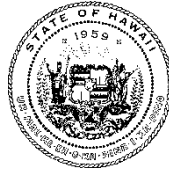


JOSH B. GREEN, M.D.  
GOVERNOR



BONNIE KAHAKUI  
ACTING ADMINISTRATOR

**STATE OF HAWAII**  
**STATE PROCUREMENT OFFICE**

P.O. Box 119  
Honolulu, Hawaii 96810-0119  
Tel: (808) 586-0554  
email: [state.procurement.office@hawaii.gov](mailto:state.procurement.office@hawaii.gov)  
<http://spo.hawaii.gov>  
Twitter: [@hawaiispo](https://twitter.com/hawaiispo)

October 3, 2023

TO:            Executive Departments/Agencies            City and County of Honolulu  
                 Department of Education            Honolulu City Council  
                 Hawaii Health Systems Corporation       Honolulu Board of Water Supply  
                 Office of Hawaiian Affairs            Honolulu Authority for Rapid Transportation  
                 University of Hawaii                    County of Hawaii  
                 Public Charter School Commission       Hawaii County Council  
                 and Schools                            County of Hawaii-Department of Water Supply  
                 House of Representatives            County of Maui  
                 Senate                                    Maui County Council  
                 Judiciary                                County of Maui-Department of Water Supply  
                    County of Kauai  
                    Kauai County Council  
                    County of Kauai – Department of Water

FROM:        Bonnie Kahakui, Acting Administrator *Bonnie A. Kahakui*

SUBJECT:     **Change No. 11**  
                 SPO Price List 21-15  
                 **NASPO VALUEPOINT BODY ARMOR AND BALLISTIC RESISTANT PRODUCTS -**  
                 **STATEWIDE**  
                 RFP Reference No. RFP-AR-21-001  
                 **Expires: November 10, 2024**

The following changes have been made to the price list contract:

1. The contract is extended to November 10, 2024.
2. Central Lake Armor DBA Armor Express and GH Armor Systems has been removed.

The current price list contract incorporating Change No. 11 is available on the SPO website:  
<http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

If you have any questions, please contact Shannon Ota at (808) 586-0563 or  
[shannon.j.ota@hawaii.gov](mailto:shannon.j.ota@hawaii.gov).

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**STATE OF HAWAII**  
**STATE PROCUREMENT OFFICE**

**SPO Price List Contract No. 21-15**  
**Includes Change No. 11**  
**Effective: 10/3/2023**

**THIS SPO PRICE LIST CONTRACT IS FOR AUTHORIZED BUSINESS ONLY**

**NASPO VALUEPOINT**  
**BODY ARMOR AND BALLISTIC RESISTANT PRODUCTS**

(RFP-AR-21-001)

**March 24, 2021 to November 10, 2024**

**INFORMATION ON NASPO VALUEPOINT**

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. The NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Colorado is the current lead agency and contract administrator for the NASPO ValuePoint Body Armor contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization, LLC and contracts were awarded to twelve qualified Contractors. The State of Hawaii has signed a Participating Addendum with eleven Contractors. Currently there are seven authorized contractors that are listed on page 4.

The purpose of this contract is for qualified Contractors to provide new ballistic vests, spike and edged blade vests, ballistic-resistant helmets, ballistic-resistant shields, and associated products, that meet the certification requirements as established in National Institute of Justice (NIJ) Standard-0101.06, Ballistic Resistance of Body Armor, NIJ Standard-0101.07, Ballistic Resistance of Body Armor, NIJ Standard-0115.00, Stab Resistance of Personal Body Armor, NIJ Standard-0115.01, Stab Resistance of Personal Body Armor, and other relevant standards for Body Armor Products. Products listed on the NIJ Compliant Products List (NIJ CPL) are acceptable.

For additional information on this contract, visit the NASPO ValuePoint website at <https://www.naspovaluepoint.org/portfolio/body-armor-and-ballistic-resistant-products/>



**PARTICIPATING JURISDICTIONS** listed below have signed a cooperative agreement with the SPO and are authorized to utilize this price list contract.

