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**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

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August 01, 2024

TO: Executive Department/Agencies City and County of Honolulu
 Department of Education Honolulu City Council
 School Facilities Authority Honolulu Board of Water Supply
 Public Charter School Commission Honolulu Authority for Rapid Transportation
 and Schools County of Hawaii
 Hawaii Health Systems Corporation Hawaii County Council
 Office of Hawaiian Affairs County of Hawaii – Department of Water Supply
 University of Hawaii County of Maui
 House of Representatives Maui County Council
 Senate County of Maui – Department of Water Supply
 Judiciary County of Kauai
 Kauai County Council
 County of Kauai – Department of Water

FROM: Bonnie Kahakui, Administrator *Bonnie A Kahakui*

SUBJECT: **NEW PRICE LIST**
 SPO Price List Contract No. 24-21
 NASPO VALUEPOINT PUBLIC SAFETY VIDEO SYSTEMS
 RFP No. 0900000504
 Expires: June 30, 2028

The new price list contract for NASPO ValuePoint Public Safety Video Systems is effective August 1, 2024.

The current price list contract is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor Lists Contracts* on the home page.

If you have any questions, please contact Shannon Ota at (808) 586-0563 or shannon.j.ota@hawaii.gov.

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**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

SPO Price List Contract No. 24-21
Effective: 08/01/2024

THIS SPO PRICE LIST CONTRACT IS FOR AUTHORIZED BUSINESS USE ONLY

**NASPO VALUEPOINT
Public Safety Video Systems**
(RFP No. 0900000504)
August 1, 2024 to June 30, 2028

INFORMATION ON NASPO VALUEPOINT

The NASPO ValuePoint Cooperative Purchasing Organization is a multi-state contracting consortium of state governments, including local governments, of which the State of Hawaii is a member. NASPO ValuePoint Purchasing Organization seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and cost-effective and efficient acquisition of quality products and services.

The State of Oklahoma is the lead agency and contract administrator for the NASPO ValuePoint Public Safety Video Systems. A request for competitive sealed proposals was issued on behalf of NASPO ValuePoint Cooperative Purchasing Organization and contracts were awarded to six (6) qualified Contractors.

The purpose of this contract is to provide Public Safety/Law Enforcement Video & Vehicle Mounted Equipment in the following categories:

Category 1: Body Worn Video Cameras and Recording Devices

To include, but not limited to: Mobile camera and recording equipment which is not permanently installed on a fixed surface. This may be attached to a person, mounted on the chest, belt, hat, or glasses, etc. Equipment shall be able to capture video from wearer's perspective and store the recorded video on a secure hosted website or secure local storage solution.

Category 2: Vehicle Mounted Video and Recording Devices

Includes permanently mounted video equipment which may be used for police, public transit, school buses, subway trains, water vehicles, motorcycle patrol, forestry operations, fire departments, and other first responder needs.

Category 3: Automated License Plate Readers and Recording Devices

Automated video or camera that captures an image of a vehicle license plate, can read vehicle registration information, and can capture a vehicle location. Typically uses infrared lighting to allow camera to take picture day or night.

Category 4: Interrogation/Interview Room Video and Recording Equipment

Usually contains an Internet Protocol (IP) camera, either as a traditional dome camera or covert or motion sensor cameras, recording devices, and software to support the integration.

Category 5: Video Storage, Data Security, Software and Peripherals.

Includes all supporting equipment and/or services for video storage, including Government cloud services or local secured storage systems. Data management tools, software with related maintenance and/or license fees, and related peripherals. Category 5 is not considered to be hardware category and must be accompanied with the purchase of bundled video products and/or accessories.

For additional information on this contract, visit the NASPO ValuePoint website at <https://www.naspovaluepoint.org/portfolio/public-safety-video-systems-2023-2028/>.



PARTICIPATING JURISDICTIONS listed below have signed a cooperative agreement with the SPO and are authorized to utilize this price list contract.

Executive Department/Agencies	City and County of Honolulu
Department of Education	Honolulu City Council
School Facilities Authority	Honolulu Board of Water Supply
Public Charter School Commission and Schools	Honolulu Authority for Rapid Transportation
Hawaii Health Systems Corporation	County of Hawaii
Office of Hawaiian Affairs	Hawaii County Council
University of Hawaii	County of Hawaii – Department of Water Supply
House of Representatives	County of Maui
Senate	Maui County Council
Judiciary	County of Maui – Department of Water Supply
	County of Kauai
	Kauai County Council
	County of Kauai – Department of Water

The participating jurisdictions are not required but may purchase from this price list contract, and requests for exception from the contract are not required. Participating jurisdictions can purchase from other contractors; however, HRS chapter 103D, and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

