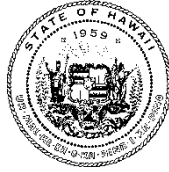


JOSH B. GREEN, M.D.  
GOVERNOR  
KE KIA'ĀINA



BONNIE KAHAKUI  
ADMINISTRATOR

**STATE OF HAWAII  
STATE PROCUREMENT OFFICE**

P.O. Box 119  
Honolulu, Hawaii 96810-0119  
Tel: (808) 586-0554  
email: [state.procurement.office@hawaii.gov](mailto:state.procurement.office@hawaii.gov)  
<http://spo.hawaii.gov>  
Twitter: [@hawaiispo](https://twitter.com/hawaiispo)

July 11, 2024

TO:            Executive Departments/Agencies            City and County of Honolulu  
                 Department of Education            Honolulu City Council  
                 School Facilities Authority            Honolulu Board of Water Supply  
                 Hawaii Health Systems Corporation      Honolulu Authority for Rapid Transportation  
                 Office of Hawaiian Affairs            County of Hawaii  
                 University of Hawaii            Hawaii County Council  
                 Public Charter School Commission      County of Hawaii-Department of Water Supply  
                 and Schools            County of Maui  
                 House of Representatives            Maui County Council  
                 Senate            County of Maui-Department of Water Supply  
                 Judiciary            County of Kauai  
                            Kauai County Council  
                            County of Kauai – Department of Water

FROM:        Bonnie Kahakui, Administrator *Bonnie A Kahakui*

SUBJECT:     **Change No. 16**  
                 SPO Price List Contract No. 22-06  
                 **NASPO VALUEPOINT PUBLIC SAFETY COMMUNICATION PRODUCTS, SERVICES**  
                 **AND SOLUTIONS**  
                 RFP Reference No. 00318  
                 **Expires: December 31, 2026**

The following changes are made to the price list contract:

1. The following contractor is HCE compliant and added back onto the price list contract:
  - Nokia
2. Pacific Network Group, LLC dba Banyan Networks is added as an authorized reseller for Nokia.

The current price list contract incorporating Change No. 16 is available on the SPO website:  
<http://spo.hawaii.gov>. Click on *Price & Vendor Lists Contracts* on the home page.

If you have any questions, please contact Alan Yeh at (808) 587-3355, or [alan.a.yeh@hawaii.gov](mailto:alan.a.yeh@hawaii.gov).

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**STATE OF HAWAII  
STATE PROCUREMENT OFFICE**

**SPO Price List Contract No. 22-06**

Replaces SPO Price List Contract No. 16-07 and 17-07

Includes Change No. 16

Effective: 07/11/2024

***THIS SPO PRICE LIST IS FOR AUTHORIZED BUSINESS USE ONLY***

**NASPO VALUEPOINT**

**Public Safety Communications Products, Services and Solutions**

(RFP Reference No. 00318)

**October 6, 2021 to December 31, 2026**

**INFORMATION ON NASPO VALUEPOINT**

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Washington is the current lead agency and contract administrator for the NASPO ValuePoint Public Safety Communications Products, Services and Solutions. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization and contracts were awarded to twenty-eight qualified Contractors. The State of Hawaii has signed Participating Addenda with twenty-one Contractors.

The purpose of this contract is to provide radio (P-25), conventional analog portable (non-P25), vehicular repeater systems (VRS) P25, dispatch consoles, microwave radio, interoperability gateway devices, power supply products and solutions, test equipment, monitoring and alarm equipment, furniture dispatch console, equipment shelters, and towers.

For additional information on this contract, visit the NASPO ValuePoint website at <https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/>.



**PARTICIPATING JURISDICTIONS** listed below have signed a cooperative agreement with the SPO and are authorized to utilize this price list contract.

|                                              |                                                    |
|----------------------------------------------|----------------------------------------------------|
| Executive Departments/Agencies               | City and County of Honolulu (C&C Honolulu)         |
| Department of Education (DOE)                | Honolulu City Council                              |
| School Facilities Authority (SFA)            | Honolulu Board of Water Supply                     |
| Hawaii Health Systems Corporation (HHSC)     | Honolulu Authority for Rapid Transportation (HART) |
| Office of Hawaiian Affairs (OHA)             | County of Hawaii                                   |
| University of Hawaii (UH)                    | Hawaii County Council                              |
| Public Charter School Commission and Schools | County of Hawaii – Department of Water Supply      |
| House of Representatives (House)             | County of Maui                                     |
| Senate                                       | Maui County Council                                |
| Judiciary                                    | County of Maui – Department of Water Supply        |
|                                              | County of Kauai                                    |
|                                              | Kauai County Council                               |
|                                              | County of Kauai – Department of Water              |

The participating jurisdictions are not required but may purchase from this price list contract, and requests for exception from the contract are not required. Participating jurisdictions can purchase from other contractors; however, HRS chapter 103D, and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

**POINT OF CONTACT.** Questions regarding the products listed, ordering, pricing and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

