

STATE OF HAWAII
STATE PROCUREMENT OFFICE

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March 1, 2024

TO:	Executive Departments/Agencies	City and County of Honolulu
	Department of Education	Honolulu City Council
	School Facilities Authority	Honolulu Board of Water Supply
	Hawaii Health Systems Corporation	Honolulu Authority for Rapid Transportation
	Office of Hawaiian Affairs	County of Hawaii
	University of Hawaii	Hawaii County Council
	Public Charter School Commission and Schools	County of Hawaii-Department of Water Supply
	House of Representatives	County of Maui
	Senate	Maui County Council
	Judiciary	County of Maui-Department of Water Supply
		County of Kauai
		Kauai County Council
		County of Kauai – Department of Water

FROM: Bonnie Kahakui, Acting Administrator *Bonnie A Kahakui*

SUBJECT: Change No. 5
SPO Vendor List Contract No. 24-03
**NASPO VALUEPOINT COMPUTER EQUIPMENT (DESKTOPS, LAPTOPS, TABLETS,
SERVERS, STORAGE, INCLUDING RELATED PERIPHERALS & SERVICES)**
RFP 29720
Expires: June 30, 2025

The following changes are made to the vendor list contract:

1. Durabook Americas Inc is added to the vendor list as an authorized contractor.
2. Add Y&S, CDWG and Technology Integration Group as authorized reseller for Lenovo (United States) Inc and Lenovo Global Technology (United States) Inc.
3. The Uniform Request for Quotes is updated.
4. The award summary is updated on page 14.
5. Emergency Purchase is updated on page 7.
6. The pCard language is updated on page 6.

The current vendor list contract incorporating Change No. 5 is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

If you have any questions, please contact Matthew Chow at (808) 586-0577 or matthew.m.chow@hawaii.gov.

TABLE OF CONTENTS

Information on NASPO ValuePoint	3
Participating Jurisdictions.....	4
Points of Contact.....	4-5
Non-Profit Organizations	5
Contractors, Vendor Codes, Compliance, pCard, Purchase Orders	6
Payments, Lease Agreements	6
GET, SPO-012, Emergency Purchase	7
Definitions	8-10
Product Restrictions	11
Product Bands.....	12
Configuration Limits, Inspections and Acceptance, System Failure or Damage	13
Award Summary.....	14
Agency Instructions.....	15-16
Contractor Information	
Dell Marketing L.P.	18
Durabook Americas Inc	19
Hewlett Packard Enterprise	20
HP Inc.....	21
J.C. Technology Inc dba Ace Computers	22
Lenovo (United States) Inc	23
Lenovo Global Technology (United States) Inc	24
New Tech Solutions Inc.....	25
Panasonic Connect North America.....	26
Pure Storage Inc.....	27
Transource Services Corp	28

**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

SPO Vendor List Contract No. 24-03
Replaces SPO Price List Contract No. 15-05
Includes Change No. 5
Effective: 03/01/2024

THIS SPO PRICE/VENDOR LIST CONTRACT IS FOR AUTHORIZED BUSINESS ONLY

**NASPO VALUEPOINT
COMPUTER EQUIPMENT (DESKTOPS,
LAPTOPS, TABLETS, SERVERS, STORAGE,
INCLUDING RELATED PERIPHERALS &
SERVICES)
(RFP 29720)
October 5, 2023 to June 30, 2025**

INFORMATION ON NASPO VALUEPOINT

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Minnesota is the current lead agency and contract administrator for the NASPO ValuePoint Computer Equipment (Desktops, Laptops, Tablets, Servers, Storage, including Related Peripherals & Services) contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization and contracts were awarded to fourteen (14) qualified Contractors.

The contract provides three product bands for: Band 1: Personal Computing Devices – Windows Operating Systems: Desktops, Laptops, and Tablets; Band 2 Personal Computing Devices – Non-Windows Operating System: Desktops, Laptops and Tablets; and Band 3: Servers and Storage.

For additional information on this contract, visit the NASPO ValuePoint website at <https://www.naspovaluepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/>.



PARTICIPATING JURISDICTIONS listed below have signed a cooperative agreement with the SPO and are authorized to utilize this vendor list contract.

Executive Departments/Agencies	City and County of Honolulu (C&C Honolulu)
Department of Education (DOE)	Honolulu City Council
School Facilities Authority (SFA)	Honolulu Board of Water Supply
Hawaii Health Systems Corporation (HHSC)	Honolulu Authority for Rapid Transportation (HART)
Office of Hawaiian Affairs (OHA)	County of Hawaii
University of Hawaii (UH)	Hawaii County Council
Public Charter School Commission and Schools	County of Hawaii – Department of Water Supply
House of Representatives (House)	County of Maui
Senate	Maui County Council
Judiciary	County of Maui – Department of Water Supply
	County of Kauai
	Kauai County Council
	County of Kauai – Department of Water

The participating jurisdictions are not required but may purchase from this vendor list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D, and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

