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STATE OF HAWAII
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November 14, 2024

TO: Executive Departments/Agencies City and County of Honolulu
Department of Education Honolulu City Council
School Facilities Authority Honolulu Board of Water Supply
Hawaii Health Systems Corporation Honolulu Authority for Rapid Transportation
Office of Hawaiian Affairs County of Hawaii
University of Hawaii Hawaii County Council
Public Charter School Commission County of Hawaii-Department of Water Supply
and Schools County of Maui
House of Representatives Maui County Council
Senate County of Maui-Department of Water Supply
Judiciary County of Kauai
Kauai County Council
County of Kauai – Department of Water County

FROM: Bonnie Kahakui, Administrator *Bonnie A Kahakui*

SUBJECT: **NEW PRICE LIST**
SPO Price List Contract No. 25-07
SOURCEWELL SELF-CONTAINED BREATHING APPARATUS (SCBA) AND
BREATHING AIR SYSTEMS WITH RELATED EQUIPMENT
RFP No. 011824
Expires: March 29, 2028

The new price list contract for Sourcewell Self-Contained Breathing Apparatus (SCBA) and Breathing Air Systems with Related Equipment is effective November 15, 2024. Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota that facilitates a competitive public solicitation and contract award process for the benefit of its 50,000+ participating entities across the United States and Canada. Cooperative purchasing provides participating entities and suppliers increased administrative efficiencies and the power of combined purchasing volume that result in overall cost savings.

The price list contract is available on the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

If you have any questions, please contact Carey Ann Sasaki at (808) 586-0575 or careyann.r.sasaki@hawaii.gov.

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**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

SPO Price List Contract No. 25-07
Effective 11/15/2024

THIS SPO PRICE/VENDOR LIST CONTRACT IS FOR AUTHORIZED BUSINESS ONLY.

**SOURCEWELL
SELF-CONTAINED BREATHING APPARATUS (SCBA) AND
BREATHING AIR SYSTEMS WITH RELATED EQUIPMENT**

RFP No. 011824

November 15, 2024 to March 29, 2028

INFORMATION ON SOURCEWELL

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota that facilitates a competitive public solicitation and contract award process for the benefit of its 50,000+ participating entities across the United States and Canada. Cooperative purchasing provides participating entities and suppliers increased administrative efficiencies and the power of combined purchasing volume that result in overall cost savings.

A request for competitive sealed proposals was issued and a contract was awarded to eight (8) qualified Contractors. The State of Hawaii has signed a Participating Addendum with one (1) contractor.

For additional information on this contract, visit the Sourcewell website at <https://www.sourcewell-mn.gov/>.

PARTICIPATING JURISDICTIONS listed below have signed a cooperative agreement with the SPO and are authorized to utilize this price list contract.

Executive Departments/Agencies	City and County of Honolulu (C&C Honolulu)
Department of Education (DOE)	Honolulu City Council
School Facilities Authority (SFA)	Honolulu Board of Water Supply
Hawaii Health Systems Corporation (HHSC)	Honolulu Authority for Rapid Transportation (HART)
Office of Hawaiian Affairs (OHA)	County of Hawaii
University of Hawaii (UH)	Hawaii County Council
Public Charter School Commission and Schools	County of Hawaii – Department of Water Supply
House of Representatives (House)	County of Maui
Senate	Maui County Council
Judiciary	County of Maui – Department of Water Supply
	County of Kauai
	Kauai County Council
	County of Kauai – Department of Water

The participating jurisdictions are not required but may purchase from this price list contract, and requests for exception from the contract are not required. Participating jurisdictions are allowed to purchase from other Vendors; however, HRS chapter 103D, and the procurement rules apply to purchases by using the applicable method of procurement and its procedures, such as small purchases or competitive sealed bidding. The decision to use this contract or to solicit pricing from other sources is at the discretion of the participating jurisdiction.

POINTS OF CONTACT. Questions regarding the listed products, ordering, pricing and status should be directed to the Contractor(s).

Procurement questions or concerns may be directed as follows:

Jurisdiction	Name	Telephone	Fax	E-mail
Executive	Carey Ann Sasaki	586-0575	586-0570	careyann.r.sasaki@hawaii.gov
DOE	Procurement Staff	675-0130	675-0133	G-OFS-DOE-Procurement@k12.hi.us
SFA	Gaudencia “Cindy” Watarida	430-5531	n/a	cindy.watarida@k12.hi.us
HHSC	Nancy Delima	359-0994		ndelima@hhsc.org
OHA	Christopher Stanley	594-1833	594-1865	chriss@oha.org
UH	Karlee Hisashima	956-8687	956-2093	karlee@hawaii.edu
Public Charter School Commission and Schools	Danny Vasconcellos	586-3775	586-3776	danny.vasconcellos@spcsc.hawaii.gov
House	Brian Takeshita	586-6423	586-6401	takeshita@capitol.hawaii.gov
Senate	Carol Taniguchi	586-6720	586-6719	c.taniguchi@capitol.hawaii.gov

