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**STATE OF HAWAII  
STATE PROCUREMENT OFFICE**

**SPO Vendor List Contract No. 24-03**  
Replaces SPO Price List Contract No. 15-05  
Includes Change No. 6  
Effective:

***THIS SPO PRICE/VENDOR LIST CONTRACT IS FOR AUTHORIZED BUSINESS ONLY***

**NASPO VALUEPOINT  
COMPUTER EQUIPMENT (DESKTOPS,  
LAPTOPS, TABLETS, SERVERS, STORAGE,  
INCLUDING RELATED PERIPHERALS &  
SERVICES)**

(RFP 29720)

**October 5, 2023 to June 30, 2025**

**INFORMATION ON NASPO VALUEPOINT**

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Minnesota is the current lead agency and contract administrator for the NASPO ValuePoint Computer Equipment (Desktops, Laptops, Tablets, Servers, Storage, including Related Peripherals & Services) contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization and contracts were awarded to fourteen (14) qualified Contractors.

The contract provides three product bands for: Band 1: Personal Computing Devices – Windows Operating Systems: Desktops, Laptops, and Tablets; Band 2 Personal Computing Devices – Non-Windows Operating System: Desktops, Laptops and Tablets; and Band 3: Servers and Storage.

For additional information on this contract, visit the NASPO ValuePoint website at <https://www.naspovaluepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/>.



**PARTICIPATING JURISDICTIONS** listed below have signed a cooperative agreement with the SPO and are authorized to utilize this vendor list contract.

Executive Departments/Agencies	City and County of Honolulu (C&C Honolulu)
Department of Education (DOE)	Honolulu City Council
School Facilities Authority (SFA)	Honolulu Board of Water Supply
Hawaii Health Systems Corporation (HHSC)	Honolulu Authority for Rapid Transportation (HART)
Office of Hawaiian Affairs (OHA)	County of Hawaii
University of Hawaii (UH)	Hawaii County Council
Public Charter School Commission and Schools	County of Hawaii – Department of Water Supply
House of Representatives (House)	County of Maui
Senate	Maui County Council
Judiciary	County of Maui – Department of Water Supply
	County of Kauai
	Kauai County Council
	County of Kauai – Department of Water

The participating jurisdictions are not required but may purchase from this vendor list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D, and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

**POINT OF CONTACT.** Questions regarding the products listed, ordering, pricing and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Telephone	FAX	E-mail
Executive	Matthew Chow	586-0577	586-0570	<a href="mailto:matthew.m.chow@hawaii.gov">matthew.m.chow@hawaii.gov</a>
DOE	Procurement Staff	675-0130	675-0133	<a href="mailto:G-OFS-DOE-Procurement@k12.hi.us">G-OFS-DOE-Procurement@k12.hi.us</a>
SFA	Gaudencia "Cindy" Watarida	430-5531	n/a	<a href="mailto:cindy.watarida@k12.hi.us">cindy.watarida@k12.hi.us</a>
HHSC	Nancy Delima	359-0994	n/a	<a href="mailto:ndelima@hhsc.org">ndelima@hhsc.org</a>
OHA	Christopher Stanley	594-1833	594-1865	<a href="mailto:chriss@oha.org">chriss@oha.org</a>
UH	Karlee Hisashima	956-8687	956-2093	<a href="mailto:karlee@hawaii.edu">karlee@hawaii.edu</a>
Public Charter School Commission and Schools	Danny Vasconcellos	586-3775	586-3776	<a href="mailto:danny.vasconcellos@spcsc.hawaii.gov">danny.vasconcellos@spcsc.hawaii.gov</a>
House	Brian Takeshita	586-6423	586-6401	<a href="mailto:takeshita@capitol.hawaii.gov">takeshita@capitol.hawaii.gov</a>
Senate	Carol Taniguchi	586-6720	586-6719	<a href="mailto:c.taniguchi@capitol.hawaii.gov">c.taniguchi@capitol.hawaii.gov</a>

Jurisdiction	Name	Telephone	FAX	E-mail
Judiciary	Tritia Cruz	538-5805	538-5802	<a href="mailto:tritia.l.cruz@courts.hawaii.gov">tritia.l.cruz@courts.hawaii.gov</a>
Honolulu City and County (C&C)	Procurement Specialist	768-5535	768-3299	<a href="mailto:bfs purchasing@honolulu.gov">bfs purchasing@honolulu.gov</a>
Honolulu City Council	Kendall Amazaki, Jr.	768-5084	n/a	<a href="mailto:kamazaki@honolulu.gov">kamazaki@honolulu.gov</a>
Honolulu City Council	Nanette Saito	768-5085	768-5011	<a href="mailto:nsaito@honolulu.gov">nsaito@honolulu.gov</a>
Honolulu Board of Water Supply	Procurement Office	748-5071	n/a	<a href="mailto:fn_procurement@hbws.org">fn_procurement@hbws.org</a>
HART	Dean Matro	768-6246	n/a	<a href="mailto:dean.matro@honolulu.gov">dean.matro@honolulu.gov</a>
County of Hawaii	Diane Nakagawa	961-8440	n/a	<a href="mailto:Diane.Nakagawa@hawaiicounty.gov">Diane.Nakagawa@hawaiicounty.gov</a>
Hawaii County Council	Diane Nakagawa	961-8440	n/a	<a href="mailto:Diane.Nakagawa@hawaiicounty.gov">Diane.Nakagawa@hawaiicounty.gov</a>
County of Hawaii - Department of Water Supply	Ka'iulani L. Matsumoto	961-8050 ext. 224	961-8657	<a href="mailto:kmatsumoto@hawaiidws.org">kmatsumoto@hawaiidws.org</a>
County of Maui	Jared Masuda	463-3816	n/a	<a href="mailto:jared.masuda@co.maui.hi.us">jared.masuda@co.maui.hi.us</a>
Maui County Council	Marlene Rebugio	270-7838	n/a	<a href="mailto:marlene.rebugio@mauicounty.us">marlene.rebugio@mauicounty.us</a>
County of Maui - Department of Water Supply	Kenneth L. Bissen	270-7684	270-7136	<a href="mailto:ken.bissen@co.maui.hi.us">ken.bissen@co.maui.hi.us</a>
County of Kauai	Ernest Barreira	241-4295	241-6297	<a href="mailto:ebarreira@kauai.gov">ebarreira@kauai.gov</a>
Kauai County Council	Codie Tabalba	241-4193	241-6349	<a href="mailto:ctabalba@kauai.gov">ctabalba@kauai.gov</a>
County of Kauai - Department of Water	Christine Erorita	245-5409	245-5813	<a href="mailto:cerorita@kauaiwater.org">cerorita@kauaiwater.org</a>

