

Cooperative Purchasing

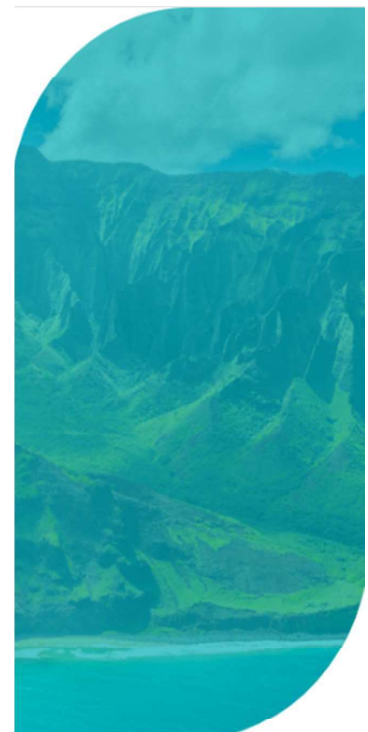


Navigating the Hawai'i way for success



Agenda

- Cooperative Purchasing
- Aloha eBUYS
- Marketplace Demo
- Future Functionality
- Next Steps
- Questions





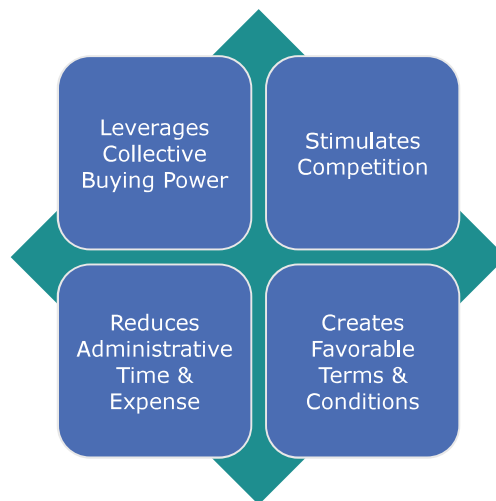
What would you rather do?

Go it alone

Spread the load out



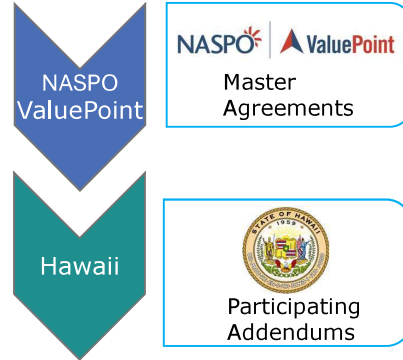
Cooperative Purchasing



Hawai'i participates primarily with NASPO ValuePoint



- A national purchasing cooperative with all 50 states
- Ability to leverage the spend volume to achieve the best pricing and terms and conditions
- All solicitations conducted at a lead state level



Hawai'i CPO Jurisdictions have access to the same contracts



Hawai'i Contracts



The flyer is titled 'Cooperative Contracts Soon to be Available on Aloha eBUYS'. It features the Aloha eBUYS logo and a scenic background image. The text on the flyer includes:

- WHY:** All Executive Branch Departments and Participating CPO Jurisdictions in the State of Hawaii are eligible to use statewide contracts available on Aloha eBUYS.
- HOW:** Access the statewide contracts through Aloha eBUYS. Comprehensive descriptions that show you the State of Hawaii contracts in a searchable format. This service is available at no additional cost.
- WHY:** Aloha eBUYS Contracts are created or selected in the State of Hawaii, specifically tailored to meet Hawaii's unique needs. All state opportunities contracts fully comply with state procurement laws.
- MARKETPLACE:** The Aloha eBUYS Marketplace is a comprehensive online platform designed to provide procurement for the State of Hawaii. It provides an operational hub where you can track, search for and place statewide contracts, offering a wide range of products and services from approved vendors.
- WHY:** The Marketplace includes detailed product descriptions, contract information, and competitive pricing to assist users in making informed purchasing decisions. The Marketplace enhances transparency, efficiency, and cost savings by streamlining the buying process and providing easy access to negotiated contracts and vendor catalogs.

 The flyer also displays '44 Contract Portfolios' and '150+ Contractors'. At the bottom, it provides the website 'alohaebuy.info' and an email 'buyers@alohaebuy.info'. A QR code is also present with the text 'For more information please visit: alohaebuy.info'.

