JOSH GREEN, M.D. GOVERNOR KE KIA'ĀINA

BONNIE KAHAKUI ACTING ADMINISTRATOR



STATE OF HAWAI'I | KA MOKU'ĀINA O HAWAI'I PROCUREMENT POLICY BOARD

P.O. Box 119 Honolulu, Hawaii 96810-0119 Tel: (808) 587-4701

Email: <u>procurement.policy.board@hawaii.gov</u> <u>http://spo.hawaii.gov</u> PROCUREMENT POLICY BOARD RICHARD HELTZEL LANCE INOUYE LISA MARUYAMA DIANE NAKAGAWA

KEITH REGAN

Procurement Policy Board Meeting

Tuesday, September 12, 2023, 1:30 pm - 3:30 pm HST Virtual and Physical Location

<u>Virtual Meeting Using Interactive Conference Technology – Zoom</u>

Join Zoom Meeting

https://zoom.us/j/96757527703?pwd=ZUdjVzRyQTcrOUpDRkd6bDJLOUV3Zz09

Meeting ID: 967 5752 7703

Passcode: p2qj9p Dial by your location

- +1 719 359 4580 US
- +1 253 205 0468 US
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 669 444 9171 US
- +1 669 900 6833 US (San Jose)
- +1 929 436 2866 US (New York)
- +1 301 715 8592 US (Washington DC)
- +1 305 224 1968 US
- +1 309 205 3325 US
- +1 312 626 6799 US (Chicago)
- +1 360 209 5623 US
- +1 386 347 5053 US
- +1 507 473 4847 US
- +1 564 217 2000 US
- +1 646 931 3860 US
- +1 689 278 1000 US

Meeting ID: 967 5752 7703

Passcode: 786124

Find your local number: https://zoom.us/u/abEERgIVoX

Procurement Policy Board Agenda – September 12, 2023 Page 2

Physical Location

Kalanimoku Building, 1151 Punchbowl Street, Room 410, Honolulu, is available to the public and is guaranteed to be connected to the remote virtual meeting.

In the event that audiovisual communication cannot be maintained by all participating board members and quorum is lost, the meeting will automatically be recessed for 30 minutes, during which time an attempt to restore audiovisual communication will be made. If such attempt to restore is unsuccessful within said 30 minutes, all board members, members of the public, staff and other interested individuals shall log on again to the Zoom link on this Notice, whereby audio communication will be established for all participants and the meeting will continue. If reconvening the meeting is not possible because audio and visual communication cannot be reestablished, the meeting will be terminated.

Contact for Meeting Information/Written Testimony

To request email notification of meetings, email <u>procurement.policy.board@hawaii.gov</u>.

Written testimony may be submitted by one of the methods listed below:

- By email to: procurement.policy.board@hawaii.gov
- By United States Postal Service to: 1151 Punchbowl Street, Room 416, Honolulu, HI 96813
- By facsimile to: (808) 587-4703

Written testimony will only be accepted for the items listed on the meeting agenda. Written public testimony submitted to the Procurement Policy Board will be treated as public record and any information contained therein may be available for public inspection and copying.

Please include the word "Testimony" and the subject matter following the address line.

Copies of the Board Packet will be available on-line for review at https://spo.hawaii.gov/procurement-policy-board/procurement-policy-board-meeting-agenda-minutes/. An electronic draft of the minutes for this meeting will also be made available at the same location when completed.

If you need an auxiliary aid/service or other accommodation due to a disability, contact Ruth Baker at (808) 587-4701 or at ruth.a.baker@hawaii.gov as soon as possible, preferably by 4:30 p.m., September 8, 2023. Requests made as early as possible have a greater likelihood of being fulfilled.

Upon request, this notice is available in alternate formats.

Procurement Policy Board Meeting Agenda Tuesday, September 12, 2023, 1:30 p.m. – 3:30 p.m.

- I. Call to Order, Public Notice
- II. Public Testimony Public testimony will be taken on all items as those items occur during the meeting
- III. Roll Call, Quorum
- IV. Approval of Minutes of July 11, 2023, Meeting
- V. Review and Possible Approval of Proposed Past Performance Assessment / Questionnaire, which shall be completed by all state and county procurement officers or agents at the end of a contract.
- VI. Discussion and Possible Approval of Proposed Amendments to Hawaii Administrative Rules HAR §3-122 Source Selection and Contract Formation
 - A. §3-122-1 Definitions Addition of "recent," and "relevant" as definitions
 - B. §3-122-33 Bid evaluation and award Addition of "Bidder's past performance, if available."
 - C. New Subchapter 13.5 Contractor Past Performance Assessment Form addition of language and procedures pertaining to contractor past performance assessment.
- VII. Announcements

Future In-Person/Virtual Meeting Dates in October and November

VIII. Adjournment

If you need an auxiliary aid/service or other accommodation due to a disability, contact Ruth Baker at (808) 587-4701 or at ruth.a.baker@hawaii.gov as soon as possible, preferably by 4:30 p.m., September 8, 2023. Requests made as early as possible have a greater likelihood of being fulfilled.



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Procurement Policy Board

Minutes of Meeting

Date/Time: Tuesday, July 11, 2023, 1:30 p.m.

Locations: Comptroller's Conference Room

Kalanimoku Building, Room 410

1151 Punchbowl Street Honolulu, Hawaii 96813

Virtual Meeting Using Interactive Conference Technology – Zoom

Members Present: Rick Heltzel

Lance Inouye Lisa Maruyama Diane Nakagawa

Department of the

Attorney General: Stella Kam, Deputy Attorney General

State Procurement

Office Staff: Bonnie Kahakui, Acting Administrator

Christopher Amandi

Ruth Baker

Stacey Kauleinamoku Carey Ann Sasaki

Donn Tsuruda-Kashiwabara

Kevin Takaesu

Other State Staff: Eric Nishimoto, Department of Accounting and General Services - Public Works Division

Gordon Wood, Department of Accounting and General Services - Public Works Division

Guests: Rep. Scot Matayoshi, House of Representatives

S. Inouye

Sarah Love, Building Industry Association (BIA)

Sean Maskrey Pane Meatoga III Ryan Sakuda PROCUREMENT POLICY BOARD

RICHARD HELTZEL LANCE INOUYE LISA MARUYAMA DIANE NAKAGAWA KEITH REGAN

I. Call to Order, Public Notice

Chair Lisa Maruyama called the Procurement Policy Board (Board) meeting to order at 1:45 p.m. held on Zoom and in-person in Room 410 of 1151 Punchbowl Street. The meeting was recorded.

