

The seal of the State of Hawaii, featuring a central shield with a ship, a sun, and a mountain, surrounded by the text "STATE OF HAWAII" and "1959". The shield is flanked by two figures, and the entire seal is encircled by a rope-like border. Below the shield, the Hawaiian motto "KOA-LOLO" is inscribed.

BONNIE KAHAKUI
ACTING ADMINISTRATOR

STATE OF HAWAII
STATE PROCUREMENT OFFICE

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March 31, 2023

| | | |
|-----|--|---|
| TO: | Executive Departments/Agencies | City and County of Honolulu |
| | Department of Education | Honolulu City Council |
| | School Facilities Authority | Honolulu Board of Water Supply |
| | Hawaii Health Systems Corporation | Honolulu Authority for Rapid Transportation |
| | Office of Hawaiian Affairs | County of Hawaii |
| | University of Hawaii | Hawaii County Council |
| | Public Charter School Commission and Schools | County of Hawaii-Department of Water Supply |
| | House of Representatives | County of Maui |
| | Senate | Maui County Council |
| | Judiciary | County of Maui-Department of Water Supply |
| | | County of Kauai |
| | | Kauai County Council |
| | | County of Kauai – Department of Water |

FROM: Bonnie Kahakui, Acting Administrator *Bonnie A Kahakui*

SUBJECT: NEW PRICE LIST
SPO Price List Contract No. 23-11
Sourcewell Lab Services and Testing with Related Products and Supplies
RFP No. 011222
Expires: February 15, 2026

The new price list contract for Sourcewell Lab Services and Test with Related Products and Supplies is effective March 31, 2023. Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota that facilitates a competitive public solicitation and contract award process for the benefit of its 50,000+ participating entities across the United States and Canada. Cooperative purchasing provides participating entities and suppliers increased administrative efficiencies and the power of combined purchasing volume that result in overall cost savings.

The price list contract available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

If you have any questions, please contact Matthew Chow at (808) 586-0577 or matthew.m.chow@hawaii.gov.

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**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

SPO Price List Contract No. 23-11

Effective: 03/31/2023

**THIS SPO PRICE/VENDOR LIST CONTRACT IS FOR AUTHORIZED BUSINESS
ONLY**

**SOURCEWELL
LAB SERVICES AND TESTING WITH RELATED PRODUCTS AND SUPPLIES**

RFP No. 011222

March 31, 2023 to February 15, 2026

INFORMATION ON SOURCEWELL

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota that facilitates a competitive public solicitation and contract award process for the benefit of its 50,000+ participating entities across the United States and Canada. Cooperative purchasing provides participating entities and suppliers increased administrative efficiencies and the power of combined purchasing volume that result in overall cost savings.

A request for competitive sealed proposals was issued and a contract was awarded to two (2) qualified Contractors. The State of Hawaii has signed a Participating Addendum with one (1) contractor.

PARTICIPATING JURISDICTIONS listed below have signed a memorandum of agreement with the SPO and are authorized to utilize this price list contract:

Executive Department/Agencies
 Department of Education (DOE)
 School Facilities Authority
 Hawaii Health Systems Corporation (HHSC)
 University of Hawaii (UH)
 Public Charter School Commission and
 Schools
 Office of Hawaiian Affairs (OHA)
 House of Representatives (House)
 Senate
 Judiciary

City & County of Honolulu (C&C of Honolulu)
 Honolulu City Council
 Honolulu Board of Water Supply
 Honolulu Authority for Rapid Transportation (HART)
 County of Hawaii
 Hawaii County Council

 County of Hawaii - Department of Water Supply
 County of Maui
 Maui County Council
 County of Maui - Department of Water Supply
 County of Kauai
 Kauai County Council
 County of Kauai - Department of Water

The participating jurisdictions are not required but may purchase from this price list contract, and request for exception from the contract is not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

POINTS OF CONTACT. Questions regarding the products, ordering, pricing and status should be directed to the Contractor(s).

Procurement questions or concerns may be directed as follows:

| Jurisdiction | Name | Telephone | FAX | E-mail |
|--|----------------------------|-----------|----------|--|
| Executive | Matthew Chow | 586-0577 | 586-0570 | matthew.m.chow@hawaii.gov |
| Department of Education (DOE) | Procurement Staff | 675-0130 | 675-0133 | G-OFS-DOE-Procurement@k12.hi.us |
| School Facilities Authority | Gaudencia "Cindy" Watarida | 430-5531 | n/a | cindy.watarida@k12.hi.us |
| Hawaii Health Systems Corporation (HHSC) | Nancy Delima | 359-0994 | n/a | ndelima@hhsc.org |
| Office of Hawaiian Affairs (OHA) | Christopher Stanley | 594-1833 | 594-1865 | chriss@oha.org |
| University of Hawaii (UH) | Karlee Hisashima | 956-8687 | 956-2093 | karlee@hawaii.edu |
| Public Charter School Commission and Schools | Danny Vasconcellos | 586-3775 | 586-3776 | danny.vasconcellos@spcsc.hawaii.gov |
| House of Representatives (House) | Brian Takeshita | 586-6423 | 586-6401 | takeshita@capitol.hawaii.gov |

| | | | | |
|--|------------------------|-------------------|----------|--|
| Senate | Carol Taniguchi | 586-6720 | 586-6719 | c.taniguchi@capitol.hawaii.gov |
| Judiciary | Tritia Cruz | 538-5805 | 538-5802 | tritia.l.cruz@courts.hawaii.gov |
| Honolulu City and County (C&C) | Procurement Specialist | 768-5535 | 768-3299 | bfspurchasing@honolulu.gov |
| Honolulu City Council | Kendall Amazaki, Jr. | 768-5084 | n/a | kamazaki@honolulu.gov |
| Honolulu City Council | Nanette Saito | 768-5085 | 768-5011 | nsaito@honolulu.gov |
| Honolulu Board of Water Supply | Procurement Office | 748-5071 | n/a | fn_procurement@hbws.org |
| Honolulu Authority for Rapid Transportation (HART) | Dean Matro | 768-6246 | n/a | dean.matro@honolulu.gov |
| County of Hawaii | Diane Nakagawa | 961-8440 | n/a | Diane.Nakagawa@hawaiicounty.gov |
| Hawaii County Council | Diane Nakagawa | 961-8440 | n/a | Diane.Nakagawa@hawaiicounty.gov |
| County of Hawaii - Department of Water Supply | Ka'iulani L. Matsumoto | 961-8050 ext. 224 | 961-8657 | kmatsumoto@hawaiidws.org |
| County of Maui | Jared Masuda | 463-3816 | n/a | jared.masuda@co.maui.hi.us |
| Maui County Council | Marlene Rebugio | 270-7838 | n/a | marlene.rebugio@mauicounty.us |
| County of Maui - Department of Water Supply | Kenneth L. Bissen | 270-7684 | 270-7136 | ken.bissen@co.maui.hi.us |
| County of Kauai | Ernest Barreira | 241-4295 | 241-6297 | ebarreira@kauai.gov |
| Kauai County Council | Codie Tabalba | 241-4193 | 241-6349 | ctabalba@kauai.gov |
| County of Kauai - Department of Water | Christine Erorita | 245-5409 | 245-5813 | cerorita@kauaiwater.org |

USE OF THIS PRICE LIST CONTRACT BY NONPROFIT ORGANIZATIONS. Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS Chapter 103F) have been invited to participate in the SPO price and vendor list contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wishes to purchase from an SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor (participation must be mutually agreed upon, for example). A Contractor may choose to deny participation by a nonprofit. However, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than an SPO price list or vendor list contract vendor(s)

CONTRACTORS. The following contractor is authorized to provide Lab Services and Testing with Related Products and Supplies. They have signed a Master Agreement with the State of Minnesota and a Participating Addendum with the Hawaii State Procurement Office.

- Redwood Toxicology Laboratory, Inc.
(Abbott)

COMPLIANCE PURSUANT TO HRS §103D-310(c). Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Price List Contract No. 23-11. *No further compliance verification is required prior to issuing a contract, purchase order or pCard payment when utilizing this contract.*

PURCHASING CARD (pCard). The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive departments/agencies, excluding DOE, OHA, HHSC and UH for orders totaling less than \$2,500. For purchases \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

PURCHASE ORDERS may be issued for purchases \$2,500 or more, and for Contractors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or charge its customers a transaction fee for the usage.