- Over 150 Contracts in 44 portfolios negotiated by the Hawai'i State Procurement Office
- Contracts cover a wide range of goods and services.
- All contracts vetted to State of Hawai'i Statutes and Rules
- Contracts created with Hawai'i needs

Stop by our table for a flyer



Introducing



Your one stop shopping eMarket Solution

Immediate Impact



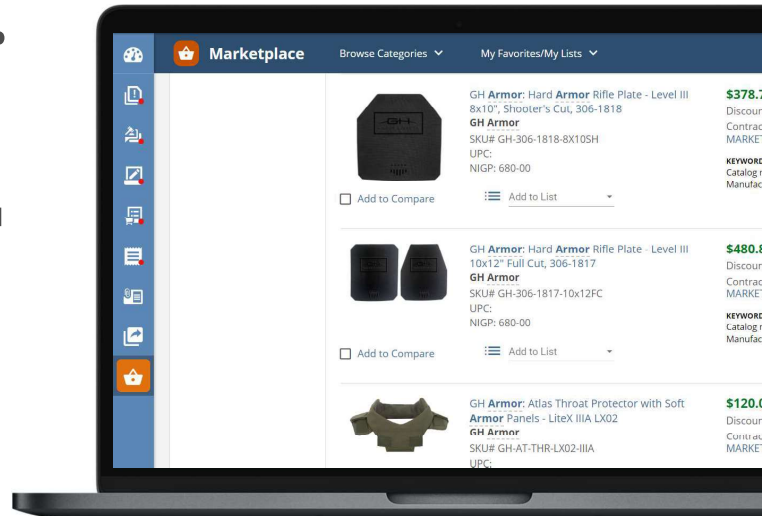
- Aloha eBUYS is a free platform available to all Executive Branch Departments and CPO Jurisdictions. Hawai'i organizations can realize immediate benefits from using Aloha eBUYS to search across statewide contracts.
- Aloha eBUYS helps you leverage the volume purchasing of Hawai'i public agencies to reduce procurement staff time, costs, and risks, giving your community maximum efficiency for every dollar spent.



About the Marketplace

Marketplace is a module within Aloha eBUYS that enables users to browse and select desired items.

- Easily shop vendor catalogs
- cart items to a Release Requisition Lookup goods or services based on keyword, description, vendor, brand and even more...
- Comparison shop between vendors with like products
- Populate shopping cart with desired items
- Quickly convert shopping



Types of Marketplace Presence

Statewide Contracts are represented in the Marketplace as Catalogs. There are three types of Marketplace Catalogs.

Informational

- Zero cost Generic Item can be added to the Shopping Cart & the information updated on the Release Requisition.
- General Contract Information
- Who to contact in order to get item & pricing details

Itemized

- Individual Items with details (photos, pricing, etc.)
- Goods/services can be added to the shopping cart
- Shopping cart can be converted into a Release Requisition (or exported)

Punchout

- Connect to Vendor's 3rd-Party e-commerce site
- Products and Services specific to State's contract
- Shopping cart can be converted into a Release Requisition