Executive Departments/Agencies	City and County of Honolulu
Department of Education	Honolulu City Council
Hawaii Health Systems Corporation	Honolulu Board of Water Supply
Office of Hawaiian Affairs	Honolulu Authority for Rapid Transportation
University of Hawaii	County of Hawaii
Public Charter School Commission and Schools	Hawaii County Council
House of Representatives	County of Hawaii – Department of Water Supply
Senate	County of Maui
Judiciary	Maui County Council
	County of Maui – Department of Water Supply
	County of Kauai
	Kauai County Council
	County of Kauai – Department of Water

The participating jurisdictions are not required but may purchase from this price list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D, and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

**POINT OF CONTACT.** Questions regarding the products listed, ordering, pricing and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Phone	FAX	E-mail
Executive	Shannon Ota	586-0563	586-0570	<a href="mailto:shannon.j.ota@hawaii.gov">shannon.j.ota@hawaii.gov</a>
DOE	Procurement Staff	675-0130	675-0133	<a href="mailto:G-OFS-DOE-Procurement@k12.hi.us">G-OFS-DOE-Procurement@k12.hi.us</a>
School Facilities Authority	Gaudencia "Cindy" Watarida	430-5531		<a href="mailto:cindy.watarida@k.12.hi.us">cindy.watarida@k.12.hi.us</a>
Public Charter School Commission and Schools	Danny Vasconcellos	586-3775	586-3776	<a href="mailto:danny.vasconcellos@spscsc.hawaii.gov">danny.vasconcellos@spscsc.hawaii.gov</a>
HHSC	Nancy Delima	359-0994		<a href="mailto:ndelima@hhsc.org">ndelima@hhsc.org</a>
OHA	Christopher Stanley	594-1833	594-1865	<a href="mailto:chriss@oha.org">chriss@oha.org</a>
UH	Karlee Hisashima	956-8687	956-2093	<a href="mailto:karlee@hawaii.edu">karlee@hawaii.edu</a>
House	Brian Takeshita	586-6423	586-6401	<a href="mailto:takeshita@capitol.hawaii.gov">takeshita@capitol.hawaii.gov</a>
Senate	Carol Taniguchi	586-6720	586-6719	<a href="mailto:c.taniguchi@capitol.hawaii.gov">c.taniguchi@capitol.hawaii.gov</a>
Judiciary	Tritia Cruz	538-5805	538-5802	<a href="mailto:tritia.l.cruz@courts.hawaii.gov">tritia.l.cruz@courts.hawaii.gov</a>
C&C of Honolulu	Procurement Specialist	768-5535	768-3299	<a href="mailto:bfspurchasing@honolulu.gov">bfspurchasing@honolulu.gov</a>
Honolulu City Council	Kendall Amazaki, Jr.	768-5084	768-5011	<a href="mailto:kamazaki@honolulu.gov">kamazaki@honolulu.gov</a>
Honolulu Board of Water Supply	Procurement Office	748-5071		<a href="mailto:fn_procurement@hbws.org">fn_procurement@hbws.org</a>
HART	Dean Matro	768-6246		<a href="mailto:Dean.matro@honolulu.gov">Dean.matro@honolulu.gov</a>
County of Hawaii	Diane Nakagawa	961-8440	961-8248	<a href="mailto:diane.nakagawa@hawaiicounty.gov">diane.nakagawa@hawaiicounty.gov</a>
Hawaii County Council	Diane Nakagawa	961-8440	961-8248	<a href="mailto:diane.nakagawa@hawaiicounty.gov">diane.nakagawa@hawaiicounty.gov</a>
County of Hawaii- Department of Water Supply	Ka'iulani Matsumoto	961-8050 ext. 224	961-8657	<a href="mailto:kmatsumoto@hawaiidws.org">kmatsumoto@hawaiidws.org</a>
County of Maui	Jared Masuda	463-3816		<a href="mailto:jared.masuda@co.maui.hi.us">jared.masuda@co.maui.hi.us</a>
Maui County Council	Marlene Rebugio	270-7838		<a href="mailto:marlene.rebugio@mauicounty.us">marlene.rebugio@mauicounty.us</a>
County of Maui- Department of Water Supply	Kenneth L. Bissen	270-7684	270-7136	<a href="mailto:ken.bissen@co.maui.hi.us">ken.bissen@co.maui.hi.us</a>
County of Kauai	Ernest Barreira	241-4295	241-6297	<a href="mailto:ebarreira@kauai.gov">ebarreira@kauai.gov</a>
Kauai County Council	Codie Tabalba	241-4193	241-6349	<a href="mailto:ctabalba@kauai.gov">ctabalba@kauai.gov</a>
County of Kauai- Department of Water	Christine Erorita	245-5409	245-5813	<a href="mailto:cerorita@kauaiwater.org">cerorita@kauaiwater.org</a>

**USE OF THIS PRICE LIST CONTRACT BY NONPROFIT ORGANIZATIONS.** Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price and vendor list contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a non-profit wishes to purchase from an SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor (participation must be mutually agreed upon, for example). A Contractor may choose to deny participation by a nonprofit. However, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than an SPO price list contract vendor(s).

**AUTHORIZED CONTRACTORS.** The following contractors are authorized to provide Body Armor and Ballistic Resistant Products. They have signed a Master Agreement with the State of Colorado and a Participating Addendum with the Hawaii State Procurement Office.

