAPA ProLink ID number by following the instructions on the [www.napaprolink.com](http://www.napaprolink.com) website. (Note: Larry's Auto Parts is excluded.)

- Click on Register under New User.
- Complete the form and click Submit
- Write down the 10 digit NAPA ProLink ID number you receive immediately after registration. (This number is critical as this is what will link you to your servicing NAPA store).
- Contact your servicing NAPA store(s) and speak to the Manager or Owner to give them your 10 digit ProLink ID to have them link you to their store.
- Once your servicing store has you set up in the point-of-sale system, you may login using the username and password you entered during registration.
- If you encounter any issues during the setup process, call 1-800-742-3578.

**DELIVERY.** The F.O.B. shipping point is agencies facility.

- The delivery time for in-stock items is within 45 minutes if the store facility is within five (5) miles of the delivery point. If the delivery point is greater than five (5) miles, the delivery time will be agreed upon by both parties but be no less than 24 hours.

**OUT-OF-STOCK REMEDY.** In the event of an out-of-stock item, the ordering agencies shall have the option to either request back order or cancel the item from order, upon receipt of order acknowledgement identifying that said items are unavailable. Under no circumstances is the Contractor permitted to make unauthorized substitutions or cancellations, without the authorization of the Purchasing Entity.

**RESTOCKING FEES.** Contractor will not impose a restocking fee on the following:

- Item(s) returned that were damaged upon receipt
- Incorrect items shipped
- Items that are returned unopened in an original packaging
- Items that are returned, but exchanged for other item(s)

**CORE CHARGES.** All parts supplied which require core exchanges shall be billed a core charge at the time of sale. Core credit is to be issued the same day as the core is returned. Any core that is not usable or not returned shall not be credited.

**Regional NAPA Distribution Center**

94-141 Leowanena Street  
Waipahu, HI 96797  
Darryl Turner  
General Manager

## PROCEDURES TO OBTAIN PRICE QUOTES FOR NAPA

Agencies requesting a quote from NAPA are required to obtain one (1) price quote from any one of the following companies listed below. The company names are Genuine Parts Company, Hanabusa Auto Parts, Inc., Larry's Auto Parts, Inc., United Auto Parts, Inc., Friendly Isle Auto Parts and Supplies and Pacific Service Development Corporation. The auto parts pricing are the same price for all stores.

Island	Address	Contact Name	Phone	Fax	Remit Payment To
Oahu	Genuine Parts Company 98-025 Hekaha Street Aiea, HI 96701	John Tomei	(808) 487-0045	(808) 488-5261	Genuine Parts Company Hawaii COJ, File 56893 Los Angeles, CA 90074-6893 Vendor Code: 279467-00
Oahu	Genuine Parts Company 3165 North Nimitz Highway Honolulu, HI 96819	Blaine Noda	(808) 839-5165	(808) 837-7726	Genuine Parts Company Hawaii COJ, File 56893 Los Angeles, CA 90074-6893 Vendor Code: 279467-00
Oahu	Genuine Parts Company 91-291 A3 Kalaeloa Blvd Kapolei, HI 96707	Nona Millan	(808) 673-1865	(808) 673-1865	Genuine Parts Company Hawaii COJ, File 56893 Los Angeles, CA 90074-6893 Vendor Code: 279467-00
Oahu	Genuine Parts Company 1488 Hart Street Honolulu, HI 96817	Steven Oyama	(808) 832-6292	(808) 832-6280	Genuine Parts Company Hawaii COJ, File 56893 Los Angeles, CA 90074-6893 Vendor Code: 279467-00
Oahu	Genuine Parts Company 115 Hekili Street Kailua, HI 96734	Chad Espiuitu	(808) 266-1070	(808) 266-1075	Genuine Parts Company Hawaii COJ, File 56893 Los Angeles, CA 90074-6893 Vendor Code: 279467-00
Oahu	Genuine Parts Company 46-126 Kahuhipa Street Kaneohe, HI 96744	Blaine Noda	(808) 233-1135	(808) 235-6675	Genuine Parts Company Hawaii COJ, File 56893 Los Angeles, CA 90074-6893 Vendor Code: 279467-00
Oahu	Genuine Parts Company 94-830 Moloalo Street Waipahu, HI 96797	Tommy Rivera	(808) 677-3121	(808) 676-3790	Genuine Parts Company Hawaii COJ, File 56893 Los Angeles, CA 90074-6893 Vendor Code: 279467-00
Oahu	Hanabusa Auto Parts, Inc. 85-909 Farrington Highway Waianae, HI 96792	Steven Hanabusa	(808) 696-4231	(808) 696-8339	Hanabusa Auto Parts, Inc. 85-909 Farrington Highway Waianae, HI 96792-2639 Vendor Code: 254366-00
Oahu	Larry's Auto Parts, Inc.	Vern Isono	(808) 734-2147	(808) 734-6962	Larry's Auto Parts, Inc. 3562 Waialae Avenue

