



November 29, 2022

Donna Tsuruda-Kashiwabara  
Procurement Officer, State of Hawaii  
State Procurement Office  
1151 Punchbowl Street, Room 416  
Honolulu, Hawaii 96813

Subject: **Hawaiian Telcom, Inc. - Proposal Best and Final Offer #2 (BAFO2)  
Request for Proposals RFP No. 22002 to “Furnish, Deliver, Install, and Manage  
Network and Telecommunications Services” (Reference: Addendum #5)**

Dear Ms. Tsuruda-Kashiwabara,

On behalf of Hawaiian Telcom, I am pleased to submit our Best and Final Offer response to RFP No. 22002 to Furnish, Deliver, Install and Manage Network and Telecommunications Services for the State of Hawaii. Attached is the list of changes to our original proposal, as well as, the updated proposal in its entirety.

Hawaiian Telcom is uniquely qualified to provide the State with its network and telecommunications needs.

- **Experience in Hawaii** – As the premier IT services company in Hawaii and Incumbent Local Exchange Provider (ILEC), we have over 135 years of networking and telecommunications experience and have evolved to become *Hawaii’s Technology Leader*.
- **Our Network** – Hawaiian Telcom has a long history of delivering the most advanced network in the state. Unlike other providers who use a mix of fiber optic and coaxial (copper-core) cables, **Hawaiian Telcom Fioptics** is the only 100% fiber based service in Hawaii providing the most advanced and highly available network to provide optimum network availability and diversity.
- **Support Capabilities** – State-of-the-Art Network Operations Center (NOC) facility located in the heart of downtown Honolulu. Our network is monitored 24x7x365 to proactively detect, repair faults, and address performance anomalies.

We appreciate this opportunity to continue servicing the communications needs of the State of Hawaii. Should you have any questions, please contact Government Account Manager, Alison Shimabukuro, at 808-546-3034 or via email at [alison.shimabukuro@hawaiiantel.com](mailto:alison.shimabukuro@hawaiiantel.com).

Sincerely,

DocuSigned by:  
  
3B852ABE449F4C7...

Kevin T. Paul  
SVP – Business Services

Approved as to Form

By:   
OR # 22-517  
Leslie Ueoka

11/29/2022 | 11:23 AM HAST

Enc.





# STATE OF HAWAII STATE PROCUREMENT OFFICE

## REQUEST FOR PROPOSALS No. 22002

FURNISH, DELIVER, INSTALL, AND MANAGE NETWORK AND TELECOMMUNICATIONS SERVICES  
HIEPRO SOLICITATION No. P22001947: BEST AND FINAL OFFER #2 (BAFO2)

November 29, 2022

1

**HAWAIIAN TELCOM, INC.**

**Alison Shimabukuro**

GOVERNMENT ACCOUNT MANAGER III  
alison.shimabukuro@hawaiiantel.com  
(808) 782-5979

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### **RESTRICTIONS ON DISCLOSURE AND USE OF DATA**

*This exercise or quotation includes data that shall not be disclosed outside Customer and shall not be duplicated, used or disclosed--in whole or in part--for any purpose other than to evaluate this exercise. If, however, a contract is awarded to this offer or as a result of--or in connection with--the submission of this data, Customer shall have the right to duplicate or use the data. The data subject to this restriction is contained on pages marked as "Hawaiian Telcom Confidential and Proprietary".*

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[Ref. RFP Section 4.5.1, pg. 29]

1. *Table of Contents.* A Table of Contents must be included with each proposal. All major parts of the proposal shall be identified by referencing page numbers.

## **Hawaiian Telcom Response: Comply.**

Page numbers in the Table of Contents represent the location of the Proposal's main sections I through V, as well as, the cover sheets that precede the Offer Forms and Appendices. The "cover sheet" has a similar purpose of binder tab dividers that separate documents in a physical binder for ease of manageability and presentation.

Each multi-page Offer Form contains a stand-alone page numbering specific to that document to ensure that it can stand on its own in the event that it is separated from the overall proposal document.

## Offer Form, OF-3

### Schedule A – Network and Telecommunications Rates

*[Ref. RFP Section 4.5.3.d, pg. 30]*

**d. Offer Form, OF-3 Schedule A - Network and Telecommunications Rates**

*Offeror shall propose the Network and Telecommunications rates on Schedule A. Offeror is advised that the percentage discounts quoted are minimum discounts to the State. Once awarded, percentage discounts may increase but not decrease. Prices may decrease but not increase. Offeror must provide a listing of the list prices of all services offered on Schedule A. Additional pages should be labeled with Offer Form, OF-3 Schedule A.*

**Hawaiian Telcom Response: Comply.**

See Offer Form OF-3 that follows. (40-pages total)

## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

The Offeror shall provide the Monthly list price, minimum discount, and Total Price for all services and speeds offered for Broadband Ethernet, Digital Subscriber Line (DSL), Frame Relay, Point-to-Point (P2P) Dedicated Circuit, and Internet Service Provider services. Services offered that are not listed above can be placed under the category of Other Services.

For Frame Relay assume 100% Committed Information Rate (CIR) of line weight.

Due to the distance sensitive nature of P2P circuits, Offerors shall provide discounts on P2P circuits based on bandwidth. Awarded vendors shall provide quotes for P2P circuits reflecting the list price of the calculated circuit cost less the submitted discount. See example in FIGURE A.1

FIGURE A.1

Offeror submitted discounts

SPEED	DISCOUNT
1.5Mbps	10%
45Mbps	20%
155Mbps	30%

Quote calculations for 45Mbps P2P circuit:

(calculated circuit cost) x 20% = Monthly recurring cost

FIGURE A.2 (below) is an example of how the Broadband Ethernet category would be populated. Follow this format for all requested services.

FIGURE A.2

## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

Technology Category	1 Year Agreement			3 Year Agreement			5 Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
Broadband Ethernet									
10 Mbps	\$100	20%	\$80	\$100	25%	\$75	\$100	30%	\$70
25 Mbps	\$200	20%	\$160	\$200	25%	\$150	\$200	30%	\$140
100 Mbps	\$300	20%	\$240	\$300	25%	\$225	\$300	30%	\$210

**Hawaiian Telcom Response: Comply.** (See pricing sheets that follow for the network products listed above.)



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
<b>Broadband Ethernet</b> Switched, Layer 2 (EIPDS)									
<b>EIPDS (Switched Ethernet) - Layer 2</b>									
1.5Mbps Ethernet Circuit	\$225.00	5%	<b>\$213.75</b>	\$180.00	5%	<b>\$171.00</b>	\$157.50	5%	<b>\$149.63</b>
3 Mbps Ethernet Circuit	\$250.00	5%	<b>\$237.50</b>	\$200.00	5%	<b>\$190.00</b>	\$175.00	5%	<b>\$166.25</b>
5 Mbps Ethernet Circuit	\$300.00	5%	<b>\$285.00</b>	\$240.00	5%	<b>\$228.00</b>	\$210.00	5%	<b>\$199.50</b>
10 Mbps Ethernet Circuit	\$500.00	5%	<b>\$475.00</b>	\$400.00	5%	<b>\$380.00</b>	\$350.00	5%	<b>\$332.50</b>
25 Mbps Ethernet Circuit	\$700.00	10%	<b>\$630.00</b>	\$560.00	10%	<b>\$504.00</b>	\$490.00	10%	<b>\$441.00</b>
50 Mbps Ethernet Circuit	\$900.00	10%	<b>\$810.00</b>	\$720.00	10%	<b>\$648.00</b>	\$630.00	10%	<b>\$567.00</b>
75 Mbps Ethernet Circuit	\$950.00	10%	<b>\$855.00</b>	\$760.00	10%	<b>\$684.00</b>	\$665.00	10%	<b>\$598.50</b>
100 Mbps Ethernet Circuit	\$1,000.00	10%	<b>\$900.00</b>	\$800.00	10%	<b>\$720.00</b>	\$700.00	10%	<b>\$630.00</b>
250 Mbps Ethernet Circuit	\$1,400.00	10%	<b>\$1,260.00</b>	\$1,120.00	10%	<b>\$1,008.00</b>	\$980.00	10%	<b>\$882.00</b>
500 Mbps Ethernet Circuit	\$1,600.00	15%	<b>\$1,360.00</b>	\$1,280.00	15%	<b>\$1,088.00</b>	\$1,120.00	15%	<b>\$952.00</b>
750 Mbps Ethernet Circuit	\$1,800.00	15%	<b>\$1,530.00</b>	\$1,440.00	15%	<b>\$1,224.00</b>	\$1,260.00	15%	<b>\$1,071.00</b>
1 Gbps Ethernet Circuit	\$2,000.00	15%	<b>\$1,700.00</b>	\$1,600.00	15%	<b>\$1,360.00</b>	\$1,400.00	15%	<b>\$1,190.00</b>
2 Gbps Ethernet Circuit	\$4,000.00	15%	<b>\$3,400.00</b>	\$3,200.00	15%	<b>\$2,720.00</b>	\$2,800.00	15%	<b>\$2,380.00</b>
3 Gbps Ethernet Circuit	\$5,000.00	15%	<b>\$4,250.00</b>	\$4,000.00	15%	<b>\$3,400.00</b>	\$3,500.00	15%	<b>\$2,975.00</b>
5 Gbps Ethernet Circuit	\$8,000.00	15%	<b>\$6,800.00</b>	\$6,400.00	15%	<b>\$5,440.00</b>	\$5,600.00	15%	<b>\$4,760.00</b>
7 Gbps Ethernet Circuit	\$11,000.00	15%	<b>\$9,350.00</b>	\$8,800.00	15%	<b>\$7,480.00</b>	\$7,700.00	15%	<b>\$6,545.00</b>
10 Gbps Ethernet Circuit	\$14,000.00	20%	<b>\$11,200.00</b>	\$11,200.00	20%	<b>\$8,960.00</b>	\$9,800.00	20%	<b>\$7,840.00</b>

#### Feature: Quality of Service (QoS)

##### Package A

- 100% Best Effort (included) (Used when data does not have to be prioritized over other data)

standard

standard

standard

standard

standard

standard

##### Package B

- 50% Real Time (For Real Time applications such as VoIP)  
- 50% Best Effort (Used when data does not have to be prioritized over other data)

1.5 Mbps Ethernet Pkg B QoS	\$23.00	0%	<b>\$23.00</b>	\$23.00	0%	<b>\$23.00</b>	\$23.00	0%	<b>\$23.00</b>
3 Mbps Ethernet Pkg B QoS	\$25.00	0%	<b>\$25.00</b>	\$25.00	0%	<b>\$25.00</b>	\$25.00	0%	<b>\$25.00</b>
5 Mbps Ethernet Pkg B QoS	\$30.00	0%	<b>\$30.00</b>	\$30.00	0%	<b>\$30.00</b>	\$30.00	0%	<b>\$30.00</b>
10 Mbps Ethernet Pkg B QoS	\$50.00	0%	<b>\$50.00</b>	\$50.00	0%	<b>\$50.00</b>	\$50.00	0%	<b>\$50.00</b>
25 Mbps Ethernet Pkg B QoS	\$70.00	0%	<b>\$70.00</b>	\$70.00	0%	<b>\$70.00</b>	\$70.00	0%	<b>\$70.00</b>
50 Mbps Ethernet Pkg B QoS	\$90.00	0%	<b>\$90.00</b>	\$90.00	0%	<b>\$90.00</b>	\$90.00	0%	<b>\$90.00</b>
75 Mbps Ethernet Pkg B QoS	\$95.00	0%	<b>\$95.00</b>	\$95.00	0%	<b>\$95.00</b>	\$95.00	0%	<b>\$95.00</b>
100 Mbps Ethernet Pkg B QoS	\$100.00	0%	<b>\$100.00</b>	\$100.00	0%	<b>\$100.00</b>	\$100.00	0%	<b>\$100.00</b>
250 Mbps Ethernet Pkg B QoS	\$140.00	0%	<b>\$140.00</b>	\$140.00	0%	<b>\$140.00</b>	\$140.00	0%	<b>\$140.00</b>
500 Mbps Ethernet Pkg B QoS	\$160.00	0%	<b>\$160.00</b>	\$160.00	0%	<b>\$160.00</b>	\$160.00	0%	<b>\$160.00</b>



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
<b>Broadband Ethernet</b> Switched, Layer 2 (EIPDS)									
750 Mbps Ethernet Pkg B QoS	\$180.00	0%	<b>\$180.00</b>	\$180.00	0%	<b>\$180.00</b>	\$180.00	0%	<b>\$180.00</b>
1 Gbps Ethernet Pkg B QoS	\$200.00	0%	<b>\$200.00</b>	\$200.00	0%	<b>\$200.00</b>	\$200.00	0%	<b>\$200.00</b>
2 Gbps Ethernet Pkg B QoS	\$400.00	0%	<b>\$400.00</b>	\$400.00	0%	<b>\$400.00</b>	\$400.00	0%	<b>\$400.00</b>
3 Gbps Ethernet Pkg B QoS	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
5 Gbps Ethernet Pkg B QoS	\$800.00	0%	<b>\$800.00</b>	\$800.00	0%	<b>\$800.00</b>	\$800.00	0%	<b>\$800.00</b>
7 Gbps Ethernet Pkg B QoS	\$1,100.00	0%	<b>\$1,100.00</b>	\$1,100.00	0%	<b>\$1,100.00</b>	\$1,100.00	0%	<b>\$1,100.00</b>
10 Gbps Ethernet Pkg B QoS	\$1,400.00	0%	<b>\$1,400.00</b>	\$1,400.00	0%	<b>\$1,400.00</b>	\$1,400.00	0%	<b>\$1,400.00</b>

<b>Package C</b>									
- 25% Real Time (Real Time Applications such as VoIP)									
- 25% Interactive (Real Time Applications such as Video)									
- 50% Best Effort (Data does not need to be prioritized over other data)									
1.5 Mbps Ethernet Pkg C QoS	\$17.00	0%	<b>\$17.00</b>	\$17.00	0%	<b>\$ 17.00</b>	\$17.00	0%	<b>\$17.00</b>
3 Mbps Ethernet Pkg C QoS	\$19.00	0%	<b>\$19.00</b>	\$19.00	0%	<b>\$ 19.00</b>	\$19.00	0%	<b>\$19.00</b>
5 Mbps Ethernet Pkg C QoS	\$23.00	0%	<b>\$23.00</b>	\$23.00	0%	<b>\$ 23.00</b>	\$23.00	0%	<b>\$23.00</b>
10 Mbps Ethernet Pkg C QoS	\$38.00	0%	<b>\$38.00</b>	\$38.00	0%	<b>\$ 38.00</b>	\$38.00	0%	<b>\$38.00</b>
25 Mbps Ethernet Pkg C QoS	\$53.00	0%	<b>\$53.00</b>	\$53.00	0%	<b>\$ 53.00</b>	\$53.00	0%	<b>\$53.00</b>
50 Mbps Ethernet Pkg C QoS	\$68.00	0%	<b>\$68.00</b>	\$68.00	0%	<b>\$ 68.00</b>	\$68.00	0%	<b>\$68.00</b>
75 Mbps Ethernet Pkg C QoS	\$72.00	0%	<b>\$72.00</b>	\$72.00	0%	<b>\$ 72.00</b>	\$72.00	0%	<b>\$72.00</b>
100 Mbps Ethernet Pkg C QoS	\$75.00	0%	<b>\$75.00</b>	\$75.00	0%	<b>\$ 75.00</b>	\$75.00	0%	<b>\$75.00</b>
250 Mbps Ethernet Pkg C QoS	\$105.00	0%	<b>\$105.00</b>	\$105.00	0%	<b>\$ 105.00</b>	\$105.00	0%	<b>\$105.00</b>
500 Mbps Ethernet Pkg C QoS	\$120.00	0%	<b>\$120.00</b>	\$120.00	0%	<b>\$ 120.00</b>	\$120.00	0%	<b>\$120.00</b>
750 Mbps Ethernet Pkg C QoS	\$135.00	0%	<b>\$135.00</b>	\$135.00	0%	<b>\$ 135.00</b>	\$135.00	0%	<b>\$135.00</b>
1 Gbps Ethernet Pkg C QoS	\$150.00	0%	<b>\$150.00</b>	\$150.00	0%	<b>\$ 150.00</b>	\$150.00	0%	<b>\$150.00</b>
2 Gbps Ethernet Pkg C QoS	\$300.00	0%	<b>\$300.00</b>	\$300.00	0%	<b>\$ 300.00</b>	\$300.00	0%	<b>\$300.00</b>
3 Gbps Ethernet Pkg C QoS	\$375.00	0%	<b>\$375.00</b>	\$375.00	0%	<b>\$ 375.00</b>	\$375.00	0%	<b>\$375.00</b>
5 Gbps Ethernet Pkg C QoS	\$600.00	0%	<b>\$600.00</b>	\$600.00	0%	<b>\$ 600.00</b>	\$600.00	0%	<b>\$600.00</b>
7 Gbps Ethernet Pkg C QoS	\$825.00	0%	<b>\$825.00</b>	\$825.00	0%	<b>\$ 825.00</b>	\$825.00	0%	<b>\$825.00</b>
10 Gbps Ethernet Pkg C QoS	\$1,050.00	0%	<b>\$1,050.00</b>	\$1,050.00	0%	<b>\$ 1,050.00</b>	\$1,050.00	0%	<b>\$1,050.00</b>

<b>Package D</b>									
- 25% Real Time (Real Time Applications such as VoIP)									
- 75% Best Effort (Data does not need to be prioritized over other data)									
1.5 Mbps Ethernet Pkg D QoS	\$11.00	0%	<b>\$11.00</b>	\$11.00	0%	<b>\$11.00</b>	\$11.00	0%	<b>\$11.00</b>
3 Mbps Ethernet Pkg D QoS	\$13.00	0%	<b>\$13.00</b>	\$13.00	0%	<b>\$13.00</b>	\$13.00	0%	<b>\$13.00</b>
5 Mbps Ethernet Pkg D QoS	\$15.00	0%	<b>\$15.00</b>	\$15.00	0%	<b>\$15.00</b>	\$15.00	0%	<b>\$15.00</b>
10 Mbps Ethernet Pkg D QoS	\$25.00	0%	<b>\$25.00</b>	\$25.00	0%	<b>\$25.00</b>	\$25.00	0%	<b>\$25.00</b>
25 Mbps Ethernet Pkg D QoS	\$35.00	0%	<b>\$35.00</b>	\$35.00	0%	<b>\$35.00</b>	\$35.00	0%	<b>\$35.00</b>
50 Mbps Ethernet Pkg D QoS	\$45.00	0%	<b>\$45.00</b>	\$45.00	0%	<b>\$45.00</b>	\$45.00	0%	<b>\$45.00</b>