Marketplace Purchasing Process

Process to Purchase Goods / Services

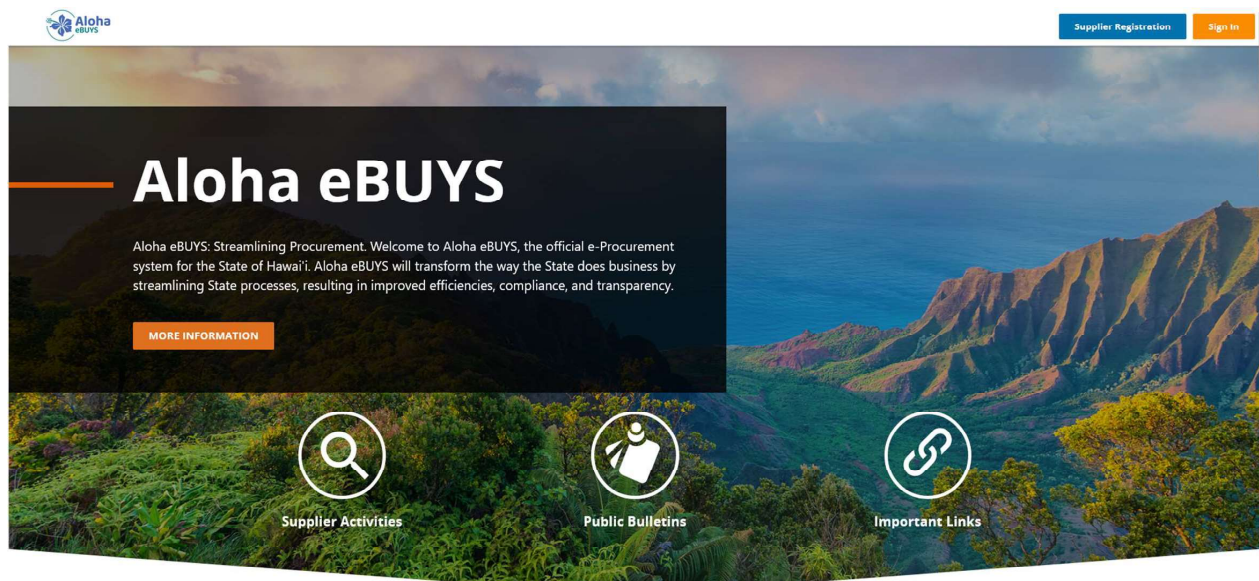


Search for Goods / Services

Request Goods / Services*

Place Order*

***Executive Branch Only**



<https://alohaebuy.hawaii.gov>

Aloha eBUYs | Search... | Marketplace | Advanced

0 Document(s) Ready for Approval | 0 Requisition(s) Ready for Purchasing | 1 Bid Solicitation(s) Ready to Send | 0 Bid Solicitation(s) Ready to Open | 0 PO(s) Ready to Send | 0 Change Order(s) Ready to Apply

News
Date | Category | Title
No news items.

Recent Documents

Document #	Type	Description	Status	Last Viewed
0000003	Contract	Tires, Tubes, and Services	Sent	09/25/2024

- Home
- Requisitions
- Bid Solicitations
- Contracts
- Purchase Orders
- Receipts
- Invoices
- Credit Memos
- Invoices
- Punchout
- Marketplace

- Requisitions
- Bid Solicitations
- Contracts
- Purchase Orders
- Receipts
- Invoices
- Credit Memos
- Quotes
- Vendors
- Marketplace
- Catalog

Current Org: Default Organization | September 26, 2024 02:20:05 PM EST

Aloha eBUYs | Search... | Marketplace | Advanced

Marketplace | Browse Categories | My Favorites/My Lists | Subtotal: \$1,591.08

Search The Marketplace

Q Search Products, Services, Class Codes, and more

Current Org: Default Organization | September 26, 2024 2:25:09 PM EST



Aloha eBUYS Marketplace Search... Advanced Subtotal: \$1,591.08

Search the Marketplace
 Search by Suppliers, Contracts, Products, Services, Class Codes, and more.
 KEYWORDS: Clear All

Search Results (1428)

CONTRACTS (2) PRODUCTS & SERVICES (1426)

1-2 of 2 results Sort By: Best Match

REFINE BY: Clear all

Products & Services Detail **Tires, Tubes, and Services**

Contract Detail **Goodyear**
 Contract / Blanket #: 0000003
 Contract Type: RFQ
 Dollars Spent to Date: \$0.00
 Status: **ACTIVE** 07/17/2024 - 07/30/2025
 KEYWORD(S) FOUND IN:
 Catalog Categories, Catalog Tags, Description, Item Description, Item NIGP/UNSPSC

Supplier Categories **Add to My Favorites**

Supplier **Tires, Tubes, and Services**

Goodyear (1) MDF (1)



Aloha eBUYS Marketplace Search... Advanced Subtotal: \$1,591.08

Search Results > **Contract Details**

Tires, Tubes, and Services
Goodyear

Contract / Blanket #: 0000003
 Solicitation/Bid #: NA
 Contract Type: RFQ
 Dollars Spent to Date: \$0.00
 Status: **ACTIVE** 07/17/2024 - 07/30/2025
 Codes: 00-TIRES AND TUBES, INCLUDING RECAPPED AND RETREADED TIRES

KEYWORD(S) FOUND IN:
Description

Contract Attachments (4)

Name	File Description	Attached Date
NIGPO Master Agreement	NA	07/18/2024
NIGPO Participating Addendum	NA	07/18/2024
Price Agreement	NA	07/18/2024
Insurance Documentation	NA	07/19/2024

PO Mailing Address

Name: Goodyear Goodyear
 Address: 123 Main Street, Tallahassee, FL 32309, US
 Email: Goodyear@email.com

Please Contact Supplier For More Information

Add to My Favorites

Unofficial Information
 The following information was provided by the supplier (or on behalf of the supplier) and may or may not be present in the contract.