SPO PRICE LIST CONTRACT NO. 23-11 AND SOURCEWELL MASTER AGREEMENT NO. (notated on the vendor information page) shall be typed on purchase orders issued against this price list contract. For pCard purchases, the SPO Price List Contract No. 23-11 and the Sourcwell Master Agreement Number shall be notated on the appropriate transaction document. The Master Agreement Numbers can be found on the vendor information page.

PAYMENTS are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) days after receipt of invoice or satisfactory completion of contract to make payment. Payments will be made via pCard.

COMPLIANCE PURSUANT TO HRS §103-53. All state and county contracting officers or agents shall withhold final payment of a contract until the receipt of tax clearances from the director of taxation and the Internal Revenue Service. This section does not apply to contracts of less than \$25,000.

STATE GENERAL EXCISE TAX (GET) AND COUNTY SURCHARGE shall not exceed the following rates if seller elects to pass on the charges to its customers.

| COUNTY | COUNTY SURCHARGE TAX RATE | STATE GET | MAX PASS-ON TAX RATE | EXPIRATION DATE OF SURCHARGE TAX RATE |
|---|---------------------------|-----------|----------------------|---------------------------------------|
| C&C OF HONOLULU | 0.50% | 4.0% | 4.7120% | 12/31/2030 |
| HAWAII | 0.50% | 4.0% | 4.7120% | 12/31/2030 |
| COUNTY OF MAUI (including Molokai and Lanai) | 0.0% | 4.0% | 4.1666% | No county surcharge |
| KAUAI | 0.50% | 4.0% | 4.7120% | 12/31/2030 |

The GET or use tax and county surcharge may be added to the invoice as a separate line item and shall not exceed the current max pass-on tax rate(s) for each island.

County surcharges on state general excise (GE) tax or Use tax may be visibly passed on but is not required. For more information on county surcharges and the max pass-on tax rate, please visit the Department of Taxation's website at <http://tax.hawaii.gov/geninfo/countysurcharge>.

VENDOR CODES for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

VENDOR AND PRODUCT EVALUATION form SPO-012, for the purpose of addressing concerns on this price list contract, is available to the agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

EMERGENCY PURCHASE. The FEMA special provisions have been added to the contract to allow departments/agencies to make purchases during a declared disaster and seek FEMA reimbursement during a declared emergency. For more information, please visit: <https://spo.hawaii.gov/for-state-county-personnel/disaster-preparedness-procurement/femareimbursement/>.

SHIPPING AND SHIPPING COSTS. All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Supplier must permit the Equipment and Products to be returned within a reasonable time at no cost to Sourcwell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity. Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Redwood Toxicology Laboratory Inc (RTL)

RTL has the ability to provide products and services to all geographic areas of the United States. Hawaii will be charged for the preferred method of shipping on an "at cost" basis for order shipments. RTL warrants products up to the expiration date printed on the packaging of the product. RTL will replace any device that malfunctions at no expense to Sourcwell members as long as it is within the expiration date range. Shipping for replacement parts and defective parts required to be returned will be paid by RTL – this includes shipping to non-continental U.S. locations.

SCOPE

The contract allows for a wide array of equipment, products, or services such as:

- A. Solutions for the testing, screening, forensic or diagnostic analysis, and toxicology services on bodily fluids and tissues, samples or specimens, and all forms of physical evidence;
- B. Law enforcement, employment related, and medical testing or screening services;
- C. Genetic, DNA, and Serological testing;
- D. Products and supplies related to the offering of the solutions described above, including test or sample kits or equipment, collection tools or devices, toxicology reagents, sterile or tamper proof packaging, and chain of custody materials or technology; and
- E. Services related to solutions in subsections A-D above, including collection, transport and delivery, analysis, reporting, training, support, instruction, hardware, software or technology and expert testimony.

AGENCY INSTRUCTIONS

1. Registration on Sourcewell is not required.
2. Agency shall reference the Redwood Master Agreement No. 011222-RTL.
3. Orders can be placed via email or phone. Product and supply orders are entered within 24 to 48 hours after receipt during normal business days/hours. Orders usually ship within 72 hours of placement. To ensure appropriate supply levels, customers are encouraged to reorder at least 10 days prior to supply depletion.
 - a. Orders placed by email can be sent to orders@redwoodtoxicology.com
 - b. Orders placed by phone can be called in using (800) 255-2159, ext. 14146.
 - c. For priority or expedited orders, contact Customer Service at (800) 255-2159, option 1
4. Freight will be added as a separate line item.
5. File the Manufacturer's Suggested Retail Price (MSRP) and Contract Price in the procurement file.

REDWOOD TOXICOLOGY LABORATORY INC

MASTER AGREEMENT NO. 011222-RTL

PRIMARY POINT OF CONTACT

Name: Hollie Turk
Office: (707) 570-4369
Email: hollie.turk@abbott.com

Remittance Address:

Redwood Toxicology Laboratory Inc
PO Box 734493
Chicago, IL 60695-1493
Vendor Code: 36438400

Website URL: www.redwoodtoxicology.com

Address for Lab: 3650 Westwind Boulevard, Santa Rosa, CA 95403

The following products and services are provided:

- Lab drug testing – urine
- Lab drug testing - oral fluid
- Rapid drug test devices – cup
- Rapid drug test devices – dip
- Rapid drug test devices – swab
- Postmortem toxicology testing
- DUID toxicology testing
- Web-based drug test management
- Donor scheduling & randomization
- Specialty & esoteric drug tests



PRICING SCHEDULE

Sourcewell

RFP #011222 for Lab Services and Testing with Related Products and Supplies

URINE LABORATORY SERVICES

Urine Lab Tests - Standard Drugs

Standard drugs include: Alcohol (Ethanol), Amphetamines/Methamphetamines, Barbiturates, Benzodiazepines, Buprenorphine*, Cocaine, Carisoprodol, Ecstasy (MDMA), Ethyl Glucuronide (EtG), Fentanyl*, Heroin (6-MAM), Marijuana (THC), Meperidine*, Methadone, Opiates, Oxycodone, PCP, Propoxyphene, Tramadol. May substitute drug with adulteration test such as Creatinine, pH, or Specific Gravity at no additional cost. Creatinine is automatically included as a drug on every urine panel. Drugs marked with an asterisk (*) cost more to confirm than standard drugs.

| TEST CODE | DRUG(S) | DESCRIPTION | LIST PRICE | SOURCEWELL PRICE PER SPECIMEN | DISCOUNT FROM LIST |
|------------|----------|--|------------|-------------------------------|--------------------|
| Various | 1 to 4 | One to Four Drug Standard Urine Lab Panel - Screen Only | \$ 8.18 | \$ 5.70 | 30.3% |
| Various | 5 to 8 | Five to Eight Drug Standard Urine Lab Panel - Screen Only | \$ 8.76 | \$ 6.75 | 22.9% |
| Various | 9 to 11 | Nine to Eleven Drug Standard Urine Lab Panel - Screen Only | \$ 9.37 | \$ 7.50 | 20.0% |
| Various | 12 to 15 | Twelve to Fifteen Drug Standard Urine Lab Panel - Screen Only | \$ 10.03 | \$ 8.25 | 17.7% |
| Various | 16 to 19 | Sixteen to Nineteen Drug Standard Urine Lab Panel - Screen Only | \$ 10.73 | \$ 9.00 | 16.1% |
| Various | 1 | GC-MS, LC-MS/MS or GC-FID Standard Urine Confirmation - cost per drug | \$ 19.65 | \$ 18.00 | 8.4% |
| 5292 | 1 | Buprenorphine Urine Lab Confirmation | \$ 34.00 | \$ 25.00 | 26.5% |
| 646 or 647 | 1 | Ethyl Glucuronide/Ethyl Sulfate (EtG/EtS) Alcohol Metabolite Screen with Automatic Confirmation if Positive** | \$ 18.61 | \$ 18.00 | 3.3% |
| 5504 | 11 | Fentanyl Urine Lab Confirmation | \$ 35.21 | \$ 25.00 | 29.0% |
| 5757 | 1 | Meperidine Urine Lab Confirmation | \$ 35.21 | \$ 25.00 | 29.0% |
| N/A | N/A | Nitrites - Add-On Adulteration Check, cost to build into your standard urine lab panel | \$ 2.50 | \$ 1.50 | 40.0% |
| 1332 | N/A | Nitrites - Standalone Screen Adulteration Check, cost when ordered as a separate test | \$ 7.70 | \$ 5.70 | 26.0% |
| 330 or 331 | N/A | pH or Specific Gravity (Specimen Validity Checks) - price each when requested separately | \$ 7.70 | \$ 5.70 | 26.0% |
| N/A | N/A | pH or Specific Gravity (Specimen Validity Checks) Add-On - price each when added on to a standard panel or specialty test | \$ 2.50 | \$ 1.25 | 50.0% |
| P69 | N/A | Specimen Validity Panel - Creatinine, pH & Specific Gravity - when requested separately (i.e. not built into panel) | \$ 7.94 | \$ 5.70 | 28.2% |
| N/A | N/A | Specimen Validity Panel - Creatinine, pH & Specific Gravity Add-On - when added on in addition to a standard panel or specialty test | \$ 2.50 | \$ 1.25 | 50.0% |
| V175 | 1 | Amphetamines Rescreen | \$ 10.00 | \$ 7.25 | 27.5% |
| V176 | 1 | THC Rescreen | \$ 10.00 | \$ 7.25 | 27.5% |
| V138 | 1 | Opiates Qualitative Confirmation | \$ 19.65 | \$ 18.00 | 8.4% |