POINT OF CONTACT. Questions regarding the products listed, ordering, pricing and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Telephone	FAX	E-mail
Executive	Matthew Chow	586-0577	586-0570	matthew.m.chow@hawaii.gov
DOE	Procurement Staff	675-0130	675-0133	G-OFS-DOE-Procurement@k12.hi.us
SFA	Gaudencia "Cindy" Watarida	430-5531	n/a	cindy.watarida@k12.hi.us
HHSC	Nancy Delima	359-0994	n/a	ndelima@hhsc.org
OHA	Christopher Stanley	594-1833	594-1865	chriss@oha.org
UH	Karlee Hisashima	956-8687	956-2093	karlee@hawaii.edu
Public Charter School Commission and Schools	Danny Vasconcellos	586-3775	586-3776	danny.vasconcellos@spcsc.hawaii.gov
House	Brian Takeshita	586-6423	586-6401	takeshita@capitol.hawaii.gov
Senate	Carol Taniguchi	586-6720	586-6719	c.taniguchi@capitol.hawaii.gov

Jurisdiction	Name	Telephone	FAX	E-mail
Judiciary	Tritia Cruz	538-5805	538-5802	tritia.l.cruz@courts.hawaii.gov
Honolulu City and County (C&C)	Procurement Specialist	768-5535	768-3299	bfs purchasing@honolulu.gov
Honolulu City Council	Kendall Amazaki, Jr.	768-5084	n/a	kamazaki@honolulu.gov
Honolulu City Council	Nanette Saito	768-5085	768-5011	nsaito@honolulu.gov
Honolulu Board of Water Supply	Procurement Office	748-5071	n/a	fn_procurement@hbws.org
HART	Dean Matro	768-6246	n/a	dean.matro@honolulu.gov
County of Hawaii	Diane Nakagawa	961-8440	n/a	Diane.Nakagawa@hawaiicounty.gov
Hawaii County Council	Diane Nakagawa	961-8440	n/a	Diane.Nakagawa@hawaiicounty.gov
County of Hawaii - Department of Water Supply	Ka'iulani L. Matsumoto	961-8050 ext. 224	961-8657	kmatsumoto@hawaiidws.org
County of Maui	Jared Masuda	463-3816	n/a	jared.masuda@co.maui.hi.us
Maui County Council	Marlene Rebugio	270-7838	n/a	marlene.rebugio@mauicounty.us
County of Maui - Department of Water Supply	Kenneth L. Bissen	270-7684	270-7136	ken.bissen@co.maui.hi.us
County of Kauai	Ernest Barreira	241-4295	241-6297	ebarreira@kauai.gov
Kauai County Council	Codie Tabalba	241-4193	241-6349	ctabalba@kauai.gov
County of Kauai - Department of Water	Christine Erorita	245-5409	245-5813	cerorita@kauaiwater.org

USE OF PRICE & VENDOR LIST CONTRACTS BY NONPROFIT ORGANIZATIONS. Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price & vendor lists contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wishes to purchase from a SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor, i.e., participation must be mutually agreed upon. A Contractor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a SPO price or vendor list Contractor(s).

CONTRACTORS. The authorized contractors are listed in this vendor list contract. They have signed a Master Agreement with the State of Minnesota and a Participating Addendum with the Hawaii State Procurement Office.

<u>Contractor:</u>	<u>Master Agreement Number:</u>
Dell Marketing L.P.	23026
Durabook Americas Inc	23005
Hewlett Packard Enterprise	23008
HP Inc	23011
J.C. Technology Inc dba Ace Computers	23001
Lenovo (United States) Inc	23013
Lenovo Global Technology (United States) Inc	23014
New Tech Solutions Inc	23017
Panasonic Connect North America, Division of Panasonic Corporation of North America	23019
Pure Storage Inc	23020
Transource Services Corp	23022

VENDOR CODES for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

COMPLIANCE PURSUANT TO HRS §103D-310(c). Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Vendor List Contract No. 24-03. *No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.*

PURCHASING CARD (pCard). The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive department/agencies, excluding the DOE, SFA, HHSC, OHA, and UH, for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

Note: Vendors may impose a transaction fee, not to exceed 4%, for pCard transactions.

PURCHASE ORDERS may be issued for purchases of \$2,500 or more and for vendors who either do not accept the pCard, or set minimum order requirements before accepting the pCard.

SPO PL CONTRACT NO. 24-03 & applicable NASPO VALUEPOINT MASTER AGREEMENT NUMBER shall be typed on purchase orders issued against this vendor list contract. For pCard purchases, the SPO Vendor List Contract No. 24-03 and the applicable NASPO ValuePoint Master Agreement Number shall be notated on the appropriate transaction document.

PAYMENTS are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

LEASE AGREEMENTS are not allowed under this contract.

STATE GENERAL EXCISE TAX (GET) AND COUNTY SURCHARGE shall not exceed the following rates if seller elects to pass on the charges to its customers.

COUNTY	COUNTY SURCHARGE TAX RATE	STATE GET	MAX PASS-ON TAX RATE	EXPIRATION DATE OF SURCHARGE TAX RATE
C&C OF HONOLULU	0.50%	4.0%	4.7120%	12/31/2030
HAWAII	0.50%	4.0%	4.7120%	12/31/2030
COUNTY OF MAUI (including Molokai and Lanai)	0.50%	4.0%	4.7120%	12/31/2030
KAUAI	0.50%	4.0%	4.7120%	12/31/2030

The GET or use tax and county surcharge may be added to the invoice as a separate line item and shall not exceed the current max pass-on tax rate(s) for each island.

County surcharges on state general excise (GE) tax or Use tax may be visibly passed on but is not required. For more information on county surcharges and the max pass-on tax rate, please visit the Department of Taxation's website at <http://tax.hawaii.gov/geninfo/countysurcharge>.