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
<b>Broadband Ethernet</b> Switched, Layer 2 (EIPDS)									
75 Mbps Ethernet Pkg D QoS	\$48.00	0%	<b>\$48.00</b>	\$48.00	0%	<b>\$48.00</b>	\$48.00	0%	<b>\$48.00</b>
100 Mbps Ethernet Pkg D QoS	\$50.00	0%	<b>\$50.00</b>	\$50.00	0%	<b>\$50.00</b>	\$50.00	0%	<b>\$50.00</b>
250 Mbps Ethernet Pkg D QoS	\$70.00	0%	<b>\$70.00</b>	\$70.00	0%	<b>\$70.00</b>	\$70.00	0%	<b>\$70.00</b>
500 Mbps Ethernet Pkg D QoS	\$80.00	0%	<b>\$80.00</b>	\$80.00	0%	<b>\$80.00</b>	\$80.00	0%	<b>\$80.00</b>
750 Mbps Ethernet Pkg D QoS	\$90.00	0%	<b>\$90.00</b>	\$90.00	0%	<b>\$90.00</b>	\$90.00	0%	<b>\$90.00</b>
1 Gbps Ethernet Pkg D QoS	\$100.00	0%	<b>\$100.00</b>	\$100.00	0%	<b>\$100.00</b>	\$100.00	0%	<b>\$100.00</b>
2 Gbps Ethernet Pkg D QoS	\$200.00	0%	<b>\$200.00</b>	\$200.00	0%	<b>\$200.00</b>	\$200.00	0%	<b>\$200.00</b>
3 Gbps Ethernet Pkg D QoS	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>
5 Gbps Ethernet Pkg D QoS	\$400.00	0%	<b>\$400.00</b>	\$400.00	0%	<b>\$400.00</b>	\$400.00	0%	<b>\$400.00</b>
7 Gbps Ethernet Pkg D QoS	\$550.00	0%	<b>\$550.00</b>	\$550.00	0%	<b>\$550.00</b>	\$550.00	0%	<b>\$550.00</b>
10 Gbps Ethernet Pkg D QoS	\$700.00	0%	<b>\$700.00</b>	\$700.00	0%	<b>\$700.00</b>	\$700.00	0%	<b>\$700.00</b>

<b>Package E</b>									
- 25% Interactive (Real Time Applications such as Video)									
- 75% Best Effort (Data does not need to be prioritized over other data)									
1.5 Mbps Ethernet Pkg E QoS	\$6.00	0%	<b>\$6.00</b>	\$6.00	0%	<b>\$6.00</b>	\$6.00	0%	<b>\$6.00</b>
3 Mbps Ethernet Pkg E QoS	\$6.00	0%	<b>\$6.00</b>	\$6.00	0%	<b>\$6.00</b>	\$6.00	0%	<b>\$6.00</b>
5 Mbps Ethernet Pkg E QoS	\$8.00	0%	<b>\$8.00</b>	\$8.00	0%	<b>\$8.00</b>	\$8.00	0%	<b>\$8.00</b>
10 Mbps Ethernet Pkg E QoS	\$13.00	0%	<b>\$13.00</b>	\$13.00	0%	<b>\$13.00</b>	\$13.00	0%	<b>\$13.00</b>
25 Mbps Ethernet Pkg E QoS	\$18.00	0%	<b>\$18.00</b>	\$18.00	0%	<b>\$18.00</b>	\$18.00	0%	<b>\$18.00</b>
50 Mbps Ethernet Pkg E QoS	\$23.00	0%	<b>\$23.00</b>	\$23.00	0%	<b>\$23.00</b>	\$23.00	0%	<b>\$23.00</b>
75 Mbps Ethernet Pkg E QoS	\$24.00	0%	<b>\$24.00</b>	\$24.00	0%	<b>\$24.00</b>	\$24.00	0%	<b>\$24.00</b>
100 Mbps Ethernet Pkg E QoS	\$25.00	0%	<b>\$25.00</b>	\$25.00	0%	<b>\$25.00</b>	\$25.00	0%	<b>\$25.00</b>
250 Mbps Ethernet Pkg E QoS	\$35.00	0%	<b>\$35.00</b>	\$35.00	0%	<b>\$35.00</b>	\$35.00	0%	<b>\$35.00</b>
500 Mbps Ethernet Pkg E QoS	\$40.00	0%	<b>\$40.00</b>	\$40.00	0%	<b>\$40.00</b>	\$40.00	0%	<b>\$40.00</b>
750 Mbps Ethernet Pkg E QoS	\$45.00	0%	<b>\$45.00</b>	\$45.00	0%	<b>\$45.00</b>	\$45.00	0%	<b>\$45.00</b>
1 Gbps Ethernet Pkg E QoS	\$50.00	0%	<b>\$50.00</b>	\$50.00	0%	<b>\$50.00</b>	\$50.00	0%	<b>\$50.00</b>
2 Gbps Ethernet Pkg E QoS	\$100.00	0%	<b>\$100.00</b>	\$100.00	0%	<b>\$100.00</b>	\$100.00	0%	<b>\$100.00</b>
3 Gbps Ethernet Pkg E QoS	\$125.00	0%	<b>\$125.00</b>	\$125.00	0%	<b>\$125.00</b>	\$125.00	0%	<b>\$125.00</b>
5 Gbps Ethernet Pkg E QoS	\$200.00	0%	<b>\$200.00</b>	\$200.00	0%	<b>\$200.00</b>	\$200.00	0%	<b>\$200.00</b>
7 Gbps Ethernet Pkg E QoS	\$275.00	0%	<b>\$275.00</b>	\$275.00	0%	<b>\$275.00</b>	\$275.00	0%	<b>\$275.00</b>
10 Gbps Ethernet Pkg E QoS	\$350.00	0%	<b>\$350.00</b>	\$350.00	0%	<b>\$350.00</b>	\$350.00	0%	<b>\$350.00</b>





## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
Broadband Ethernet Switched, Layer 2 (EIPDS)	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price

Package F									
- 25% Business Priority (Data applications that need to be prioritized over other data)									
- 75% Best Effort (Data does not need to be prioritized over other data)									
1.5 Mbps Ethernet Pkg F QoS	\$3.00	0%	\$3.00	\$3.00	0%	\$3.00	\$3.00	0%	\$3.00
3 Mbps Ethernet Pkg F QoS	\$3.00	0%	\$3.00	\$3.00	0%	\$3.00	\$3.00	0%	\$3.00
5 Mbps Ethernet Pkg F QoS	\$4.00	0%	\$4.00	\$4.00	0%	\$4.00	\$4.00	0%	\$4.00
10 Mbps Ethernet Pkg F QoS	\$6.00	0%	\$6.00	\$6.00	0%	\$6.00	\$6.00	0%	\$6.00
25 Mbps Ethernet Pkg F QoS	\$9.00	0%	\$9.00	\$9.00	0%	\$9.00	\$9.00	0%	\$9.00
50 Mbps Ethernet Pkg F QoS	\$11.00	0%	\$11.00	\$11.00	0%	\$11.00	\$11.00	0%	\$11.00
75 Mbps Ethernet Pkg F QoS	\$12.00	0%	\$12.00	\$12.00	0%	\$12.00	\$12.00	0%	\$12.00
100 Mbps Ethernet Pkg F QoS	\$13.00	0%	\$13.00	\$13.00	0%	\$13.00	\$13.00	0%	\$13.00
250 Mbps Ethernet Pkg F QoS	\$18.00	0%	\$18.00	\$18.00	0%	\$18.00	\$18.00	0%	\$18.00
500 Mbps Ethernet Pkg F QoS	\$20.00	0%	\$20.00	\$20.00	0%	\$20.00	\$20.00	0%	\$20.00
750 Mbps Ethernet Pkg F QoS	\$23.00	0%	\$23.00	\$23.00	0%	\$23.00	\$23.00	0%	\$23.00
1 Gbps Ethernet Pkg F QoS	\$25.00	0%	\$25.00	\$25.00	0%	\$25.00	\$25.00	0%	\$25.00
2 Gbps Ethernet Pkg F QoS	\$50.00	0%	\$50.00	\$50.00	0%	\$50.00	\$50.00	0%	\$50.00
3 Gbps Ethernet Pkg F QoS	\$63.00	0%	\$63.00	\$63.00	0%	\$63.00	\$63.00	0%	\$63.00
5 Gbps Ethernet Pkg F QoS	\$100.00	0%	\$100.00	\$100.00	0%	\$100.00	\$100.00	0%	\$100.00
7 Gbps Ethernet Pkg F QoS	\$138.00	0%	\$138.00	\$138.00	0%	\$138.00	\$138.00	0%	\$138.00
10 Gbps Ethernet Pkg F QoS	\$175.00	0%	\$175.00	\$175.00	0%	\$175.00	\$175.00	0%	\$175.00

Feature: Internet Bandwidth									
<b>Dedicated Internet Bandwidth via VLAN</b>									
- Requires <b>Ethernet Access</b>									
- Maximum 50% of circuit bandwidth									
- Includes /29 public IP address subnet									
- See DIA for optional features									
3 Mbps Internet VLAN	\$225.00	0%	\$225.00	\$180.00	0%	\$180.00	\$157.50	0%	\$157.50
5 Mbps Internet VLAN	\$270.00	0%	\$270.00	\$216.00	0%	\$216.00	\$189.00	0%	\$189.00
10 Mbps Internet VLAN	\$360.00	10%	\$324.00	\$288.00	10%	\$259.20	\$252.00	10%	\$226.80
25 Mbps Internet VLAN	\$630.00	10%	\$567.00	\$504.00	10%	\$453.60	\$441.00	10%	\$396.90
50 Mbps Internet VLAN	\$810.00	10%	\$729.00	\$648.00	10%	\$583.20	\$567.00	10%	\$510.30
100 Mbps Internet VLAN	\$900.00	15%	\$765.00	\$720.00	15%	\$612.00	\$630.00	15%	\$535.50
250 Mbps Internet VLAN	\$1,260.00	15%	\$1,071.00	\$1,008.00	15%	\$856.80	\$882.00	15%	\$749.70
500 Mbps Internet VLAN	\$1,440.00	15%	\$1,224.00	\$1,152.00	15%	\$979.20	\$1,008.00	15%	\$856.80
1 Gbps Internet VLAN	\$1,800.00	15%	\$1,530.00	\$1,440.00	15%	\$1,224.00	\$1,260.00	15%	\$1,071.00



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
<b>Broadband Ethernet</b> Switched, Layer 2 (EIPDS)									
<b>Feature: Additional IP Address</b>									
Static IP 1 Addresses	\$0.00	0%		\$0.00	0%		\$0.00	0%	
Static IP 5 Addresses	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>
Static IP 13 Addresses	\$20.00	0%	<b>\$20.00</b>	\$20.00	0%	<b>\$20.00</b>	\$20.00	0%	<b>\$20.00</b>
Static IP 29 Addresses	\$60.00	0%	<b>\$60.00</b>	\$60.00	0%	<b>\$60.00</b>	\$60.00	0%	<b>\$60.00</b>
Static IP 61 Addresses	\$125.00	0%	<b>\$125.00</b>	\$125.00	0%	<b>\$125.00</b>	\$125.00	0%	<b>\$125.00</b>
Static IP 125 Addresses	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>
Static IP 253 Addresses	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>

<b>Feature: Additional Service Instance (VLAN)</b>									
- Requires <b>Ethernet Access</b>									
- First service instance (VLAN) is included									
- Applies to each additional service instance (VLAN)									
Additional VLAN, each, MRC	\$25.00	0%	<b>\$25.00</b>	\$25.00	0%	<b>\$25.00</b>	\$25.00	0%	<b>\$25.00</b>
CSP EIPDS Features MRC	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
CSP EIPDS Features NRC	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>

<b>Non-Recurring Charges (NRC)</b>									
One-time, non-recurring charges (NRC) are applied per occurrence.									
NRC Item	NRC for 1-Year Agreement			NRC for 3-Year Agreement			NRC for 5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
Additional IP Address NRC	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>
Change Static IP address Fee	\$245.00	0%	<b>\$245.00</b>	\$245.00	0%	<b>\$245.00</b>	\$245.00	0%	<b>\$245.00</b>
Upgrade Bandwidth on Circuit	\$245.00	100%	<b>\$0.00</b>	\$245.00	100%	<b>\$0.00</b>	\$245.00	100%	<b>\$0.00</b>
Downgrade Bandwidth on Circuit	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
BGP - Initial Configuration	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
BGP - Configuration Change	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
New Service Activation Fee	\$49.99	0%	<b>\$49.99</b>	\$49.99	0%	<b>\$49.99</b>	\$49.99	0%	<b>\$49.99</b>
Additional VLAN, per occurrence									
- Establish additional Service Instance									
- Add/Change/Remove Service Instance	\$75.00	0%	<b>\$75.00</b>	\$75.00	0%	<b>\$75.00</b>	\$75.00	0%	<b>\$75.00</b>
Special Construction	ICB	0%	<b>ICB</b>	ICB	0%	<b>ICB</b>	ICB	0%	<b>ICB</b>
Expedite Fee	\$245.00	0%	<b>\$245.00</b>	\$245.00	0%	<b>\$245.00</b>	\$245.00	0%	<b>\$245.00</b>
Supersede Fee	\$42.50	0%	<b>\$42.50</b>	\$42.50	0%	<b>\$42.50</b>	\$42.50	0%	<b>\$42.50</b>
Outside Move Fee	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
Inside Move Fee	\$245.00	0%	<b>\$245.00</b>	\$245.00	0%	<b>\$245.00</b>	\$245.00	0%	<b>\$245.00</b>



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
<b>Broadband Ethernet</b> Switched, Layer 2 (EIPDS)									

### Notes

- Prices in Schedule A are monthly recurring charges (MRC), except for those in the table of non-recurring charges (NRC).
- Prices do not include any applicable taxes, surcharges, or fees, which will be applied upon billing at the then-prevailing rates per State of Hawaii Department of Taxation and/or PUC/FCC regulatory guidelines.
- ICB: Design and pricing for a custom solution will be determined on an individual case basis (ICB).

### Terms & Conditions

Rates are provided on a “where Facilities Exist Basis,” subject to availability, on the day an order is placed.

The customer is responsible for providing all space, power and environmental controlled requirements for the equipment at the customer location(s).

The customer is responsible for providing all support structures within the Customer Premises.

Bandwidth upgrades and/or changes to access are subject to availability and may require Special Construction charges and/or a change to the hand-off interface

*For example: A bandwidth upgrade from 100 Mbps delivered over FastEthernet to 250 Mbps will require a GigE hand-off*

Pricing does not include applicable taxes and surcharges.

Hawaiian Telcom may offer the State any future eligible promotions/discounts that would be advantageous to the State. All Hawaiian Telcom terms and conditions of the promotion/discounts will apply.

Applies to all tariff services:

All general tariff terms & conditions apply to the tariff-based service.

Availability of the tariff service will be per the applicable tariff -- Hawaiian Telcom reserves the right to grandfather and discontinue products & services.

### Termination Liability

#### 3-Year, 5-Year:

If Customer cancels this Agreement in whole or in part or terminates this Service at any time during the Service Period, Customer shall either pay to Hawaiian Telcom a termination charge equal to **twenty-five percent (25%)** of the applicable monthly rate for the terminated Service multiplied by the number of months remaining in the unexpired portion of the Service Period, **or the amount negotiated per the State of Hawaii’s General Terms & Conditions, Section 14. Termination for Convenience, d. Compensation section, whichever is greater.**

Any such termination liability charge shall be due and payable in one lump sum within thirty (30) days of billing.

If Customer terminates this Agreement subsequent to the execution of this Agreement by the Parties but prior to the in-service date, Customer shall pay to Hawaiian Telcom all costs incurred by Hawaiian Telcom for contract and service preparation.



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Chg. No.	Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
	Broadband Ethernet IP VPN, Layer 3 (RNS)	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
<b>Ethernet Access: RNS (IP VPN) - Layer 3</b>										
	1.5 Mbps Ethernet Circuit	\$545.00	62%	\$207.10	\$495.00	65%	\$173.25	\$465.00	67%	\$153.45
	3 Mbps Ethernet Circuit	\$660.00	63%	\$244.20	\$620.00	68%	\$198.40	\$575.00	71%	\$166.75
4	5 Mbps Ethernet Circuit	\$875.00	67%	\$288.75	\$775.00	70%	\$232.50	\$675.00	70%	\$202.50
	10 Mbps Ethernet Circuit	\$1,170.00	59%	\$479.70	\$1,070.00	64%	\$385.20	\$970.00	65%	\$339.50
	25 Mbps Ethernet Circuit	\$1,430.00	55%	\$643.50	\$1,230.00	59%	\$504.30	\$1,030.00	56%	\$453.20
	50 Mbps Ethernet Circuit	\$1,580.00	48%	\$821.60	\$1,380.00	53%	\$648.60	\$1,180.00	50%	\$590.00
5	75 Mbps Ethernet Circuit	\$1,730.00	50%	\$865.00	\$1,530.00	55%	\$688.50	\$1,330.00	55%	\$598.50
5	100 Mbps Ethernet Circuit	\$1,880.00	52%	\$902.40	\$1,680.00	57%	\$722.40	\$1,480.00	56%	\$651.20
5	250 Mbps Ethernet Circuit	\$2,780.00	54%	\$1,278.80	\$2,480.00	59%	\$1,016.80	\$2,180.00	59%	\$893.80
5	500 Mbps Ethernet Circuit	\$3,860.00	64%	\$1,389.60	\$3,560.00	70%	\$1,068.00	\$3,260.00	70%	\$978.00
5	750 Mbps Ethernet Circuit	\$4,920.00	68%	\$1,574.40	\$4,620.00	73%	\$1,247.40	\$4,320.00	75%	\$1,080.00
	1 Gbps Ethernet Circuit	\$6,020.00	71%	\$1,745.80	\$5,720.00	76%	\$1,372.80	\$5,420.00	78%	\$1,192.40
	2 Gbps Ethernet Circuit	\$4,000.00	15%	\$3,400.00	\$3,200.00	15%	\$2,720.00	\$2,800.00	15%	\$2,380.00
	3 Gbps Ethernet Circuit	\$5,000.00	15%	\$4,250.00	\$4,000.00	15%	\$3,400.00	\$3,500.00	15%	\$2,975.00
	5 Gbps Ethernet Circuit	\$8,000.00	15%	\$6,800.00	\$6,400.00	15%	\$5,440.00	\$5,600.00	15%	\$4,760.00
	7 Gbps Ethernet Circuit	\$11,000.00	15%	\$9,350.00	\$8,800.00	15%	\$7,480.00	\$7,700.00	15%	\$6,545.00
	10 Gbps Ethernet Circuit	\$14,000.00	20%	\$11,200.00	\$11,200.00	20%	\$8,960.00	\$9,800.00	20%	\$7,840.00
<b>DSL Access: RNS (IP VPN) - Layer 3</b>										
	3Mbps/1Mbps (up to, down/up) DSL Circuit	\$79.00	5%	\$75.05	\$69.00	10%	\$62.10	\$59.00	15%	\$50.15
	7Mbps/1Mbps (up to, down/up) DSL Circuit	\$119.00	10%	\$107.10	\$109.00	15%	\$92.65	\$99.00	20%	\$79.20
	11Mbps/1Mbps (up to, down/up) DSL Circuit	\$149.00	15%	\$126.65	\$139.00	20%	\$111.20	\$129.00	25%	\$96.75
<b>Feature: Quality of Service (QoS)</b>										
<b>Package A</b>										
- 100% Best Effort (included) (Used when data does not have to be prioritized over other data)										
	standard			standard	standard		standard	standard		standard
<b>Package B (Ethernet, DSL)</b>										
- 50% Real Time (For Real Time applications such as VoIP)										
- 50% Best Effort (Used when data does not have to be prioritized over other data)										
	1.5 Mbps Ethernet Pkg B QoS	\$15.00	0%	\$15.00	\$15.00	0%	\$15.00	\$15.00	0%	\$15.00
	3 Mbps Ethernet Pkg B QoS	\$30.00	15%	\$25.50	\$30.00	15%	\$25.50	\$30.00	15%	\$25.50
	5 Mbps Ethernet Pkg B QoS	\$50.00	40%	\$30.00	\$50.00	40%	\$30.00	\$50.00	40%	\$30.00
	10 Mbps Ethernet Pkg B QoS	\$100.00	50%	\$50.00	\$100.00	50%	\$50.00	\$100.00	50%	\$50.00
	25 Mbps Ethernet Pkg B QoS	\$250.00	72%	\$70.00	\$250.00	72%	\$70.00	\$250.00	72%	\$70.00



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Chg.  
No.