**Bundled test prices (i.e. screen with automatic confirmation at no additional cost if positive) are only available for non-clinical clients. EtG and additional bundled test panels are available on a case-by-case basis to members and will be negotiated upon request using percent positivity rates and volumes.

Urine Lab Tests - Specialty Drugs

Specialty lab tests may be ordered in addition to a standard panel or as stand-alone tests. Please visit www.redwoodtoxicology.com or contact us at (800) 255-2159 for more information about our specialty tests and panels.

| TEST CODE | DRUG(S) | DESCRIPTION | LIST PRICE | SOURCEWELL PRICE PER SPECIMEN | DISCOUNT FROM LIST |
|-----------|---------|--|------------|-------------------------------|--------------------|
| 5210 | 1 | Ambien (Zolpidem) Urine Confirmation | \$ 19.65 | \$ 18.00 | 8.4% |
| 5200 | 1 | Bupropion Urine Confirmation | \$ 35.21 | \$ 27.00 | 23.3% |
| 1273 | 1 | Cotinine (Nicotine metabolite) - Urine Screen Only | \$ 7.70 | \$ 5.70 | 26.0% |
| 5273 | 1 | Cotinine (Nicotine metabolite) - Urine Confirmation Only | \$ 35.21 | \$ 27.00 | 23.3% |
| 1243 | 1 | Dextromethorphan - Urine Screen Only | \$ 7.70 | \$ 5.70 | 26.0% |
| 5243 | 1 | Dextromethorphan - Urine Confirmation Only | \$ 19.65 | \$ 18.00 | 8.4% |
| 5560 | 1 | Gabapentin Urine Confirmation | \$ 35.21 | \$ 25.00 | 29.0% |
| 5503 | 1 | GHB Urine Confirmation | \$ 35.21 | \$ 25.00 | 29.0% |
| 5501 | 1 | Ketamine Urine Confirmation | \$ 35.21 | \$ 25.00 | 29.0% |
| 5960 | 1 | Kratom Urine Confirmation | \$ 35.21 | \$ 25.00 | 29.0% |
| 1163 | 1 | LSD - Urine Screen Only | \$ 7.70 | \$ 6.50 | 15.6% |
| 5483 | 1 | Tianeptine - Urine Screen with Confirmation | \$ 57.00 | \$ 45.00 | 21.1% |



PRICING SCHEDULE

Sourcewell

RFP #011222 for Lab Services and Testing with Related Products and Supplies

Urine Lab Tests - Specialty Panels

| TEST CODE | DRUG(S) | DESCRIPTION | LIST PRICE | SOURCEWELL PRICE PER | DISCOUNT |
|------------|---------|--|------------|----------------------|----------|
| P40 or P45 | Multi | Comprehensive Panel - Urine Screen Only / Confirmation for additional fee of \$20.00 per drug. Detects over 600 brand name prescription drugs, illicit drugs, and alcohol. | \$ 70.00 | \$ 60.00 | 14.3% |
| P81 | 3 | Designer Stimulants (Bath Salts) Urine Test - Basic Panel (MDPV, Mephedrone, Methylenedioxymethamphetamine) | \$ 40.00 | \$ 25.00 | 37.5% |
| P80 | 21 | Designer Stimulants (Bath Salts) Urine Test - Expanded Panel | \$ 55.00 | \$ 45.00 | 18.2% |
| 5554 | 29 | Fentanyl Urine Test - Premium Panel | \$ 95.00 | \$ 45.00 | 52.6% |
| 6473 | 19 | Synthetic Marijuana (K2/Spice) Urine Test - Standard Panel | \$ 50.00 | \$ 25.00 | 50.0% |
| 8474 | 37 | Synthetic Marijuana (K2/Spice) Urine Test - Premium Panel | \$ 50.00 | \$ 45.00 | 10.0% |
| 5550 | 41 | Steroid Testing Urine | \$ 125.00 | \$ 70.00 | 44.0% |

ORAL FLUID LABORATORY SERVICES

Oral Fluid Lab Tests - Standard Drugs

Standard drugs include: Alcohol (Ethanol), Amphetamines/Methamphetamines (includes MDMA), Barbiturates, Benzodiazepines, Cocaine, Marijuana (THC), Methadone, Opiates, Oxycodone, PCP.

| TEST CODE | DRUG(S) | DESCRIPTION | LIST PRICE | PRICE PER SPECIMEN | DISCOUNT FROM LIST |
|-----------|---------|---|------------|--------------------|--------------------|
| 2101001 | N/A | Quantisal Oral Fluid Collection Device - purchase required prior to testing | \$ 2.50 | \$ 2.00 | 20.0% |
| Various | 5 to 8 | Five to Eight Drug Standard Oral Fluid Lab Panel - Screen Only | \$ 16.08 | \$ 10.75 | 33.1% |
| Various | 9 to 11 | Nine to Eleven Drug Standard Oral Fluid Lab Panel - Screen Only | \$ 17.22 | \$ 11.50 | 33.2% |
| Various | 1 | GC-MS, LC-MS/MS or GC-FID Standard Oral Fluid Confirmation - cost per drug | \$ 22.50 | \$ 20.00 | 11.1% |
| N/A | 1 | Buprenorphine - Add-On Screen Cost to build into your standard oral fluid lab panel | \$ 3.00 | \$ 2.00 | 33.3% |
| N/A | 1 | Buprenorphine Oral Fluid Confirmation | \$ 22.76 | \$ 20.00 | 12.1% |
| N/A | 1 | Fentanyl - Add-On Screen Cost to build into your standard oral fluid lab panel | \$ 3.00 | \$ 2.00 | 33.3% |
| N/A | 1 | Fentanyl Oral Fluid Confirmation | \$ 22.76 | \$ 20.00 | 12.1% |

****Bundled test panels (i.e. screen with automatic confirmation at no additional cost if positive) are available on a case-by-case basis to members for non-clinical testing purposes only and will be negotiated upon request using percent positivity rates and volumes.**

Oral Fluid Lab Tests - Specialty Drugs

| TEST CODE | DRUG(S) | DESCRIPTION | LIST PRICE | PRICE PER SPECIMEN | DISCOUNT FROM LIST |
|-----------|---------|---|------------|--------------------|--------------------|
| F25 | 19 | Synthetic Cannabinoids (K2/Spice) Oral Fluid Lab Confirmation | \$ 22.76 | \$ 20.00 | 12.1% |
| F55 | 1 | Tramadol Oral Fluid Lab Confirmation | \$ 22.50 | \$ 20.00 | 11.1% |



