



Company Overview for State of Hawaii  
June 2023



Providing proven safety and security solutions for **state and local agencies**



# State, Local and Education (SLED) Overview



State Government



Local Government



Higher Education



K-12 Schools



Aviation



Transit

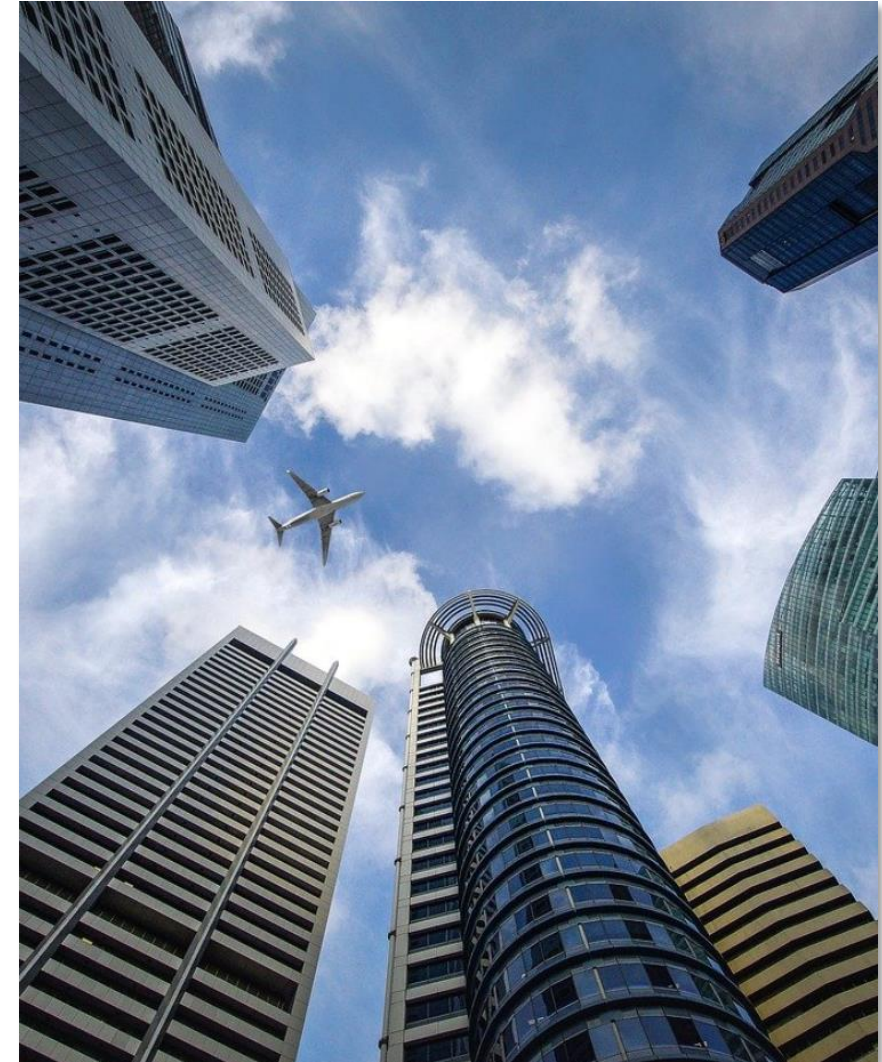
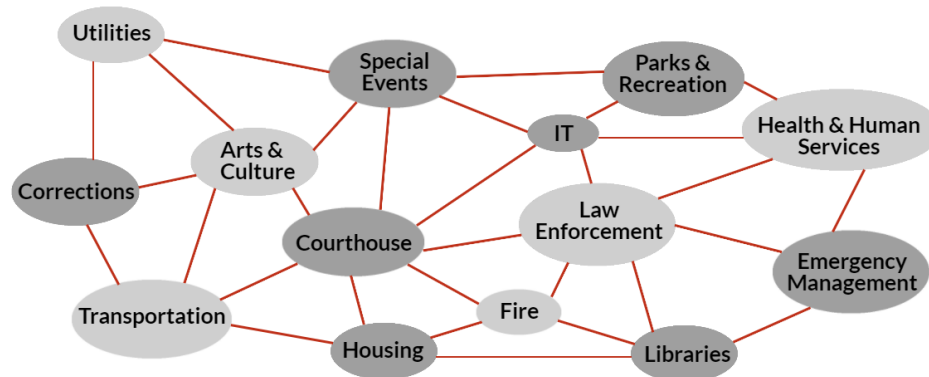