The Goodyear Tire & Rubber Company - 0000003

Categories
 • TIRES AND TUBES, INCLUDING RECAPPED AND RETREADED TIRES

Tags
 Goodyear, Tires, Tire Services, Tubes

Summary
 Catalog for contract # 0000003

Current Org: Default Organization | September 26, 2024 2:40:54 PM EST






Aloha eBUYS Marketplace Search... Marketplace Advanced Subtotal: \$1,355.32

CONTRACTS (0) **PRODUCTS & SERVICES (1426)**

1-25 of 1426 results Sort By: Best Match

REFINE BY: Clear all

Packaging
 UPC
 SKU
 102003387 (1)
 102011387 (1)
 102012387 (1)
 102015387 (1)
 102015578 (1)
 102020559 (1)
 102021559 (1)
 102035387 (1)
 see more
 Distributor
 Supplier The Goodyear Tire & Rubber Company (1426)

	THE GOODYEAR TIRE RUBBER COMPANY- 255/70R225 H G670 RV TL The Goodyear Tire & Rubber Company SKU# 756780050 UPC: NIGP: 863-10	\$596.66 \$1,491.65 Discount: 60.00%	Qty: <input type="text" value="1"/> ADD TO CART KEYWORD(S) FOUND IN: Catalog categories, Catalog name, Catalog tags, Description, Supplier name, Tags, Title
	THE GOODYEAR TIRE RUBBER COMPANY- 285/70R19.5 146M KMAX S TL The Goodyear Tire & Rubber Company SKU# 756661750 UPC: NIGP: 863-10	\$571.87 \$1,429.69 Discount: 60.00%	Qty: <input type="text" value="1"/> ADD TO CART KEYWORD(S) FOUND IN: Catalog categories, Catalog name, Catalog tags, Description, Supplier name, Tags, Title
	THE GOODYEAR TIRE RUBBER COMPANY- 11R225 H G751 MSA DURASEAL TL The Goodyear Tire & Rubber Company SKU# 138799577 UPC: NIGP: 863-10	\$644.52 \$1,611.31 Discount: 60.00%	Qty: <input type="text" value="1"/> ADD TO CART KEYWORD(S) FOUND IN: Catalog categories, Catalog name, Catalog tags, Description, Supplier name, Tags, Title

Current Org: Default Organization | September 23, 2024 1:26:53 PM EST




Aloha eBUYS Marketplace Search... Marketplace Advanced Subtotal: \$1,591.08

Shopping Cart (4 items)

Request Order (4)


Open Market/Off-Contract

 THE GOODYEAR TIRE RUBBER COMPANY- 255/70R225 H DUNLOP SP831 TL
 Supplier: The Goodyear Tire & Rubber Company
 NIGP: 863-10
 Save for later

QTY: **\$1,591.08** ~~\$3,977.76~~
 Discount: 60.00%

Saved for Later (0)

Shopping Cart (1)

 THE GOODYEAR TIRE RUBBER COMPANY- 255/70R225 H DUNLOP SP831 TL
 Qty:
The Goodyear Tire & Rubber Company
\$397.77 ~~\$994.43~~
 Discount: 60.00%

Total \$1,591.08

CLEAR ITEMS **VIEW CART**

REMOVE DOWNLOAD




Marketplace | Search... | Marketplace | Advanced | Subtotal: \$1,591.08

Shopping Cart (4 Items)

Request Order (4)

Open Market/Off-Contract


 THE GOODYEAR TIRE RUBBER COMPANY- 255/70R275 H DLINI OP SPR31 TI
 Supplier: The Goodyear Tire & Rubber Company
 NIGP: 863-10
 Save for later

QTY: 4 | **\$1,591.08** | \$3,077.72 | Discount: 60.00%

REMOVE

Saved for Later (0)