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
<b>Broadband Ethernet</b> IP VPN, Layer 3 (RNS)									
50 Mbps Ethernet Pkg B QoS	\$500.00	82%	<b>\$90.00</b>	\$500.00	82%	<b>\$90.00</b>	\$500.00	82%	<b>\$90.00</b>
75 Mbps Ethernet Pkg B QoS	\$750.00	87%	<b>\$97.50</b>	\$750.00	87%	<b>\$97.50</b>	\$750.00	87%	<b>\$97.50</b>
100 Mbps Ethernet Pkg B QoS	\$1,000.00	90%	<b>\$100.00</b>	\$1,000.00	90%	<b>\$100.00</b>	\$1,000.00	90%	<b>\$100.00</b>
250 Mbps Ethernet Pkg B QoS	\$2,500.00	94%	<b>\$150.00</b>	\$2,500.00	94%	<b>\$150.00</b>	\$2,500.00	94%	<b>\$150.00</b>
500 Mbps Ethernet Pkg B QoS	\$5,000.00	96%	<b>\$200.00</b>	\$5,000.00	96%	<b>\$200.00</b>	\$5,000.00	96%	<b>\$200.00</b>
750 Mbps Ethernet Pkg B QoS	\$7,500.00	97%	<b>\$225.00</b>	\$7,500.00	97%	<b>\$225.00</b>	\$7,500.00	97%	<b>\$225.00</b>
1 Gbps Ethernet Pkg B QoS	\$10,000.00	97%	<b>\$300.00</b>	\$10,000.00	97%	<b>\$300.00</b>	\$10,000.00	97%	<b>\$300.00</b>
2 Gbps Ethernet Pkg B QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
3 Gbps Ethernet Pkg B QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
5 Gbps Ethernet Pkg B QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
7 Gbps Ethernet Pkg B QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
10 Gbps Ethernet Pkg B QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
3Mbps/1Mbps (up to) DSL Pkg B QoS	\$10.00	0%	<b>\$10.00</b>	\$10.00	0%	<b>\$10.00</b>	\$10.00	0%	<b>\$10.00</b>
7Mbps/1Mbps (up to) DSL Pkg B QoS	\$10.00	0%	<b>\$10.00</b>	\$10.00	0%	<b>\$10.00</b>	\$10.00	0%	<b>\$10.00</b>
11Mbps/1Mbps (up to) DSL Pkg B QoS	\$10.00	0%	<b>\$10.00</b>	\$10.00	0%	<b>\$10.00</b>	\$10.00	0%	<b>\$10.00</b>

<b>Package C (Ethernet Only)</b>									
- 25% Real Time (Real Time Applications such as VoIP)									
- 25% Interactive (Real Time Applications such as Video)									
- 50% Best Effort (Data does not need to be prioritized over other data)									
1.5 Mbps Ethernet Pkg C QoS	\$11.25	0%	<b>\$11.25</b>	\$11.25	0%	<b>\$11.25</b>	\$11.25	0%	<b>\$11.25</b>
3 Mbps Ethernet Pkg C QoS	\$22.50	15%	<b>\$19.13</b>	\$22.50	15%	<b>\$19.13</b>	\$22.50	15%	<b>\$19.13</b>
5 Mbps Ethernet Pkg C QoS	\$37.50	25%	<b>\$28.13</b>	\$37.50	25%	<b>\$24.38</b>	\$37.50	25%	<b>\$28.13</b>
10 Mbps Ethernet Pkg C QoS	\$75.00	45%	<b>\$41.25</b>	\$75.00	45%	<b>\$41.25</b>	\$75.00	45%	<b>\$41.25</b>
25 Mbps Ethernet Pkg C QoS	\$187.50	70%	<b>\$56.25</b>	\$187.50	70%	<b>\$56.25</b>	\$187.50	70%	<b>\$56.25</b>
50 Mbps Ethernet Pkg C QoS	\$375.00	81%	<b>\$71.25</b>	\$375.00	81%	<b>\$75.00</b>	\$375.00	81%	<b>\$71.25</b>
75 Mbps Ethernet Pkg C QoS	\$562.50	86%	<b>\$78.75</b>	\$562.50	86%	<b>\$78.75</b>	\$562.50	86%	<b>\$78.75</b>
100 Mbps Ethernet Pkg C QoS	\$750.00	90%	<b>\$75.00</b>	\$750.00	90%	<b>\$75.00</b>	\$750.00	90%	<b>\$75.00</b>
250 Mbps Ethernet Pkg C QoS	\$1,875.00	94%	<b>\$112.50</b>	\$1,875.00	94%	<b>\$112.50</b>	\$1,875.00	94%	<b>\$112.50</b>
500 Mbps Ethernet Pkg C QoS	\$3,750.00	96%	<b>\$150.00</b>	\$3,750.00	96%	<b>\$150.00</b>	\$3,750.00	96%	<b>\$150.00</b>
750 Mbps Ethernet Pkg C QoS	\$5,625.00	97%	<b>\$168.75</b>	\$5,625.00	97%	<b>\$168.75</b>	\$5,625.00	97%	<b>\$168.75</b>
1 Gbps Ethernet Pkg C QoS	\$7,500.00	97%	<b>\$225.00</b>	\$7,500.00	97%	<b>\$225.00</b>	\$7,500.00	97%	<b>\$225.00</b>
2 Gbps Ethernet Pkg C QoS	ICB	ICB	<b>ICB</b>	ICB	ICB	<b>ICB</b>	ICB	ICB	<b>ICB</b>
3 Gbps Ethernet Pkg C QoS	ICB	ICB	<b>ICB</b>	ICB	ICB	<b>ICB</b>	ICB	ICB	<b>ICB</b>
5 Gbps Ethernet Pkg C QoS	ICB	ICB	<b>ICB</b>	ICB	ICB	<b>ICB</b>	ICB	ICB	<b>ICB</b>
7 Gbps Ethernet Pkg C QoS	ICB	ICB	<b>ICB</b>	ICB	ICB	<b>ICB</b>	ICB	ICB	<b>ICB</b>
10 Gbps Ethernet Pkg C QoS	ICB	ICB	<b>ICB</b>	ICB	ICB	<b>ICB</b>	ICB	ICB	<b>ICB</b>



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Chg.  
No.

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
Broadband Ethernet IP VPN, Layer 3 (RNS)	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price

<b>Package D (Ethernet, DSL)</b> - 25% Real Time (Real Time Applications such as VoIP) - 75% Best Effort (Data does not need to be prioritized over other data)									
1.5 Mbps Ethernet Pkg D QoS	\$7.50	0%	<b>\$7.50</b>	\$7.50	0%	<b>\$7.50</b>	\$7.50	0%	<b>\$7.50</b>
3 Mbps Ethernet Pkg D QoS	\$15.00	10%	<b>\$13.50</b>	\$15.00	10%	<b>\$13.50</b>	\$15.00	10%	<b>\$13.50</b>
5 Mbps Ethernet Pkg D QoS	\$25.00	30%	<b>\$17.50</b>	\$25.00	30%	<b>\$17.50</b>	\$25.00	30%	<b>\$17.50</b>
10 Mbps Ethernet Pkg D QoS	\$50.00	50%	<b>\$25.00</b>	\$50.00	50%	<b>\$25.00</b>	\$50.00	50%	<b>\$25.00</b>
25 Mbps Ethernet Pkg D QoS	\$125.00	70%	<b>\$37.50</b>	\$125.00	70%	<b>\$37.50</b>	\$125.00	70%	<b>\$37.50</b>
50 Mbps Ethernet Pkg D QoS	\$250.00	82%	<b>\$45.00</b>	\$250.00	82%	<b>\$45.00</b>	\$250.00	82%	<b>\$45.00</b>
75 Mbps Ethernet Pkg D QoS	\$375.00	87%	<b>\$48.75</b>	\$375.00	87%	<b>\$48.75</b>	\$375.00	87%	<b>\$48.75</b>
100 Mbps Ethernet Pkg D QoS	\$500.00	90%	<b>\$50.00</b>	\$500.00	90%	<b>\$50.00</b>	\$500.00	90%	<b>\$50.00</b>
250 Mbps Ethernet Pkg D QoS	\$1,250.00	94%	<b>\$75.00</b>	\$1,250.00	94%	<b>\$75.00</b>	\$1,250.00	94%	<b>\$75.00</b>
500 Mbps Ethernet Pkg D QoS	\$2,500.00	96%	<b>\$100.00</b>	\$2,500.00	96%	<b>\$100.00</b>	\$2,500.00	96%	<b>\$100.00</b>
750 Mbps Ethernet Pkg D QoS	\$3,750.00	96%	<b>\$150.00</b>	\$3,750.00	96%	<b>\$150.00</b>	\$3,750.00	96%	<b>\$150.00</b>
1 Gbps Ethernet Pkg D QoS	\$5,000.00	96%	<b>\$200.00</b>	\$5,000.00	96%	<b>\$200.00</b>	\$5,000.00	96%	<b>\$200.00</b>
2 Gbps Ethernet Pkg D QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
3 Gbps Ethernet Pkg D QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
5 Gbps Ethernet Pkg D QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
7 Gbps Ethernet Pkg D QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
10 Gbps Ethernet Pkg D QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
3Mbps/1Mbps (up to) DSL Transport Pkg D QoS	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>
7Mbps/1Mbps (up to) DSL Transport Pkg D QoS	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>
11Mbps/1Mbps (up to) DSL Transport Pkg D QoS	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>

<b>Package E (Ethernet Only)</b> - 25% Interactive (Real Time Applications such as Video) - 75% Best Effort (Data does not need to be prioritized over other data)									
1.5 Mbps Ethernet Pkg E QoS	\$3.75	0%	<b>\$3.75</b>	\$3.75	0%	<b>\$3.75</b>	\$3.75	0%	<b>\$3.75</b>
3 Mbps Ethernet Pkg E QoS	\$7.50	20%	<b>\$6.00</b>	\$7.50	20%	<b>\$6.00</b>	\$7.50	20%	<b>\$6.00</b>
5 Mbps Ethernet Pkg E QoS	\$12.50	35%	<b>\$8.13</b>	\$12.50	35%	<b>\$8.13</b>	\$12.50	35%	<b>\$8.13</b>
10 Mbps Ethernet Pkg E QoS	\$25.00	45%	<b>\$13.75</b>	\$25.00	45%	<b>\$13.75</b>	\$25.00	45%	<b>\$13.75</b>
25 Mbps Ethernet Pkg E QoS	\$62.50	70%	<b>\$18.75</b>	\$62.50	70%	<b>\$18.75</b>	\$62.50	70%	<b>\$18.75</b>
50 Mbps Ethernet Pkg E QoS	\$125.00	81%	<b>\$23.75</b>	\$125.00	81%	<b>\$23.75</b>	\$125.00	81%	<b>\$23.75</b>
75 Mbps Ethernet Pkg E QoS	\$187.50	86%	<b>\$26.25</b>	\$187.50	86%	<b>\$26.25</b>	\$187.50	86%	<b>\$26.25</b>
100 Mbps Ethernet Pkg E QoS	\$250.00	88%	<b>\$30.00</b>	\$250.00	88%	<b>\$30.00</b>	\$250.00	88%	<b>\$30.00</b>
250 Mbps Ethernet Pkg E QoS	\$625.00	93%	<b>\$43.75</b>	\$625.00	93%	<b>\$43.75</b>	\$625.00	93%	<b>\$43.75</b>



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Chg.  
No.

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
<b>Broadband Ethernet</b> IP VPN, Layer 3 (RNS)									
500 Mbps Ethernet Pkg E QoS	\$1,250.00	94%	<b>\$75.00</b>	\$1,250.00	94%	<b>\$75.00</b>	\$1,250.00	94%	<b>\$75.00</b>
750 Mbps Ethernet Pkg E QoS	\$1,875.00	95%	<b>\$93.75</b>	\$1,875.00	95%	<b>\$93.75</b>	\$1,875.00	95%	<b>\$93.75</b>
1 Gbps Ethernet Pkg E QoS	\$2,500.00	95%	<b>\$125.00</b>	\$2,500.00	95%	<b>\$125.00</b>	\$2,500.00	95%	<b>\$125.00</b>
2 Gbps Ethernet Pkg E QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
3 Gbps Ethernet Pkg E QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
5 Gbps Ethernet Pkg E QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
7 Gbps Ethernet Pkg E QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
10 Gbps Ethernet Pkg E QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>

<b>Package F (Ethernet Only)</b>									
- 25% Business Priority (Data applications that need to be prioritized over other data)									
- 75% Best Effort (Data does not need to be prioritized over other data)									
1.5 Mbps Ethernet Pkg F QoS	\$1.88	0%	<b>\$1.88</b>	\$1.88	0%	<b>\$1.88</b>	\$1.88	0%	<b>\$1.88</b>
3 Mbps Ethernet Pkg F QoS	\$3.75	15%	<b>\$3.19</b>	\$3.75	15%	<b>\$3.19</b>	\$3.75	15%	<b>\$3.19</b>
5 Mbps Ethernet Pkg F QoS	\$6.25	10%	<b>\$5.63</b>	\$6.25	10%	<b>\$5.63</b>	\$6.25	10%	<b>\$5.63</b>
10 Mbps Ethernet Pkg F QoS	\$12.50	45%	<b>\$6.88</b>	\$12.50	45%	<b>\$6.88</b>	\$12.50	45%	<b>\$6.88</b>
25 Mbps Ethernet Pkg F QoS	\$31.25	70%	<b>\$9.38</b>	\$31.25	70%	<b>\$9.38</b>	\$31.25	70%	<b>\$9.38</b>
50 Mbps Ethernet Pkg F QoS	\$62.50	82%	<b>\$11.25</b>	\$62.50	82%	<b>\$11.25</b>	\$62.50	82%	<b>\$11.25</b>
75 Mbps Ethernet Pkg F QoS	\$93.75	87%	<b>\$12.19</b>	\$93.75	87%	<b>\$12.19</b>	\$93.75	87%	<b>\$12.19</b>
100 Mbps Ethernet Pkg F QoS	\$125.00	89%	<b>\$13.75</b>	\$125.00	89%	<b>\$13.75</b>	\$125.00	89%	<b>\$13.75</b>
250 Mbps Ethernet Pkg F QoS	\$312.50	94%	<b>\$18.75</b>	\$312.50	94%	<b>\$18.75</b>	\$312.50	94%	<b>\$18.75</b>
500 Mbps Ethernet Pkg F QoS	\$625.00	96%	<b>\$25.00</b>	\$625.00	96%	<b>\$25.00</b>	\$625.00	96%	<b>\$25.00</b>
750 Mbps Ethernet Pkg F QoS	\$937.50	97%	<b>\$28.13</b>	\$937.50	97%	<b>\$28.13</b>	\$937.50	97%	<b>\$28.13</b>
1 Gbps Ethernet Pkg F QoS	\$1,250.00	97%	<b>\$37.50</b>	\$1,250.00	97%	<b>\$37.50</b>	\$1,250.00	97%	<b>\$37.50</b>
2 Gbps Ethernet Pkg F QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
3 Gbps Ethernet Pkg F QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
5 Gbps Ethernet Pkg F QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
7 Gbps Ethernet Pkg F QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
10 Gbps Ethernet Pkg F QoS	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES Offer Form OF-3

Chg.  
No.

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
Broadband Ethernet IP VPN, Layer 3 (RNS)	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price

Feature: Internet Bandwidth									
<b>Dedicated Internet Bandwidth via VLAN</b>									
- Requires <b>Ethernet Access</b>									
- Maximum 50% of circuit bandwidth									
- Includes /29 public IP address subnet									
- See DIA for optional features									
3 Mbps Internet VLAN	\$210.00	0%	<b>\$210.00</b>	\$210.00	0%	<b>\$210.00</b>	\$210.00	0%	<b>\$210.00</b>
5 Mbps Internet VLAN	\$350.00	22%	<b>\$273.00</b>	\$350.00	22%	<b>\$273.00</b>	\$350.00	22%	<b>\$273.00</b>
10 Mbps Internet VLAN	\$700.00	53%	<b>\$329.00</b>	\$700.00	53%	<b>\$329.00</b>	\$525.00	53%	<b>\$246.75</b>
25 Mbps Internet VLAN	\$1,750.00	67%	<b>\$577.50</b>	\$1,750.00	67%	<b>\$577.50</b>	\$1,750.00	67%	<b>\$577.50</b>
50 Mbps Internet VLAN	\$3,500.00	79%	<b>\$735.00</b>	\$3,500.00	79%	<b>\$735.00</b>	\$3,500.00	79%	<b>\$735.00</b>
100 Mbps Internet VLAN	\$7,000.00	84%	<b>\$1,120.00</b>	\$7,000.00	84%	<b>\$1,120.00</b>	\$7,000.00	84%	<b>\$1,120.00</b>
250 Mbps Internet VLAN	\$17,500.00	93%	<b>\$1,225.00</b>	\$17,500.00	93%	<b>\$1,225.00</b>	\$17,500.00	93%	<b>\$1,225.00</b>
500 Mbps Internet VLAN	\$35,000.00	95%	<b>\$1,750.00</b>	\$35,000.00	95%	<b>\$1,750.00</b>	\$35,000.00	95%	<b>\$1,750.00</b>
1 Gbps Internet VLAN	ICB	ICB	<b>ICB</b>	ICB	ICB	<b>ICB</b>	ICB	ICB	<b>ICB</b>

Feature: Static IP									
Static IP 1 Addresses	\$0.00	0%	<b>\$0.00</b>	\$0.00	0%	<b>\$0.00</b>	\$0.00	0%	<b>\$0.00</b>
Static IP 5 Addresses	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>
Static IP 13 Addresses	\$20.00	0%	<b>\$20.00</b>	\$20.00	0%	<b>\$20.00</b>	\$20.00	0%	<b>\$20.00</b>
Static IP 29 Addresses	\$60.00	0%	<b>\$60.00</b>	\$60.00	0%	<b>\$60.00</b>	\$60.00	0%	<b>\$60.00</b>
Static IP 61 Addresses	\$125.00	0%	<b>\$125.00</b>	\$125.00	0%	<b>\$125.00</b>	\$125.00	0%	<b>\$125.00</b>
Static IP 125 Addresses	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>
Static IP 253 Addresses	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>

Feature: Additional Service Instance (VLAN)									
- Requires <b>Ethernet Access</b>									
- First service instance (VLAN) is included									
- Applies to each additional service instance (VLAN)									
Additional VLAN, each, MRC	\$25.00	0%	<b>\$25.00</b>	\$25.00	0%	<b>\$25.00</b>	\$25.00	0%	<b>\$25.00</b>
Additional VLAN, per occurrence	\$75.00	0%	<b>\$75.00</b>	\$75.00	0%	<b>\$75.00</b>	\$75.00	0%	<b>\$75.00</b>





## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Chg.  
No.