COMPLIANCE PURSUANT TO HRS §103-53. All state and county contracting officers or agents shall withhold final payment of a contract until the receipt of tax clearances from the director of taxation and the Internal Revenue Service. This section does not apply to contracts of less than \$25,000.

VENDOR AND PRODUCT EVALUATION form, SPO-012, for the purpose of addressing concerns on this vendor list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

EMERGENCY PURCHASE. The FEMA special provisions have been added to the contract to allow departments/agencies to make purchases during a declared disaster and seek FEMA reimbursement during a declared emergency. For more information, please visit: <https://spo.hawaii.gov/for-state-county-personnel/disaster-preparedness-procurement/fema-reimbursement/>

The following Contractors have agreed to the FEMA special provisions:

- Dell Marketing L.P.
- HP Inc.
- Lenovo Global Technology (United States) Inc
- Transource Services Corp
- Durabook Americas Inc
- J.C. Technology Inc dba Ace Computers
- New Technology Solutions Inc
- Hewlett Packard Enterprise
- Lenovo (United States) Inc
- Pure Storage Inc

DEFINITIONS

- **Accessory** means a product that enhances the user experience but does not extend the functionality of the computer (e.g. mouse pad or monitor stand). For the purposes of this contract, accessories are considered peripherals.
- **_____ as a Service** (_aaS) refers to any good provided in a subscription-based model that is defined in the industry as “_____ as a Service”. Examples are “Software as a Service”, “Infrastructure as a Service”, and “Storage as a Service”, and shall follow the NIST definitions of those services. _____ as a Service are permitted only when they meet the restrictions found in Section Product Restrictions - Cloud Services.
- **Band** means a category of products. There are three product bands which may be awarded through this contract. Each product band includes related peripherals and services.
- **Configuration** means the combination of hardware and software components that make up the total functioning system.
- **Desktop** means a personal computer intended for regular use at a single location. A desktop computer typically comes in several units connected together during installation: (1) the processor, 2) display monitor, and 3) input devices usually a keyboard and a mouse. Desktops, including desktop virtualization endpoints such as zero and thin clients, are included in Bands 1 and 2 of this contract.
- **Embedded Software** means one or more software applications which permanently reside on a computing device.
- **Energy Star®** is a voluntary energy efficiency program sponsored by the U.S. Environmental Protection Agency. The Energy Star program makes it easy to identify energy efficient computers by labeling products that deliver the same or better performance as comparable models while using less energy and saving money. For additional information on the Energy Star program, including product specifications and a list of qualifying products, visit the Energy Star website at <http://www.energystar.gov>.
- **EPEAT** is a type-1 ecolabel for identifying and purchasing sustainable IT products. EPEAT-registered products must meet sustainability criteria detailed in voluntary consensus-based standards that are free and publicly available on the Green Electronics Council’s website at www.greenelectronicscouncil.org. Products are classified as Bronze, Silver, or Gold based on meeting criteria that address the life cycle of the products. Product life cycle includes material extraction, hazardous substance reduction, end-of-life management, packaging, and corporate sustainability. Only products listed as Active in the online EPEAT Registry are considered to meet the EPEAT criteria.
- **FOB Destination** means that shipping charges are included in the price of the item and the shipped item becomes the legal property and responsibility of the receiver when it reaches its destination unless there is acceptance testing required.
- **FOB Inside Delivery** means that shipping charges are included in the price of the item, and that the shipped item becomes the legal property and responsibility of the receiver when it reaches the inside delivery point, which is beyond the front door or loading dock. FOB Inside Delivery is a special shipping arrangement that may include additional fees

payable by the Purchasing Entity. FOB Inside Delivery must be annotated on the Purchasing Entity ordering document.

- **Laptop** means a personal computer for mobile use. A laptop includes a display, keyboard, point device such as a touchpad, and speakers in a single unit. A laptop can be used away from an outlet using a rechargeable battery. Laptops include notebooks, ultrabooks, netbooks, Zero and thin client devices, and computers with mobile operating systems. Laptops are included in Bands 1 and 2 of this contract.
- **Middleware** means the software “glue” that helps programs and databases (which may be on different computers) work together. The most basic function of middleware is to enable communication between different pieces of software.
- **Peripherals** means any hardware product that can be attached to, added within, or networked with personal computers, servers, or storage. Peripherals extend the functionality of a computer without modifying the core components of the system.
- **Per Transaction Multiple Unit Discount** means a contractual volume discount based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Participating Entity or multiple entities conducting a cooperative purchase.
- **Premium Savings Package(s) (PSP)** are deeply discounted standard configurations available to Purchasing Entities using the Master Agreement. NASPO ValuePoint reserves the right to expand and modify the PSP throughout the life of the contract.
- **Product** means any equipment, software (including embedded software), documentation, service, or other deliverable supplied or created by the Contractor pursuant to this Master Agreement. The term Products, supplies and services, and products and services are used interchangeably in these terms and conditions.
- **Ruggedized** means equipment specifically designed to operate reliably in harsh usage environments and conditions, such as strong vibrations, extreme temperatures, and wet or dusty conditions. Ruggedized equipment may be proposed under the band that most closely fits the equipment being proposed.
- **Server** means computer hardware dedicated to run one or more services or applications (as a host) to serve the needs of the users of other computers on a network. Servers may be either physical or virtual. Servers, including server appliances, are included in Band 3 of this contract. Server appliances have their hardware and software preconfigured by the manufacturer and include embedded networking components such as those found in blade chassis systems.
- **Services** are broadly classified as installation or de-installation, maintenance, support, training, migration, and optimization of products offered or supplied under the Master Agreement. These classifications of services may include, but are not limited to: warranty services, maintenance, installation, de-installation, factory integration (software or hardware components), asset management, recycling or disposal, training and certification, pre-implementation design, disaster recovery planning and support, service desk or helpdesk, imaging, and any other directly related technical support service required for the effective operation of a product offered or supplied. Contractors may offer limited professional services related ONLY to the equipment and configuration of the equipment purchased through the resulting contracts.