Executive Branch Only

Order Summary

Subtotal (4 Items): **\$1,591.08**

Choose Checkout Options
Send Cart Items To Requisition

PLACE ORDER TO REQUISITION

Or

SELECT EXISTING REQUISITION

ADD TO EXISTING REQUISITION

Or

Export Cart Items Format
CSV

DOWNLOAD

Current Org: Default Organization | September 26, 2024 2:36:18 PM EST



Marketplace Demo



Benefits of Aloha eBUYS



Cost savings. Lower prices for goods and services can be found shopping in the Aloha eBUYS Marketplace from more than 150 statewide price agreements, negotiated by state buyers to bring high-volume discounts. These agreements span technology, office supplies, public safety equipment, food services, and much more.

Convenience. Hundreds of hours in staff time can be saved on creating RFPs, reviewing proposals, and negotiating individual agreements.

Security. Easily accessible statewide price agreements are all vetted for compliance with Hawai'i law.

Strategic Sourcing. This modern system offers more robust business intelligence capabilities to help agencies better understand what they buy and identify areas for potential savings.

Low-Cost Implementation. Lower software acquisition and management costs, since Aloha eBUYS can be used in place of individually purchased e-procurement software systems.

Your Participation Matters



Increased marketplace participation creates:

- Leveraged savings
- Better Terms and Conditions
- Time savings
- Increased resources



Future Functionality – Executive Branch



Solicitations

- Create
- Post
- Receive
- Evaluate
- Award

All Electronically

Requisitions

- Create
- Forward
- Approval Path Process

Shop

- Statewide Agreements
- Purchase directly with PO Number
- Financial System Integration

Controls to prevent unauthorized purchases with user defined approval path



Future Functionality – CPO Jurisdictions



- Create RFX Documents
- Post Solicitations
- Receive responses electronically
- Evaluate responses
- Award notification



Next Steps



For both Executive Branch and CPO Jurisdictions

- Webinars and meetings to be scheduled
- Setup Executive Branches
- Setup Executive Branch Users
- Setup CPO Jurisdictions
- Setup CPO Jurisdiction users
- Provide Ongoing Support



Currently in pilot testing

Timing dependent on type





Streamlining Hawaii Public Purchasing

The State of Hawai'i is implementing Aloha eBUYS, an eProcurement solution that will transform the procurement process for State Executive Branch Departments and participating CPO jurisdictions.

The Aloha eBUYS Vision



To deploy a best-in-class integrated eProcurement solution that provides streamlined State processes, resulting in improved efficiencies, compliance and transparency.

Aloha eBUYS aims to simplify the procurement process throughout all State Executive Branch Departments, enhancing efficiency and phasing out paper-based documentation. Through the Aloha eBUY MarketPlace, accessible to State Executive Branch Departments, participating jurisdictions, users will enjoy a faster and smoother experience in browsing and purchasing from statewide contracts.

The shift to Aloha eBUYS will empower the State to broaden the reach and utilization of statewide contracts, improve transparency and compliance, while decreasing procurement expenses. Additionally, the updated Aloha eBUYS will foster vendor competition by providing a straightforward and transparent platform for all vendors to engage with the State.



www.alohaebuy.info



Sign Up For More Info



Aloha eBUYS for Public Purchasing Entities

One of the key features of Aloha eBUYS for all participating government entities is the consumer-like shopping experience for purchasing through Statewide contracts. Aloha eBUYS is easy-to-use, offering features such as item searching, and spec and price comparison for your organization, ultimately saving both time and money.

Sign-up for our Buyers Communication List

To receive more information about the Aloha eBUYS program, sign-up using the button below to be added to our Buyer Communications List. This will provide you with updated information on the program, including:

- Newsletters
- Webinars and Training Sessions
- News and Events
- Special Contract Notices
- And more!



[Sign-up Here](#)

Frequently Asked Questions



Newly Purchasing Entity *

Aloha eBUYS - Buyer - Fiscal Year Period Start

Aloha eBUYS - Buyer - Fiscal Year Period End

First Name * Last Name *

Aloha eBUYS - Buyer - Department

Aloha eBUYS - Buyer - Job Title

Phone Number





Email

Photo: iStockphoto.com



Mahalo

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-  tim-hay
-  Pacific Time



www.alohaebuys.info

