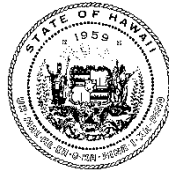


JOSH B. GREEN, M.D.
GOVERNOR
KE KIA'ĀINA



BONNIE KAHAKUI
ADMINISTRATOR

**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

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Honolulu, Hawaii 96810-0119
Tel: (808) 586-0554
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July 18, 2024

TO: Executive Departments/Agencies
Department of Education
School Facilities Authority
Hawaii Health Systems Corporation
Office of Hawaiian Affairs
University of Hawaii
Public Charter School Commission and Schools
House of Representatives
Senate
Judiciary

City and County of Honolulu
Honolulu City Council
Honolulu Board of Water Supply
Honolulu Authority for Rapid Transportation
County of Hawaii
Hawaii County Council
County of Hawaii-Department of Water Supply
County of Maui
Maui County Council
County of Maui-Department of Water Supply
County of Kauai
Kauai County Council
County of Kauai – Department of Water

FROM: Bonnie Kahakui, Administrator *Bonnie A Kahakui*

SUBJECT: **NEW PRICE LIST**
SPO Price List Contract No. 25-05
NASPO VALUEPOINT ELECTRIC VEHICLE CHARGING STATION EQUIPMENT AND SERVICES
RFP No. BPM037964
Expires: May 31, 2027

The new price list for Electric Vehicle Charging Station Equipment and Services is effective July 19, 2024.

The current price list contract is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

If you have any questions, please contact Matthew Chow at (808) 586-0577 or matthew.m.chow@hawaii.gov.

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**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

SPO Price List Contract No. 25-05
Effective: 07/19/2024

THIS SPO PRICE/VENDOR LIST CONTRACT IS FOR AUTHORIZED BUSINESS ONLY

**NASPO VALUEPOINT
ELECTRIC VEHICLE CHARGING STATION EQUIPMENT AND
SERVICES
(RFP NO. BPM037964)
July 19, 2024 to May 31, 2027**

INFORMATION ON NASPO VALUEPOINT

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Maryland is the current lead agency and contract administrator for the NASPO ValuePoint Electric Vehicle Charging Station Equipment and Services contract. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization and contracts were awarded to thirteen (13) qualified Contractors.

The contract provides Level 2 EV Chargers and Level 3 DC Fast Chargers and value add items such as hardware, software and support services; comprehensive coverage for all EV needs including all Level 2 and Level 3 DC Fast Charge options; Wide array of supplier, manufacturer, and product options; value add services include installation, maintenance, repair, training, software support; and Allows for addition of new technology, devices, charging stations as long as they are substantially within the Scope of work.

For additional information on this contract, visit the NASPO ValuePoint website at <https://www.naspovaluepoint.org/portfolio/electric-vehicle-charging-station-equipment-and-services/>.



PARTICIPATING JURISDICTIONS listed below have signed a cooperative agreement with the SPO and are authorized to utilize this price list contract.

Executive Departments/Agencies	City and County of Honolulu (C&C Honolulu)
Department of Education (DOE)	Honolulu City Council
School Facilities Authority (SFA)	Honolulu Board of Water Supply
Hawaii Health Systems Corporation (HHSC)	Honolulu Authority for Rapid Transportation (HART)
Office of Hawaiian Affairs (OHA)	County of Hawaii
University of Hawaii (UH)	Hawaii County Council
Public Charter School Commission and Schools	County of Hawaii – Department of Water Supply
House of Representatives (House)	County of Maui
Senate	Maui County Council
Judiciary	County of Maui – Department of Water Supply
	County of Kauai
	Kauai County Council
	County of Kauai – Department of Water

The participating jurisdictions are not required but may purchase from this price list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other contractors; however, HRS chapter 103D, and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

POINT OF CONTACT. Questions regarding the products listed, ordering, pricing and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Telephone	FAX	E-mail
Executive	Matthew Chow	586-0577	586-0570	matthew.m.chow@hawaii.gov
DOE	Procurement Staff	675-0130	675-0133	G-OFS-DOE-Procurement@k12.hi.us
SFA	Gaudencia "Cindy" Watarida	430-5531	n/a	cindy.watarida@k12.hi.us
HHSC	Nancy Delima	359-0994	n/a	ndelima@hhsc.org
OHA	Christopher Stanley	594-1833	594-1865	chriss@oha.org
UH	Karlee Hisashima	956-8687	956-2093	karlee@hawaii.edu
Public Charter School Commission and Schools	Danny Vasconcellos	586-3775	586-3776	danny.vasconcellos@spsc.hawaii.gov
House	Brian Takeshita	586-6423	586-6401	takeshita@capitol.hawaii.gov