| Jurisdiction                                 | Name                       | Phone    | Fax      | E-mail                                                                                         |
|----------------------------------------------|----------------------------|----------|----------|------------------------------------------------------------------------------------------------|
| Executive                                    | Alan Yeh                   | 587-3355 | 586-0570 | <a href="mailto:alan.a.yeh@hawaii.gov">alan.a.yeh@hawaii.gov</a>                               |
| DOE                                          | Procurement Staff          | 675-0130 | 675-0133 | <a href="mailto:G-OFS-DOE-Procurement@k12.hi.us">G-OFS-DOE-Procurement@k12.hi.us</a>           |
| SFA                                          | Gaudencia “Cindy” Watarida | 430-5531 | N/A      | <a href="mailto:cindy.watarida@k12.hi.us">cindy.watarida@k12.hi.us</a>                         |
| HHSC                                         | Nancy Delima               | 359-0994 | N/A      | <a href="mailto:ndelima@hhsc.org">ndelima@hhsc.org</a>                                         |
| OHA                                          | Christopher Stanley        | 594-1833 | 594-1865 | <a href="mailto:chriss@oha.org">chriss@oha.org</a>                                             |
| UH                                           | Karlee Hisashima           | 956-8687 | 956-2093 | <a href="mailto:karlee@hawaii.edu">karlee@hawaii.edu</a>                                       |
| Public Charter School Commission and Schools | Danny Vasconcellos         | 586-3775 | 586-3776 | <a href="mailto:danny.vasconcellos@spscsc.hawaii.gov">danny.vasconcellos@spscsc.hawaii.gov</a> |
| House                                        | Brian Takeshita            | 586-6423 | 586-6401 | <a href="mailto:takeshita@capitol.hawaii.gov">takeshita@capitol.hawaii.gov</a>                 |
| Senate                                       | Carol Taniguchi            | 586-6720 | 586-6719 | <a href="mailto:c.taniguchi@capitol.hawaii.gov">c.taniguchi@capitol.hawaii.gov</a>             |
| Judiciary                                    | Tritia Cruz                | 538-5805 | 538-5802 | <a href="mailto:tritia.l.cruz@courts.hawaii.gov">tritia.l.cruz@courts.hawaii.gov</a>           |

|                                             |                                       |                      |          |                                                                                                                                  |
|---------------------------------------------|---------------------------------------|----------------------|----------|----------------------------------------------------------------------------------------------------------------------------------|
| C&C of Honolulu                             | Procurement Specialist                | 768-5535             | 768-3299 | <a href="mailto:bfpurchasing@honolulu.gov">bfpurchasing@honolulu.gov</a>                                                         |
| Honolulu City Council                       | Kendall Amazaki, Jr.<br>Nanette Saito | 768-5084<br>768-5085 | 768-5011 | <a href="mailto:kamazaki@honolulu.gov">kamazaki@honolulu.gov</a><br><a href="mailto:nsaito@honolulu.gov">nsaito@honolulu.gov</a> |
| Honolulu Board of Water Supply              | Procurement Office                    | 748-5071             | N/A      | <a href="mailto:fn_procurement@hbws.org">fn_procurement@hbws.org</a>                                                             |
| HART                                        | Dean Matro                            | 768-6246             | N/A      | <a href="mailto:dean.matro@honolulu.gov">dean.matro@honolulu.gov</a>                                                             |
| County of Hawaii                            | Diane Nakagawa                        | 961-8440             | N/A      | <a href="mailto:diane.nakagawa@hawaiicounty.gov">diane.nakagawa@hawaiicounty.gov</a>                                             |
| Hawaii County Council                       | Diane Nakagawa                        | 961-8440             | N/A      | <a href="mailto:diane.nakagawa@hawaiicounty.gov">diane.nakagawa@hawaiicounty.gov</a>                                             |
| County of Hawaii-Department of Water Supply | Ka'iulani L. Matsumoto                | 961-8050<br>ext. 224 | 961-8657 | <a href="mailto:kmatsumoto@hawaii.dws.org">kmatsumoto@hawaii.dws.org</a>                                                         |
| County of Maui                              | Jared Masuda                          | 463-3816             | N/A      | <a href="mailto:jared.masuda@co.maui.hi.us">jared.masuda@co.maui.hi.us</a>                                                       |
| Maui County Council                         | Marlene Rebugio                       | 270-7838             | N/A      | <a href="mailto:marlene.rebugio@mauicounty.us">marlene.rebugio@mauicounty.us</a>                                                 |
| County of Maui-Department of Water Supply   | Kenneth L. Bissen                     | 270-7684             | 270-7136 | <a href="mailto:ken.bissen@co.maui.hi.us">ken.bissen@co.maui.hi.us</a>                                                           |
| County of Kauai                             | Ernest Barreira                       | 241-4295             | 241-6297 | <a href="mailto:ebarreira@kauai.gov">ebarreira@kauai.gov</a>                                                                     |
| Kauai County Council                        | Codie Tabalba                         | 241-4193             | 241-6349 | <a href="mailto:ctabalba@kauai.gov">ctabalba@kauai.gov</a>                                                                       |
| County of Kauai-Department of Water         | Christine Erorita                     | 245-5409             | 245-5813 | <a href="mailto:cerorita@kauaiwater.org">cerorita@kauaiwater.org</a>                                                             |

**USE OF PRICE & VENDOR LIST CONTRACTS BY NONPROFIT ORGANIZATIONS.** Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price & vendor lists contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wish to purchase from a SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor, i.e., participation must be mutually agreed upon. A Contractor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a SPO price or vendor list Contractor(s).

**CONTRACTORS.** The authorized contractors are listed in this price list contract. They have signed a Master Agreement with the State of Washington and a Participating Addendum with the Hawaii State Procurement Office.

| <u>Contractors</u>                                             | <u>Master Agreement Number</u> |
|----------------------------------------------------------------|--------------------------------|
| American Power Systems LLC                                     | 00318                          |
| Aviat U.S. Inc                                                 | 00318                          |
| Avtec, LLC                                                     | 00318                          |
| Daniel Electronics                                             | 00318                          |
| E.F. Johnson Company                                           | 00318                          |
| ErgoFlex Systems Inc dba Xybix Systems Inc                     | 00318                          |
| Freedom Communication Technologies Inc                         | 00318                          |
| Icom America Inc                                               | 00318                          |
| InterTalk Critical Information Systems Inc.                    | 00318                          |
| JVCKenwood USA Corporation                                     | 00318                          |
| L3Harris Technologies Inc                                      | 00318                          |
| Microwave Networks                                             | 00318                          |
| Motorola Solutions Inc                                         | 00318                          |
| Nokia                                                          | 00318                          |
| Power Products Unlimited LLC                                   | 00318                          |
| Pyramid Design and Manufacturing dba<br>Pyramid Communications | 00318                          |
| Sabre Communications Corporation                               | 00318                          |
| SIAE Microelettronica Inc                                      | 00318                          |
| Tait North America Inc                                         | 00318                          |
| Watson Furniture Group, Inc                                    | 00318                          |

**VENDOR CODES** for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department’s fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

**COMPLIANCE PURSUANT TO HRS §103D-310(c).** Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Price List Contract No. 22-06. *No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.*

**PURCHASING CARD (pCard).** The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive departments/agencies, excluding DOE, SFA, HHSC, OHA and UH for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

Note: Vendors may impose a transaction fee, not to exceed 4%, for pCard transactions.