PRICING SCHEDULE

Sourcewell

RFP #011222 for Lab Services and Testing with Related Products and Supplies

LABORATORY SUPPLEMENTARY SERVICES - RTL

Problematic Specimen and Additional Service Charges

| TEST CODE | DESCRIPTION | PRICE PER OCCURRENCE |
|-----------|---|----------------------|
| QNS | Insufficient Volume | \$ 10.00 |
| PROB | Chain of Custody (COC) and/or Specimen Label Errors | \$ 10.00 |
| | Product and/or Supply Shipping Errors due to Incorrect Address Provided | \$ 25.00 |
| ADS | Accidental Delivery Specimen - Specimen Sent to RTL in Error | \$ 100.00 |
| PULL | Specimen Retrieval from Storage for Follow-Up Testing | \$ 10.00 |
| FEDEX | Short Shipment - Less than Five (5) Specimens | \$ 12.00 |

Court Support / Expert Witness Services (RTL)

| TEST CODE | DESCRIPTION | PRICE PER OCCURRENCE |
|-----------|---------------------------------------|------------------------|
| AFFD | Affidavits | \$ 150.00 |
| INTP | Interpretations | \$ 100.00 |
| CORT | Telephonic or Webinar Court Testimony | \$ 250.00 |
| | In-Person Court Testimony | \$800 per day + travel |

COMPLIMENTARY SERVICES INCLUDED

Services Included at No Additional Charge (RTL)

| DESCRIPTION | PRICE PER OCCURRENCE |
|---|----------------------|
| ToxAccess Web-Based Drug Testing Management System, including the following optional features: - Online Results Viewing, including designated Responsible Parties - Automated Randomization / Test Scheduling with IVR Call-In and Web Check-In - Web-Based Collections - Compliance Monitoring Alerts and Score - Statistical Reporting Tools | No charge |
| Toxicology Support Services - customer service and access to toxicologists via toll-free phone or email | No charge |
| Training - web-based training via Learning xChange or scheduled webinar | No charge |

COLLECTION & SHIPPING SUPPLIES

RTL provides all necessary urine specimen collection and shipping supplies to its clients at no additional cost. For urine testing, these supplies include:

- Urine specimen collection containers: wide-mouth beaker with 45mL flip-top vial or 90mL bottles with lids and built-in temperature strips.
- Specimen baggies with absorbent material
- Preprinted chain of custody forms/labels & security seals
- Pre-paid FedEx or UPS lab packs or pre-paid U.S. mailer boxes.

Lab Supply Shipping and Handling: Outbound lab supply orders will be shipped at no charge for ground service delivery for locations in the continental U.S. Expedited shipping of supplies will be charged on an 'at cost' basis. FOB Shipping Point.

Specimen Shipment to RTL: Next day air service of inbound specimens sent to RTL for testing is provided at no charge when five (5) or more urine and/or oral fluids specimens are sent in each FedEx overnight shipment. Any combination of urine and/or oral fluids devices may be shipped together via FedEx overnight service. Fewer than five (5) specimens sent to the lab by next day air service will be assessed a twelve dollar (\$12.00) charge per shipment.



PRICING SCHEDULE

Sourcwell

RFP #011222 for Lab Services and Testing with Related Products and Supplies

RAPID ON-SITE TEST DEVICES - URINE DIPS

Panel-Dip Test Devices

| PART NUMBER | DRUG[S] | CONFIGURATION | LIST PRICE | PRICE PER DEVICE | BOX PRICE (25/BOX) | DISCOUNT FROM LIST |
|-------------|---------|---|------------|------------------|--------------------|--------------------|
| Various | 1 | Single Drug Dips Choose from: AMP 1000, BAR 300, BUP 10, BZO 300, COC 150, COC 300, MAMP 500, MAMP 1000, MDMA 500, MTD 300, MOP 300, OPI 2000, OXY 100, PCP 25, THC 50 | \$ 0.66 | \$0.55 | \$13.75 | 16.7% |
| 01 102 1910 | N/A | One Step Validity Test (Seven Parameter) - CR, NI, GL, PH, SG, OX, PCC | \$ 0.81 | \$0.75 | \$18.75 | 7.4% |
| 01 568 0008 | 1 | PANEL DIP 01 EIG 500 - For Forensic Use Only** | \$ 3.50 | \$3.05 | \$76.25 | 12.9% |
| 01 568 0009 | 1 | PANEL DIP 01 FENTANYL 20 - For Forensic Use Only** | \$ 2.50 | \$2.20 | \$55.00 | 12.0% |
| 01 501 0073 | 1 | PANEL DIP 01 K2 SPICE 50 - For Forensic Use Only** | \$ 4.40 | \$2.00 | \$50.00 | 54.5% |
| 01 102 0005 | 2 | PANEL DIP 02 COC300/MOP300 | \$ 0.84 | \$0.75 | \$18.75 | 10.7% |
| 01 102 0006 | 2 | PANEL DIP 02 COC300/THC | \$ 0.84 | \$0.75 | \$18.75 | 10.7% |
| 01 102 0191 | 2 | PANEL DIP 02 COC150/THC | \$ 0.84 | \$0.75 | \$18.75 | 10.7% |
| 01 102 0192 | 2 | PANEL DIP 02 MAMP500/THC | \$ 0.84 | \$0.75 | \$18.75 | 10.7% |
| 01 102 0009 | 3 | PANEL DIP 03 COC300/MAMP1000/THC | \$ 1.08 | \$1.00 | \$25.00 | 7.4% |
| 01 102 0014 | 3 | PANEL DIP 03 COC300/MAMP1000/MOP300 | \$ 1.08 | \$1.00 | \$25.00 | 7.4% |
| 01 102 0193 | 3 | PANEL DIP 03 COC150/MAMP500/THC | \$ 1.08 | \$1.00 | \$25.00 | 7.4% |
| 01 102 0194 | 3 | PANEL DIP 03 COC150/MOP300/THC | \$ 1.08 | \$1.00 | \$25.00 | 7.4% |
| 01 102 0195 | 4 | PANEL DIP 04 COC150/MAMP500/MOP300/THC | \$ 1.33 | \$1.15 | \$28.75 | 13.5% |
| 01 102 0012 | 4 | PANEL DIP 04 COC300/MAMP1000/MOP300/THC | \$ 1.33 | \$1.15 | \$28.75 | 13.5% |
| 01 102 0199 | 4 | PANEL DIP 04 AMP1000/COC150/MOP300/THC | \$ 1.33 | \$1.15 | \$28.75 | 13.5% |
| 01 102 0015 | 5 | PANEL DIP 05 BZO300, COC300, MAMP1000, MOP300, THC50 | \$ 1.63 | \$1.40 | \$35.00 | 14.1% |
| 01 102 0034 | 5 | PANEL DIP 05 AMP1000/COC300/MAMP1000/MOP300/THC | \$ 1.63 | \$1.40 | \$35.00 | 14.1% |
| 01 102 0201 | 5 | PANEL DIP 05 AMP1000/COC150/MAMP500/MOP300/THC | \$ 1.63 | \$1.40 | \$35.00 | 14.1% |
| 01 102 0196 | 5 | PANEL DIP 05 COC150, MAMP500, MOP300, PCP25, THC50 | \$ 1.63 | \$1.40 | \$35.00 | 14.1% |
| 01 102 0200 | 5 | PANEL DIP 05 AMP1000/COC150/MOP300/PCP/THC | \$ 1.63 | \$1.40 | \$35.00 | 14.1% |
| 01 102 0016 | 6 | PANEL DIP 06 BZO/COC300/MAMP1000/MOP300/PCP/THC | \$ 1.91 | \$1.60 | \$40.00 | 16.2% |
| 01 102 0119 | 6 | PANEL DIP 06 BZO300, COC300, MAMP1000, MOP300, OXY100, THC50 | \$ 1.91 | \$1.60 | \$40.00 | 16.2% |
| 01 102 0174 | 6 | PANEL DIP 06 AMP300, COC150, MAMP500, MDMA500, MOP300, THC50 | \$ 1.91 | \$1.60 | \$40.00 | 16.2% |
| 01 102 0175 | 6 | PANEL DIP 06 BZO300, COC150, MAMP500, MDMA500, MOP300, THC50 | \$ 1.91 | \$1.60 | \$40.00 | 16.2% |
| 01 102 0202 | 6 | PANEL DIP 06 BZO/COC150/MAMP500/MOP300/OXY/THC | \$ 1.91 | \$1.60 | \$40.00 | 16.2% |
| 01 102 0203 | 6 | PANEL DIP 06 AMP1000/BZO/COC150/MAMP500/MOP300/THC | \$ 1.91 | \$1.60 | \$40.00 | 16.2% |
| 01 102 0035 | 7 | PANEL DIP 07 AMP1000/BZO/COC150/MOP300/PCP/TCA/THC | \$ 2.22 | \$2.00 | \$50.00 | 9.9% |
| 01 102 0176 | 7 | PANEL DIP 07 BZO300, COC150, MAMP500, MDMA500, MOP300, OXY100, THC50 | \$ 2.22 | \$2.00 | \$50.00 | 9.9% |
| 01 102 0177 | 7 | PANEL DIP 07 AMP1000/COC150/MAMP500/MDMA/MOP300/OXY/THC | \$ 2.22 | \$2.00 | \$50.00 | 9.9% |
| 01 102 0179 | 8 | PANEL DIP 08 AMP1000/BZO/COC300/MAMP1000/MOP300/OXY/PCP/THC | \$ 2.52 | \$2.15 | \$53.75 | 14.7% |
| 01 102 1989 | 8 | PANEL DIP 08 AMP300/COC150/MAMP500/MOP300/PCP/PPX/OXY/THC | \$ 2.52 | \$2.15 | \$53.75 | 14.7% |
| 01 102 0180 | 9 | PANEL DIP 09 AMP1000/BUP/BZO/COC300/MAMP1000/MOP300/OXY/PCP/THC | \$ 2.82 | \$2.45 | \$61.25 | 13.1% |
| 01 102 0181 | 9 | PANEL DIP 09 AMP300, BZO300, COC150, MAMP500, MDMA500, MOP300, OXY100, PCP25, THC50 | \$ 2.82 | \$2.45 | \$61.25 | 13.1% |
| 01 102 0025 | 10 | PANEL DIP 10 AMP1000, BAR300, BZO300, COC300, MAMP1000, MOP300, MTD300, PCP25, TCA1000, THC50 | \$ 3.13 | \$2.65 | \$66.25 | 15.3% |
| 01 102 0138 | 10 | PANEL DIP 10 COC300/BAR/BZO/MAMP1000/MDMA/MOP300/MTD/OXY/PCP/THC | \$ 3.13 | \$2.65 | \$66.25 | 15.3% |
| 01 102 0182 | 10 | PANEL DIP 10 AMP1000, BAR300, BUP10, BZO300, COC300, MAMP1000, MOP300, MTD300, OXY100, THC50 | \$ 3.13 | \$2.65 | \$66.25 | 15.3% |
| 01 102 0183 | 10 | PANEL DIP 10 BAR300, BZO300, COC150, MAMP500, MDMA500, MOP300, MTD300, OXY100, PCP25, THC50 | \$ 3.13 | \$2.65 | \$66.25 | 15.3% |
| 01 102 0187 | 11 | PANEL DIP 11 AMP300, BAR300, BZO300, COC150, MAMP500, MDMA500, MOP300, MTD300, OXY100, PCP25, THC50 | \$ 3.75 | \$2.75 | \$68.75 | 26.7% |
| 01 102 0141 | 12 | PANEL DIP 12 AMP1000/BAR/BZO/COC300/MAMP1000/MDMA/MOP300/MTD/OXY/PCP/PPX/THC | \$ 4.37 | \$2.90 | \$72.50 | 33.6% |
| 01 102 0188 | 12 | PANEL DIP 12 AMP1000, BAR300, BUP10, BZO300, COC300, MAMP1000, MDMA500, MOP300, MTD300, OXY100, PCP25, THC50 | \$ 4.37 | \$2.90 | \$72.50 | 33.6% |