<b><u>Contractor Name</u></b>	<b><u>Master Agreement Number</u></b>
Point Blank Enterprise	164719
Safariland, LLC	164720
Slate Solutions, LLC	164721
Survival Armor, Inc.	164722
United Shield International, LLC	164723

**EMERGENCY PURCHASE.** The FEMA special provisions are included in the contract to allow departments/agencies to make purchases from the following contractors during a declared emergency and seek FEMA reimbursement. For more information, please visit: <https://spo.hawaii.gov/for-state-county-personnel/disaster-preparedness-procurement/fema-reimbursement/>

The following Contractors have agreed to the FEMA special provisions:

Slate Solutions, LLC  
Survival Armor, Inc.

**CONTRACT TERM.** The initial term of the Master Agreement is for two (2) years, through November 10, 2022, with the option to extend for up to three (3) consecutive one (1) year additional terms.

**VENDOR CODES** for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

**COMPLIANCE PURSUANT TO HRS §103D-310(c).** Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Price List Contract No. 21-15. *No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.*

**PURCHASING CARD (pCard).** The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive department/agencies, excluding the DOE, HHSC, OHA, and UH, for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

**PURCHASE ORDERS** may be issued for purchases of \$2,500 or more and for vendors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or who charge its customers a transaction fee for the usage.

**SPO PRICE LIST CONTRACT NUMBER 21-15 AND NASPO VALUEPOINT MASTER AGREEMENT NUMBERS (shown on page 4)** shall be typed on purchase orders issued against this Price List contract. For pCard purchases, the SPO PL Contract Number 21-15 and Master Agreement Number shall be notated on the appropriate transaction document.

**STATE GENERAL EXCISE TAX (GET) AND COUNTY SURCHARGE** shall not exceed the following rates if seller elects to pass on the charges to its customers.

COUNTY	COUNTY SURCHARGE TAX RATE	STATE GET	MAX PASS-ON TAX RATE	EXPIRATION DATE OF SURCHARGE TAX RATE
C&C OF HONOLULU	0.50%	4.0%	4.7120%	12/31/2030
HAWAII	0.50%	4.0%	4.7120%	12/31/2030
COUNTY OF MAUI (including Molokai and Lanai)	0.0%	4.0%	4.1666%	No county surcharge
KAUAI	0.50%	4.0%	4.7120%	12/31/2030

The GET or use tax and county surcharge may be added to the invoice as a separate line item and shall not exceed the current max pass-on tax rate(s) for each island.

County surcharges on state general excise (GE) tax or Use tax may be visibly passed on but is not required. For more information on county surcharges and the max pass-on tax rate, please visit the Department of Taxation’s website at <http://tax.hawaii.gov/geninfo/countysurcharge>.

**PAYMENTS** are to be made to the remittance address of the Contractor(s). HRS §103-10, HRS, provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

**COMPLIANCE PURSUANT TO HRS §103-53.** All state and county contracting officers or agents shall withhold final payment of a contract until the receipt of tax clearances from the director of taxation and the Internal Revenue Service. This section does not apply to contracts of less than \$25,000.

**VENDOR AND PRODUCT EVALUATION.** Form SPO-012, Evaluation: Vendor or Product, for the purpose of addressing concerns on this price list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

**PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET** at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page



## AGENCY INSTRUCTIONS FOR PRICE QUOTES

1. Agency shall obtain a minimum of one (1) written price quote from an authorized contractor or authorized distributor for expenditures under \$5,000.
2. For expenditures of \$5,000 or more, agency shall obtain a minimum of two (2) written price quotes from two (2) different authorized contractors and/or authorized distributors.
3. Purchasing agencies are required to complete Form SPO-010, Record of Procurement, for expenditures \$5,000 or more. Form SPO-010 is available on the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.
4. Contractor information is available on pages 12 to 27.
  - Point Blank Enterprises, Inc.
  - Safariland, LLC
  - Slate Solutions, LLC
  - Survival Armor, Inc.
  - United Shield International, LLC

### CONSIDERATION OF QUOTES:

Agencies shall consider all responsive and responsible quotes received. An award shall be made to the vendor(s) offering the lowest price. If the lowest price does not meet the agencies specification requirement, the award may be made to the vendor(s) whose offer represents the best value to the agency. Best value means the most advantageous offer determined by evaluating and comparing all relevant criteria in addition to price so that the offer meeting the overall combination that best services the agency is selected. These criteria may include, in addition to others, the total cost of ownership, performance, history of the vendor, quality of goods, services, delivery and proposed technical performance.

### PRODUCT SPECIFICATIONS:

Body Armor and Ballistic-Resistant Products must be ordered new and unused and shall not contain re-used/remanufactured or re-purposed components.