- **Software** means, for the purposes of this contract, commercial operating off the shelf machine-readable object code instructions including microcode, firmware, and operating system software that meet the restrictions specified in Section Product Restrictions – Software. “Software” applies to all parts of software and documentation, including new releases, updates, and modifications of software.
- **Storage** means hardware or a virtual appliance with the ability to store large amounts of data. Storage, including SAN switching necessary for the proper functioning of storage equipment, is included in Band 3 of this contract.
- **Storage Area Network (SAN)** is a high-speed special-purpose network (or subnetwork) that interconnects different kinds of data storage devices with associated data servers on behalf of a larger network of users.
- **Tablet** means a mobile computer that provides a touchscreen that acts as the primary means of control. Tablets, including notebooks, ultrabooks, and netbooks with touchscreen capabilities, are included in Bands 1 and 2 of this contract.
- **Takeback Program** means the Contractor’s process for accepting the return of equipment or other products at the end of the product’s life.
- **Thin Client** is a lightweight computer that has been optimized for establishing a remote connection with a server-based computing environment.
- **Third Party Product** is a good sold by the Contractor that is manufactured by another company. Third Party Products are intended to enhance or supplement a Contractor’s own product line.
- **Wide Area Network (WAN)** is a data network that serves users across a broad geographic area and often uses transmission devices provided by common carriers.

PRODUCT RESTRICTIONS

A. Software

1. Software is restricted to operating systems and commercial off-the-shelf (COTS) software and is subject to equipment configuration limits.
2. Any software purchased must be related to the procurement of equipment.
3. Software must be pre-loaded or provided as an electronic link with the initial purchase of equipment, except as set forth in Section 4, below.
4. Software such as middleware which is not always installed on the equipment, but is related to storage and server equipment (Band 3) purchased, is allowed and may be procured after the initial purchase of equipment.

B. General Services

1. Services must be related to the procurement of equipment.
2. Wireless phone and internet service is not allowed.
3. Managed Print Services are not allowed.

C. Cloud Services

1. Cloud Services are restricted to Services that function as operating systems and software needed to support or configure hardware purchased under the scope of the contract and is subject to equipment configuration limits.
2. Any Cloud Service purchased must be related to the procurement of equipment.

D. Third Party Products

1. Third Party Products can be offered only in the Bands they have been awarded. All Third-Party Products must meet the definition(s) of the Band(s) in which they are being offered.
2. Products manufactured by another Contractor holding a Minnesota NASPO ValuePoint Master Agreement for Computer Equipment cannot be offered unless approved by the Lead State.

E. Additional Product/Services

1. Hardware and software required to solely support wide area network (WAN) operation and management are not allowed.
2. Cellular Phone Equipment is not allowed.
3. EPEAT Bronze requirement may be waived, by the purchasing entity. EPEAT Bronze requirement does not currently apply to storage.

PRODUCT BANDS

- **Band 1: Personal Computing Devices – Windows Operating Systems: Desktops, Laptops, Tablets.** Desktop, laptop, and tablet are all defined in Section 2.B.2, “Definitions”. Only products utilizing Windows operating systems for these devices are allowed. Zero clients, thin clients, all-in-ones, workstations, notebooks, and mobile thin clients are included in this Band. Ruggedized equipment may also be included in the Product and Service schedule for this Band. Responders do not need to manufacture all three types of devices to be considered for an award.
- **Band 2: Personal Computing Devices – Non-Windows Operating Systems: Desktops, Laptops, Tablets.** Desktop, laptop, and tablet are all defined in Section 2.B.2, “Definitions”. Only products utilizing operating systems that are not Windows operating systems for these devices are allowed. Zero clients, thin clients, all-in-ones, workstations, notebooks, and mobile thin clients are included in this Band. Ruggedized equipment may also be included in the Product and Service schedule for this Band. Responders do not need to manufacture all three types of devices to be considered for an award.
- **Band 3: Servers and Storage.** A server is a physical or virtual computer dedicated to run one or more services or applications (as a host) to serve the needs of the users of other computers on a network. This band also includes server appliances. Server appliances have their hardware and software preconfigured by the manufacturer. It also includes embedded networking components such as those found in blade chassis systems. Storage is hardware or a virtual appliance with the ability to store large amounts of data. This band includes SAN switching necessary for the proper functioning of the storage environment. All operating systems for these devices are allowed. Ruggedized equipment may also be included in the Product and Service Schedule for this band. Responders do not need to manufacture both types of devices to be considered for an award.

CONFIGURATION LIMITS

Proposed product configurations provided by Contractor under the terms of the Master Agreement may not exceed the dollar amounts set forth below ("Configuration Limits").