PRICING SCHEDULE

Sourcewell

RFP #011222 for Lab Services and Testing with Related Products and Supplies

RAPID ON-SITE TEST DEVICES - URINE CUPS

iCup Integrated Test Cup Devices

| PART NUMBER | DRUG(S) | CONFIGURATION | LIST PRICE | PRICE PER DEVICE | BOX PRICE (25/BOX) | DISCOUNT FROM LIST |
|-------------|---------|--|------------|------------------|--------------------|--------------------|
| 01 102 2032 | 4 + AD | iCup A.D. 04 COC300/MAMP1000/OPI2000/THC w/adulteration (OX, SG, PH) - CLIA WAIVED | \$ 2.65 | \$2.15 | \$53.75 | 18.9% |
| 01 102 2021 | 5 + AD | iCup A.D. 5 AMP1000/COC300/MAMP1000/MOP300/THC w/adulteration (OX, SG, PH) | \$ 2.65 | \$2.25 | \$56.25 | 15.1% |
| 01 102 2034 | 5 + AD | iCup A.D. 5 AMP1000/COC300/MAMP1000/OPI2000/THC w/adulteration (OX, SG, PH) - CLIA WAIVED | \$ 2.65 | \$2.25 | \$56.25 | 15.1% |
| 01 102 2022 | 6 + AD | iCup 06 AMP1000, BZO300, COC300, MAMP1000, OPI2000, THC 50 w/adulteration (OX, PH, SG) | \$ 2.92 | \$2.50 | \$62.50 | 14.4% |
| 01 102 2203 | 7 | Expanded iCup 07 AMP500, COC150, MAMP500, MOP300, OXY100, PCP25, THC50 - FFUO** | \$ 5.11 | \$2.45 | \$61.25 | 52.1% |
| 01 102 2038 | 8 + AD | iCup A.D. 08 AMP1000, BAR300, BZO300, COC300, MAMP1000, OPI2000, PCP25, THC50, w/adulteration (OX, PH, SG) | \$ 3.38 | \$2.80 | \$70.00 | 17.2% |
| 01 102 2069 | 8 + AD | iCup A.D. 08 AMP1000, BZO300, COC300, MAMP1000, MOP300, OXY100, PCP25, THC50 w/adulteration (CR, OX, PH) | \$ 3.38 | \$2.80 | \$70.00 | 17.2% |
| 01 102 2206 | 9 | Expanded iCup 09 BUP10, BZO300, COC150, K2, MAMP500, MDMA500, MOP300, OXY100, THC50 w/adulteration (CR, OX, PH, SG) - FFUO** | \$ 6.06 | \$2.45 | \$61.25 | 59.6% |
| 01 102 2295 | 9 | iCup 09 BAR300/BZO300/COC150/MAMP500/MDMA500/MOP300/OXY100/PCP25/THC50 | \$ 2.69 | \$2.45 | \$61.25 | 8.9% |
| 01 102 2204 | 9 + AD | Expanded iCup 09 AMP1000, BUP10, BZO300, COC300, ETG500, MAMP1000, MOP300, OXY100, w/adulteration (CR, OX, PH, SG) - FFUO** | \$ 7.11 | \$3.05 | \$76.25 | 57.1% |
| 01 102 2205 | 9 + AD | Expanded iCup 09 AMP1000, BUP10, BZO300, COC300, ETG500, MAMP1000, MOP300, OXY100, THC50 w/adulteration (CR, OX, PH, SG) - FFUO** | \$ 6.46 | \$3.05 | \$76.25 | 52.8% |
| 01 102 2020 | 10 | iCup 10 AMP1000/BAR/BZO/COC300/MAMP1000/MDMA/OPI2000/OXY/PPX/THC | \$ 3.76 | \$3.15 | \$78.75 | 16.2% |
| 01 102 2293 | 10 | iCup 10 BAR300/BUP10/BZO300/COC300/MAMP1000/MDMA500/MOP300/MTD300/OXY100/THC50 | \$ 3.76 | \$3.15 | \$78.75 | 16.2% |
| 01 102 2074 | 10 + AD | iCup 10 AMP1000, BAR300, BZO300, COC300, MAMP1000, MTD300, OPI2000, OXY100, PFX300, THC50 w/adulteration (CR, OX, PH) | \$ 3.76 | \$3.15 | \$78.75 | 16.2% |
| 01 102 2129 | 10 + AD | iCup A.D. 10 AMP1000, BAR300, BZO300, COC300, MAMP1000, MTD300, OPI2000, PCP25, TCA1000, THC50 w/adulteration (CR, OX, SG, PH, NI, GL) | \$ 3.76 | \$3.15 | \$78.75 | 16.2% |
| 01 102 2294 | 11 | iCup 11 BAR300/BZO300/BUP10/COC300/MAMP1000/MDMA500/MOP300/MTD300/OXY100/PCP25/THC50 | \$ 3.76 | \$3.75 | \$93.75 | 0.3% |
| 01 102 2207 | 12 | Expanded iCup 12 AMP1000/BAR300/BUP10/BZO300/COC300/ETG500/MAMP1000/MTD300/OPI2000/OXY100/PCP25/THC50 - FFUO** | \$ 3.76 | \$3.75 | \$93.75 | 0.3% |
| 01 102 2027 | 12 + AD | iCup A.D. 12 AMP1000/BAR300/BZO300/COC300/MAMP1000/MTD300/OPI2000/OXY100/PCP25/PPX300/TCA1000/THC50 w/adulteration (OX, SG, PH) | \$ 5.29 | \$4.35 | \$108.75 | 17.8% |
| 01 102 2028 | 13 | iCup 13 AMP1000/BAR300/BUP10/BZO300/COC300/MAMP1000/MTD300/OPI2000/OXY100/PCP25/PPX300/TCA1000/THC50 | \$ 5.88 | \$4.50 | \$112.50 | 23.5% |
| 01 102 2208 | 13 | Expanded iCup 13 AMP1000/BUP10/BZO300/COC300/ETG500/PTY20/MAMP1000/MDMA500/MTD300/MOP300/OXY100/THC50/TRA200 - FFUO** | \$ 6.46 | \$4.50 | \$112.50 | 30.3% |
| 01 102 2209 | 14 + AD | Expanded iCup 14 AMP1000/BUP10/BZO300/COC300/ETG500/PTY20/K2/MAMP1000/MDMA500/MTD300/MOP300/OXY100/THC50/TRA200 w/adulteration (CR, OX, PH, SG) - FFUO** | \$ 7.66 | \$5.00 | \$125.00 | 34.7% |
| 01 102 2210 | 15 + AD | Expanded iCup 15 AMP500/BUP10/BZO300/COC150/ETG500/PTY20/K2/MAMP500/MDMA500/MTD300/MOP300/OXY100/THC50/TRA200/6-AM w/adulteration (CR, OX, PH, SG) - FFUO** | \$ 7.71 | \$5.25 | \$131.25 | 31.9% |