Body Armor and Ballistic-Resistant Products that are listed on an NIJ CPL shall be constructed identically to the original model tested and certified to comply with the NIJ standards referenced in this solicitation. For body armor and ballistic-resistant products not certified by NIJ, the vendor shall specify the standard(s) and threats against which the product was tested, shall provide attestation of compliance with the standard(s), and shall provide (upon request of the Lead State or purchaser) the test report.

All materials and construction shall be the same as reported to NIJ in the "Build Sheet", which lists the materials and construction for the model.

Workmanship shall be first quality, with no defects that might affect performance, wear-ability, or durability of the vest.

Products intended to be worn by end users shall not be “bulk ordered” inventory, nor substantially tailored or modified “off the shelf” items to fit personnel as needed, since altering products could potentially change the performance aspects originally tested under NIJ Compliance Testing Program.

Each product intended to be worn by end users shall be made to professionally conducted measurements intended to fit a specific individual. Under no circumstances shall measurements result in a product that does not properly fit and/or provide adequate protective coverage for that individual.

All vest measurements must be made according to vendor procedures and take into account all clearances of panels and duty belts as described in the most recent version of ASTM E3003, *Standard Practice for Measurement of Body Armor Wearers and Fitting of Armor*.

Available sizes for soft armor vests (handgun protection) shall be consistent with the NIJ Compliance Testing Program requirements for the size range listed on the NIJ CPL.

All Body Armor Products that include the option of additional trauma packs, trauma plates, or inserts shall have the pocket/holder securely attached to keep the inserts in position while worn.

All fasteners, including hook and pile (Velcro), non-directional snaps, webbing, side release buckles, fastex buckles, and zippers, shall be the same or similar color, as approved by the Purchasing Entity, as the carrier.

The label shall withstand normal wear and cleaning and shall remain legible and attached throughout the entire warranted life of the product. All Body Armor shall be labeled with strict adherence to any applicable laws and regulations, and follow the labeling requirements according to NIJ Standards, as updated or amended. This shall include the following:

- a. Name of Contractor.
- b. Location of Contractor.
- c. Model designation from the relevant NIJ CPL (The model designation number shall match the submitted price list and letter of certification.)
- d. Level of protection
- e. The identifier for the relevant NIJ Standard, such as NIJ Standard- 0101.06, NIJ Standard- 0101.07 or NIJ Standard-0115.00 or NIJ Standard- 0115.01 (Combination armor shall indicate both).
- f. Completed manufacturing date
- g. Lot number.
- h. Unique serial number.
- i. Brand name and catalog number.
- j. A “Property of” space so Purchasing Entity can enter an agency or officer name.
- k. Basic care and maintenance instructions.
- l. Size of product.

Contractor, agent, and/or distributor must have the serial numbers stored in a readily accessible database.

Ballistic-resistant components must have at least a 5-year Awarded Contractor's warranty.

All carriers must have at least an 18-month Contractor's warranty. Please see each contractor information page for warranty detail.

1. Warranty periods specified shall begin when Body Armor Products are delivered and accepted following inspection by Purchasing Entity.

#### **PRODUCT RECYCLING:**

Please see each contractor information page for ballistic panel and other product recycling details.

#### **PRODUCT STANDARDS:**

Body Armor and Ballistic-resistant products must meet the NIJ standard listed below for the applicable products, until new standards are published, and transition dates specified for those new standards occur.

- Ballistic Resistance of Body Armor, NIJ Standard-0101.06 (2008)
- Stab Resistance of Personal Body Armor, NIJ Standard-0115.00 (2000)
- NIJ Standard for Ballistic Helmets, NIJ Standard-0106.01 (1981)
- NIJ Standard for Ballistic Resistant Protective Materials, NIJ Standard-0108.01 (1985)
- NIJ Ballistic Resistance of Body Armor, NIJ Standard-0101-07 (TBD) The new standard is not published as of the start date of this Master Agreement. It will be required during the contract cycle.
- Stab Resistance of Personal Body Armor, NIJ Standard-0115.01 (TBD). The new standard is not published as of the start date of this Master Agreement. It will be required during the contract cycle.

#### **PRODUCT CATEGORY:**

**Ballistic-resistant Vest:** NIJ Standard-0101.06 Protection Levels IIA, II, IIA, III and IV Vest models shall be listed on the NIJ Ballistic Armor CPL. The ballistic panel shall have the NIJ mark on the label.

**Stab-Resistant Vest:** NIJ Standard-0115.00 Spike or Edged Blade Protection Levels 1, 2, and 3. Vest models shall be listed on the NIJ Stab Armor CPL. When available from NIJ, the stab panel shall have the NIJ mark on the label.