POINT OF CONTACT. Questions regarding the products listed, ordering, pricing and status should be directed to the contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Telephone	Fax	E-mail
Executive Department/Agencies	Shannon Ota	586-0563	586-0570	shannon.j.ota@hawaii.gov
Department of Education	Procurement Staff	675-0130	675-0133	G-OFS-DOE-Procurement@k12.hi.us
School Facilities Authority	Gaudencia “Cindy” Watarida	430-5531		cindy.watarida@k.12.hi.us
Public Charter School Commission and Schools	Danny Vasconcellos	586-3775	586-3776	Danny.vasconcellos@spsc
Hawaii Health Systems Corporation	Nancy Delima	359-0994		ndelima@hpsc.org
Office of Hawaiian Affairs	Christopher Stanley	594-1833	594-1865	chriss@oha.org
University of Hawaii	Karlee Hisashima	956-8687	956-2093	karlee@hawaii.edu
House of Representatives	Brian Takeshita	586-6423	586-6401	takeshita@capitol.hawaii.gov
Senate	Carol Taniguchi	586-6720	586-6719	c.taniguchi@capitol.hawaii.gov
Judiciary	Tritia Cruz	538-5805	538-5802	Tritia.I.cruz@courts.hawaii.gov
City & County of Honolulu	Procurement Specialist	768-5535	768-3299	bfspurchasing@honolulu.gov
Honolulu City Council	Kendall Amazaki Jr.	768-5084	768-5011	kamazaki@honolulu.gov

Jurisdiction	Name	Telephone	Fax	E-mail
Honolulu Board of Water Supply	Procurement Office	748-5071		Fn_procurement@hbws.org
Honolulu Authority for Rapid Transportation	Dean Matro	768-6246		Dean.matro@honolulu.gov
County of Hawaii	Diane Nakagawa	961-8440	961-8248	Diane.nakagawa@hawaiicounty.gov
Hawaii County Council	Diane Nakagawa	961-8440	961-8248	Diane.nakagawa@hawaiicounty.gov
County of Hawaii – Department of Water Supply	Ka’iulani Matsumoto	961-8050 ext. 224	961-8657	Kmatsumoto@hawaiidws.org
County of Maui	Jared Masuda	463-3816		Jared.masuda@co.maui.hi.us
Maui County Council	Marlene Rebugio	270-7838		Marlene.rebugio@mauicounty.us
County of Maui – Department of Water Supply	Kenneth L. Bissen	270-7684	270-7136	Ken.bissen@co.maui.hi.us
County of Kauai	Ernest Barreira	241-4295	241-6297	ebarreira@kauai.gov
Kauai County Council	Codie Tabalba	241-4193	241-6349	ctabalba@kauai.gov
County of Kauai – Department of Water	Christine Erorita	245-5409	245-5813	cerorita@kauaiwater.org

USE OF PRICE & VENDOR LIST CONTRACTS BY NONPROFIT ORGANIZATIONS. Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price & vendor lists contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wishes to purchase from a SPO price or vendor list contract, the nonprofit must obtain approval from each Contractor, i.e., participation must be mutually agreed upon. A Contractor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and Contractor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a SPO price or vendor list Contractor(s).

CONTRACTORS. The authorized contractors are listed in this price list contract. They have signed a Master Agreement with the State of Connecticut and a Participating Addendum with the Hawaii State Procurement Office.

Contractor:
Kustom Signals, Inc.
Motorola Solutions, Inc.

Master Agreement Number:
OK-MA-145-21-400
OK-MA-145-21-500

VENDOR CODES for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department’s fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

COMPLIANCE PURSUANT TO HRS §103D-310(c). Prior to awarding this contract, the SPO verified compliance of the Contractor(s) named in the SPO Price List Contract No. 24-21. *No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.*

PURCHASING CARD (pCard). The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive departments/agencies, excluding DOE, HHSC, OHA and UH for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

Note: Vendors may impose a transaction fee, not to exceed 4%, for pCard transactions.

PURCHASE ORDERS may be issued for purchases of \$2,500 or more, and for Vendors who either do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or charge its customers a transaction fee for the usage.

SPO PRICE LIST CONTRACT NO. 24-21 & NASPO VALUEPOINT MASTER AGREEMENT NUMBER (notated on the vendor information page) shall be typed on purchase orders issued against this price list contract. For pCard purchases, the SPO Price List Contract No. 24-21 and the applicable NASPO ValuePoint Master Agreement Number shall be notated on the appropriate transaction document.

