

STATE PROCUREMENT OFFICE



Cooperative Purchasing

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What is Cooperative Purchasing?

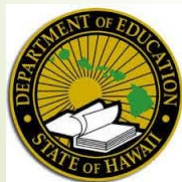
- One government procurement unit procuring on behalf of other units.
- One external procurement procuring on behalf of other units.
- Resulting contracts are utilized by one or more government units and/or external procurement units.



Example Procurement Units



SPO Price and Vendor List Contracts





Utilization of SPO Contracts

- Each contract will contain specific instructions to follow.
- Instructions may require the buyer to obtain quotes.
- The contract will be either optional or mandatory.



Examples of Common Needs





HOW CAN YOUR AGENCY SAVE MONEY?



► **CONSIDER COOPERATIVE PURCHASING**

- TIME AND RESOURCES OF BUYERS
- CONVENIENCE FOR USERS
- DEEPER VOLUME DISCOUNTS
- VARIETY OF GOODS AND SERVICES – CATALOG BASED



Thank you!



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