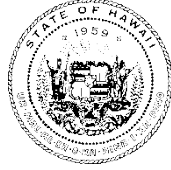


JOSH B. GREEN, M.D.
GOVERNOR



BONNIE KAHAKUI
ACTING ADMINISTRATOR

**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

P.O. Box 119
Honolulu, Hawaii 96810-0119
Tel: (808) 587-4700
email: state.procurement.office@hawaii.gov
<http://spo.hawaii.gov>
Twitter: [@hawaiispo](https://twitter.com/hawaiispo)

February 20, 2024

TO: Executive Departments/Agencies City and County of Honolulu
Department of Education Honolulu City Council
School Facilities Authority Honolulu Board of Water Supply
Charter Schools Honolulu Authority for Rapid Transportation
Hawaii Health Systems Corporation County of Hawaii
Office of Hawaiian Affairs Hawaii County Council
University of Hawaii County of Hawaii – Department of Water Supply
House of Representatives County of Maui
Senate Maui County Council
Judiciary County of Maui – Department of Water Supply
County of Kauai
Kauai County Council
County of Kauai – Department of Water

FROM: Bonnie Kahakui, Acting Administrator *Bonnie A. Kahakui*

SUBJECT: **Change No. 7**
SPO Price List Contract No. 19-20
NASPO VALUEPOINT POLICE RADAR/LIDAR SPEED ENFORCEMENT &
SPEED ADVISORY SYSTEM, PARTS, AND ACCESSORIES
RFP No. 00218
Expires: August 31, 2024

The following changes have been made to the price list contract:

1. The contract is extended to August 31, 2024.
2. School Facilities Authority added to Participating Jurisdictions.
3. Point of Contact information for School Facilities Authority has been added.
4. Maui County's tax surcharge increase of 0.50%
5. Pricing update for Applied Concepts, Inc. and Kustom Signals, Inc.

This contract is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor Lists Contracts* at the home page.

If you have any questions, please contact Shannon Ota at (808) 586-0563 or shannon.j.ota@hawaii.gov.

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**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

**SPO Price List Contract No. 19-20
Includes Change No. 7
Effective: 02/20/2024**

ALL SPO PRICE & VENDOR LIST CONTRACTS ARE FOR AUTHORIZED BUSINESS USE ONLY

**NASPO VALUEPOINT
POLICE RADAR/LIDAR SPEED ENFORCEMENT & SPEED
ADVISORY SYSTEM, PARTS, AND ACCESSORIES**

(NASPO ValuePoint Master Agreement No. 00218 – Applied Concepts, Inc.)
(NASPO ValuePoint Master Agreement No. 00218 – Kustom Signals, Inc.)
(NASPO ValuePoint Master Agreement No. 00218 – Laser Technology, Inc.)
July 8, 2019 to August 31, 2024

INFORMATION ON NASPO VALUEPOINT

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. The NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Washington is the current lead agency and contract administrator for the NASPO ValuePoint Police Radar/Lidar Speed Enforcement & Speed Advisory System, Parts, and Accessories contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization, LLC and contracts were awarded to six qualified Contractors. The State of Hawaii has signed a Participating Addendum with three Contractors.

The purpose of this contract is for qualified Contractors to provide state and local law enforcement agencies speed measuring devices that comply with the National Highway Traffic Safety Administration (NHSTA) standards established on their Conforming Product List (CPL) Speed Measuring Devices, dated August 15, 2018. This includes the following five (5) categories:

Category A – Police Radar/Lidar Products. This category is for vehicle-mounted and hand-held radar and lidar speed measuring devices.

Category B – Pole/Trailer Mounted Police Radar/Lidar Products. This category is for pole and trailer-mounted radar and lidar speed measuring devices.

Category C – Lidar Products for Crash Reenactment. This category is for lidar speed measuring devices used for crash reenactment.

Category D – Parts and Accessories.

Additional Items

For additional information on this contract, visit the NASPO ValuePoint website at <https://www.naspovaluepoint.org/portfolio/police-radarlidar-speed-enforcement-2019-2024/>.



PARTICIPATING JURISDICTIONS listed below have signed a memorandum of agreement with the SPO and are authorized to utilize this vendor list contract.

