

SPOCon VI Honolulu Country Club Wednesday, October 30, 2024 7:30 a.m. – 4:15 p.m.

SPOCon VI Program

7:30 - 8:30 am Vendor Networking / Breakfast

8:30 - 8:35 am Welcome / Opening

8:35 - 9:20 am



Keynote: Leading through Change

Rachel Mikulec, Senior VP and Division Manager of Change Management First Hawaiian Bank

Rachel Mikulec is a change management professional with over 30 years of experience across diverse industries. In today's fast-paced environment, where change is not only prevalent but essential for success, Rachel is dedicated to empowering individuals and organizations to navigate these shifts with confidence and clarity.

As a certified Prosci Change Manager and Trainer, Rachel employs a holistic approach that fosters accelerated transformations in both technical and non-technical endeavors. Her engaging presentations inspire audiences to connect their own dots, unleash their potential, and embrace change as an opportunity for growth.

With a degree in Social Work from Eastern Michigan University, Rachel combines her expertise in change management with a deep understanding of human dynamics. She is passionate about equipping leaders and teams with the tools they need to thrive in a constantly evolving landscape.

Join Rachel as she shares insights and strategies to transform challenges into opportunities for success.

9:20 - 9:30 am



What's New with SPO

Bonnie Kahakui, Administrator - State Procurement Office

Bonnie Kahakui, was confirmed by the State Senate as Administrator of the State Procurement Office and the Chief Procurement Officer for the Executive Branch in April 2024. She has more than 27 years of procurement experience, which includes serving as Acting Administrator and Acting CPO for three years, and Assistant Administrator of the Hawaii Procurement Office for two. She was named the 2020 State of Hawaii Manager of the Year.

9:30 - 10:00 am



Aloha eBUYS

Tim Hay, NIGP-CPP, CPPB, General Manager - Aloha eBUYS

Tim Hay is a proven public procurement professional with over 25 years of public procurement experience and another 6 years of private procurement experience in a manufacturing environment. His previous public procurement experience involved all levels of government and includes serving as the Cooperative Development Director for NASPO ValuePoint, where he oversaw all cooperative activities of \$12 Billion in annual spend, helping states successfully manage all segments of the cooperative procurement process. With this experience, Tim has a working knowledge of many State procurement processes. He also worked for the State of Oregon for 13 years, leading many large-scale, high-profile procurements. He was one of 8 people selected nationally who responded and assisted FEMA in their initial COVID-19 response. He also was a Senior Contracts Specialist for Marion County, Oregon.

Tim is a Certified Professional Public Buyer from the Universal Public Purchasing Certification Council, a NIGP Certified Procurement Professional, and a Lean Six Sigma Yellow Belt. He holds two college degrees. Tim received the 2010 Buyer of the Year Award from the Oregon Public Purchasing Association; was a top three finalist for 2010, 2011, and 2012 NIGP Buyer of the Year; was named a best Practitioner in 2013 by Business Travel News; and was named one of the 25 most Influential Executives globally in the Business Travel Industry by Business Travel News in 2013.

10:00 - 10:30 am Vendor Networking

SPOCon VI Program

10:30 - 10:45 am Past Performance Database - SPO Policy and Compliance Services

10:45 - 11:45 am Featured Cooperative Contracts - SPO Purchasing Services

11:00 - 11:45 am Vendors: Lunch

11:45 - 12:30 pm Lunch / Break / Networking

12:30 - 12:50 pm Cooperative Purchasing

Tia Snyder, CPPB , Cooperative Portfolio Manager National Association of State Procurement Officials ValuePoint

Tia Snyder is a Cooperative Portfolio Manager for NASPO ValuePoint overseeing procurement development and contract management for NASPO ValuePoint's contract portfolios. Tia provides support for Medicaid Enterprise Systems, Facilities MRO, Inmate Communications, Information Security Services, eProcurement Solutions, and Electronic Monitoring portfolios.

Tia comes from the State of Montana where she worked for state government for 15 years, 10 years of which focused on procurement in the State Central Procurement Office.