**Combination Vest:** Ballistic and Spike and/or Edged Blade: All vests offered as combination vests shall be listed on both the NIJ Ballistic Armor CPL and Stab Armor CPL. The ballistic panel shall have the NIJ mark on the label. When available from NIJ, the stab panel shall have the NIJ mark on the label.

**In Conjunction with Armor:** NIJ Standard-0101.06 Protection Levels IIA, II, IIIA, III and IV. In conjunction with armor is designed to provide a specific level of ballistic protection only when layered with a specific model(s) of body armor listed on the NIJ Ballistic Armor CPL. The

ballistic panels shall have the NIJ mark on the label.

**K-9 Ballistic-resistant Vest:** There is no NIJ standard or Compliance Testing Program for K-9 body armor.

**K-9 Stab-resistant Vest:** There is no NIJ standard or Compliance Testing Program for K-9 body armor.

**K-9 Combination Vest:** There is no NIJ standard or Compliance Testing Program for K-9 body armor.

**Ballistic-resistant Helmets:** There is no NIJ Compliance Testing Program for ballistic-resistant helmets. The standard used for ballistic-resistant helmets (not including face shields) is NIJ Standard-0106.01, and the standard used for ballistic-resistant face shields is NIJ Standard-0108.01 (standard for ballistic-resistant materials).

**Ballistic-resistant Shields:** There is no NIJ Compliance Testing Program for ballistic-resistant shields. The standard historically used for ballistic shields is NIJ Standard-0108.01 (for ballistic-resistant materials).

**Carriers:** Carriers are an integral part of a vest (providing no ballistic protection), and some types of carriers are: concealable, uniform, short and tactical.

**Accessories:**

**a) Ballistic-resistant: NIJ does not certify ballistic-resistant accessories.**

1. Trauma pack and trauma plate
2. Insert (soft armor or hard armor)
3. Groin, yoke, bicep, collar and throat protectors

**b) Non-ballistic-resistant**

1. Pouches
2. Replacement carrier straps
3. ID patches
4. Carry bags for concealable vest, tactical vest, shield, and helmet
5. Helmet equipment rails, pads, and retention/suspension system
6. Shield lights, shoulder straps, logos

**ORDERING, INVOICING, AND DELIVERY SPECIFICATIONS:**

All items subject to NIJ compliance testing must be listed on the NIJ CPL with a model status of "active" on the date the Order is placed.

All sizing, measurements, and final fitting shall be done at no expense to, and shall be scheduled at the convenience of, the Purchasing Entity.

All orders, regardless of quantity, shall be delivered to Purchasing Entities within sixty (60) calendar days after Manufacturer/Contractor receipt of order.

The vendor must coordinate delivery with the Purchasing Entity specified on the order.

Body Armor improperly fitted to an individual wearer shall be adjusted or replaced and delivered to the individual within thirty (30) calendar days by the vendor at no expense to the Purchasing Entity.

Product invoice shall contain, at a minimum:

- a) Name of Purchasing Entity.
- b) Order date.
- c) Description of the product ordered.
- d) NIJ CPL model designation and Threat Level.
- e) Serial number.
- f) Price.
- g) Any additional information required by the Participating Entity.

Master Agreement Order and purchase order numbers shall be clearly shown on all acknowledgments, shipping labels, packing slips, invoices, and on all correspondence.

Orders must be placed pursuant to this Price List prior to the termination date thereof but may have a delivery date or performance period up to 240 days past the then-current termination date of this Price List. Contractor is reminded that financial obligations of Purchasing Entities payable after the current applicable fiscal year are contingent upon agency funds for that purpose being appropriated, budgeted, and otherwise made available.

Contractor shall accept procurement credit cards as a form of payment from Purchasing Entity, with no additional charge or fee assessed.

All deliveries must be FOB Destination; freight prepaid by the Contractor to the Purchasing Entity's specified location. Responsibility and liability for loss or damage for all orders will remain with the Contractor until final inspection and acceptance, when responsibility will pass to the Purchasing Entity, except the responsibility for latent defects, fraud, and the warranty obligations.

The delivery days and delivery hours shall be established by each individual Purchasing Entity.

**CONTRACTORS**

**AND**

**AUTHORIZED**

**DISTRIBUTORS**

**CONTACT**

**INFORMATION**

# POINT BLANK ENTERPRISES, INC.

## MASTER AGREEMENT NO. 164719

For price quotes, contact Mr. Randy Wills of Point Blank Enterprises at (719) 354-0310:

Payment is made to: Point Blank Enterprises, Inc.