E-Z Split Key Cup Test Devices

| PART NUMBER | DRUG(S) | CONFIGURATION | LIST PRICE | PRICE PER DEVICE | BOX PRICE (25/BOX) | DISCOUNT FROM LIST |
|-------------|---------|--|------------|------------------|--------------------|--------------------|
| 01 102 1984 | 6 | EZ CUP II 06 AMP1000/BZO/COC300/MAMP1000/OPI2000/THC | \$ 2.76 | \$2.50 | \$62.50 | 9.4% |
| 01 102 2007 | 6 | EZ CUP II 06 COC300/MAMP1000/MDMA/OPI2000/OXY/THC | \$ 3.11 | \$2.50 | \$62.50 | 19.6% |
| 01 102 1985 | 10 | EZ CUP II 10 AMP1000/BAR300/BZO300/COC300/MAMP1000/MDMA500/MTD300/OPI2000/PCP25/THC50 | \$ 3.76 | \$3.15 | \$78.75 | 16.2% |
| 01 102 2096 | 12 | EZ CUP II 12 AMP1000/BAR300/BUP10/BZO300/COC150/MAMP1000/MDMA500/MOP300/MTD300/OXY100/PPX300/THC50 | \$ 5.29 | \$4.35 | \$108.75 | 17.8% |



PRICING SCHEDULE

Sourcewell

RFP #011222 for Lab Services and Testing with Related Products and Supplies

RAPID ON-SITE TEST DEVICES - URINE CUPS (Continued)

T-Cup Test Devices

| PART NUMBER | DRUG(S) | CONFIGURATION | LIST PRICE | PRICE PER DEVICE | BOX PRICE (25/BOX) | DISCOUNT FROM LIST |
|-------------|---------|---|------------|------------------|--------------------|--------------------|
| 01.501.0018 | 9 + AD | USCREEN CUP 9 BUP10/BZO300/COC150/ETG500/MAMP1000/MTD300/OP1300/PCP25/THC50 w/adulteration (CR) - FFUO** | \$ 6.46 | \$4.50 | \$112.50 | 30.3% |
| 01.501.0070 | 12 + AD | Compact T-Cup 12 AMP500/BUP10/BZO300/COC150/ETG500/PTY20/MAMP500/MDMA500/MOP300/MTD300/OXY100/THC25 w/adulteration (CR, PH, SG) - FFUO** | \$ 5.71 | \$5.00 | \$125.00 | 12.4% |
| 01.501.0011 | 12 + AD | USS CUP 12 AMP1000/BAR300/BUP10/BZO300/COC300/MAMP1000/MDMA500/MOP300/MTD300/OXY100/PCP25/THC50 w/adulteration (CR, SG, OX) - CLIA Waived | \$ 5.09 | \$3.98 | \$99.50 | 21.8% |
| 01.501.0015 | 13 | T-CUP 13 AMP1000/BUP10/BZO300/COC300/ETG500/PTY20/MAMP1000/MDMA500/MOP300/MTD300/OXY100/THC50/TRA200 - FFUO** | \$ 8.80 | \$8.80 | \$220.00 | 0.0% |
| 01.501.0016 | 14 | T-CUP 14 AMP1000/BUP10/BZO300/COC300/ETG500/PTY20/K2/MAMP1000/MDMA500/MOP300/MTD300/OXY100/THC50/TRA200 - FFUO** | \$ 9.50 | \$9.50 | \$237.50 | 0.0% |
| 01.501.0050 | 14 + AD | T-CUP 14 AMP500/BAR300/BUP10/BZO200/COC100/ETG500/PTY20/MAMP500/MDMA500/OP1500/MTD300/OXY100/THC40/TRA200 w/adulteration (CR, NI, OX, pH, SG) - FFUO** | \$ 10.46 | \$8.36 | \$209.00 | 20.1% |
| 01.501.0071 | 16 | Compact T-CUP 16 AMP500/BAR300/BUP10/BZO300/COC150/ETG500/PTY20/K2-50/MDMA500/MAMP500/MOP300/MTD300/OXY100/PCP25/THC25/TRA200 w/adulteration (CR, NI, OX, pH, SG) - FFUO** | \$ 6.96 | \$6.50 | \$162.50 | 6.6% |

RAPID ON-SITE TEST DEVICES - URINE CASSETTES

Cotinine & Pregnancy Cassette Devices

| PART NUMBER | DRUG(S) | CONFIGURATION | LIST PRICE | PRICE PER DEVICE | BOX PRICE (25/BOX) | DISCOUNT FROM LIST |
|-------------|---------|--|------------|------------------|--------------------|--------------------|
| 01.102.0140 | 1 | Urine Cotinine (Nicotine Metabolite) 200 Cassette Device - FOR DETERMINATION OF SMOKING STATUS ONLY | \$ 1.00 | \$1.00 | \$25.00 | 0.0% |
| 01.102.1950 | N/A | Urine Pregnancy Cassette (40/Box) | \$ 1.18 | \$0.99 | \$39.60 | 16.1% |

RAPID ON-SITE TEST DEVICES - ORAL FLUID

Oral Fluid Devices

| PART NUMBER | DRUG(S) | CONFIGURATION | LIST PRICE | PRICE PER DEVICE | BOX PRICE (25/BOX) | DISCOUNT FROM LIST |
|-------------|---------|---|------------|------------------|--------------------|--------------------|
| 01.102.2024 | 5 | iScreen Oral Fluid Device AMP50/COC20/MAMP50/OP140/THC12 - FFUO | \$ 6.58 | \$4.75 | \$118.75 | 27.8% |
| 01.102.2025 | 6 | iScreen Oral Fluid Device 6 AMP50/COC20/MAMP50/OP140/PCP10/THC12 - FFUO** | \$ 6.97 | \$5.00 | \$125.00 | 28.3% |
| 01.102.1960 | 6 | OrAlert 6 Oral Fluid Device AMP50/COC20/MAMP50/OP140/PCP10/THC100 - FFUO** | \$ 5.88 | \$5.00 | \$125.00 | 15.0% |
| 01.102.2083 | 6 | OrAlert 6 Oral Fluid Device AMP50/BZO10/COC20/MAMP50/OP140/THC100 - FFUO** | \$ 5.88 | \$5.00 | \$125.00 | 15.0% |