The dollar limits identified below are based on a SINGLE computer/system configuration. This is NOT a restriction on the purchase of multiple configurations (e.g., an entity could purchase 10 laptops at \$15,000 each, for a total purchase price of \$150,000). Each configuration includes the combined total of hardware and software components that make up the total functioning system (e.g., a purchase of a laptop in Band 1 with a hardware cost of \$12,000 per unit and software at a cost of \$5,000 per unit would exceed the \$15,000 per configuration limit, and not be allowed).

Item	Configuration Limit
Band 1	\$15,000
Band 2	\$15,000
Band 3	\$1,000,000
Peripherals	\$10,000

INSPECTION AND ACCEPTANCE

If any services do not conform to contract requirements, the Purchasing Entity may require the Contractor to perform the services again in conformity with contract requirements, at no increase in Order amount. When defects cannot be corrected by re-performance, the Purchasing Entity may require the Contractor to take necessary action to ensure that future performance conforms to contract requirements; and reduce the contract price to reflect the reduced value of services performed.

The warranty period shall begin upon Acceptance. The Purchasing Entity will make every effort to notify the Contractor, within thirty (30) calendar days following delivery, of non-acceptance of a Product or completion of Service. In the event that the Contractor has not been notified within 30 calendar days from delivery of Product or completion of Service, the Product and Services will be deemed accepted on the 31st day after delivery of Product or completion of Services. This clause shall not be applicable, if acceptance testing and corresponding terms have been mutually agreed to by both parties in writing.

SYSTEM FAILURE OR DAMAGE

In the event of system failure or damage caused by the Contractor or its Product, the Contractor shall use reasonable efforts to restore or assist in restoring the system to operational capacity. The Contractor shall be responsible under this provision to the extent a 'system' is defined at the time of the Order; otherwise the rights of the Purchasing Entity shall be governed by the Warranty.

AWARD SUMMARY

OFFEROR	BAND 1	BAND 2	BAND 3
Dell Marketing L.P.	✓	✓	✓
Durabook Americas Inc	✓		
Hewlett Packard Enterprise			✓
HP Inc.	✓	✓	
J.C. Technology Inc dba Ace Computers	✓	✓	✓
Lenovo (United States) Inc	✓	✓	
Lenovo Global Technology (United States) Inc			✓
New Tech Solutions, Inc.			✓
Panasonic Connect North America, Division of Panasonic Corporation of North America	✓	✓	
Pure Storage Inc.			✓
Transource Services Corp	✓		✓

AGENCY INSTRUCTIONS – BAND 1, 2, 3 PERIPHERALS AND SERVICES

1. For Executive Jurisdiction Only. Requesting agency is required to contact their IT coordinator for assistance with procuring under this price list. For additional questions, contact OETS IT Governance staff via email at ets.itg@hawaii.gov.
2. Agency may utilize the Uniform Request for Quotes (https://spo.hawaii.gov/wp-content/uploads/2023/04/Vendor-List-24-03_Uniform-Request-for-Quotes-1.docx) or a similar form. At a minimum, the order shall include: the service description or supplies being delivered; the place and requested time of delivery; a billing address; the name, phone number, and address of the purchasing entity representative; the price per hour or other pricing elements consistent with the Master Agreement and the contractor's proposal; a ceiling amount of the order for services being ordered; a master agreement identifier; and statement of work, when applicable.
3. Quotes
 - a. For purchases under \$5,000:
 - i. Obtain a minimum of one (1) price quote from a manufacturer or authorized reseller.
 - ii. Form SPO-010 is optional.
 - iii. Award may be based on best value if best value criteria are identified in the Uniform Request for Quotes.
 - b. For purchases from \$5,000 to under \$100,000:
 - i. Obtain a price quote from two or more different contractors, or
 - ii. Select one contractor that lists two or more authorized resellers and obtain a minimum of two price quotes from the manufacturer and/or their authorized resellers.
 - iii. Complete Form SPO-010.
 - iv. Award may be based on best value if best value criteria are identified in the Uniform Request for Quotes.
 - c. For purchases from \$100,000 and above:
 - i. Obtain a price quote from three or more different contractors, or
 - ii. Select one contractor that lists three or more authorized resellers and obtain a minimum of three price quotes from the manufacturer and/or their authorized resellers.
 - iii. Complete Form SPO-010.
 - iv. Award may be based on best value if best value criteria are identified in the Uniform Request for Quotes.
4. Services
 - a. All services shall be indicated with the purchase order AND shall not conflict with Product Restrictions.
 - b. If applicable, Agency shall determine a ceiling amount of the order for services being ordered; The price per hour or other pricing elements consistent with the contractor's Master Agreement and proposal;
 - c. Agency shall include a Statement of Work for any Software-as-a-Service, Infrastructure-as-a-Service (IaaS) and Storage-as-a-Service.