**USE OF PRICE & VENDOR LIST CONTRACTS BY NONPROFIT ORGANIZATIONS.** Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price & vendor lists contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wishes to purchase from a SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor, i.e., participation must be mutually agreed upon. A Contractor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a SPO price or vendor list Contractor(s).

**CONTRACTORS.** The authorized contractors are listed in this vendor list contract. They have signed a Master Agreement with the State of Minnesota and a Participating Addendum with the Hawaii State Procurement Office.

<u>Contractor:</u>	<u>Master Agreement Number:</u>
Dell Marketing L.P.	23026
Durabook Americas Inc	23005
Hewlett Packard Enterprise	23008
HP Inc	23011
J.C. Technology Inc dba Ace Computers	23001
Lenovo (United States) Inc	23013
Lenovo Global Technology (United States) Inc	23014
New Tech Solutions Inc	23017
Panasonic Connect North America, Division of Panasonic Corporation of North America	23019
Pure Storage Inc	23020
Transource Services Corp	23022
Zebra Technologies International LLC	23023

**VENDOR CODES** for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

**COMPLIANCE PURSUANT TO HRS §103D-310(c).** Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Vendor List Contract No. 24-03. *No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.*

**PURCHASING CARD (pCard).** The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive department/agencies, excluding the DOE, SFA, HHSC, OHA, and UH, for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

Note: Vendors may impose a transaction fee, not to exceed 4%, for pCard transactions.

**PURCHASE ORDERS** may be issued for purchases of \$2,500 or more and for vendors who either do not accept the pCard, or set minimum order requirements before accepting the pCard.

**SPO VL CONTRACT NO. 24-03 & applicable NASPO VALUEPOINT MASTER AGREEMENT NUMBER** shall be typed on purchase orders issued against this vendor list contract. For pCard purchases, the SPO Vendor List Contract No. 24-03 and the applicable NASPO ValuePoint Master Agreement Number shall be notated on the appropriate transaction document.

**PAYMENTS** are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

**LEASE AGREEMENTS** are not allowed under this contract.

**STATE GENERAL EXCISE TAX (GET) AND COUNTY SURCHARGE** shall not exceed the following rates if seller elects to pass on the charges to its customers.

COUNTY	COUNTY SURCHARGE TAX RATE	STATE GET	MAX PASS-ON TAX RATE	EXPIRATION DATE OF SURCHARGE TAX RATE
C&C OF HONOLULU	0.50%	4.0%	4.7120%	12/31/2030
HAWAII	0.50%	4.0%	4.7120%	12/31/2030
COUNTY OF MAUI (including Molokai and Lanai)	0.50%	4.0%	4.7120%	12/31/2030
KAUAI	0.50%	4.0%	4.7120%	12/31/2030

The GET or use tax and county surcharge may be added to the invoice as a separate line item and shall not exceed the current max pass-on tax rate(s) for each island.

County surcharges on state general excise (GE) tax or Use tax may be visibly passed on but is not required. For more information on county surcharges and the max pass-on tax rate, please visit the Department of Taxation’s website at <http://tax.hawaii.gov/geninfo/countysurcharge>.

**COMPLIANCE PURSUANT TO HRS §103-53.** All state and county contracting officers or agents shall withhold final payment of a contract until the receipt of tax clearances from the director of taxation and the Internal Revenue Service. This section does not apply to contracts of less than \$25,000.

**VENDOR AND PRODUCT EVALUATION** form, SPO-012, for the purpose of addressing concerns on this vendor list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

**PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET** at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

**EMERGENCY PURCHASE.** The FEMA special provisions have been added to the contract to allow departments/agencies to make purchases during a declared disaster and seek FEMA reimbursement during a declared emergency. For more information, please visit: <https://spo.hawaii.gov/for-state-county-personnel/disaster-preparedness-procurement/fema-reimbursement/>

The following Contractors have agreed to the FEMA special provisions:

- Dell Marketing L.P.
- HP Inc.
- Lenovo Global Technology (United States) Inc
- Transource Services Corp
- Durabook Americas Inc
- J.C. Technology Inc dba Ace Computers
- New Technology Solutions Inc
- Zebra Technologies Internatioal LLC
- Hewlett Packard Enterprise
- Lenovo (United States) Inc
- Pure Storage Inc