12:50 - 1:45 pm

Artificial Intelligence and Procurement

Mark Attwa, CPA, CMA, CFE, Executive Vice President / CFO - ASI Government

Mark Attwa serves as ASI's EVP, where he plays a key role in guiding the company's strategic operational management. In addition to overseeing the firm's State and Local government work, Mark is a driving force behind ASI Government's efforts to leverage emerging technologies in procurement. Under his leadership, ASI is advancing the use of artificial intelligence (AI) and robotic process automation (RPA) to streamline and automate procurement processes, helping government clients increase efficiency and reduce costs. With more than 20 years of experience, Mark is a highly accomplished business leader, focused on driving value through automation.

1:45 - 2:30 pm

Chief Procurement Officer Requests - SPO Policy and Compliance Services

2:30 - 3:00 pm

Vendor Networking

3:00 - 4:15 pm

Contract Management Interactive Activity

Sarah Allen, Founder & CEO - Green Door Finance, LLC

Sarah Allen brings over 30 years of corporate and government executive leadership experience.

A Professional Speaker on achieving successful and sustainable contracts and leadership in the government space, Sarah's business: Green Door Finance, solves financial, contracting and programmatic challenges for sustainable business practices and offers workshops for responsible program management. Sarah has operational program and financial leadership experience within the Space and Technology sector working with a variety of federal and state departments to include NASA, the Department of Defense, Hawaii State Department of Information Technology, Transportation and University of Hawaii. Sarah's programmatic experience covers high-volume, technical portfolios for large public federal contractors, where Sarah headed exercise teams evaluating new technologies for the Pacific, she was a Senior Program Portfolio Manager for KBR in Kihei Maui, managing several federal space-related programs with the Air Force Research Laboratory and U.S. Space Force. Sarah spent seven years as the Hawaii State Procurement Administrator and Chief Procurement Officer for the Hawaii State Executive Branch. Prior to this, Sarah worked as Senior Advisor with ASI Government assisting in Contracts with the Pentagon Army Intelligence and National Geospatial Intelligence Agency and is a U.S. Airforce Veteran.

4:15 pm

Closing

We ask that government attendees submit evaluation sheets before departing.

Mahalo for being a part of SPOCon VI

Aloha Charge (National Car Charging)



Aloha Charge is the largest and only EV charging provider based in Hawai'i, uniquely distinguished by our Hawaiianborn team who understand the islands' unique needs. We offer the best charg-

ing systems on the market, supported by exceptional service. Known for our deep-rooted commitment to the local community and sustainability, our team of in-state experts provides top-tier Level 2 and DC fast charging options. Partnering with leading manufacturers like ChargePoint, Tritium, EV Connect, and Kempower, we deliver reliable, cutting-edge solutions tailored to diverse sectors, from hospitality to municipal facilities. Dedicated to enhancing Hawai'i's EV infrastructure, Aloha Charge leads the state's transition to sustainable transportation.

Email info@alohacharge.com or visit www.alohacharge.com.

Aloha eBUYS - mdf commerce



The State of Hawai'i is implementing Aloha eBUYS, an eProcurement solution that will transform the procurement process for State Executive Branch Departments and partici-

pating CPO jurisdictions. The shift to Aloha eBUYS will empower the State to broaden the reach and utilization of statewide contracts, improve transparency and compliance, all while decreasing procurement expenses. Come visit us at our booth and hear more about it.

Visit alohaebuys.info

Government Support: buvers@alohaebuvs.info

Price/Vendor List Support: vendors@alohaebuys.info

General Vendor Support:

hawaii-vendor-support@periscopeholdings.com

ASI Government



ASI provides government leaders with the expertise required to navigate and overcome regulatory, organizational, GOVERNMENT and financial challenges to make an

impact and achieve their goals.

For 26 years, ASI has supported over 70 federal, state, and local government agencies and 100+ contracts and developed and implemented breakthrough innovations across government.

ASI recognizes each level of government for their respective roles as impactful leaders and change agents in their communities. Successful leadership requires strategic thought, guidance, and expertise in navigating those complex procurement and organizational challenges to maximize the benefits available from federal funding resources.

Visit asigovernment.com

ATA Services, Inc.