5. Prior to making an award, Agency shall review the contractor's Exhibit E: Contractor Terms and Conditions.
6. Personnel conducting or participating in utilizing Vendor List Contract No. 24-03 is responsible to complete form SPO-010, Record of Procurement for purchases of \$5,000 or more. If unable to obtain the minimum number of price quotes, written justification is explained in Part C. If award is not made to the lowest bidder, written justification is explained in Part D. The approved Form SPO-010 is kept in the procurement/contract file.
7. **CONSIDERATION OF QUOTES.** Agencies shall consider all responsive and responsible quotes received. An award shall be made to the Contractor(s) offering the lowest price. If the lowest price does not meet the agencies specification requirement, the award may be made to the vendor(s) whose offer represents the best value to the agency. Best value means the most advantageous offer determined by evaluating and comparing all relevant criteria in addition to price so that the offer meeting the overall combination that best services the agency is selected. These criteria may include, in addition to others, the total cost of ownership, performance, history of the vendor, quality of goods, services, delivery and proposed technical performance.

CONTRACTOR INFORMATION



**DELL MARKETING L.P.
Master Agreement No. 23026**

NASPO URL: <https://www.naspo.valuepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/dell-marketing-lp/>

Learn more: <https://www.dell.com/en-us/lp/dt/naspo-computer?hve=learn+more>

Exhibit E applies to all orders.

For price quotes, contact Dell Marketing LP or Dell Marketing LP Authorized Resellers. Payments are made to Dell Marketing LP or to Dell Marketing Authorized Resellers.

Purchase Order Address and Remit To:

Dell Marketing L.P. c/o Dell USA L.P.
P.O. Box 910916
Pasadena, CA 91110-0916
Vendor Code: 231746-11

To Purchase on Premier:

Option 1: [Click Here](#) to use our online ordering system for immediate order processing.

Option 2: Premier Page Users

• [Click Here](#) to log-in

- Go to quotes: type in your quote number and version, view details, checkout, payment method PO.

Dell Marketing L.P. Sales Team:

Walter Eccles
Account Executive
(808) 222-1472
walter.eccles@dell.com

Mariah Whittet
Inside Account Manager
(512) 720-5871
mariah.whittet@dell.com

Mathew Chun
DCSE – Enterprise Engineer
808-351-9140
matthew.chun@dell.com

Other Dell Contacts:

Yolanda Williams,
Regional Sales Leader
925-303-7443
Yolanda_Williams@Dell.com

Ashley Salinas
Contract Program Manager - West
512-542-1237
A.Salinas@Dell.com

ProSupport: 1-866-362-5350
ProSupport Plus: 866-516-3115
www.dell.com/support

Dell Authorized Contract Resellers:

CDW Government
75 Remittance Drive #1515
Chicago, IL 60675-1515
Vendor Code: 261475-00
Luke Anderson
(847) 419-7416
lukeand@cdw.com

DK Tech Solutions LLC
3340 Pacific Heights Rd
Honolulu, HI 96813-1008
Vendor Code: 364964-00
Jeff Kakinami
Phone: (808) 392-0557
NASPO@dktechsolutions.com

GovConnection Inc
2275 Research Blvd, Ste 360
Rockville, MD 20850-3268
Vendor Code: 367289-00
Jason Krage
Phone: (800) 800-0019 x75528
jason.krage@connection.com

PC Specialist Inc dba Technology Integration Group (TIG)
PO Box 103184
Pasadena, CA 91189-3184
Vendor Code: 255997-03
Mary Manalo
Phone: (808) 524-6652 ext 1560
mary.manalo@tig.com

vCORE Technology Partners LLC
1355 N. Scottsdale Road, Ste 140
Scottsdale, AZ 85257-3552
Vendor Code: 347724-00
Maurice Nowell
(714) 287-9194
maurice.nowell@ahead.com

World Wide Technology, LLC
PO Box 957653
Saint Louis, MO 63195-7653
Vendor Code: 319625-00
Carol Harting
(314) 995-6103:
hawaii.naspo@wwt.com

Mr. Copy, Inc. dba Xerox Hawaii
700 Bishop Street, Suite 1200
Honolulu, HI, 96813
Vendor Code: 365873-00
Deanna Lum
(808) 543-6250
xeroxhawaii.sales@xerox.com

ZR Systems Group LLC
Dept LA 25205
Pasadena, CA 91185-5205
Vendor Code: 321927-00
Ricky Zheng
Phone: (808) 369-1051:
sales@zrsystems.com



DURABOOK AMERICAS INC

Master Agreement No. 23005

NASPO URL: <https://www.naspovaluepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/durabook/>

Durabook Americas Inc Sale Contact
Sasha Wang
Phone: (510) 492-0827
Email: sasha_wang@durabook.com

Remittance Address
Durabook Americas Inc
48329 Fremont Blvd.
Fremont, CA 94538
Vendor Code: 368437-00

To view products:
<https://www.durabook.com/us/>



Hewlett Packard Enterprise

HEWLETT PACKARD ENTERPRISE

Master Agreement No. 23008

NASPO URL: <https://www.naspoaluepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/hewlett-packard-enterprise/>

Hewlett Packard Enterprise Sales
Nancy Schwarz
Phone: (480) 636-0267
Email: nancy.schwarz@hpe.com

Remittance Address:
Hewlett Packard Enterprise Company
33153 Collections Center Drive
Chicago, IL 60693-3153
Vendor Code: 336881-00

For price quotes, contact Nancy Schwarz at Hewlett Packard Enterprise or its authorized resellers.
Payments are made to Hewlett Packard Enterprise or its authorized resellers.