## CONTRACT INFORMATION

### Definitions

- **Accessory** means a product that enhances the user experience but does not extend the functionality of the computer (e.g. mouse pad or monitor stand). For the purposes of this contract, accessories are considered peripherals.
- **\_\_\_\_\_ as a Service** (\_aaS) refers to any good provided in a subscription-based model that is defined in the industry as “\_\_\_\_\_ as a Service”. Examples are “Software as a Service”, “Infrastructure as a Service”, and “Storage as a Service”, and shall follow the NIST definitions of those services. \_\_\_\_\_ as a Service are permitted only when they meet the restrictions found in Section Product Restrictions - Cloud Services.
- **Band** means a category of products. There are three product bands which may be awarded through this contract. Each product band includes related peripherals and services.
- **Configuration** means the combination of hardware and software components that make up the total functioning system.
- **Desktop** means a personal computer intended for regular use at a single location. A desktop computer typically comes in several units connected together during installation: (1) the processor, 2) display monitor, and 3) input devices usually a keyboard and a mouse. Desktops, including desktop virtualization endpoints such as zero and thin clients, are included in Bands 1 and 2 of this contract.
- **Embedded Software** means one or more software applications which permanently reside on a computing device.
- **Energy Star®** is a voluntary energy efficiency program sponsored by the U.S. Environmental Protection Agency. The Energy Star program makes it easy to identify energy efficient computers by labeling products that deliver the same or better performance as comparable models while using less energy and saving money. For additional information on the Energy Star program, including product specifications and a list of qualifying products, visit the Energy Star website at <http://www.energystar.gov>.
- **EPEAT** is a type-1 ecolabel for identifying and purchasing sustainable IT products. EPEAT-registered products must meet sustainability criteria detailed in voluntary consensus-based standards that are free and publicly available on the Green Electronics Council’s website at [www.greenelectronicscouncil.org](http://www.greenelectronicscouncil.org). Products are classified as Bronze, Silver, or Gold based on meeting criteria that address the life cycle of the products. Product life cycle includes material extraction, hazardous substance reduction, end-of-life management, packaging, and corporate sustainability. Only products listed as Active in the online EPEAT Registry are considered to meet the EPEAT criteria.
- **FOB Destination** means that shipping charges are included in the price of the item and the shipped item becomes the legal property and responsibility of the receiver when it reaches its destination unless there is acceptance testing required.
- **FOB Inside Delivery** means that shipping charges are included in the price of the item, and that the shipped item becomes the legal property and responsibility of the receiver



when it reaches the inside delivery point, which is beyond the front door or loading dock. FOB Inside Delivery is a special shipping arrangement that may include additional fees payable by the Purchasing Entity. FOB Inside Delivery must be annotated on the Purchasing Entity ordering document.

- **Laptop** means a personal computer for mobile use. A laptop includes a display, keyboard, point device such as a touchpad, and speakers in a single unit. A laptop can be used away from an outlet using a rechargeable battery. Laptops include notebooks, ultrabooks, netbooks, Zero and thin client devices, and computers with mobile operating systems. Laptops are included in Bands 1 and 2 of this contract.
- **Middleware** means the software “glue” that helps programs and databases (which may be on different computers) work together. The most basic function of middleware is to enable communication between different pieces of software.
- **Peripherals** means any hardware product that can be attached to, added within, or networked with personal computers, servers, or storage. Peripherals extend the functionality of a computer without modifying the core components of the system.
- **Per Transaction Multiple Unit Discount** means a contractual volume discount based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Participating Entity or multiple entities conducting a cooperative purchase.
- **Premium Savings Package(s) (PSP)** are deeply discounted standard configurations available to Purchasing Entities using the Master Agreement. NASPO ValuePoint reserves the right to expand and modify the PSP throughout the life of the contract.
- **Product** means any equipment, software (including embedded software), documentation, service, or other deliverable supplied or created by the Contractor pursuant to this Master Agreement. The term Products, supplies and services, and products and services are used interchangeably in these terms and conditions.
- **Ruggedized** means equipment specifically designed to operate reliably in harsh usage environments and conditions, such as strong vibrations, extreme temperatures, and wet or dusty conditions. Ruggedized equipment may be proposed under the band that most closely fits the equipment being proposed.
- **Server** means computer hardware dedicated to run one or more services or applications (as a host) to serve the needs of the users of other computers on a network. Servers may be either physical or virtual. Servers, including server appliances, are included in Band 3 of this contract. Server appliances have their hardware and software preconfigured by the manufacturer and include embedded networking components such as those found in blade chassis systems.
- **Services** are broadly classified as installation or de-installation, maintenance, support, training, migration, and optimization of products offered or supplied under the Master Agreement. These classifications of services may include, but are not limited to: warranty services, maintenance, installation, de-installation, factory integration (software or hardware components), asset management, recycling or disposal, training and certification, pre-implementation design, disaster recovery planning and support, service desk or helpdesk, imaging, and any other directly related technical support service required for the effective operation of a product offered or supplied. Contractors may offer

limited professional services related ONLY to the equipment and configuration of the equipment purchased through the resulting contracts.

- **Software** means, for the purposes of this contract, commercial operating off the shelf machine-readable object code instructions including microcode, firmware, and operating system software that meet the restrictions specified in Section Product Restrictions – Software. “Software” applies to all parts of software and documentation, including new releases, updates, and modifications of software.
- **Storage** means hardware or a virtual appliance with the ability to store large amounts of data. Storage, including SAN switching necessary for the proper functioning of storage equipment, is included in Band 3 of this contract.
- **Storage Area Network (SAN)** is a high-speed special-purpose network (or subnetwork) that interconnects different kinds of data storage devices with associated data servers on behalf of a larger network of users.
- **Tablet** means a mobile computer that provides a touchscreen that acts as the primary means of control. Tablets, including notebooks, ultrabooks, and netbooks with touchscreen capabilities, are included in Bands 1 and 2 of this contract.
- **Takeback Program** means the Contractor’s process for accepting the return of equipment or other products at the end of the product’s life.
- **Thin Client** is a lightweight computer that has been optimized for establishing a remote connection with a server-based computing environment.
- **Third Party Product** is a good sold by the Contractor that is manufactured by another company. Third Party Products are intended to enhance or supplement a Contractor’s own product line.
- **Wide Area Network (WAN)** is a data network that serves users across a broad geographic area and often uses transmission devices provided by common carriers.

## Product Restrictions

### A. Software

1. Software is restricted to operating systems and commercial off-the-shelf (COTS) software and is subject to equipment configuration limits.
2. Any software purchased must be related to the procurement of equipment.
3. Software must be pre-loaded or provided as an electronic link with the initial purchase of equipment, except as set forth in Section 4, below.
4. Software such as middleware which is not always installed on the equipment, but is related to storage and server equipment (Band 3) purchased, is allowed and may be procured after the initial purchase of equipment.