ATA Services, Inc. has over 30 years as an experienced leader in providing all types of workforce solutions to federal, state and local government entities and corporations nationwide. ATA provides comprehensive services including: contingent workforce staffing; temporary, temp-tohire and direct hire/permanent staffing;

BerryDunn is a leading national

and individual staff member to project based/large scale staff augmentation engagements.

Contact Marya at marya@ataservices.net or (720)243-9462, or visit www.ataservices.net

BerryDunn

BerryDunn professional services firm providing assurance, tax, and consulting services to businesses, nonprofits, and government agencies throughout the US and its territories. Since 1974, we have been a client-centered, people-first firm with a mission to empower the meaningful growth of our people, clients, and communities. Our office in Oahu, Hawai'i, opened in September 2024, is more than just a local presence; it's a gateway to the Pacific region, where we take on our kuleana to help clients with the challenges and opportunities they face. We're committed to being trusted partners who bring real value and impact to the public sector as well as creating a workplace that reflects the aloha spirit—fostering a sense of belonging, respect, and unity among all who bring their unique talents to these islands.

Visit www.berrydunn.com.

BWILLC Integrated Business Solutions of Hawaii



Our company has grown to be the largest locally owned office equip-BUSINESS SOLUTIONS ment sales and service company in Hawaii, located on all islands.

We have done so by treating all customers exactly how we want to be treated, the Hawaiian way with Aloha. All decisions that involve our customers' interests are made here. We also try to make it easy for our customers by providing various products and services. Top-rated MFPs, Software Solutions, VOIP, security systems, and IT services. We also can offer office products through our Maui location. Our motto has always been "Make one call and get the job done."

Website: businesssolutionshi.com.

CDW Corporation



CDW Corporation is a leading multibrand provider of information technology solutions to business, government, education and healthcare customers in the United States, the Unit-

ed Kingdom and Canada. A Fortune 500 company and member of the S&P 500 Index, CDW helps its customers to navigate an increasingly complex IT market and maximize return on their technology investments.

Contact: Jason Yoshioka, Client Executive Office: (866)607-8226 Cell: (808)220-5557

Jason.Yoshioka@cdw.com

Communication Consulting Services, Inc.



CCSI is a leading telecommunication infrastructure company in Hawaii, specializing in structured cabling, security, wireless infra-

structure, network solutions, audiovisual systems, and communications infrastructure. Committed to quality and innovation, our team regularly undergoes BICSI training to stay at the forefront of industry standards. With multiple RCDD-certified employees, and a goal to obtain the highest number on the island, we ensure expert service and advanced solutions. From largescale installations to custom projects, CCSI delivers reliable, high-performance results for businesses and government clients seeking to enhance their connectivity and infrastructure.

Website: www.ccsi-solutions.com

Phone: (808)842-7800 / Info@ccsi-solutions.com

Contract Furnishers of Hawaii dba Office Pavilion - Hawaii



As a Certified Woman-Owned Small O F F I C E Business and the Certified Herman $^{P\ A\ V\ I\ I\ I\ O\ N}_{H\ A\ W\ A\ I\ I}$ Miller Dealer for Hawaii and the Pa-

cific Rim. we at Office Pavilion believe

in creating long-term partnerships and caring for our clients with outstanding service and warranty.

For more than 38 years, we have been providing highquality furnishing solutions for Hawaii's schools, government facilities, hospitals and non-profit and private corporations. We are committed to continuously to enhancing our overall capabilities and to exceed customer expectations. We are committed to only selling products of the highest quality and providing world-class service. Website: op-hawaii.com.

Converge Technology Solutions



Converge Technology Solutions is a services-led, software-enabled, IT & cloud solutions provider focused on

delivering industry leading solutions and services.

Converge's global approach delivers advanced analytics, artificial intelligence (AI), application modernization, cloud platforms, cybersecurity, digital infrastructure, and digital workplace offerings to clients across various industries. The Company supports these solutions with advisory, implementation, and managed services expertise across all major IT vendors in the marketplace. This multi-faceted approach enables Converge to address the unique business and technology requirements for all clients in the public and private sectors. convergetp.com.