**PURCHASE ORDERS** may be issued for purchases of \$2,500 or more and for vendors who either do not accept the pCard, or set minimum order requirements before accepting the pCard.

**SPO PL CONTRACT NO. 22-06 & NASPO VALUEPOINT MASTER AGREEMENT NUMBER 00318** shall be typed on purchase orders issued against this price list contract. For pCard purchases, the SPO Price List Contract No. 22-06 and the NASPO ValuePoint Master Agreement Number shall be notated on the appropriate transaction document.

**STATE GENERAL EXCISE TAX (GET) AND COUNTY SURCHARGE** shall not exceed the following rates if the seller elects to pass on the charges to its customers. The GET is not applied to shipping or delivery charges.

| County                                     | County Surcharge Tax Rate | State GET | Max Pass- On Tax Rate | Expiration of Surcharge Tax Rate |
|--------------------------------------------|---------------------------|-----------|-----------------------|----------------------------------|
| C&C of Honolulu                            | 0.50%                     | 4.0%      | 4.7120%               | 12/31/2030                       |
| Hawaii                                     | 0.50%                     | 4.0%      | 4.7120%               | 12/31/2030                       |
| County of Maui (including Molokai & Lanai) | 0.50%                     | 4.0%      | 4.7120%               | 12/31/2030                       |
| Kauai                                      | 0.50%                     | 4.0%      | 4.7120%               | 12/31/2030                       |

The GET or use tax and county surcharge may be added to the invoice as a separate line item and shall not exceed the current max pass-on tax rate(s) for each island.

County surcharges on State General Excise (GE) tax or Use Tax may be visibly passed on but are not required. For more information on county surcharges and the max pass-on tax rate, please visit the Department of Taxation’s website at <http://tax.hawaii.gov/geninfo/countysurcharge>.

**PAYMENTS** are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

If purchasing agency fails to make timely payment(s), Contractor may invoice purchasing agency in the amount of one percent (1%) per month on the amount overdue or a minimum of \$1. Payment will not be considered late if a check or warrant is mailed within the time specified.

**LEASE AGREEMENTS** are not allowed under this contract.

**WARRANTY.** Minimum warranty of no less than (1) year for any goods/services included in this contract. Additional warranty options may be provided if included in the Contractor’s Master Agreement.

**RETURNS.** Purchasing agency may return unopened or unused (non-specialty) Public Safety Radio products within ten (10) business days of receipt for full credit, minus any freight or restocking fee. In such event, Contractor is responsible for shipping costs pertaining to any defective Public Safety Radio Products that are returned.

**INSTALLATION.** Installation shall be performed by Contractor in a professional manner in accordance with industry standard best practices. The premises shall be left in a neat, clean, and undamaged condition. Purchasing agency reserves the right to require Contractor to repair any damage caused during installation or provide full compensation as determined by the purchasing agency.

**NO ADDITIONAL CHARGES.** Unless otherwise specified herein, Contractor shall not include or impose any additional charges including, but not limited to handling, or payment processing.

**SHIPPING CHARGES.** Contractor shall ship all goods purchased pursuant to this contract FOB Purchasing Agency's specified destination. Shipping charges must be mutually agreed to between Purchasing Agency and Contractor and shall be added as a separate line item on the Contractor's invoice. Contractor shall bear all risk of loss, damage, or destruction of the goods ordered hereunder that occurs prior to delivery, except loss or damage attributable to Purchasing Entity's fault or negligence.

**VENDOR AND PRODUCT EVALUATION** form, SPO-012, for the purpose of addressing concerns on this vendor list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

**PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET** at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

#### **DEFINITION**

"P25" or "Project 25" is defined as the suite of standards for digital radio communications for public safety as defined by the Department of Homeland Security.