### B. General Services

1. Services must be related to the procurement of equipment.
2. Wireless phone and internet service is not allowed.
3. Managed Print Services are not allowed.

### C. Cloud Services

1. Cloud Services are restricted to Services that function as operating systems and software needed to support or configure hardware purchased under the scope of the contract and is subject to equipment configuration limits.
2. Any Cloud Service purchased must be related to the procurement of equipment.

### D. Third Party Products

1. Third Party Products can be offered only in the Bands they have been awarded. All Third-Party Products must meet the definition(s) of the Band(s) in which they are being offered.
2. Products manufactured by another Contractor holding a Minnesota NASPO ValuePoint Master Agreement for Computer Equipment cannot be offered unless approved by the Lead State.

### E. Additional Product/Services

1. Hardware and software required to solely support wide area network (WAN) operation and management are not allowed.
2. Cellular Phone Equipment is not allowed.
3. EPEAT Bronze requirement may be waived, by the purchasing entity. EPEAT Bronze requirement does not currently apply to storage.

## Product Bands

- **Band 1: Personal Computing Devices – Windows Operating Systems: Desktops, Laptops, Tablets.** Desktop, laptop, and tablet are all defined in Section 2.B.2, “Definitions”. Only products utilizing Windows operating systems for these devices are allowed. Zero clients, thin clients, all-in-ones, workstations, notebooks, and mobile thin clients are included in this Band. Ruggedized equipment may also be included in the Product and Service schedule for this Band. Responders do not need to manufacture all three types of devices to be considered for an award.
- **Band 2: Personal Computing Devices – Non-Windows Operating Systems: Desktops, Laptops, Tablets.** Desktop, laptop, and tablet are all defined in Section 2.B.2, “Definitions”. Only products utilizing operating systems that are not Windows operating systems for these devices are allowed. Zero clients, thin clients, all-in-ones, workstations, notebooks, and mobile thin clients are included in this Band. Ruggedized equipment may also be included in the Product and Service schedule for this Band. Responders do not need to manufacture all three types of devices to be considered for an award.
- **Band 3: Servers and Storage.** A server is a physical or virtual computer dedicated to run one or more services or applications (as a host) to serve the needs of the users of other computers on a network. This band also includes server appliances. Server appliances have their hardware and software preconfigured by the manufacturer. It also includes embedded networking components such as those found in blade chassis systems. Storage is hardware or a virtual appliance with the ability to store large amounts of data. This band includes SAN switching necessary for the proper functioning of the storage environment. All operating systems for these devices are allowed. Ruggedized equipment may also be included in the Product and Service Schedule for this band. Responders do not need to manufacture both types of devices to be considered for an award.

## Configuration Limits

Proposed product configurations provided by Contractor under the terms of the Master Agreement may not exceed the dollar amounts set forth below (“Configuration Limits”).

The dollar limits identified below are based on a SINGLE computer/system configuration. This is NOT a restriction on the purchase of multiple configurations (e.g., an entity could purchase 10 laptops at \$15,000 each, for a total purchase price of \$150,000). Each configuration includes the combined total of hardware and software components that make up the total functioning system (e.g., a purchase of a laptop in Band 1 with a hardware cost of \$12,000 per unit and software at a cost of \$5,000 per unit would exceed the \$15,000 per configuration limit, and not be allowed).

<u>Item</u>	<u>Configuration Limit</u>
Band 1	\$15,000
Band 2	\$15,000
Band 3	\$1,000,000
Peripherals	\$10,000

## Inspection and Acceptance

If any services do not conform to contract requirements, the Purchasing Entity may require the Contractor to perform the services again in conformity with contract requirements, at no increase in Order amount. When defects cannot be corrected by re-performance, the Purchasing Entity may require the Contractor to take necessary action to ensure that future performance conforms to contract requirements; and reduce the contract price to reflect the reduced value of services performed.

The warranty period shall begin upon Acceptance. The Purchasing Entity will make every effort to notify the Contractor, within thirty (30) calendar days following delivery, of non-acceptance of a Product or completion of Service. In the event that the Contractor has not been notified within 30 calendar days from delivery of Product or completion of Service, the Product and Services will be deemed accepted on the 31st day after delivery of Product or completion of Services. This clause shall not be applicable, if acceptance testing and corresponding terms have been mutually agreed to by both parties in writing.

## System Failure or Damage

In the event of system failure or damage caused by the Contractor or its Product, the Contractor shall use reasonable efforts to restore or assist in restoring the system to operational capacity. The Contractor shall be responsible under this provision to the extent a 'system' is defined at the time of the Order; otherwise the rights of the Purchasing Entity shall be governed by the Warranty.

## Award Summary

OFFEROR	BAND 1	BAND 2	BAND 3
Dell Marketing L.P.	✓	✓	✓
Durabook Americas Inc	✓		
Hewlett Packard Enterprise			✓
HP Inc.	✓	✓	
J.C. Technology Inc dba Ace Computers	✓	✓	✓
Lenovo (United States) Inc	✓	✓	
Lenovo Global Technology (United States) Inc			✓
New Tech Solutions, Inc.			✓
Panasonic Connect North America, Division of Panasonic Corporation of North America	✓	✓	
Pure Storage Inc.			✓
Transource Services Corp	✓		✓
Zebra Technologies International LLC	✓		