II. Roll Call, Quorum

Roll call was taken of the Procurement Policy Board members; there was quorum.

The Deputy Attorney General assigned to DAGS and staff of the State Procurement Office (SPO) were introduced.

III. Approval of Minutes of June 5, 2023, Meeting

The minutes of the June 5, 2023, were reviewed. Rick Heltzel made a motion and Diane Nakagawa seconded the motion to accept the minutes as presented. The members unanimously voted to approve the minutes.

The June 5, 2023, meeting minutes accurately stated that Member Inouye requested a list of stakeholders that sent a survey on the Past Performance. Member Inouye withdrew his request for that information, which is documented in the July 11, 2023, minutes.

IV. Legislative Update

Chair Maruyama recognized State Rep. Scot Matayoshi and asked if he wanted to provide an update on the past legislative session. He did not offer a report but stated that he was attending the Board meeting to talk about the Past Performance Database, which is later on the agenda.

SPO Acting Administrator Bonnie Kahakui reported in the 2023 Legislative Session, three bills that affected procurement were passed and were signed by the Governor.

- House Bill 977 HD1 SD1 / Act 44 abolished the Community Council on Purchase of Health and Human Services
- House Bill 978 HD2 SD2 CD1 / Act 45 amended the treatment of services and how it can be applied, and delegates responsibility of the purchase of treatment of services to applicable department heads. Relevant administrative rules will need to be amended.
- House Bill 1184 HD1 SD1 CD1 / Act 188 allows agencies to rank fewer than three persons for
 professional services under specific conditions and may request an alternative procurement
 when fewer than three qualified persons respond to the solicitation. The SPO issued an update
 and guidance to government agencies through procurement circular.

V. Past Performance Assessment – Survey of Stakeholders

Chair Maruyama recognized Rep. Matayoshi, who provided testimony on the Past Performance Assessment. He explained that as the author of the Past Performance legislation, he wanted to thank the Board for their time and provide the members feedback on the intent of the legislation. which was a result of discussion with colleagues. He stated that he didn't mean for the bill to be restricted to the categories described, which is why (b)(1) of the bill states that SPO shall adopt rules on information to be in the Past Performance database. Rep. Matayoshi stated that the Legislature wanted to make sure that information listed in the bill are included in the database. He cited that in the language of the bill, the SPO shall adopt rules to establish information required to be included in

the Past Performance database. He reiterated that it was the Legislature's intent for the SPO to determine the criteria in the Past Performance assessment to ensure that the best contractors can compete and get hired by the state. He said that at some, point all stakeholders would have to come to an agreement on the past performance assessment so it can be utilized, then modify the assessment through rule-changes or legislation, as needed, in the future.

Acting Administrator Kahakui explained that the SPO conferred with other states and the federal government, then took the best of the evaluation criteria such as budget, contract, management, safety, cooperation, and technical support. She said that the SPO reviewed various grading/rating systems, then selected those that were the most objective. She added that the SPO want to work with stakeholders on making the assessment more objective and revising the timeline of the assessment.

Eric Nishimoto of DAGS Public Works Division commented that the SPO works on obtaining feedback from stakeholders, and that the Board is the entity that promulgates the rules.

Sarah Love, President of BIA Hawaii, stated that BIA has submitted testimony about its concerns on allowing subjectivity in the evaluation process, and on the due process to allow contractors to challenge negative ratings. The BIA asks for an objective, rather than subjective, perspective pertaining to procurement.

With the conclusion of the public testimony/input on the past performance assessment, Acting Administrator Kahakui provided a report from the SPO on the results of its survey of the assessment. She reported that 25,000 emails asking for input were sent to stakeholders, including vendors in HlePRO, those in the SPO's small business data base, external vendors, State of Hawaii Executive Branch Department Directors, and Chief Procurement Officers within the state of Hawaii. The SPO received responses from nine vendors and eight government agencies. The responses included recommendations to revise the timeframe and delete assessment questions.

Deputy Attorney General Stella Kam referenced the suggestion made by Rep. Matayoshi, that the database can be changed and tweaked as needed. She stated that the Hawaii Administrative Rules (HAR) are restrictive and binding, and if the HAR states what assessment information goes into the database, the HAR has the full force of the law. With the deadline for the Board to promulgate the rules by the end of 2023, she suggested that the HAR can amended in a manner to allow for flexibility. She will review the rules for language that has some leeway, and conversely, the language that restricts and binds the database to be kept as is on December 31, 2023.

Acting Administrator Kahakui reiterated that the SPO wanted to give the Board members the opportunity to look at the diverse feedback and comments from stakeholders. She summarized that the SPO can create the assessment and the database pursuant to the language in the Past Performance legislation, but since the database still needs the rules to be promulgated by the Board, the SPO requests direction on this matter.

Various Board members commended the SPO staff on their research and work on the Past Performance database and assessment.

Member Heltzel asked that the SPO provide a scoresheet summarizing the comments on each section of the assessment and for a tally of three answers: 1) In Favor, 2) Against, and 3) Neutral. He noted that most of the comments were "Against" a subjective database, and pointed out that in the purpose of the database to root out the few bad performers requires a lot of resources from government agencies. He asked that the Board considers the impact that the rules have on the agencies, which are understaffed and busy. He said that the purpose of Federal past performance database, which goes a little beyond objectivity in the past performance questions, is to improve the chances for good performers to win Federal contracts.