**AWARD SUMMARY**  
**SERVICES BY CONTRACTOR**

| <b>CATEGORY</b>                                                       | <b>CONTRACTOR NAME</b>                                                                                                                                                                                                                                    |
|-----------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>1. Radio (P-25)</b>                                                |                                                                                                                                                                                                                                                           |
| <b>1.1</b> Radio Sub-Category: Single -Band Portable Radio (P25)      | <ol style="list-style-type: none"> <li>1. E.F. Johnson Company</li> <li>2. Icom America Inc</li> <li>3. JVCKenwood USA Corporation</li> <li>4. L3Harris Technologies Inc</li> <li>5. Motorola Solutions Inc</li> <li>6. Tait North America Inc</li> </ol> |
| <b>1.2</b> Radio Sub-Category: Single -Band Mobile Radio (P25)        | <ol style="list-style-type: none"> <li>1. E.F. Johnson Company</li> <li>2. Icom America Inc</li> <li>3. JVCKenwood USA Corporation</li> <li>4. L3Harris Technologies Inc</li> <li>5. Motorola Solutions Inc</li> <li>6. Tait North America Inc</li> </ol> |
| <b>1.3</b> Radio Sub-Category: Single-Band Desktop Radio (P25)        | <ol style="list-style-type: none"> <li>1. E.F. Johnson Company</li> <li>2. Icom America Inc</li> <li>3. JVCKenwood USA Corporation</li> <li>4. Motorola Solutions Inc</li> </ol>                                                                          |
| <b>1.4</b> Radio Sub-Category: Multi-Band Portable Radio (P25)        | <ol style="list-style-type: none"> <li>1. E.F. Johnson Company</li> <li>2. L3Harris Technologies Inc</li> <li>3. Motorola Solutions Inc</li> </ol>                                                                                                        |
| <b>1.5</b> Radio Sub-Category: Multi-Band Mobile Radio (P25)          | <ol style="list-style-type: none"> <li>1. E.F. Johnson Company</li> <li>2. JVCKenwood USA Corporation</li> <li>3. Motorola Solutions Inc</li> </ol>                                                                                                       |
| <b>1.6</b> Radio Sub-Category: Multi-Band Desktop Radio (P25)         | <ol style="list-style-type: none"> <li>1. E.F. Johnson Company</li> <li>2. JVCKenwood USA Corporation</li> <li>3. L3Harris Technologies Inc</li> <li>4. Motorola Solutions Inc</li> </ol>                                                                 |
| <b>1.7</b> Radio Sub-Category: Base Station/Repeater (P25)*           | <ol style="list-style-type: none"> <li>1. Daniels Electronics Ltd</li> <li>2. E.F. Johnson Company</li> <li>3. L3Harris Technologies Inc</li> <li>4. Tait North America Inc</li> <li>5. Motorola Solutions Inc</li> </ol>                                 |
| <b>2. Conventional Analog Portable (Non-P25)</b>                      |                                                                                                                                                                                                                                                           |
| <b>2.1</b> Radio Sub-Category: Conventional Analog Portable (Non-P25) | <ol style="list-style-type: none"> <li>1. E.F. Johnson Company</li> <li>2. Icom America Inc</li> <li>3. JVCKenwood USA Corporation</li> <li>4. Motorola Solutions Inc</li> <li>5. Tait North America Inc</li> </ol>                                       |
| <b>2.2</b> Radio Sub-Category: Conventional Analog Mobile (Non-P25)   | <ol style="list-style-type: none"> <li>1. E.F. Johnson Company</li> <li>2. Icom America Inc</li> <li>3. JVCKenwood USA Corporation</li> <li>4. Motorola Solutions Inc</li> <li>5. Tait North America Inc</li> </ol>                                       |

|                                                                                              |                                                                                                                                                                                                                              |
|----------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>2.3</b> Radio Sub-Category: Conventional Analog Desktop (Non-P25)                         | <ol style="list-style-type: none"> <li>1. E.F. Johnson Company</li> <li>2. Icom America Inc</li> <li>3. JVCKenwood USA Corporation</li> <li>4. Motorola Solutions Inc</li> </ol>                                             |
| <b>2.4</b> Radio Sub-Category: Conventional Analog Base Station/Repeater (Non-P25)           | <ol style="list-style-type: none"> <li>1. Daniels Electronics Ltd</li> <li>2. Icom America Inc</li> <li>3. JVCKenwood USA Corporation</li> <li>4. Motorola Solutions Inc</li> <li>5. Tait North America Inc</li> </ol>       |
| <b>3. Vehicular Repeater Systems (VRS) P25*</b>                                              | <ul style="list-style-type: none"> <li>• Pyramid Communications</li> </ul>                                                                                                                                                   |
| <b>4. Dispatch Consoles</b>                                                                  | <ol style="list-style-type: none"> <li>1. Avtec, LLC</li> <li>2. E.F. Johnson Company</li> <li>3. InterTalk Critical Information Systems</li> <li>4. L3Harris Technologies Inc</li> <li>5. Motorola Solutions Inc</li> </ol> |
| <b>5. Microwave Radio</b>                                                                    |                                                                                                                                                                                                                              |
| <b>5.1</b> Microwave Sub-Category: Carrier Grade, Packet data (Native IP)                    | <ol style="list-style-type: none"> <li>1. Aviat U.S. Inc</li> <li>2. Microwave Networks Inc</li> <li>3. SIAE Microelettronica Inc</li> <li>4. Nokia of America Corporation</li> </ol>                                        |
| <b>5.2</b> Microwave Sub-Category: Network Grade                                             | <ol style="list-style-type: none"> <li>1. Aviat U.S. Inc</li> <li>2. Microwave Networks Inc</li> <li>3. SIAE Microelettronica Inc</li> <li>4. Nokia of America Corporation</li> </ol>                                        |
| <b>5.3</b> Microwave Sub-Category: Native IP, Sub 5.925 GHz                                  | <ol style="list-style-type: none"> <li>1. Microwave Networks Inc</li> <li>2. SIAE Microelettronica Inc</li> </ol>                                                                                                            |
| <b>5.4</b> Microwave Sub-Category: Native IP, 900 MHz                                        | Not Available                                                                                                                                                                                                                |
| <b>5.5</b> Microwave Radio Sub-Category: Carrier Grade, Native Time Division Multiplex (TDM) | <ol style="list-style-type: none"> <li>1. Aviat U.S. Inc</li> <li>2. Microwave Networks Inc</li> <li>3. Nokia of America Corporation</li> </ol>                                                                              |
| <b>6. Interoperability Gateway Devices</b>                                                   | <ul style="list-style-type: none"> <li>• E.F. Johnson Company</li> </ul>                                                                                                                                                     |
| <b>7. Power Supply Products &amp; Solutions</b>                                              |                                                                                                                                                                                                                              |
| <b>7.1</b> DC Power System Solutions                                                         | <ol style="list-style-type: none"> <li>1. American Power Systems LLC</li> <li>2. Power Products Unlimited LLC</li> </ol>                                                                                                     |
| <b>7.2</b> VRLA (Valve Regulated Lead Acid) Battery Systems Solutions                        | <ol style="list-style-type: none"> <li>1. American Power Systems LLC</li> <li>2. Power Products Unlimited LLC</li> </ol>                                                                                                     |
| <b>7.3</b> Rack-Mounted Distribution Panels                                                  | <ol style="list-style-type: none"> <li>1. American Power Systems LLC</li> <li>2. Power Products Unlimited LLC</li> </ol>                                                                                                     |
| <b>7.4</b> Converters/Inverters                                                              | <ol style="list-style-type: none"> <li>1. American Power Systems LLC</li> <li>2. Power Products Unlimited LLC</li> </ol>                                                                                                     |
| <b>8. Test Equipment</b>                                                                     |                                                                                                                                                                                                                              |
| <b>8.1</b> Test Equipment Sub-Category: Multifunction Radio Test Set                         | <ul style="list-style-type: none"> <li>• Freedom Communication Technologies Inc</li> </ul>                                                                                                                                   |