## AGENCY INSTRUCTIONS

1. For Executive Jurisdiction Only. Requesting agency is required to contact their IT coordinator for assistance with procuring under this price list. For additional questions, contact OETS IT Governance staff via email at [ets.itg@hawaii.gov](mailto:ets.itg@hawaii.gov).
2. Agency may utilize the Uniform Request for Quotes ([https://spo.hawaii.gov/wp-content/uploads/2023/04/Vendor-List-24-03\\_Uniform-Request-for-Quotes.docx](https://spo.hawaii.gov/wp-content/uploads/2023/04/Vendor-List-24-03_Uniform-Request-for-Quotes.docx)) or a similar form. At a minimum, the order shall include: the service description or supplies being delivered; the place and requested time of delivery; a billing address; the name, phone number, and address of the purchasing entity representative; the price per hour or other pricing elements consistent with the Master Agreement and the contractor's proposal; a ceiling amount of the order for services being ordered; a master agreement identifier; and statement of work, when applicable.
3. Quotes
  - a. For purchases under \$5,000:
    - i. Obtain a minimum of one (1) price quote from a manufacturer or authorized reseller.
    - ii. Form SPO-010 is optional.
    - iii. Award may be based on best value if best value criteria are identified in the Uniform Request for Quotes.
  - b. For purchases from \$5,000 to under \$100,000:
    - i. Obtain a price quote from two or more different contractors, or
    - ii. Select one contractor that lists two or more authorized resellers and obtain a minimum of two price quotes from the manufacturer and/or their authorized resellers.
    - iii. Complete Form SPO-010.
    - iv. Award may be based on best value if best value criteria are identified in the Uniform Request for Quotes.
  - c. For purchases from \$100,000 and above:
    - i. Obtain a price quote from three or more different contractors, or
    - ii. Select one contractor that lists three or more authorized resellers and obtain a minimum of three price quotes from the manufacturer and/or their authorized resellers.
    - iii. Complete Form SPO-010.
    - iv. Award may be based on best value if best value criteria are identified in the Uniform Request for Quotes.
4. Services
  - a. All services shall be indicated with the purchase order AND shall not conflict with Product Restrictions.
  - b. If applicable, Agency shall determine a ceiling amount of the order for services being ordered; The price per hour or other pricing elements consistent with the contractor's Master Agreement and proposal;
  - c. Agency shall include a Statement of Work for any Software-as-a-Service, Infrastructure-as-a-Service (IaaS) and Storage-as-a-Service.

5. Prior to making an award, Agency shall review the contractor's Exhibit E: Contractor Terms and Conditions.
6. Personnel conducting or participating in utilizing Vendor List Contract No. 24-03 is responsible to complete form SPO-010, Record of Procurement for purchases of \$5,000 or more. If unable to obtain the minimum number of price quotes, written justification is explained in Part C. If award is not made to the lowest bidder, written justification is explained in Part D. The approved Form SPO-010 is kept in the procurement/contract file.
7. **CONSIDERATION OF QUOTES.** Agencies shall consider all responsive and responsible quotes received. An award shall be made to the Contractor(s) offering the lowest price. If the lowest price does not meet the agencies specification requirement, the award may be made to the vendor(s) whose offer represents the best value to the agency. Best value means the most advantageous offer determined by evaluating and comparing all relevant criteria in addition to price so that the offer meeting the overall combination that best services the agency is selected. These criteria may include, in addition to others, the total cost of ownership, performance, history of the vendor, quality of goods, services, delivery and proposed technical performance.



# **CONTRACTOR INFORMATION**



**DELL MARKETING L.P.**  
Master Agreement No. 23026

NASPO URL: <https://www.naspo.valuepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/dell-marketing-lp/>

Learn more: <https://www.dell.com/en-us/lp/dt/naspo-computer?hve=learn+more>

**Exhibit E applies to all orders. For price quotes, contact Dell Marketing LP or Dell Marketing LP Authorized Resellers. Payments are made to Dell Marketing LP or to Dell Marketing Authorized Resellers.**

**Purchase Order Address and Remit To:**

Dell Marketing L.P. c/o Dell USA L.P.  
P.O. Box 910916  
Pasadena, CA 91110-0916  
Vendor Code: 231746-11

**To Purchase on Premier:**

Option 1: [Click Here](#) to use our online ordering system for immediate order processing.

Option 2: Premier Page Users

· [Click Here](#) to log-in

- Go to quotes: type in your quote number and version, view details, checkout, payment method PO.

**Dell Marketing L.P. Sales Team:**

Walter Eccles  
Account Executive  
(808) 222-1472  
[walter.eccles@dell.com](mailto:walter.eccles@dell.com)

Mariah Whittet  
Inside Account Manager  
(512) 720-5871  
[mariah.whittet@dell.com](mailto:mariah.whittet@dell.com)

Mathew Chun  
DCSE – Enterprise Engineer  
808-351-9140  
[matthew.chun@dell.com](mailto:matthew.chun@dell.com)

**Other Dell Contacts:**

Yolanda Williams,  
Regional Sales Leader  
925-303-7443  
[Yolanda\\_Williams@Dell.com](mailto:Yolanda_Williams@Dell.com)

Ashley Salinas  
Contract Program Manager - West  
512-542-1237  
[A.Salinas@Dell.com](mailto:A.Salinas@Dell.com)

**ProSupport:** 1-866-362-5350  
**ProSupport Plus:** 866-516-3115  
[www.dell.com/support](http://www.dell.com/support)

**Dell Authorized Contract Resellers:**

**CDW Government**  
75 Remittance Drive #1515  
Chicago, IL 60675-1515  
Vendor Code: 261475-00  
Luke Anderson  
(847) 419-7416  
[lukeand@cdw.com](mailto:lukeand@cdw.com)

**DK Tech Solutions LLC**  
3340 Pacific Heights Rd  
Honolulu, HI 96813-1008  
Vendor Code: 364964-00  
Jeff Kakinami  
Phone: (808) 392-0557  
[NASPO@dktechsolutions.com](http://NASPO@dktechsolutions.com)

**GovConnection Inc**  
2275 Research Blvd, Ste 360  
Rockville, MD 20850-3268  
Vendor Code: 367289-00  
Jason Krage  
Phone: (800) 800-0019 x75528  
[jason.krage@connection.com](mailto:jason.krage@connection.com)

**PC Specialist Inc dba Technology Integration Group (TIG)**  
PO Box 103184  
Pasadena, CA 91189-3184  
Vendor Code: 255997-03  
Mary Manalo  
Phone: (808) 524-6652 ext 1560  
[mary.manalo@tig.com](mailto:mary.manalo@tig.com)