Public Utilities



Aerospace/Defense

Align Public Safety Objectives Across Multiple Departments





# Convergent local experience in Hawaii

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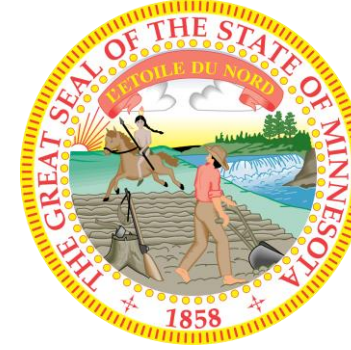
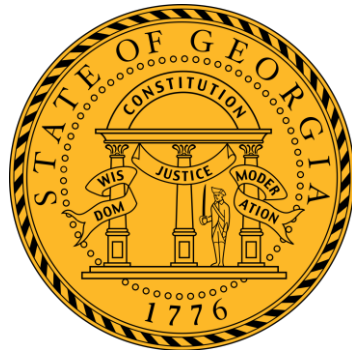
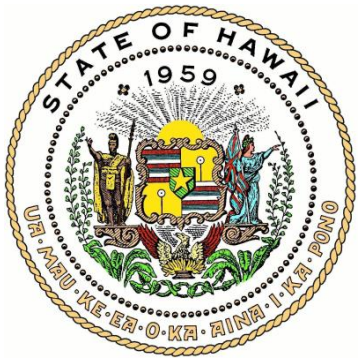
Hawaiian  
Electric



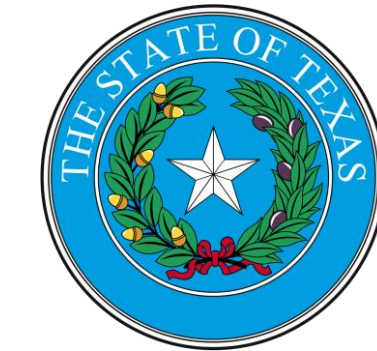
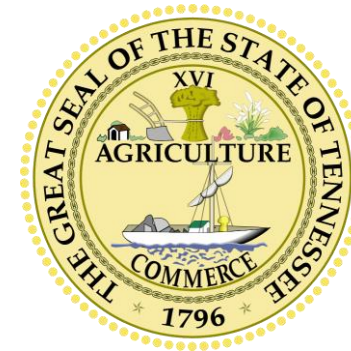
**BAE SYSTEMS**

# Convergent experience with state government

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The Seal of the State of South Carolina, established in 1776. It features a central shield with a landscape scene. The shield is surrounded by a wreath. The outer ring contains the text "STATE OF SOUTH CAROLINA" at the top and "1776" at the bottom. The bottom of the seal also includes the Latin phrase "ANIMIS OPIBUSQUE PARATI".



# Convergent Procurement Contracts Allow for:



Master Agreement No. 99SWC-NV23-16262

Convergent was awarded a Nationwide contract to provide the following service Categories:

Category 5: Fire Detection – Fire Alarm Systems

Category 12: Access Control Systems

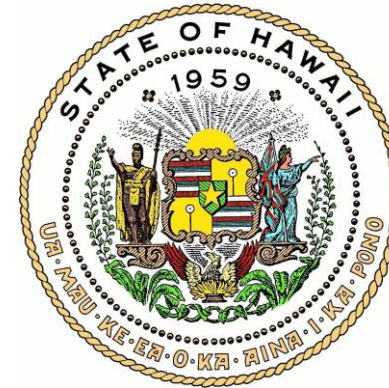
Category 13: Burglar Alarm Systems

Category 14: Surveillance Services and Equipment

Category 16: Inspections & Monitoring

Executed: May 5, 2023

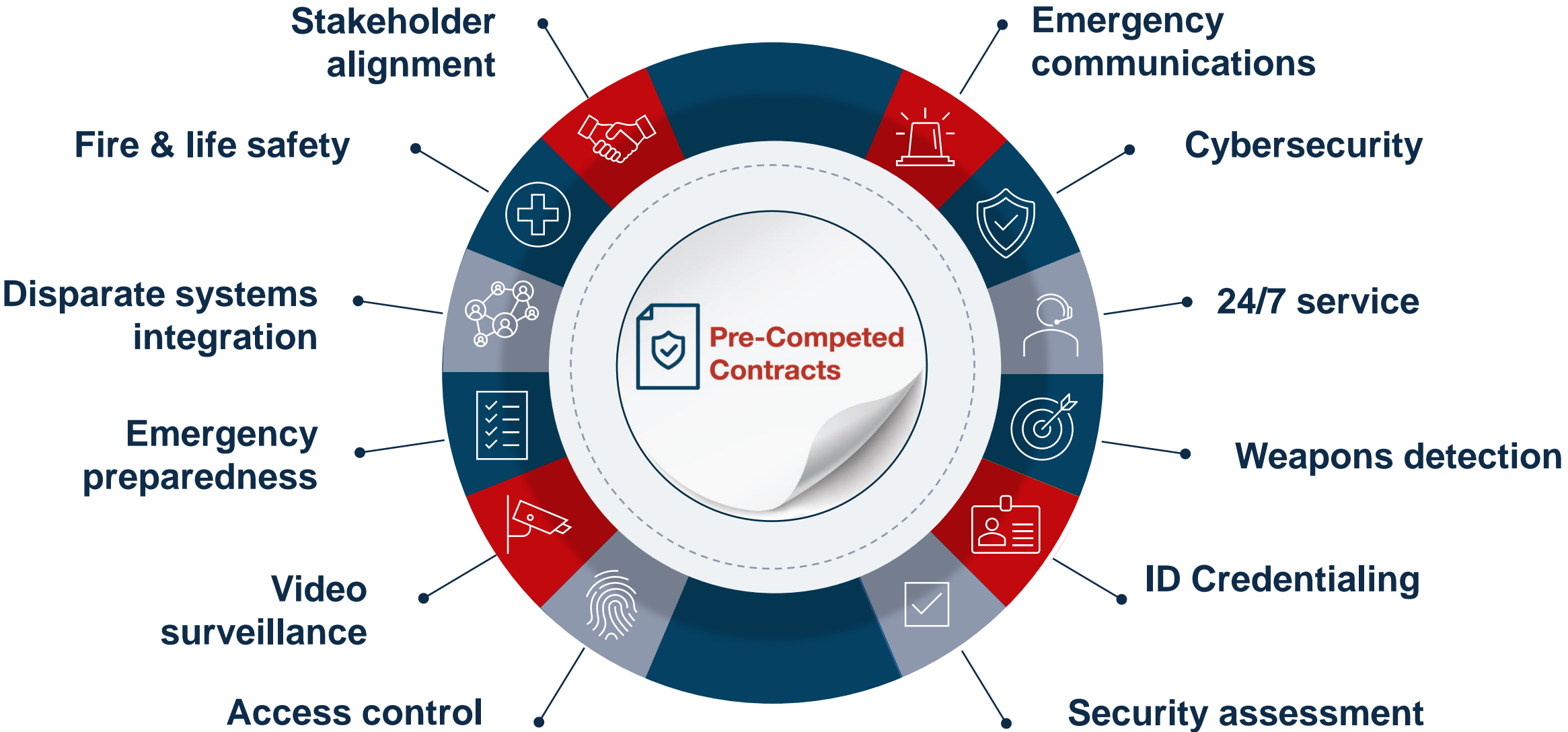
Expiration: July 31, 2028



**Continuity, Compliance, Speed, Cost Savings, & the Ability to *Choose Your Partner***

<https://www.naspovaluepoint.org/portfolio/security-fire-protection-services-2023-2028/convergent-technologies-llc/>

# Convergent **solutions**



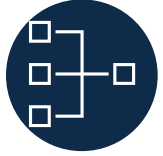


# Convergent **value**



## **Cost-effective solutions**

Reduce risk, maximize return on investment, and leverage technology for optimized business performance



## **Scalable security systems**

Secure valuable assets with custom-tailored, future-proofed solutions



## **Comprehensive compliance**

Ensure best pricing and full compliance with local, state, and federal procurement laws and guidelines



## **Cooperative purchasing**

Reduce cost and simplify procurement with contract vehicles



## **Strategic public safety alignment**

Align objectives across multiple departments including utilities, transportation, and emergency management



## **Local service, national reach**

Protect and serve communities with a commitment to deliver measurable business results



# CORE VALUES & BELIEFS

THE BEDROCK OF CONVERGINT SINCE THE COMPANY'S FOUNDING IN 2001

convergent | V's & B's

## I am Convergent

I own my position on the team

## I am accountable for my continuous development

A better me is a better Convergent

## I have integrity

It's what we do when no one's watching

## I keep everyone informed

Communicate, communicate, communicate

## I make responsible decisions

Timely, educated, and cost-effective

## We expect to be our customers' best service provider

No matter what business we are in

## We deliver results

Period

## We believe in balanced lives

Family, business, community

## We embrace a safe, inclusive, and positive work environment

Every colleague makes a difference

## We promote fun and laughter on a daily basis

Committed to fun since 2001



*Convergent's V's & B's are  
the bedrock to our unique culture,  
and the foundation of the Company*

Focus on  
Colleagues and  
Diversity

Culture of Service  
& Accountability

It All Begins with  
the Right  
Colleagues

Provides a  
Business Compass

Consistent  
Leadership &  
Development

Paying it Forward

Our Values & Beliefs



# 20+ years of giving back to our communities



**convergent** | social  
responsibility day

Convergent across the globe shuts down operations for a full day in June for colleagues to volunteer locally

**convergent** | cares  
foundation

Provides financial assistance to Convergent colleagues & underserved communities



**STEPUP**  
SECURE • TRAIN • EDUCATE • PROTECT

Convergent's initiative to strengthen school security by providing donations and resources to underserved areas



Supports colleagues experiencing unforeseeable financial hardship

Convergent is a **global systems** integrator focused on making environments safer, smarter, and more intelligent.



\$2.2 billion in revenue with a sole focus on systems integration



Hundreds of locations and thousand of colleagues across the globe



Local leaders empowered to make decisions close to the customer



Purpose-built specifically for mission-critical verticals