Executive Departments/Agencies	City and County of Honolulu
Department of Education	Honolulu City Council
School Facilities Authority	Honolulu Board of Water Supply
Charter Schools	Honolulu Authority for Rapid Transportation
Hawaii Health Systems Corporation	County of Hawaii
Office of Hawaiian Affairs	Hawaii County Council
University of Hawaii	County of Hawaii – Department of Water Supply
House of Representatives	County of Maui
Senate	County of Maui – Department of Water Supply
Judiciary	County of Kauai
	Kauai County Council
	County of Kauai – Department of Water

The participating jurisdictions are not required, but may purchase from this vendor list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors, however, HRS chapter 103D and the procurement rules apply to purchases using the applicable procurement method and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources will be at the discretion of the participating jurisdiction.

POINTS OF CONTACT. Questions regarding the products listed, ordering, pricing, and status should be directed to the Contractor(s)

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Phone	FAX	E-mail
Executive	Shannon Ota	586-0563	586-0570	Shannon.j.ota@hawaii.gov
DOE	Procurement Staff	675-0130	675-0133	G-OFS-DOE-Procurement@k12.hi.us
School Facilities Authority	Gaudencia "Cindy" Watarida	430-5531		Cindy.watarida@k12.hi.us
Public Charter School Commission and Schools	Danny Vasconcellos	586-3775	586-3776	danny.vasconcellos@spcsc.hawaii.gov
HHSC	Nancy Delima	359-0994		ndelima@hhsc.org
OHA	Christopher Stanley	594-1833	594-1865	chriss@oha.org
UH	Karlee Hisashima	956-8687	956-2093	karlee@hawaii.edu
House	Brian Takeshita	586-6423	586-6401	takeshita@capitol.hawaii.gov
Senate	Carol Taniguchi	586-6720	586-6719	c.taniguchi@capitol.hawaii.gov
Judiciary	Tritia Cruz	538-5805	538-5802	tritia.l.cruz@courts.hawaii.gov
C&C of Honolulu	Procurement Specialist	768-5535	768-3299	bfspurchasing@honolulu.gov
Honolulu City Council	Kendall Amazaki, Jr.	768-5084	768-5011	kamazaki@honolulu.gov
Honolulu Board of Water Supply	Procurement Office	748-5071		fn_procurement@hbws.org
HART	Dean Matro	768-6246		dean.matro@honolulu.gov
County of Hawaii	Diane Nakagawa	961-8440		diane.nakagawa@hawaiicounty.gov
Hawaii County Council	Diane Nakagawa	961-8440		diane.nakagawa@hawaiicounty.gov
County of Hawaii- Department of Water Supply	Ka'iulani Matsumoto	961-8050 ext. 224	961-8657	kmatsumoto@hawaiidws.org
County of Maui	Jared Masuda	463-3816		jared.masuda@co.maui.hi.us
Maui County Council	Marlene Rebugio	270-7838		marlene.rebugio@mauicounty.us
County of Maui- Department of Water Supply	Kenneth L. Bissen	270-7684	270-7136	ken.bissen@co.maui.hi.us
County of Kauai	Ernest Barreira	241-4295	241-6297	ebarreira@kauai.gov
Kauai County Council	Codie Tabalba	241-4193	241-6349	ctabalba@kauai.gov
County of Kauai- Department of Water	Christine Erorita	245-5409	245-5813	cerorita@kauaiwater.org

USE OF THIS LIST CONTRACT BY NONPROFIT ORGANIZATIONS. Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price and vendor list contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing*.

If a nonprofit wishes to purchase from an SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor (participation must be mutually agreed upon, for example). A Contractor may choose to deny participation by a nonprofit. However, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than an SPO price list contract vendor(s).

VENDORS. The following vendors are authorized to provide Police Radar/Lidar Speed Enforcement & Speed Advisory System, Parts, and Accessories. They have signed a Master Agreement with the State of Washington and a Participating Addendum with the Hawaii State Procurement Office.

Applied Concepts, Inc.
Kustom Signals, Inc.
Laser Technology, Inc.

CONTRACT TERM. The initial term of the Master Agreement is for 24 months, through February 19, 2019 with the option to extend for an additional thirty-six (36) months.

VENDOR CODES for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

COMPLIANCE PURSUANT TO HRS §103D-310(c). Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Price List Contract No. 19-20. *No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.*

PURCHASING CARD (pCard). The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive department/agencies, excluding the DOE, HHSC, OHA, and UH, for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

PURCHASE ORDERS may be issued for purchases of \$2,500 or more and for vendors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or who charge its customers a transaction fee for the usage.