**vCORE Technology Partners LLC**  
1355 N. Scottsdale Road, Ste 140  
Scottsdale, AZ 85257-3552  
Vendor Code: 347724-00  
Maurice Nowell  
(714) 287-9194  
[maurice.nowell@ahead.com](mailto:maurice.nowell@ahead.com)

**World Wide Technology, LLC**  
PO Box 957653  
Saint Louis, MO 63195-7653  
Vendor Code: 319625-00  
Carol Harting  
(314) 995-6103:  
[hawaii.naspo@wwt.com](mailto:hawaii.naspo@wwt.com)

**Mr. Copy, Inc. d/b/a Xerox Hawaii**  
700 Bishop Street, Suite 1200  
Honolulu, HI, 96813  
Vendor Code: 365873-00  
Deanna Lum  
(808) 543-6250  
[xerozhawaii.sales@xerox.com](mailto:xerozhawaii.sales@xerox.com)

**ZR Systems Group LLC**  
Dept LA 25205  
Pasadena, CA 91185-5205  
Vendor Code: 321927-00  
Ricky Zheng  
Phone: (808) 369-1051:  
[sales@zrsystems.com](mailto:sales@zrsystems.com)

**The Drala Project Inc dba The [re]DESIGN Group**  
2629 Manhattan Ave #307  
Hermosa Beach, CA 90254  
Vendor Code: PENDING  
James O'Neill  
(310) 200-3413  
[joneill@redesign-group.com](mailto:joneill@redesign-group.com)



**DURABOOK AMERICAS INC**

Master Agreement No. 23005

NASPO URL: <https://www.naspovaluepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/durabook/>

Durabook Americas Inc Sale Contact

Sasha Wang

Phone: (510) 492-0827

Email: [sasha\\_wang@durabook.com](mailto:sasha_wang@durabook.com)

Remittance Address

Durabook Americas Inc

48329 Fremont Blvd.

Fremont, CA 94538

Vendor Code: 368437-00

To view products:

<https://www.durabook.com/us/>



# Hewlett Packard Enterprise

## HEWLETT PACKARD ENTERPRISE

Master Agreement No. 23008

NASPO URL: <https://www.naspo.valuepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/hewlett-packard-enterprise/>

Hewlett Packard Enterprise  
Sales  
Nancy Schwarz  
Phone: (480) 636-0267  
Email: [nancy.schwarz@hpe.com](mailto:nancy.schwarz@hpe.com)

Remittance Address:  
Hewlett Packard Enterprise  
Company  
33153 Collections Center Drive  
Chicago, IL 60693-3153  
Vendor Code: 336881-00

Purchase Order Address:  
Hewlett Packard Enterprise  
Attn: Public Sector Sales  
14321 Tandem Blvd  
Austin, TX 78728  
Ordering Fax: (800) 825-2329

For price quotes, contact Nancy Schwarz at Hewlett Packard Enterprise or its authorized resellers. Payments are made to Hewlett Packard Enterprise or its authorized resellers.

### Authorized Resellers

**CDW Government**  
75 Remittance Drive #1515  
Chicago, IL 60675-1515  
Vendor Code: 261475-00  
Luke Anderson  
Phone: (847) 419-7416  
Email: [lukeand@cdwg.com](mailto:lukeand@cdwg.com)

**Mainline Information Systems Inc**  
PO Box 11407, Dept #1659  
Birmingham, AL 35246-1659  
Vendor Code: 324141-01  
Dave Johnson  
Phone: (978) 985-2719  
Email: [Dave.johnson@mainline.com](mailto:Dave.johnson@mainline.com)

**Pacxa**  
Attn: DSD Lockbox  
PO Box 1120  
Honolulu, HI 96807-1120  
Vendor Code: 220122-03  
Bret Peavy  
Phone: (808) 791-5957  
Email: [bret.peavy@pacxa.com](mailto:bret.peavy@pacxa.com)

**PC Specialist Inc dba Technology Integration Group**  
PO Box 103184  
Pasadena, CA 91189-3184  
Vendor Code: 255997-03  
Mary Manalo  
Phone: (808) 524-6652 x 1560  
Email: [mary.manalo@convergetp.com](mailto:mary.manalo@convergetp.com)

**SHI International Corp**  
PO Box 952121  
Dallas, TX 95395-2121  
Vendor Code: 319284-00  
Will Brown  
Phone: (908) 432-2254  
Email: [TeamHawaii@SHI.com](mailto:TeamHawaii@SHI.com)

**World Wide Technology LLC**  
PO Box 957653  
Saint Louis, MO 63195  
Vendor Code: 354739-00  
Hawaii NASPO  
Phone: (808) 599-7034  
Email: [hawaii.naspo@wwt.com](mailto:hawaii.naspo@wwt.com)

**HP INC**  
Master Agreement No. 23011

NASPO URL: <https://www.naspo.valuepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/hp-inc/>

For price quotes, contact HP Inc. or Authorized Resellers. If the Purchase Order is made out to HP Inc. Payments are made to HP Inc. or if the Purchase Order is made out to an Authorized Reseller, the payment is made to that authorized reseller.