Alcohol Devices

| PART NUMBER | DRUG(S) | CONFIGURATION | LIST PRICE | PRICE PER DEVICE | BOX PRICE (25/BOX) | DISCOUNT FROM LIST |
|-------------|---------|--|------------|------------------|--------------------|--------------------|
| 01.094.0055 | N/A | Alco-Screen Test (24/box) | \$ 2.21 | \$1.50 | \$36.00 | 32.1% |
| 01.094.0056 | N/A | Alco-Screen .02 DOT Approved Alcohol Saliva (24/box) | \$ 2.74 | \$1.75 | \$42.00 | 36.1% |

COLLECTION SUPPLIES

Collection Supplies

| PART NUMBER | DRUG(S) | CONFIGURATION | LIST PRICE | PRICE PER DEVICE | BOX PRICE (25/BOX) | DISCOUNT FROM LIST |
|-------------|---------|--------------------------|------------|------------------|--------------------|--------------------|
| 031246 | N/A | 90 mL bottle | \$ 0.20 | \$ 0.20 | \$4.80 | 0.0% |
| 031380 | N/A | 6.5 oz/ Graduated Beaker | \$ 0.13 | \$ 0.13 | \$3.12 | 0.0% |
| 031258 | N/A | Temperature Strip | \$ 0.08 | \$ 0.08 | \$1.92 | 0.0% |

Device Order Shipping & Handling: Device orders will be shipped at no charge for ground service delivery. Expedited shipping of device orders will be charged on an 'at cost' basis. FOB Shipping Point.

****Forensic Use Only (FFUO)** devices are intended for use only in drugs of abuse testing for law enforcement purposes. Appropriate users of such devices include, for example, court systems, police departments, probation/parole offices, juvenile detention centers, prisons, jails, correction centers and other similar law enforcement entities, or laboratories or other establishments performing forensic testing for these entities. Forensic Use Only devices are not designed, tested, developed, or labeled for use in other settings, such as clinical diagnostic or workplace settings.



PRICING SCHEDULE

Sourcewell

RFP #011222 for Lab Services and Testing with Related Products and Supplies

ASCERTAIN FORENSICS - POSTMORTEM & DUID

| TEST CODE | DRUG(S) | DESCRIPTION | LIST PRICE | SOURCEWELL PRICE PER SPECIMEN | DISCOUNT FROM LIST |
|-----------|---------|--|------------|-------------------------------|--------------------|
| FP006B | Blood | DUID Routine Panel (Qualitative) - Blood | \$ 150.00 | \$ 135.00 | 10.0% |
| FP006U | Urine | DUID Routine Panel (Qualitative) - Urine | \$ 150.00 | \$ 135.00 | 10.0% |
| FP666B | Blood | DUID Routine Panel (Confirm) - Blood | \$ 200.00 | \$ 190.00 | 5.0% |
| FP666U | Urine | DUID Routine Panel (Confirm) - Urine | \$ 200.00 | \$ 190.00 | 5.0% |
| FP004B | Blood | Basic Coroner's Routine Panel + Volatiles (Qualitative) - Blood Forensic analysis of common illicit and prescription drugs including: ethanol, methanol, isopropanol and acetone | \$ 175.00 | \$ 168.00 | 4.0% |
| FP004U | Urine | Basic Coroner's Routine Panel + Volatiles (Qualitative) - Urine Forensic analysis of common illicit and prescription drugs including: ethanol, methanol, isopropanol and acetone | \$ 175.00 | \$ 168.00 | 4.0% |
| FP444B | Blood | Basic Coroner's Routine Panel + Volatiles (Quantitative) - Blood Forensic analysis of common illicit and prescription drugs including: ethanol, methanol, isopropanol and acetone | \$ 450.00 | \$ 400.00 | 11.1% |
| FP444U | Urine | Basic Coroner's Routine Panel + Volatiles (Quantitative) - Urine Forensic analysis of common illicit and prescription drugs including: ethanol, methanol, isopropanol and acetone | \$ 450.00 | \$ 400.00 | 11.1% |
| FP002B | Blood | Expanded Panel (Qualitative) - Blood Forensic analysis of illicit and prescription drugs, including opioids | \$ 266.00 | \$ 240.00 | 9.8% |
| FP002U | Urine | Expanded Panel (Qualitative) - Urine Forensic analysis of illicit and prescription drugs, including opioids | \$ 266.00 | \$ 240.00 | 9.8% |
| FP002X | Other | Expanded Panel (Qualitative) - Tissues and Other Biological Matrices Forensic analysis of illicit and prescription drugs, including opioids | \$ 518.70 | \$ 475.00 | 8.4% |
| FP222B | Blood | Expanded Panel (Confirm) - Blood Forensic analysis of illicit and prescription drugs, including opioids | \$ 595.00 | \$ 525.00 | 11.8% |
| FP222U | Urine | Expanded Panel (Confirm) - Urine Forensic analysis of illicit and prescription drugs, including opioids | \$ 595.00 | \$ 525.00 | 11.8% |
| FP222X | Other | Expanded Panel (Confirm) - Tissues and Other Biological Matrices Forensic analysis of illicit and prescription drugs, including opioids | \$ 650.00 | \$ 575.00 | 11.5% |
| FP007B | Blood | Drugs of Abuse (Qualitative) - Blood Forensic analysis of illicit drugs | \$ 150.00 | \$ 135.00 | 10.0% |
| FP007U | Urine | Drugs of Abuse (Qualitative) - Urine Forensic analysis of illicit drugs | \$ 150.00 | \$ 135.00 | 10.0% |
| FP777B | Blood | Drugs of Abuse (Qualitative) - Blood Forensic analysis of illicit drugs | \$ 200.00 | \$ 180.00 | 10.0% |
| FP777U | Urine | Drugs of Abuse (Qualitative) - Urine Forensic analysis of illicit drugs | \$ 200.00 | \$ 180.00 | 10.0% |
| FP009B | Blood | General Drug Panel (Qualitative) - Blood Forensic analysis of prescription drugs: Barbiturates, Benzodiazepines, Buprenorphine, Carisoprodol, Methadone, Oxycodone, THC, Tramadol, Zolpidem | \$ 150.00 | \$ 135.00 | 10.0% |
| FP009U | Urine | General Drug Panel (Qualitative) - Urine Forensic analysis of prescription drugs: Barbiturates, Benzodiazepines, Buprenorphine, Carisoprodol, Methadone, Oxycodone, THC, Tramadol, Zolpidem | \$ 150.00 | \$ 135.00 | 10.0% |
| FP022B | Blood | DFC Expanded Panel (Quantitative) - Blood Forensic analysis of illicit and prescription drugs, including opioids | \$ 394.00 | \$ 364.00 | 7.6% |
| FP022U | Urine | DFC Expanded Panel (Quantitative) - Urine Forensic analysis of illicit and prescription drugs, including opioids | \$ 394.00 | \$ 350.00 | 11.2% |
| FPM-01B | Blood | Basic Metals Panel - Blood Forensic analysis of Arsenic, Lead, Cadmium, Mercury | \$ 310.00 | \$ 275.00 | 11.3% |
| FPM-01U | Urine | Basic Metals Panel - Urine Forensic analysis of Arsenic, Lead, Cadmium, Mercury | \$ 310.00 | \$ 275.00 | 11.3% |
| FPM-01X | Other | Basic Metals Panel - Other Forensic analysis of Arsenic, Lead, Cadmium, Mercury | \$ 410.00 | \$ 365.00 | 11.0% |
| FPM-04B | Blood | Premium Metals Panel - Blood | \$ 410.00 | \$ 375.00 | 8.5% |
| FPM-04U | Urine | Premium Metals Panel - Urine | \$ 410.00 | \$ 375.00 | 8.5% |
| FPM-04X | Other | Premium Metals Panel - Other | \$ 510.00 | \$ 455.00 | 10.8% |