To provide more time to work on the Past Performance Assessment, Member Heltzel suggested that a working group be formed to work on the Past Performance assessment, if allowable. Deputy Attorney General Kam explained the difference between a working group and a Permitted Interaction Group (PIG). A working group would have to follow the Sunshine Law for public meetings and notices need to be posted on the State Calendar. The other option is a PIG, which works on tasks that would otherwise be too time-consuming for the entire Board. During a regular Board meeting, the chair would name two Board members and the SPO staff to serve on the PIG and outline the scope of the PIG. The PPB cannot have more than two members on a PIG (the members on a PIG must be less than a quorum, i.e. three members for the PPB) and does not have to follow the Sunshine Law. She noted that the PIG will likely not provide an environment that would adequately involve the views of all the members since the members represent diverse backgrounds (industries), thus, the Board will need to be comfortable with having two members on the PIG represent the entire five-member Board. Following its formation, the PIG would meet to discuss and recommend proposed administrative rules, then present those findings and recommendations to the full Board during a regular meeting. One regular Board meeting would be on the presentation by the PIG on those findings, and recommended administrative rules. A second regular Board meeting would be on the vote to approve the rules as recommended.

Member Diane Nakagawa echoed Deputy Attorney General Kam's comments regarding the expertise of each Board member and prefers that the discussion continue during regular Board meetings. She also thanked the SPO for conducting the recent survey of the stakeholders on the Past Performance assessment and compiling the responses, which included responses from critical stakeholders. She sensed that the sentiment expressed in the responses is a level of discomfort. Member Nakagawa asked the Board to continue its discussion on this issue and come up with a product with which it is comfortable.

Member Inouye stated that there are many factors, such as a poor design/plan or change orders, that will cause a project to go awry. Since Past Performance applies to different types of procurement (goods, services, construction, and other procurement), each type of service may have to be carved out and recommended that the database start off by being not so subjective.

Chair Maruyama asked for information on the overall vendor list for the State to understand who is being impacted the most when the Board makes decisions. She asked if there needs to be a different approach for each industry since there is so much variability across the different industries. The Chair asked Acting Administrator Kahakui if the survey results and feedback from respondents have convinced the SPO to modify its approach to the Past Performance Assessment. Acting Administrator Kahakui responded that the SPO was interested in the feedback and is open to changing some aspects of the assessment, such as the timeline for the assessment feedback. She added that she doesn't want to restrict the assessment to only those listed in the legislation because that information does not say anything about the performance of the contractor.

Chair Maruyama asked Members Inouye and Heltzel about their thoughts on the assessment points listed in the Past Performance legislation and the SPO's proposed list of assessment points. Member Heltzel said that the assessment should strive to be as objective as possible and offered a suggestion: during the contract, a government contracting agency needs to keep written documentation (correspondence and notices) on contractor performance. A contracting agency can provide this subjective documentation along with the existing objective data to be referenced for future contracting jobs. He expressed the concern with the impact of the Past Performance assessment on government contracting agencies that are short-staffed. Acting Administrator Bonnie Kahakui said that one of the iterations for the Past Performance assessment is correspondence to the contractor to document an unsatisfactory rating.

Chair Maruyama took comments from the public.

Sarah Love of the BIA offered a lawyer's perspective of the administrative rules, that the agency must take into consideration past performance. If the assessment is limited to only two categories – "satisfactory" and "unsatisfactory" – and a contractor receives an "unsatisfactory" rating and does not have the means to challenge the final determination, then that contractor is deprived of due process. She added that when variables such as change orders lead to disputes, she felt that the SPO and the Board need to sort out the process to hear those disputes.

Eric Nishimoto of the Department of Accounting and General Services – Public Works Division (DAGS PWD) offered his thoughts. He said that although this is more work for the agencies, he felt that the documentation of poor performance of contractors is objective, and the process to debar contractors that are consistently poor performers is difficult, citing how an agency expended much time, effort, and resources to debar a poor-performing contractor. The Past Performance database as a repository for this information/documentation on contractors would be useful for agencies, especially for the debarment process. The application of the Past Performance Assessment on all forms of procurement (such as professional services, furniture and equipment, maintenance, and custodial services), would require a lot of work for short-staffed government agencies. He recommended to start off with a simple assessment, then as stakeholders see the value of the Past Performance Database and agencies have more staff, add to the assessment.

Chair Maruyama acknowledged that the Past Performance Database is mandated to be launched by the end of the year and asked Acting Administrator Kahakui if there are any modifications that can be made to the assessment, based on the feedback and responses offered by stakeholders. Acting Administrator Kahakui clarified that the SPO did not request the Past Performance legislation, which states that agencies consider Past Performance in their determination of responsibility. She said that the SPO can review the assessment and make that as objective "satisfactory" and "unsatisfactory." Acting Administrator Kahakui stated that she will look at comments and provide a revised assessment and proposed administrative rules.

Deputy Attorney General Kam added that the contracting records maintained by the purchasing agencies are public records. Many of the records (emails, correspondence) are already in PDF format and can be easily uploaded to the Past Performance Database, as opposed to drafting a history with information and problems of the project. There would be no dispute on the agency's written communication to the contractor expressing its concerns on the project.

Member Heltzel stated that if a vendor knows they are going to be graded and held to that accountability for future jobs, they may begin to improve their performance. He asked that the SPO consider eliminating any ties of performance to the final payment to vendors. Federal procurement does not tie final performance pay to their contract. Acting Administrator Kahakui responded that the SPO had already planned to eliminate that final performance requirement.

Chair Maruyama summarized the feedback received: the Past Performance Database must be objective and include just the facts, and the goal is to weed out bad performers, not eliminate the good performers. She also acknowledged the work of the SPO.

Acting Administrator Kahakui stated that the SPO will look at simplifying the assessment for the Past Performance Database, which needs to be launched by the end of this year. The proposed administrative rules do not have a mandated deadline.

VI. Announcements

The next Procurement Policy Board meetings will be held on Thursday, August 31, 2023, at 1:30 p.m., and Tuesday September 12, 2023. 1:30 pm. These meetings will be hybrid on Zoom and in person at the physical location of Room 410 in 1151 Punchbowl Street.

There were no additional announcements.

VII. Executive Session: Discussion of personnel matters in the recruitment for Administrator, State Procurement Office

Since the board had no updates on the matter of the recruitment for the position of Administrator of the State Procurement Office, this agenda item was deferred.

VIII. Adjournment

Since there was no new business, Member Heltzel moved to adjourn the meeting; Member Nakagawa seconded the motion. All members voted to adjourn the meeting. The meeting adjourned at 3:10 p.m.

Respectfully submitted,	
Diane Nakagawa Secretary, Procurement Policy Board	

Return to Agenda



CONTRACTOR PAST PERFORMANCE ASSESSMENT

Section 1. GENERAL INFORMATION - To be completed by each Procuring Agency.