HP Website: [www.hp.com/buy/naspovppc5](http://www.hp.com/buy/naspovppc5)

**Inside Account Manager**

Lila Castellano  
Phone: (505) 415- 7264  
Email: [lila.castellano@hp.com](mailto:lila.castellano@hp.com)

**Field Account Manager**

Kristen Chaney  
Phone: (310) 893-9827  
Email: [Kristen.l.chaney@hp.com](mailto:Kristen.l.chaney@hp.com)

**Customer Support HP Inc.**

(800) 727-2472

**HP Business Tech Support**

(800) 334-5144 - (24/7)

**HP Elite Support**

(866) 625-1175- (24/7)

**HP Order Address**

Attn: Public Sector Sales  
3800 Quick Hill Road, Bldg 2, Suite  
100  
Austin, TX 78728

**HP Remittance Address:**

HP Inc.  
P.O. Box 742881  
Los Angeles, CA 90074-2881  
Vendor Code: 337995-00

**Email Orders to:**

[psorderprocessing@hp.com](mailto:psorderprocessing@hp.com)

**Authorized Resellers**

**CDW Government**

75 Remittance Drive, Suite 1515  
Chicago, IL 60675-1515  
Vendor Code: 261475-00  
Attn: Nelson Narciso  
Phone: (312) 547-3387  
Email: [nelsnar@cdw.com](mailto:nelsnar@cdw.com)

**GovConnection Inc**

2275 Research Boulevard, Ste 360  
Rockville, MD 20850-3268  
Vendor Code: 367289-00  
Attn: Jason Krage  
Phone: (800) 800-0019 x75528  
Email: [jason.krage@connection.com](mailto:jason.krage@connection.com)

**PC Specialist Inc**

PO Box 103184  
Pasadena, CA 91189-3184  
Vendor Code: 255997-03  
Attn: Mary Manalo  
Phone: (808) 524-6652 ext 1560  
Email: [mary.manalo@tig.com](mailto:mary.manalo@tig.com)

**Pacxa**

Attn: DSD Lockbox  
PO Box 1120  
Honolulu, HI 96807-1120  
Vendor Code: 220122-03  
Attn: Bret Peavy  
Phone: (808) 791-5957  
Email: [bret.peavy@pacxa.com](mailto:bret.peavy@pacxa.com)



**J.C. TECHNOLOGY INC DBA ACE COMPUTERS**

Master Agreement No. 23001

NASPO URL: <https://www.naspovaluepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/ace-computers/>

Additional Information: <https://acecomputers.com/contracts/naspo/>

**Sales Contact:**

Zach Garrison  
340 Howard Ave  
Des Plaines, IL 60018  
Phone: 260-414-8282  
Fax: 847-952-6901  
Email: [naspo@acecomputers.com](mailto:naspo@acecomputers.com)

**Remittance Address:**

Ace Computers  
340 Howard Avenue  
Des Plaines, IL 60018  
Vendor Code: 367535-00



**LENOVO (UNITED STATES) INC**

Master Agreement No. 23013

NASPO URL: <https://www.naspo.valuepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/lenovo-united-states-inc/>

**Sales Contact:**

Jackson Tsao  
Senior Account Executive  
Phone: (661) 904-0901  
Phone: (808) 286-4175  
[jtsao@lenovo.com](mailto:jtsao@lenovo.com)

**Remittance Address:**

Lenovo (United States) Inc  
PO Box 643055  
Pittsburgh, PA 15264-3055  
Vendor Code: 291383-00

**Authorized Resellers:**

**TLK Group dba Mobile IT Force**

1314 S King St, Ste 1653  
Honolulu, HI 96814-1950  
Vendor Code: 345093-00  
William Chang  
Phone: (808) 597-8565

**Y&S Technologies**

383 Kingston Ave, Ste 357  
Brooklyn, NY 11213-4333  
Vendor Code: 359702-00  
Saul Finck  
Phone: (303) 353-1917

**CDWG**

75 Remittance Drive, Ste 1515  
Chicago, IL 60675-1515  
Vendor Code: 265748-00  
Ryan Cox  
Phone: (847) 371-7138

**PC Specialist, Inc. dba Technology Integrating Group (TIG)**

PO Box 103184  
Pasadena, CA 91189-3184  
Vendor Code: 255997-03  
Hone Stone  
Phone: (808) 386-9463



GLOBAL TECHNOLOGY INC

**LENOVO GLOBAL TECHNOLOGY (UNITED STATES) INC**

Master Agreement No. 23014

NASPO URL: <https://www.naspo.valuepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/lenovo-global-technology/>

Sales Contact:  
Daniel Pyo  
Senior Server Account Executive  
Phone: (562) 221-1934  
[dpyo1@lenovo.com](mailto:dpyo1@lenovo.com)

Remittance Address:  
Lenovo Global Technology (United States) Inc  
PO Box 645506  
Pittsburgh, PA 15264-5253  
Vendor Code: 343751-00

Authorized Resellers:

**TLK Group dba Mobile IT Force**  
1314 S King St, Ste 1653  
Honolulu, HI 96814-1950  
Vendor Code: 345093-00  
William Chang  
Phone: (808) 597-8565

**Y&S Technologies**  
383 Kingston Ave, Ste 357  
Brooklyn, NY 11213-4333  
Vendor Code: 359702-00  
Saul Finck  
Phone: (303) 353-1917

**CDWG**  
75 Remittance Drive, Ste 1515  
Chicago, IL 60675-1515  
Vendor Code: 265748-00  
Ryan Cox  
Phone: (847) 371-7138

**PC Specialist, Inc. dba Technology Integrating Group (TIG)**  
PO Box 103184  
Pasadena, CA 91189-3184  
Vendor Code: 255997-03  
Hone Stone  
Phone: (808) 386-9463





**NEW TECH SOLUTIONS INC**

Master Agreement No. 23017

NASPO URL: <https://www.naspovaluepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/new-tech-solutions/>

Sales Contact:

Rajesh Patel  
New Tech Solutions Inc  
4179 Business Center Drive  
Fremont, CA 94538  
Vendor Code: 366451-00  
Ph: 510-353-4070 Ext: 307  
Fax: 510-353-4076  
Email: [NASPO@NTSCA.COM](mailto:NASPO@NTSCA.COM)  
Website: [www.ntsca.com](http://www.ntsca.com)

**PANASONIC CONNECT NORTH AMERICA, DIVISION OF PANASONIC CORPORATION OF  
NORTH AMERICA**

Master Agreement No. 23019

NASPO URL: <https://www.naspovaluepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/panasonic-connect-north-america/>

For price quotes, contact Panasonic's authorized resellers. Payments are made to Panasonic's authorized resellers.