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
<b>Broadband Ethernet</b> IP VPN, Layer 3 (RNS)									

<b>Non-Recurring Charges (NRC)</b>									
One-time, non-recurring charges (NRC) are applied <u>per occurrence</u> .									
NRC Item	NRC for 1-Year Agreement			NRC for 3-Year Agreement			NRC for 5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
Upgrade Bandwidth on Circuit	\$75.00	100%	<b>\$0.00</b>	\$75.00	100%	<b>\$0.00</b>	\$75.00	100%	<b>\$0.00</b>
Downgrade Bandwidth on Circuit	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
BGP Setup Charge	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
BGP Modification Charge	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
Add/Change Feature (Major) RNS	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>
Add/Change Feature (Minor) RNS	\$75.00	0%	<b>\$75.00</b>	\$75.00	0%	<b>\$75.00</b>	\$75.00	0%	<b>\$75.00</b>
New Service Activation Fee	\$60.00	0%	<b>\$60.00</b>	\$49.99	0%	<b>\$49.99</b>	\$49.99	0%	<b>\$49.99</b>

#### Notes

- Prices in Schedule A are monthly recurring charges (MRC), except for those in the table of non-recurring charges (NRC).
- Prices do not include any applicable taxes, surcharges, or fees, which will be applied upon billing at the then-prevailing rates per State of Hawaii Department of Taxation and/or PUC/FCC regulatory guidelines.
- ICB: Design and pricing for a custom solution will be determined on an individual case basis (ICB).

#### Terms & Conditions

##### Applies to all sections/products:

Rates are provided on a “where Facilities Exist Basis,” subject to availability, on the day an order is placed.

The customer is responsible for providing all space, power and environmental controlled requirements for the equipment at the customer location(s).

The customer is responsible for providing all support structures within the Customer Premises.

Bandwidth upgrades and/or changes to access are subject to availability and may require Special Construction charges and/or a change to the hand-off interface

*For example: A bandwidth upgrade from 100 Mbps delivered over FastEthernet to 250 Mbps will require a GigE hand-off*

Pricing does not include applicable taxes and surcharges.

Hawaiian Telcom may offer the State any future eligible promotions/discounts that would be advantageous to the State. All Hawaiian Telcom terms and conditions of the promotion/discounts will apply.

##### Applies to all tariff services:

All general tariff terms & conditions apply to the tariff-based service.

Availability of the tariff service will be per the applicable tariff -- Hawaiian Telcom reserves the right to grandfather and discontinue products & services.



**SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES**  
**Offer Form OF-3**

Chg. No.	Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
		List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
	<b>Broadband Ethernet</b> IP VPN, Layer 3 (RNS)									

**Termination Liability**

**3-Year, 5-Year:**

If Customer cancels this Agreement in whole or in part or terminates this Service at any time during the Service Period, Customer shall either pay to Hawaiian Telcom a termination charge equal to **twenty-five percent (25%)** of the applicable monthly rate for the terminated Service multiplied by the number of months remaining in the unexpired portion of the Service Period, **or the amount negotiated per the State of Hawaii’s General Terms & Conditions, Section 14. Termination for Convenience, d. Compensation section, whichever is greater.**

Any such termination liability charge shall be due and payable in one lump sum within thirty (30) days of billing.

If Customer terminates this Agreement subsequent to the execution of this Agreement by the Parties but prior to the in-service date, Customer shall pay to Hawaiian Telcom all costs incurred by Hawaiian Telcom for contract and service preparation.



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
<b>Broadband Ethernet</b> Dedicated, Point- to-Point (DES)	List Price	Discount %	Total Price	List Price	Discount %	Total Price	List Price	Discount %	Total Price
<b>Dedicated Ethernet Service</b>									
<b>On-Island</b>									
10Mbps	\$825.60	5%	<b>\$784.32</b>	\$592.80	5%	<b>\$563.16</b>	\$532.80	5%	<b>\$506.16</b>
25Mbps	\$937.20	5%	<b>\$890.34</b>	\$652.80	5%	<b>\$620.16</b>	\$592.80	5%	<b>\$563.16</b>
50Mbps	\$1,125.60	5%	<b>\$1,069.32</b>	\$727.20	5%	<b>\$690.84</b>	\$667.20	5%	<b>\$633.84</b>
100Mbps	\$1,200.00	5%	<b>\$1,140.00</b>	\$900.00	5%	<b>\$855.00</b>	\$780.00	5%	<b>\$741.00</b>
150Mbps	\$1,380.00	5%	<b>\$1,311.00</b>	\$1,020.00	5%	<b>\$969.00</b>	\$840.00	5%	<b>\$798.00</b>
200Mbps	\$1,440.00	5%	<b>\$1,368.00</b>	\$1,110.00	5%	<b>\$1,054.50</b>	\$1,020.00	5%	<b>\$969.00</b>
500Mbps	\$1,560.00	5%	<b>\$1,482.00</b>	\$1,200.00	5%	<b>\$1,140.00</b>	\$1,092.00	5%	<b>\$1,037.40</b>
1Gbps	\$1,800.00	5%	<b>\$1,710.00</b>	\$1,320.00	5%	<b>\$1,254.00</b>	\$1,200.00	5%	<b>\$1,140.00</b>
10Gbps	\$2,520.00	5%	<b>\$2,394.00</b>	\$2,160.00	5%	<b>\$2,052.00</b>	\$1,800.00	5%	<b>\$1,710.00</b>
100Gbps	\$7,200.00	5%	<b>\$6,840.00</b>	\$5,520.00	5%	<b>\$5,244.00</b>	\$4,800.00	5%	<b>\$4,560.00</b>
<b>Inter-Island</b>									
10Mbps	\$990.72	5%	<b>\$941.18</b>	\$711.36	5%	<b>\$675.79</b>	\$639.36	5%	<b>\$607.39</b>
25Mbps	\$1,124.64	5%	<b>\$1,068.41</b>	\$783.36	5%	<b>\$744.19</b>	\$711.36	5%	<b>\$675.79</b>
50Mbps	\$1,350.72	5%	<b>\$1,283.18</b>	\$872.64	5%	<b>\$829.01</b>	\$800.64	5%	<b>\$760.61</b>
100Mbps	\$1,440.00	5%	<b>\$1,368.00</b>	\$1,080.00	5%	<b>\$1,026.00</b>	\$936.00	5%	<b>\$889.20</b>
150Mbps	\$1,656.00	5%	<b>\$1,573.20</b>	\$1,224.00	5%	<b>\$1,162.80</b>	\$1,008.00	5%	<b>\$957.60</b>
200Mbps	\$1,728.00	5%	<b>\$1,641.60</b>	\$1,332.00	5%	<b>\$1,265.40</b>	\$1,224.00	5%	<b>\$1,162.80</b>
500Mbps	\$1,872.00	5%	<b>\$1,778.40</b>	\$1,440.00	5%	<b>\$1,368.00</b>	\$1,310.40	5%	<b>\$1,244.88</b>
1Gbps	\$2,160.00	5%	<b>\$2,052.00</b>	\$1,584.00	5%	<b>\$1,504.80</b>	\$1,440.00	5%	<b>\$1,368.00</b>
10Gbps	\$3,024.00	5%	<b>\$2,872.80</b>	\$2,592.00	5%	<b>\$2,462.40</b>	\$2,160.00	5%	<b>\$2,052.00</b>
100Gbps	\$8,640.00	5%	<b>\$8,208.00</b>	\$6,624.00	5%	<b>\$6,292.80</b>	\$5,760.00	5%	<b>\$5,472.00</b>

### Non-Recurring Charges (NRC)

One-time, non-recurring charges (NRC) are applied per occurrence.

NRC Item	NRC for 1-Year Agreement			NRC for 3-Year Agreement			NRC for 5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
Installation Charge - 1yr Term Only	\$2,000.00	0%	<b>\$2,000.00</b>	n/a		n/a	n/a		n/a
Upgrade Bandwidth on Circuit	\$245.00	100%	<b>\$0.00</b>	\$245.00	100%	<b>\$0.00</b>	\$245.00	100%	<b>\$0.00</b>
Downgrade Bandwidth on Circuit	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
New Service Activation Fee	\$49.99	0%	<b>\$49.99</b>	\$49.99	0%	<b>\$49.99</b>	\$49.99	0%	<b>\$49.99</b>
Special Construction	ICB	0%	ICB	ICB	0%	ICB	ICB	0%	ICB
Expedite Fee	\$245.00	0%	<b>\$245.00</b>	\$245.00	0%	<b>\$245.00</b>	\$245.00	0%	<b>\$245.00</b>
Supersede Fee	\$42.50	0%	<b>\$42.50</b>	\$42.50	0%	<b>\$42.50</b>	\$42.50	0%	<b>\$42.50</b>
Outside Move Fee	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
Inside Move Fee	\$245.00	0%	<b>\$245.00</b>	\$245.00	0%	<b>\$245.00</b>	\$245.00	0%	<b>\$245.00</b>



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
Broadband Ethernet Dedicated, Point- to-Point (DES)	List Price	Discount %	Total Price	List Price	Discount %	Total Price	List Price	Discount %	Total Price

### Notes

- Prices in Schedule A are monthly recurring charges (MRC), except for those in the table of non-recurring charges (NRC).
- Prices do not include any applicable taxes, surcharges, or fees, which will be applied upon billing at the then-prevailing rates per State of Hawaii Department of Taxation and/or PUC/FCC regulatory guidelines.
- ICB: Design and pricing for a custom solution will be determined on an individual case basis (ICB).

### Terms & Conditions

Rates are provided on a “where Facilities Exist Basis,” subject to availability, on the day an order is placed.

The customer is responsible for providing all space, power and environmental controlled requirements for the equipment at the customer location(s).

The customer is responsible for providing all support structures within the Customer Premises.

Bandwidth upgrades and/or changes to access are subject to availability and may require Special Construction charges and/or a change to the hand-off interface

*For example: A bandwidth upgrade from 100 Mbps delivered over FastEthernet to 250 Mbps will require a GigE hand-off*

Pricing does not include applicable taxes and surcharges.

Hawaiian Telcom may offer the State any future eligible promotions/discounts that would be advantageous to the State. All Hawaiian Telcom terms and conditions of the promotion/discounts will apply.

Applies to all tariff services:

All general tariff terms & conditions apply to the tariff-based service.

Availability of the tariff service will be per the applicable tariff -- Hawaiian Telcom reserves the right to grandfather and discontinue products & services.

### Termination Liability

#### 3-Year, 5-Year:

If Customer cancels this Agreement in whole or in part or terminates this Service at any time during the Service Period, Customer shall either pay to Hawaiian Telcom a termination charge equal to **twenty-five percent (25%)** of the applicable monthly rate for the terminated Service multiplied by the number of months remaining in the unexpired portion of the Service Period, **or the amount negotiated per the State of Hawaii’s General Terms & Conditions, Section 14. Termination for Convenience, d. Compensation section, whichever is greater.**

Any such termination liability charge shall be due and payable in one lump sum within thirty (30) days of billing.

If Customer terminates this Agreement subsequent to the execution of this Agreement by the Parties but prior to the in-service date, Customer shall pay to Hawaiian Telcom all costs incurred by Hawaiian Telcom for contract and service preparation.



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES Offer Form OF-3

Chg.  
No.

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
Broadband Ethernet	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
Pt. to Multi-Point Switched, Layer 2 (P2MP)									

**Point to Multi-Point Switched Ethernet (Layer 2)**

Ethernet EVC										
6	3 Mbps	\$518.00	15%	\$440.30	\$340.00	10%	\$306.00	\$295.00	10%	\$265.50
6	5 Mbps	\$570.00	15%	\$484.50	\$400.00	10%	\$360.00	\$357.00	10%	\$321.30
6	10 Mbps	\$686.00	15%	\$583.10	\$450.00	10%	\$405.00	\$410.00	10%	\$369.00
6	25 Mbps	\$900.00	15%	\$765.00	\$565.00	10%	\$508.50	\$513.00	10%	\$461.70
6	50 Mbps	\$975.00	15%	\$828.75	\$630.00	10%	\$567.00	\$577.00	10%	\$519.30
6	75 Mbps	\$1,125.00	15%	\$956.25	\$875.00	10%	\$787.50	\$825.00	10%	\$742.50
6	100 Mbps	\$1,225.00	15%	\$1,041.25	\$1,075.00	10%	\$967.50	\$1,025.00	10%	\$922.50
6	250 Mbps	\$2,000.00	15%	\$1,700.00	\$1,200.00	10%	\$1,080.00	\$1,125.00	10%	\$1,012.50
6	500 Mbps	\$2,995.00	15%	\$2,545.75	\$1,339.00	10%	\$1,205.10	\$1,260.00	10%	\$1,134.00
6	750 Mbps	\$4,100.00	15%	\$3,485.00	\$1,510.00	10%	\$1,359.00	\$1,450.00	10%	\$1,305.00
6	1 Gbps	\$4,645.00	15%	\$3,948.25	\$1,600.00	10%	\$1,440.00	\$1,765.00	10%	\$1,588.50
6	2 Gbps	\$4,000.00	15%	\$3,400.00	\$3,200.00	10%	\$2,880.00	\$2,800.00	10%	\$2,520.00
6	3 Gbps	\$5,000.00	15%	\$4,250.00	\$4,000.00	10%	\$3,600.00	\$3,500.00	10%	\$3,150.00
6	5 Gbps	\$8,000.00	15%	\$6,800.00	\$6,400.00	10%	\$5,760.00	\$5,600.00	10%	\$5,040.00
6	7 Gbps	\$11,000.00	15%	\$9,350.00	\$8,800.00	10%	\$7,920.00	\$7,700.00	10%	\$6,930.00
6	10 Gbps	\$14,000.00	15%	\$11,900.00	\$11,200.00	10%	\$10,080.00	\$9,800.00	10%	\$8,820.00

UNI Access Ports									
10 Mbps	\$ 100.00	0%	\$100.00	\$ 100.00	0%	\$100.00	\$ 100.00	0%	\$100.00
100 Mbps	\$ 125.00	0%	\$125.00	\$ 125.00	0%	\$125.00	\$ 125.00	0%	\$125.00
1 Gbps	\$ 150.00	0%	\$150.00	\$ 150.00	0%	\$150.00	\$ 150.00	0%	\$150.00
10 Gbps	\$ 300.00	0%	\$300.00	\$ 300.00	0%	\$300.00	\$ 300.00	0%	\$300.00

Feature: Quality of Service (QoS)								
<b>Package A</b> - 100% Best Effort (included) (Used when data does not have to be prioritized over other data)	standard		standard	standard		standard	standard	standard



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES Offer Form OF-3

Chg.  
No.

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
<b>Broadband Ethernet</b> Pt. to Multi-Point Switched, Layer 2 (P2MP)									
<b>Package B (Ethernet, DSL)</b> - 50% Real Time (For Real Time applications such as VoIP) - 50% Best Effort (Used when data does not have to be prioritized over other data)									
3 Mbps Ethernet Pkg B QoS	\$25.00	0%	<b>\$25.00</b>	\$25.00	0%	<b>\$25.00</b>	\$25.00	0%	<b>\$25.00</b>
5 Mbps Ethernet Pkg B QoS	\$30.00	0%	<b>\$30.00</b>	\$30.00	0%	<b>\$30.00</b>	\$30.00	0%	<b>\$30.00</b>
10 Mbps Ethernet Pkg B QoS	\$50.00	0%	<b>\$50.00</b>	\$50.00	0%	<b>\$50.00</b>	\$50.00	0%	<b>\$50.00</b>
25 Mbps Ethernet Pkg B QoS	\$70.00	0%	<b>\$70.00</b>	\$70.00	0%	<b>\$70.00</b>	\$70.00	0%	<b>\$70.00</b>
50 Mbps Ethernet Pkg B QoS	\$90.00	0%	<b>\$90.00</b>	\$90.00	0%	<b>\$90.00</b>	\$90.00	0%	<b>\$90.00</b>
75 Mbps Ethernet Pkg B QoS	\$95.00	0%	<b>\$95.00</b>	\$95.00	0%	<b>\$95.00</b>	\$95.00	0%	<b>\$95.00</b>
100 Mbps Ethernet Pkg B QoS	\$100.00	0%	<b>\$100.00</b>	\$100.00	0%	<b>\$100.00</b>	\$100.00	0%	<b>\$100.00</b>
250 Mbps Ethernet Pkg B QoS	\$140.00	0%	<b>\$140.00</b>	\$140.00	0%	<b>\$140.00</b>	\$140.00	0%	<b>\$140.00</b>
500 Mbps Ethernet Pkg B QoS	\$160.00	0%	<b>\$160.00</b>	\$160.00	0%	<b>\$160.00</b>	\$160.00	0%	<b>\$160.00</b>
750 Mbps Ethernet Pkg B QoS	\$180.00	0%	<b>\$180.00</b>	\$180.00	0%	<b>\$180.00</b>	\$180.00	0%	<b>\$180.00</b>
1 Gbps Ethernet Pkg B QoS	\$200.00	0%	<b>\$200.00</b>	\$200.00	0%	<b>\$200.00</b>	\$200.00	0%	<b>\$200.00</b>
2 Gbps Ethernet Pkg B QoS	\$400.00	0%	<b>\$400.00</b>	\$400.00	0%	<b>\$400.00</b>	\$400.00	0%	<b>\$400.00</b>
3 Gbps Ethernet Pkg B QoS	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
5 Gbps Ethernet Pkg B QoS	\$800.00	0%	<b>\$800.00</b>	\$800.00	0%	<b>\$800.00</b>	\$800.00	0%	<b>\$800.00</b>
7 Gbps Ethernet Pkg B QoS	\$1,100.00	0%	<b>\$1,100.00</b>	\$1,100.00	0%	<b>\$1,100.00</b>	\$1,100.00	0%	<b>\$1,100.00</b>
10 Gbps Ethernet Pkg B QoS	\$1,400.00	0%	<b>\$1,400.00</b>	\$1,400.00	0%	<b>\$1,400.00</b>	\$1,400.00	0%	<b>\$1,400.00</b>
3Mbps/1Mbps (up to) DSL Pkg B QoS	\$10.00	0%	<b>\$10.00</b>	\$10.00	0%	<b>\$10.00</b>	\$10.00	0%	<b>\$10.00</b>
7Mbps/1Mbps (up to) DSL Pkg B QoS	\$10.00	0%	<b>\$10.00</b>	\$10.00	0%	<b>\$10.00</b>	\$10.00	0%	<b>\$10.00</b>
11Mbps/1Mbps (up to) DSL Pkg B QoS	\$10.00	0%	<b>\$10.00</b>	\$10.00	0%	<b>\$10.00</b>	\$10.00	0%	<b>\$10.00</b>
<b>Package C (Ethernet Only)</b> - 25% Real Time (Real Time Applications such as VoIP) - 25% Interactive (Real Time Applications such as Video) - 50% Best Effort (Data does not need to be prioritized over other data)									
3 Mbps Ethernet Pkg C QoS	\$19.00	0%	<b>\$19.00</b>	\$19.00	0%	<b>\$19.00</b>	\$19.00	0%	<b>\$19.00</b>
5 Mbps Ethernet Pkg C QoS	\$23.00	0%	<b>\$23.00</b>	\$23.00	0%	<b>\$23.00</b>	\$23.00	0%	<b>\$23.00</b>
10 Mbps Ethernet Pkg C QoS	\$38.00	0%	<b>\$38.00</b>	\$38.00	0%	<b>\$38.00</b>	\$38.00	0%	<b>\$38.00</b>
25 Mbps Ethernet Pkg C QoS	\$53.00	0%	<b>\$53.00</b>	\$53.00	0%	<b>\$53.00</b>	\$53.00	0%	<b>\$53.00</b>
50 Mbps Ethernet Pkg C QoS	\$68.00	0%	<b>\$68.00</b>	\$68.00	0%	<b>\$68.00</b>	\$68.00	0%	<b>\$68.00</b>
75 Mbps Ethernet Pkg C QoS	\$72.00	0%	<b>\$72.00</b>	\$72.00	0%	<b>\$72.00</b>	\$72.00	0%	<b>\$72.00</b>
100 Mbps Ethernet Pkg C QoS	\$75.00	0%	<b>\$75.00</b>	\$75.00	0%	<b>\$75.00</b>	\$75.00	0%	<b>\$75.00</b>
250 Mbps Ethernet Pkg C QoS	\$105.00	0%	<b>\$105.00</b>	\$105.00	0%	<b>\$105.00</b>	\$105.00	0%	<b>\$105.00</b>
500 Mbps Ethernet Pkg C QoS	\$120.00	0%	<b>\$120.00</b>	\$120.00	0%	<b>\$120.00</b>	\$120.00	0%	<b>\$120.00</b>



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Chg.  
No.