2. The ordering agency shall schedule an appointment with Mr. Randy Wills to be professionally fitted to each individual wearer.
3. All sizing and fittings shall be provided at no expense to the ordering agency.
4. Point Blank Enterprises, Inc. shall submit a price quote to the ordering agency within five (5) calendar days.
5. All deliveries shall be F.O.B. destination, freight pre-paid, with all transportation and handling charges paid by the Contractor. For more information on delivery, go to page 9-10.
6. All Orders, regardless of quantity, shall be delivered to the Purchasing Entity within sixty (60) calendar days after Manufacturer receipt of order. The vendor shall disclose the estimated delivery time on their price quote.
7. For pricing go to <https://www.naspoaluepoint.org/portfolio/body-armor-and-ballistic-resistant-products/point-blank-enterprises-inc/> and click on Exhibit A Product and Price List.

Warranty and Recycling: click on link: [Exhibit C Warranty and Recycling](#)

### POINT BLANK ENTERPRISES, INC.

Name: Randy Wills  
Phone: (719) 354-0310  
Email: [rwills@pbearmor.com](mailto:rwills@pbearmor.com)  
Website: <http://www.pointblankenterprises.com/>

Issue Purchase Orders  
and Payments to: Point Blank Enterprises, Inc.  
2102 SW 2<sup>nd</sup> Street  
Pompano Beach, FL 33069

The table below provides information on how long (e.g. response time) it will take Point Blank Enterprises, Inc. or one of their authorized distributors, to arrive at a Purchasing Entity's specified location once the Purchasing Entity has requested a fitting.

The response time is based on 1. The distance that Point Blank Enterprises, Inc. or their authorized distributor is located from the Purchasing Entity, and 2. The number of vests that the Purchasing Entity wants fitted.

Distance from Purchasing Entity	Number of vests	Response Time	Other Time Proposed
< 50 miles	101+	2 business days	
	1-100	3 business days	
		4 business days	
		Other	
50 – 100 miles	101+	2 business days	
	1-100	3 business days	
		4 business days	
		Other	
>100 and ≤ 150 miles	101+	2 business days	
	1-100	3 business days	
		4 business days	
		Other	
>150 miles	101+	2 business days	
	1-100	3 business days	
		4 business days	
		Other	



# SAFARILAND, LLC

## MASTER AGREEMENT NO. 164720

For price quotes, contact Security Equipment Corp., 911 Supply, Inc., and/or Curtis Blue Line, who are the authorized distributors for Safariland, LLC in the State of Hawaii.

Payments are made to Security Equipment Corp, 911 Supply, Inc., or to Curtis Blue Line.

1. The ordering agency shall schedule an appointment with the Security Equipment Corp., 911 Supply, Inc., or Curtis Blue Line to be professionally fitted to each individual wearer.
2. All sizing and fittings shall be provided at no expense to the ordering agency.
3. Security Equipment Corp, 911 Supply, Inc., and Curtis Blue Line shall submit a price quote to the ordering agency within five (5) calendar days.
4. All deliveries shall be F.O.B. destination, freight pre-paid, with all transportation and handling charges paid by the Contractor. For more information on delivery, go to page 9-10.
5. All Orders, regardless of quantity, shall be delivered to the Purchasing Entity within sixty (60) calendar days after Manufacturer receipt of order. Security Equipment Corp., and Curtis Blue Line shall disclose the estimated delivery time on their price quote.
6. For product and pricing, go to <https://www.naspovaluepoint.org/portfolio/body-armor-and-ballistic-resistant-products/safariland-llc/> and click on Exhibit A - Product and Price List.

Warranty and Recycling: click on link: [Exhibit C - Warranty and Recycling](#)

### **AUTHORIZED DISTRIBUTOR:**

Company Name: Security Equipment Corp.  
Address: 1322 Young Street  
Honolulu, HI 96814  
Contact Name: Audrey Wee  
Phone: (808) 589-0911  
Email: [audreysec@hawaii.rr.com](mailto:audreysec@hawaii.rr.com)  
Website: [www.sechawaii.com](http://www.sechawaii.com)

### **Purchase Order/Payment:**

Security Equipment Corp.  
1322 Young Street  
Honolulu, HI 96814

**AUTHORIZED DISTRIBUTOR:**

Company Name: 911 Supply, Inc  
 Address: 4484 River Road N.  
 Keizer, OR 97303  
 Contact Name: Richard Cummings  
 Phone: (503) 393-4911  
 Email: [sales@911supply.com](mailto:sales@911supply.com)  
 Website: [www.911supply.com](http://www.911supply.com)

**Purchase Order/Payment:**

911 Supply, Inc  
 4484 River Road N.  
 Keizer, OR 97303

**AUTHORIZED DISTRIBUTOR:**

Company Name: Curtis Blue Line  
 Address: 855 Riverside Parkway, Suite 50  
 West Sacramento, CA 95605  
 Contact Name: Eric Ramm  
 Phone: (530) 204-1310  
 Email: [westsac@curtisblueline.com](mailto:westsac@curtisblueline.com)  
 Website: [www.curtisblueline.com](http://www.curtisblueline.com)

**Purchase Order/Payment:**

Curtis Blue Line  
 855 Riverside Parkway, Suite 50  
 West Sacramento, CA 95605

The table below provides information on how long (e.g. response time) it will take Safariland, LLC or one their authorized Distributors, to arrive at a Purchasing Entity's specified location once the Purchasing Entity has requested a fitting.