PRICING SCHEDULE

Sourcewell

RFP #011222 for Lab Services and Testing with Related Products and Supplies

ASCERTAIN FORENSICS - POSTMORTEM & DUID (continued)

| TEST CODE | DRUG[S] | DESCRIPTION | LIST PRICE | SOURCEWELL PRICE PER SPECIMEN | DISCOUNT FROM LIST |
|-----------|----------|--|------------|-------------------------------|--------------------|
| FP759X | Vitreous | Vitreous Panel - Forensic vitreous fluid analysis including: electrolytes, urea nitrogen, creatinine and glucose | \$ 89.00 | \$ 85.00 | 4.5% |
| FP851B | Blood | Alcohol Panel (Confirm) - Cal Title 17- Blood Forensic analysis (California Title 17 Alcohol Lab) | \$ 135.00 | \$ 97.00 | 28.1% |
| FP851U | Urine | Alcohol Panel (Confirm) - Cal Title 17- Urine Forensic analysis (California Title 17 Alcohol Lab) | \$ 135.00 | \$ 97.00 | 28.1% |
| FP852B | Blood | Volatiles Panel (Confirm) - Blood Forensic volatiles analysis including: ethanol, methanol, isopropanol and acetone | \$ 204.25 | \$ 194.00 | 5.0% |
| FP852U | Urine | Volatiles Panel (Confirm) - Urine Forensic volatiles analysis including: ethanol, methanol, isopropanol and acetone | \$ 204.25 | \$ 194.00 | 5.0% |
| FP852X | Other | Volatiles Panel (Confirm) - Tissues and Other Biological Matrices Forensic volatiles analysis including: ethanol, methanol, isopropanol and acetone | \$ 204.25 | \$ 194.00 | 5.0% |
| FP008B | Blood | Premium Opioids + Fentanyl (Qualitative) - Blood Forensic analysis of Opioids and Fentanyl | \$ 300.00 | \$ 270.00 | 10.0% |
| FP008U | Urine | Premium Opioids + Fentanyl (Qualitative) - Blood Forensic analysis of Opioids and Fentanyl | \$ 300.00 | \$ 270.00 | 10.0% |
| F1042B | Blood | Synthetic Cannabinoids - Expanded (Qualitative) - Blood | \$ 208.05 | \$ 198.00 | 4.8% |
| F1042U | Urine | Synthetic Cannabinoids - Expanded (Qualitative) - Urine | \$ 155.00 | \$ 140.00 | 9.7% |
| F3050B | Blood | Premium Cannabinoids (Confirm) - Blood | \$ 176.00 | \$ 165.00 | 6.3% |
| F3050U | Urine | Premium Cannabinoids (Confirm) - Urine | \$ 176.00 | \$ 165.00 | 6.3% |
| F1046B | Blood | Designer Opioids - Expanded (Qualitative) - Blood | \$ 270.00 | \$ 257.00 | 4.8% |
| F1046U | Urine | Designer Opioids - Expanded (Qualitative) - Urine | \$ 270.00 | \$ 257.00 | 4.8% |
| F1046X | Other | Designer Opioids - Expanded (Qualitative) - Tissues and Other Biological Matrices | \$ 370.00 | \$ 352.00 | 4.9% |
| FP760B | Blood | Carboxyhemoglobin/Carbon monoxide - Blood Forensic analysis of carbon monoxide levels | \$ 100.00 | \$ 92.00 | 8.0% |
| Varies | Blood | Confirmation (Per Routine Drug) | \$ 150.00 | \$ 135.00 | 10.0% |
| Varies | Urine | Confirmation (Per Routine Drug) | \$ 150.00 | \$ 135.00 | 10.0% |
| Varies | Urine | Confirmation (Per Specialty/Non-Routine Drug) | \$ 365.00 | \$ 346.00 | 5.2% |
| FP066B | Blood | Expanded Panel + DUID ToxPath (Confirm) - Blood | \$ 185.00 | \$ 176.00 | 4.9% |
| FP066U | Urine | Expanded Panel + DUID ToxPath (Confirm) - Urine | \$ 185.00 | \$ 176.00 | 4.9% |
| FP044B | Blood | Routine + Volatiles + Expanded ToxPath (Confirm) - Blood | \$ 185.00 | \$ 165.00 | 10.8% |
| FP044U | Urine | Routine + Volatiles + Expanded ToxPath (Confirm) - Urine | \$ 185.00 | \$ 165.00 | 10.8% |
| F2008B | Blood | Ethyl Alcohol (Qual + Conf) - Blood | \$ 135.00 | \$ 97.00 | 28.1% |
| F2008U | Urine | Ethyl Alcohol (Qual + Conf) - Urine | \$ 135.00 | \$ 97.00 | 28.1% |

LABORATORY SUPPLEMENTARY SERVICES - ASCERTAIN FORENSICS

Additional Service Charges (Ascertain)

| TEST CODE | DESCRIPTION | PRICE PER OCCURRENCE |
|-----------|--|-------------------------|
| F9014F | N/A Courier Specimen Pickup (Per Case) - <i>where available, upon negotiation only</i> | \$ 36.00 \$ 32.00 11.1% |
| F9024F | N/A FedEx Specimen Delivery (Per Case) | \$ 45.00 \$ 20.00 55.6% |
| F9020F | N/A Specimen Return/Handling | \$ 65.00 \$ 59.00 9.2% |
| F9013F | N/A Tissue Prep | \$ 55.00 \$ 49.00 10.9% |

Court Support / Expert Witness Services (Ascertain)

| TEST CODE | DESCRIPTION | PRICE PER OCCURRENCE |
|-----------|-------------------------------------|------------------------------|
| F9011F | N/A Opinion Letter | \$ 150.00 \$ 143.00 4.7% |
| F9015F | N/A Litigation & File Prep - Hourly | \$ 100.00 \$ 90.00 10.0% |
| F9009F | N/A Expert Testimony - Hourly | \$ 460.00 \$ 435.00 5.4% |
| F9010F | N/A Expert Testimony - Daily | \$ 3,680.00 \$ 3,495.00 5.0% |



PRICING SCHEDULE

Sourcewell

RFP #011222 for Lab Services and Testing with Related Products and Supplies

EMPLOYMENT / DOT TESTING (ATS and/or eScreen)

| TEST CODE | MATRIX | DESCRIPTION | LIST PRICE | SOURCEWELL PRICE PER SPECIMEN | DISCOUNT FROM LIST |
|-----------|--------|---|------------|-------------------------------|--------------------|
| TBD | Urine | Panel 5000 DOT (Regulated) Lab Test or DOT Look-Alike | N/A | \$14.95 | N/A |
| TBD | Urine | Managed Collection Bundle through the eScreen Occupational Health Network of Clinics - Software Enabled Clinics using and electronic chain of custody (eCCF) - Network Tier 1 **Bundle includes specimen collection at an in-network tier 1 location, laboratory analysis, and MRO for non-negative tests** | N/A | \$36.05 NDOT \$39.10 DOT | N/A |
| TBD | Urine | Managed Collection Bundle through the eScreen Occupational Health Network of Clinics - Software Enabled Clinics using and electronic chain of custody (eCCF) - Network Tier 2 **Bundle includes specimen collection at an in-network tier 2 location, laboratory analysis, and MRO for non-negative tests** | N/A | \$39.10 NDOT \$42.55 DOT | N/A |
| TBD | Urine | Managed Collection Bundle through the eScreen Occupational Health Network of Clinics - Software Enabled Clinics using and electronic chain of custody (eCCF) - Out of Network **Bundle includes specimen collection at an out-of-network location, laboratory analysis, and MRO for non-negative tests** | N/A | \$42.55 NDOT \$54.05 DOT | N/A |
| TBD | Urine | BAT Nationwide Collection - eScreen | N/A | \$55.20 | N/A |

Collections options above contingent upon collection network coverage. Does not include after-hours collections. Other employment testing laboratory test options or collections options may be negotiated on case-by-case basis as services are available.