Jurisdiction	Name	Telephone	FAX	E-mail
Senate	Carol Taniguchi	586-6720	586-6719	c.taniguchi@capitol.hawaii.gov
Judiciary	Tritia Cruz	538-5805	538-5802	tritia.l.cruz@courts.hawaii.gov
Honolulu City and County (C&C)	Procurement Specialist	768-5535	768-3299	bfspurchasing@honolulu.gov
Honolulu City Council	Kendall Amazaki, Jr.	768-5084	n/a	kamazaki@honolulu.gov
Honolulu City Council	Nanette Saito	768-5085	768-5011	nsaito@honolulu.gov
Honolulu Board of Water Supply	Procurement Office	748-5071	n/a	fn_procurement@hbws.org
HART	Dean Matro	768-6246	n/a	dean.matro@honolulu.gov
County of Hawaii	Diane Nakagawa	961-8440	n/a	Diane.Nakagawa@hawaiicounty.gov
Hawaii County Council	Diane Nakagawa	961-8440	n/a	Diane.Nakagawa@hawaiicounty.gov
County of Hawaii - Department of Water Supply	Ka'iulani L. Matsumoto	961-8050 ext. 224	961-8657	kmatsumoto@hawaiidws.org
County of Maui	Jared Masuda	463-3816	n/a	jared.masuda@co.maui.hi.us
Maui County Council	Marlene Rebugio	270-7838	n/a	marlene.rebugio@mauicounty.us
County of Maui - Department of Water Supply	Kenneth L. Bissen	270-7684	270-7136	ken.bissen@co.maui.hi.us
County of Kauai	Ernest Barreira	241-4295	241-6297	ebarreira@kauai.gov
Kauai County Council	Codie Tabalba	241-4193	241-6349	ctabalba@kauai.gov
County of Kauai - Department of Water	Christine Erorita	245-5409	245-5813	cerorita@kauaiwater.org

USE OF PRICE & VENDOR LIST CONTRACTS BY NONPROFIT ORGANIZATIONS. Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price & vendor lists contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wishes to purchase from a SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor, i.e., participation must be mutually agreed upon. A Contractor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and Contractor

mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a SPO price or vendor list Contractor(s).

CONTRACTORS. The authorized contractors are listed in this price list contract. They have signed a Master Agreement with the State of Maryland and a Participating Addendum with the Hawaii State Procurement Office.

Contractor:
National Car Charging LLC

Master Agreement Number:
BPM037964

VENDOR CODES for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

COMPLIANCE PURSUANT TO HRS §103D-310(c). Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Price List Contract No. 25-05. *No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.*

PURCHASING CARD (pCard). The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive department/agencies, excluding the DOE, SFA, HHSC, OHA, and UH, for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

Note: Vendors may impose a transaction fee for pCard transactions.

PURCHASE ORDERS may be issued for purchases of \$2,500 or more and for vendors who either do not accept the pCard, or set minimum order requirements before accepting the pCard.

SPO PL CONTRACT NO. 25-05 & applicable NASPO VALUEPOINT MASTER AGREEMENT NUMBER shall be typed on purchase orders issued against this Price list contract. For pCard purchases, the SPO Price List Contract No. 25-05 and the applicable NASPO ValuePoint Master Agreement Number shall be notated on the appropriate transaction document.

PAYMENTS are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

LEASE AGREEMENTS are not allowed under this contract.

STATE GENERAL EXCISE TAX (GET) AND COUNTY SURCHARGE shall not exceed the following rates if seller elects to pass on the charges to its customers.

COUNTY	COUNTY SURCHARGE TAX RATE	STATE GET	MAX PASS-ON TAX RATE	EXPIRATION DATE OF SURCHARGE TAX RATE
C&C OF HONOLULU	0.50%	4.0%	4.7120%	12/31/2030
HAWAII	0.50%	4.0%	4.7120%	12/31/2030
COUNTY OF MAUI (including Molokai and Lanai)	0.50%	4.0%	4.7120%	12/31/2030
KAUAI	0.50%	4.0%	4.7120%	12/31/2030

The GET or use tax and county surcharge may be added to the invoice as a separate line item and shall not exceed the current max pass-on tax rate(s) for each island.

County surcharges on state general excise (GE) tax or Use tax may be visibly passed on but is not required. For more information on county surcharges and the max pass-on tax rate, please visit the Department of Taxation’s website at <http://tax.hawaii.gov/geninfo/countysurcharge>.