|                                                                                                                                                                                                                                                                                                                                     |                                                                                                      |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|
| <b>8.2</b> Test Equipment Sub-Category: Specialized RF Instruments                                                                                                                                                                                                                                                                  | Not Available                                                                                        |
| <b>9. Monitoring &amp; Alarm Equipment</b>                                                                                                                                                                                                                                                                                          | Not Available                                                                                        |
| <b>9.1</b> Monitoring & Alarm Sub-Category: Environmental                                                                                                                                                                                                                                                                           | Not Available                                                                                        |
| <b>9.2</b> Monitoring & Alarm Sub-Category: Radio Network                                                                                                                                                                                                                                                                           | Not Available                                                                                        |
| <b>10. Furniture, Dispatch Console</b>                                                                                                                                                                                                                                                                                              | 1. ErgoFlex Systems Inc<br>2. InterTalk Critical Information System<br>3. Watson Furniture Group Inc |
| <b>11. Equipment Shelters</b>                                                                                                                                                                                                                                                                                                       |                                                                                                      |
| <b>11.1</b> Equipment Shelter Sub-Category: Ballasted                                                                                                                                                                                                                                                                               | Not Available                                                                                        |
| <b>11.2</b> Equipment Shelter Sub-Category: Concrete                                                                                                                                                                                                                                                                                | • Sabre Communications Corporation                                                                   |
| <b>11.3</b> Equipment Shelter Sub-Category: Fiberglass                                                                                                                                                                                                                                                                              | Not Available                                                                                        |
| <b>11.4</b> Equipment Shelter Sub-Category: Framed, Light Weight                                                                                                                                                                                                                                                                    | Not Available                                                                                        |
| <b>11.5</b> Equipment Shelter Sub-category: Outdoor Cabinet                                                                                                                                                                                                                                                                         | Not Available                                                                                        |
| <b>12. Towers</b>                                                                                                                                                                                                                                                                                                                   | Not Available                                                                                        |
| <b>12.1</b> Tower Overall Specifications                                                                                                                                                                                                                                                                                            | Not Available                                                                                        |
| <b>12.2</b> Towers Sub-Category: Accessories & Appurtenances                                                                                                                                                                                                                                                                        | Not Available                                                                                        |
| <b>12.3</b> Towers Sub-Category: Deployable/Temporary                                                                                                                                                                                                                                                                               | Not Available                                                                                        |
| <b>12.4</b> Tower Sub-Category: Guyed                                                                                                                                                                                                                                                                                               | 1. Sabre Communications Corporation                                                                  |
| <b>12.5</b> Tower Sub-Category: Guyed, Light                                                                                                                                                                                                                                                                                        | 1. Sabre Communications Corporation                                                                  |
| <b>12.6</b> Tower Sub-Category: Lattice                                                                                                                                                                                                                                                                                             | 1. Sabre Communications Corporation                                                                  |
| <b>12.7</b> Tower Sub-Category: Lattice, Light                                                                                                                                                                                                                                                                                      | 1. Sabre Communications Corporation                                                                  |
| <b>12.8</b> Tower Sub-Category: Monopole                                                                                                                                                                                                                                                                                            | 1. Sabre Communications Corporation                                                                  |
| <b>12.9</b> Tower Sub-Category: Passive Microwave Repeater                                                                                                                                                                                                                                                                          | Not Available                                                                                        |
| <i>*Only Radio Manufacturers who receive an award in 1.7 Sub-Category: Base Station/Repeater and Category 4: Dispatch Console may have the opportunity to offer a turnkey (complete) radio solution and advance to the next evaluation phase. A radio solution may include an upgrade to existing system or a brand new system.</i> |                                                                                                      |

## **AGENCY INSTRUCTIONS FOR PRICE QUOTES**

1. Solicit to all vendors listed in the category of Services by Contractor.
2. Complete the Uniform Request for Quotes (<https://spo.hawaii.gov/wp-content/uploads/2023/10/Price-List-22-06-UNIFORM-REQUEST-FOR-QUOTES-10-5-2023-1.docx>)
3. Personnel conducting or participating in utilizing Price List Contract No. 22-06 is responsible to complete form SPO-010, *Record of Procurement*.
4. If award is not made to the lowest responsive, responsible bidder, written justification is explained in Part D.
5. The completed Form SPO-010 is stored in the agency's procurement/contract file.
6. Award is based on best value.

**CONSIDERATION OF QUOTES.** Agencies shall consider all responsive and responsible quotes received. An award shall be made to the authorized Contractor or authorized reseller based on lowest price. If the lowest price does not meet the agencies specification requirement, the award may be made to the authorized contractor or authorized reseller whose offer represents the best value to the agency. Best value means the most advantageous offer determined by evaluating and comparing all relevant criteria in addition to price so that the offer meeting the overall combination that best services the agency is selected. These criteria may include, in addition to others, the total cost of ownership, performance, vendor history, quality of goods, services, delivery and proposed technical performance.