Authorized Resellers

CDW Government

75 Remittance Drive #1515
Chicago, IL 60675-1515
Vendor Code: 261475-00
Luke Anderson
Phone: (847) 419-7416
Email: lukeand@cdwg.com

Mainline Information Systems Inc

PO Box 11407, Dept #1659
Birmingham, AL 35246-1659
Vendor Code: 324141-01
Dave Johnson
Phone: (978) 985-2719
Email: Dave.johnson@mainline.com

Pacxa

Attn: DSD Lockbox
PO Box 1120
Honolulu, HI 96807-1120
Vendor Code: 220122-03
Bret Peavy
Phone: (808) 791-5957
Email: bret.peavy@pacxa.com

PC Specialist Inc dba Technology Integration Group

PO Box 103184
Pasadena, CA 91189-3184
Vendor Code: 255997-03
Mary Manalo
Phone: (808) 524-6652 x 1560
Email: mary.manalo@convergetp.com

SHI International Corp

PO Box 952121
Dallas, TX 95395-2121
Vendor Code: 319284-00
Pete Kim
Phone: (808) 354-1712
Email: Pete_Kim@SHI.com

World Wide Technology LLC

PO Box 957653
Saint Louis, MO 63195
Vendor Code: 354739-00
Hawaii NASPO
Phone: (808) 599-7034
Email: hawaii.naspo@wwt.com

HP INC

Master Agreement No. 23011

NASPO URL: <https://www.naspovaluepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/hp-inc/>

For price quotes, contact HP Inc. or Authorized Resellers. If the Purchase Order is made out to HP Inc. Payments are made to HP Inc. or if the Purchase Order is made out to an Authorized Reseller, the payment is made to that authorized reseller.

HP Website: www.hp.com/buy/naspovppc5

Inside Account Manager

Lila Castellano
Phone: (505) 415- 7264
Email: lila.castellano@hp.com

Field Account Manager

Kristen Chaney
Phone: (310) 893-9827
Email: Kristen.I.chaney@hp.com

Customer Support HP Inc.

(800) 727-2472

HP Business Tech Support

(800) 334-5144 - (24/7)

HP Elite Support

(866) 625-1175- (24/7)

HP Order Address

Attn: Public Sector Sales
3800 Quick Hill Road, Bldg 2, Suite 100
Austin, TX 78728

HP Remittance Address:

HP Inc.
P.O. Box 742881
Los Angeles, CA 90074-2881
Vendor Code: 337995-00

Email Orders to:

psorderprocessing@hp.com

Authorized Resellers

CDW Government

75 Remittance Drive, Suite 1515
Chicago, IL 60675-1515
Vendor Code: 261475-00
Attn: Nelson Narciso
Phone: (312) 547-3387
Email: nelsnar@cdw.com

GovConnection Inc

2275 Research Boulevard, Ste 360
Rockville, MD 20850-3268
Vendor Code: 367289-00
Attn: Jason Krage
Phone: (800) 800-0019 x75528
Email: jason.krage@connection.com

PC Specialist Inc

PO Box 103184
Pasadena, CA 91189-3184
Vendor Code: 255997-03
Attn: Mary Manalo
Phone: (808) 524-6652 ext 1560
Email: mary.manalo@tig.com

Pacxa

Attn: DSD Lockbox
PO Box 1120
Honolulu, HI 96807-1120
Vendor Code: 220122-03
Attn: Bret Peavy
Phone: (808) 791-5957
Email: bret.peavy@pacxa.com



J.C. TECHNOLOGY INC DBA ACE COMPUTERS

Master Agreement No. 23001

NASPO URL: <https://www.naspovaluepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/lenovo-united-states-inc/>

Sales Contact:

Zach Garrison
340 Howard Ave
Des Plaines, IL 60018
Phone: 260-414-8282
Fax: 847-952-6901
Email: naspo@acecomputers.com

Remittance Address:

Ace Computers
340 Howard Avenue
Des Plaines, IL 60018
Vendor Code: 367535-00



LENOVO (UNITED STATES) INC

Master Agreement No. 23013

NASPO URL: <https://www.naspo.valuepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/lenovo-united-states-inc/>

Sales Contact:

Jackson Tsao

Senior Account Executive

Phone: (661) 904-0901

Phone: (808) 286-4175

jtsao@lenovo.com

Remittance Address:

Lenovo (United States) Inc

PO Box 643055

Pittsburgh, PA 15264-3055

Vendor Code: 291383-00

Authorized Resellers:

TLK Group dba Mobile IT Force

1314 S King St, Ste 1653

Honolulu, HI 96814-1950

Vendor Code: 345093-00

William Chang

Phone: (808) 597-8565

Y&S Technologies

383 Kingston Ave, Ste 357

Brooklyn, NY 11213-4333

Vendor Code: 359702-00

Saul Finck

Phone: (303) 353-1917

CDWG

75 Remittance Drive, Ste 1515

Chicago, IL 60675-1515

Vendor Code: 265748-00

Ryan Cox

Phone: (847) 371-7138

**PC Specialist, Inc. dba Technology
Integrating Group (TIG)**

PO Box 103184

Pasadena, CA 91189-3184

Vendor Code: 255997-03

Hone Stone

Phone: (808) 386-9463



GLOBAL TECHNOLOGY INC

LENOVO GLOBAL TECHNOLOGY (UNITED STATES) INC

Master Agreement No. 23014

NASPO URL: <https://www.naspovaluepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/lenovo-global-technology/>

Sales Contact:

Daniel Pyo
Senior Server Account Executive
Phone: (562) 221-1934
dpyo1@lenovo.com