SPO PL CONTRACT NO. 19-20 AND NASPO VALUEPOINT MASTER AGREEMENT NO. 00218 (Applied Concepts, Inc.) OR NO. 00218 (Kustom Signals, Inc.) OR NO. 00218 (Laser Technology, Inc.) shall be typed on purchase orders issued against this price list contract. For pCard purchases, the SPO PL Contract No. 19-20 and the NASPO ValuePoint Master Agreement No. 00218 (Applied Concepts, Inc.) or No. 00218 (Kustom Signals, Inc.) or No. 00218 (Laser Technology, Inc.) shall be notated on the appropriate transaction document.

STATE GENERAL EXCISE TAX (GET) AND COUNTY SURCHARGE shall not exceed the following rates if seller elects to pass on the charges to its customers.

COUNTY	COUNTY SURCHARGE TAX RATE	STATE GET	MAX PASS-ON TAX RATE	EXPIRATION DATE OF SURCHARGE TAX RATE
C&C OF HONOLULU	0.50%	4.0%	4.7120%	12/31/2030
HAWAII	0.50%	4.0%	4.7120%	12/31/2030
COUNTY OF MAUI (including Molokai and Lanai)	0.50%	4.0%	4.7120%	12/31/2030
KAUAI	0.50%	4.0%	4.7120%	12/31/2030

The GET or use tax and county surcharge may be added to the invoice as a separate line item and shall not exceed the current max pass-on tax rate(s) for each island. The GET is not applied to delivery charges.

County surcharges on state general excise (GE) tax or Use tax may be visibly passed on but is not required. For more information on county surcharges and the max pass-on tax rate, please visit the Department of Taxation’s website at <http://tax.hawaii.gov/geninfo/countysurcharge>.

PAYMENTS are to be made to the remittance address of the Contractor(s). HRS §103-10, HRS, provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

COMPLIANCE PURSUANT TO HRS §103-53. All state and county contracting officers or agents shall withhold final payment of a contract until the receipt of tax clearances from the director of taxation and the Internal Revenue Service. This section does not apply to contracts of less than \$25,000.

VENDOR AND PRODUCT EVALUATION. Form SPO-012, Evaluation: Vendor or Product, for the purpose of addressing concerns on this vendor list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET at the SPO website:
<http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

AGENCY INSTRUCTIONS FOR PRICE QUOTES

CATEGORY A AND CATEGORY B

1. For new equipment, agency shall obtain a minimum of two (2) written price quotes from two (2) different authorized vendors.

CATEGORY C

1. For new equipment, agency shall obtain one (1) written price quote from authorized vendors.

CATEGORY D AND ADDITIONAL ITEMS

1. For any parts & accessories or additional items, agency shall obtain a minimum of one (1) written price quote from an authorized vendor.

Purchasing agencies are required to complete Form SPO-010, Record of Procurement, for expenditures \$5,000 or more. If unable to obtain the minimum number of price quotes, written justification is explained in Part D. The approved Form SPO-010 is kept in the procurement/contract file. Form SPO-010 is available on the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

CONSIDERATION OF QUOTES. Agencies shall consider all responsive and responsible quotes received. An award shall be made to the vendor(s) offering the lowest price. If the lowest price does not meet the agencies specification requirement, the award may be made to the vendor(s) whose offer represents the best value to the agency. Best value means the most advantageous offer determined by evaluating and comparing all relevant criteria in addition to price so that the offer meeting the overall combination that best services the agency is selected. These criteria may include, in addition to others, the total cost of ownership, performance, history of the vendor, quality of goods, services, delivery and proposed technical performance.

MINIMUM PRODUCT SERVICE LIFE. All Police Radar/Lidar Products shall have a minimum product service life of five (5) years from date of receipt by Purchasing Entity. Contractor guarantees replacements parts availability to Purchasing Entity for such minimum product service life. Contractor shall stock or have immediate access to replacement parts.

WARRANTY REQUIREMENTS. Contractor shall warrant all Police Radar/Lidar Products (full parts and labor) for a minimum of one (1) year after receipt of Police Radar/Lidar Products by Purchasing Entity. Contractor guarantees complete repair or replacement of any Police Radar/Lidar Product, or part thereof, that fails in operation during normal and proper use within one (1) year from date of Purchasing Entity's receipt due to defects in design, material, or workmanship. Any warranty replacement or repair shall be at no cost to Purchasing Entity. The cost to install replacement parts, including shipping and delivery shall be paid by Contractor during the warranty period.