**AMERICAN POWER SYSTEMS LLC  
MASTER AGREEMENT NO. 00318**

To view American Power Systems pricing and specifications, go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/american-power-systems/>

**For price quotes, contact American Power Systems LLC. Payment is made to American Power Systems LLC.**

**American Power Systems LLC.**

Name: Mark Benson, Outside Sales  
Phone: (253) 859-6357  
Email: [markbenson@ampowersys.com](mailto:markbenson@ampowersys.com)

**Remit Payment To:**

American Power Systems LLC  
1851 Central Place South #206  
Kent, WA 98030  
Vendor Code: 359855-00



# AVIAT U.S. INC

## MASTER AGREEMENT NO. 00318

To view Aviat U.S. Inc pricing and specifications, go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/aviat-networks/>

**For price quotes, contact Aviat U.S. Inc. Payment is made to: Aviat U.S. Inc.**

**Aviat U.S. Inc**

Name: Laurent Brigdan

Phone: (206) 340-1015

Email: [Laurent.Brigdan@Aviatnet.com](mailto:Laurent.Brigdan@Aviatnet.com)

**Remit Payment To:**

Aviat U.S Inc

Dept CH 16534

Palatine, IL 60055-6534

Vendor Code: 319038-00



consoles you can count on

## **AVTEC, LLC MASTER AGREEMENT NO. 00318**

To view Avtec, LLC. pricing and specifications, go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/avtec/>

**For price quotes, contact Avtec, LLC. Payment is made Avtec, LLC**

**Avtec, LLC**

Name: Jesse Harper, Regional Sales  
Manager  
Phone: (803) 604-6744  
Email: [jharper@avtecinc.com](mailto:jharper@avtecinc.com)

**Remit Payment To:**

Avtec, LLC  
Lockbox number – 604137  
PO BOX 604137  
Charlotte, NC 28260-4137  
Vendor Code: 367344-00



a Codan Company

# DANIELS ELECTRONICS LTD DBA CODAN COMMUNICATIONS MASTER AGREEMENT NO. 00318

To view Daniels Electronics Ltd pricing and specifications, go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/daniels-electronics-inc-dba-codan-communications/>

**For price quotes, contact Daniels Electronics Ltd. Payment is made to Daniels Electronics Ltd.**

**Daniels Electronics Ltd**

Name: Sophie Kather

Phone: (425) 820-6363

Email: [zusstatecontracts@zetron.com](mailto:zusstatecontracts@zetron.com)

**Remit Payment To:**

Daniels Electronics Ltd dba Codan  
Communications

43 Erie Street

Victoria, B.C.

V8V 1P8 Canada

Vendor Code: 361294-00



EF Johnson Technologies, Inc.

a JVCKENWOOD Company

**E.F. JOHNSON COMPANY**  
**MASTER AGREEMENT NO. 00318**

To view E.F. Johnson Company pricing and specifications, go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/ef-johnson-company/>

**For price quotes, contact E.F. Johnson Company. Payment is made to E.F. Johnson Company or its authorized dealers.**

**E.F. Johnson Company**

Name: John Daly

Phone: (972) 819-0731

Email: [john.daly@efji.com](mailto:john.daly@efji.com)

**Remit Payment To:**

E.F. Johnson Company

P.O. Box 842586

Dallas, TX 75284-2586

Vendor Code: 312875-03

**Authorized Dealer**

**Harmer Radio & Electronics Inc**

300 Hoohana St

Kahului, HI 96732

Vendor Code: 230555-00

Name: Mark Harmer

Phone: (808) 877-8082

Email: [mark@harmercommunications.com](mailto:mark@harmercommunications.com)



**ERGOFLEX SYSTEMS INC DBA XYBIX  
SYSTEMS INC  
MASTER AGREEMENT NO. 00318**

To view Xybix Systems Inc pricing and specifications, go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/ergoflex-dba-xybix-systems/>

**For price quotes, contact Xybix Systems Inc or its authorized dealers. Payment is made to Xybix Systems Inc**

**Xybix Systems Inc**

Name: Ken Carson  
Phone: (303) 683-5656  
Email: [kenc@xybix.com](mailto:kenc@xybix.com)

**Remit Payment To:**

Xybix Systems Inc  
8207 Southpark Cir  
Littleton, CO 80120  
Vendor Code: 354017-00

**Authorized Dealer:**

**Office Doctor Inc**

3207 Hinano St  
Honolulu, HI 96815  
Phone: (808) 735-3678

**Office Pavilion Contract Furnishers of  
Hawaii**

50 S Beretania St.  
Honolulu 96813  
Phone (808) 941-8299

**Royal Hawaiian Movers Inc.**

16-195 Williama St.  
Keaau HI 96749  
Phone: (808) 934-7411



# FREEDOM COMMUNICATION TECHNOLOGIES INC MASTER AGREEMENT NO. 00318

To view Freedom Communication Technologies Inc pricing and specifications, go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/freedom-communication-technologies/>

**For price quotes, contact Freedom Communication Technologies Inc or its authorized dealers. Payment is made to Freedom Communication Technologies Inc**

**Freedom Communication Technologies Inc**

Name: Ed Mick  
Phone: (903) 985-8238  
Email: [ed.mick@astronics.com](mailto:ed.mick@astronics.com)

**Remit Payment To:**

Freedom Communication  
Technologies Inc  
2002 Synergy Blvd., Ste 200  
Kilgore, TX 75662  
Vendor Code: 360657-00

**Authorized Dealer**

The Sales Group  
Dana Hanford, Principal  
(206) 660-7147  
[dana@thesalesgroup.com](mailto:dana@thesalesgroup.com)