COMPLIANCE PURSUANT TO HRS §103-53. All state and county contracting officers or agents shall withhold final payment of a contract until the receipt of tax clearances from the director of taxation and the Internal Revenue Service. This section does not apply to contracts of less than \$25,000.

VENDOR AND PRODUCT EVALUATION form, SPO-012, for the purpose of addressing concerns on this price list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

EMERGENCY PURCHASE. The FEMA special provisions have been added to the contract to allow departments/agencies to make purchases during a declared disaster and seek FEMA reimbursement during a declared emergency. For more information, please visit: <https://spo.hawaii.gov/for-state-county-personnel/disaster-preparedness-procurement/fema-reimbursement/>

The following Contractors have agreed to the FEMA special provisions:

- National Car Charing LLC

CONTRACT INFORMATION

Acronyms

- EV means Electric Vehicle
- EVSE means Electric Vehicle Supply Equipment
- IEEE means Institute of Electrical and Electronics Engineers
- NEC means National Electrical Code
- NEMA means National Electrical Manufacturers Association
- AC means Alternating Current.
- DC means Direct Current
- ZEV means Zero Emission Vehicle

Objectives

The Scope of Work includes DC and AC charging Electric Vehicle Supply Equipment (EVSE), along with related services (i.e., consulting, installation, maintenance, etc.). The proposed Electric Vehicle (EV) charging systems offered under the resulting agreement must be designed and developed using common interfaces and approved industry standards. The installations must operate consistently and uniformly from the perspective of customers so that customers will have a similar experience regardless of which EVSE charging installation they visit and use.

Definitions

- AC Charging. The majority of ZEV charging is done with AC voltage at Level 1 (120 volts or normal household current) or Level 2 (240 volts or an electric dryer power equivalent). AC charging is typically more cost effective for the equipment and installation and takes advantage of longer dwell times to provide lower power to a ZEV over a longer period of time. AC charging is an excellent solution for residential, workplace, multi-unit dwelling and other longer-term parking situations like hotels and municipal or airport parking garages.
- DC Fast Charging: Direct current charging for electric vehicles allows for higher charging speeds, as DC current can be supplied directly to the electric vehicle's battery at power levels normally higher than AC charging. The higher the DC power supplied, the faster the electric vehicle can be charged, provided the vehicle is designed to handle such power. A common DC power is 50 kW. Currently, 250+ kW DC fast charging is available on a number of vehicles, and speeds of up to 320 kW (at 350 amps of current at 200V to 920V power source) will be available on a limited basis. To illustrate the charging power difference between Level 2 AC and DC fast charging, a Level 2 7.2 kW AC charger will deliver about 27 miles of ZEV range per hour of charging, whereas a 50 kW DC fast charger will deliver well over 100 miles of range per hour.
- Higher Power DC Fast Charging: New technology developments will feature 150 kW to 320 kW of charging power, capable of adding electricity to a new generation of longer-range ZEVs at a rate of between 9 and 19 miles per minute. Not only will these new chargers deliver higher charging power, the 350 amps of current they use will necessitate

the use of liquid- cooled charging cables to present an easier-to-handle, thinner cable with which customers will be able to charge their vehicles.

- Open Charge Point Protocol (OCPP): The Open Charge Alliance (OCA) is a global consortium of public and private electric vehicle (EV) infrastructure leaders that have come together to promote open standards. OCPP is the protocol they have developed to provide powerful, open, and interoperable communication between the different ZEV charging infrastructure companies, hardware and network.
- Plug & Charge: Plug-and-charge is part of the latest revision of the CCS combo standard, featuring the IEC/ISO 15118 standard which prescribes the means by which a charger and network can identify and authenticate a specific vehicle to allow for a charging session automatically, by simply “plugging in”, without the need for supplemental membership cards or fobs.
- Zero Emission Vehicle (ZEV): The following three vehicle types are considered Zero Emission Vehicles:
 - i. An on-road passenger car or light duty vehicle, light duty truck, medium duty vehicle, or heavy duty vehicle that produces zero exhaust emissions of all of the following pollutants: non-methane organic gases, carbon monoxide, particulate matter, carbon dioxide, methane, formaldehyde, oxides of nitrogen, or nitrous oxide, including, but not limited to, battery electric vehicles (“BEV”) and fuel cell vehicles (“FEV”);
 - ii. An on-road plug-in hybrid electric vehicle (“PHEV”) with zero emission range greater than 35 miles as measured on the federal Urban Dynamometer Driving Schedule (“UDDS”) in the case of passenger cars, light duty vehicles and light duty trucks, and 10 miles as measured on the federal UDDS in the case of medium- and heavy-duty vehicles; or
 - iii. An on-road heavy-duty vehicle with an electric powered takeoff. ZEVs do not include: zero emission off-road equipment and vehicles; zero emission light rail; additions to transit bus fleets utilizing existing catenary electric power; or any vehicle not capable of being licensed for use on public roads.