Dell Technologies



Dell Technologies helps organizations and individuals build their digital future Technologies and transform how they work, live and play. The company provides customers

with the industry's broadest and most innovative technology and services portfolio for the data era.

Walter Eccles, Account Executive, Hawaii- SLED North America Commercial West (808)222-1472 / Walter.Eccles@Dell.com

Mariah Whittet, Inside Sales Account Manager Hawaii SLED Accounts - Washington State Based (512)513-0790 / Mariah Whittet@Dell.com

Matt Chun, Data Center Sales Executive - Hawaii **Data Center Sales** (808)351-9140 / matthew.chun@dell.com

DiscountCell LLC



Disc unt Cell State Contract vendor 10, 22. lular and wireless equipment State Contract Vendor for celand accessories which includes

Public Safety solutions for in-vehicle and in-building communications, Public Safety and in-building DAS Systems, fixed wireless solutions for in-building and mobile applications. Full wireless communication solutions including routers, cameras, antennas, signal boosters and much more.

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DRFortress



Hawaii Data Center & Cloud Marketplace

DRFORTRESS DRFortress is Hawaii's largest carrier -neutral data center and cloud mar-

ketplace, located in Honolulu. For over 18 years, we've been serving the data center needs of enterprises, content providers, carriers, ISPs, and more. Our state-ofthe-art, 65,000+ sq. ft. facility offers secure colocation services with over 800 racks, ensuring data protection and cost efficiency for businesses. As Hawaii's premier connectivity hub, we provide access to the most extensive network of low-latency, neutral carriers. Our Cloud Marketplace delivers customizable, pay-per-use solutions to manage servers and applications in secure private cloud environments. DRFortress also offers 24/7 professional services for remote support and troubleshooting, ensuring your business operates smoothly every day of the year.

Visit www.drfortress.com or email sales@drfortress.com with any questions or to schedule a tour of our facility.

EDP Products Co., Inc.

SPO Price List Contract No. 17-02 Toner / Ink Printer Cartridges, Statewide

Fastenal Company



Gartner Inc.

Gartner

What we deliver

Actionable, objective insight

We are committed to delivering forward-thinking expert insights, verified practitioner research, and robust data analytics.

Expert guidance

We tap into a network of experts that understands our clients' roles and unique challenges, providing the advice to tackle mission-critical priorities.

Practical tools

We equip leaders with the right tools — tools that turn strategy into execution and drive real, measurable business results.

Alika Randazzo, Account Executive alika.randazzo@gartner.com / (808)330-1382

Casey Brown, Account Executive casey.brown2@gartner.com / (808)753-5874

The Goodyear Tire & Rubber Company



Goodyear is one of the world's largest operators of commercial truck service and tire retreading

centers. In addition, it operates approximately 1,100 tire and auto service center outlets where it offers its products for retail sale and provides automotive repair and other services. Goodyear manufactures its products in 47 facilities in 21 countries. It has marketing operations in almost every country around the world. Goodyear produces a wide range of tires for consumers all over the world. Across our brands, we offer all the benefits today's drivers are looking for, from innovative technology and performance handling to all-weather reliability and affordable quality.

Craig Suzuki, District Manager Hawaii craigsuzuki@goodyear.com

Kenny Miller, Contract Manager, Government Sales kenneth miller@goodyear.com / (330)796-4352

Grainger

GRAINGER. Grainger is America's trusted source for MRO supplies and industrial products. For over 90 years, we've built a tradition of getting customers the products and services they need. Grainger offers over a million products from thousands of trusted MRO suppliers, plus online features and a mobile app that let customers order their MRO equipment and manage their orders whenever and wherever they are. We back this up with 24/7 customer service and

technical support from experts with deep knowledge of

Grainger is an approved vendor on SPO VL 19-02 NASPO Valuepoint Facilities Maintenance and Repair & Operations (MRO), Industrial Supplies – Statewide. grainger.com

Contact: Michele Lau, Government Sales Manager, (808)753-7221, michele.lau@grainger.com

Hawaii Correctional Industries



MRO tools and products.