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
<b>Broadband Ethernet</b>									
Pt. to Multi-Point Switched, Layer 2 (P2MP)									
750 Mbps Ethernet Pkg C QoS	\$135.00	0%	<b>\$135.00</b>	\$135.00	0%	<b>\$135.00</b>	\$135.00	0%	<b>\$135.00</b>
1 Gbps Ethernet Pkg C QoS	\$150.00	0%	<b>\$150.00</b>	\$150.00	0%	<b>\$150.00</b>	\$150.00	0%	<b>\$150.00</b>
2 Gbps Ethernet Pkg C QoS	\$300.00	0%	<b>\$300.00</b>	\$300.00	0%	<b>\$300.00</b>	\$300.00	0%	<b>\$300.00</b>
3 Gbps Ethernet Pkg C QoS	\$375.00	0%	<b>\$375.00</b>	\$375.00	0%	<b>\$375.00</b>	\$375.00	0%	<b>\$375.00</b>
5 Gbps Ethernet Pkg C QoS	\$600.00	0%	<b>\$600.00</b>	\$600.00	0%	<b>\$600.00</b>	\$600.00	0%	<b>\$600.00</b>
7 Gbps Ethernet Pkg C QoS	\$825.00	0%	<b>\$825.00</b>	\$825.00	0%	<b>\$825.00</b>	\$825.00	0%	<b>\$825.00</b>
10 Gbps Ethernet Pkg C QoS	\$1,050.00	0%	<b>\$1,050.00</b>	\$1,050.00	0%	<b>\$1,050.00</b>	\$1,050.00	0%	<b>\$1,050.00</b>

<b>Package D (Ethernet, DSL)</b>									
- 25% Real Time (Real Time Applications such as VoIP)									
- 75% Best Effort (Data does not need to be prioritized over other data)									
3 Mbps Ethernet Pkg D QoS	\$13.00	0%	<b>\$13.00</b>	\$13.00	0%	<b>\$13.00</b>	\$13.00	0%	<b>\$13.00</b>
5 Mbps Ethernet Pkg D QoS	\$15.00	0%	<b>\$15.00</b>	\$15.00	0%	<b>\$15.00</b>	\$15.00	0%	<b>\$15.00</b>
10 Mbps Ethernet Pkg D QoS	\$25.00	0%	<b>\$25.00</b>	\$25.00	0%	<b>\$25.00</b>	\$25.00	0%	<b>\$25.00</b>
25 Mbps Ethernet Pkg D QoS	\$35.00	0%	<b>\$35.00</b>	\$35.00	0%	<b>\$35.00</b>	\$35.00	0%	<b>\$35.00</b>
50 Mbps Ethernet Pkg D QoS	\$45.00	0%	<b>\$45.00</b>	\$45.00	0%	<b>\$45.00</b>	\$45.00	0%	<b>\$45.00</b>
75 Mbps Ethernet Pkg D QoS	\$48.00	0%	<b>\$48.00</b>	\$48.00	0%	<b>\$48.00</b>	\$48.00	0%	<b>\$48.00</b>
100 Mbps Ethernet Pkg D QoS	\$50.00	0%	<b>\$50.00</b>	\$50.00	0%	<b>\$50.00</b>	\$50.00	0%	<b>\$50.00</b>
250 Mbps Ethernet Pkg D QoS	\$70.00	0%	<b>\$70.00</b>	\$70.00	0%	<b>\$70.00</b>	\$70.00	0%	<b>\$70.00</b>
500 Mbps Ethernet Pkg D QoS	\$80.00	0%	<b>\$80.00</b>	\$80.00	0%	<b>\$80.00</b>	\$80.00	0%	<b>\$80.00</b>
750 Mbps Ethernet Pkg D QoS	\$90.00	0%	<b>\$90.00</b>	\$90.00	0%	<b>\$90.00</b>	\$90.00	0%	<b>\$90.00</b>
1 Gbps Ethernet Pkg D QoS	\$100.00	0%	<b>\$100.00</b>	\$100.00	0%	<b>\$100.00</b>	\$100.00	0%	<b>\$100.00</b>
2 Gbps Ethernet Pkg D QoS	\$200.00	0%	<b>\$200.00</b>	\$200.00	0%	<b>\$200.00</b>	\$200.00	0%	<b>\$200.00</b>
3 Gbps Ethernet Pkg D QoS	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>
5 Gbps Ethernet Pkg D QoS	\$400.00	0%	<b>\$400.00</b>	\$400.00	0%	<b>\$400.00</b>	\$400.00	0%	<b>\$400.00</b>
7 Gbps Ethernet Pkg D QoS	\$550.00	0%	<b>\$550.00</b>	\$550.00	0%	<b>\$550.00</b>	\$550.00	0%	<b>\$550.00</b>
10 Gbps Ethernet Pkg D QoS	\$700.00	0%	<b>\$700.00</b>	\$700.00	0%	<b>\$700.00</b>	\$700.00	0%	<b>\$700.00</b>
3Mbps/1Mbps (up to) DSL Transport Pkg D QoS	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>
7Mbps/1Mbps (up to) DSL Transport Pkg D QoS	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>
11Mbps/1Mbps (up to) DSL Transport Pkg D QoS	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES Offer Form OF-3

Chg.  
No.

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
Broadband Ethernet	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
Pt. to Multi-Point Switched, Layer 2 (P2MP)									

Package E (Ethernet Only)									
- 25% Interactive (Real Time Applications such as Video) - 75% Best Effort (Data does not need to be prioritized over other data)									
3 Mbps Ethernet Pkg E QoS	\$6.00	0%	\$6.00	\$6.00	0%	\$6.00	\$6.00	0%	\$6.00
5 Mbps Ethernet Pkg E QoS	\$8.00	0%	\$8.00	\$8.00	0%	\$8.00	\$8.00	0%	\$8.00
10 Mbps Ethernet Pkg E QoS	\$13.00	0%	\$13.00	\$13.00	0%	\$13.00	\$13.00	0%	\$13.00
25 Mbps Ethernet Pkg E QoS	\$18.00	0%	\$18.00	\$18.00	0%	\$18.00	\$18.00	0%	\$18.00
50 Mbps Ethernet Pkg E QoS	\$23.00	0%	\$23.00	\$23.00	0%	\$23.00	\$23.00	0%	\$23.00
75 Mbps Ethernet Pkg E QoS	\$24.00	0%	\$24.00	\$24.00	0%	\$24.00	\$24.00	0%	\$24.00
100 Mbps Ethernet Pkg E QoS	\$25.00	0%	\$25.00	\$25.00	0%	\$25.00	\$25.00	0%	\$25.00
250 Mbps Ethernet Pkg E QoS	\$35.00	0%	\$35.00	\$35.00	0%	\$35.00	\$35.00	0%	\$35.00
500 Mbps Ethernet Pkg E QoS	\$40.00	0%	\$40.00	\$40.00	0%	\$40.00	\$40.00	0%	\$40.00
750 Mbps Ethernet Pkg E QoS	\$45.00	0%	\$45.00	\$45.00	0%	\$45.00	\$45.00	0%	\$45.00
1 Gbps Ethernet Pkg E QoS	\$50.00	0%	\$50.00	\$50.00	0%	\$50.00	\$50.00	0%	\$50.00
2 Gbps Ethernet Pkg E QoS	\$100.00	0%	\$100.00	\$100.00	0%	\$100.00	\$100.00	0%	\$100.00
3 Gbps Ethernet Pkg E QoS	\$125.00	0%	\$125.00	\$125.00	0%	\$125.00	\$125.00	0%	\$125.00
5 Gbps Ethernet Pkg E QoS	\$200.00	0%	\$200.00	\$200.00	0%	\$200.00	\$200.00	0%	\$200.00
7 Gbps Ethernet Pkg E QoS	\$275.00	0%	\$275.00	\$275.00	0%	\$275.00	\$275.00	0%	\$275.00
10 Gbps Ethernet Pkg E QoS	\$350.00	0%	\$350.00	\$350.00	0%	\$350.00	\$350.00	0%	\$350.00

Package F (Ethernet Only)									
- 25% Business Priority (Data applications that need to be prioritized over other data) - 75% Best Effort (Data does not need to be prioritized over other data)									
3 Mbps Ethernet Pkg F QoS	\$3.00	0%	\$3.00	\$3.00	0%	\$3.00	\$3.00	0%	\$3.00
5 Mbps Ethernet Pkg F QoS	\$4.00	0%	\$4.00	\$4.00	0%	\$4.00	\$4.00	0%	\$4.00
10 Mbps Ethernet Pkg F QoS	\$6.00	0%	\$6.00	\$6.00	0%	\$6.00	\$6.00	0%	\$6.00
25 Mbps Ethernet Pkg F QoS	\$9.00	0%	\$9.00	\$9.00	0%	\$9.00	\$9.00	0%	\$9.00
50 Mbps Ethernet Pkg F QoS	\$11.00	0%	\$11.00	\$11.00	0%	\$11.00	\$11.00	0%	\$11.00
75 Mbps Ethernet Pkg F QoS	\$12.00	0%	\$12.00	\$12.00	0%	\$12.00	\$12.00	0%	\$12.00
100 Mbps Ethernet Pkg F QoS	\$13.00	0%	\$13.00	\$13.00	0%	\$13.00	\$13.00	0%	\$13.00
250 Mbps Ethernet Pkg F QoS	\$18.00	0%	\$18.00	\$18.00	0%	\$18.00	\$18.00	0%	\$18.00
500 Mbps Ethernet Pkg F QoS	\$20.00	0%	\$20.00	\$20.00	0%	\$20.00	\$20.00	0%	\$20.00
750 Mbps Ethernet Pkg F QoS	\$23.00	0%	\$23.00	\$23.00	0%	\$23.00	\$23.00	0%	\$23.00
1 Gbps Ethernet Pkg F QoS	\$25.00	0%	\$25.00	\$25.00	0%	\$25.00	\$25.00	0%	\$25.00
2 Gbps Ethernet Pkg F QoS	\$50.00	0%	\$50.00	\$50.00	0%	\$50.00	\$50.00	0%	\$50.00
3 Gbps Ethernet Pkg F QoS	\$63.00	0%	\$63.00	\$63.00	0%	\$63.00	\$63.00	0%	\$63.00





## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Chg.  
No.

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
<b>Broadband Ethernet</b>									
Pt. to Multi-Point Switched, Layer 2 (P2MP)									
5 Gbps Ethernet Pkg F QoS	\$100.00	0%	<b>\$100.00</b>	\$100.00	0%	<b>\$100.00</b>	\$100.00	0%	<b>\$100.00</b>
7 Gbps Ethernet Pkg F QoS	\$138.00	0%	<b>\$138.00</b>	\$138.00	0%	<b>\$138.00</b>	\$138.00	0%	<b>\$138.00</b>
10 Gbps Ethernet Pkg F QoS	\$175.00	0%	<b>\$175.00</b>	\$175.00	0%	<b>\$175.00</b>	\$175.00	0%	<b>\$175.00</b>

#### Feature: Internet Bandwidth

##### Dedicated Internet Bandwidth via VLAN

- Requires **Ethernet Access**
- Maximum 50% of circuit bandwidth
- Includes /29 public IP address subnet
- See DIA for optional features

3 Mbps Internet VLAN	\$225.00	0%	<b>\$225.00</b>	\$225.00	0%	<b>\$225.00</b>	\$157.50	0%	<b>\$157.50</b>
5 Mbps Internet VLAN	\$270.00	0%	<b>\$270.00</b>	\$270.00	0%	<b>\$270.00</b>	\$189.00	0%	<b>\$189.00</b>
10 Mbps Internet VLAN	\$360.00	10%	<b>\$324.00</b>	\$360.00	10%	<b>\$324.00</b>	\$252.00	10%	<b>\$226.80</b>
25 Mbps Internet VLAN	\$630.00	10%	<b>\$567.00</b>	\$630.00	10%	<b>\$567.00</b>	\$441.00	10%	<b>\$396.90</b>
50 Mbps Internet VLAN	\$810.00	10%	<b>\$729.00</b>	\$810.00	10%	<b>\$729.00</b>	\$567.00	10%	<b>\$510.30</b>
100 Mbps Internet VLAN	\$900.00	15%	<b>\$765.00</b>	\$900.00	15%	<b>\$765.00</b>	\$630.00	15%	<b>\$535.50</b>
250 Mbps Internet VLAN	\$1,260.00	15%	<b>\$1,071.00</b>	\$1,260.00	15%	<b>\$1,071.00</b>	\$882.00	15%	<b>\$749.70</b>
500 Mbps Internet VLAN	\$1,440.00	15%	<b>\$1,224.00</b>	\$1,440.00	15%	<b>\$1,224.00</b>	\$1,008.00	15%	<b>\$856.80</b>
1 Gbps Internet VLAN	\$1,800.00	15%	<b>\$1,530.00</b>	\$1,800.00	15%	<b>\$1,530.00</b>	\$1,260.00	15%	<b>\$1,071.00</b>

#### Feature: Additional IP Address

Static IP 1 Addresses	\$0.00	0%	<b>\$0.00</b>	\$0.00	0%	<b>\$0.00</b>	\$0.00	0%	<b>\$0.00</b>
Static IP 5 Addresses	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>
Static IP 13 Addresses	\$20.00	0%	<b>\$20.00</b>	\$20.00	0%	<b>\$20.00</b>	\$20.00	0%	<b>\$20.00</b>
Static IP 29 Addresses	\$60.00	0%	<b>\$60.00</b>	\$60.00	0%	<b>\$60.00</b>	\$60.00	0%	<b>\$60.00</b>
Static IP 61 Addresses	\$125.00	0%	<b>\$125.00</b>	\$125.00	0%	<b>\$125.00</b>	\$125.00	0%	<b>\$125.00</b>
Static IP 125 Addresses	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>
Static IP 253 Addresses	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES Offer Form OF-3

Chg.  
No.

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
Broadband Ethernet	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
Pt. to Multi-Point Switched, Layer 2 (P2MP)									

Feature: Additional Service Instance (VLAN)									
- Requires <b>Ethernet Access</b> - First service instance (VLAN) is included - Applies to each additional service instance (VLAN)									
Additional VLAN, each, MRC	\$25.00	0%	<b>\$25.00</b>	\$25.00	0%	<b>\$25.00</b>	\$25.00	0%	<b>\$25.00</b>
Additional VLAN, per occurrence	\$75.00	0%	<b>\$75.00</b>	\$75.00	0%	<b>\$75.00</b>	\$75.00	0%	<b>\$75.00</b>
7 P2MP Features (Custom Solution).	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>
CSP EIPDS Features NRC	ICB		<b>ICB</b>	ICB		<b>ICB</b>	ICB		<b>ICB</b>

Non-Recurring Charges (NRC)									
One-time, non-recurring charges (NRC) are applied per occurrence.									
NRC Item	NRC for 1-Year Agreement			NRC for 3-Year Agreement			NRC for 5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
Upgrade Bandwidth on Circuit	\$245.00	100%	<b>\$0.00</b>	\$245.00	100%	<b>\$0.00</b>	\$245.00	100%	<b>\$0.00</b>
Downgrade Bandwidth on Circuit	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
BGP - Initial Configuration	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
BGP - Configuration Change	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
New Service Activation Fee	\$49.99	0%	<b>\$49.99</b>	\$49.99	0%	<b>\$49.99</b>	\$49.99	0%	<b>\$49.99</b>
Additional VLAN, per occurrence - Establish additional Service Instance - Add/Change/Remove Service Instance	\$75.00	0%	<b>\$75.00</b>	\$75.00	0%	<b>\$75.00</b>	\$75.00	0%	<b>\$75.00</b>
Additional IP Address NRC	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>
Special Construction	ICB	0%	<b>ICB</b>	ICB	0%	<b>ICB</b>	ICB	0%	<b>ICB</b>
Expedite Fee	\$245.00	0%	<b>\$245.00</b>	\$245.00	0%	<b>\$245.00</b>	\$245.00	0%	<b>\$245.00</b>
Supersede Fee	\$42.50	0%	<b>\$42.50</b>	\$42.50	0%	<b>\$42.50</b>	\$42.50	0%	<b>\$42.50</b>
Outside Move Fee	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
Inside Move Fee	\$245.00	0%	<b>\$245.00</b>	\$245.00	0%	<b>\$245.00</b>	\$245.00	0%	<b>\$245.00</b>



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES Offer Form OF-3

Chg.  
No.

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
Broadband Ethernet	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
Pt. to Multi-Point Switched, Layer 2 (P2MP)									

### Terms & Conditions

Rates are provided on a “where Facilities Exist Basis,” subject to availability, on the day an order is placed.

The customer is responsible for providing all space, power and environmental controlled requirements for the equipment at the customer location(s).

The customer is responsible for providing all support structures within the Customer Premises.

Bandwidth upgrades and/or changes to access are subject to availability and may require Special Construction charges and/or a change to the hand-off interface

*For example: A bandwidth upgrade from 100 Mbps delivered over FastEthernet to 250 Mbps will require a GigE hand-off*

Pricing does not include applicable taxes and surcharges.

Hawaiian Telcom may offer the State any future eligible promotions/discounts that would be advantageous to the State. All Hawaiian

Telcom terms and conditions of the promotion/discounts will apply.

Applies to all tariff services:

All general tariff terms & conditions apply to the tariff-based service.

Availability of the tariff service will be per the applicable tariff -- Hawaiian Telcom reserves the right to grandfather and discontinue products & services.

### Termination Liability

#### 3-Year, 5-Year:

If Customer cancels this Agreement in whole or in part or terminates this Service at any time during the Service Period, Customer shall either pay to Hawaiian Telcom a termination charge equal to **twenty-five percent (25%)** of the applicable monthly rate for the terminated Service multiplied by the number of months remaining in the unexpired portion of the Service Period, **or the amount negotiated per the State of Hawaii’s General Terms & Conditions, Section 14.**

**Termination for Convenience, d. Compensation section, whichever is greater.**

Any such termination liability charge shall be due and payable in one lump sum within thirty (30) days of billing.