STATE GENERAL EXCISE TAX (GET) AND COUNTY SURCHARGE shall not exceed the following rates if the seller elects to pass on the charges to its customers. The GET is not applied to shipping or delivery charges.

County	County Surcharge Tax Rate	State GET	Max Pass-On Tax Rate	Expiration of Surcharge Tax Rate
C&C of Honolulu	0.50%	4.0%	4.7120%	12/31/2030
Hawaii	0.50%	4.0%	4.7120%	12/31/2030
County of Maui (including Molokai & Lanai)	0.50%	4.0%	4.7120%	12/31/2030
Kauai	0.50%	4.0%	4.7120%	12/31/2030

The GET or use tax and county surcharge may be added to the invoice as a separate line item and shall not exceed the current max pass-on tax rate(s) for each island.

County surcharges on State General Excise (GE) tax or Use Tax may be visibly passed on but are not required. For more information on county surcharges and the max pass-on tax rate, please visit the Department of Taxation's website at <http://tax.hawaii.gov/geninfo/countysurcharge>.

PAYMENTS are to be made to the Contractor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

COMPLIANCE PURSUANT TO HRS §103-53. All state and county contracting officers or agents shall withhold final payment of a contract until the receipt of tax clearances from the director of

taxation and the Internal Revenue Service. This section does not apply to contracts of less than \$25,000.

VENDOR AND PRODUCT EVALUATION form, SPO-012, for the purpose of addressing concerns on this price list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

AGENCY INSTRUCTIONS

1. Agency shall obtain price quotes from Kustom Signals, Inc. and Motorola Solutions, Inc. when procuring services covered by the categories shown below:
 - Category 1: Body Worn Video Cameras and Recording Devices
 - Category 2: Vehicle Mounted Video and Recording Devices
 - Category 5: Video Storage, Data Security, Software and Peripherals
2. Agency shall obtain a price quote from Motorola Solutions, Inc. when procuring services covered by the categories shown below:
 - Category 3: Automated License Plate Readers and Recording Devices
 - Category 4: Interview / Interrogation Room Video and Recording
3. Personnel conducting or participating in utilizing this Price/Vendor List Contract is responsible to complete form SPO-010, *Record of Procurement* when an award is for \$5,000 or greater. All non-responsive vendor(s) and related pertinent information to this procurement shall be notated in Part C. The completed and properly signed (personnel with delegated authority) copy of the SPO-010 shall be kept in the procurement/contract file.
4. When utilizing the State Procurement Office Price List Contract 24-21, the contract term shall not exceed the Master Agreement expiration date of June 30, 2028.
5. Agencies shall not issue a Purchase Order, or pCard with options to extend the contract term beyond the expiration date of June 30, 2028.

BASIS OF AWARD. Purchasing Agency may award on best value. Best value means the most advantageous offer determined by evaluating and comparing all relevant criteria, in addition to price, so that the offer meeting the overall combination that best serves the State is selected. These criteria may include, but not limited to, the total cost of ownership, performance history of the vendor, quality of goods, warranties, services, or construction, delivery, and proposed technical performance. The agency shall justify in writing, and document kept in the procurement file, when not selecting the lowest quote.

CONTRACTORS

CONTACT

INFORMATION



Kustom Signals, Inc.

MASTER AGREEMENT NO. OK-MA-145-21-400

Contact for Price Quotes:

Amy Walker
(913) 428-3285
awalker@kustomsignals.com

Submit orders to:

Amy Walker
(913) 428-3285
awalker@kustomsignals.com
sales@kustomsignals.com

Payment is made to Kustom Signals, Inc.

Remit to:

Kustom Signals, Inc.
P.O. Box 896869
Charlotte, NC 28289
Vendor Code: 370484-00

To view pricing, go to:

https://s3-us-west-2.amazonaws.com/naspoaluepoint/1691780756_91598862_Kustom%20Signal%20-%20Pricing%20Template%20-%20Argus%20Update.xlsx



Motorola Solutions, Inc.

MASTER AGREEMENT NO. OK-MA-145-21-500

Contact for Price Quotes:

Sean Heieck
(949) 618-9388
sean.heieck@motorolasolutions.com

Submit orders to:

Sean Heieck
(949) 618-9388
sean.heieck@motorolasolutions.com

Payment is made to Motorola Solutions, Inc.

Remit to:

Motorola Solutions, Inc.
13104 Collections Center Drive
Chicago, IL 60693
Vendor Code: 319747-03

To view pricing, go to:

https://s3-us-west-2.amazonaws.com/naspoaluepoint/1714166532_92087066_NASPO_RFP_0900000504%20-%20OK-MA-145-21_Attachment%20D%20PRICING%20MOTOROLA%20April%202024.pdf