Hawai'i Correctional Industries (HCI) Hawai'i Correctional Industries (HC is a division of the State of Hawaii Department of Corrections and Re-WORK THAT TRANSFORMS LIVES habilitation. HCl aims to inspire

lasting transformation by equipping incarcerated individuals with vocational skills to be self-sufficient contributors to our community. Contact: DCR. Hawaii Cl@hawaii.gov or (808) 587-1367.

Hawaii Petroleum LLC



Hawaii Petroleum, LLC is the leading independent petroleum marketer on the islands of Maui and Hawaii. With a HAWAII PETROLEUM longstanding history of excellence and

professionalism, Hawaii Petroleum's mission is to be the preferred provider of petroleum products and services. We have base yards and wholesale operations in Kahului, Hilo, and Kona, Minit Stop convenience stores and Ohana Fuels branded retail stations throughout both islands, and the Hawaii Fueling Network (HFN) Fueling Card which is accepted at over 20 cardlock sites and Ohana Fuels stations. We provide Top Tier™ gasoline and high quality diesel fuels for HFN and bulk sales as well as many Premium lubricant brands.

Website: www.hawaiipetroleum.com

Hawaiian Airlines



Hawaiian Airlines, founded in 1929, is the largest and longest-serving airline in Hawaii. We offer an unmatched travel experience.

providing more nonstop flights between Hawaii and the U.S. mainland than any other airline. With a strong commitment to excellence, Hawaiian Airlines consistently ranks as the nation's most punctual carrier. Our services extend beyond passenger travel, including cargo transportation and innovative travel programs tailored to corporate needs. Hawaiian Airlines is dedicated to sustainability and the Hawaiian culture, aiming to enrich each journey with authentic Hawaiian hospitality. Our experienced team ensures safe, comfortable, and efficient travel, making Hawaiian Airlines the preferred choice for both leisure and business travelers seeking to explore or connect with the Hawaiian Islands.

Visit hawaiianairlines.com

Hawaiian Telcom



Over the last two decades our mission has evolved dramatically. First in the area of communications -

Internet, wireless, and data transmission – and then into broader digital applications that improve our customers' worlds every day, whether they're residential, business or government. Hawaiian Telcom has become deeply engaged in a wide variety of new products and services. From the fiber that feeds your 4G wireless network to digital television. From VoIP Hosted Voice to virtual colocation. From enabling new office towers with fiber for greater connectivity to laying new undersea cables across the Pacific to Asia. Today, Hawaiian Telcom is offering 1 Gig broadband service, providing state-of-the-art cloud services for businesses, and expanding Hawaii's largest next-generation fiber network. We employ more than 1,200 technology, communications and customer service professionals.

We serve Hawai'i, our home. And we'll continue to serve Hawai'i as we grow and expand.

Henry Schein Inc



HENRY SCHEIN
Schein Medical customers have relied on us for medical supplies,

equipment, and services including integrated technology solutions, unsurpassed supply-chain and ecommerce systems, electronic health records, practice management software, and a broad range of financial services and other business solutions.

Our Fully Integrated Service Team (FIST) provides customers with a superior experience through expert advice, strategic resources, and integrated solutions that enable the best quality patient care and enhance efficiency and productivity. We offer a comprehensive selection of products and value-added business and technology solutions.

Contact:

Rob Irwin, Director, State and Local Governments C: (661)244-7090 / Rob.Irwin@HenrySchein.com

Hewlett Packard Enterprise

Hewlett-Packard Enterprise

Starting from the original "garage in Palo Alto", HPE is a global company that provides technology solutions and services to help businesses connect, protect, analyze, and act on their data and applications. Our products include Storage, Networking, Compute, Software and Services.

Hewlett-Packard Financial Services Company

In addition to providing Leasing and Finance options for IT projects. HPE Financial Services combines technology insights, financial expertise, and a deep-rooted focus on sustainability to create smarter IT lifecycles for customers and partners of all sizes. Working across the entire tech estate, from edge to cloud to end-user, our collaborative approach delivers asset management solutions that not only free up capital and maximize capacity, but also advance sustainable practices globally and consistently.