Please complete form, by providing the information requested below, for each contract under which whom the Contractor has provided or is currently providing productsgoods, services and/or construction specified herein.

PROCURING AGENCY INFORMATION					
Procuring Agency Department:					
Procuring Agency Division	Procuring Agency Jurisdiction				
Procuring Agency Contact Name:	Procuring Agency Contact Title:				
Procuring Agency Postal Address:	Procuring Agency Contact Phone:				
Procuring Agency Contact Email:	Procuring Agency Contact Fax:				
Procurement Officer Name: Procurement Officer Email:					
CONTRACTO	OR INFORMATION				
Contractor/Business Name:	Contractor Contact Name:				
Contractor Contact Phone:	Contractor Contact Email:				
Business Address:					
License Requirement(s) Placed on Bidders for Pro	oject, if applicable (i.e., A, B, C13, etc.):				
Name(s) of Responsible Managing Employees for Project:					
SOLICITATION/PROJECT INFORMATION					
Solicitation Title:	Term of Contract/Project Date(s), including all supplemental periods, if applicable:				
Method of Procurement:	dding				
Solicitation/Contract No.:	Original Awarded Amount (Size of the Project):				
Notice of Award Date:	Notice to Proceed Date:				

Commented [KSL1]: Added in suggested language from Board of Water Supply to clarify that the form needs to be filled out for each contract that the contractor performed under, and not for each procurement officer or procuring agency.

Commented [KSL2]: Took UH System's suggestion to replace the word "products" with "goods" to be consistent with terminology in HRS chapter 103D.

Commented [KSL3]: Added in suggested changes from Board of Water Supply to clarify that the identified licenses should be those required for the project, whether or not the procuring agency placed those requirements on bidders. Also, should changed from i.e., (in other words) to e.g. (for example).

Commented [KSL4]: Removed "Notice of Award Date" and "Notice to Proceed" information as suggested by UH Systems as these items are not required by Act 188 and are unnecessary requirements.

Brief Description of the Project:					
Estimated Start & Completion Dates:	From:			To:	
Actual Start & Completion Dates:	From:			To:	
Reason(s) for Difference Between Esti	mated and A	ctual D	ates, if appli	cable	o:
Project's Authorized Budget:		D	roject's Fina	I Cos	pt.
,		Г	ojeci s Filia	I COS	ы.
Positive or Negative Difference, if appli	icable:				
Reason(s) for Change in Cost, if applic	:able:				
Reason(s) for Change in Cost, if applic	cable:				
Reason(s) for Change in Cost, if applic	cable:				
Reason(s) for Change in Cost, if applic	cable:				

Commented [KSL5]: Removed "Notice of Award Date," "Notice to Proceed," "Estimated start/completion dates," and "Reason(s) for Difference between estimated and actual dates, if applicable," information as suggested by UH Systems as these items are not required by Act 188 and are unnecessary requirements.

Commented [KSL6]: Removed "Estimated start/completion dates" and "Reasons for Difference Between Estimated and Actual Dates, if applicable" as suggested by UH Systems as these items are not required by Act 188 and are unnecessary requirements.

CONTRACTOR PAST PERFORMANCE ASSESSMENT GUIDANCE (to be used to best reflect your assessment of the contractor's performance):

Rating	Definition + General Factors	Notes	
Satisfactory (S)	Performance meets minimum contractual	There should have been NO	
, (-,	requirements. The contractual performance of the	significant weaknesses identified. A	
	element or sub-element contains some minor	fundamental principle of assigning	
	problems for which corrective actions taken by the	ratings is that contractors will not be	
	contractor appear or were satisfactory.	assessed with a rating lower than	
	,	Satisfactory solely for not performing	
	This rating represents contractors meeting expected	beyond the requirements of the	
	performance to support the project.	contract/order.	
		55114454514511	
	To justify a Satisfactory rating, there should have		
	been only minor problems, or major problems the		
	contractor recovered from without impact to the		
	contract/order. For example:		Commented [KSL7]: Added "For example" before Satisfacto
			and Unsatisfactory rating bullets to clarify these items are
	 Meets standards, objectives, and all 		suggestions to be considered.
	performance requirements.		
	 Stayed within project's authorized budget. 		
	Deliveries on-time on time.		
	Schedule not impacted.		
	Met expectations.		
	 Adequate user satisfaction. 		
	•		
	Met goals and expectations of the project.		
	 Managed delays. 		
	Managed project schedule.		Commented [KSL8]: Added in Board of Water Supply's
			additional categories to assess timeliness of a contractor's
	NOTE: The term "authorized budget" is defined as		performance.
	the initial funds allocated to a project and		
	encumbered along with any change orders and/or		
	amendments authorized and encumbered in		
	accordance with the contractual terms and conditions		
	and/or HAR.		Commented [KSL9]: Added in City and County of Honolulu's
			Budget & Fiscal Services suggested language as contractors are
Jnsatisfactory (U)	Performance does not meet most significant/material	A singular problem, however, could	entitled to changes in price and schedule in clearly defined
	contractual requirements and recovery is was not	be of such serious magnitude that it	circumstances under HAR 3-125 and 3-126, and the terms and conditions of the contract, and should be deemed part of the
	likely accomplished in a timely manner. The	alone constitutes an unsatisfactory	"authorized budget" for performance assessment purposes.
	contractual performance of the element or sub-	rating. An Unsatisfactory rating	
	element contains serious material problems for which	should be supported by referencing	
	the contractor's corrective action appear or were	the management tools used to notify	
	ineffective (i.e.e.g.,-reports, letters, etc.).].	the contractor of the contractual	
		deficiencies (e.g., management,	
	This rating represents contractors whose performance	quality, safety, or environmental	
	did not meet material requirements defined in the	deficiency).	
	contractor whether due to a number of material		
	performance issues or significant problems with one		
	aspect of contract performance. consistently does not		
	meet requirements defined in the contract.		Commented [KSL10]: Added in Board of Water Supply's
	To justify an Unsatisfactory rating, identify multiple		suggested changes to provide additional clarity on what an unsatisfactory rating entails and closes the loop on where a
	significant event(s) in each category that the		contractor met many minor requirements (more than 50% total
			requirements), but fails to meet significant or material
	contractor had trouble overcoming and state how it		requirements. Requires recovery to have actually occurred to ta
	impacted the Government. For example:		a rating beyond unsatisfactory. Also provides more specific, usef
	Moule consistently falls to mark a set of		language.
	Work consistently fails to meet contract		
	requirements.		
	Close supervision of the contractor was		
	necessary to progress/complete the work.		