Documentation and Technical Support

1. Documentation: On the first delivery of each type of EVSE to an Authorized Purchaser, Contractor shall make available files, access, login, licensing, manuals, etc., which will contain documentation for the EVSE that provides instructions on how to operate and maintain the EVSE. Contractor shall allow Authorized Purchasers to post the documentation on their intranet site. Contractor shall notify Authorized Purchasers when documentation updates are published and provide updates free of charge to Authorized Purchasers upon request.
2. Technical Support: Contractor shall provide customer support service (telephone or e-mail) during normal business hours to Authorized Purchasers during the warranty period and beyond the warranty period that allows Authorized Purchasers to request repairs and troubleshoot technical problems with Contractor’s technicians.
3. Training Support: Contractor shall also provide options for training and support services to Authorized Purchaser on the proper function and general support of the purchased equipment and software.

Physical Appearance, Function and Design

1. The EVSE utilizes tamper-resistant screws and design, with a locked or easy opening mechanism for service work.
2. EVSE Enclosure: The EVSE enclosure is constructed for use outdoors in accordance with UL 50, Standard for Enclosures for Electrical Equipment, NEMA Type 3R or equivalent in accordance with or otherwise meeting the requirements of ORS 479.610-760.
3. Environmental: The EVSE is capable of operating without any decrease in performance over an ambient temperature range of minus 22 to 122 degrees Fahrenheit.
4. The EVSE must be capable of serving a minimum of one EV.
5. Cord Management System: The EVSE incorporates a cord management system or method to minimize the potential for cable entanglement, user injury or connector damage from lying on the ground and comply with NEC articles 625 as it applies to cord management systems. Purchasing Agency may request cord lengths of plus or minus 20 feet within the respective category standard industry cord length
6. The EVSE provides the option for a payment or access control options to allow users to authenticate using a credit card, RFID device, password, or other identifying method. This access needs to also have backend capabilities to collect payment or provide reporting mechanisms such that another system would be able to collect payment. If these functions aren't available, the EVSE contractor must provide an alternative method.

Networking

1. Must connect to a network via cellular connection using multiple carriers. No Wi-Fi or LAN connectivity (poses a security risk);
2. Network must be PCI (Payment Card Industry) Compliant. PCI compliance is mandatory when stations are capable of taking payment for charging;
3. Network must provide the option to collect revenue from the driver;
4. Network must provide various options for remote management and access control;
5. Standards based interface for energy management; and
6. Ability to manage electrical load: set allowed load based on percentage of current load, or set maximum load (kwh). This prevents Demand Charges and manages energy usage.

Fleet Charging Network

1. Track Vehicle Usage to receive real-time information on fleet vehicles whenever they are plugged into a charging station. Track the location and station where your vehicles are charging, know when they are fully charged and view usage reports both by vehicle and by fleet.);
2. Fleet Card Service: Fleet vehicles may need to charge on route. Allows drivers to pay for charging at public stations that require payment. All charging activities and fees are tracked, and entities can pay for charging through a purchase order and invoicing or, optionally, by credit card;
3. Integration with fleet fuel cards, telematics and asset management systems;
4. Ability to schedule charging to account for peak and off-peak pricing; and
5. Must be able to set the price that drivers pay to use charging stations based on energy cost, duration, time of use, session length or driver group. This would include the ability to modify and/or delete various pricing options.

Delivery, Installation and Site Preparation

Contractor Responsibilities

Delivery shall not be considered to have occurred until installation has been completed and hardware/software is fully functional. Upon completion of the installation, the Contractor shall remove and properly dispose of all waste and debris from the installation site. The Contractor shall be responsible for leaving the installation area clean and ready to use.