Website: hpe.com

IBM



What does IBM do? We bring together all the necessary technology and services to help our clients solve their business problems. We enable clients

to leverage the full power of hybrid cloud and AI, with strong demand for open source innovation.

Contact Ralph Jacobson, Principal, Client Leader jake57@us.ibm.com / (808)657-1004

Integrated Security Technologies, Inc.



Security system design, installation and service. Visit www.istechs.net

Interior Showplace

Interior Showplace creates innovative spaces that enrich the wellbeing of the people who inhabit there. Utilizing a meaningful and distinct approach, we combine premium furniture products with strong de-

sign intent to help people think, learn, and heal better. Our team works with our customers to advise, consult, and build to ensure their vision and needs are made a reality.

Contact:

(808)593-8420 / www.interiorshowplace.com

IoTecha Corp.

IoTecha's technology bridges the gap Italian between EVs, charging infrastructure, and the electrical grid, creating a fully

integrated energy management solution. Our offering is built around the IoT.ON™ platform, a modular suite of hardware, software, and cloud services that facilitates communication between EVs, chargers, and grid operators.

Our Level 2 chargers allow vehicles to charge at optimal times, like when electricity demand is low or when renewable production is high. Reducing energy costs for users while contributing to a more balanced and efficient grid. The system dynamically adjusts charging schedules based on real-time grid conditions and user preferences, ensuring energy consumption optimization.

IoTecha was awarded a \$27M grant by the State of California to deploy and manage 12,000+ EV chargers that respond to Dynamic Grid Signals.

Website: iotecha.com

Lowe's Inc.



Lowe's operates 4 stores in Hawaii, 2 LOWES PRO in Oahu, 1 each Maui and Hawaii. Lowe's has 3 cooperative contracts

including, NASPO, OMNIA Partners and E&I; all were competitively solicited and provide solutions for state and local governments, housing authorities, non-profit and educational institutions while also meeting compliance and purchasing needs. Building long-term relationships with our clients is something we strongly believe in. Together, we deliver the right products with the best service and value across every channel and community we serve. Lowe's contracts cover everything we sell including our top purchased categories of appliances, flooring, paint, building materials and tools to name a few. Procurement Cards or Purchase Orders are accepted at Lowe's.

Contact governmentsupport@lowes.com if you need help setting up a receivables account.

Mitel Business Systems, Inc.



A global market leader in business communications powering more than two billion business connec-

tions, Mitel helps businesses and service providers connect, collaborate and provide innovative services to their customers. Our innovation and communications experts serve business users in more than 100 countries.

For more information, go to www.mitel.com and follow us on LinkedIn and Twitter @Mitel.

Northwest Playground Equipment Inc.



At Northwest Playground Equipment, Inc., we are privileged to present a full range of quality products for our cus-Northwest Playground tomers. It is our mission to provide excellent customer service with the

highest quality products to make your project a success! We have over 28 years of experience working with hundreds of housing authorities, cities, churches, apartments, HOAs, schools, park districts, and community groups. Building Communities through Design, Play, Streetscapes, and Inclusion.

Visit nwplayground.com.

ODP Business Solutions



Business Solutions Division, ODP Business Solutions combines almost 30 Previously known as Office Depot Business Solutions Division, ODP Busi-

years of knowledge and experience with agility, flexibility, and innovation in our focus on supporting public sector agencies (including state, local, and education).

Our dedicated account team is locally available on each island with the commitment of helping our customers improve efficiency, optimize budgets, and stay informed of new business solutions. We offer an extensive product range in office supplies, cleaning and janitorial supplies, furniture, print, and technology solutions.

Through our partnership with NASPO, we also provide a strategic alliance with access to our wide range of products and world class supply chain at contracted prices.

Website: www.odpbusiness.com

Rocky Mountain Unmanned Systems

RMUS is the leading Unmanned Solutions provider in North America. We are a one-stop-shop, offering sales, support and training. As a drone and robotics company with over a decade of industry experience, we have sought out the best possible equipment for our customers. One of our main focus efforts is acting as an implementation partner to develop and build a program for our clients.