If Customer terminates this Agreement subsequent to the execution of this Agreement by the Parties but prior to the in-service date, Customer shall pay to Hawaiian Telcom all costs incurred by Hawaiian Telcom for contract and service preparation.



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
xDSL Business High Speed Internet (HSI)	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price

<b>Business High Speed Internet</b> - Includes static (1) or dynamic IP address - Installed on POTS line									
HSI Lite (3Mbps/768kbps)	ICB		ICB	ICB		ICB	ICB		ICB
HSI Basic (7Mbps/1Mbps)	\$37.99	0%	<b>\$37.99</b>	\$37.99	0%	<b>\$37.99</b>	\$37.99	0%	<b>\$37.99</b>
HSI Advantage (11Mbps/1Mbps)	\$39.99	0%	<b>\$39.99</b>	\$39.99	0%	<b>\$39.99</b>	\$39.99	0%	<b>\$39.99</b>
HSI Premium (15Mbps/1Mbps)	\$44.99	0%	<b>\$44.99</b>	\$44.99	0%	<b>\$44.99</b>	\$44.99	0%	<b>\$44.99</b>
HSI Extreme (20Mbps/3Mbps)	\$49.99	0%	<b>\$49.99</b>	\$49.99	0%	<b>\$49.99</b>	\$49.99	0%	<b>\$49.99</b>
HSI Ultimate (25Mbps/3Mbps)	\$54.99	0%	<b>\$54.99</b>	\$54.99	0%	<b>\$54.99</b>	\$54.99	0%	<b>\$54.99</b>
HSI Elite (50Mbps/3Mbps)	\$59.99	0%	<b>\$59.99</b>	\$59.99	0%	<b>\$59.99</b>	\$59.99	0%	<b>\$59.99</b>

<b>DSL Transport</b>									
DSL Transport up to 3Mbps/768kbps	\$44.99	0%	<b>\$44.99</b>	\$44.99	0%	<b>\$44.99</b>	\$44.99	0%	<b>\$44.99</b>

<b>Non-Recurring Charges (NRC)</b> One-time, non-recurring charges (NRC) are applied per occurrence.									
NRC Item	NRC for 1-Year Agreement			NRC for 3-Year Agreement			NRC for 5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
Service Activation	\$60.00	0%	<b>\$60.00</b>	\$60.00	0%	<b>\$60.00</b>	\$60.00	0%	<b>\$60.00</b>
Content Provider Change	\$60.00	0%	<b>\$60.00</b>	\$60.00	0%	<b>\$60.00</b>	\$60.00	0%	<b>\$60.00</b>
Gateway Fee	\$9.99	0%	<b>\$9.99</b>	\$9.99	0%	<b>\$9.99</b>	\$9.99	0%	<b>\$9.99</b>

#### Notes

1. Prices in Schedule A are monthly recurring charges (MRC), except for those in the table of non-recurring charges (NRC).
2. Prices do not include any applicable taxes, surcharges, or fees, which will be applied upon billing at the then-prevailing rates per State of Hawaii Department of Taxation and/or PUC/FCC regulatory guidelines.
3. ICB: Design and pricing for a custom solution will be determined on an individual case basis (ICB).



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
xDSL Business High Speed Internet (HSI)	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price

### Terms & Conditions

#### Applies to all sections/products:

**All other standard terms & conditions -- including rate elements -- apply; omission from this Rate Quote does not imply a waiver of said charge or rate element.**

Rates are provided on a “where Facilities Exist Basis,” subject to availability, on the day an order is placed.

The customer is responsible for providing all space, power and environmental controlled requirements for the equipment at the customer location(s).

The customer is responsible for providing all support structures within the Customer Premises.

Bandwidth upgrades and/or changes to access are subject to availability and may require Special Construction charges and/or a change to the hand-off interface

*For example: A bandwidth upgrade from 100 Mbps delivered over FastEthernet to 250 Mbps will require a GigE hand-off*

Pricing does not include applicable taxes and surcharges.

Hawaiian Telcom may offer the State any future eligible promotions/discounts that would be advantageous to the State. All Hawaiian Telcom terms and conditions of the promotion/discounts will apply.

#### Applies to all tariff services:

All general tariff terms & conditions apply to the tariff-based service.

Availability of the tariff service will be per the applicable tariff -- Hawaiian Telcom reserves the right to grandfather and discontinue products & services.

### Termination Liability

#### **3-Year, 5-Year:**

If Customer cancels this Agreement in whole or in part or terminates this Service at any time during the Service Period, Customer shall either pay to Hawaiian Telcom a termination charge equal to **twenty-five percent (25%)** of the applicable monthly rate for the terminated Service multiplied by the number of months remaining in the unexpired portion of the Service Period, **or the amount negotiated per the State of Hawaii’s General Terms & Conditions, Section 14. Termination for Convenience, d. Compensation section, whichever is greater.**

Any such termination liability charge shall be due and payable in one lump sum within thirty (30) days of billing.

If Customer terminates this Agreement subsequent to the execution of this Agreement by the Parties but prior to the in-service date, Customer shall pay to Hawaiian Telcom all costs incurred by Hawaiian Telcom for contract and service preparation.



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
Internet Service Provider Business High Speed Internet	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price

Business High Speed Internet (Fioptics)									
Fioptics Business 300 (300Mbps/50Mbps)	\$129.99	61%	<b>\$49.99</b>	\$129.99	61%	<b>\$49.99</b>	\$129.99	61%	<b>\$49.99</b>
Fioptics Business 500 (500Mbps/50Mbps)	\$169.99	52%	<b>\$79.99</b>	\$169.99	52%	<b>\$79.99</b>	\$169.99	52%	<b>\$79.99</b>
Fioptics Business 750 (750Mbps/100Mbps)	\$199.99	50%	<b>\$99.99</b>	\$199.99	50%	<b>\$99.99</b>	\$199.99	50%	<b>\$99.99</b>
Fioptics Business 1Gbps (940Mbps/100Mbps)	\$249.99	32%	<b>\$169.99</b>	\$249.99	32%	<b>\$169.99</b>	\$249.99	32%	<b>\$169.99</b>
Upload Options									
100Mbps Upload Upgrade	\$50.00	80%	<b>\$10.00</b>	\$50.00	80%	<b>\$10.00</b>	\$50.00	80%	<b>\$10.00</b>
300Mbps Upload Upgrade	\$50.00	80%	<b>\$10.00</b>	\$50.00	80%	<b>\$10.00</b>	\$50.00	80%	<b>\$10.00</b>
500 Mbps Upload Upgrade	\$100.00	80%	<b>\$20.00</b>	\$100.00	80%	<b>\$20.00</b>	\$100.00	80%	<b>\$20.00</b>

Advanced Business Internet w/ SafeGuard									
Advanced Business Internet 300	\$199.94	64%	<b>\$69.99</b>	\$199.94	64%	<b>\$69.99</b>	\$199.94	64%	<b>\$69.99</b>
Advanced Business Internet 500	\$239.94	58%	<b>\$99.99</b>	\$239.94	58%	<b>\$99.99</b>	\$239.94	58%	<b>\$99.99</b>
Advanced Business Internet 750	\$269.94	51%	<b>\$129.99</b>	\$269.94	51%	<b>\$129.99</b>	\$269.94	51%	<b>\$129.99</b>
Advanced Business Internet 1Gbps	\$319.94	34%	<b>\$209.99</b>	\$319.94	34%	<b>\$209.99</b>	\$319.94	34%	<b>\$209.99</b>

Business High Speed Internet									
- Includes static (1) or dynamic IP address									
- Installed on POTS line									
ICB									
HSI Lite (3Mbps/768kbps)	ICB		ICB	ICB		ICB	ICB		ICB
HSI Basic (7Mbps/1Mbps)	\$37.99	0%	<b>\$37.99</b>	\$37.99	0%	<b>\$37.99</b>	\$37.99	0%	<b>\$37.99</b>
HSI Advantage (11Mbps/1Mbps)	\$39.99	0%	<b>\$39.99</b>	\$39.99	0%	<b>\$39.99</b>	\$39.99	0%	<b>\$39.99</b>
HSI Premium (15Mbps/1Mbps)	\$44.99	0%	<b>\$44.99</b>	\$44.99	0%	<b>\$44.99</b>	\$44.99	0%	<b>\$44.99</b>
HSI Extreme (20Mbps/3Mbps)	\$49.99	0%	<b>\$49.99</b>	\$49.99	0%	<b>\$49.99</b>	\$49.99	0%	<b>\$49.99</b>
HSI Ultimate (25Mbps/3Mbps)	\$54.99	0%	<b>\$54.99</b>	\$54.99	0%	<b>\$54.99</b>	\$54.99	0%	<b>\$54.99</b>
HSI Elite (50Mbps/3Mbps)	\$59.99	0%	<b>\$59.99</b>	\$59.99	0%	<b>\$59.99</b>	\$59.99	0%	<b>\$59.99</b>

DSL Transport									
DSL Transport up to 3Mbps/768kbps	\$44.99	0%	<b>\$44.99</b>	\$44.99	0%	<b>\$44.99</b>	\$44.99	0%	<b>\$44.99</b>

Non-Recurring Charges (NRC)									
One-time, non-recurring charges (NRC) are applied per occurrence.									
NRC Item	NRC for 1-Year Agreement			NRC for 3-Year Agreement			NRC for 5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
Service Activation	\$60.00	0%	<b>\$60.00</b>	\$60.00	0%	<b>\$60.00</b>	\$60.00	0%	<b>\$60.00</b>
Content Provider Change	\$60.00	0%	<b>\$60.00</b>	\$60.00	0%	<b>\$60.00</b>	\$60.00	0%	<b>\$60.00</b>
Gateway Fee	\$9.99	0%	<b>\$9.99</b>	\$9.99	0%	<b>\$9.99</b>	\$9.99	0%	<b>\$9.99</b>



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
Internet Service Provider	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
Business High Speed Internet									

### Notes

- Prices in Schedule A are monthly recurring charges (MRC), except for those in the table of non-recurring charges (NRC).
- Prices do not include any applicable taxes, surcharges, or fees, which will be applied upon billing at the then-prevailing rates per State of Hawaii Department of Taxation and/or PUC/FCC regulatory guidelines.
- ICB: Design and pricing for a custom solution will be determined on an individual case basis (ICB).

### Terms & Conditions

Applies to all sections/products:

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*For example: A bandwidth upgrade from 100 Mbps delivered over FastEthernet to 250 Mbps will require a GigE hand-off*

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Hawaiian Telcom may offer the State any future eligible promotions/discounts that would be advantageous to the State. All Hawaiian Telcom terms and conditions of the promotion/discounts will apply.

Applies to all tariff services:

All general tariff terms & conditions apply to the tariff-based service.

Availability of the tariff service will be per the applicable tariff -- Hawaiian Telcom reserves the right to grandfather and discontinue products & services.

### Termination Liability

#### 3-Year, 5-Year:

If Customer cancels this Agreement in whole or in part or terminates this Service at any time during the Service Period, Customer shall either pay to Hawaiian Telcom a termination charge equal to **twenty-five percent (25%)** of the applicable monthly rate for the terminated Service multiplied by the number of months remaining in the unexpired portion of the Service Period, **or the amount negotiated per the State of Hawaii’s General Terms & Conditions, Section 14. Termination for Convenience, d. Compensation section, whichever is greater.**

Any such termination liability charge shall be due and payable in one lump sum within thirty (30) days of billing.

If Customer terminates this Agreement subsequent to the execution of this Agreement by the Parties but prior to the in-service date, Customer shall pay to Hawaiian Telcom all costs incurred by Hawaiian Telcom for contract and service preparation.



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Chg.  
No.

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
Internet Service Provider Internet Access (DIA, BIS)	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price

Dedicated Internet Access - DIA Ethernet									
8 DIA 3 Mbps	\$250.00	10%	<b>\$225.00</b>	\$200.00	5%	<b>\$190.00</b>	\$175.00	5%	<b>\$166.25</b>
8 DIA 5 Mbps	\$300.00	10%	<b>\$270.00</b>	\$240.00	5%	<b>\$228.00</b>	\$210.00	5%	<b>\$199.50</b>
8 DIA 10 Mbps	\$400.00	10%	<b>\$360.00</b>	\$320.00	5%	<b>\$304.00</b>	\$280.00	5%	<b>\$266.00</b>
8 DIA 25 Mbps	\$700.00	15%	<b>\$595.00</b>	\$560.00	10%	<b>\$504.00</b>	\$490.00	10%	<b>\$441.00</b>
8 DIA 50 Mbps	\$900.00	15%	<b>\$765.00</b>	\$720.00	10%	<b>\$648.00</b>	\$630.00	10%	<b>\$567.00</b>
8 DIA 100 Mbps	\$1,000.00	15%	<b>\$850.00</b>	\$800.00	10%	<b>\$720.00</b>	\$700.00	10%	<b>\$630.00</b>
8 DIA 250 Mbps	\$1,400.00	15%	<b>\$1,190.00</b>	\$1,120.00	10%	<b>\$1,008.00</b>	\$980.00	10%	<b>\$882.00</b>
8 DIA 500 Mbps	\$1,600.00	20%	<b>\$1,280.00</b>	\$1,280.00	20%	<b>\$1,024.00</b>	\$1,120.00	20%	<b>\$896.00</b>
8 DIA 1 Gbps	\$2,000.00	20%	<b>\$1,600.00</b>	\$1,600.00	20%	<b>\$1,280.00</b>	\$1,400.00	20%	<b>\$1,120.00</b>
8 DIA 2 Gbps	\$4,000.00	20%	<b>\$3,200.00</b>	\$3,200.00	20%	<b>\$2,560.00</b>	\$2,800.00	20%	<b>\$2,240.00</b>
8 DIA 3 Gbps	\$5,000.00	20%	<b>\$4,000.00</b>	\$4,000.00	20%	<b>\$3,200.00</b>	\$3,500.00	20%	<b>\$2,800.00</b>
8 DIA 5 Gbps	\$8,000.00	20%	<b>\$6,400.00</b>	\$6,400.00	20%	<b>\$5,120.00</b>	\$5,600.00	20%	<b>\$4,480.00</b>
8 DIA 7 Gbps	\$11,000.00	20%	<b>\$8,800.00</b>	\$8,800.00	20%	<b>\$7,040.00</b>	\$7,700.00	20%	<b>\$6,160.00</b>
8 DIA 10 Gbps	\$14,000.00	20%	<b>\$11,200.00</b>	\$11,200.00	30%	<b>\$7,840.00</b>	\$9,800.00	30%	<b>\$6,860.00</b>

Burstable Internet Service (BIS)									
Internet - BIS 25Mbps / 50Mbps Burst	ICB		ICB	ICB		ICB	ICB		ICB
Internet - BIS 50Mbps / 100Mbps Burst	ICB		ICB	ICB		ICB	ICB		ICB
Internet - BIS 100Mbps / 200Mbps Burst	ICB		ICB	ICB		ICB	ICB		ICB
Internet - BIS 300Mbps / 600Mbps Burst	ICB		ICB	ICB		ICB	ICB		ICB
Internet - BIS 500Mbps / 1Gbps Burst	ICB		ICB	ICB		ICB	ICB		ICB
Internet - BIS 800Mbps / 1.6Gbps Burst	ICB		ICB	ICB		ICB	ICB		ICB
Internet - BIS 1Gbps / 2Gbps Burst	ICB		ICB	ICB		ICB	ICB		ICB
Internet - BIS 2Gbps / 4Gbps Burst	ICB		ICB	ICB		ICB	ICB		ICB
Internet - BIS 5Gbps / 10Gbps Burst	ICB		ICB	ICB		ICB	ICB		ICB
Internet - BIS 10Gbps	ICB		ICB	ICB		ICB	ICB		ICB
Internet - BIS 20Gbps	ICB		ICB	ICB		ICB	ICB		ICB
Internet - BIS 40Gbps	ICB		ICB	ICB		ICB	ICB		ICB
Internet - BIS 80Gbps	ICB		ICB	ICB		ICB	ICB		ICB
Internet - BIS 100Gbps	ICB		ICB	ICB		ICB	ICB		ICB
Feature: Additional IP Address									
Static IP 1 Addresses	\$0.00	0%	<b>\$0.00</b>	\$0.00	0%	<b>\$0.00</b>	\$0.00	0%	<b>\$0.00</b>
Static IP 5 Addresses	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>	\$5.00	0%	<b>\$5.00</b>
Static IP 13 Addresses	\$20.00	0%	<b>\$20.00</b>	\$20.00	0%	<b>\$20.00</b>	\$20.00	0%	<b>\$20.00</b>
Static IP 29 Addresses	\$60.00	0%	<b>\$60.00</b>	\$60.00	0%	<b>\$60.00</b>	\$60.00	0%	<b>\$60.00</b>
Static IP 61 Addresses	\$125.00	0%	<b>\$125.00</b>	\$125.00	0%	<b>\$125.00</b>	\$125.00	0%	<b>\$125.00</b>
Static IP 125 Addresses	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>
Static IP 253 Addresses	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>





## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Chg.  
No.

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
Internet Service Provider Internet Access (DIA, BIS)	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price

<b>Non-Recurring Charges (NRC)</b>									
One-time, non-recurring charges (NRC) are applied <u>per occurrence</u> .									
NRC Item	NRC for 1-Year Agreement			NRC for 3-Year Agreement			NRC for 5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
Installation Charge - 1yr Term Only	\$500.00	0%	\$500.00	n/a		n/a	n/a		n/a
Upgrade Bandwidth on Circuit	\$245.00	100%	\$0.00	\$245.00	100%	\$0.00	\$245.00	100%	\$0.00
Downgrade Bandwidth on Circuit	\$500.00	0%	\$500.00	\$500.00	0%	\$500.00	\$500.00	0%	\$500.00
BGP - Initial Configuration	\$500.00	0%	\$500.00	\$500.00	0%	\$500.00	\$500.00	0%	\$500.00
BGP - Configuration Change	\$500.00	0%	\$500.00	\$500.00	0%	\$500.00	\$500.00	0%	\$500.00
Change Static IP Address NRC	\$245.00	0%	\$245.00	\$245.00	0%	\$245.00	\$245.00	0%	\$245.00
Service Activation Fee	\$49.99	0%	\$49.99	\$49.99	0%	\$49.99	\$49.99	0%	\$49.99
Additional IP Address	\$250.00	0%	\$250.00	\$250.00	0%	\$250.00	\$250.00	0%	\$250.00
Expedite Fee	\$245.00	0%	\$245.00	\$245.00	0%	\$245.00	\$245.00	0%	\$245.00
Supersede Fee	\$42.50	0%	\$42.50	\$42.50	0%	\$42.50	\$42.50	0%	\$42.50
Outside Move Fee	\$500.00	0%	\$500.00	\$500.00	0%	\$500.00	\$500.00	0%	\$500.00
Inside Move Fee	\$245.00	0%	\$245.00	\$245.00	0%	\$245.00	\$245.00	0%	\$245.00
Internet - BIS Activation Fee	ICB		ICB	ICB		ICB	ICB		ICB
Internet - BIS Termination Liability Charge	ICB		ICB	ICB		ICB	ICB		ICB
Internet - BIS Non-Recurring Charge (Router)	ICB		ICB	ICB		ICB	ICB		ICB
Internet - BIS Install NRC	ICB		ICB	ICB		ICB	ICB		ICB

#### Notes

- Prices in Schedule A are monthly recurring charges (MRC), except for those in the table of non-recurring charges (NRC).
- Prices do not include any applicable taxes, surcharges, or fees, which will be applied upon billing at the then-prevailing rates per State of Hawaii Department of Taxation and/or PUC/FCC regulatory guidelines.
- ICB: Design and pricing for a custom solution will be determined on an individual case basis (ICB).