	Many performance requirements were not met. Did not stay within project's authorized			
	budget.Missed multiple schedule deadlines which			
	negatively impacted cost. Lack of cooperation.			
	Unnecessary changes.			
	Delayed DelaysLack of user satisfaction.			
	NOTE: If a contractor is deemed "unsatisfactory," trating must be accompanied with multiplettersdocumentation (department head) sent to the sent to th	le ne		
	contractor to cure the problem. If no results occur- the contractor, it can be stated that the department			Commented [KSL11]: Added in City and County of Honolulu's Honolulu Fire Department's suggestion to replace "multiple letters"
	will submit its recommendation to SPO suspension and debarment.			with "documentation" to provide the flexibility to include documentation that is admissible evidence.
				Also deleted second to last sentence, "If no results occur by the contractor, it can be stated that the department will submit its
ot Applicable (N/A)	No information or did not apply to contract requirements.	NOTE: Rating w nor negative.	ill be neither positiv	recommendation to SPO for suspension and debarment" as suggested by City and County of Honolulu's Budget & Fiscal Service and Department of Design and Construction because suspension and debarment actions are beyond the intent of the performance
Section 2. ASS	ESSMENT - To be completed by each Procuri	ng Agency.		evaluation.
				evaluation.
Please provide a	an adjectival rating for the following questions (th	e adjectival rating is		evaluation.
Please provide a	an adjectival rating for the following questions (the properties of the provide comments to substantiate the	e adjectival rating in assigned ratingration	e the	
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Complied with contract delivery/completion schedules including any significant intermediate milestones. (If			\Box		
liquidated damages were assessed or the schedule was not met, or delays beyond the contractor's control please					
address below)				'	Commented [KSL14]: Took part of Subcontractors Association of Hawaii (SAH) suggested verbiage to provide clarity on delays beyond the contractors control.
Submittal of all required close out documents.			•		Commented [KSL15]: Added in UH System's suggested
					language because many agencies struggle with closing out a project
Comments to substantiate Unsatisfactory (U) rating. Please share your experience, at a minimum, provide comme	ents to substan	tiate any rating	- that is	1	because close-out documents are not timely delivered. This criterion will assist with timely closing of projects.
checked Unsatisfactory (U).				1	Also took out verbiage "timely" as it is subjective.
				1	Formatted Table
					Commented [KSL16]: Change made to entire Section 2 Assessment as suggested by the City & County of Honolulu's Budget & Fiscal Services (BFS) because it is impossible to name every criteria to assess for each major category. It is best to allow the agency to take responsibility for providing the exact examples of the actual action/inaction and circumstances that led to an "unsatisfactory" rating in any of the major categories.
3. Cost/Financial Management (for Goods, Serv			1	1	
	S	U	N/A	1	
Met the terms and conditions within the contractually agreed price(s). including approved changes.	Ш		Ш	•	Commented [KSL17]: Added in Subcontractors Association of
Contractor's timeliness and accuracy in sSubmittingal of monthly invoices with appropriate back-up documentation, monthly status reports/budget variance reports, compliance					Hawaii (SAH)'s suggested verbiage to clarify approved changes are included in assessment.
with established budgets and avoidance of significant and/or unexplained variances (under runs or overruns).					
Contractor managed and tracked costs accurately	П			<u> </u>	Commented [KSL18]: Deleted 4th assessment item as
Rate Contractor's financial management abilities to pay subcontractors/suppliers timely					suggested by City & County of Honolulu's Department of Design and Construction as agency administering construction is unlikely to have information necessary to rate contractor's financial management abilities to pay subcontractors/suppliers timely.
Comments to substantiate Unsatisfactory (U) rating. Please share your experience, at a minimum, provide comme checked Unsatisfactory (U).	ents to substan	tiate any rating	that is		
4. Management/Personnel/Labor (for Goods, S				-	
Management of complians and college and developed	S	U	N/A		
Management of suppliers, materials, and/or labor force, including subcontractors			Ш		
Managed Management of Government-Owned Property			<u> </u>	'	Commented [KSL19]: Added in Board of Water Supply's
Implemented changes in requirements and/or priority		<u> </u>	<u> </u>	-	suggested change to provide clarification that the rating is for the contractor's management of government-owned property and not
Transitioned personnel and operations when taking over from the incumbent Contractor			Ш		just whether or not such property was managed. Deleted Item #3 as requested by City & County of Honolulu's
					Department of Design and Construction as transitioning of
Comments to substantiate Unsatisfactory (U) rating.					personnel and operations when taking over from the incumbent contractor is typically not applicable to construction contracts.
Please share your experience, at a minimum, provide commo	ents to substan	tiate any rating	that is		

checked Unsatisfactory (U).				
5. Customer Satisfaction (for Goods, Services,	& Construct	tion):		Formatted: No bullets or numbering
o. Customer Satisfaction (for Scous, Services,	S	U	N/A	Formatted: No bullets of Humbering
Contractor cooperated in dealing with your staff (including resolving disagreements/disputes; responsiveness to administrative reports, businesslike and communication)				
Overall customer satisfaction				
Please share your experience, at a minimum, provide comme checked Unsatisfactory (U). ———	c to substan	mate any rating		
6.5. Safety/Security (for Goods, Services, 6.5.	& Constructi	ion):	N/A	Commented [KSL20]: Removed original Criteria #5, Custon Satisfaction (for Goods, Services, & Construction) as suggested by
Contractor maintained and/or exceeded an overall environment of safety, adhered to its approved safety plan, and responded to safety issues? (Includes: following the user's rules, regulations, and requirements regarding housekeeping, safety, correction of noted deficiencies, etc.)				GCA Hawaii, Board of Water Supply, and the City & County of Honolulu's Department of Design and Construction as "Custome Satisfaction" does not apply to the construction contractor when the construction project is administered by an agency other that the agency that owns and operates the facility. The user agency (customer's) input needs to be incorporated into the plans and specifications, which is what the construction contractor is requ
Contractor complied with all security requirements for the project and personnel security requirements				to comply with. Commented [KSL21]: Added in suggested change of "overall commented co
Comments to substantiate Unsatisfactory (U) rating. Please share your experience, at a minimum, provide comme checked Unsatisfactory (U).	ents to substar	ntiate any rating	that is	from Subcontractors Association of Hawaii (SAH) as HIOSH has 1 pages of safety standards and anyone can be cited for even a mi violation. Made grammatical change as requested by Board of Water Supp
7.6. General (for Goods, Services, & Const			1	
L	S	U	N/A	
Responded to emergency and/or urgent situations (including notifying HOPAHead of the Purchasing Agency, Project Manager, or Procurement Officer in a timely manner				
regarding urgent contractual issues)				Commented [KSL22]: Spelt out "HOPA" as suggested by C