Jurisdiction	Name	Telephone	Fax	E-mail
Judiciary	Tritia Cruz	538-5805	538-5802	tritia.l.cruz@courts.hawaii.gov
C&C of Honolulu	Procurement Specialist	768-5535	768-3299	bfspurchasing@honolulu.gov
Honolulu City Council	Kendall Amazaki, Jr. Nanette Saito	768-5084 768-5085	768-5011	kamazaki@honolulu.gov nsaito@honolulu.gov
Honolulu Board of Water Supply	Procurement Office	748-5071		fn_procurement@hbws.org
HART	Dean Matro	768-6246		dean.matro@honolulu.gov
County of Hawaii	Diane Nakagawa	961-8440	961-8248	Diane.Nakagawa@hawaiicounty.gov
Hawaii County Council	Diane Nakagawa	961-8440	961-8248	Diane.Nakagawa@hawaiicounty.gov
County of Hawaii- Department of Water Supply	Ka'iulani L. Matsumoto	961-8050 x224	961-8657	kmatsumoto@hawaiidws.org
County of Maui	Jared Masuda	463-3816		jared.masuda@co.maui.hi.us
Maui County Council	Marlene Rebugio	270-7838		marlene.rebugio@mauicounty.us
County of Maui- Department of Water Supply	Kenneth L. Bissen	270-7684	270-7136	ken.bissen@co.maui.hi.us
County of Kauai	Ernest Barreira	241-4295	241-6349	ebarreira@kauai.gov
Kauai County Council	Codie Tabalba	241-4193	241-6349	ctabalba@kauai.gov
County of Kauai- Department of Water	Christine Erorita	245-5409	245-5813	cerorita@kauaiwater.org

USE OF PRICE & VENDOR LIST CONTRACTS BY NONPROFIT ORGANIZATIONS. Pursuant to HRS §103D-804, nonprofit organizations with current purchase of service contracts (HRS chapter 103F) have been invited to participate in the SPO price & vendor lists contracts.

A listing of these nonprofit organizations is available at the SPO website: <http://spo.hawaii.gov>. Click on *For Vendors > Non-Profits > Cooperative Purchasing Program > View the list of qualifying nonprofits eligible to participate in cooperative purchasing.*

If a nonprofit wishes to purchase from a SPO price or vendor list contract, the nonprofit must obtain approval from each Vendor, i.e., participation must be mutually agreed upon. A Vendor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and Vendor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a SPO price or vendor list contractor(s).

CONTRACTOR. The following contractor is authorized to provide self-contained breathing apparatus (SCBA) and breathing air systems with related equipment. They have signed a Master Agreement with the State of Minnesota and a Participating Addendum with the Hawaii State Procurement Office.

Contractor
L.N. Curtis & Sons

Contract (Master Agreement) Number
011824-LNC

VENDOR CODES for annotation on purchase orders are obtainable from the *Alphabetical Vendor Edit Table* available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order.

COMPLIANCE PURSUANT TO HRS §103D-310(c). Prior to awarding this contract, the SPO verified compliance of the Vendor(s) named in the SPO Price List Contract No. 25-07. *No further compliance verification is required prior to issuing a contract, purchase order, or pCard payment when utilizing this contract.*

PURCHASING CARD (pCard). The State of Hawaii Purchasing Card (pCard) is required to be used by the Executive departments/agencies, excluding DOE, SFA, HHSC, OHA and UH for orders totaling less than \$2,500. For purchases of \$2,500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

Note: Vendors may impose a transaction fee, not to exceed 4%, for pCard transactions.

PURCHASE ORDERS (PO) may be issued for purchases \$2,500 or more and for Vendors who either do not accept the pCard or set minimum order requirements before accepting the pCard.

SPO PL CONTRACT NO. 25-07 & SOURCEWELL CONTRACT NUMBER (notated on the vendor information page) shall be typed on purchase orders issued against this price list contract. For pCard purchases, the SPO PL Contract No. 25-07 and the Sourcwell Contract Number shall be notated on the appropriate transaction document. The Sourcwell Contract Number can be found on the vendor information page.

PAYMENTS are to be made to the Vendor(s) remittance address. HRS §103-10 provides that the State shall have thirty (30) calendar days after receipt of invoice or satisfactory completion of contract to make payment. Payments may also be made via pCard.

COMPLIANCE PURSUANT TO HRS §103-53. All state and county contracting officers or agents shall withhold final payment of a contract until the receipt of tax clearances from the director of taxation and the Internal Revenue Service. This section does not apply to contracts of less than \$25,000.

STATE GENERAL EXCISE TAX (GET) AND COUNTY SURCHARGE shall not exceed the following rates if seller elects to pass on the charges to its customers.