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES Offer Form OF-3

Chg.  
No.

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
Internet Service Provider Internet Access (DIA, BIS)	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price

### Terms & Conditions

Rates are provided on a "where Facilities Exist Basis," subject to availability, on the day an order is placed. "Existing facilities" means a Service that is provisioned entirely on Hawaiian Telcom's existing network facilities. Any "special Construction" required to provision Service to a particular location will be priced separately on an individual case basis and assessed to the Customer on a one-time non-recurring or monthly recurring basis.

The customer is responsible for providing all space, power and environmental controlled requirements for the equipment at the customer location(s).

The customer is responsible for providing all support structures within the Customer Premises.

Bandwidth upgrades and/or changes to access are subject to availability and may require Special Construction charges and/or a change to the hand-off interface

*For example: A bandwidth upgrade from 100 Mbps delivered over FastEthernet to 250 Mbps will require a GigE hand-off*

Pricing does not include applicable taxes and surcharges.

Hawaiian Telcom may offer the State any future eligible promotions/discounts that would be advantageous to the State. All Hawaiian Telcom terms and conditions of the promotion/discounts will apply.

Applies to all tariff services:

All general tariff terms & conditions apply to the tariff-based service.

Availability of the tariff service will be per the applicable tariff -- Hawaiian Telcom reserves the right to grandfather and discontinue products & services.

### Termination Liability

#### 3-Year, 5-Year:

If Customer cancels this Agreement in whole or in part or terminates this Service at any time during the Service Period, Customer shall either pay to Hawaiian Telcom a termination charge equal to **twenty-five percent (25%)** of the applicable monthly rate for the terminated Service multiplied by the number of months remaining in the unexpired portion of the Service Period, **or the amount negotiated per the State of Hawaii's General Terms & Conditions, Section 14. Termination for Convenience, d. Compensation section, whichever is greater.**

Any such termination liability charge shall be due and payable in one lump sum within thirty (30) days of billing.

If Customer terminates this Agreement subsequent to the execution of this Agreement by the Parties but prior to the in-service date, Customer shall pay to Hawaiian Telcom all costs incurred by Hawaiian Telcom for contract and service preparation.



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Chg. No.	Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
		List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
	<b>Broadband Ethernet Data Center</b>									
<b>Dedicated Internet Access - Select Data Centers</b>										
9	DC-DIA 50 Mbps	\$900.00	35%	<b>\$585.00</b>	\$720.00	30%	<b>\$504.00</b>	\$630.00	30%	<b>\$ 441.00</b>
9	DC-DIA 100 Mbps	\$1,000.00	35%	<b>\$650.00</b>	\$800.00	30%	<b>\$560.00</b>	\$700.00	30%	<b>\$ 490.00</b>
9	DC-DIA 250 Mbps	\$1,400.00	35%	<b>\$910.00</b>	\$1,120.00	30%	<b>\$784.00</b>	\$980.00	30%	<b>\$ 686.00</b>
9	DC-DIA 500 Mbps	\$1,600.00	40%	<b>\$960.00</b>	\$1,280.00	40%	<b>\$768.00</b>	\$1,120.00	40%	<b>\$ 672.00</b>
9	DC-DIA 1 Gbps	\$2,000.00	40%	<b>\$1,200.00</b>	\$1,600.00	40%	<b>\$960.00</b>	\$1,400.00	40%	<b>\$ 840.00</b>
9	DC-DIA 2 Gbps	\$4,000.00	40%	<b>\$2,400.00</b>	\$3,200.00	40%	<b>\$1,920.00</b>	\$2,800.00	40%	<b>\$ 1,680.00</b>
9	DC-DIA 3 Gbps	\$5,000.00	40%	<b>\$3,000.00</b>	\$4,000.00	40%	<b>\$2,400.00</b>	\$3,500.00	40%	<b>\$ 2,100.00</b>
9	DC-DIA 5 Gbps	\$8,000.00	40%	<b>\$4,800.00</b>	\$6,400.00	40%	<b>\$3,840.00</b>	\$5,600.00	40%	<b>\$ 3,360.00</b>
9	DC-DIA 7 Gbps	\$11,000.00	40%	<b>\$6,600.00</b>	\$8,800.00	40%	<b>\$5,280.00</b>	\$7,700.00	40%	<b>\$ 4,620.00</b>
9	DC-DIA 10 Gbps	\$14,000.00	50%	<b>\$7,000.00</b>	\$11,200.00	50%	<b>\$5,600.00</b>	\$9,800.00	50%	<b>\$ 4,900.00</b>
<b>Enhanced IP Data Services - Select Data Centers</b>										
<b>Layer 2 Switched Ethernet</b>										
10	DC-EIPDS 50 Mbps Ethernet Circuit	\$900.00	35%	<b>\$585.00</b>	\$720.00	30%	<b>\$504.00</b>	\$630.00	30%	<b>\$ 441.00</b>
10	DC-EIPDS 75 Mbps Ethernet Circuit	\$950.00	35%	<b>\$617.50</b>	\$760.00	30%	<b>\$532.00</b>	\$665.00	30%	<b>\$ 465.50</b>
10	DC-EIPDS 100 Mbps Ethernet Circuit	\$1,000.00	35%	<b>\$650.00</b>	\$800.00	30%	<b>\$560.00</b>	\$700.00	30%	<b>\$ 490.00</b>
10	DC-EIPDS 250 Mbps Ethernet Circuit	\$1,400.00	35%	<b>\$910.00</b>	\$1,120.00	30%	<b>\$784.00</b>	\$980.00	30%	<b>\$ 686.00</b>
10	DC-EIPDS 500 Mbps Ethernet Circuit	\$1,600.00	40%	<b>\$960.00</b>	\$1,280.00	35%	<b>\$832.00</b>	\$1,120.00	35%	<b>\$ 728.00</b>
10	DC-EIPDS 750 Mbps Ethernet Circuit	\$1,800.00	40%	<b>\$1,080.00</b>	\$1,440.00	40%	<b>\$864.00</b>	\$1,260.00	40%	<b>\$ 756.00</b>
10	DC-EIPDS 1 Gbps Ethernet Circuit	\$2,000.00	40%	<b>\$1,200.00</b>	\$1,600.00	40%	<b>\$960.00</b>	\$1,400.00	40%	<b>\$ 840.00</b>
10	DC-EIPDS 2 Gbps Ethernet Circuit	\$4,000.00	40%	<b>\$2,400.00</b>	\$3,200.00	40%	<b>\$1,920.00</b>	\$2,800.00	40%	<b>\$ 1,680.00</b>
10	DC-EIPDS 3 Gbps Ethernet Circuit	\$5,000.00	40%	<b>\$3,000.00</b>	\$4,000.00	40%	<b>\$2,400.00</b>	\$3,500.00	40%	<b>\$ 2,100.00</b>
10	DC-EIPDS 5 Gbps Ethernet Circuit	\$8,000.00	40%	<b>\$4,800.00</b>	\$6,400.00	40%	<b>\$3,840.00</b>	\$5,600.00	40%	<b>\$ 3,360.00</b>
10	DC-EIPDS 7 Gbps Ethernet Circuit	\$11,000.00	40%	<b>\$6,600.00</b>	\$8,800.00	40%	<b>\$5,280.00</b>	\$7,700.00	40%	<b>\$ 4,620.00</b>
10	DC-EIPDS 10 Gbps Ethernet Circuit	\$14,000.00	45%	<b>\$7,700.00</b>	\$11,200.00	50%	<b>\$5,600.00</b>	\$9,800.00	50%	<b>\$ 4,900.00</b>
<b>Routed Network Services - Select Data Centers</b>										
<b>Layer 3 Switched Ethernet</b>										
11	DC-RNS 50 Mbps Ethernet Circuit	\$1,580.00	63%	<b>\$584.60</b>	\$1,380.00	68%	<b>\$441.60</b>	\$1,180.00	62%	<b>\$ 448.40</b>
11	DC-RNS 75 Mbps Ethernet Circuit	\$1,730.00	64%	<b>\$622.80</b>	\$1,530.00	65%	<b>\$535.50</b>	\$1,330.00	65%	<b>\$ 465.50</b>
11	DC-RNS 100 Mbps Ethernet Circuit	\$1,880.00	65%	<b>\$658.00</b>	\$1,680.00	65%	<b>\$588.00</b>	\$1,480.00	65%	<b>\$ 518.00</b>
11	DC-RNS 250 Mbps Ethernet Circuit	\$2,780.00	67%	<b>\$917.40</b>	\$2,480.00	68%	<b>\$793.60</b>	\$2,180.00	68%	<b>\$ 697.60</b>
11	DC-RNS 500 Mbps Ethernet Circuit	\$3,860.00	75%	<b>\$965.00</b>	\$3,560.00	76%	<b>\$854.40</b>	\$3,260.00	77%	<b>\$ 749.80</b>
11	DC-RNS 750 Mbps Ethernet Circuit	\$4,920.00	78%	<b>\$1,082.40</b>	\$4,620.00	80%	<b>\$924.00</b>	\$4,320.00	82%	<b>\$ 777.60</b>
11	DC-RNS 1 Gbps Ethernet Circuit	\$6,020.00	80%	<b>\$1,204.00</b>	\$5,720.00	83%	<b>\$972.40</b>	\$5,420.00	84%	<b>\$ 867.20</b>
11	DC-RNS 2 Gbps Ethernet Circuit	\$4,000.00	40%	<b>\$2,400.00</b>	\$3,200.00	40%	<b>\$1,920.00</b>	\$2,800.00	40%	<b>\$ 1,680.00</b>
11	DC-RNS 3 Gbps Ethernet Circuit	\$5,000.00	40%	<b>\$3,000.00</b>	\$4,000.00	40%	<b>\$2,400.00</b>	\$3,500.00	40%	<b>\$ 2,100.00</b>
11	DC-RNS 5 Gbps Ethernet Circuit	\$8,000.00	40%	<b>\$4,800.00</b>	\$6,400.00	40%	<b>\$3,840.00</b>	\$5,600.00	40%	<b>\$ 3,360.00</b>
11	DC-RNS 7 Gbps Ethernet Circuit	\$11,000.00	40%	<b>\$6,600.00</b>	\$8,800.00	40%	<b>\$5,280.00</b>	\$7,700.00	40%	<b>\$ 4,620.00</b>
11	DC-RNS 10 Gbps Ethernet Circuit	\$14,000.00	45%	<b>\$7,700.00</b>	\$11,200.00	50%	<b>\$5,600.00</b>	\$9,800.00	50%	<b>\$ 4,900.00</b>



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Chg.  
No.

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
<b>Broadband Ethernet</b> Data Center									

<b>Non-Recurring Charges (NRC)</b>									
One-time, non-recurring charges (NRC) are applied per occurrence.									
NRC Item	NRC for 1-Year Agreement			NRC for 3-Year Agreement			NRC for 5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
Installation Charge - 1yr Term Only	\$500.00	0%	<b>\$500.00</b>	n/a		n/a	n/a		n/a
Upgrade Bandwidth on Circuit	\$245.00	100%	<b>\$0.00</b>	\$245.00	100%	<b>\$0.00</b>	\$245.00	100%	<b>\$0.00</b>
Downgrade Bandwidth on Circuit	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
Add/Change Feature (Major) RNS	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>
Add/Change Feature (Minor) RNS	\$75.00	0%	<b>\$75.00</b>	\$75.00	0%	<b>\$75.00</b>	\$75.00	0%	<b>\$75.00</b>
BGP - Initial Configuration	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
BGP - Configuration Change	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
New Service Activation Fee	\$49.99	0%	<b>\$49.99</b>	\$49.99	0%	<b>\$49.99</b>	\$49.99	0%	<b>\$49.99</b>
Additional VLAN, per occurrence - Establish additional Service Instance - Add/Change/Remove Service Instance	\$75.00	0%	<b>\$75.00</b>	\$75.00	0%	<b>\$75.00</b>	\$75.00	0%	<b>\$75.00</b>
Additional IP Address NRC	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>	\$250.00	0%	<b>\$250.00</b>
Special Construction	ICB	0%	<b>ICB</b>	ICB	0%	<b>ICB</b>	ICB	0%	<b>ICB</b>
Expedite Fee	\$245.00	0%	<b>\$245.00</b>	\$245.00	0%	<b>\$245.00</b>	\$245.00	0%	<b>\$245.00</b>
Supersede Fee	\$42.50	0%	<b>\$42.50</b>	\$42.50	0%	<b>\$42.50</b>	\$42.50	0%	<b>\$42.50</b>
Outside Move Fee	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>	\$500.00	0%	<b>\$500.00</b>
Inside Move Fee	\$245.00	0%	<b>\$245.00</b>	\$245.00	0%	<b>\$245.00</b>	\$245.00	0%	<b>\$245.00</b>

#### Notes

- Prices in Schedule A are monthly recurring charges (MRC), except for those in the table of non-recurring charges (NRC).
- Prices do not include any applicable taxes, surcharges, or fees, which will be applied upon billing at the then-prevailing rates per State of Hawaii Department of Taxation and/or PUC/FCC regulatory guidelines.
- ICB: Design and pricing for a custom solution will be determined on an individual case basis (ICB).



**SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES  
Offer Form OF-3**

Chg.  
No.

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
Broadband Ethernet Data Center									

**Terms & Conditions**

Rates are provided on a "where Facilities Exist Basis," subject to availability, on the day an order is placed. "Existing facilities" means a Service that is provisioned entirely on Hawaiian Telcom's existing network facilities. Any "special Constuction" required to provision Service to a particular location will be priced separately on an individual case basis and assessed to the Customer on a one-time non-recurring or monthly recurring basis.

The customer is responsible for providing all space, power and environmental controlled requirements for the equipment at the customer location(s).

The customer is responsible for providing all support structures within the Customer Premises.

Bandwidth upgrades and/or changes to access are subject to availability and may require Special Construction charges and/or a change to the hand-off interface

*For example: A bandwidth upgrade from 100 Mbps delivered over FastEthernet to 250 Mbps will require a GigE hand-off*

Pricing does not include applicable taxes and surcharges.

Hawaiian Telcom may offer the State any future eligible promotions/discounts that would be advantageous to the State. All Hawaiian Telcom terms and conditions of the promotion/discounts will apply.

Applies to all tariff services:

All general tariff terms & conditions apply to the tariff-based service.

Availability of the tariff service will be per the applicable tariff -- Hawaiian Telcom reserves the right to grandfather and discontinue products & services.

**Termination Liability**

**3-Year, 5-Year:**

If Customer cancels this Agreement in whole or in part or terminates this Service at any time during the Service Period, Customer shall either pay to Hawaiian Telcom a termination charge equal to **twenty-five percent (25%)** of the applicable monthly rate for the terminated Service multiplied by the number of months remaining in the unexpired portion of the Service Period, **or the amount negotiated per the State of Hawaii's General Terms & Conditions, Section 14. Termination for Convenience, d. Compensation section, whichever is greater.**

Any such termination liability charge shall be due and payable in one lump sum within thirty (30) days of billing.

If Customer terminates this Agreement subsequent to the execution of this Agreement by the Parties but prior to the in-service date, Customer shall pay to Hawaiian Telcom all costs incurred by Hawaiian Telcom for contract and service preparation.



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
Frame Relay Service <i>(Where Facilities are Available)</i>	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
<b>Frame Relay Service (FCC)</b>									
<b>Frame Relay UNI Port and Access</b>									
<i>Monthly Recurring Charge (MRC-FCC Tariff)</i>									
56 Kbps	\$ 155.00	0%	\$ 155.00	\$ 140.00	0%	\$ 140.00	\$ 130.00	0%	\$ 130.00
128 Kbps	\$ 280.00	0%	\$ 280.00	\$ 270.00	0%	\$ 270.00	\$ 260.00	0%	\$ 260.00
256 Kbps	\$ 345.00	0%	\$ 345.00	\$ 335.00	0%	\$ 335.00	\$ 330.00	0%	\$ 330.00
384 Kbps	\$ 355.00	0%	\$ 355.00	\$ 350.00	0%	\$ 350.00	\$ 340.00	0%	\$ 340.00
1.544 Mbps	\$ 510.00	0%	\$ 510.00	\$ 480.00	0%	\$ 480.00	\$ 450.00	0%	\$ 450.00
45 Mbps	\$ 1,935.00	0%	\$ 1,935.00	\$ 1,640.00	0%	\$ 1,640.00	\$ 1,475.00	0%	\$ 1,475.00
<b>Permanent Virtual Circuit Committed Information Rate (PVC CIR)</b>									
<i>per PVC Monthly Recurring Charge (MRC-FCC Tariff)</i>									
4 Kbps	\$ 4.00	0%	\$ 4.00	\$ 4.00	0%	\$ 4.00	\$ 4.00	0%	\$ 4.00
8 Kbps	\$ 5.00	0%	\$ 5.00	\$ 5.00	0%	\$ 5.00	\$ 5.00	0%	\$ 5.00
16 Kbps	\$ 6.00	0%	\$ 6.00	\$ 6.00	0%	\$ 6.00	\$ 6.00	0%	\$ 6.00
28 Kbps	\$ 7.00	0%	\$ 7.00	\$ 7.00	0%	\$ 7.00	\$ 7.00	0%	\$ 7.00
32 Kbps	\$ 8.00	0%	\$ 8.00	\$ 8.00	0%	\$ 8.00	\$ 8.00	0%	\$ 8.00
42 Kbps	\$ 11.00	0%	\$ 11.00	\$ 11.00	0%	\$ 11.00	\$ 11.00	0%	\$ 11.00
48 Kbps	\$ 13.00	0%	\$ 13.00	\$ 13.00	0%	\$ 13.00	\$ 13.00	0%	\$ 13.00
64 Kbps	\$ 15.00	0%	\$ 15.00	\$ 15.00	0%	\$ 15.00	\$ 15.00	0%	\$ 15.00
96 Kbps	\$ 22.00	0%	\$ 22.00	\$ 22.00	0%	\$ 22.00	\$ 22.00	0%	\$ 22.00
128 Kbps	\$ 27.00	0%	\$ 27.00	\$ 27.00	0%	\$ 27.00	\$ 27.00	0%	\$ 27.00
192 Kbps	\$ 36.00	0%	\$ 36.00	\$ 36.00	0%	\$ 36.00	\$ 36.00	0%	\$ 36.00
256 Kbps	\$ 42.00	0%	\$ 42.00	\$ 42.00	0%	\$ 42.00	\$ 42.00	0%	\$ 42.00
288 Kbps	\$ 48.00	0%	\$ 48.00	\$ 48.00	0%	\$ 48.00	\$ 48.00	0%	\$ 48.00
384 Kbps	\$ 54.00	0%	\$ 54.00	\$ 54.00	0%	\$ 54.00	\$ 54.00	0%	\$ 54.00
512 Kbps	\$ 60.00	0%	\$ 60.00	\$ 60.00	0%	\$ 60.00	\$ 60.00	0%	\$ 60.00
576 Kbps	\$ 65.00	0%	\$ 65.00	\$ 65.00	0%	\$ 65.00	\$ 65.00	0%	\$ 65.00
678 Kbps	\$ 70.00	0%	\$ 70.00	\$ 70.00	0%	\$ 70.00	\$ 70.00	0%	\$ 70.00
1152 Kbps	\$ 80.00	0%	\$ 80.00	\$ 80.00	0%	\$ 80.00	\$ 80.00	0%	\$ 80.00
1.536 Mbps	\$ 90.00	0%	\$ 90.00	\$ 90.00	0%	\$ 90.00	\$ 90.00	0%	\$ 90.00
2 Mbps	\$ 95.00	0%	\$ 95.00	\$ 95.00	0%	\$ 95.00	\$ 95.00	0%	\$ 95.00
3 Mbps	\$ 100.00	0%	\$ 100.00	\$ 100.00	0%	\$ 100.00	\$ 100.00	0%	\$ 100.00
4 Mbps	\$ 120.00	0%	\$ 120.00	\$ 120.00	0%	\$ 120.00	\$ 120.00	0%	\$ 120.00
5 Mbps	\$ 142.00	0%	\$ 142.00	\$ 142.00	0%	\$ 142.00	\$ 142.00	0%	\$ 142.00
6 Mbps	\$ 164.00	0%	\$ 164.00	\$ 164.00	0%	\$ 164.00	\$ 164.00	0%	\$ 164.00
7 Mbps	\$ 186.00	0%	\$ 186.00	\$ 186.00	0%	\$ 186.00	\$ 186.00	0%	\$ 186.00
8 Mbps	\$ 207.00	0%	\$ 207.00	\$ 207.00	0%	\$ 207.00	\$ 207.00	0%	\$ 207.00
9 Mbps	\$ 229.00	0%	\$ 229.00	\$ 229.00	0%	\$ 229.00	\$ 229.00	0%	\$ 229.00