	3562 Waiialae Avenue Honolulu, HI 96816				Honolulu, HI 96816-2702 Vendor Code: 003135-00
Oahu	Larry's Auto Parts, Inc. 231 Sand Island Access Road Honolulu, HI 96819	Vern Isono	(808) 841-6272	(808) 841-6289	Larry's Auto Parts, Inc. 3562 Waiialae Avenue Honolulu, HI 96816-2702 Vendor Code: 003135-00
Oahu	Larry's Auto Parts, Inc. 333 Keahole Street Honolulu, HI 96825	Vern Isono	(808) 396-0366	(808) 396-0920	Larry's Auto Parts, Inc. 3562 Waiialae Avenue Honolulu, HI 96816-2702 Vendor Code: 003135-00
Oahu	Larry's Auto Parts, Inc. 55-510 Kamehameha Highway Laie, HI 96762	Vern Isono	(808) 293-9395	(808) 293-7093	Larry's Auto Parts, Inc. 3562 Waiialae Avenue Honolulu, HI 96816-2702 Vendor Code: 003135-00
Oahu	Larry's Auto Parts, Inc. 6600 Kalaniana'ole Hwy Ste 104 Honolulu, HI 96825	Vern Isono	(808) 396-0366	(808) 441-0092	Larry's Auto Parts, Inc. 3562 Waiialae Avenue Honolulu, HI 96816-2702 Vendor Code: 003135-00
Molokai	Friendly Isle Auto Parts and Supplies, Inc. 168 Kamehameha V Hwy Kaunakakai, HI 96748	Mark Wond	(808) 553-3229	N/A	Friendly Isle Auto Parts and Supplies, Inc. P.O. Box 1883 Kaunakakai, HI 96748-1883 Vendor Code: 236301-00
Maui	United Auto Parts dba Standard Motors & Marine Supplies 90 E. Wakea Ave Kahului, HI 96732	Ed Fujinaka	(808) 871-6272	(808) 871-5061	United Auto Parts, Inc. P.O. Box 548 Kahului, HI 96733-7048 Vendor Code: 029593-00
Maui	United Auto Parts dba Standard Motors & Marine Supplies 185 Halekuai Street Kihei, HI 96753	Mark Tacuban	(808) 891-1314	(808) 891-1796	United Auto Parts, Inc. P.O. Box 548 Kahului, HI 96733-7048 Vendor Code: 029593-00
Maui	United Auto Parts dba Standard Motors & Marine Supplies 1058 Limahana Place Lahaina, HI 96761	Gregg Wada	(808) 661-4461	(808) 661-3379	United Auto Parts, Inc. P.O. Box 548 Kahului, HI 96733-7048 Vendor Code: 029593-00