The response time is based on 1. The distance that Safariland, LLC or their authorized Distributors is located from the Purchasing Entity, and 2. The number of vests that the Purchasing Entity wants fitted.

Distance from Purchasing Entity	Number of vests	Response Time	Other Time Proposed
< 50 miles		2 business days	
		3 business days	
		4 business days	
	1+	Other	3-5 business days
50 – 100 miles	101+	2 business days	
	21-100	3 business days	
	1-20	4 business days	
		Other	
>100 and ≤ 150 miles	101+	2 business days	
	21-100	3 business days	
	1-20	4 business days	
		Other	
>150 miles	101+	2 business days	
	21-100	3 business days	
	1-20	4 business days	
		Other	

# SLATE SOLUTIONS, LLC

## MASTER AGREEMENT NO. 164721

For price quotes and product questions, contact RSTA Consultant, who is the authorized distributor for the State of Hawaii.

Payments are made to Slate Solutions, LLC.

**Remit Payment To:**

Slate Solutions, LLC  
7060 W State Road 84, Suite 12  
Davie, FL 33317

**Purchase Order:**

Slate Solutions, LLC  
7060 W State Road 84, Suite 12  
Davie, FL 33317

1. The ordering agency shall schedule an appointment with the RSTA Consultant to be professionally fitted to each individual wearer.
2. All sizing and fittings shall be provided at no expense to the ordering agency.
3. RSTA Consultant shall submit a price quote to the ordering agency within five (5) calendar days.
4. All deliveries shall be F.O.B. destination, freight pre-paid, with all transportation and handling charges paid by the Contractor. For more information on delivery, go to page 9-10.
5. All Orders, regardless of quantity, shall be delivered to the Purchasing Entity within sixty (60) calendar days after Manufacturer receipt of order. RSTA Consultant shall disclose the estimated delivery time on their price quote.
6. For product and pricing go to <https://www.naspovaluepoint.org/portfolio/body-armor-and-ballistic-resistant-products/slate-solutions/> and click on Exhibit A - Product and Price List.

Warranty and Recycling: click on link: [Exhibit C - Warranty and Recycling](#)

**AUTHORIZED DISTRIBUTOR:**

Company Name: RSTA Consultant  
Address: 1740 Palamoi Street  
Pearl City, HI 96782  
Contact Name: Russ Tanji  
Phone: (808) 383-5142  
Email: [rstcon@hotmail.com](mailto:rstcon@hotmail.com)

The table below provides information on how long (e.g. response time) it will take Slate Solutions, LLC or one of their authorized Distributor, to arrive at a Purchasing Entity's specified location once the Purchasing Entity has requested a fitting.

The response time is based on 1. The distance that Slate Solutions, LLC or their authorized Distributor is located from the Purchasing Entity, and 2. The number of vests that the Purchasing Entity wants fitted.

Distance from Purchasing Entity	Number of vests	Response Time	Other Time Proposed
< 50 miles	51+	2 business days	
	31-50	3 business days	
	16-30	4 business days	
	1-15	Other	5 business days
50 – 100 miles	61+	2 business days	
	41-60	3 business days	
	40-21	4 business days	
	1-20	Other	6 business days
>100 and ≤ 150 miles	101+	2 business days	
	51-100	3 business days	
	16-50	4 business days	
	1-15	Other	10 business days
>150 miles	101+	2 business days	
	80-100	3 business days	
	51-79	4 business days	
	1-50	Other	14 business days

# SURVIVAL ARMOR, INC

## MASTER AGREEMENT NO. 164722

For price quotes, contact A & P Distributor LLC who is the authorized reseller for Survival Armor, Inc. in the State of Hawaii.

Payment is made to: A & P Distributor LLC

1. The ordering agency shall schedule an appointment with Abraham Kantzabedian to be professionally fitted to each individual wearer.
2. All sizing and fittings shall be provided at no expense to the ordering agency.
3. A & P Distributor LLC shall submit a price quote to the ordering agency within five (5) calendar days.
4. All deliveries shall be F.O.B. destination, freight pre-paid, with all transportation and handling charges paid by the Contractor. For more information on delivery, go to page 9-10.
5. All Orders, regardless of quantity, shall be delivered to the Purchasing Entity within sixty (60) calendar days after Manufacturer receipt of order. A & P Distributor LLC shall disclose the estimated delivery time on their price quote.
6. For product and pricing go to <https://www.naspovaluepoint.org/portfolio/body-armor-and-ballistic-resistant-products/survival-armor-inc/> and click on Survival Armor Product and Price List.