I

Comments to substantiate Unsatisfactory (U) rating.	
Please share your experience, at a minimum, provide comments to substantiate any rating that is checked Unsatisfactory (U).	
Section 3. CONTRACTOR COMMENTS - To be completed by the Contractor	
Contractor Name:	
Procuring Agency Name:	
Comments, Rebuttals, or Additional Information by Contractor assessed in Section 2.	
Comments, Rebuttals, or Additional Information from the Contractor	

Please cite specific assessment criteria you are providing comments, rebuttals, or additional information to.	
Discount to UAD position 2 422 445 04(a)(d)(D). Contractor also illustrate the October 1 and 1 a	
Pursuant to HAR section 3-122-115.01(c)(1)(D), Contractor shall review the Contractor past performance assessment form within 19-20 working days, from the date of notification of the contractor past performance assessment, and submit comment	S Commented [KSL23]: Added in GCA Hawaii's suggestion of 20
rebutting statements, or additional information. If the Contractor, or the Contractor fails to do so, the Contractor past	working days to align with suggested changes to Act 188 HARs.
performance assessment form shall be considered accepted by the contractor.	Commented [KSL24]: Added in suggested changes from Board
	of Water Supply to provide clarity regarding consequences of the
	contractor's failure to timely respond to the assessment.
Section 4. PROCUREMENT OFFICER DETERMINATION - To be completed by the	
Section 4. PROCUREMENT OFFICER DETERMINATION - To be completed by the Procuring Agency	
Procuring Agency	
Section 4. PROCUREMENT OFFICER DETERMINATION - To be completed by the Procuring Agency Keep a copy of this assessment in your agency's procurement/contract file.	
Procuring Agency Keep a copy of this assessment in your agency's procurement/contract file.	
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Procuring Agency Keep a copy of this assessment in your agency's procurement/contract file.	

0	D
Comments from I	Procuring Agency
As a Buyer/Contract Administrator/Project Mana	
I approve the responses to the statements and r	
Company/Contractor listed above on the project Performance Assessment.	Identified in Section 2 of this Contractor Past
	I
Name:	Title:
Signature:	Date:
S .	
D	
	nts; (c)(2)(C), The final determination on the contractor's past
performance assessment shall be the decision of the head of subject to any appeal.	the purchasing agency or designee shall be final and not
	ncy listed above, I approve the responses to the of the Company/Contractor listed above on the
project identified in Section 2 of this Contractor	
Name:	Title:
Taille.	
Signature:	Date:
ŭ	

Thank you for providing this valuable feedback. Please keep a copy of this assessment in your agency's procurement/contract file.

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Commented [KSL25]: Added in Board of Water Supply's suggested changes to clarify that the decision of the head of the purchasing agency or designee is not subject to appeal. Also clarifies that the procurement officer's updates should take the contractor comments into consideration, and not simply repeat them.

DEPARTMENT OF ACCOUNTING AND GENERAL SERVICES Amendments to Chapter 3-122

Interim Hawaii Administrative Rules

August 31, 2023

1. §3-122-1, Hawaii Administrative Rules, is amended to read as follows:

"§3-122-1 <u>Definitions.</u> Definitions for terms used in this chapter are in section 103D-104, HRS. The following definitions are also applicable to terms used in this chapter:

"Alternative procurement method" means a procurement method used due to a waiver from the competitive sealed bids or proposals process when one or no responsive, responsible offer is received.

"Award" means the written notification of the State's acceptance of a bid or proposal, or the presentation of a contract to the selected offeror.

"Best value" means the most advantageous offer determined by evaluating and comparing all relevant criteria in addition to price so that the offer meeting the overall combination that best serves the State is selected. These criteria may include, in addition to others, the total cost of ownership, performance history of the vendor, quality of goods, services, or construction, delivery, and proposed technical performance.

"Bid sample" means a sample to be furnished by a bidder to show the characteristics of the item offered in the bid.

"Brand name or equal specification" means a specification which uses one or more manufacturer's names or catalogue numbers to describe the standard of quality, performance, and other characteristics needed to meet requirements, and which provides for the submission of equivalent products.

"Brand name specification" means a specification

limited to one or more items by manufacturers' names or catalogue numbers, commonly referred to as a restrictive specification.

"Capability" means capability at the time of award of contract.

"Chief financial officer" means, depending upon the purchasing agency, either the comptroller, a county's director of finance, or the respective chief financial officers of the University of Hawaii, the department of education, the judiciary, or the legislative branches of the State or county.

"Contract administrator" means the person designated to manage the various facets of contracts to ensure the contractor's total performance is in accordance with the contractual commitments and obligations to the purchasing agency are fulfilled.

"Contract price" means the amount designated on the face of the contract for the performance of the work including allowances for extras, if any.

"Descriptive literature" means information available in the ordinary course of business which shows the characteristics, construction, or operation of an item which enables the State to consider whether the item meets its needs.

"Design specifications" means the dimensional and other physical requirements of the item being purchased, how a product is to be fabricated or constructed.

"Discussion" means an exchange of information to promote understanding of a state agency's requirements and offeror's proposal and to facilitate arriving at a contract that will be the best value to the State. Discussions are not permissible in competitive sealed bidding, except to the extent permissible in the first phase of multi-step sealed bidding to determine the acceptability of technical offers.