Maui	United Auto Parts dba Standard Motors & Marine Supplies 1820 Wells Street Wailuku, HI 96793	Dwight Joan	(808) 244-3774	(808) 244-3372	United Auto Parts, Inc. P.O. Box 548 Kahului, HI 96733-7048 Vendor Code: 029593-00
Maui	United Auto Parts dba Standard Motors & Marine Supplies 285 Hukilike Street Kahului, HI 96732	Norine Lane	(808) 877-2427	(808) 871-6105	United Auto Parts, Inc. P.O. Box 548 Kahului, HI 96733-7048 Vendor Code: 029593-00
Maui	United Auto Parts dba Standard Motors & Marine Supplies 261 Hookahi Street Wailuku, HI 96793	Nick Garcia	(808) 243-2222	(808) 243-2229	United Auto Parts, Inc. P.O. Box 548 Kahului, HI 96733-7048 Vendor Code: 029593-00
Maui	United Auto Parts dba Standard Motors & Marine Supplies 55 Pukalani Street Pukalani, HI 96768	Keith Sanders	(808) 572-7265	(808) 573-0720	United Auto Parts, Inc. P.O. Box 548 Kahului, HI 96733-7048 Vendor Code: 029593-00
Kauai	Pacific Service and Development Corp. 4004 Rice Street Lihue, HI 96766	Jason Genegacuas	(808) 245-9564	(808) 245-6512	Pacific Service and Development Corp. P.O. Box 1151 Lihue, HI 96766-5151 Vendor Code: 345757-00
Kauai	Pacific Service and Development Corp. 2-2495 Kaunualii Hwy Kalaheo, HI 96741	Kent Shiematsu	(808) 332-8532	(808) 332-0706	Pacific Service and Development Corp. P.O. Box 1151 Lihue, HI 96766-5151 Vendor Code: 345757-00
Kauai	Pacific Service and Development Corp. 980 Kipuni Way Kapaa, HI 96746	Pat Rosa	(808) 823-6211	(808) 245-6512	Pacific Service and Development Corp. P.O. Box 1151 Lihue, HI 96766-5151 Vendor Code: 345757-00
Kauai	Pacific Service and Development Corp. 3710 Hanapepe Road Hanapepe, HI 96716	TBD	(808) 335-5035	N/A	Pacific Service and Development Corp. P.O. Box 1151 Lihue, HI 96766-5151 Vendor Code: 345757-00
Hawaii	Parts Center Hawaii 64-1019 Mamalahoa Hwy Kamuela, HI	Beth Sullivan	(808) 885-6000	(808) 885-7832	Parts Center Hawaii, Inc. 400 East Kawili Street Hilo, HI 96720 Vendor Code: 246380-00

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Hawaii	Parts Center Hawaii 74-5611 Alapa Street Kailua-Kona, HI 96740	Derek Higashi	(808) 329-6272	(808) 327-1630	Parts Center Hawaii, Inc. 400 East Kawili Street Hilo, HI 96720 Vendor Code: 246380-00
Hawaii	Parts Center Hawaii 722 Kanoelehua Ave Hilo, HI 96720	Kelly Lee	(808) 961-3445	(808) 969-2048	Parts Center Hawaii, Inc. 400 East Kawili Street Hilo, HI 96720 Vendor Code: 246380-00
Hawaii	Parts Center Hawaii 81-6245 Mamalahoa Hwy Captain Cook, HI 96704	Daisy Sapp	(808) 323-2631	(808) 323-9841	Parts Center Hawaii, Inc. 400 East Kawili Street Hilo, HI 96720 Vendor Code: 246380-00
Hawaii	Parts Center Hawaii 15-2894 Pahoa Village Rd Pahoa, HI 96778	Shiloh Robinson	(808) 965-3860	(808) 969-2048	Parts Center Hawaii, Inc. 400 East Kawili Street Hilo, HI 96720 Vendor Code: 246380-00

**NAPA AUTO PARTS  
PERCENTAGE OFF LIST PER CATEGORY**

CATEGORY 1 TOOLS	
PRODUCT	PERCENTAGE DISCOUNT OFF MANUFACTURER'S LIST PRICE
27131500 Pneumatic tools	47%
23291600 Industrial milling tools	47%
23291500 Industrial drilling tools	47%
27121800 Hydraulic tools	47%
27111700 Wrenches and drivers	47%
27112800 Tool attachments and accessories	47%
27112700 Power tools	47%
27111800 Measuring and layout tools	47%
27111500 Cutting and crimping and punching tools	47%
27112200 Masonry and concrete tools	47%
27111900 Rough and finishing tools	47%
27140000 Automotive specialty tools	47%
27141000 Body tools	47%
27141100 Suspension tools	47%
Miscellaneous Tools	47%



<b>CATEGORY 2 DIAGNOSTICS</b>	
<b>PRODUCT</b>	<b>PERCENTAGE DISCOUNT OFF MANUFACTURER'S LIST PRICE</b>
Diagnostic Tools and software	47%
Diagnostic Tablets handhelds	47%
Diagnostic Kits	47%
Diagnostic accessories	47%
Vehicle Diagnostics -portable	47%
Code readers	47%
Bosch Heavy Duty Truck readers	47%
Diagnostic brake service kits	47%
Miscellaneous Diagnostics equipment	47%

**NAPA Auto Parts Value Added Option Pricing Lists:**

Tools: <https://spo.hawaii.gov/wp-content/uploads/2020/03/NAPA-Value-Added-Options-TOOLS.pdf>

Diagnostics: <https://spo.hawaii.gov/wp-content/uploads/2020/03/NAPA-Value-Added-Options-DIAGNOSTICS.pdf>