Remittance Address:

Lenovo Global Technology (United States) Inc
PO Box 645506
Pittsburgh, PA 15264-5253
Vendor Code: 343751-00

Authorized Resellers:

TLK Group dba Mobile IT Force

1314 S King St, Ste 1653
Honolulu, HI 96814-1950
Vendor Code: 345093-00
William Chang
Phone: (808) 597-8565

Y&S Technologies

383 Kingston Ave, Ste 357
Brooklyn, NY 11213-4333
Vendor Code: 359702-00
Saul Finck
Phone: (303) 353-1917

CDWG

75 Remittance Drive, Ste 1515
Chicago, IL 60675-1515
Vendor Code: 265748-00
Ryan Cox
Phone: (847) 371-7138

**PC Specialist, Inc. dba Technology
Integrating Group (TIG)**

PO Box 103184
Pasadena, CA 91189-3184
Vendor Code: 255997-03
Hone Stone
Phone: (808) 386-9463



NEW TECH SOLUTIONS INC

Master Agreement No. 23017

NASPO URL: <https://www.naspovaluepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/new-tech-solutions/>

Sales Contact:

Rajesh Patel
New Tech Solutions Inc
4179 Business Center Drive
Fremont, CA 94538
Vendor Code: 366451-00
Ph: 510-353-4070 Ext: 307
Fax: 510-353-4076
Email: NASPO@NTSCA.COM
Website: www.ntsca.com

**PANASONIC CONNECT NORTH AMERICA, DIVISION OF PANASONIC CORPORATION OF
NORTH AMERICA**

Master Agreement No. 23019

NASPO URL: <https://www.naspo.valuepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/panasonic-connect-north-america/>

For price quotes, contact Panasonic's authorized resellers. Payments are made to Panasonic's authorized resellers.

Authorized Resellers

**PC Specialist Inc dba Technology
Integration Group**

PO Box 103184
Pasadena, CA 91189-3184
Vendor Code: 255997-03
Mary Manalo
Phone: (808) 524-6652 x1560
Email: mary.manalo@tig.com

GovWare LLC

7702 E. Doubletree Ranch Rd. Ste 300
Scottsdale, AZ 85258
Vendor Code: 340714-00
Chris Alix
Phone: (602) 656-1581
Fax: (480) 656-9235
Email: chrisa@govware.us

CDW Government

75 Remittance Drive
Chicago, IL 60675-1515
Vendor Code: 261475-00
Jumana Dihu
Phone: (312) 547-2495
Fax: (312) 705-9437
Email: jumdi@cdwg.com

Glacier Computer LLC

46 Bridge Street Ste 1
New Milford, CT 06776
Vendor Code: 356532-00
Tina Carr
Phone: (603) 882-1560 x 210
Email: tinac@glaciercomputer.com

Stommel Inc dba LEHR

9240 Prototype Dr
Reno, NV 89521
Vendor Code: 359268-00
Jim Stommel
Phone: (916) 646-6676
Fax: (916) 646-6656
Email: jim@lehrauto.com



PURE STORAGE INC
Master Agreement No.23020

NASPO URL:

<https://www.naspovaluepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/pure-storage/>

For all price quotes, contact Pure Storage Inc's Authorized Resellers. Orders and payments are made to Pure Storage Inc's Authorized Resellers.

Authorized Resellers:

DK Tech Solutions LLC

3340 Pacific Heights Rd
Honolulu, HI 96813-1008
Vendor Code: 364964-00
Jeff Kakinami
(808) 392-0557
jeff@dktechsolutions.com

Hawaiian Telcom Services Company, Inc.

PO Box 30770
Honolulu, HI 96820-0770
Vendor Code: 322588-01
Stephanie Saxton
(808) 546-4808
Stephanie.Saxton@hawaiiantel.com

Kyndryl Inc.

PO Box 735919
Dallas, TX 75373-5919
Vendor Code: 359411-01
Zubin Menon
(808) 383-1466
Zubin.menon@kyndryl.com

SHI International Corp.

PO Box 952121
Dallas, TX 75395-2121
Vendor Code: 319284-00
SHI Hawaii Sales Team
(888) 764-8888
TeamHawaii@SHI.com

System Optimization & Support, Ltd

1188 Bishop Street, Suite 3002
Honolulu, HI 96813-3312
Vendor Code: 316634-00
Thomas Matthews
(808) 523-3072
thomas@sos-hawaii.com

vCORE Technology Partners LLC

1355 N. Scottsdale Road, Suite 140
Scottsdale, AZ 85257-3552
Vendor Code: 347724-00
Maurice Nowell
(714) 287-9194
maurice.nowell@ahead.com

World Wide Technology, LLC

PO Box 957653
Saint Louis, MO 63195-7653
Vendor Code: 319625-00
Carol Harting
(314) 995-6103
carol.harting@wwt.com



TRANSOURCE SERVICES CORP

Master Agreement No. 23022

NASPO URL: <https://www.naspo.valuepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/transource/>

Sales Contact:

Curtis Wescott
2405 W. Utopia Rd.
Phoenix, AZ 85027
Phone: (623) 215-4407
Fax: (623) 879-8887
curtisw@transource.com

Remittance Address:

Transource Services Corp
2405 West Utopia Road
Phoenix, AZ 85027
Vendor Code:344107-00