"Opening" means the date set for opening of bids, receipt of unpriced technical offers in multi-step sealed bidding, or receipt of proposals in competitive sealed proposals.

"Performance specifications" means the functional or performance requirements of the item, what a

product does and how well it performs.

"Practicable" and "Advantageous" shall be given ordinary dictionary meanings. "Practicable" means what may be accomplished or put into practical application. "Advantageous" means a judgmental assessment of what is in the State's best interest. The use of competitive sealed bidding may be practicable, that is, reasonably possible, but not necessarily advantageous, that is, in the State's best interest.

"Qualified products list" means an approved list of goods, services, or construction items described by model or catalogue numbers, which, prior to competitive solicitation, the State has determined will meet the applicable specification requirement.

"Quotation" means a statement of price, terms of sale, and description of goods, services, or construction offered by a prospective seller to a prospective purchaser, usually for purchases pursuant to section 103D-305, HRS.

"Recent" means performance information in which the performance has occurred within 5 years or as determined by the procurement officer that is closely connected and appropriate to consider for the type of requirement being solicited or evaluated.

"Relevant" means performance information that is similar in size, scope, and complexity to the requirement being solicited or evaluated.

"Request for information" means a request soliciting information to obtain recommendations from suppliers for a procurement that cannot be described in sufficient detail to prepare a solicitation.

"Standard commercial product" means a product or material, in the normal course of business, is

¹ "Recent" time periods for consideration may be different according to the type of requirement, however the Contractor Past Performance Assessment Report shall only be available on the database for three years. If the procurement officer determines that the requisition justifies seeking past performance information that is older than five years (i.e., by request of the offeror or the chief procurement officer), then they may seek specific contract files from the contracting agency which would contain the assessment report information.

customarily maintained in stock or readily available by a manufacturer, distributor, or dealer for the marketing of the product." [Eff 12/15/95; am and comp 11/17/97; am and comp 3/21/08; am]

(Auth: HRS §103D-202) (Imp: HRS §\$103D-104, 103D-202)

Justification:

Pursuant to Act 188, SLH 2021, section 103D-104, HRS, was amended to add the new the new definition Past

Performance, to read: ""Past Performance" means
available recent and relevant performance of a
contractor, including positive, negative, or lack of
previous experience, on contracts that shall be
considered in a responsibility determination within
the relevance of the current solicitation including
the considerations of section 103D-702(b)." Therefore,
the following changes, related to past performance in
Competitive Sealed Bidding, Competitive Sealed
Proposals, and Sole Source procurements, are
recommended:

- (1) Adds new definition of "Recent" as time periods for consideration may be different according to the type of requirements and is added to mean performance information in which performance occurred within five year or as determined by the procurement officer that is closely connected and appropriate to consider for the type of requirement being solicited or evaluated.
- (2) Adds new definition of "Relevant" to mean performance information that is similar in size, scope, and complexity to the requirements being solicited or evaluated.

Changes after PC2023-07's Feedback: No additional changes made. Definitions are as per PPB's suggested changes to "Recent" on 5/18/2023 PPB meeting.

- 2. §3-122-33, Hawaii Administrative Rules, is amended to read as follows:
- "§3-122-33 <u>Bid evaluation and award.</u> (a) The award shall be made to the lowest responsive, responsible bidder and shall be based on the criteria set forth in the invitation for bids.
- (b) Only objectively measurable criteria which are set forth in the invitation for bids shall be applied and may include but not be limited to:
 - (1) Discounts;
 - (2) Transportation costs; [and]
 - (3) Total or life cycle costs[→]; and
 - (4) Bidder's past performance, if available.
- (c) Evaluation factors need not be precise predictors of actual future costs, but to the extent possible the evaluation factors shall:
 - (1) Be reasonable estimates based upon information the government jurisdiction has available concerning future use; and
 - (2) Treat all bids equitably.
- (d) The invitation for bids shall set forth any evaluation criterion to be used in determining product acceptability:
 - The solicitation may require the submission of samples, descriptive literature, technical data, or other material to verify product acceptability;
 - (2) The solicitation may also provide for accomplishing any of the following prior to award:
 - (A) Inspection or testing of a product for characteristics as quality or

Return to Agenda

- workmanship;
- (B) Examination of elements as appearance, finish, taste, or feel; or
- (C) Other examinations to determine whether product conforms to any other purchase description requirements;
- (3) The acceptability evaluation is not conducted for the purpose of determining whether one bidder's item is superior to another but only to determine that a bidder's offer is acceptable as set forth in the invitation for bids;
- $[\frac{5}{4}]$ Any bidder's offering which does not meet the acceptability requirements shall be rejected as nonresponsive.
- (e) The award shall be issued to the lowest responsive, responsible bidder whose bid meets the requirements and criteria set forth in the invitation for bids and posted pursuant to section 103D-701, HRS, for five working days.

Justification:

(1) Change is made to remind State employees that past performance, if available, shall be taken into consideration when making an award to the lowest responsive, responsible bidder pursuant to section, 103D-302(f), HRS, Competitive Sealed Bidding which states, "Bids shall be evaluated based on the requirements set forth in the invitation for bids. These requirements may include criteria to determine acceptability such as inspection, testing, quality, workmanship, delivery, and suitability for a particular purpose. Those criteria that will affect the bid price and be considered in evaluation for award shall be as objectively measurable as possible,

such as discounts, transportation costs, total or life cycle costs, and the bidder's past performance, if available. The invitation for bids shall set forth the evaluation criteria to be used. No criteria may be used in bid evaluation that are not set forth in the invitation for bids."

(2) Change is made to correct numerical error in subsection (d).

Changes after PC2023-07's Feedback:

- (1) Removed SPO's added suggested language in subsection (a): "...as determined by the procurement officer pursuant to Subchapter 13.5, Contractor's Past Performance Assessment..." as additional language presents ambiguity.
- (2) Added City and County of Honolulu's Department of Facilities and Maintenance's suggested language to modify HAR 3-122-33(b) to reflect alternative language amended in HRS 103D-302 subsection (f).