  
**ICOM AMERICA INC**  
**MASTER AGREEMENT NO. 00318**

To view Icom America pricing and specifications, go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/icom-america/>

**For price quotes, contact Government Customer Service at Icom America Inc. Payment is made to Icom America Inc.**

Phone: (800) 306-1403  
Fax: (425) 450-6063  
Email: [govsales@icomamerica.com](mailto:govsales@icomamerica.com)

**Territory Sales Manager**

Name: Tim Thometz  
Cell: (425) 553-8824  
Phone: (425) 586-6347  
Email: [TimT@icomamerica.com](mailto:TimT@icomamerica.com)

**Contract Administration**

Name: Kristina Pickering  
Phone: (425) 450-6092  
Email: [SalesContracts@IcomAmerica.com](mailto:SalesContracts@IcomAmerica.com)

**Icom America Inc.**

Name: Scott Latta  
Phone: (425) 450-6047  
Email: [Credit@IcomAmerica.com](mailto:Credit@IcomAmerica.com)

**Remit Payment To:**

Icom America Inc  
PO Box 51406  
Los Angeles, CA 90051-5406  
Vendor Code: 352397-00



# INTERTALK CRITICAL INFORMATION SYSTEMS INC

## MASTER AGREEMENT NO. 00318

To view InterTalk Critical Information Systems Inc pricing and specifications, go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/intertalk-critical-information-systems/>

**For price quotes, contact InterTalk Critical Information Systems Inc. Payment is made to InterTalk Critical Information Systems Inc.**

InterTalk Critical Information Systems Inc  
Name: Jeff Kelly  
Phone: 1-833-554-2855  
Email: [sales@intertalksystems.com](mailto:sales@intertalksystems.com) or  
[jkelly@intertalksystems.com](mailto:jkelly@intertalksystems.com)

**Remit Payment To:**  
InterTalk Critical Information Systems  
Attn: Jennifer Oldham  
371 Cutler Ave  
Dartmouth, Nova Scotia B3B 0J5  
Canada  
Vendor Code: 361158-00

# JVCKENWOOD

"Use of the JVCKENWOOD USA Logo is only permitted to be utilized for the reasoning provided and that the State of Hawaii is not permitted to utilize this for any other purposes, such as marketing efforts. This logo is protected and only for JVCK internal use with minimal exceptions."

## JVCKENWOOD USA CORPORATION MASTER AGREEMENT NO. 00318

To view JVCKenwood USA Corporation pricing and specifications, go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/jvc-kenwood-usa-corporation/>

**For price quotes, contact JVCKenwood USA Corporation or its authorized dealers. Payment is made to JVCKenwood USA Corporation or its authorized dealers.**

### **JVCKenwood USA Corporation**

Name: April Peterson  
Phone: (310) 761-8213  
Email: [apeterson@us.jvckenwood.com](mailto:apeterson@us.jvckenwood.com)

### **Remit Payment To:**

JVCKenwood USA Corporation  
PO Box 22745  
Long Beach, CA 90801-5745  
Vendor Code: 360701-00

### **Authorized Dealer:**

#### **Avitech LLC**

1206 Punua Way  
Kailua, HI 96734  
Vendor Code: 331737-00  
Phone: (808) 593-7600

#### **CQ Communications Inc**

1111 Dillingham Blvd, Ste E7  
Honolulu, HI 96817  
Vendor Code: 257659-00  
Phone: (808) 841-9696

#### **Harmer Radio and Electronics Inc.**

300 Hoohana Street  
Kahului, HI 96732-2465  
Vendor Code: 230555-00  
Phone: (808) 877-8082

#### **Starcomm Wireless Inc**

PO Box 2228  
Aiea, HI 96701  
Vendor Code: 323866-01  
Phone: (808) 845-7827



**L3HARRIS™**

**L3HARRIS TECHNOLOGIES, INC.  
MASTER AGREEMENT NO. 00318**

To view L3Harris Technologies Inc pricing and specifications, go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/l3harris-technologies-inc/>

**For price quotes, contact L3Harris Technologies Inc or its authorized dealers.  
Payment is made to L3Harris Technologies Inc.**

**L3Harris Technologies Inc**

Name: PSPC Customer Focus  
Phone: 1-800-368-3277 Opt. #  
Email: [PSPC\\_CustFocus@L3Harris.com](mailto:PSPC_CustFocus@L3Harris.com)

**Remit Payment To:**

L3Harris Technologies Inc  
PO Box 419436  
Boston, MA 02241-9436  
Vendor Code: 356704-01

**Authorized Dealer:**

**Harmer Radio and Electronics, Inc.**  
310-9 Alamaha St  
Kahului, HI 96732  
Contact: Mark Harmer  
Phone: (808) 877-8082  
Fax (808) 877-8084  
Email: [Mark@harmercommunications.com](mailto:Mark@harmercommunications.com);  
[bonnie@harmercommunications.com](mailto:bonnie@harmercommunications.com)



**MICROWAVE NETWORKS, INC.  
MASTER AGREEMENT NO. 00318**

To view Microwave Networks pricing and specifications, go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/microwave-networks/>

**For price quotes, contact Microwave Networks, Inc. Payment is made to Microwave Networks, Inc.**

**Microwave Networks, Inc.**

Name: Itai Farchi  
Phone: (281) 263-6769  
Email: [ItaiF@microwavenetworks.com](mailto:ItaiF@microwavenetworks.com)

**Remit Payment To:**

Microwave Networks Inc  
PO Box 11600  
Newark, NJ 07101-5800  
Vendor Code: 359787-00





**MOTOROLA SOLUTIONS**

**MOTOROLA SOLUTIONS, INC.  
MASTER AGREEMENT NO. 00318**

To view Motorola Solutions, Inc. pricing and specifications, go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/motorola-solutions/>

**For price quotes, contact Motorola Solutions Inc. Payment is made to Motorola Solutions Inc.**

**Motorola Solutions Inc.**

Name: Nicole Jackson

Phone: (847) 420-8989

Email: [nicole.jackson@motorolasolutions.com](mailto:nicole.jackson@motorolasolutions.com)

**Remit Payment To:**

Motorola Solutions, Inc.