**Authorized Resellers**

**PC Specialist Inc dba Technology  
Integration Group**

PO Box 103184  
Pasadena, CA 91189-3184  
Vendor Code: 255997-03  
Mary Manalo  
Phone: (808) 524-6652 x1560  
Email: [mary.manalo@tig.com](mailto:mary.manalo@tig.com)

**GovWare LLC**

7702 E. Doubletree Ranch Rd. Ste 300  
Scottsdale, AZ 85258  
Vendor Code: 340714-00  
Chris Alix  
Phone: (602) 656-1581  
Fax: (480) 656-9235  
Email: [chrisa@govware.us](mailto:chrisa@govware.us)

**CDW Government**

75 Remittance Drive  
Chicago, IL 60675-1515  
Vendor Code: 261475-00  
Jumana DiHu  
Phone: (312) 547-2495  
Fax: (312) 705-9437  
Email: [jumdihu@cdwg.com](mailto:jumdihu@cdwg.com)

**Glacier Computer LLC**

46 Bridge Street Ste 1  
New Milford, CT 06776  
Vendor Code: 356532-00  
Tina Carr  
Phone: (603) 882-1560 x 210  
Email: [tinac@glaciercomputer.com](mailto:tinac@glaciercomputer.com)

**Stommel Inc dba LEHR**

9240 Prototype Dr  
Reno, NV 89521  
Vendor Code: 359268-00  
Jim Stommel  
Phone: (916) 646-6676  
Fax: (916) 646-6656  
Email: [jim@lehrauto.com](mailto:jim@lehrauto.com)



**PURE STORAGE INC**  
Master Agreement No.23020

NASPO URL:

<https://www.naspovaluepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/pure-storage/>

For all price quotes, contact Pure Storage Inc's Authorized Resellers. Orders and payments are made to Pure Storage Inc's Authorized Resellers.

Authorized Resellers:

**DK Tech Solutions LLC**

3340 Pacific Heights Rd  
Honolulu, HI 96813-1008  
Vendor Code: 364964-00  
Jeff Kakinami  
(808) 392-0557  
[jeff@dktechsolutions.com](mailto:jeff@dktechsolutions.com)

**Hawaiian Telcom Services Company, Inc.**

PO Box 30770  
Honolulu, HI 96820-0770  
Vendor Code: 322588-01  
Stephanie Saxton  
(808) 546-4808  
[Stephanie.Saxton@hawaiiantel.com](mailto:Stephanie.Saxton@hawaiiantel.com)

**Kyndryl Inc.**

PO Box 735919  
Dallas, TX 75373-5919  
Vendor Code: 359411-01  
Zubin Menon  
(808) 383-1466  
[Zubin.menon@kyndryl.com](mailto:Zubin.menon@kyndryl.com)

**SHI International Corp.**

PO Box 952121  
Dallas, TX 75395-2121  
Vendor Code: 319284-00  
SHI Hawaii Sales Team  
(888) 764-8888  
[TeamHawaii@SHI.com](mailto:TeamHawaii@SHI.com)

**System Optimization & Support, Ltd**

1188 Bishop Street, Suite 3002  
Honolulu, HI 96813-3312  
Vendor Code: 316634-00  
Thomas Matthews  
(808) 523-3072  
[thomas@sos-hawaii.com](mailto:thomas@sos-hawaii.com)

**vCORE Technology Partners LLC**

1355 N. Scottsdale Road, Suite 140  
Scottsdale, AZ 85257-3552  
Vendor Code: 347724-00  
Maurice Nowell  
(714) 287-9194  
[maurice.nowell@ahead.com](mailto:maurice.nowell@ahead.com)

**World Wide Technology, LLC**

PO Box 957653  
Saint Louis, MO 63195-7653  
Vendor Code: 319625-00  
Carol Harting  
(314) 995-6103  
[carol.harting@wwt.com](mailto:carol.harting@wwt.com)



**TRANSOURCE SERVICES CORP**  
Master Agreement No. 23022

NASPO URL: <https://www.naspo.valuepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/transource/>

Sales Contact:

Curtis Wescott  
2405 W. Utopia Rd.  
Phoenix, AZ 85027  
Phone: (623) 215-4407  
Fax: (623) 879-8887  
[curtisw@transource.com](mailto:curtisw@transource.com)

Remittance Address:

Transource Services Corp  
2405 West Utopia Road  
Phoenix, AZ 85027  
Vendor Code: 344107-00



**ZEBRA TECHNOLOGIES INTERNATIONAL LLC**  
Master Agreement No. 23023

NASPO URL: <https://www.naspo.valuepoint.org/portfolio/computer-equipment-peripherals-related-services-2023-2028/zebra-technologies-corporation/>

Sales Contact:  
Christopher Polidan  
[Christopher.polidan@zebra.com](mailto:Christopher.polidan@zebra.com)  
(248) 973-5763

Zebra URL with Products and pricing:  
<https://naspo.zebra.com/>

Hemang Patel  
[Hemang.patel@zebra.com](mailto:Hemang.patel@zebra.com)  
(847) 544-9238

For all price quotes, contact Zebra Technologies International LLC's Authorized Resellers. Orders and payments are made to Zebra Technologies International LLC's Authorized Resellers.

Authorized Resellers:

**CDW Government**  
75 Remittance Drive #1515  
Chicago, IL 60675-1515  
Vendor Code: 261475-00  
Nelson Naciso  
(224) 908-4087  
[nelsnar@cdw.com](mailto:nelsnar@cdw.com)

**Vantage ID Applications Inc**  
2400 Fenton St. Suite 204  
Chula Vista, CA 91914  
Vendor Code: 360092-00  
Nick Camp  
(312) 582-4855  
[pam@vantageid.com](mailto:pam@vantageid.com)

**Barcodes LLC**  
PO Box 95637  
Chicago, IL 60694-5637  
Vendor Code: 368817-00  
Pam Baker  
(619) 678-0154  
[ncamp@barcodesinc.com](mailto:ncamp@barcodesinc.com)