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
Frame Relay Service <i>(Where Facilities are Available)</i>	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
<b>Frame Relay Service (FCC)</b>									
10 Mbps	\$ 250.00	0%	\$ 250.00	\$ 250.00	0%	\$ 250.00	\$ 250.00	0%	\$ 250.00
11 Mbps	\$ 266.00	0%	\$ 266.00	\$ 266.00	0%	\$ 266.00	\$ 266.00	0%	\$ 266.00
12 Mbps	\$ 282.00	0%	\$ 282.00	\$ 282.00	0%	\$ 282.00	\$ 282.00	0%	\$ 282.00
13 Mbps	\$ 298.00	0%	\$ 298.00	\$ 298.00	0%	\$ 298.00	\$ 298.00	0%	\$ 298.00
14 Mbps	\$ 314.00	0%	\$ 314.00	\$ 314.00	0%	\$ 314.00	\$ 314.00	0%	\$ 314.00
15 Mbps	\$ 330.00	0%	\$ 330.00	\$ 330.00	0%	\$ 330.00	\$ 330.00	0%	\$ 330.00
16 Mbps	\$ 345.00	0%	\$ 345.00	\$ 345.00	0%	\$ 345.00	\$ 345.00	0%	\$ 345.00
17 Mbps	\$ 362.00	0%	\$ 362.00	\$ 362.00	0%	\$ 362.00	\$ 362.00	0%	\$ 362.00
18 Mbps	\$ 378.00	0%	\$ 378.00	\$ 378.00	0%	\$ 378.00	\$ 378.00	0%	\$ 378.00
19 Mbps	\$ 394.00	0%	\$ 394.00	\$ 394.00	0%	\$ 394.00	\$ 394.00	0%	\$ 394.00
20 Mbps	\$ 410.00	0%	\$ 410.00	\$ 410.00	0%	\$ 410.00	\$ 410.00	0%	\$ 410.00
21 Mbps	\$ 426.00	0%	\$ 426.00	\$ 426.00	0%	\$ 426.00	\$ 426.00	0%	\$ 426.00
22 Mbps	\$ 442.00	0%	\$ 442.00	\$ 442.00	0%	\$ 442.00	\$ 442.00	0%	\$ 442.00

### Non-Recurring Charges (NRC)

One-time, non-recurring charges (NRC) are applied per occurrence.

NRC Item	NRC for 1-Year Agreement			NRC for 3-Year Agreement			NRC for 5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
Installation Charge	\$ 1,000.00	0%	\$ 1,000.00	\$ 1,000.00	0%	\$ 1,000.00	\$ 1,000.00	0%	\$ 1,000.00

### Terms & Conditions

Refer to Tariff F.C.C. No. 2 for prevailing and Terms and Conditions and tariff rates.

<http://www.tariffs.net/tariffs/39119x3s/tempFCC TRF HTI ILEC TRF No. 2 2022 04 01 CUR02.pdf>

### Termination Liability

#### 3-Year, 5-Year:

If Customer cancels this Agreement in whole or in part or terminates this Service at any time during the Service Period, Customer shall either pay to Hawaiian Telcom a termination charge equal to **twenty-five percent (25%)** of the applicable monthly rate for the terminated Service multiplied by the number of months remaining in the unexpired portion of the Service Period, **or the amount negotiated per the State of Hawaii's General Terms & Conditions, Section 14. Termination for Convenience, d. Compensation section, whichever is greater.**

Any such termination liability charge shall be due and payable in one lump sum within thirty (30) days of billing.

If Customer terminates this Agreement subsequent to the execution of this Agreement by the Parties but prior to the in-service date, Customer shall pay to Hawaiian Telcom all costs incurred by Hawaiian Telcom for contract and service preparation.



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
Frame Relay Service <i>(Where Facilities are Available)</i>	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price

### Frame Relay Service (PUC)

Frame Relay UNI Port and Access <i>Monthly Recurring Charge (MRC-PUC Tariff)</i>									
56 Kbps	\$ 93.00	0%	\$ 93.00	\$ 83.00	0%	\$ 83.00	\$ 73.00	0%	\$ 73.00
128 Kbps	\$ 195.00	0%	\$ 195.00	\$ 180.00	0%	\$ 180.00	\$ 175.00	0%	\$ 175.00
256 Kbps	\$ 250.00	0%	\$ 250.00	\$ 235.00	0%	\$ 235.00	\$ 220.00	0%	\$ 220.00
384 Kbps	\$ 345.00	0%	\$ 345.00	\$ 335.00	0%	\$ 335.00	\$ 320.00	0%	\$ 320.00
1.544 Mbps	\$ 510.00	0%	\$ 510.00	\$ 320.00	0%	\$ 320.00	\$ 470.00	0%	\$ 470.00
Permanent Virtual Circuit Committed Information Rate (PVC CIR) <i>per PVC Monthly Recurring Charge (MRC-PUC Tariff)</i>									
0-32 Kbps CIR	\$ 8.00	0%	\$ 8.00	\$ 8.00	0%	\$ 8.00	\$ 8.00	0%	\$ 8.00
33-64 Kbps CIR	\$ 15.00	0%	\$ 15.00	\$ 15.00	0%	\$ 15.00	\$ 15.00	0%	\$ 15.00
65-96 Kbps CIR	\$ 22.00	0%	\$ 22.00	\$ 22.00	0%	\$ 22.00	\$ 22.00	0%	\$ 22.00
97-128 Kbps CIR	\$ 27.00	0%	\$ 27.00	\$ 27.00	0%	\$ 27.00	\$ 27.00	0%	\$ 27.00
129-192 Kbps CIR	\$ 36.00	0%	\$ 36.00	\$ 36.00	0%	\$ 36.00	\$ 36.00	0%	\$ 36.00
193-256 Kbps CIR	\$ 42.00	0%	\$ 42.00	\$ 42.00	0%	\$ 42.00	\$ 42.00	0%	\$ 42.00
257-320 Kbps CIR	\$ 48.00	0%	\$ 48.00	\$ 48.00	0%	\$ 48.00	\$ 48.00	0%	\$ 48.00
321-384 Kbps CIR	\$ 54.00	0%	\$ 54.00	\$ 54.00	0%	\$ 54.00	\$ 54.00	0%	\$ 54.00
385-512 Kbps CIR	\$ 60.00	0%	\$ 60.00	\$ 60.00	0%	\$ 60.00	\$ 60.00	0%	\$ 60.00
513-768 Kbps CIR	\$ 70.00	0%	\$ 70.00	\$ 70.00	0%	\$ 70.00	\$ 70.00	0%	\$ 70.00
769-1152 Kbps CIR	\$ 80.00	0%	\$ 80.00	\$ 80.00	0%	\$ 80.00	\$ 80.00	0%	\$ 80.00
1153-1536 Kbps CIR	\$ 90.00	0%	\$ 90.00	\$ 90.00	0%	\$ 90.00	\$ 90.00	0%	\$ 90.00

Non-Recurring Charges (NRC)									
One-time, non-recurring charges (NRC) are applied per occurrence.									
NRC Item	NRC for 1-Year Agreement			NRC for 3-Year Agreement			NRC for 5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
Order Charge	\$ 65.98	0%	\$ 65.98	\$ 65.98	0%	\$ 65.98	\$ 65.98	0%	\$ 65.98
56 Kbps	\$ 295.00	0%	\$ 295.00	\$ 295.00	0%	\$ 295.00	\$ 295.00	0%	\$ 295.00
128 Kbps	\$ 395.00	0%	\$ 395.00	\$ 395.00	0%	\$ 395.00	\$ 395.00	0%	\$ 395.00
256 Kbps	\$ 395.00	0%	\$ 395.00	\$ 395.00	0%	\$ 395.00	\$ 395.00	0%	\$ 395.00
384 Kbps	\$ 395.00	0%	\$ 395.00	\$ 395.00	0%	\$ 395.00	\$ 395.00	0%	\$ 395.00
1.544 Mbps	\$ 395.00	0%	\$ 395.00	\$ 395.00	0%	\$ 395.00	\$ 395.00	0%	\$ 395.00
Subsequent Order	\$ 20.00	0%	\$ 20.00	\$ 20.00	0%	\$ 20.00	\$ 20.00	0%	\$ 20.00





## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
Frame Relay Service <i>(Where Facilities are Available)</i>	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
<b>Frame Relay Service (PUC)</b>									

### Notes

1. Prices in Schedule A are monthly recurring charges (MRC), except for those in the table of non-recurring charges (NRC).
2. Prices do not include any applicable taxes, surcharges, or fees, which will be applied upon billing at the then-prevailing rates per State of Hawaii Department of Taxation and/or PUC/FCC regulatory guidelines.
3. ICB: Design and pricing for a custom solution will be determined on an individual case basis (ICB).

### Terms & Conditions

Refer to **Tariff P.U.C. No. 21** for prevailing and Terms and Conditions and tariff rates.

<http://www.tariffs.net/tariffs/39119x3s/tempHI%20%20Rate%20Guide%20to%20Tariff%2021%20Private%20Line%20Services%202022%2003%2001%20%28022322%20Final%29.pdf>

### Termination Liability

#### 3-Year, 5-Year:

If Customer cancels this Agreement in whole or in part or terminates this Service at any time during the Service Period, Customer shall either pay to Hawaiian Telcom a termination charge equal to **twenty-five percent (25%)** of the applicable monthly rate for the terminated Service multiplied by the number of months remaining in the unexpired portion of the Service Period, **or the amount negotiated per the State of Hawaii's General Terms & Conditions, Section 14. Termination for Convenience, d. Compensation section, whichever is greater.**

Any such termination liability charge shall be due and payable in one lump sum within thirty (30) days of billing.

If Customer terminates this Agreement subsequent to the execution of this Agreement by the Parties but prior to the in-service date, Customer shall pay to Hawaiian Telcom all costs incurred by Hawaiian Telcom for contract and service preparation.



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES

### Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
ATM Network Services <i>(Where Facilities are Available)</i>	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price

#### ATM Service (FCC) *(Where Facilities are available)*

#### UNI Port with Access Line Connection

DS1, each Full									
Tier 1 (0 to 5 Miles)	\$ 665.00	0%	\$ 665.00	\$ 565.00	0%	\$ 565.00	\$ 532.00	0%	\$ 532.00
Tier 2 (Over 5 to 25 Miles)	\$ 665.00	0%	\$ 665.00	\$ 565.00	0%	\$ 565.00	\$ 532.00	0%	\$ 532.00
Tier 3 (Over 25 to 50 Miles)	\$ 665.00	0%	\$ 665.00	\$ 565.00	0%	\$ 565.00	\$ 532.00	0%	\$ 532.00

DS3, each Full									
Tier 1 (0 to 5 Miles)	\$ 3,355.00	0%	\$ 3,355.00	\$ 2,852.00	0%	\$ 2,852.00	\$ 2,684.00	0%	\$ 2,684.00
Tier 2 (Over 5 to 25 Miles)	\$ 3,947.00	0%	\$ 3,947.00	\$ 3,355.00	0%	\$ 3,355.00	\$ 3,158.00	0%	\$ 3,158.00
Tier 3 (Over 25 to 50 Miles)	\$ 4,736.00	0%	\$ 4,736.00	\$ 4,026.00	0%	\$ 4,026.00	\$ 3,789.00	0%	\$ 3,789.00

OC3c, each Direct Fiber Full									
Tier 1 (0 to 5 Miles)	\$ 4,020.00	0%	\$ 4,020.00	\$ 3,417.00	0%	\$ 3,417.00	\$ 3,216.00	0%	\$ 3,216.00
Tier 2 (Over 5 to 25 Miles)	\$ 4,729.00	0%	\$ 4,729.00	\$ 4,020.00	0%	\$ 4,020.00	\$ 3,784.00	0%	\$ 3,784.00

OC12c, each Direct Fiber Full									
Tier 1 (0 to 5 Miles)	\$ 11,245.00	0%	\$ 11,245.00	\$ 9,558.00	0%	\$ 9,558.00	\$ 8,996.00	0%	\$ 8,996.00
Tier 2 (Over 5 to 25 Miles)	\$ 13,229.00	0%	\$ 13,229.00	\$ 11,245.00	0%	\$ 11,245.00	\$ 10,584.00	0%	\$ 10,584.00

Effective Bandwidth for Incremental UNIs									
CBR or VBR PVC Bandwidth									
DS3 or OC3c - 5 Mbps	\$ 80.00	0%	\$ 80.00	\$ 80.00	0%	\$ 80.00	\$ 80.00	0%	\$ 80.00
OC12c - 15 Mbps	\$ 80.00	0%	\$ 80.00	\$ 80.00	0%	\$ 80.00	\$ 80.00	0%	\$ 80.00
CBR or VBR SVC Bandwidth									
DS3 or OC3c - 5 Mbps	\$ 80.00	0%	\$ 80.00	\$ 80.00	0%	\$ 80.00	\$ 80.00	0%	\$ 80.00
OC12c - 15 Mbps	\$ 200.00	0%	\$ 200.00	\$ 200.00	0%	\$ 200.00	\$ 200.00	0%	\$ 200.00
UBR PVC and SVC Bandwidth <i>(up to the UNI line rate)</i>									
DS3	\$ 400.00	0%	\$ 400.00	\$ 400.00	0%	\$ 400.00	\$ 400.00	0%	\$ 400.00
OC3c	\$ 1,200.00	0%	\$ 1,200.00	\$ 1,200.00	0%	\$ 1,200.00	\$ 1,200.00	0%	\$ 1,200.00
OC12c	\$ 4,000.00	0%	\$ 4,000.00	\$ 4,000.00	0%	\$ 4,000.00	\$ 4,000.00	0%	\$ 4,000.00



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
<b>ATM Network Services</b> <i>(Where Facilities are Available)</i>	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price

<b>Non-Recurring Charges (NRC)</b>									
One-time, non-recurring charges (NRC) are applied per occurrence.									
NRC Item	NRC for 1-Year Agreement			NRC for 3-Year Agreement			NRC for 5-Year Agreement		
	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price
<b>Permanent Virtual Circuits (PVC), per order</b>									
<b>Virtual Channel Connections (VCCs)</b>									
Constant Bit Rate (CBR)	\$ 75.00	0%	\$ 75.00						
Variable Bit Rate real time (VBRrt)	\$ 75.00	0%	\$ 75.00						
Variable Bit Rate non-real time (VBRnt)	\$ 75.00	0%	\$ 75.00						
Unspecified Bit Rate (UBR)	\$ 75.00	0%	\$ 75.00						
<b>Virtual Path Connections (VPCs)</b>									
Constant Bit Rate (CBR)	\$ 75.00	0%	\$ 75.00						
Variable Bit Rate real time (VBRrt)	\$ 75.00	0%	\$ 75.00						
Variable Bit Rate non-real time (VBRnt)	\$ 75.00	0%	\$ 75.00						
Unspecified Bit Rate (UBR)	\$ 75.00	0%	\$ 75.00						
<b>Switched Virtual Circuits (SVCs), per order</b>									
<b>Virtual Channel Connection (VCCs)</b>									
Constant Bit Rate (CBR)	\$ 75.00	0%	\$ 75.00						
Variable Bit Rate real time (VBRrt)	\$ 75.00	0%	\$ 75.00						
Variable Bit Rate non-real time (VBRnt)	\$ 75.00	0%	\$ 75.00						
Unspecified Bit Rate (UBR)	\$ 75.00	0%	\$ 75.00						
<b>Virtual Path Connection (VPCs)</b>									
Constant Bit Rate (CBR)	\$ 75.00	0%	\$ 75.00						
Variable Bit Rate real time (VBRrt)	\$ 75.00	0%	\$ 75.00						
Variable Bit Rate non-real time (VBRnt)	\$ 75.00	0%	\$ 75.00						
Unspecified Bit Rate (UBR)	\$ 75.00	0%	\$ 75.00						
<b>Closed User Groups (CUG)</b>									
Each Closed User Groups (CUG)	\$ 75.00	0%	\$ 75.00						
Each subsequent CUG member added to a CUG	\$ 75.00	0%	\$ 75.00						
Administrative Charge	\$ 75.00	0%	\$ 75.00						

### Notes

1. Prices in Schedule A are monthly recurring charges (MRC), except for those in the table of non-recurring charges (NRC).
2. Prices do not include any applicable taxes, surcharges, or fees, which will be applied upon billing at the then-prevailing rates per State of Hawaii Department of Taxation and/or PUC/FCC regulatory guidelines.
3. ICB: Design and pricing for a custom solution will be determined on an individual case basis (ICB).



## SCHEDULE A – NETWORK AND TELECOMMUNICATIONS RATES Offer Form OF-3

Technology Category	1-Year Agreement			3-Year Agreement			5-Year Agreement		
<b>ATM Network Services</b> <i>(Where Facilities are Available)</i>	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price	List Price	Discount (%)	Total Price

### Terms & Conditions

Refer to Tariff F.C.C No. 2

<http://www.tariffs.net/tariffs/39119x3s/tempFCC TRF HTI ILEC TRF No. 2 2022 04 01 CUR02.pdf>

### Termination Liability

#### 3-Year, 5-Year:

If Customer cancels this Agreement in whole or in part or terminates this Service at any time during the Service Period, Customer shall either pay to Hawaiian Telcom a termination charge equal to **twenty-five percent (25%)** of the applicable monthly rate for the terminated Service multiplied by the number of months remaining in the unexpired portion of the Service Period, **or the amount negotiated per the State of Hawaii's General Terms & Conditions, Section 14. Termination for Convenience, d. Compensation section, whichever is greater.**

Any such termination liability charge shall be due and payable in one lump sum within thirty (30) days of billing.

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