13104 Collections Center

Drive

Chicago, IL 60693

Vendor Code: 319747-03



# NOKIA OF AMERICA CORPORATION

## MASTER AGREEMENT NO. 00318

To view Nokia of America Corporation pricing and specifications, go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/nokia-of-america-corporation/>

**For price quotes, contact Nokia of America Corporation or Banyan Networks.**  
**Payment is made to Nokia of America Corporation or Banyan Networks.**

**Nokia of America Corporation**

Name: Desiree Obleton  
Phone: (214) 713-4226  
Email: [desiree.obleton@nokia.com](mailto:desiree.obleton@nokia.com)

**Remit Payment To:**

Nokia of America Corporation  
PO Box 911476  
Accounts Receivable  
Dallas, TX 75391-1476  
Vendor Code: 360624-00

**Pacific Network Group, LLC dba**  
**Banyan Networks**

Name: Dave Swirsky  
Phone: (808) 256-7638  
Email: [dswirsky@banyannetworks.com](mailto:dswirsky@banyannetworks.com)

**Remit Payment To:**

1150 N Nimitz Hwy Unit 6  
Honolulu, HI 96817  
Vendor Code: 363184-00



# POWER PRODUCTS UNLIMITED, LLC. MASTER AGREEMENT NO. 00318

To view Power Products Unlimited, Inc. pricing and specifications, go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/power-products-unlimited/>

**For price quotes, contact Power Products Unlimited, LLC. Payment is made to Power Products Unlimited, LLC.**

**Power Products Unlimited, LLC.**

Name: Diane Morreale  
Phone: (678) 292-2043  
Fax: (770) 569-1844  
Email: [diane@powerproducts.com](mailto:diane@powerproducts.com)

**Remit Payment To:**

Power Products Unlimited, LLC.  
2170 Brandon Trail  
Alpharetta, GA 30004  
Vendor Code: 342646-00



# PYRAMID DESIGN AND MANUFACTURING INC DBA PYRAMID COMMUNICATIONS MASTER AGREEMENT NO. 00318

To view Pyramid Communications pricing go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/pyramid-communications/>

**For price quotes, contact Pyramid Communications. Payment is made to Pyramid Communications.**

**Pyramid Communications**

Contact: Chris Carbajal  
Phone: (714) 901-5462  
Fax: (714) 901-5472  
Email: [Chris@pyramidcomm.com](mailto:Chris@pyramidcomm.com)

**Remit Payment To:**

Pyramid Communications  
37 Shield  
Irvine, CA 92618  
Vendor Code: 359659-00



**SABRE COMMUNICATIONS  
CORPORATION  
MASTER AGREEMENT NO. 00318**

To view Sabre Communications Corporation pricing and specifications, go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/sabre-communications-corporation/>

**For price quotes, contact Sabre Communications Corporation. Payment is made to Sabre Communications Corporation.**

**Sabre Communications Corporation**

Name: Ray Vernon

Phone: (443) 282-8671

Email: [vernon@sabreindustries.com](mailto:vernon@sabreindustries.com)

**Remit Payment To:**

Sabre Communications Corporation

P.O. Box 658

Sioux City, IA 51102

Vendor Code: 359823-00

Attn: Bonnie Fiscus

Email: [bifiscus@sabreindustries.com](mailto:bifiscus@sabreindustries.com)



siae microelettronica

# **SIAE MICROELETTRONICA INC**

## **MASTER AGREEMENT NO. 00318**

To view SIAE Microelettronica Inc pricing go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/siae-microelettronica/>

**For price quotes, contact SIAE Microelettronica Inc. Payment is made to SIAE Microelettronica Inc.**

**Pyramid Communications**

Contact: Randy Montoya

Phone: (425) 273-0440

Email: [Randy.Montoya@siaemic.com](mailto:Randy.Montoya@siaemic.com)

**Remit Payment To:**

SIAE Microelettronica Inc

C/O EFPR Solutions

100 S Clinton Ave STE 1500

Rochester, NY 14604

Vendor Code: 359701-00



# TAIT NORTH AMERICA INC

## MASTER AGREEMENT NO. 00318

To view Tait North America Inc pricing and specifications, go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/tait-north-america/>

**For price quotes, contact Tait North America Inc. Payment is made to Tait North America Inc.**

**Tait North America Inc**

Name: Walter Bolil

Phone: (281) 703-0480

Email: [walter.bolil@tairadio.com](mailto:walter.bolil@tairadio.com)

**Remit Payment To:**

Tait North America Inc

15354 Park Row

Houston, TX 77084

Vendor Code: 360729-00

watsonconsoles

**WATSON FURNITURE GROUP INC  
MASTER AGREEMENT NO. 00318**

To view Watson Furniture Group Inc pricing and specifications, go to:

<https://www.naspovaluepoint.org/portfolio/public-safety-communications-products-services-and-solutions/watson-furniture-group/>

**For price quotes, contact Watson Furniture Group Inc. Payment is made to Watson Furniture Group Inc.**

**Watson Furniture Group Inc**

Name: Quint Andrae  
Phone: (253) 348-1887  
Email: [gandrae@watsonfg.com](mailto:gandrae@watsonfg.com)

**Remit Payment To:**

Watson Furniture Group Inc  
26246 Twelve Trees Lane  
Poulsbo, WA 98370  
Vendor Code: 360894-00