Our Hawaii led sales, training and support element is run by Michael Elliott.

Contact: Mike.Elliott@RMUS.com / (801)316-3250

Safeware Inc.

SAFEWARE Safeware has become a trusted name for law enforcement agencies.

fire departments, rescue operators, emergency medical services, hazmat teams, educational institutions, government, and industrial safety workers across the United States. Safeware is also proud to hold a number of cooperative contracts, allowing us to serve a broad range of customers across the country. These include Sourcewell, OMNIA Partners & GSA on a national level as well as numerous state and local authorities across the United States. We ensure that our clients receive access to exceptional goods at unbeatable prices and faster turn-around times when utilizing these contracts!

Website: www.safewareinc.com

Servpac Inc.



Servpac is Hawaii's Cloud Solution. **servpac** Founded in 2004, Servpac has transhawaii's cloud solution formed from a telecommunications

company into a comprehensive cloud solutions provider. With our cutting-edge technology and industry expertise, we empower local organizations to thrive in today's dynamic and complex landscape.

In 2020, we proudly opened the doors to MTP Data Center, Hawaii's most advanced and naturally secure data center facility. As the state's only Tier IV certified facility, MTP Data Center delivers unparalleled availability, performance, and resilience, making it the ideal choice for mission-critical operations.

Our full suite of services include, Dedicated High Speed Fiber Internet, VoIP Business Phones, Data Center Colocation, Cloud Computing and Managed IT Services.

For more information, visit: www.servpac.com

SHI International Corp



Think of SHI as your personal tech-sector nology concierge, helping you solve what's next with the scale of a glob-

al solutions provider, combined with the resources, expertise, and customer service of a local VAR.

Whether you're building a modern hybrid workplace, defending against new threats, making the cloud work for you, or optimizing your software portfolio, our friendly teams blend seamless selection, delivery, and financing to simplify hard decisions for business leaders and IT procurement. The result: effective, innovative, and scalable solutions our customers love.

SHI is proud to be the largest Minority/Woman Owned Business Enterprise (MWBE) in the United States.

Website: publicsector.shidirect.com

SitOnIt Seating

SitOnIt • Seating SitOnIt Seating has been providing a broad selection of well-

designed, ergonomic seating, lounge solutions, tables and ergonomic accessories at a mid-range, value price point for over 25 years. Designers and customers appreciate that we offer an extensive selection of textiles and millions of customized combinations that ship fast with a 98% Complete and On-time (COT) delivery. Our commitment to operational excellence and lean manufacturing allows us to offer competitive pricing and exceptional value.

To learn more go to www.sitonit.net.

Contact Dave Eaton with the Eaton Group (206)953-0935 • dave@eatongroupreps.com

Southwest Airlines



Southwest Southwest Airlines Co. operates one of the world's most admired and awarded airlines, offering its one-of-a

-kind value and Hospitality at 121 airports across 11 countries. We have proudly served the state of Hawaii since 2019 with up more than 60 interisland flights and 30+ mainland flights daily. Southwest has been a contracted carrier with the State of Hawaii since 2022.

State benefits include: 2 free checked bags up to 50lbs each, flight credits never expire, no change/cancel fees, name changes/transferable tickets based on fare type, largest seat pitch interisland at 32" with newest fleet, same day standby, exclusive access to Customer Service desk dedicated to the State.

To set up a Southwest account, contact Jennifer.Kim@wnco.com. We look forward to welcoming you onboard soon!

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Surplus Property Office



The State Surplus Property program brings in property that is no longer needed by state agencies in the State of Hawaii and makes it available to our customers. Agencies may also utilize the Federal Surplus Property program, a "donation" program in which the

State of Hawaii brings excess Federal Government property and makes it available to our customers at greatly reduced fees. Agencies would pay a donation fee associated with the property to cover freight costs and an administrative fee.

Visit spo.hawaii.gov and click on Surplus Property Office, or email surplus.property.office@hawaii.gov.

The Systemcenter, Inc.