Warranty and Recycling: click on link: [Exhibit C - Warranty and Recycling Plan](#)

### **AUTHORIZED DISTRIBUTOR:**

Company Name: A & P Distributor LLC  
Address: 594 Naalae Road  
Kula, HI 96790  
Contact Name: Abraham Kantzabedian  
Phone: (808) 868-2486  
Email: [ak@apdistributor.com](mailto:ak@apdistributor.com)  
Website: [www.apdistributor.com](http://www.apdistributor.com)

### **Remit Payment To:**

A & P Distributor LLC  
594 Naalae Road  
Kula, HI 96790  
[accounting@apdistributor.com](mailto:accounting@apdistributor.com)

### **Purchase Order:**

A & P Distributor LLC  
Attn: Abraham Kantzabedian  
594 Naalae Road  
Kula, HI 96790  
800-533-0523  
[ak@apdistributor.com](mailto:ak@apdistributor.com)

The table below provides information on how long (e.g. response time) it will take Survival Armor, Inc. or one of their authorized Distributors, to arrive at a Purchasing Entity's specified location once the Purchasing Entity has requested a fitting.

The response time is based on 1. The distance that Survival Armor, Inc. or their authorized Distributor is located from the Purchasing Entity, and 2. The number of vests that the Purchasing Entity wants fitted.

Distance from Purchasing Entity	Number of vests	Response Time	Other Time Proposed
< 50 miles	51+	2 business days	
	31-50	3 business days	
	16-30	4 business days	
	1-15	Other	5 business days
50 – 100 miles	61+	2 business days	
	41-60	3 business days	
	40-21	4 business days	
	1-20	Other	6 business days
>100 and ≤ 150 miles	101+	2 business days	
	51-100	3 business days	
	16-50	4 business days	
	1-15	Other	10 business days
>150 miles	101+	2 business days	
	80-100	3 business days	
	51-79	4 business days	
	1-50	Other	14 business days

# UNITED SHIELD INTERNATIONAL, LLC

## MASTER AGREEMENT NO. 164723

For price quotes, contact Ron Macy of Ron Macy and Associates at (951) 600-1235.

Payment is made to: **United Shield International, LLC**

**Remit Payment & Purchase Order To:** United Shield International, LLC  
1462 International Drive  
Traverse City, MI 49686  
[pbanducci@unitedshield.com](mailto:pbanducci@unitedshield.com)

1. The ordering agency shall schedule an appointment with Ron Macy to be professionally fitted to each individual wearer.
2. All sizing and fittings shall be provided at no expense to the ordering agency.
3. Ron Macy Associates shall submit a price quote to the ordering agency within five (5) calendar days.
4. All deliveries shall be F.O.B. destination, freight pre-paid, with all transportation and handling charges paid by the Contractor. For more information on shipping and delivery, go to page 10.
5. All Orders, regardless of quantity, shall be delivered to the Purchasing Entity within sixty (60) calendar days after Manufacturer receipt of order. United Shield International shall disclose the estimated delivery time on their price quote.
6. For pricing go to <https://www.naspovaluepoint.org/portfolio/body-armor-and-ballistic-resistant-products/united-shield-international/> and click on Exhibit A - Product and Price List (Updated October 2021).

Warranty and Recycling: click on link: [Exhibit C - Warranty and Recycling](#)

### **AUTHORIZED DISTRIBUTOR:**

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Company Name: Ron Macy & Associates  
Contact Name: Ron Macy  
Phone: (951) 600-1235  
Email: [ron@macyassoc.com](mailto:ron@macyassoc.com)

The table below provides information on how long (e.g. response time) it will take United Shield International or one of their authorized Distributors, to arrive at a Purchasing Entity's specified location once the Purchasing Entity has requested a fitting.

The response time is based on 1. The distance that United Shield International or their authorized Distributor is located from the Purchasing Entity, and 2. The number of vests that the Purchasing Entity wants fitted.

Distance from Purchasing Entity	Number of vests	Response Time	Other Time Proposed
< 50 miles		2 business days	
	26 and up	3 business days	
	11-25	4 business days	5 business days
	1-10	Other	
50 – 100 miles		2 business days	
		3 business days	
	26 and up	4 business days	5 business days
	1-25	Other	
>100 and ≤ 150 miles		2 business days	
		3 business days	
	51 and up	4 business days	7 business days
	1-50	Other	
>150 miles		2 business days	
		3 business days	
		4 business days	10 business days
	1-and up	Other	