If contractor is responsible for installation via their own oversight or a subcontractor, basic Installation shall include:

1. Travel time/labor based on an individual user State's travel per diem rates and may be negotiated during Participating Addendum (PA) formation;
2. Permitting for work performed;
3. Installation of circuit breaker in electrical distribution panel (price is based on assumption that adequate space is available in electrical panel for additional breaker/load);
4. Installation of conduit and wire within interior of building, from location of electrical distribution panel to exterior wall (exit point to exterior of building);
5. Installation of conduit and wire, from exterior wall/exit point of building to EV charging station or PVC/ground-entrance point (if required);
6. Installation of PVC conduit and wire (in applications where underground conduit runs are necessary/required);
7. Supply and installation of all necessary junction boxes, fittings and connectors, and all other items/materials required for proper and code-compliant installation (Does not include additional power distribution equipment, devices, or other material that is outside of the scope of work required for installation of basic unit, or necessitated by a lack of available panel space, etc.); and
8. Installation of EV Charging Unit.
9. Commissioning and testing of EV charging units

Maintenance and Repair Services

Contractor shall provide a comprehensive maintenance and repair solution for any EV charging infrastructure installed under this cooperative award.

1. Preventive Maintenance
Contractors are required to minimally conduct annual preventative maintenance, such as:
 - a. Creating a maintenance plan
 - b. Visually inspecting the equipment for damage
 - c. Testing the user interface to make sure it works correctly
 - d. Conducting an electrical test for safe and timely EV charging to ensure that it supplies the power it's rated to supply and that built-in safety mechanisms are functioning.
 - e. Annual EV station parking stall line painting and stencil refresh.
 - f. Inspection of signs and bollards.
2. Corrective Maintenance
Contractors will also be responsible for corrective maintenance to include repairs for accidental damage to ensure:
 - a. 97% uptime

$$\frac{[(\text{Number of hours in the period} \times \text{number of available stations}) - (\sum \text{Outage Time} - \sum \text{Excluded Time})]}{(\text{Number of hours in the period} \times \text{number of available stations})}$$

- b. Repairs initiated within 2 business days
- c. Basic parts warehousing to meet timeframe
- d. Inventory/software/warranty database and service requests 1. Update main tracking mechanism with service requests, date of requests, warranty claims, outages, software renewal dates, and preventative maintenance.

Contractors are required to provide maintenance, upkeep, or support services for EVSE infrastructure already owned by the State.

Warranty

The Contractor warrants for a period of one year from the date of Acceptance that: (a) the Product performs according to all specific claims that the Contractor made in its response to the solicitation, (b) the Product is suitable for the ordinary purposes for which such Product is used, (c) the Product is suitable for any special purposes identified in the solicitation or for which the Purchasing Entity has relied on the Contractor's skill or judgment, (d) the Product is designed and manufactured in a commercially reasonable manner, and (e) the Product is free of defects.

AGENCY INSTRUCTIONS

1. Agency shall reach out to the sales contact and provide its requirements or scope of work.

Recommendations:

- Agency should determine who are the intended users (public, government, or both). Depending on the users and location, the Agency should consider inquiring about technical and support services.
 - Agency should also consider asking about commonly worn out parts (or rust), inventory on island and time it may take to have the EV Charger operational. What response time is offered by the Contractor and satisfactory for your agency.
 - Agency should develop its own deadlines and when soliciting for quotes ask for estimated lead time for delivery of product, estimated time for installation or product, and total estimated time for site to be operational.
2. Service/Maintenance Agreements. Unless a shorter period is specified in the Order for a multiyear purchase, service, or maintenance may have a performance period up to five (5) years past the then-current termination date of the contract.
 3. Prior to installation, Agency shall check the contractor or subcontractor performing the work has a valid license ("C") in the State of Hawaii.
 4. At a minimum, the order shall include:
 - a. the services or supplies being delivered;
 - b. shipping address and other delivery requirements, if any;
 - c. billing address.
 - d. Purchasing entity contact information
 - e. A note to exceed for the products or services being ordered
 - f. MA number

CONTRACTOR INFORMATION



A National Car Charging Company.

NATIONAL CAR CHARGING LLC
Master Agreement No. BPM037964

NASPO URL: <https://www.naspoaluepoint.org/portfolio/electric-vehicle-charging-station-equipment-and-services/national-car-charging-llc/>

Sales Contact

Jim Burness/Blaise Hirayama
1050 Queen St., Suite 100, Honolulu, HI 96814
P: (808) 450-2221
E: jim@alohacharge.com / blaise@alohacharge.com

Technical Contact

Cheryl Alspach
P: (866) 996-6387
E: service@nationalcarcharging.com

To View Products: www.alohacharge.com or
www.nationalcarcharging.com

Remittance Address

National Car Charging LLC
209 Kalamath St, Ste 4
Denver, CO 80223
Vendor Code: 370269-00

Manufacturers:

(Further information can be found in the NASPO URL)

- ChargePoint
- Enel-X Way
- Juicebar
- Webasto
- EV Connect
- ChargerHelp!