SYST■MCENTER Systemcenter is a trusted contract furniture dealership headquartered in Honolulu, Hawaii, with over 50 years of experience serving both local and national markets. As a second-generation, family-owned business, we specialize in providing high-quality, functional, and innovative furniture solutions to government and public sector clients. With a global reach, we are the preferred dealer for Haworth, KI, and Spacesaver known for our expertise in furnishing complex environments that meet the unique demands of government facilities, educational institutions, and healthcare organizations. Our commitment to service excellence and compliance ensures seamless project delivery, from design to installation, making us a reliable partner for State and Government procurement professionals.

Website: systemcenter.com

Tyler Technologies, Inc.



Tyler Technologies is a leading provider of integrated software and plogies technology services for the public

sector. Tyler's end-to-end solutions empower local, state, and federal government entities to operate efficiently and transparently with residents and each other. By connecting data and processes across disparate systems, Tyler's solutions transform how clients turn actionable insights into opportunities and solutions for their communities.

Visit tylerhawaii.com

Veritiv



Veritiv is a National company with a local presence for over 40 years. We are a NASPO supplier for the state of Hawaii **Veritiv** and provide many different items for several different industries. Veritiv supplies;

Paper products, trash liners, cleaning chemicals, cleaning tools, cleaning equipment, safety products, linen, terry and entrance matting. We have warehouse and delivery on Oahu, the big island and Maui.

Contact Dustin, Sales Representative-Facility Solutions: dustin.alford@veritivcorp.com or (808)223-9580. Website: www.veritiv.com.

Xerox Hawaii



Xerox Hawaii is proud to have worked with the State and Local government in Hawaii for over 63 years. As the #1 office

equipment and solutions vendor in the Islands, we ensure the best support and service to our customers by having a staff of close to 150 employees. With Xerox Hawaii, you have a partner who provides world-class network security, an industry leading focus on sustainability and environmental consciousness, and software and solutions that streamline workflows. This combined with our award-winning line of products and managed print services means Xerox Hawaii can provide your agency with the best value now and in the future.

Visit www.xeroxhawaii.com or call us at (808)543-6250.

Zebra Technologies



We give you the performance edge to go above and beyond. At Zebra, we're committed to empowering teams with the mobility and insight to deliver at the cutting edge of excellence. More than just providing intelligent hardware, we offer solutions that **ZEBRA** give organizations complete visibility to make smart, nimble decisions about what

action to take now, and how to plan for tomorrow.

Website: zebra.com

Zones LLC



ZONES We solve complex IT problems TODAY with complete solutions that can transition TOMORROW.

We value human expertise and innovation above all else. We are The Real People Behind IT – and our customers' First Choice for IT. We offer several cooperative purchasing contracts which cover all Products and Services we offer. Public sector challenges differ from those in the private sector; however, both must adapt and respond to ongoing change. We can help.

Zones has a rich history of embracing change. Our mission is to help drive your success through IT innovation, agility, and trust.

As expert IT advisors and solution providers, we ask the right questions. We listen to understand what our customers really need. And we remain notoriously nimble in delivering the IT services and solutions that will enable your digital transformation.

Contact Us: (800)408-9663 customerservice@zones.com NASPO.SVAR-HI@zones.com



SPOCon VI is made possible with funds from the National Association of State Procurement Officials (NASPO), a non-profit organization dedicated to strengthening the procurement community through education, research, and communication.

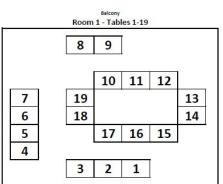


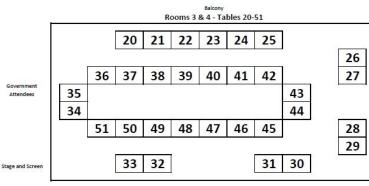
NASPO ValuePoint is the largest public purchasing cooperative. States leverage their spend through single competitive solicitations conducted by a Lead State, with the support of other states and public entities.

It is a non-profit organization comprised of members from all 50 states, District of Columbia, and the US territories dedicated to elevating the procurement profession and providing tools, support, and procurement resources to public entities.

Please visit NASPOValuePoint at Table #34 or at www.naspo.org for additional information.

Visit our vendors and learn about their goods and/or services.





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