COUNTY	COUNTY SURCHARGE TAX RATE	STATE GET	MAX PASS-ON TAX RATE	EXPIRATION DATE OF SURCHARGE TAX RATE
C&C OF HONOLULU	0.50%	4.0%	4.7120%	12/31/2030
HAWAII	0.50%	4.0%	4.7120%	12/31/2030
COUNTY OF MAUI (including Molokai and Lanai)	0.50%	4.0%	4.7120%	12/31/2030
KAUAI	0.50%	4.0%	4.7120%	12/31/2030

The GET or use tax and county surcharge may be added to the invoice as a separate line item and shall not exceed the current max pass-on tax rate(s) for each island.

County surcharges on state general excise (GE) tax or Use tax may be visibly passed on but is not required. For more information on county surcharges and the max pass-on tax rate, please visit the Department of Taxation’s website at <http://tax.hawaii.gov/geninfo/countysurcharge>.

VENDOR AND PRODUCT EVALUATION form, SPO-012, for the purpose of addressing concerns on this price list contract, is available to agencies at the SPO website: <http://spo.hawaii.gov>. Click on *Forms* on the home page.

PRICE OR VENDOR LIST CONTRACT AVAILABLE ON THE INTERNET at the SPO website: <http://spo.hawaii.gov>. Click on *Price & Vendor List Contracts* on the home page.

SCOPE

The contract allows for self-contained breathing apparatus (SCBA) and breathing air systems with related equipment, including:

- A. Self-contained breathing apparatus (SCBA) such as:
 - i. Closed-circuit systems, facepieces, cylinders, backpacks, regulators, and, rapid intervention crew/company universal air connection (RIC UAC);
- B. Breathing air compressor and compressor systems, including mobile and stationary fill stations, cascade systems, purification, and storage systems;
- C. Related equipment and accessories to the extent that the offering is ancillary or complementary to products listed above such as:
 - i. Personal alert safety systems (PASS), SCBA storage, brackets, cabinets and holders, respiratory protection, wildland, purifying respirators, replacement parts and accessories, mask fit tester, decontamination cleaning systems, RIC bags, and;
- D. Related services to the extent that it is ancillary or complementary to the equipment described above such as:
 - i. Testing, servicing, maintenance, service and maintenance- breathing air compressors, testing – cylinder hydrotesting, SCBA service maintenance, Mask fit testing.

AGENCY INSTRUCTIONS

1. Registration on Sourcewell is not required.
2. Agency shall reference the Sourcewell Contract No. 011824-LNC (for L.N. Curtis & Sons).
3. Agency shall obtain a quote from L.N. Curtis & Sons.
4. Freight may be added as a separate line item.
5. File the Manufacturer's Suggested Retail Price (MSRP) and Contract Price in the procurement file.



L.N. Curtis & Sons
Sourcewell Contract No. 011824-LNC

L.N. CURTIS & SONS CONTACT INFORMATION

Business Address:

185 Lennon Lane, Suite 110
Walnut Creek, CA 94598

Remittance Address:

L.N. Curtis & Sons
P.O. Box 884921
Los Angeles, CA 90088-4921

Primary Contact:

Kevin Leary, Director of USG Sales
Email: KLeary@LNCurtis.com
Phone: (480) 544-2084

Secondary Contact:

Matt Foust, USG Customer Service Manager
Email: MFoust@LNCurtis.com
Phone: (510) 268-3341

Website: <https://lncurtis.com/>

L.N. CURTIS & SONS PRICING DISCOUNTS

Brand	Product Description	Discount Off List
Avon	SCBA Parts & Accessories	5%
MSA	SCBA, Model G1	20%
MSA	Facepiece, Model G1	10%
MSA	Regulators, RIC/UAC Connection	10%
MSA	Cylinders	10%
MSA	SCBA Parts & Accessories	10%
MSA	Closed Circuit Systems, Parts & Accessories	10%
Grace Industries	Pass Device	1%
Groves	SCBA Storage & Accessories	5%
Hotshield	Respiratory Protection, Wildland	5%
MSA	Purifying Respirators, Parts & Accessories	10%
OHD	Mask Fit Tester	5%
Rescue Intellitect	Decontamination Cleaning Systems	3%
True North	RIC Bags	15%
Ziamatic	Brackets, Cabinets & Holders	15%
CurtisCARE	Service and Maintenance, MSA SCBA	2%
CurtisCARE	Testing, Mask Fit	2%
Arctic Compress	Compressors, Breathing Air, Fill Stations, Storage Systems	1%
Stallion	Compressors, Breathing Air, Fill Stations, Storage Systems	2%
CurtisCARE	Service and Maintenance, Breathing Air Compressors	2%
CurtisCARE	Testing, Cylinder Hydrotesting	2%