PRODUCT MANUALS. Contractor shall provide Purchasing Entity, free of charge, with operating manuals, installation manuals, and service manuals pertaining to the Police Radar/Lidar Products.

VENDOR INFORMATION



**APPLIED CONCEPTS, INC.
DBA
STALKER**

MASTER AGREEMENT NO. 00218

APPLIED CONCEPTS, INC.

Name: Nancy Rodriguez
Phone: (972) 801-4856
Fax: (972) 398-3781
Email: nancy@stalkerradar.com

Issue Purchase Orders and Payments to: Applied Concepts, Inc.
855 E Collins Blvd
Richardson, TX 75081
sales@stalkerradar.com

SHIPPING. All deliveries for radars and lidars only will be F.O.B. destination with all transportation and handling charges paid by the Contractor. Responsibility and liability for loss or damage will remain with Contractor until final inspection and acceptance when responsibility will pass to the Buyer except as to latent defects, fraud, and Contractor's warranty obligations. Any portion of a full order originally shipped without transportation charges (that failed to ship with the original order, thereby becoming back-ordered) will also be shipped without transportation charges.

For pole mount displays & pole mount graphical display, traffic data collectors & trailers, Contractor will ship direct and credit the invoice for the amounts below and the agency will be responsible for the remaining freight. This cost must be listed on the contractor's invoice as a separate line item.

1. Pole mount displays - \$45
2. Pole mount/Graphic pole mount displays with solar - \$65
3. Traffic data collectors - \$40
4. Traffic data collectors with solar - \$65
5. Speed trailers & Message board trailers - \$1500

The Pricing for Applied Concepts, Inc. effective February 20, 2024 can be found at this link:
<https://www.naspoaluepoint.org/portfolio/police-radarlidar-speed-enforcement-2019-2024/applied-concepts-inc-dba-stalker/>



KUSTOM SIGNALS, INC.

MASTER AGREEMENT NO. 00218

KUSTOM SIGNALS, INC.

Name: Tony Campos
Phone: (800) 458-7866 ext 3025
Email: sales@kustomsignals.com

Issue Purchase Orders
and Payments to: Kustom Signals, Inc.
9652 Loiret Blvd.
Lenexa, KS 66219
sales@kustomsignals.com

SHIPPING. Prices proposed will be the delivered price to any state agency or political subdivision. All deliveries will be F.O.B. destination with all transportation and handling charges paid by the Contractor. Responsibility and liability for loss or damage will remain with Contractor until final inspection and acceptance when responsibility will pass to the Buyer except as to latent defects, fraud, and Contractor's warranty obligations. Any portion of a full order originally shipped without transportation charges (that failed to ship with the original order, thereby becoming back-ordered) will also be shipped without transportation charges.

The Pricing for Kustom Signals, Inc. effective March 1, 2022 can be found at this link:

<https://www.naspo.valuepoint.org/portfolio/police-radarlidar-speed-enforcement-2019-2024/kustom-signals-inc/>



LASER TECHNOLOGY, INC.

MASTER AGREEMENT NO. 00218

LASER TECHNOLOGY, INC.

Name: Cheri Miller
Phone: (303) 649-1000
Email: cmiller@lasertech.com

Issue Purchase Orders and Payments to: Laser Technology, Inc.
6912 S. Quentin Street
Centennial, CO 80112
(877) 696-2581
bids@lasertech.com

SHIPPING. Prices proposed will be the delivered price to any state agency or political subdivision. All deliveries will be F.O.B. destination with all transportation and handling charges paid by the Contractor. Responsibility and liability for loss or damage will remain with Contractor until final inspection and acceptance when responsibility will pass to the Buyer except as to latent defects, fraud, and Contractor's warranty obligations. Any portion of a full order originally shipped without transportation charges (that failed to ship with the original order, thereby becoming back-ordered) will also be shipped without transportation charges.

The Pricing for Laser Technology, effective May 1, 2022 can be found at this link:

<https://naspo.valuepoint.org/portfolio/police-radarlidar-speed-enforcement-2019-2024/laser-technology-inc/>