3. Subchapter 13.5, Hawaii Administrative Rules, is added to read as follows:

"SUBCHAPTER 13.5

Contractor Past Performance Assessment

- § 3-122-115.01 Contractor past performance assessment. (a) For any contract entered into pursuant to sections 103D-302, 103D-303, and 103D-306, HRS or as directed by the chief procurement officer, all state and county procurement officers or agents shall complete a contractor past performance assessment form approved by the procurement policy board.
- (b) The contractor past performance assessment shall include information contained in Act 188, SLH 2021.
- (c) The contractor past performance assessment process shall include the following:
 - (1) Procurement officers shall complete the assessment form in the electronic past performance database at the end of the contract, or more frequently as designated by the chief procurement officer or designee:
 - (A) Procurement officer who rates a contractor as unsatisfactory, in any part of the contractor's performance assessment is required to document the action (i.e., notice to cure) used to

Although it is not required, it is recommended that a new clause of consent to assessment and evaluation process should be included in the solicitation and the contract's general conditions, identifying the process by which the contractor specifically consents to the process of performance assessment, review, finalization, and posting of final Contractor Past Performance Assessment to be accessible for future solicitation evaluations as a condition of award for applicable methods of procurement.

- notify the contractor of the
 contractual deficiencies;
- (B) Agency assessments of contractor past performance shall be provided to the contractor as soon as practicable after completion of the assessment. The contractor shall receive a notification when an assessment is ready for review and/or comment;
- (C) Contractor shall review the contractor past performance assessment form within 20 working days from the date of notification of the contractor past performance assessment and submit comments, rebutting statements, or additional information. If the contractor does not respond, the contractor past performance assessment form shall be considered accepted;
- (D) The final assessment form shall be posted electronically in the in the past performance database system within 20 working days of receipt;
- (E) A copy of the assessment form shall be kept in the agency's contract file.
- (2) Contractor's past performance assessment form dispute process:
 - (A) Contractor shall submit a written request with documentation to the procurement officer for reconsideration within 10 working days from the date of notification of the past performance assessment;
 - (B) The procurement officer shall update the past performance database system taking into consideration contractor comments;

Justification:

Pursuant to Act 188, SLH 2021, section 103D-329, HRS, Past Performance Database, was created, requiring the State Procurement Office to implement and administer a past performance database in regard to state contract and adopt rules no later than December 31, 2023, on the information required to be included in the past performance database. With the creation of this statute, the following changes are recommended:

- (1) Adds language about the information and procedures associated with the past performance database pursuant Act 188, SLH 2021;
- (2) Includes the procedures to information a contractor of the information contained in the past performance database about the contractor;
- (3) Includes the procedures for a contractor to correct or respond to the information contained in the past performance database about the contractor, and also notifies the contractor that once finalized the assessment will be posted electronically into the past performance database and accessible for future solicitation evaluations as a condition of award for the applicable methods of procurement affected by Act 188, SLH 2021.

Changes after PC2023-07's Feedback:

(1) Removed references to HRS 103D-305 and 103D-307 in subsection (a) and added in what procurement methods Act 188 requires agencies to do a past

Return to Agenda

- performance assessment for: HRS sections 103D-302, 103D-303, 103D-306.
- (2) Added in Board of Water Supply's suggested language to subsection (c)(1) to provide clarity to ensure the form is completed, not just prepared, by the procurement officer.
- (3) Removed original subsection (c)(1)(A) in its entirety to remove confusion on when the past performance assessment shall be completed.
- (4) Added in suggested changes to original subsection (c)(1)(B), now subsection (c)(1)(A) from ABC Hawaii Chapter to clarify that procurement officers are required to document the basis for, and the contractor's response to, any part of an assessment identified as "unsatisfactory" to ensure greater transparency in the process and afford a contractor a fuller record upon which it can refer or rely in the event it seeks to dispute an assessment after final submission.
- (5) Added in suggested language to original subsection (c)(1)(C), now subsection (c)(1)(B) from ABC Hawaii Chapter to add the requirement that the agency confirm a contractor's receipt of notification to keep the agency accountable and provides a cleaner record in the event of a contractor dispute.
- (6) Changed number of working days from 10 to 20 in original subsection c) (1) (D), now subsection (c) (1) (C) as suggested by both the General Contractors Association of Hawaii (GCA Hawaii) and the County of Hawaii Department of Public Works to align with the time allowed in federal procurement and to give contractor a more reasonable amount of time to provide a rebuttal to a negative assessment and the State/County to provide a response to the rebuttal.
- (7) Also added in suggested language to original subsection c)(1)(D), now subsection (c)(1)(C), from Board of Water Supply to provide clarity on process for evaluation of the assessment and

- for the consequences of a contractor failing to timely provide further statements.
- (8) Changed number of working days from 5 to 20 in original subsection c)(1)(E), now subsection (c)(1)(D) to give the procurement officer a more reasonable amount of time to post the completed assessment electronically into the past performance database system.
- (9) Removed original subsection (c)(1)(F) in its entirety as requested by Gartner, Department of Accounting and General Services Contract Management Branch, GCA Hawaii, and the City and County of Honolulu's Department of Design and Construction (DDC) and Budget & Fiscal Services (BFS) to clarify that the contractor should not have its final payment delayed if failure to complete the assessment is not due to any fault of the contractor. There is also the question if the State/County can legally withhold or delay payment to a contractor for the government's inability to timely perform an assessment.
- (10) Added in suggested language to original subsection (c)(1)(F), now subsection (c)(1)(E) to remind agencies that a copy of the completed assessment shall be kept in the agency's contract file.
- (11) Added in suggested changes from City and County of Honolulu Budget & Fiscal Services for contractors to submit a "written" request to make the rebuttal formal and to remove the arbitrary standard of "substantial" evidence in subsection (c)(2)(A). No change made to 10 working days as contractors already have 20 working days to dispute and rebut assessment and it only takes 5 working days to submit a protest under HRS 103D-701.
- (12) Removed "any" from subsection (c)(2)(B) for clarity, consistency, and style.
- (13) Added in suggested changes from Board of Water Supply to subsection (c)(2)(C) to provide

clarity that the final determination is not subject to any appeal.

DEPARTMENT OF ACOUNTING AND GENERAL SERVICES

I certify that the foregorules, drafted in the Ramseyer	-
requirements of section 91-4.1	
Statutes, which were adopted of	
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	LISA MARUYAMA
	Chairperson
	Procurement Policy Board
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